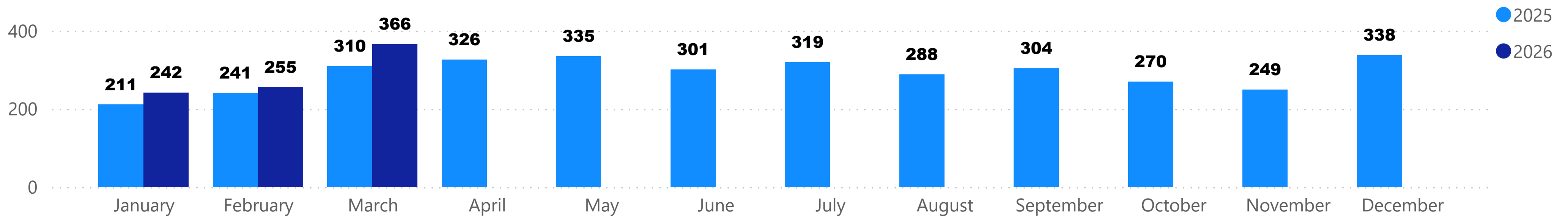


Lakeland REALTORS®

Monthly Sales Trend Indicator 2026

Sales by Price Range - Single Family Homes & Villas

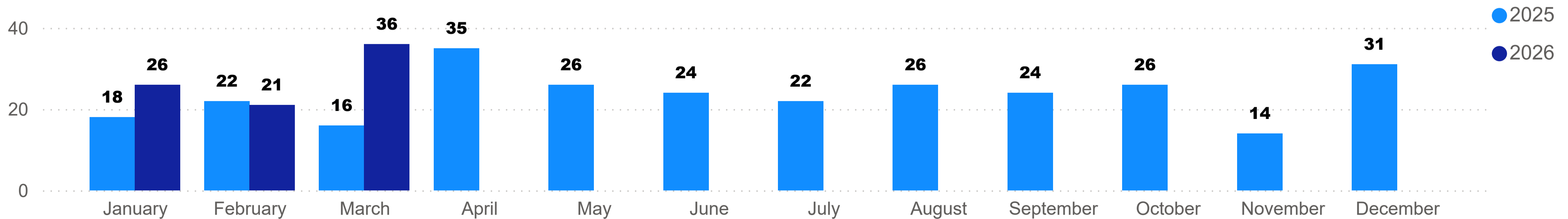
Price Range	January	February	March	April	May	June	July	August	September	October	November	December	Total
\$ 1 - 49,999													
\$ 50,000 - 59,999													
\$ 60,000 - 69,999													
\$ 70,000 - 79,999			1										1
\$ 80,000 - 89,999			2										2
\$ 90,000 - 99,999													
\$ 100,000 - 119,999		1	3										4
\$ 120,000 - 139,999	2	2	4										8
\$ 140,000 - 159,999	3	2	1										6
\$ 160,000 - 179,999	5	9	7										21
\$ 180,000 - 199,999	2	2	12										16
\$ 200,000 - 249,999	29	32	41										102
\$ 250,000 - 299,999	34	52	61										147
\$ 300,000 - 349,999	54	47	77										178
\$ 350,000 - 399,999	54	43	69										166
\$ 400,000 - 499,999	29	33	44										106
\$ 500,000 - 599,999	9	9	22										40
\$ 600,000 - 699,999	9	9	13										31
\$ 700,000 - 799,999	4	5	4										13
\$ 800,000 - 899,999	4	4	1										9
\$ 900,000 - 999,999	2		2										4
\$ 1,000,000 - and over	2	5	2										9
Total	242	255	366										863



