

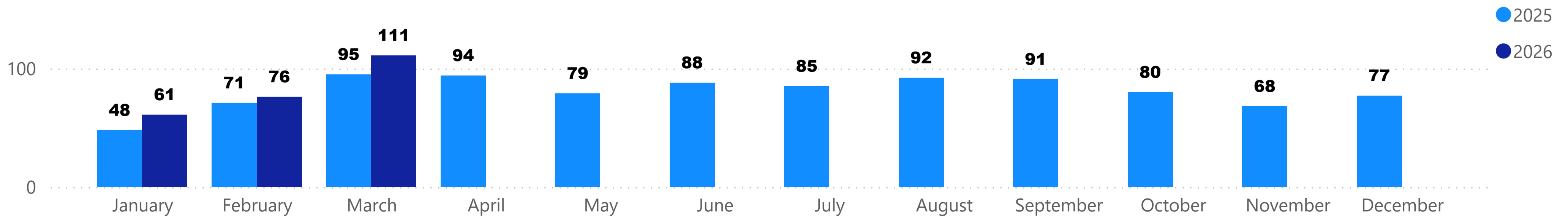


New Smyrna Beach Board Of REALTORS® Inc

Monthly Sales Trend Indicator 2026

Sales by Price Range - Single Family Homes & Villas

Price Range	January	February	March	April	May	June	July	August	September	October	November	December	Total
\$ 1 - 49,999													
\$ 50,000 - 59,999			1										1
\$ 60,000 - 69,999													
\$ 70,000 - 79,999													
\$ 80,000 - 89,999													
\$ 90,000 - 99,999													
\$ 100,000 - 119,999													
\$ 120,000 - 139,999	1												1
\$ 140,000 - 159,999		1											1
\$ 160,000 - 179,999		1											1
\$ 180,000 - 199,999	3	1	1										5
\$ 200,000 - 249,999	5	4	5										14
\$ 250,000 - 299,999	7	9	8										24
\$ 300,000 - 349,999	8	12	16										36
\$ 350,000 - 399,999	10	12	12										34
\$ 400,000 - 499,999	12	11	23										46
\$ 500,000 - 599,999	2	3	12										17
\$ 600,000 - 699,999	2	4	7										13
\$ 700,000 - 799,999		2	7										9
\$ 800,000 - 899,999		2	6										8
\$ 900,000 - 999,999	3		5										8
\$ 1,000,000 - and over	8	14	8										30
Total	61	76	111										248



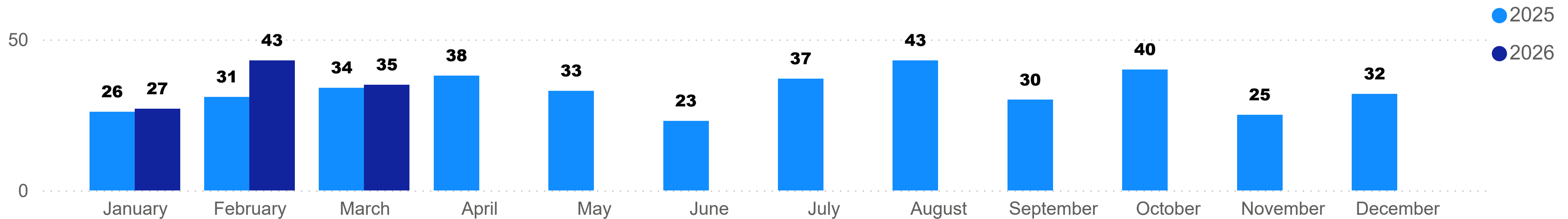


New Smyrna Beach Board Of REALTORS® Inc

Monthly Sales Trend Indicator 2026

Sales by Price Range - Condominiums, Townhouses and Co-Ops

Price Range	January	February	March	April	May	June	July	August	September	October	November	December	Total
\$ 1 - 49,999													
\$ 50,000 - 59,999													
\$ 60,000 - 69,999													
\$ 70,000 - 79,999													
\$ 80,000 - 89,999													
\$ 90,000 - 99,999													
\$ 100,000 - 119,999	1												1
\$ 120,000 - 139,999	1	1	1										3
\$ 140,000 - 159,999	1		2										3
\$ 160,000 - 179,999	2												2
\$ 180,000 - 199,999	3	6											9
\$ 200,000 - 249,999	1	4	1										6
\$ 250,000 - 299,999	1	4	2										7
\$ 300,000 - 349,999	4	5	10										19
\$ 350,000 - 399,999	2	2	3										7
\$ 400,000 - 499,999	1	11	6										18
\$ 500,000 - 599,999	4	4	3										11
\$ 600,000 - 699,999	3	1	4										8
\$ 700,000 - 799,999		2											2
\$ 800,000 - 899,999		1											1
\$ 900,000 - 999,999	2	2	1										5
\$ 1,000,000 - and over	1		2										3
Total	27	43	35										105



