



**D. J. Robb**  
**Funeral Home & Cremation Centre Ltd**  
**www.djrobb.on.ca**  
**519-336-6042**  
**102 N. Victoria St, Sarnia, ON, N7T 5W9**  
**(Price List in Effect – September 1st, 2023)**

**Funeral Establishment Operator-Class 1, License #FE-416**  
**We are a proud shareholder in Southwest Crematoriums Ltd.**

#### **OUR GUIDE TO OUR GENERAL PRICING – 1.4**

The prices set out in this schedule are subject to change at any time due to ongoing inflationary pressures. Our funeral directors will advise purchasers at the time arrangements are made, if any legal or other requirements mean additional supplies or services must, or should be purchased. Unless specified, prices shown do NOT include applicable HST

The following format and content of the price list has been stipulated by the Bereavement Authority of Ontario and is required to be posted by all bereavement licensees.



Person In charge of day to day operations:  
 James Robb: Managing Funeral Director–Class 1, License #FD-200748  
BAO Consumer Information Guide: <https://thebao.ca/for-consumers/consumer-information-guide/>



**Leo Toulouse - Funeral Director - Class 1**  
**FD #200927**



**Tom Wolfe – Funeral Director - Class 1**  
**FD #300970**

**Business Office Hours: Monday to Friday: 8:30 – 4:30 pm.**  
**Funeral Director availability: 24/7**

## OUR SERVICES

**All service offerings may include some or all of the following items:**

- Transfer from place of death to funeral home
- Preliminary Preparation and Dressing of the deceased
- Embalming
- Professional support and administrative staff assistance
- Casket or Urn (as selected)
- Visitation
- Casket or urn present for service in the funeral home chapel or at a church
- Funeral Coach (Hearse)
- General Duty and Service Vehicles, Clergy/Lead Vehicle
- Documentation including government forms, clergy information, cemetery or crematorium information, funeral directors proof of death certificates
- Register book, memorial or prayer cards and acknowledgement stationary
- Casket or urn burial vault

## Our Service Options

### Traditional Services

The traditional funeral service allows the survivors to express and satisfy their own emotional and psychological needs. While the funeral is about the person who has died, it is for the survivors. The funeral service helps family members and friends face the reality of the death. This is the first step toward overcoming grief. There are many ways to personalize a funeral service such as music, video tributes played at the service, displaying personal items, memory boards of pictures, floral arrangements, personal eulogies by family members, friends or minister and fraternal services are just a few of the many options available.

### Memorial and Celebration of Life Services

Contrary to what most people believe, cremation does not limit a family's choices. Cremation allows the family to still have a funeral service with the casket present. Families may decide to have a memorial or celebration of life service which may or may not include having the urn present. Once cremation has taken place there are also many options for the family to consider with regards for your loved ones urn. They may include burial in a family plot, a niche in a cemetery columbarium, scattering or keeping the urn at home.

### Gathering Of Family and Friends

Some families may not feel the need for a formal funeral or memorial service with clergy present. Gatherings allow a family to be supported by their family and friends where they can remember the life lived by their loved one. Pictures, music and food can be arranged for as part of this offering.

### Graveside Services

For families who wish only a simple and dignified service for a ground burial of the deceased (casket or urn) with an open or private service at the cemetery.

### Direct Burial or Cremation

A minimal service provided for families who want no services and only an immediate disposition of the deceased either by burial or cremation.

## Welcome To Our General Price List

### Minimum Service Requirements

These service charges identified by (\*) represent the minimum non-declinable services required to facilitate the disposition of a deceased person, whether by cremation or burial. This minimum service charge is applicable to every family we serve and includes transferring the deceased from the place of death (or Coroner's Office, hospital, airport, etc.) to our holding room, where the deceased will be placed in a casket of your choosing and securely held until the necessary documentation is completed for burial or cremation, as applicable. Once the required documentation is ready (i.e. death has been registered and if applicable, the coroner's certificate for cremation has been obtained), the deceased is transferred in a service vehicle to the cemetery or crematorium at the earliest practicable opportunity or at a scheduled time, as applicable. Additional fees may apply for mileage beyond 45 km, pacemaker or radioactive implant removal and pallbearers (burial only).

### Minimum Service Requirements - \$2,395/\$1,795

- \$400 - Basic Professional Fee \*
- \$600 - Co-ordination of rites, activities & ceremonies\*
- \$300 - Documentation Services \*
- \$325 – Transport of remains (45 km) – Basic \*
- \$200 - Basic Facilities Fee \*
- \$150 - Basic care of deceased \*
- \$220 – Facility for shelter of remains \*
- \$200 – General duty vehicle \*

### Not included in the minimum service charge:

- Merchandise, supplies selected, such as a casket, burial container, urn, stationery, etc.
- Other services - pallbearers for interment, embalming, visitation and funeral services
- Mileage fees beyond 30 kilometers
- Removal of pacemaker or radioactive implants, if applicable
- Any applicable taxes (HST)
- Disbursements that might be paid to third parties on your behalf, such as the cemetery interment fee, crematorium fee, coroner's fee, death registration fee, etc.

### Minimum required disbursements, as applicable:

- Cremation fees: Cost charged by a crematorium to cremate a human remains (price varies)
- Interment fees: Interment fee charged by the cemetery (price varies)
- \$25 - \*Death registration fee charged by the local municipality (charged when a death occurs in Ontario)
- \$30 – Bereavement Authority of Ontario (BAO) Consumer Protection Fee
- \$75 – \*Coroner Fee: A Coroners Warrant to Cremate Certificate (required for all cremations)

### Optional Services

1. **Visitations & Memorial Gatherings:** Informal gathering to allow family and friends to pay their respects and offer comfort to a family. Suggested hours are 2:00 – 4:00; 7:00 – 9:00 pm; 1 or 2 hours prior to services
2. **Funeral Services:** Includes services; rites, ceremonies with body present in a casket. It can be held in various places, including in our chapel, a church, at the graveside or other venues
3. **Memorial Services or Celebrations of Life:** A service to commemorate the deceased which takes place after cremation. The cremated remains may or may not be present, as preferred by you; a framed portrait and personal mementos might also serve as a focal point during the service.
4. **Receptions:** We offer a room in which families may gather and receive guests for a luncheon after the funeral or memorial service. We can comfortably accommodate up to 75 people.

