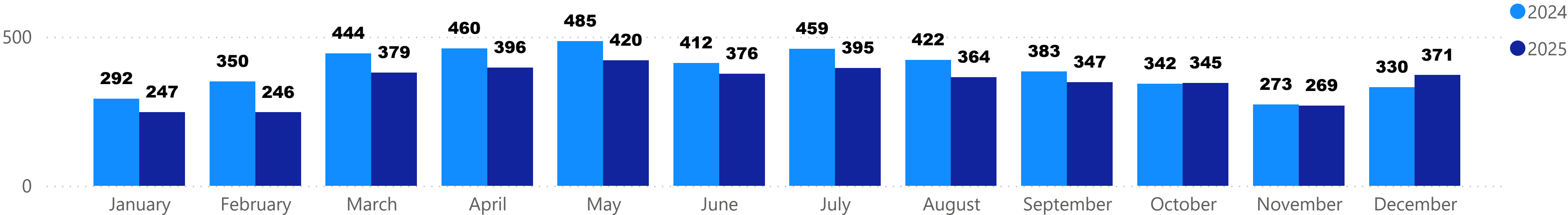




Osceola County Association of REALTORS®
Monthly Sales Trend Indicator 2025

Sales by Price Range - Single Family Homes & Villas

Price Range	January	February	March	April	May	June	July	August	September	October	November	December	Total
\$ 1 - 49,999							1			1			2
\$ 50,000 - 59,999													
\$ 60,000 - 69,999				2									2
\$ 70,000 - 79,999	1						1						2
\$ 80,000 - 89,999												1	1
\$ 90,000 - 99,999					1							1	2
\$ 100,000 - 119,999	2			1			2		2	1	1	1	10
\$ 120,000 - 139,999	1	3	2		1	2	3		1		1	2	16
\$ 140,000 - 159,999	1	1	3	4	1	1		4	4		3	3	25
\$ 160,000 - 179,999	2	1	3	4	2	1	1	5	4	3	6	1	33
\$ 180,000 - 199,999	1		4	3	4	2	11	2	4	3	3	7	44
\$ 200,000 - 249,999	9	7	22	27	27	15	16	16	16	22	20	20	217
\$ 250,000 - 299,999	32	22	50	65	40	45	59	39	43	46	19	48	508
\$ 300,000 - 349,999	50	49	58	63	61	63	60	64	61	79	52	63	723
\$ 350,000 - 399,999	42	46	67	76	87	71	76	80	57	61	37	70	770
\$ 400,000 - 499,999	46	42	81	70	91	86	85	69	79	58	65	90	862
\$ 500,000 - 599,999	22	33	43	31	50	35	45	37	38	36	29	32	431
\$ 600,000 - 699,999	17	11	18	18	19	13	10	15	13	10	11	11	166
\$ 700,000 - 799,999	9	10	4	8	14	12	7	11	12	11	11	3	112
\$ 800,000 - 899,999	5	4	8	5	5	9	7	4	4	6	2	3	62
\$ 900,000 - 999,999		4	4	2	3	8	1	5	1	2	4	3	37
\$ 1,000,000 - and over	7	13	12	17	14	13	10	13	8	6	5	12	130
Total	247	246	379	396	420	376	395	364	347	345	269	371	4155

