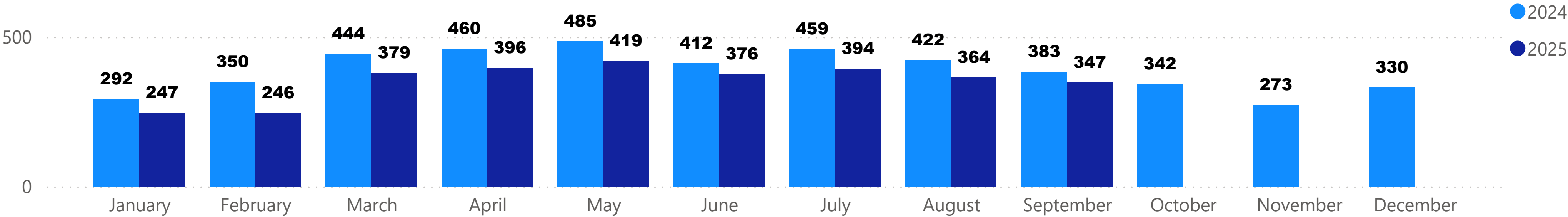




Osceola County Association of REALTORS®
Monthly Sales Trend Indicator 2025

Sales by Price Range - Single Family Homes & Villas

Price Range	January	February	March	April	May	June	July	August	September	October	November	December	Total
\$ 1 - 49,999							1						1
\$ 50,000 - 59,999													
\$ 60,000 - 69,999				2									2
\$ 70,000 - 79,999	1						1						2
\$ 80,000 - 89,999													
\$ 90,000 - 99,999					1								1
\$ 100,000 - 119,999	2			1			2		2				7
\$ 120,000 - 139,999	1	3	2		1	2	3		1				13
\$ 140,000 - 159,999	1	1	3	4	1	1		4	4				19
\$ 160,000 - 179,999	2	1	3	4	2	1	1	5	4				23
\$ 180,000 - 199,999	1		4	3	4	2	11	2	4				31
\$ 200,000 - 249,999	9	7	22	27	27	15	16	16	16				155
\$ 250,000 - 299,999	32	22	50	65	41	45	59	39	43				396
\$ 300,000 - 349,999	50	49	58	63	61	63	59	64	60				527
\$ 350,000 - 399,999	42	46	67	76	87	71	76	80	57				602
\$ 400,000 - 499,999	46	42	81	70	89	86	85	69	80				648
\$ 500,000 - 599,999	22	33	43	31	50	35	45	37	38				334
\$ 600,000 - 699,999	17	11	18	18	19	13	10	15	13				134
\$ 700,000 - 799,999	9	10	4	8	14	12	7	11	12				87
\$ 800,000 - 899,999	5	4	8	5	5	9	7	4	4				51
\$ 900,000 - 999,999		4	4	2	3	8	1	5	1				28
\$ 1,000,000 - and over	7	13	12	17	14	13	10	13	8				107
Total	247	246	379	396	419	376	394	364	347				3168