Lakeland REALTORS® Monthly Sales Trend Indicator 2026

Sales by Price Range - Condominiums, Townhouses and Co-Ops

Price Range	January	February	March	April	May	June	July	August	September	October	November	December	Total
\$ 1 - 49,999													
\$ 50,000 - 59,999													
\$ 60,000 - 69,999		1											1
\$ 70,000 - 79,999		1											1
\$ 80,000 - 89,999													
\$ 90,000 - 99,999	1	1	1										3
\$ 100,000 - 119,999	3	2											5
\$ 120,000 - 139,999	2	2											4
\$ 140,000 - 159,999		1	3										4
\$ 160,000 - 179,999	2	1	4										7
\$ 180,000 - 199,999		2	1										3
\$ 200,000 - 249,999	4	4	11										19
\$ 250,000 - 299,999	6	3	6										15
\$ 300,000 - 349,999	8	2	7										17
\$ 350,000 - 399,999		1	2										3
\$ 400,000 - 499,999			1										1
\$ 500,000 - 599,999													
\$ 600,000 - 699,999													
\$ 700,000 - 799,999													
\$ 800,000 - 899,999													
\$ 900,000 - 999,999													
\$ 1,000,000 - and over													
Total	26	21	36										83

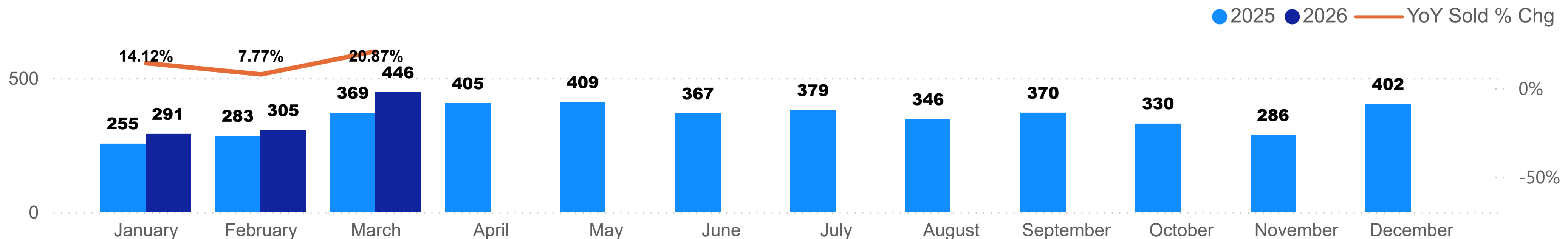


Lakeland REALTORS®

Monthly Sales Trend Indicator 2026

Sales by Price Range - Overall

Price Range	January	February	March	April	May	June	July	August	September	October	November	December	Total
\$ 1 - 49,999	1	1	1										3
\$ 50,000 - 59,999		1	1										2
\$ 60,000 - 69,999		1	2										3
\$ 70,000 - 79,999		1	2										3
\$ 80,000 - 89,999		2	4										6
\$ 90,000 - 99,999	1	1	5										7
\$ 100,000 - 119,999	4	4	9										17
\$ 120,000 - 139,999	7	10	8										25
\$ 140,000 - 159,999	5	6	6										17
\$ 160,000 - 179,999	9	11	18										38
\$ 180,000 - 199,999	8	9	13										30
\$ 200,000 - 249,999	38	39	59										136
\$ 250,000 - 299,999	40	58	71										169
\$ 300,000 - 349,999	63	51	86										200
\$ 350,000 - 399,999	55	44	72										171
\$ 400,000 - 499,999	30	33	45										108
\$ 500,000 - 599,999	9	9	22										40
\$ 600,000 - 699,999	9	10	13										32
\$ 700,000 - 799,999	4	5	4										13
\$ 800,000 - 899,999	4	4	1										9
\$ 900,000 - 999,999	2		2										4
\$ 1,000,000 - and over	2	5	2										9
Total	291	305	446										1042



Lakeland REALTORS® Monthly Sales Trend Indicator 2026

Sales by Bedroom Count

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
1	4	7	4										15
2	37	52	79										168
3	151	134	201										486
4	87	101	149										337
5	10	9	12										31
6+	2	2	1										5
Total	291	305	446										1042