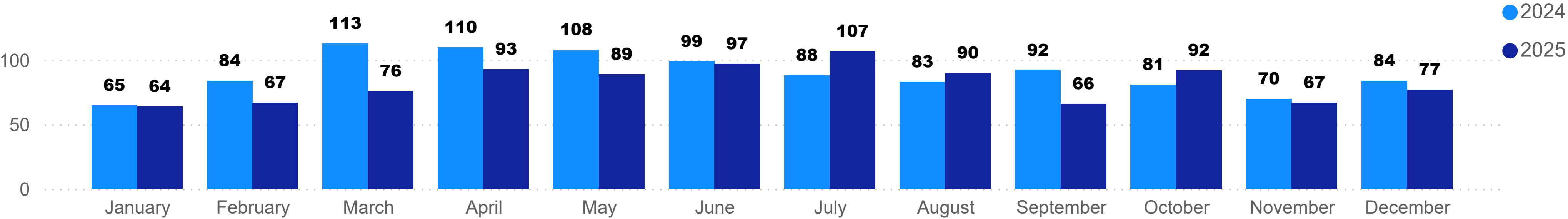




Osceola County Association of REALTORS®
Monthly Sales Trend Indicator 2025

Sales by Price Range - Condominiums, Townhouses and Co-Ops

Price Range	January	February	March	April	May	June	July	August	September	October	November	December	Total
\$ 1 - 49,999										1			1
\$ 50,000 - 59,999										1			1
\$ 60,000 - 69,999							1						1
\$ 70,000 - 79,999										1		2	3
\$ 80,000 - 89,999	1												1
\$ 90,000 - 99,999				1		4	1						6
\$ 100,000 - 119,999	3	2	1		2	5	1	6	3	6	1	4	34
\$ 120,000 - 139,999		3	1	3	7	5	8	7	2	5	4	3	48
\$ 140,000 - 159,999	1	4	5	2	3	2	4	5	7	2	1	2	38
\$ 160,000 - 179,999	4	4	7	7	6	5	10	7	3	5	4	3	65
\$ 180,000 - 199,999	5	2	7	3	5	7	8	3	7	7	5	5	64
\$ 200,000 - 249,999	8	7	11	18	14	14	16	17	13	15	14	14	161
\$ 250,000 - 299,999	14	8	13	12	14	21	14	15	11	14	13	12	161
\$ 300,000 - 349,999	11	16	14	27	13	11	17	16	9	13	10	10	167
\$ 350,000 - 399,999	8	11	7	8	11	7	10	6	7	11	7	10	103
\$ 400,000 - 499,999	7	2	5	6	9	11	14	7	2	9	6	11	89
\$ 500,000 - 599,999	1	4	2	2	3	2		1	1	2	1		19
\$ 600,000 - 699,999	1	2	2	3	1	2	1		1			1	14
\$ 700,000 - 799,999		1			1	1	1						4
\$ 800,000 - 899,999			1								1		2
\$ 900,000 - 999,999		1		1			1						3
\$ 1,000,000 - and over													
Total	64	67	76	93	89	97	107	90	66	92	67	77	985

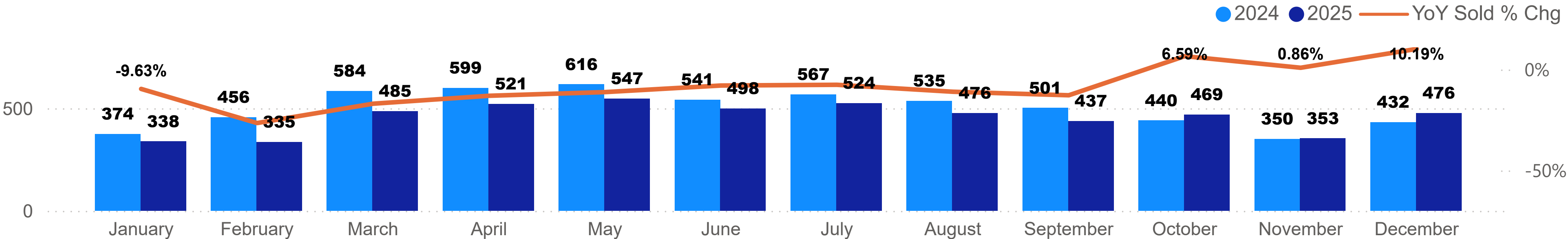




Osceola County Association of REALTORS®
Monthly Sales Trend Indicator 2025

Sales by Price Range - Overall

Price Range	January	February	March	April	May	June	July	August	September	October	November	December	Total
\$ 1 - 49,999	1	1	1	1	1		1	1		3	1		11
\$ 50,000 - 59,999	1		2	1	2					1	1		8
\$ 60,000 - 69,999			1	3		1	2			1		1	9
\$ 70,000 - 79,999	1	1					1			3		2	8
\$ 80,000 - 89,999	2	1		3	2	1	1	1		4	1	4	20
\$ 90,000 - 99,999	1	1		2	1	5	2				1	2	15
\$ 100,000 - 119,999	9	3	4	2	2	6	4	10	10	9	2	6	67
\$ 120,000 - 139,999	1	6	5	7	9	8	13	10	5	8	6	12	90
\$ 140,000 - 159,999	4	6	11	9	5	4	5	11	12	3	7	9	86
\$ 160,000 - 179,999	6	5	11	12	14	9	14	15	8	8	11	5	118
\$ 180,000 - 199,999	8	4	14	8	11	11	20	6	11	11	12	13	129
\$ 200,000 - 249,999	24	17	35	48	50	35	37	37	33	44	37	37	434
\$ 250,000 - 299,999	50	38	65	81	63	73	77	56	60	65	32	62	722
\$ 300,000 - 349,999	62	66	77	95	77	75	77	81	72	94	62	74	912
\$ 350,000 - 399,999	51	58	76	84	98	78	86	86	65	74	44	80	880
\$ 400,000 - 499,999	54	45	88	77	101	97	99	76	83	68	71	101	960
\$ 500,000 - 599,999	23	37	45	33	53	37	47	38	39	38	30	33	453
\$ 600,000 - 699,999	19	13	21	21	20	15	11	15	14	10	11	13	183
\$ 700,000 - 799,999	9	11	4	9	15	13	8	11	12	11	11	3	117
\$ 800,000 - 899,999	5	4	9	5	5	9	7	4	4	6	3	4	65
\$ 900,000 - 999,999		5	4	3	3	8	2	5	1	2	5	3	41
\$ 1,000,000 - and over	7	13	12	17	15	13	10	13	8	6	5	12	131
Total	338	335	485	521	547	498	524	476	437	469	353	476	5459