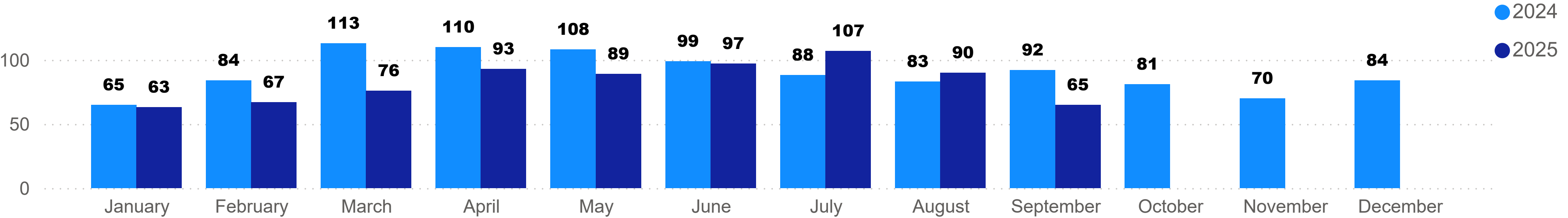




Osceola County Association of REALTORS®
Monthly Sales Trend Indicator 2025

Sales by Price Range - Condominiums, Townhouses and Co-Ops

Price Range	January	February	March	April	May	June	July	August	September	October	November	December	Total
\$ 1 - 49,999													
\$ 50,000 - 59,999													
\$ 60,000 - 69,999							1						1
\$ 70,000 - 79,999													
\$ 80,000 - 89,999	1												1
\$ 90,000 - 99,999				1		4	1						6
\$ 100,000 - 119,999	3	2	1		2	5	1	6	3				23
\$ 120,000 - 139,999		3	1	3	7	5	8	7	2				36
\$ 140,000 - 159,999	1	4	5	2	3	2	4	5	7				33
\$ 160,000 - 179,999	3	4	7	7	6	5	10	7	3				52
\$ 180,000 - 199,999	5	2	7	3	5	7	8	3	7				47
\$ 200,000 - 249,999	8	7	11	18	14	14	16	17	13				118
\$ 250,000 - 299,999	14	8	13	12	14	21	14	15	11				122
\$ 300,000 - 349,999	11	16	14	27	13	11	17	16	8				133
\$ 350,000 - 399,999	8	11	7	8	11	7	10	6	7				75
\$ 400,000 - 499,999	7	2	5	6	9	11	14	7	2				63
\$ 500,000 - 599,999	1	4	2	2	3	2		1	1				16
\$ 600,000 - 699,999	1	2	2	3	1	2	1		1				13
\$ 700,000 - 799,999		1			1	1	1						4
\$ 800,000 - 899,999			1										1
\$ 900,000 - 999,999		1		1			1						3
\$ 1,000,000 - and over													
Total	63	67	76	93	89	97	107	90	65				747

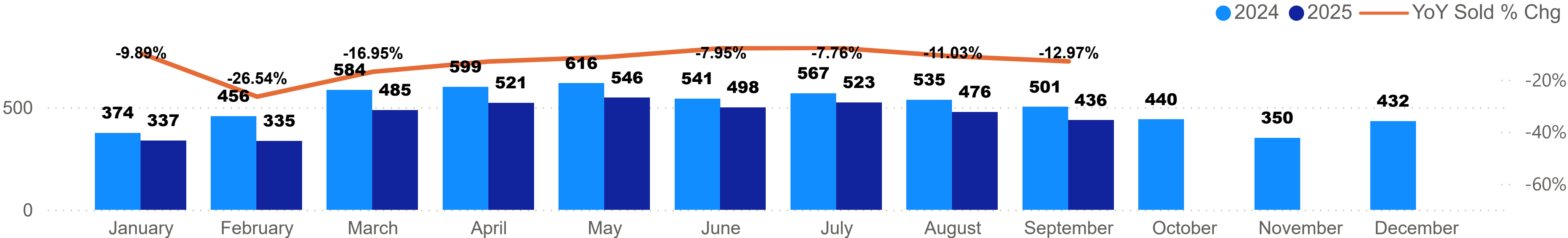




Osceola County Association of REALTORS®
Monthly Sales Trend Indicator 2025

Sales by Price Range - Overall

Price Range	January	February	March	April	May	June	July	August	September	October	November	December	Total
\$ 1 - 49,999	1	1	1	1	1		1	1					7
\$ 50,000 - 59,999	1		2	1	2								6
\$ 60,000 - 69,999			1	3		1	2						7
\$ 70,000 - 79,999	1	1					1						3
\$ 80,000 - 89,999	2	1		3	2	1	1	1					11
\$ 90,000 - 99,999	1	1		2	1	5	2						12
\$ 100,000 - 119,999	9	3	4	2	2	6	4	10	10				50
\$ 120,000 - 139,999	1	6	5	7	9	8	13	10	5				64
\$ 140,000 - 159,999	4	6	11	9	5	4	5	11	12				67
\$ 160,000 - 179,999	5	5	11	12	14	9	14	15	8				93
\$ 180,000 - 199,999	8	4	14	8	11	11	20	6	11				93
\$ 200,000 - 249,999	24	17	35	48	50	35	37	37	33				316
\$ 250,000 - 299,999	50	38	65	81	64	73	77	56	60				564
\$ 300,000 - 349,999	62	66	77	95	77	75	76	81	70				679
\$ 350,000 - 399,999	51	58	76	84	98	78	86	86	65				682
\$ 400,000 - 499,999	54	45	88	77	99	97	99	76	84				719
\$ 500,000 - 599,999	23	37	45	33	53	37	47	38	39				352
\$ 600,000 - 699,999	19	13	21	21	20	15	11	15	14				149
\$ 700,000 - 799,999	9	11	4	9	15	13	8	11	12				92
\$ 800,000 - 899,999	5	4	9	5	5	9	7	4	4				52
\$ 900,000 - 999,999		5	4	3	3	8	2	5	1				31
\$ 1,000,000 - and over	7	13	12	17	15	13	10	13	8				108
Total	337	335	485	521	546	498	523	476	436				4157