Sales by Bathroom Count

Bathrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
1	24	22	35										81
2	167	186	287										640
3	91	81	104										276
4	6	13	17										36
5	2	2	3										7
6+	1	1											2
Total	291	305	446										1042

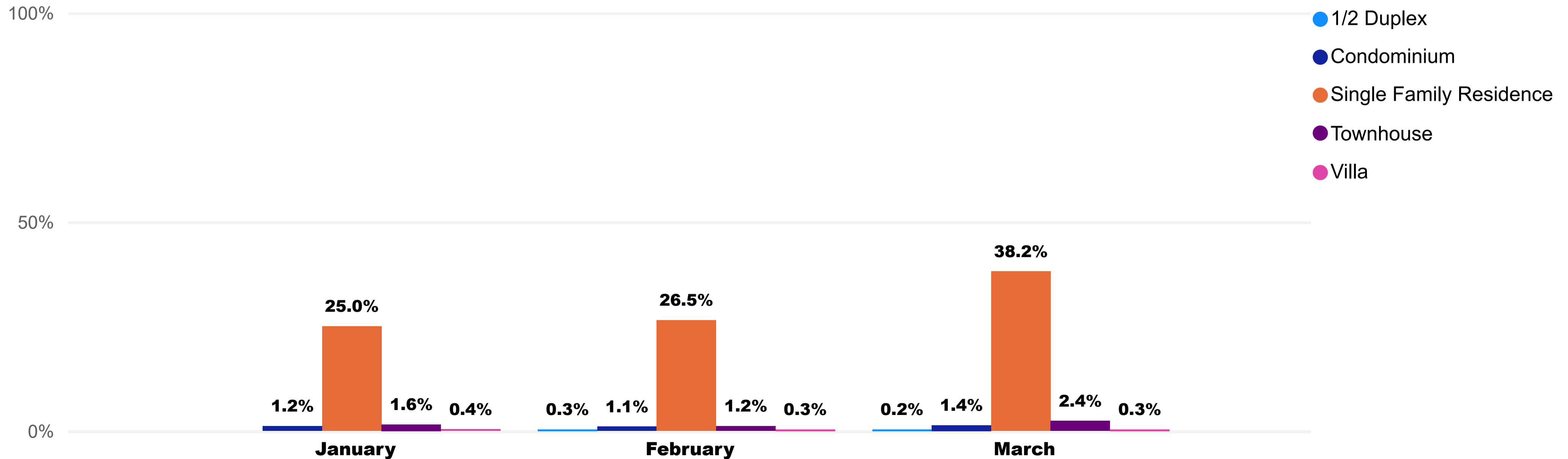
Lakeland REALTORS®

Monthly Sales Trend Indicator 2026

Sales by Housing Style

Property Type	January	February	March	April	May	June	July	August	September	October	November	December	Total
1/2 Duplex		3	2										5
Condominium	11	10	13										34
Single Family Residence	238	252	363										853
Townhouse	15	11	23										49
Villa	4	3	3										10
Total	268	279	404										951