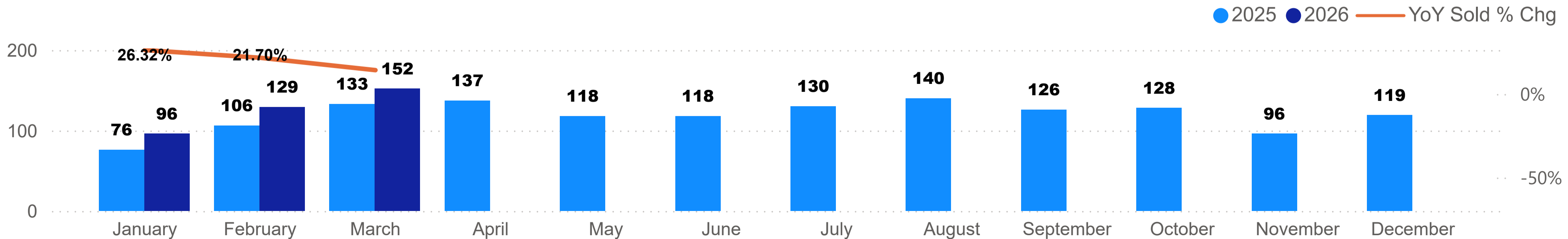


New Smyrna Beach Board Of REALTORS® Inc

Monthly Sales Trend Indicator 2026

Sales by Price Range - Overall

Price Range	January	February	March	April	May	June	July	August	September	October	November	December	Total
\$ 1 - 49,999													
\$ 50,000 - 59,999			1										1
\$ 60,000 - 69,999													
\$ 70,000 - 79,999	1												1
\$ 80,000 - 89,999													
\$ 90,000 - 99,999													
\$ 100,000 - 119,999	1	1	1										3
\$ 120,000 - 139,999	3	1	1										5
\$ 140,000 - 159,999	2	1	3										6
\$ 160,000 - 179,999	3	2											5
\$ 180,000 - 199,999	6	9	3										18
\$ 200,000 - 249,999	9	11	8										28
\$ 250,000 - 299,999	8	14	10										32
\$ 300,000 - 349,999	12	17	26										55
\$ 350,000 - 399,999	12	15	15										42
\$ 400,000 - 499,999	14	22	29										65
\$ 500,000 - 599,999	6	7	15										28
\$ 600,000 - 699,999	5	5	11										21
\$ 700,000 - 799,999		4	7										11
\$ 800,000 - 899,999		3	6										9
\$ 900,000 - 999,999	5	2	6										13
\$ 1,000,000 - and over	9	15	10										34
Total	96	129	152										377



New Smyrna Beach Board Of REALTORS® Inc Monthly Sales Trend Indicator 2026

Sales by Bedroom Count

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
1	5	5	3										13
2	25	48	31										104
3	52	45	75										172
4	9	24	34										67
5	4	5	8										17
6+	1	2	1										4
Total	96	129	152										377

Sales by Bathroom Count

Bathrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
1	6	15	8										29
2	59	77	92										228
3	24	21	36										81
4	4	9	13										26
5	3	5	1										9
6+		2	2										4
Total	96	129	152										377