Osceola County Association of REALTORS®

Monthly Sales Trend Indicator 2025

Sales by Bedroom Count

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
0													
1	10	7	11	9	12	14	9	12	12				96
2	46	42	65	82	80	71	92	66	58				602
3	160	135	196	223	187	185	207	192	173				1658
4	92	110	154	152	190	149	150	151	128				1276
5	19	28	43	35	57	54	55	43	45				379
6+	10	13	16	20	20	25	10	12	20				146
Total	337	335	485	521	546	498	523	476	436				4157

Sales by Bathroom Count

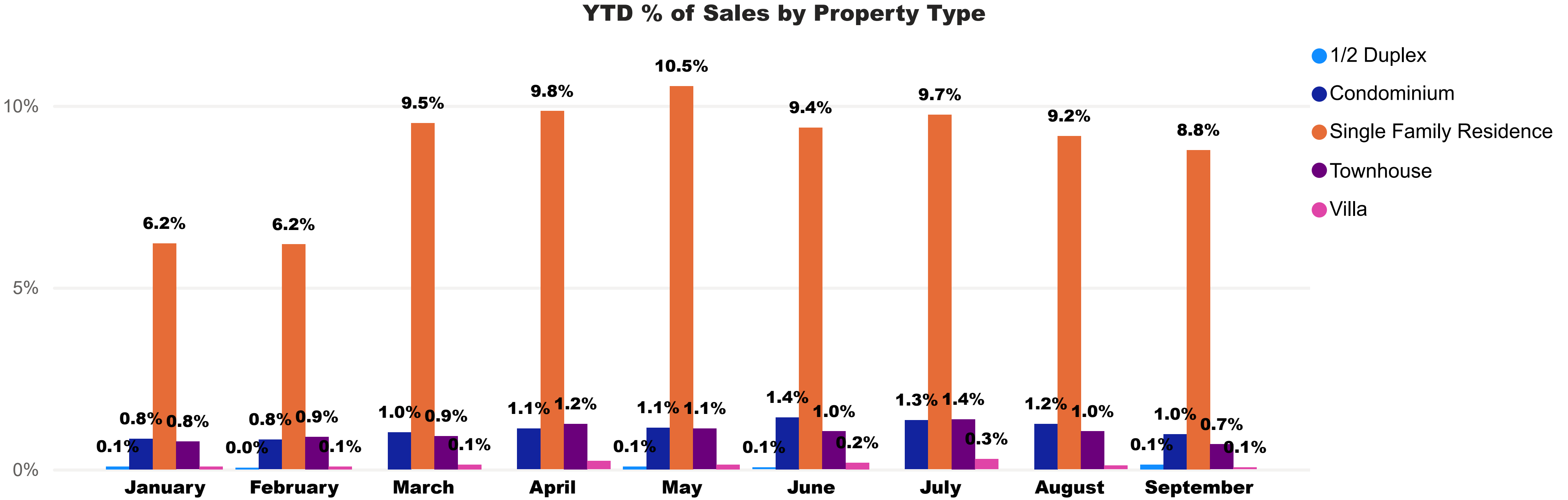
Bathrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
1	23	19	24	28	28	26	30	25	27				230
2	182	165	255	293	271	259	276	254	230				2185
3	93	104	151	136	173	134	160	145	119				1215
4	22	26	23	36	47	52	36	33	34				309
5	10	15	18	14	16	16	15	13	16				133
6+	7	6	14	14	11	11	6	6	10				85
Total	337	335	485	521	546	498	523	476	436				4157