YTD % of Sales by Property Type





Lakeland REALTORS®

Multiple Listing One Month Sales and Inventory Report - March - 2026

Price Range	Sold Units	Market Share	Average List Price	Average Sale Price	% List to Sell	Avg DOM	Inventory
\$ 1 - 49,999							
\$ 50,000 - 59,999							
\$ 60,000 - 69,999							
\$ 70,000 - 79,999	1	0%	84,990	75,000	88%	44	1
\$ 80,000 - 89,999	2	0%	137,500	82,500	60%	41	6
\$ 90,000 - 99,999	1	0%	99,999	99,999	100%	133	5
\$ 100,000 - 119,999	3	1%	116,567	105,000	90%	7	22
\$ 120,000 - 139,999	4	1%	157,475	128,750	82%	18	19
\$ 140,000 - 159,999	4	1%	153,200	148,500	97%	71	27
\$ 160,000 - 179,999	11	3%	180,908	168,818	93%	96	29
\$ 180,000 - 199,999	13	3%	199,927	190,719	95%	55	29
\$ 200,000 - 249,999	54	13%	233,072	227,664	98%	78	140
\$ 250,000 - 299,999	67	17%	284,124	277,700	98%	85	235
\$ 300,000 - 349,999	84	21%	329,170	325,321	99%	79	207
\$ 350,000 - 399,999	71	18%	384,162	378,759	99%	60	234
\$ 400,000 - 499,999	45	11%	443,927	439,091	99%	53	231
\$ 500,000 - 599,999	22	5%	542,228	529,741	98%	70	103
\$ 600,000 - 699,999	13	3%	648,100	635,073	98%	77	61
\$ 700,000 - 799,999	4	1%	813,499	758,500	93%	169	35
\$ 800,000 - 899,999	1	0%	829,900	822,000	99%	132	29
\$ 900,000 - 999,999	2	0%	920,000	905,000	98%	123	20
\$ 1,000,000 - and over	2	0%	1,300,000	1,262,500	97%	15	63
Total	404	100%	351,595	344,256	98%	72	1496

This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants. The data reflects only The sales published through Stellar MLS and does not include all sales in The Reported areas. Neither The Association/Board nor Stellar MLS is in any way responsible for its accuracy.



Lakeland REALTORS®

Multiple Listing Year to Date Sales and Inventory Report - 2026

Price Range	Sold Units	Market Share	Average List Price	Average Sale Price	% List to Sell	Avg DOM	Inventory
\$ 1 - 49,999	3	0.29%	58,100	43,133	74%	53	
\$ 50,000 - 59,999	2	0.19%	56,000	52,500	94%	283	
\$ 60,000 - 69,999	3	0.29%	67,630	66,000	98%	154	
\$ 70,000 - 79,999	3	0.29%	117,497	75,667	64%	52	1
\$ 80,000 - 89,999	6	0.58%	106,283	83,500	79%	23	6
\$ 90,000 - 99,999	7	0.67%	99,214	93,571	94%	57	5
\$ 100,000 - 119,999	17	1.63%	125,324	108,759	87%	64	22
\$ 120,000 - 139,999	25	2.40%	141,160	127,796	91%	56	19
\$ 140,000 - 159,999	17	1.63%	158,353	149,518	94%	78	27
\$ 160,000 - 179,999	38	3.65%	176,002	168,666	96%	66	29
\$ 180,000 - 199,999	30	2.88%	196,305	188,575	96%	60	29
\$ 200,000 - 249,999	136	13.05%	232,643	226,246	97%	77	140
\$ 250,000 - 299,999	169	16.22%	281,069	275,691	98%	89	235
\$ 300,000 - 349,999	200	19.19%	330,893	325,640	98%	84	207
\$ 350,000 - 399,999	171	16.41%	382,031	376,456	99%	70	234
\$ 400,000 - 499,999	108	10.36%	446,178	438,289	98%	58	231
\$ 500,000 - 599,999	40	3.84%	550,032	535,152	97%	89	103
\$ 600,000 - 699,999	32	3.07%	653,966	636,562	97%	75	61
\$ 700,000 - 799,999	13	1.25%	787,691	752,115	95%	121	35
\$ 800,000 - 899,999	9	0.86%	868,644	841,222	97%	158	29
\$ 900,000 - 999,999	4	0.38%	932,500	915,000	98%	94	20
\$ 1,000,000 - and over	9	0.86%	1,434,211	1,367,778	95%	71	63
Total	1042	100.00%	345,067	336,622	98%	77	1496

This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants. The data reflects only The sales published through Stellar MLS and does not include all sales in The Reported areas. Neither The Association/Board nor Stellar MLS is in any way responsible for its accuracy.