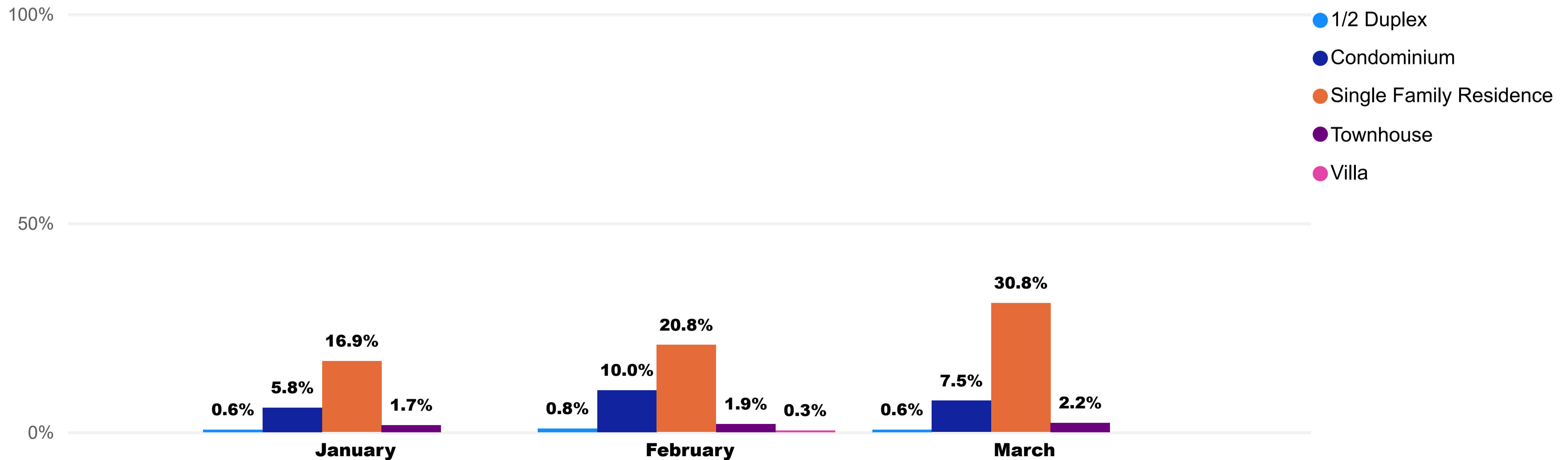
New Smyrna Beach Board Of REALTORS® Inc

Monthly Sales Trend Indicator 2026

Sales by Housing Style

Property Type	January	February	March	April	May	June	July	August	September	October	November	December	Total
1/2 Duplex	2	3	2										7
Condominium	21	36	27										84
Single Family Residence	61	75	111										247
Townhouse	6	7	8										21
Villa		1											1
Total	90	122	148										360

YTD % of Sales by Property Type





New Smyrna Beach Board Of REALTORS® Inc

Multiple Listing One Month Sales and Inventory Report - March - 2026

Price Range	Sold Units	Market Share	Average List Price	Average Sale Price	% List to Sell	Avg DOM	Inventory
\$ 1 - 49,999							
\$ 50,000 - 59,999	1	1%	99,000	55,000	56%	45	
\$ 60,000 - 69,999							
\$ 70,000 - 79,999							
\$ 80,000 - 89,999							1
\$ 90,000 - 99,999							
\$ 100,000 - 119,999							1
\$ 120,000 - 139,999	1	1%	140,000	120,000	86%	9	5
\$ 140,000 - 159,999	2	1%	164,500	152,250	93%	6	
\$ 160,000 - 179,999							4
\$ 180,000 - 199,999	2	1%	194,000	186,500	96%	113	21
\$ 200,000 - 249,999	7	5%	234,700	223,000	95%	40	46
\$ 250,000 - 299,999	10	7%	283,520	265,875	94%	84	64
\$ 300,000 - 349,999	26	18%	336,731	322,869	96%	100	76
\$ 350,000 - 399,999	15	10%	378,687	372,333	98%	81	102
\$ 400,000 - 499,999	29	20%	456,522	437,348	96%	117	137
\$ 500,000 - 599,999	15	10%	564,047	545,193	97%	128	87
\$ 600,000 - 699,999	11	7%	685,717	652,545	95%	64	62
\$ 700,000 - 799,999	7	5%	779,543	761,286	98%	48	45
\$ 800,000 - 899,999	6	4%	903,817	848,000	94%	73	28
\$ 900,000 - 999,999	6	4%	994,817	944,000	95%	90	23
\$ 1,000,000 - and over	10	7%	2,342,150	2,129,500	91%	142	108
Total	148	100%	603,934	570,722	95%	94	810

This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants. The data reflects only The sales published through Stellar MLS and does not include all sales in The Reported areas. Neither The Association/Board nor Stellar MLS is in any way responsible for its accuracy.