Osceola County Association of REALTORS®

Monthly Sales Trend Indicator 2025

Sales by Bedroom Count

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
0										2			2
1	10	7	11	9	12	14	9	12	12	16	5	12	129
2	47	42	65	82	80	71	92	66	60	68	49	62	784
3	160	135	196	223	187	185	208	192	173	185	153	188	2185
4	92	110	154	152	191	149	150	151	127	140	104	160	1680
5	19	28	43	35	57	54	55	43	45	46	31	33	489
6+	10	13	16	20	20	25	10	12	20	12	11	21	190
Total	338	335	485	521	547	498	524	476	437	469	353	476	5459

Sales by Bathroom Count

Bathrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
1	23	19	24	28	28	26	30	25	28	32	21	21	305
2	183	165	255	293	271	259	277	254	230	248	171	256	2862
3	93	104	151	136	174	134	160	145	119	128	123	138	1605
4	22	26	23	36	47	52	36	33	34	35	22	32	398
5	10	15	18	14	16	16	15	13	16	17	8	16	174
6+	7	6	14	14	11	11	6	6	10	9	8	13	115
Total	338	335	485	521	547	498	524	476	437	469	353	476	5459

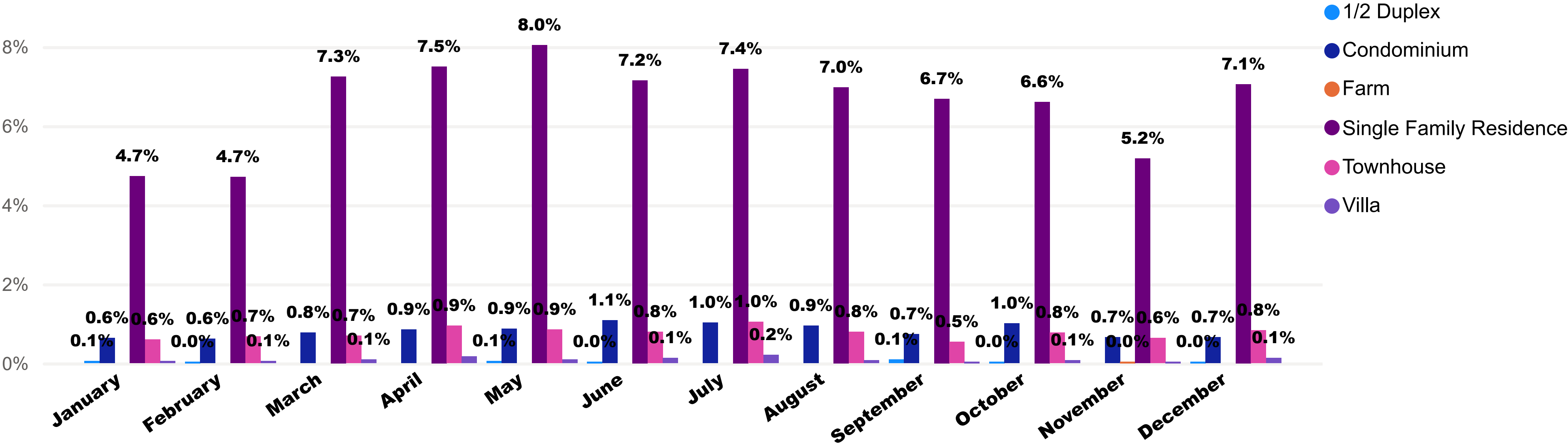


Osceola County Association of REALTORS®
Monthly Sales Trend Indicator 2025

Sales by Housing Style

Property Type	January	February	March	April	May	June	July	August	September	October	November	December	Total
1/2 Duplex	3	1			3	2			5	1		2	17
Condominium	33	32	40	44	45	56	53	49	38	52	34	34	510
Farm											1		1
Single Family Residence	244	243	374	387	415	369	384	360	345	341	267	364	4093
Townhouse	31	35	36	49	44	41	54	41	28	40	33	43	475
Villa	3	3	5	9	5	7	11	4	2	4	2	7	62
Total	314	314	455	489	512	475	502	454	418	438	337	450	5158