## STAFFING COSTS & DESCRIPTIONS

### **\*Professional Consultation: \$400**

These services can include/but are not limited to, 24 hour availability of a licensed funeral director, initial contact to receive preliminary instructions, information and schedule an arrangement conference, offer advice on options to meet your needs, drafting notices, planning scheduling of services, preparing contracts and disbursement payments, correspondence and invoices as well as recording, filing and retaining all information as required.

### **\*\*Co-ordination services: \$600**

Co-ordination of all rites and ceremonies before during, and after they have been provided, including services and supplies provided by us, as well as those provided by third party suppliers, such as receiving and arranging floral tributes and local delivery of flowers, coordinating memorial donations, and operation of the sound system.

### **\*Documentation: \$300**

Completion and filing all documents necessary to carry out the services and supplies requested, including death registration, burial permit, coroner's certificate, clergy records, cremation applications or interment permission forms. 3<sup>rd</sup> Party fees for these documents are not included and are itemized below. We provide 10 Proof of Death Certificates for most estate purposes. At times a "Certified Certificate" is needed and for a fee available the Office of the Registrar General.

### **\*Initial transport remains (45 km): \$325**

This service includes the provision of a specially equipped vehicle and one transfer attendant for the transfer of the deceased from the location of death into our care.

### **\*Basic preparation of remains: \$150**

It is our policy that human remains be identified whenever possible. Identification may be made by anyone who knew the deceased: relative, friend, clergy, co-worker, etc. While identification of a body is possible with the minimum required preparation, you may wish to consider opting for embalming, as it might afford a more peaceful final viewing experience. It is not legally required, but may be recommended to preserve the body between the time of death and final disposition. *(Requires facility for preparation, embalming and shelter)*

### **Alternative preparation of remains: \$250**

With this service for the preparation of the remains the deceased includes checking for a pacemaker or any personal effects that will be returned to the authorized representative, bathing, dressing, the use of a non-porous mortuary pouch for transportation if needed and the setting of facial features transportation before being placed into the selected casket or container selected for identification or viewing without embalming *(Requires facility for preparation/embalming/shelter)*

### **Embalming - Standard Case: \$350**

Standard embalming is the sanitation, restoration, temporary preservation of the deceased and not a requirement of the law. We recommend it for certain circumstances such as; funeral with viewing or delayed services beyond 48 hours. *(Requires facility for preparation, embalming and minimum preparation of remains)*

### **Embalming – Complex Cases: \$500**

Some circumstances such autopsied remains, accidental deaths, deaths discovered beyond 48 hours are more complex and do require additional time and restorative efforts beyond those captured in a standard embalming procedure. *(Requires facility for preparation, embalming and minimum preparation of remains)*

**Staff for visitation: \$135/hour**

Charged for the staffing to co-ordinate and oversee each hour period of visitation. It can include setting up a room with floral arrangements, pictures, memorabilia, the casket or urn, cleaning, sanitizing, answering phones, greeting and directing visitors, supervision of parking lot, provision of lounge area, processing donations. This charge covers the time from the beginning of visitation up to the start of the ceremony, even if the staff is present are the same staff provided for the ceremony. *Example: 2-4 and 7-9 the day before plus 1 hour prior to the service next day = 5 hours:*

\$135 = 1 hour; \$270 = 2 hours; \$405 = 3 hours; \$540 = 4 hours; \$675 = 5 hours

**Staff for services: \$475**

A licensed funeral director and assistants to coordinate and oversee the ceremony in our chapel, church, cemetery or other location for up to 3 hours. It would include setting up floral arrangements, pictures, memorabilia, casket/urn, cleaning, sanitizing, greeting, directing visitors and supervision of parking.

**Staff for reception: \$325**

The fee for our staff required for the initial set up of the necessary equipment, assistance during the reception, receiving and arranging food, the final tear down of all equipment and clean-up

**FACILITY COSTS & DESCRIPTIONS****\*Basic Facilities Fee: \$200**

This is a minimum charge made by us in all cases for the use of our facilities, including parking lots, areas open to the public, display room and offices required to operate as a licensed funeral home.

**\*Facility - preparation, embalming, shelter: \$220**

A secure and private room used to prepare, embalm, and shelter the body until the time of burial or cremation. This charge applies whenever the body is in our facility.

**Facilities for visitation: \$135/hour**

Charged for the staffing to co-ordinate and oversee each hour of visitation. It can include setting up a room or area with floral arrangements, pictures, memorabilia, the casket or urn, cleaning, sanitizing, answering phones, greeting and directing visitors, supervision of parking, provision of lounge area and processing donations. This charge covers the time from the beginning of visitation up to the start of the ceremony, even if the staff is present are the same staff provided for the ceremony. *Example: 2-4 and 7-9 the day before plus 1 hour prior to the service next day = 5 hours*

\$135 = 1 hour; \$270 = 2 hours; \$405 = 3 hours; \$540 = 4 hours; \$675 = 5 hours

**Facility for ceremony: \$475**

Designated facilities for a funeral service (body/casket is present) or memorial service (urn/cremated remains may or may not be present) for up to 3 hours. This charge is from the time the funeral service begins to the conclusion of the ceremony or final disposition at the cemetery and is separate from facilities for visitation, even if visitation was immediately before in the same room. *(Requires staff for ceremony)*

**Facility for reception: \$325**

We can accommodate up to 75 people for a period of time of 3 hours. A family is welcome to bring their own food or we can arrange for catering. *(Requires staff for reception)*

## VEHICLE COSTS & DESCRIPTIONS

**Clergy, Director and Lead vehicle: \$150**

This is the vehicle that is used for the transport of the funeral director and/or clergy to location of service and/or place of the final disposition.