New Smyrna Beach Board Of REALTORS® Inc

Multiple Listing Year to Date Sales and Inventory Report - 2026

Price Range	Sold Units	Market Share	Average List Price	Average Sale Price	% List to Sell	Avg DOM	Inventory
\$ 1 - 49,999							
\$ 50,000 - 59,999	1	0.27%	99,000	55,000	56%	45	
\$ 60,000 - 69,999							
\$ 70,000 - 79,999	1	0.27%	99,500	70,000	70%	181	
\$ 80,000 - 89,999							1
\$ 90,000 - 99,999							
\$ 100,000 - 119,999	3	0.80%	123,300	104,667	85%	116	1
\$ 120,000 - 139,999	5	1.33%	140,580	126,000	90%	39	5
\$ 140,000 - 159,999	6	1.59%	166,417	149,833	90%	23	
\$ 160,000 - 179,999	5	1.33%	183,780	167,015	91%	83	4
\$ 180,000 - 199,999	18	4.77%	199,491	189,396	95%	85	21
\$ 200,000 - 249,999	28	7.43%	238,342	222,682	93%	111	46
\$ 250,000 - 299,999	32	8.49%	284,718	269,555	95%	113	64
\$ 300,000 - 349,999	55	14.59%	337,682	323,802	96%	88	76
\$ 350,000 - 399,999	42	11.14%	380,424	369,476	97%	93	102
\$ 400,000 - 499,999	65	17.24%	459,156	440,920	96%	111	137
\$ 500,000 - 599,999	28	7.43%	570,700	545,246	96%	109	87
\$ 600,000 - 699,999	21	5.57%	680,832	648,619	95%	65	62
\$ 700,000 - 799,999	11	2.92%	774,509	755,818	98%	104	45
\$ 800,000 - 899,999	9	2.39%	889,089	840,667	95%	76	28
\$ 900,000 - 999,999	13	3.45%	989,900	945,769	96%	116	23
\$ 1,000,000 - and over	34	9.02%	2,272,594	2,086,679	92%	116	108
Total	377	100.00%	593,886	559,867	94%	99	810

This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants. The data reflects only The sales published through Stellar MLS and does not include all sales in The Reported areas. Neither The Association/Board nor Stellar MLS is in any way responsible for its accuracy.



New Smyrna Beach Board Of REALTORS® Inc

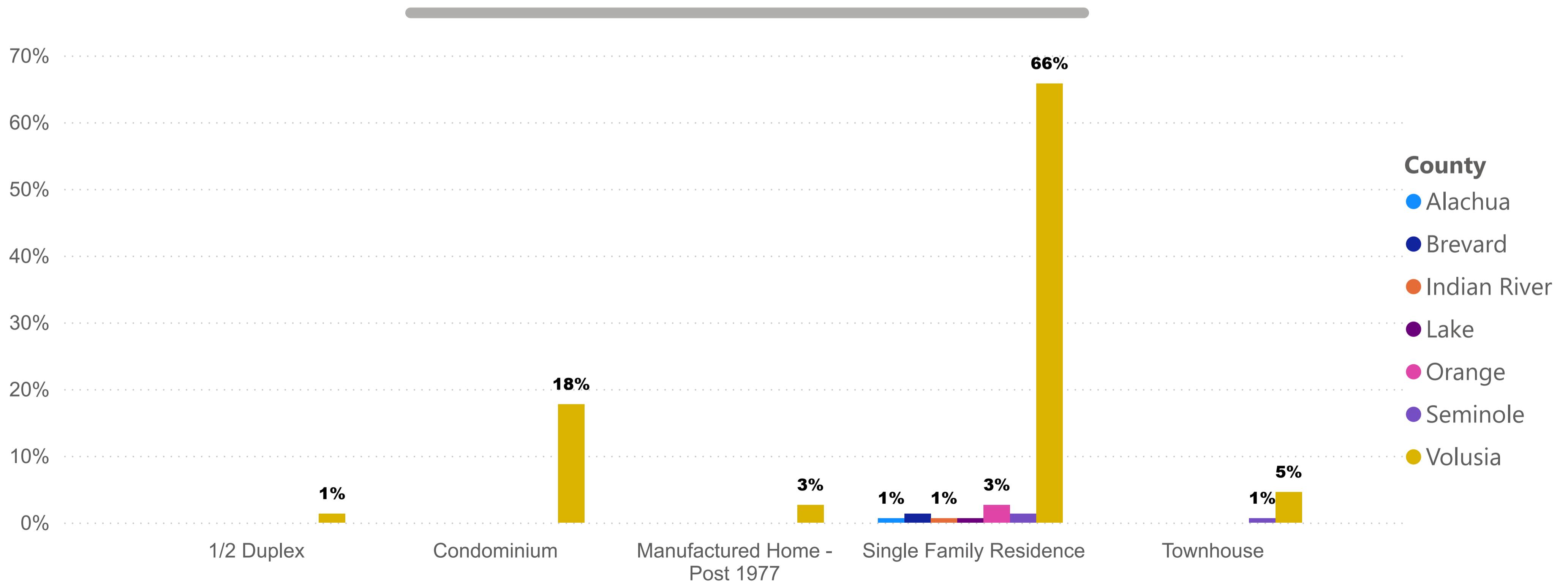
Four Year Sales and Inventory History 2022 - 2026. Compiled from Monthly Sales and Inventory Reports