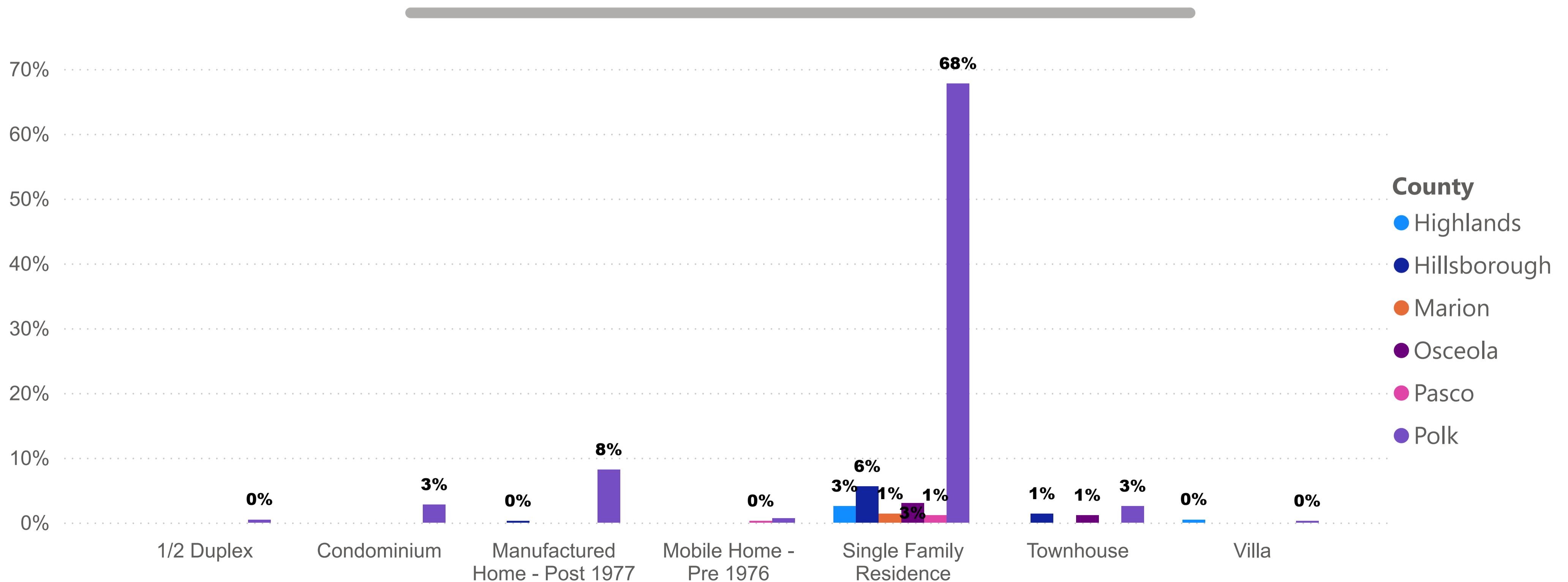
Four Year Sales and Inventory History 2022 - 2026. Compiled from Monthly Sales and Inventory Reports