Osceola County Association of REALTORS®
Monthly Sales Trend Indicator 2025

Sales by Housing Style

Property Type	January	February	March	April	May	June	July	August	September	October	November	December	Total
1/2 Duplex	3	1			3	2			5				14
Condominium	33	32	40	44	45	56	53	49	38				390
Single Family Residence	244	243	374	387	414	369	383	360	345				3119
Townhouse	30	35	36	49	44	41	54	41	27				357
Villa	3	3	5	9	5	7	11	4	2				49
Total	313	314	455	489	511	475	501	454	417				3929





Osceola County Association of REALTORS®

Multiple Listing One Month Sales and Inventory Report - September - 2025

Price Range	Sold Units	Market Share	Average List Price	Average Sale Price	% List to Sell	Avg DOM	Inventory
\$ 1 - 49,999							
\$ 50,000 - 59,999							
\$ 60,000 - 69,999							
\$ 70,000 - 79,999							
\$ 80,000 - 89,999							3
\$ 90,000 - 99,999							8
\$ 100,000 - 119,999	5	1%	118,920	106,700	90%	58	14
\$ 120,000 - 139,999	3	1%	147,500	130,333	88%	155	40
\$ 140,000 - 159,999	11	3%	169,591	149,809	88%	92	51
\$ 160,000 - 179,999	7	2%	200,500	169,143	84%	111	60
\$ 180,000 - 199,999	11	3%	199,262	188,800	95%	109	86
\$ 200,000 - 249,999	31	7%	237,987	228,297	96%	107	261
\$ 250,000 - 299,999	57	14%	283,024	272,913	96%	95	413
\$ 300,000 - 349,999	68	16%	333,943	324,798	97%	96	562
\$ 350,000 - 399,999	64	15%	381,042	370,261	97%	69	560
\$ 400,000 - 499,999	82	20%	458,323	444,353	97%	99	765
\$ 500,000 - 599,999	39	9%	561,915	547,567	97%	120	347
\$ 600,000 - 699,999	14	3%	643,886	634,493	99%	80	171
\$ 700,000 - 799,999	12	3%	753,108	747,867	99%	92	95
\$ 800,000 - 899,999	4	1%	844,500	817,500	97%	251	51
\$ 900,000 - 999,999	1	0%	899,900	900,000	100%	59	45
\$ 1,000,000 - and over	8	2%	1,527,375	1,432,625	94%	82	111
Total	417	100%	410,428	396,954	97%	96	3643

This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants. The data reflects only The sales published through Stellar MLS and does not include all sales in The Reported areas. Neither The Association/Board nor Stellar MLS is in any way responsible for its accuracy.



Osceola County Association of REALTORS® Multiple Listing Year to Date Sales and Inventory Report - 2025

Price Range	Sold Units	Market Share	Average List Price	Average Sale Price	% List to Sell	Avg DOM	Inventory
\$ 1 - 49,999	7	0.17%	43,400	38,071	88%	49	
\$ 50,000 - 59,999	6	0.14%	69,250	53,167	77%	213	
\$ 60,000 - 69,999	7	0.17%	75,986	63,714	84%	91	
\$ 70,000 - 79,999	3	0.07%	79,633	70,667	89%	18	
\$ 80,000 - 89,999	11	0.26%	94,600	82,864	88%	48	3
\$ 90,000 - 99,999	12	0.29%	106,238	93,417	88%	95	8
\$ 100,000 - 119,999	50	1.20%	122,677	108,536	88%	73	14
\$ 120,000 - 139,999	64	1.54%	145,406	129,834	89%	96	40
\$ 140,000 - 159,999	67	1.61%	162,864	149,037	92%	78	51
\$ 160,000 - 179,999	93	2.24%	184,189	169,697	92%	93	60
\$ 180,000 - 199,999	93	2.24%	204,791	189,902	93%	69	86
\$ 200,000 - 249,999	316	7.60%	234,262	223,718	95%	82	261
\$ 250,000 - 299,999	564	13.57%	282,748	274,171	97%	89	413
\$ 300,000 - 349,999	679	16.33%	331,842	324,069	98%	93	562
\$ 350,000 - 399,999	682	16.41%	380,104	372,913	98%	75	560
\$ 400,000 - 499,999	719	17.30%	454,433	443,986	98%	83	765
\$ 500,000 - 599,999	352	8.47%	557,367	541,695	97%	87	347
\$ 600,000 - 699,999	149	3.58%	658,722	644,473	98%	71	171
\$ 700,000 - 799,999	92	2.21%	762,623	745,453	98%	82	95
\$ 800,000 - 899,999	52	1.25%	875,313	845,912	97%	108	51
\$ 900,000 - 999,999	31	0.75%	994,442	935,468	94%	87	45
\$ 1,000,000 - and over	108	2.60%	1,726,418	1,647,976	95%	62	111
Total	4157	100.00%	418,191	405,489	97%	84	3643