**Alternative transportation: \$285**

A Grand Caravan with driver to transport family or pallbearers the day of the funeral for up to 3 hours. This vehicle can also be converted and used as an economical substitution in lieu of a limousine or funeral coach.

**Funeral Coach: \$450**

A Funeral Coach also known as a Hearse, is a traditional vehicle used for the transport of the casketed deceased from or to a place of service, then for the final transfer to the cemetery

**Subsequent transfer of remains: \$275**

To be charged each time for subsequent transfers of the casketed remains from our facility to other locations such as; a church in advance of services, transfers to out of town funeral homes, cemeteries, airports, etc.

**\$100 - Retrieval of cremated remains**

Transportation of cremated remains from the crematorium to the funeral home or delivery to the family

**\*General Duty Vehicle (45 km): \$200**

This vehicle may be used for filing of paperwork, securing required documents from physicians and corners, meeting families for arrangements, floral deliveries, transporting additional staffing as needed to off-site locations for services. It may also be charged each time for subsequent transfers of the casketed remains to other locations such as; a church in advance of services, transfers to out of town funeral homes, cemeteries, airports, etc.

## OTHER SERVICES & SUPPLIES

**Staff for scattering: \$350**

We can when asked by the family scatter cremated remains in accordance with Ontario and Municipal laws and by-laws.

**Final viewing/identification of deceased: \$165**

The room and required staff available to the immediate family only (10 – 12 people) for a ½ hour prior to the final disposition of the deceased during weekdays - Monday to Friday between the hours of 8:30 – 4:30 pm

**Additional transfer staff: \$100 per attendant**

At times extra staff may be required for transfers from: deaths at a private residence, institutional facilities requiring 2 funeral home staff, safety issues; difficult locations or weight issues.

**Overtime staffing: \$300**

This charge is offset the additional for support staff asked to work outside of their normal working hours on statutory holidays and weekends

**After hour transfers: \$150**

This charge is offset the additional for transfer staff asked to work outside of their normal working hours of 8:30 am to 4:30 pm. on weekdays and during on statutory holidays and weekends

**Distance charge (over 45 km): \$2.25 per kilometer both ways**

A distance fee that is charged for transfers of deceased human remains that are beyond 45 km away is charged both ways \$2.25 per kilometer.

**Surgical removal of pacemaker: \$75**

Pacemakers are required to be removed by our staff prior to cremation. We are required to remove, decommission and return the device to the proper authorities.

**Division of cremated remains: \$65**

Fee for placing cremated remains in urns /other items purchased elsewhere. We do not assume any responsibility or liability for damages to any outside products that may occur.

**Video/Live streaming services: \$225**

These days it is hard for many people to travel a longer distance to attend a funeral. With Live Streaming out of town friends or family can watch the services as they happen at home.

**Extended shelter (after 48 hours): \$75/day**

A daily fee charged to hold remains for services or visitations to be held at a more convenient time for the family (*Embalming may be required*)

**Protective storage of cremated remains: \$150/month**

The first month is free, cremated remains left in our care for longer than 30 days this charge applies and an interest charge is applied at a rate of 2%, compounded monthly

**Archived Proof of Death Certificates: \$25 each**

The search of older records and verification of who would be entitled to receive a certificate, the reason for a Funeral Directors Proof of Death Certificates for deaths that occurred prior to the year 2000.

**Additional staffing: \$265**

Additional staffing charges are applied for; all off-site funeral locations to assist with transfer of the casketed remains, equipment and support staffing. It may also be charged for assistance for larger funerals or be used for pallbearer services.

**Family concierge: \$225**

A basic assistance for a family conducting off-site memorial services in lieu of using funeral home staff. A concierge can; deliver and set up flowers and urn, properly process donations left during the service at a church or other location for up to 2 hours. Over 2 hours charges at \$36.00/ hour will apply

**The Family Care Program**

The "Family Care" Program: You may have heard about a complimentary service we provide following the funeral. We call the program "Family Care" and its sole purpose is to help the survivors resolve some of the practical matters that can be most difficult after the loss of a loved one. This service is provided to every family we serve. Just give us a call when you are ready because we know there will be many things on your mind.

- Canada Pension Plan & Old Age Security Application for lump-sum death benefit and income continuance.
- Retirement and Pensions: Private, Provincial or Federal application for survivor benefits.
- Application for life insurance benefits - Updating beneficiaries - Continuance of health insurance.
- Title Transfers, Credit Card Cancellations, Bank Account Updates: Adding names (of children or other survivors) - Confirming bank procedures for closing the account -Helpful information about joint accounts.
- Survivors Funeral Plan: Practical options for documenting your wishes - Consolidation of vital information - Certainty that your loved ones will not overspend or be without resources.

We know that much will be demanded following the death of a loved one. It is our sincere desire to help in ways that are meaningful and lasting. Count on the integrity and confidentiality of our "Family Care Director" as part of our commitment to you.

### Minimum Casket Requirements

**For burial:** The least expensive wood casket is suitable and is required by most cemeteries' by-laws for interment, in the interest of the health and safety of the workers involved in the interment process. A metal casket may also be used for burial. A growing number of cemeteries in Ontario offer "green" burials, which may consist of interment of a body without a casket. Since there is no legal definition for a "green" burial, it varies from one cemetery to another. For more information, please speak with one of our funeral directors, or visit [www.greenburialcanada.ca](http://www.greenburialcanada.ca).

**For cremation:** A body must be presented to the crematorium in a rigid, leak-proof casket that is made of a combustible material, such as wood or cardboard with a wooden base. Caskets containing non-flammable, hazardous material or chlorinated or fiber-reinforced plastic, other than incidental metal, cannot be used for cremation. We offer a selection of inexpensive caskets below that are suitable for cremation.