Month	Monthly Sales	Average List Price	Average Sales Price	% List to Sell	AVG DOM	Inventory	Months Inventory
04/30/2022	406	373,324	372,981	100%	13	375	0.92
05/31/2022	407	345,700	348,415	101%	15	428	1.05
06/30/2022	394	370,847	371,046	100%	11	523	1.33
07/31/2022	380	348,587	345,053	99%	15	653	1.72
08/31/2022	363	338,531	333,565	99%	20	736	2.03
09/30/2022	285	333,105	325,760	98%	22	766	2.69
10/31/2022	307	345,736	336,999	97%	28	816	2.66
11/30/2022	224	338,511	331,211	98%	30	817	3.65
12/31/2022	295	343,854	335,854	98%	39	778	2.64
01/31/2023	194	335,766	325,283	97%	53	763	3.93
02/28/2023	269	337,337	329,610	98%	58	709	2.64
03/31/2023	358	345,333	337,386	98%	56	658	1.84
04/30/2023	336	359,844	350,895	98%	51	654	1.95
05/31/2023	370	384,029	378,446	99%	41	663	1.79
06/30/2023	342	379,774	374,674	99%	41	660	1.93
07/31/2023	318	374,960	367,793	98%	41	662	2.08
08/31/2023	319	358,975	352,844	98%	36	700	2.19
09/30/2023	282	383,711	374,368	98%	34	754	2.67
10/31/2023	248	363,187	356,737	98%	39	843	3.40
11/30/2023	254	365,881	358,793	98%	37	872	3.43
12/31/2023	279	370,171	363,603	98%	51	847	3.04
01/31/2024	223	377,097	366,105	97%	47	924	4.14
02/29/2024	227	369,233	358,455	97%	56	1004	4.42
03/31/2024	333	413,056	402,198	97%	56	940	2.82
04/30/2024	368	382,108	375,165	98%	53	1048	2.85
05/31/2024	324	376,334	368,827	98%	53	1147	3.54
06/30/2024	318	377,588	372,241	99%	57	1204	3.79
07/31/2024	300	363,555	355,528	98%	55	1297	4.32
08/31/2024	318	387,557	378,301	98%	50	1348	4.24
09/30/2024	256	385,194	373,107	97%	54	1407	5.50
10/31/2024	274	371,382	362,142	98%	60	1387	5.06
11/30/2024	252	358,239	348,695	97%	67	1432	5.68
12/31/2024	312	385,347	373,046	97%	74	1376	4.41
01/31/2025	230	370,619	360,962	97%	87	1473	6.40
02/28/2025	264	368,467	359,458	98%	86	1504	5.70
03/31/2025	327	371,586	360,024	97%	85	1464	4.48
04/30/2025	364	396,069	383,480	97%	83	1442	3.96
05/31/2025	364	382,250	373,054	98%	84	1472	4.04
06/30/2025	325	366,649	357,696	98%	78	1516	4.66
07/31/2025	342	376,149	365,358	97%	87	1533	4.48
08/31/2025	314	395,218	381,945	97%	74	1510	4.81
09/30/2025	334	372,298	363,892	98%	72	1568	4.69
10/31/2025	301	368,947	361,203	98%	85	1628	5.41
11/30/2025	265	365,621	354,698	97%	87	1550	5.85
12/31/2025	371	356,298	347,600	98%	80	1484	4.00
01/31/2026	268	367,183	358,904	98%	83	1516	5.66
02/28/2026	279	367,107	356,891	97%	90	1525	5.47
03/31/2026	404	351,595	344,256	98%	79	1496	3.70

Top 5 Unit Sales by County and Property Type

** Counties with the same % of Sales maybe Included.*

Property Type	Highlands	Hillsborough	Marion	Osceola	Pasco	Polk	1
1/2 Duplex						0%	
Condominium						3%	
Manufactured Home - Post 1977		0%				8%	
Mobile Home - Pre 1976					0%	1%	
Single Family Residence	3%	6%	1%	3%	1%	68%	
Townhouse		1%		1%		3%	
Villa	0%					0%	
Total	3%	7%	1%	4%	1%	83%	1



Board/Association: State Month Year
 ▲ Lakeland FL March 2026

National Association of Realtors®
 700 Eleventh Street, NW
 Washington, DC 20001-4507