Month	Monthly Sales	Average List Price	Average Sales Price	% List to Sell	AVG DOM	Inventory	Months Inventory
04/30/2022	119	469,557	455,529	97%	21	310	2.61
05/31/2022	137	459,208	451,143	98%	14	299	2.18
06/30/2022	108	504,832	492,978	98%	25	321	2.97
07/31/2022	114	465,301	450,605	97%	19	305	2.68
08/31/2022	94	490,240	471,319	96%	23	317	3.37
09/30/2022	85	521,027	501,929	96%	24	292	3.44
10/31/2022	81	521,778	501,757	96%	27	277	3.42
11/30/2022	51	426,162	416,454	98%	35	281	5.51
12/31/2022	69	539,755	518,577	96%	41	258	3.74
01/31/2023	45	480,005	462,957	96%	35	313	6.96
02/28/2023	70	453,568	438,753	97%	35	342	4.89
03/31/2023	127	518,168	496,234	96%	51	323	2.54
04/30/2023	94	674,454	658,196	98%	42	310	3.30
05/31/2023	96	466,600	456,231	98%	43	361	3.76
06/30/2023	99	460,455	450,983	98%	32	368	3.72
07/31/2023	95	429,572	417,063	97%	32	360	3.79
08/31/2023	96	511,906	481,627	94%	42	410	4.27
09/30/2023	88	493,577	480,654	97%	36	435	4.94
10/31/2023	69	501,100	485,304	97%	29	476	6.90
11/30/2023	59	438,933	421,284	96%	53	483	8.19
12/31/2023	54	496,120	473,481	95%	105	466	8.63
01/31/2024	45	490,889	471,664	96%	110	527	11.71
02/29/2024	75	554,604	528,273	95%	77	557	7.43
03/31/2024	105	563,775	535,416	95%	59	605	5.76
04/30/2024	129	546,484	523,530	96%	63	626	4.85
05/31/2024	122	503,507	478,867	95%	68	660	5.41
06/30/2024	136	563,088	537,768	96%	65	673	4.95
07/31/2024	114	544,372	510,353	94%	76	693	6.08
08/31/2024	129	556,098	527,594	95%	101	708	5.49
09/30/2024	90	503,979	483,531	96%	73	698	7.76
10/31/2024	82	586,646	545,955	93%	97	700	8.54
11/30/2024	77	481,553	460,877	96%	88	747	9.70
12/31/2024	97	538,716	516,534	96%	96	773	7.97
01/31/2025	74	489,628	446,026	91%	83	836	11.30
02/28/2025	103	520,776	505,059	97%	104	888	8.62
03/31/2025	131	568,844	539,224	95%	109	903	6.89
04/30/2025	132	587,332	554,359	94%	83	1010	7.65
05/31/2025	112	530,094	505,075	95%	89	1010	9.02
06/30/2025	112	582,944	548,699	94%	83	1004	8.96
07/31/2025	127	526,795	500,841	95%	96	1008	7.94
08/31/2025	136	482,675	458,259	95%	107	938	6.90
09/30/2025	122	538,904	514,345	95%	127	900	7.38
10/31/2025	123	523,928	497,399	95%	142	866	7.04
11/30/2025	93	501,521	476,380	95%	136	847	9.11
12/31/2025	111	566,177	523,826	93%	119	820	7.39
01/31/2026	90	600,251	568,876	95%	104	792	8.80
02/28/2026	122	629,320	589,797	94%	114	789	6.47
03/31/2026	148	603,934	570,722	95%	110	810	5.47

Top 5 Unit Sales by County and Property Type

** Counties with the same % of Sales maybe Included.*

Property Type	Alachua	Brevard	Indian River	Lake	Orange	Seminole
1/2 Duplex						
Condominium						
Manufactured Home - Post 1977						
Single Family Residence	1%	1%	1%	1%	3%	1%
Townhouse						1%
Total	1%	1%	1%	1%	3%	2%



Board/Association: State Month Year
 ▲
 New Smyrna Beach FL March 2026

National Association of Realtors®
 700 Eleventh Street, NW
 Washington, DC 20001-4507