### Adult Casket Selections – Victoriaville & Co/Northern Caskets

Sizes – external measurements (Length x Width x Height) Standard Adult Size – range from 76" x 22¾" x 13" to 83½" x 28½" x 23½" (all caskets in price list) Extra width/oversize/youth caskets can be ordered when standard adult sizes are not appropriate. Applicable taxes will be added to the prices indicated

1. \$5,495 – Northern 868 Maxwell: A Solid Cherry Hand Rubbed Satin Finish and Toasted Velvet Interior
2. \$4,695 – Northern 651 Brunswick: Solid Ontario Oak, Rubbed Satin Finish, Rose Tan Crepe Interior
3. \$4,195 – Northern 659 Woodpark: Solid Ontario Oak, Walnut Shading, Rose Tan Crepe Interior
4. \$3,893 – Northern 500 Rosehall: Solid Ontario Oak, Hand Rubbed Gloss Finish, Pink Crepe Interior
5. \$3,795 – Northern 520 Vista: Solid Ontario Oak, Triple Varnish Finish, Rose Tan Crepe Interior
6. \$3,695 – N210 Dayton: 18 Gauge Steel Casket, Copper Finish, Crepe Interior (Not Suitable for Cremation)
7. \$3,595 – Victoriaville 85 Balmoral: Solid Poplar/Veneer, Satin Finish, Tan Crepe Interior
8. \$3,395 – Northern 517 Simcoe: Solid Oak/Veneer, Triple Gloss Varnish Finish, Tan Crepe Interior
9. \$3,295 – Northern 33 Carlton: Solid Ash/Veneer, High Gloss Finish, Rose Tan Crepe Interior
10. \$2,995 – Victoriaville 5470 Newington: Solid Poplar, Fairmont Polish Finish, Tan crepe Interior
11. \$2,595 – Northern 228 Carter: Solid Ash/Veneer, Satin Finish, Rose Tan Crepe Interior
12. \$2,395 – Northern 444 Glentay: Solid Ash/Veneer, Amber Finish, Rose Tan Crepe Interior
13. \$1,995 – Northern Aldergrove: Solid Poplar, Amber Stain Finish, Rose Tan Crepe Interior
14. \$1,595 – Northern 250 Apella: Solid Poplar, Amber Satin Stain, White Crepe Interior
15. \$1,395 – Northern 60 Plain: A Blue Cloth Fabric Covered Shell, Plain White Silk Interior
16. \$995 – Northern #30 Cloth: A Gray Cloth Fabric Covered Shell, Plain White Silk, Built in Hand Holds
17. \$850 – Northern 102 Eden Enviro: Solid Wood, White Crepe Interior, Wood Dowel Construction
18. \$395 – Northern PB #10 Basic, Wood Base With Handholds, Cardboard Cover With Straps

### Ceremonial/Rental Casket

\$1,895 – Northern 33 Carlton Ash Ceremonial Casket: Solid Ash/Veneer, High Gloss Finish, Rose Tan Crepe Interior and Includes a Cremation Container Insert

This casket is a specially crafted unit that facilitates an inner simple container to hold the body. The casket itself acts as a "shell" around this container making it suitable for public visitation and viewing. After a service held on our site, our staff will remove the inner container from the outer casket shell. The inner container holding the body is then transported to the place of final disposition. The outer casket is reused for a number of services held at our location. Eventually it will reach a point of wear and is replaced after a relatively small number of uses.

The above caskets listed are those generally available. Additional options are available upon request. Unless otherwise noted, all caskets listed are standard adult size. Prices listed above are subject to change at any time because of pressures being experienced by our suppliers: the breakdown of supply chains, scarcity and rising costs of raw materials, etc., all due to the pandemic.



### Burial Vaults for Caskets, Urns & Grave Liners

Outer burial containers listed below are for standard adult size caskets. Oversize vaults are available to accommodate plus-size caskets. Price does not include grave set up and lowering device. You do not have to purchase a vault, unless the Medical Officer of Health has made the use of vaults and grave liners mandatory in the entire cemetery. A cemetery operator may designate a specific area in the cemetery where vaults or grave liners are required; however, the operator must have another area where vaults or grave liners are not required, so that consumers have a choice. A vault or grave liner may be recommended when there are environmental conditions such as poor drainage, or for practical or aesthetic reasons.

#### Provided by Ron Canton Limited of Wyoming

##### Burial Vaults

1. \$1,600 - CFS Monticello: Reinforced concrete vault, plastic-reinforced lined cover and base.
2. \$2,400 - CFS Venetian: High-strength concrete, ABS Marbelon™ plastic-reinforced covers and base
3. \$4,500 - CFS SS Triune: Double reinforced, ABS liner, corrosion proof stainless steel interior / exterior
4. \$2,000 - Monticello OS: Oversized reinforced concrete vault, plastic, reinforced lined cover/ base

##### Burial Containers

5. \$875 - RCL Grave Liner: Basic non protective concrete shell with bottom drainage holes
6. \$1,200 - RCL Standard: Concrete liner with reinforced lid, tongue and grooved, epoxy sealed lid
7. \$1,500 - RCL Standard OS: Oversized liner with reinforced lid, tongue and groove, epoxy sealed lid

##### Urn Vaults (Inside 12"X 12"X12") By Ron Canton of Wyoming

1. \$500 - CFS Monticello: Reinforced concrete vault, plastic-reinforced lined cover and base
2. \$600 - CFS Stainless Triune: Double reinforced, ABS liner, corrosion proof stainless interior & exterior
3. \$700 - CFS Cameo Rose: High-strength concrete, ABS Marbelon, plastic-reinforced covers / base
4. \$800 - CFS Copper Triune: Double reinforced, ABS liner, copper plate interior & exterior

#### URN SELECTIONS

##### **\$395 – Dodge 2020 Westminster Oak**

Solid oak – Chest style (6.5" x 7.5" x 11" 216 cu.in.)