This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants. The data reflects only The sales published through Stellar MLS and does not include all sales in The Reported areas. Neither The Association/Board nor Stellar MLS is in any way responsible for its accuracy.

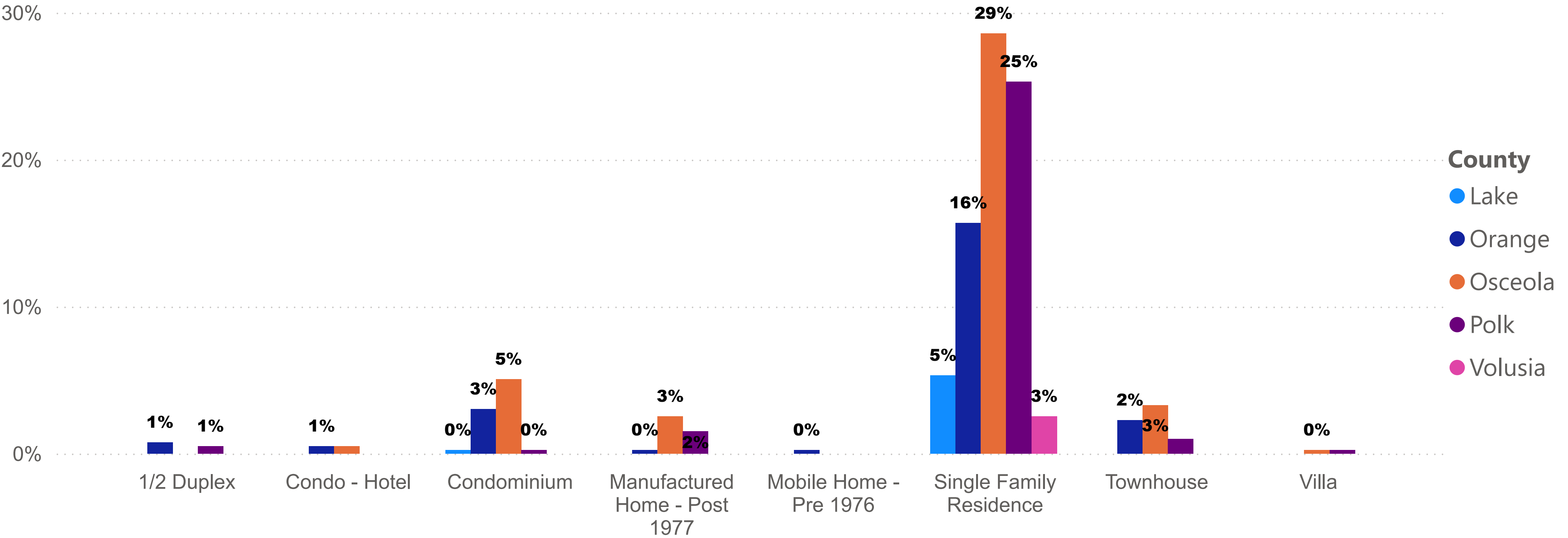
Four Year Sales and Inventory History 2021 - 2025. Compiled from Monthly Sales and Inventory Reports