Email: data@realtors.com
 Fax: 202-383-7568
 Questions: 202-383-1276

Single-Family Units
Number of Bedrooms

Condominium / Cooperative Units
Number of Bedrooms

Active Listings
 (Unsold Homes)

Sales Pending
 (Under Contract)

Price Range ▲	2 or Less	3	4 or More	Total
\$ 1 - 49,999				
\$ 50,000 - 59,999		1		1
\$ 60,000 - 69,999				
\$ 70,000 - 79,999				
\$ 80,000 - 89,999				
\$ 90,000 - 99,999				
\$ 100,000 - 119,999				
\$ 120,000 - 139,999				
\$ 140,000 - 159,999				
\$ 160,000 - 179,999				
\$ 180,000 - 199,999	1			1
\$ 200,000 - 249,999	2	3		5
\$ 250,000 - 299,999		8		8
\$ 300,000 - 349,999	3	12	1	16
\$ 350,000 - 399,999	3	4	5	12
\$ 400,000 - 499,999	1	14	8	23
\$ 500,000 - 599,999	2	7	3	12
\$ 600,000 - 699,999	1	2	4	7
\$ 700,000 - 799,999	1	2	4	7
\$ 800,000 - 899,999		2	4	6
\$ 900,000 - 999,999			5	5
\$ 1,000,000 - and over		1	7	8
Total	14	56	41	111

Price Range	2 or Less	3	4 or More	Total
\$ 1 - 49,999				
\$ 50,000 - 59,999				
\$ 60,000 - 69,999				
\$ 70,000 - 79,999				
\$ 80,000 - 89,999				
\$ 90,000 - 99,999				
\$ 100,000 - 119,999				
\$ 120,000 - 139,999	1			1
\$ 140,000 - 159,999	2			2
\$ 160,000 - 179,999				
\$ 180,000 - 199,999				
\$ 200,000 - 249,999		1		1
\$ 250,000 - 299,999	1	1		2
\$ 300,000 - 349,999	7	3		10
\$ 350,000 - 399,999	1	2		3
\$ 400,000 - 499,999	3	2	1	6
\$ 500,000 - 599,999	1	2		3
\$ 600,000 - 699,999		4		4
\$ 700,000 - 799,999				
\$ 800,000 - 899,999				
\$ 900,000 - 999,999	1			1
\$ 1,000,000 - and over		2		2
Total	17	17	1	35

Price Range ▲	M-SF	M-Condo
\$ 1 - 49,999		
\$ 50,000 - 59,999		
\$ 60,000 - 69,999	1	
\$ 70,000 - 79,999		
\$ 80,000 - 89,999	1	
\$ 90,000 - 99,999		
\$ 100,000 - 119,999	1	
\$ 120,000 - 139,999	1	3
\$ 140,000 - 159,999		
\$ 160,000 - 179,999		3
\$ 180,000 - 199,999	3	14
\$ 200,000 - 249,999	17	15
\$ 250,000 - 299,999	32	24
\$ 300,000 - 349,999	49	27
\$ 350,000 - 399,999	66	36
\$ 400,000 - 499,999	71	66
\$ 500,000 - 599,999	43	43
\$ 600,000 - 699,999	33	25
\$ 700,000 - 799,999	23	18
\$ 800,000 - 899,999	19	7
\$ 900,000 - 999,999	13	8
\$ 1,000,000 - and over	89	12
Total	462	301

Price Range ▲	M-SF	M-Condo
\$ 1 - 49,999		
\$ 50,000 - 59,999		
\$ 60,000 - 69,999		
\$ 70,000 - 79,999		
\$ 80,000 - 89,999		
\$ 90,000 - 99,999		1
\$ 100,000 - 119,999		
\$ 120,000 - 139,999		1
\$ 140,000 - 159,999		
\$ 160,000 - 179,999	1	
\$ 180,000 - 199,999	2	
\$ 200,000 - 249,999	8	3
\$ 250,000 - 299,999	19	4
\$ 300,000 - 349,999	19	5
\$ 350,000 - 399,999	21	8
\$ 400,000 - 499,999	22	11
\$ 500,000 - 599,999	13	4
\$ 600,000 - 699,999	8	3
\$ 700,000 - 799,999	11	6
\$ 800,000 - 899,999	3	
\$ 900,000 - 999,999	6	1
\$ 1,000,000 - and over	9	3
Total	142	50

Time On Market Sort	M-SF	M-Condo
0 - 30	37	11
31-60	20	3
61-90	20	4
91-120	9	2
121-over	25	15
Total	111	35