##### **\$395 - North Urn: 2020 Tree of Life Solid Oak**

(6.5" x 6.5" x 9" 216 cu.in.)

##### **\$395 – Dodge 972353 Bristol Rosewood Chest**

(6" x 6" x 7.5" 210 cu.in.)

##### **\$495 – Dodge FCL110 Cultured Marble**

(5.25" x 5.25" x 10.5" 216 cu.in.)

##### **\$395 – Gravure Craft Mother of Pearl**

Solid Brass Vase Urn

##### **\$395 – Gravure Craft Heirloom Brass**

Red Tone Finish

##### **\$595 – Gravure Craft 2037 Essex**

Solid Marble (7.5" x 7" x 10" 210 cu.in)

##### **\$595 - Gravurecraft Laraby Urns:**

Solid walnut (7.75" x 5". x 10" 216 cu.in)

##### **\$595 – Dodge 950208 Cherry**

Solid cherry chest polished (6.25 x 7 x 11" 216 cu.in)

##### **\$595 – 230 North Urn Cherry**

Solid cherry polish (10.5" x 10" x 10.5" 248 cu.in)

##### **\$495 – North Urn 211C**

Contemporary cherry (11.5" x 9" x 10.5" 216 cu.in),

##### **\$495 – 1465 Westminster**

Butterfly Urn (6.5" x 10" 225 cu.in)

(Funeral Home reserves the right to change stock without prior notice)

##### Supplier Links

<http://www.eckelsandcompany.com> / <http://www.northurn.com> <http://www.gravurecraft.com>

### A'LA CARTE TRIBUTE SUPPLIES & STATIONARY PACKAGES

#### Memorial Cards

\$225.00 (100 cards) - Tri-Fold Memorial Cards (\$2.25 per card)

\$150.00 (100 cards) – Standard Memorial Cards (\$1.50 per card)

#### Order of Service Folders

\$165.00 (100 pamphlets) - In-House \$1.65 each (minimum 25)

\$225.00 (100 pamphlets) - Graphic Design \$2.25 each (minimum 50)

#### Guest Register Books

\$75.00 – Gold Standard: Small 3 Ring Guest Register  
\$100.00 – Theme Guest Register & Classic Frame Guest Books

**\$48.00 - Laminated Bookmarks** - \$12.00 each (minimum order 4)

#### Memorial Candles

\$35.00 Round Candle

\$45.00 – Square Candle

#### Miscellaneous

\$25.00 – Download requests for music

\$25.00 – Standard Thank You Cards (box of 25)

\$225.00 - DVD Production (75 Photos)

\$35.00 – Additional DVD copies

\$70.00 – Framed Portrait or Collage

### PACKAGED OPTIONS

#### **\$175.00 - Basic Package** (save \$35)

GC: Small 3 ring register, 50 memorial cards  
Thank You Cards, Round Candle

#### **\$375.00 – Simple Package** (save \$40)

Messenger: Theme or Classic Frame, up to 100 Standard Memorial Cards, 50 Thank you Cards, Round Memorial Candle, Graphic Design

#### **\$425.00 – Standard Package** (save \$70)

Messenger: Theme or Classic Frame, up to 100 Standard Memorial Cards, 50 Thank You Cards, Square or Round Memorial Candle, Portrait or Collage, Graphic Design

#### **\$485.00 – Classic Package** (save \$85)

Messenger: Theme or Classic Frame, up to 100 Tri-Fold Memorial Cards, 50 Thank You Cards, Square or Round Candle, Portrait or Collage, Professional Graphic Design

### BOOKMARK PACKAGES

**Include:** Round or Square Memorial Candle, 8X10 Photograph Print, Holiday Ornament and a Fridge Magnet

25 cards - \$350

50 cards - \$365

75 cards - \$375

100 cards - \$395

Add 25 cards - \$50

#### **Urn Personalization Fees**

\$45.00 - Name, date of birth, date of death and one standard image

\$35.00 - Each additional standard image

\$65.00 - Each custom photo or image

\$50.00 - Each photo medallion

**TYPICAL SERVICES WE PROVIDE - BURIAL****Option A: Traditional Service - Burial: 1 Day of Visitation/Service on the Next Day - \$5,595.00**

This plan includes all the services in the minimum care service charge, 5 hours of visitation followed by the funeral service the next day including embalming, dressing, hairdressing, professional staffing and supervision of the visitations and the service, use of a visitation space including all of the necessary equipment to display flowers and personal items, a lead sedan, funeral coach, or transfer vehicle to the cemetery or crematorium and "Family Care".

**Option B: Traditional Service - Burial: Visitation and Service – All on the Same Day - \$4,995.00**

This package includes all the services in the minimum care service charge, 2 hours of visitation at the funeral home followed by the funeral service the same day including embalming, dressing, hairdressing, professional staffing and supervision of the visitation and the service; the use of a visitation space including all of the necessary equipment to display flowers and personal items, a lead sedan, funeral coach, or transfer vehicle to the cemetery or crematorium and "After Care"

**Option C: Memorial Service: Burial in Advance - \$4,685.00**

This package includes all the services in the minimum care service charge, staff to assist the family with setup of flowers, pictures, etc., in preparation for the visitation and memorial service the in our chapel, professional staffing and supervision of the visiting and service; the use of a space including all of the necessary equipment to display flowers and personal items, a lead sedan, funeral coach, or transfer vehicle to the cemetery or crematorium and "Family Care"

**Option D: Graveside Services – Casket Burial - A service held at the cemetery - \$3,480.00**

This package includes all the services in the minimum care service charge plus: co-ordination of the services; professional and support staff for supervision and guidance for family and friends during the services at the cemetery or final resting place of the deceased and "Family Care"

**Option E: Simple Burial – Casket - \$3,095.00**

This simple option includes all of the services in the minimum care service charge plus a ½ hour period of private viewing immediate family prior to final disposition, necessary documentation and our staff only for the final transfer of the deceased to the cemetery and "Family Care"

**Option F: Direct Burial – Casket - \$2,235.00**

Our most basic non-service option includes some of the services in the minimum care service charge plus: Basic consultation, necessary documentation, our staff only for final transfer to the cemetery and "Family Care".