Month	Monthly Sales	Average List Price	Average Sales Price	% List to Sell	AVG DOM	Inventory	Months Inventory
10/31/2021	757	339,361	337,205	99%	20	1136	1.50
11/30/2021	735	335,697	332,263	99%	24	1108	1.51
12/31/2021	782	359,305	355,230	99%	29	1015	1.30
01/31/2022	653	357,389	353,703	99%	26	859	1.32
02/28/2022	769	371,273	368,662	99%	26	922	1.20
03/31/2022	869	369,192	370,748	100%	24	955	1.10
04/30/2022	759	388,869	392,424	101%	17	1089	1.43
05/31/2022	784	391,688	395,443	101%	15	1355	1.73
06/30/2022	804	405,277	407,217	100%	16	1655	2.06
07/31/2022	667	416,210	412,618	99%	18	1840	2.76
08/31/2022	664	398,899	392,474	98%	21	1954	2.94
09/30/2022	484	385,566	375,885	97%	29	2024	4.18
10/31/2022	493	401,105	389,771	97%	36	2164	4.39
11/30/2022	405	389,250	377,658	97%	40	2184	5.39
12/31/2022	429	392,688	377,042	96%	51	2097	4.89
01/31/2023	334	393,198	379,619	97%	53	2087	6.25
02/28/2023	431	401,905	388,524	97%	67	1946	4.52
03/31/2023	610	399,837	389,819	97%	64	1836	3.01
04/30/2023	558	397,022	387,659	98%	56	1762	3.16
05/31/2023	588	404,640	395,749	98%	56	1810	3.08
06/30/2023	604	400,766	392,305	98%	53	1810	3.00
07/31/2023	557	397,570	389,260	98%	52	1930	3.46
08/31/2023	531	403,887	394,797	98%	56	2040	3.84
09/30/2023	501	404,564	392,884	97%	51	2241	4.47
10/31/2023	488	388,848	379,445	98%	53	2428	4.98
11/30/2023	363	424,797	412,295	97%	61	2603	7.17
12/31/2023	410	414,581	404,050	97%	57	2560	6.24
01/31/2024	359	430,576	416,638	97%	72	2666	7.43
02/29/2024	435	426,031	414,437	97%	73	2747	6.31
03/31/2024	557	412,696	397,769	96%	75	2749	4.94
04/30/2024	571	437,801	427,060	98%	75	2934	5.14
05/31/2024	593	426,105	413,502	97%	74	2951	4.98
06/30/2024	513	418,787	408,281	97%	75	3077	6.00
07/31/2024	549	427,219	416,658	98%	70	3151	5.74
08/31/2024	506	416,626	405,458	97%	79	3194	6.31
09/30/2024	476	424,373	411,653	97%	81	3283	6.90
10/31/2024	424	411,483	401,741	98%	83	3294	7.77
11/30/2024	345	433,422	422,217	97%	94	3301	9.57
12/31/2024	414	408,538	397,849	97%	85	3260	7.87
01/31/2025	313	423,462	412,170	97%	88	3454	11.04
02/28/2025	314	463,982	447,046	96%	84	3710	11.82
03/31/2025	455	434,858	422,321	97%	105	3766	8.28
04/30/2025	489	420,505	409,678	97%	88	3902	7.98
05/31/2025	511	439,981	428,077	97%	96	3993	7.81
06/30/2025	475	441,078	426,115	97%	99	3975	8.37
07/31/2025	501	407,379	394,688	97%	106	3853	7.69
08/31/2025	454	432,528	420,328	97%	90	3699	8.15
09/30/2025	417	410,428	396,954	97%	110	3643	8.74

Top 5 Unit Sales by County and Property Type

* Counties with the same % of Sales maybe Included.

Property Type	Lake	Orange	Osceola	Polk	Volusia	Total
1/2 Duplex		1%		1%		1%
Condo - Hotel		1%	1%			1%
Condominium	0%	3%	5%	0%		9%
Manufactured Home - Post 1977		0%	3%	2%		4%
Mobile Home - Pre 1976		0%				0%
Single Family Residence	5%	16%	29%	25%	3%	77%
Townhouse		2%	3%	1%		7%
Villa			0%	0%		1%
Total	6%	23%	40%	29%	3%	100%



Board/Association: State Month Year
▲
Osceola FL September 2025

National Association of Realtors®
700 Eleventh Street, NW
Washington, DC 20001-4507