Email: data@realtors.com
 Fax: 202-383-7568
 Questions: 202-383-1276

**Single-Family Units
 Number of Bedrooms**

**Condominium / Cooperative Units
 Number of Bedrooms**

**Active Listings
 (Unsold Homes)**

**Sales Pending
 (Under Contract)**

Price Range ▲	2 or Less	3	4 or More	Total
\$ 1 - 49,999				
\$ 50,000 - 59,999				
\$ 60,000 - 69,999				
\$ 70,000 - 79,999		1		1
\$ 80,000 - 89,999		2		2
\$ 90,000 - 99,999				
\$ 100,000 - 119,999	2	1		3
\$ 120,000 - 139,999	2	2		4
\$ 140,000 - 159,999	1			1
\$ 160,000 - 179,999	3	4		7
\$ 180,000 - 199,999	5	7		12
\$ 200,000 - 249,999	14	24	3	41
\$ 250,000 - 299,999	7	39	15	61
\$ 300,000 - 349,999	4	38	35	77
\$ 350,000 - 399,999	3	23	43	69
\$ 400,000 - 499,999	2	12	30	44
\$ 500,000 - 599,999	2	6	14	22
\$ 600,000 - 699,999		2	11	13
\$ 700,000 - 799,999		1	3	4
\$ 800,000 - 899,999			1	1
\$ 900,000 - 999,999			2	2
\$ 1,000,000 - and over		2		2
Total	45	164	157	366

Price Range	2 or Less	3	4 or More	Total
\$ 1 - 49,999				
\$ 50,000 - 59,999				
\$ 60,000 - 69,999				
\$ 70,000 - 79,999				
\$ 80,000 - 89,999				
\$ 90,000 - 99,999	1			1
\$ 100,000 - 119,999				
\$ 120,000 - 139,999				
\$ 140,000 - 159,999	1	2		3
\$ 160,000 - 179,999	4			4
\$ 180,000 - 199,999	1			1
\$ 200,000 - 249,999	3	8		11
\$ 250,000 - 299,999	2	3	1	6
\$ 300,000 - 349,999		7		7
\$ 350,000 - 399,999		2		2
\$ 400,000 - 499,999		1		1
\$ 500,000 - 599,999				
\$ 600,000 - 699,999				
\$ 700,000 - 799,999				
\$ 800,000 - 899,999				
\$ 900,000 - 999,999				
\$ 1,000,000 - and over				
Total	12	23	1	36

Price Range ▲	M-SF	M-Condo
\$ 1 - 49,999		
\$ 50,000 - 59,999		
\$ 60,000 - 69,999		
\$ 70,000 - 79,999		2
\$ 80,000 - 89,999	4	2
\$ 90,000 - 99,999	2	2
\$ 100,000 - 119,999	5	16
\$ 120,000 - 139,999	5	13
\$ 140,000 - 159,999	11	14
\$ 160,000 - 179,999	10	18
\$ 180,000 - 199,999	17	11
\$ 200,000 - 249,999	98	26
\$ 250,000 - 299,999	205	17
\$ 300,000 - 349,999	186	10
\$ 350,000 - 399,999	212	6
\$ 400,000 - 499,999	226	5
\$ 500,000 - 599,999	104	2
\$ 600,000 - 699,999	60	
\$ 700,000 - 799,999	34	
\$ 800,000 - 899,999	26	1
\$ 900,000 - 999,999	14	
\$ 1,000,000 - and over	54	6
Total	1273	151

Price Range ▲	M-SF	M-Condo
\$ 1 - 49,999		
\$ 50,000 - 59,999		
\$ 60,000 - 69,999		
\$ 70,000 - 79,999	1	
\$ 80,000 - 89,999	1	1
\$ 90,000 - 99,999	1	1
\$ 100,000 - 119,999	2	
\$ 120,000 - 139,999	6	4
\$ 140,000 - 159,999	3	2
\$ 160,000 - 179,999	7	5
\$ 180,000 - 199,999	10	4
\$ 200,000 - 249,999	49	8
\$ 250,000 - 299,999	104	7
\$ 300,000 - 349,999	96	10
\$ 350,000 - 399,999	134	6
\$ 400,000 - 499,999	103	
\$ 500,000 - 599,999	32	
\$ 600,000 - 699,999	9	
\$ 700,000 - 799,999	13	
\$ 800,000 - 899,999	6	
\$ 900,000 - 999,999	2	
\$ 1,000,000 - and over	4	
Total	583	48

Time On Market Sort	M-SF	M-Condo
0 - 30	167	11
31-60	56	5
61-90	36	5
91-120	34	6
121-over	73	9
Total	366	36