**Not included in the Typical Service Plans Above:** Merchandise, supplies selected, such as a casket, burial container, urn, stationery, etc. Mileage fees beyond 45 kilometers, Removal of a pacemaker or radioactive implants, Disbursements that may be paid to third parties on your behalf and taxes, unless otherwise specified.



BURIAL	Cost	Option A	Option B	Option C	Option D	Option E	Option F
STAFFING							
Initial Consultation*	\$400	\$400	\$400	\$400	\$400	\$400	\$400
Co-ordination*	\$600	\$600	\$600	\$600	\$600	\$600	
Documentation*	\$300	\$300	\$300	\$300	\$300	\$300	\$300
Initial transfer staff*	\$325	\$325	\$325	\$325	\$325	\$325	\$325
Basic preparation*	\$150	\$150	\$150	\$150	\$150	\$150	\$150
Standard embalming	\$350	\$350	\$350				
Staff for each visiting	\$325	\$650	\$325	\$325		\$80	
Staff for services	\$475	\$475	\$475	\$475	\$395		
Support staff	\$265			\$265	\$265	\$265	\$265
FACILITIES							
Basic Facilities*	\$200	\$200	\$200	\$200	\$200	\$200	\$200
Preparation Room*	\$220	\$220	\$220	\$220	\$220	\$220	\$220
Facility for each visiting	\$325	\$650	\$325	\$325		\$80	
Facility for services	\$475	\$475	\$475	\$475			
TRANSPORTATION							
Funeral Coach	\$450	\$450	\$450				
Clergy/Director vehicle	\$150	\$150	\$150	\$150	\$150		
Subsequent transfer(s)	\$275			\$275	\$275	\$275	\$275
General duty vehicle*	\$200	\$200	\$200	\$200	\$200	\$200	\$200
Service Charges		\$5,595	\$4,945	\$4,685	\$3,480	\$3,095	\$2,335

#### TYPICAL SERVICES WE PROVIDE - CREMATION

##### Option A: Traditional Service - Cremation: 1 Day of Visitation/Service on the Next Day - \$5,420.00

This package includes all the services in the minimum care service charge, plus 5 hours of visitation at the funeral home followed by the funeral service the next day in our chapel, at a church or other location, embalming, dressing, hairdressing, professional staffing and supervision of the visitations and the service; the use of a visitation space including all of the necessary equipment to display flowers and personal items, transfer vehicle to the crematorium after and "Family Care"

##### Option B: Traditional Service - Cremation: Visitation and Service – All on the Same Day - \$4,770.00

This package includes all the services in the minimum care service charge, plus up to 2 hours of visitation at the funeral home followed by the funeral service the same day in our chapel, at a church or other location, embalming, dressing, hairdressing, professional staffing and supervision of the visitations and the service; the use of a visitation space including all of the necessary equipment to display flowers and personal items, a lead sedan, funeral coach, or transfer vehicle to the cemetery or crematorium and "Family Care"

##### Option C: Memorial Service: Cremation in Advance - \$4,420.00

This package includes all the services in the minimum care service charge, staff to assist the family with setup of flowers, pictures, etc., in preparation for the funeral service the in our chapel, at a church or other location, professional staffing and supervision of the service; the use of a space including all the necessary equipment to display flowers and personal items, a lead sedan, funeral coach, or transfer vehicle to the cemetery or crematorium and "Family Care"

**Option D: Graveside Services – A service held at the cemetery - \$3,215.00**

This package includes all the services in the minimum care service charge plus: co-ordination of the services; professional and support staff for supervision and guidance during the services at the cemetery or final resting place of the deceased and "Family Care". Transfer vehicle to the cemetery or crematorium has taken place in advance.

**Option E: Memorial Gathering: A gathering of friends and family in one of our visitation rooms - \$3,320.00**

This package includes all the services in the minimum care service charge, staff to assist the family with setup of flowers, pictures, etc., in preparation for the memorial gathering. This includes professional staffing and supervision of the gathering service; the use of a space including all of the necessary equipment to display flowers, personal items and "Family Care". Transfer vehicle to the cemetery or crematorium has taken place in advance.

**Option F: Simple Cremation - \$2,890.00**

This simple option includes all of the services in the minimum care service charge plus, a ½ hour of private viewing for the immediate family prior to final disposition, necessary documentation, final transfer to the crematorium and return of the ashes to the funeral home to await return to the family and "Family Care"

**Option G: Immediate Cremation - \$2,070.00**

Our most basic non-service option includes some of the services in the minimum care service charge, basic consultation, drafting notices and the necessary documentation, transfer to the crematorium and the return of ashes to the funeral home to be returned to the family and "Family Care"

**Not included in the Typical Service Plans Above:** Merchandise, supplies selected, such as a casket, burial container, urn, stationery, etc. Mileage fees beyond 45 kilometers, Removal of a pacemaker or radioactive implants, Disbursements that may be paid to third parties on your behalf and taxes, unless otherwise specified.