Email: data@realtors.com
Fax: 202-383-7568
Questions: 202-383-1276

Single-Family Units
Number of Bedrooms

Price Range ▲	2 or Less	3	4 or More	Total
\$ 1 - 49,999				
\$ 50,000 - 59,999				
\$ 60,000 - 69,999				
\$ 70,000 - 79,999				
\$ 80,000 - 89,999				
\$ 90,000 - 99,999				
\$ 100,000 - 119,999	1	1		2
\$ 120,000 - 139,999		1		1
\$ 140,000 - 159,999	2	2		4
\$ 160,000 - 179,999	1	3		4
\$ 180,000 - 199,999	1	3		4
\$ 200,000 - 249,999	6	9	1	16
\$ 250,000 - 299,999	9	24	10	43
\$ 300,000 - 349,999	4	34	22	60
\$ 350,000 - 399,999	2	26	29	57
\$ 400,000 - 499,999		22	58	80
\$ 500,000 - 599,999		7	31	38
\$ 600,000 - 699,999		1	12	13
\$ 700,000 - 799,999		1	11	12
\$ 800,000 - 899,999			4	4
\$ 900,000 - 999,999			1	1
\$ 1,000,000 - and over		1	7	8
Total	26	135	186	347

Condominium / Cooperative Units
Number of Bedrooms

Price Range	2 or Less	3	4 or More	Total
\$ 1 - 49,999				
\$ 50,000 - 59,999				
\$ 60,000 - 69,999				
\$ 70,000 - 79,999				
\$ 80,000 - 89,999				
\$ 90,000 - 99,999				
\$ 100,000 - 119,999	3			3
\$ 120,000 - 139,999	2			2
\$ 140,000 - 159,999	6	1		7
\$ 160,000 - 179,999	2	1		3
\$ 180,000 - 199,999	4	3		7
\$ 200,000 - 249,999	7	6		13
\$ 250,000 - 299,999	2	6	3	11
\$ 300,000 - 349,999	3	5		8
\$ 350,000 - 399,999		5	2	7
\$ 400,000 - 499,999		2		2
\$ 500,000 - 599,999	1			1
\$ 600,000 - 699,999		1		1
\$ 700,000 - 799,999				
\$ 800,000 - 899,999				
\$ 900,000 - 999,999				
\$ 1,000,000 - and over				
Total	30	30	5	65

Active Listings
(Unsold Homes)

Price Range ▲	M-SF	M-Condo
\$ 1 - 49,999		
\$ 50,000 - 59,999		
\$ 60,000 - 69,999		
\$ 70,000 - 79,999		1
\$ 80,000 - 89,999	1	1
\$ 90,000 - 99,999	2	6
\$ 100,000 - 119,999	2	11
\$ 120,000 - 139,999	3	31
\$ 140,000 - 159,999	9	44
\$ 160,000 - 179,999	4	48
\$ 180,000 - 199,999	13	62
\$ 200,000 - 249,999	96	149
\$ 250,000 - 299,999	232	170
\$ 300,000 - 349,999	391	162
\$ 350,000 - 399,999	424	127
\$ 400,000 - 499,999	607	122
\$ 500,000 - 599,999	295	31
\$ 600,000 - 699,999	156	11
\$ 700,000 - 799,999	97	3
\$ 800,000 - 899,999	49	
\$ 900,000 - 999,999	43	
\$ 1,000,000 - and over	107	
Total	2531	979

Sales Pending
(Under Contract)

Price Range ▲	M-SF	M-Condo
\$ 1 - 49,999	1	1
\$ 50,000 - 59,999		1
\$ 60,000 - 69,999		1
\$ 70,000 - 79,999		
\$ 80,000 - 89,999		1
\$ 90,000 - 99,999	1	
\$ 100,000 - 119,999	1	1
\$ 120,000 - 139,999	2	4
\$ 140,000 - 159,999	2	3
\$ 160,000 - 179,999	9	5
\$ 180,000 - 199,999	5	12
\$ 200,000 - 249,999	36	18
\$ 250,000 - 299,999	62	21
\$ 300,000 - 349,999	94	14
\$ 350,000 - 399,999	88	13
\$ 400,000 - 499,999	101	14
\$ 500,000 - 599,999	54	3
\$ 600,000 - 699,999	23	
\$ 700,000 - 799,999	13	
\$ 800,000 - 899,999	13	
\$ 900,000 - 999,999	5	1
\$ 1,000,000 - and over	26	
Total	536	113

Time On Market Sort	M-SF	M-Condo
0 - 30	102	17
31-60	76	7
61-90	45	7
91-120	37	13
121-over	87	21
Total	347	65