CREMATION	Cost	Option A	Option B	Option C	Option D	Option E	Option F	Option G
<b>STAFFING</b>								
Initial Consultation*	\$400	\$400	\$400	\$400	\$400	\$400	\$400	\$400
Co-ordination*	\$600	\$600	\$600	\$600	\$600	\$600	\$600	
Documentation*	\$300	\$300	\$300	\$300	\$300	\$300	\$300	\$300
Initial transfer staff*	\$325	\$325	\$325	\$325	\$325	\$325	\$325	\$325
Basic preparation*	\$150	\$150	\$150	\$150	\$150	\$150	\$150	\$150
Standard embalming	\$350	\$350	\$350					
Staff for each visiting	\$325	\$650	\$325	\$325		\$325	\$80	
Staff for ceremony	\$475	\$475	\$475	\$475	\$395			
Support Staff	\$265							
<b>FACILITIES</b>								
Basic Facilities*	\$200	\$200	\$200	\$200	\$200	\$200	\$200	\$200
Preparation Room*	\$220	\$220	\$220	\$220	\$220	\$220	\$220	\$220
Facility for visiting	\$325	\$650	\$325	\$325		\$325	\$80	
Facility for ceremony	\$475	\$475	\$475	\$475				
<b>TRANSPORTATION</b>								
Funeral Coach	\$450							
Clergy/Director vehicle	\$150	\$150	\$150	\$150	\$150			
Subsequent transfer(s)	\$275	\$275	\$275	\$275	275	\$275	\$275	275
General duty vehicle*	\$200	\$200	\$200	\$200	\$200	\$200	\$200	\$200
<b>SERVICE CHARGES</b>		<b>\$5,420</b>	<b>\$4,770</b>	<b>\$4,420</b>	<b>\$3,215</b>	<b>\$3,320</b>	<b>\$2,890</b>	<b>\$2,070</b>

## CASH DISBURSEMENTS

Cash disbursements are items arranged for and possibly paid for on your behalf by the funeral home to third party providers. These are normally required to be paid upfront in advance of services. Any prices quoted in this section are subject to change without notice. Such items include but are not limited to:

- **Cremation fee**  
This fee is charged by the crematorium for the cremation of the body. The fee varies by crematorium
- **\$75 - Coroner's fee**  
This is a provincially set fee charged by the coroner for issuing a certificate that allows cremation/alternative disposition or 'Out of Province' shipping to take place.
- **Interment fees**  
This fee is charged by the cemetery for the opening and closing of the grave. The fee varies by cemetery and by the size and depth of the grave.
- **\$25 - Municipal filing fee**  
This is a fee charged by the local municipality to register the death on behalf of the Province of Ontario. The municipality issues a burial permit and forwards the registration documents to the Office of the Registrar General in Thunder Bay.
- **\$250 - \$350 - Clergy stipend (taxable)**  
This is an amount paid to the clergy, church, celebrant and/or musician for their services. In some cases, the amount is set by the officiant, in others it is an amount to be determined by you.
- **Media notices:** These are charges for death notices in newspapers, radio stations or other media outlets.
- **Applicable Taxes:** HST @ 13% on all items with the exception of the municipal registration

### The Family Care Program

The "Family Care" Program: You may have heard about a complimentary service we provide following the funeral. We call the program "Family Care" and its sole purpose is to help the survivors resolve some of the practical matters that can be most difficult after the loss of a loved one. This service is provided to every family we serve and is available to other families as well, even those (for a nominal fee) who have used other funeral homes that do not provide such services.

The list below will give you an idea of the ways in which our Family Care Director is prepared to help. Our practice is to arrange for a time at your home within a day or two after the funeral. Our "Family Care Director" is available to meet at a time convenient to you. Just give us a call when you are ready, and, because we know there will be many things on your mind. You need only plan on an hour or so.

- Canada Pension Plan & Old Age Security: Application for lump-sum death benefit - Application for income continuance.
- Retirement and Pensions: Private, Provincial or Federal application for survivor benefits.
- Insurances: Application for life insurance benefits - Updating beneficiaries on existing policies - Continuance of health insurance.
- Title Transfers: Compiling a list of items for which transfers may be needed - Contacting local government offices to determine where transfers are handled.
- Credit Card Cancellations: Contacting companies as needed plus some little -known advice about card cancellations.
- Bank Account Updates: Adding names (of children or other survivors) - Confirming bank procedures for closing the account -Helpful information about joint accounts.
- Survivors Funeral Plan: Practical options for documenting your wishes - Consolidation of vital information - Certainty that your loved ones will not overspend or be without resources.

We know that much will be demanded following the death of a loved one. It is our sincere desire to help in ways that are meaningful and lasting. Count on the integrity and confidentiality of our "Family Care Director" as part of our commitment to you.

### Pre-Payment In Advance of Need

For services that are being arranged pre-need, we offer two funding options when prepaying services or supplies:

**Trust:** You pay for the services and supplies at today's price and we will place your money in a trust account, where it will accrue interest until the prepaid contract is fulfilled (when the services and supplies are delivered). Pre-payment can be made by cash, cheque or credit. Funds are held in the purchaser's name.

**Insurance:** You may purchase an insurance or annuity policy through us, where the proceeds of the insurance / annuity policy will be used to pay for the services or supplies at the time they are delivered. Payment may be made by credit card or cheque for single payments. Time payment plans may be made by credit card or pre-authorized chequing. The policy is held in your name and assigned to the funeral home. Terms and conditions and cancellation policies are set by the Insurance Company.

**Guarantee:** When paid in full in accordance with the payment terms set out in the prepaid contract, the prepaid contract is guaranteed. The total payment(s) made plus interest / growth earned will be applied to the future price of the services and supplies. If the total payment(s) plus interest / growth earned are insufficient to cover the total future price of the prepaid services and supplies, we will absorb the difference as a loss. Any funds in excess of the total future price of the prepaid services and supplies will be returned or applied toward additional services, supplies and disbursements purchased at the time of need, as applicable. Conditions apply. Any changes to the prepaid contract may result in the prepaid contract being null and void and a new contract being executed with current pricing at the time changes are made.

### The Benefits of Planning Ahead

Not everyone likes to plan ahead, but pre-planning your funeral arrangements not only gives you a peace of mind about your final wishes being honored, but alleviates some of the stress and burden your loved ones are going through as they experience the grief associated with the loss.

The staff of D.J. Robb Funeral Home & Cremation Centre Ltd. is happy to assist you with your funeral pre-needs by helping you make decisions about your funeral service in advance and guide you in helping eliminate some of the unnecessary stress brought on by a loved one's death.

The death of a loved one often brings about unwarranted stress and turmoil among families. One family member wants one thing, while another family member wants something different. By planning ahead, you help prevent those disagreements by making your family aware of what your wishes are and how you want your funeral service to be carried out and your business handled.

Our staff guarantees we will carry out the arrangements you want, just as you directed. Once the plans have been arranged, you and your family can rest easy knowing at the time of death those uncomfortable decisions have been made. In a time when a family should be able to easily grieve, preplanning allows for that to happen.

When you preplan your funeral arrangements, there are more options when it comes to funding the funeral. A preneed insurance policy, life insurance policy or other payment option can all be arranged before the time of death. At the time of death, services must be paid in full, so having options ahead of time can also reduce other stress related to losing someone.

Following the death of a loved one, there are more than 150 decisions that have to be made within the first day or two following the death. Those stressful decisions on top of the stress of grieving a loss can be eliminated by arranging your final wishes ahead of time. If those decisions are made, your loved one's aren't left wondering what you would have wanted and how they should proceed with funeral plans. With those decisions out of the way, your loved one can begin the healing process sooner.

Benefits of Preplanning:

- Planning Ahead Lets Your Wishes Be Known
- Planning Ahead Offers Peace of Mind
- Planning Ahead Offers Flexible Funding Options
- Planning Ahead Relieves The Burden From Family

## Common Questions about Preplanning

### What steps are involved in pre-arranging a funeral?

The first step would be to write down your wishes. Indicate if you would prefer burial or cremation. Write down your ideas for the service you would like, cemetery choice, etc. If you've made those choices, or even if you're unsure, schedule a time to meet with one of our funeral directors who can explain the different service options, merchandise choices, as well as the different ways to pay for the funeral.

### What information do I need to prearrange a funeral?

You'll need basic information about yourself or the person you are planning for, such as date of birth, marital status, parent's full names, etc. Besides the biological information, you'll need to choose burial or cremation, what type of service you'd like, what cemetery to use, etc. Our caring staff will help you with this process.

### Do I have to pay in advance?

Preplanning is merely making your wishes known; however, most families who do this choose to pre-fund their funeral as well. Doing so will relieve the financial burden from your family and offers peace of mind to you.

### Can I transfer my plans to or from another funeral home?

If you have plans at another funeral home and would like to move them here, we will help you do that. If you move from the area and would like to transfer your arrangements to another funeral home, we will assist you with that as well.

### **\$595.00 for a lifetime of coverage – GTAP – GUARANTEED TRAVEL PLANS**

Highly Recommended for Those Who Travel

- Coverage for members if death occurs more than 100 km's away from their principal residence
- Protection while travelling anywhere in the world, even if death occurs outside of your home Province
- Arranges for preparation: embalming or cremation and transportation of the Deceased to the funeral home (near the Deceased's legal residence) designated on the enrollment form
- All details organized by professionals with technical and translation services provided
- All expenses paid directly by the plan = no out of pocket expenses to the family
- Arranges and pays for a Travel Companion to accompany the Deceased home
- If Deceased is travelling alone, plan arranges and pays for one next of kin to travel to place of death to accompany Deceased home
- Brings pets home safely
- Bereavement support for surviving family members
- Enrollment at any age providing a lifetime of coverage for a one-time fee.
- 30-Day free look period
- No health questions or medical examination required
- GTAP provides member with a certificate and wallet cards
- Coverage is provided at time of need by calling 1.800.656.5056 with member number

*Member must reside in North America. Coverage commences at subsequent trip following signing. All services must be arranged by GTAP. No claims for reimbursement will be accepted.*





### **We Are Proudly Affiliated with these Canadian Providers and Professional Associations:**

- The Ontario Funeral Service Association - 466 Speers Road #201, Oakville, Ontario L6K 3W9
- The Ontario Association of Cemetery and Funeral Professionals (OACFP) - PO Box 24040, 66 Josephine RPO, North Bay, Ontario, P1B 0C7
- The BAO, Bereavement Authority of Ontario - Toronto
- Guaranteed Funeral Deposits, 701 Evans Avenue, Suite 405, Toronto, ON
- Funeral Plans Canada, B7- 550 Parkside Drive, Waterloo, ON.
- Southwest Crematoriums, 760 Wright St., Strathroy, ON
- Victoriaville & CO - 333, De la Jacques-Cartier, P.O. Box 520, Victoriaville (Quebec), G6P 6T3

### **OUR PLEDGE TO YOU**

As we have been promising for 100 years now, we will do our utmost to provide every family who walks through our door with the highest quality of trusted service and value. Our funeral and cremation planners will help to create what your desires are and how you would like to share your loved one's story and memories to help each person's experience to be rewarding and healthful. We have proudly been providing cremation options to those we serve longer than anyone else.

**We Always Provide Special Considerations To:** Those who have served our community as first responders, Police, Fire and EMT, those who have served in our Armed Forces, to any family we have had the honor and privilege of serving in the past 100 years.

### **A Special Note to Shoppers**

Funeral service has long been an honorable profession and dedicated to the wellbeing of those they serve and contribute to the community they are a part of. They are a brick and mortar business that provides jobs to good caring people who along with their families also contribute to our community. They are providers of what people ask for, not sales people. Much has changed, but before you turn to the internet to find a bargain, consider bringing your written quote to our office for a comparison. You might just be pleasantly surprised.

### **PAYMENT, FINANCING & FUNDING**

#### **For services at time of death:**

At the time of the initial arrangements we humbly request a down payment of 50% of the total costs of selected arrangements. The balance of any outstanding amount will be due within 30 days of signing the contract, beyond which interest will be charged at a rate of 2%, which is equivalent to 24% per annum (APR). Payment may be made by cash, cheque, debit, most major credit cards or e-transfers. Payment plans are also available to meet most budgets. Financing charges apply to payment plans.

Financial assistance for funeral, burial and cremation services may be available through various governmental agencies, to those who qualify.



*100 years of our family helping your family*