YTD % of Sales by Property Type





Osceola County Association of REALTORS®

Multiple Listing One Month Sales and Inventory Report - December - 2025

Price Range	Sold Units	Market Share	Average List Price	Average Sale Price	% List to Sell	Avg DOM	Inventory
\$ 1 - 49,999							
\$ 50,000 - 59,999							
\$ 60,000 - 69,999							
\$ 70,000 - 79,999	2	0%	89,500	70,000	78%	246	2
\$ 80,000 - 89,999	1	0%	88,000	85,000	97%	193	7
\$ 90,000 - 99,999	1	0%	90,000	90,000	100%	23	6
\$ 100,000 - 119,999	5	1%	118,800	108,000	91%	131	15
\$ 120,000 - 139,999	5	1%	144,576	132,400	92%	131	37
\$ 140,000 - 159,999	5	1%	166,580	151,380	91%	43	60
\$ 160,000 - 179,999	4	1%	203,125	175,253	86%	102	64
\$ 180,000 - 199,999	12	3%	204,533	189,464	93%	102	84
\$ 200,000 - 249,999	35	8%	240,209	224,983	94%	97	235
\$ 250,000 - 299,999	60	13%	287,016	278,501	97%	99	457
\$ 300,000 - 349,999	73	16%	330,876	323,055	98%	88	533
\$ 350,000 - 399,999	80	18%	380,816	369,047	97%	86	528
\$ 400,000 - 499,999	101	22%	454,593	442,026	97%	100	691
\$ 500,000 - 599,999	33	7%	569,585	548,649	96%	93	273
\$ 600,000 - 699,999	12	3%	669,267	647,542	97%	56	163
\$ 700,000 - 799,999	3	1%	819,667	766,333	93%	81	87
\$ 800,000 - 899,999	3	1%	878,000	848,333	97%	54	39
\$ 900,000 - 999,999	3	1%	959,967	934,500	97%	95	40
\$ 1,000,000 - and over	12	3%	1,734,917	1,615,667	93%	113	88
Total	450	100%	416,788	401,102	96%	94	3409

This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants. The data reflects only The sales published through Stellar MLS and does not include all sales in The Reported areas. Neither The Association/Board nor Stellar MLS is in any way responsible for its accuracy.



Osceola County Association of REALTORS®

Multiple Listing Year to Date Sales and Inventory Report - 2025

Price Range	Sold Units	Market Share	Average List Price	Average Sale Price	% List to Sell	Avg DOM	Inventory
\$ 1 - 49,999	11	0.20%	50,800	35,273	69%	97	
\$ 50,000 - 59,999	8	0.15%	68,813	52,375	76%	167	
\$ 60,000 - 69,999	9	0.16%	74,543	63,889	86%	71	
\$ 70,000 - 79,999	8	0.15%	86,462	72,750	84%	111	2
\$ 80,000 - 89,999	20	0.37%	93,530	84,270	90%	52	7
\$ 90,000 - 99,999	15	0.27%	104,990	93,333	89%	83	6
\$ 100,000 - 119,999	67	1.23%	124,517	108,649	87%	84	15
\$ 120,000 - 139,999	90	1.65%	143,891	129,531	90%	97	37
\$ 140,000 - 159,999	86	1.58%	163,127	148,955	91%	89	60
\$ 160,000 - 179,999	118	2.16%	184,134	169,792	92%	99	64
\$ 180,000 - 199,999	129	2.36%	203,700	189,611	93%	79	84
\$ 200,000 - 249,999	434	7.95%	235,284	223,392	95%	84	235
\$ 250,000 - 299,999	722	13.23%	283,042	274,671	97%	90	457
\$ 300,000 - 349,999	912	16.71%	332,056	324,192	98%	89	533
\$ 350,000 - 399,999	880	16.12%	380,252	372,413	98%	79	528
\$ 400,000 - 499,999	960	17.59%	454,376	443,765	98%	89	691
\$ 500,000 - 599,999	453	8.30%	558,920	542,640	97%	88	273
\$ 600,000 - 699,999	183	3.35%	659,750	644,759	98%	72	163
\$ 700,000 - 799,999	117	2.14%	765,426	745,032	97%	83	87
\$ 800,000 - 899,999	65	1.19%	875,186	846,468	97%	102	39
\$ 900,000 - 999,999	41	0.75%	985,813	936,659	95%	92	40
\$ 1,000,000 - and over	131	2.40%	1,746,054	1,662,824	95%	70	88
Total	5459	100.00%	413,792	400,840	97%	86	3409

This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants. The data reflects only The sales published through Stellar MLS and does not include all sales in The Reported areas. Neither The Association/Board nor Stellar MLS is in any way responsible for its accuracy.

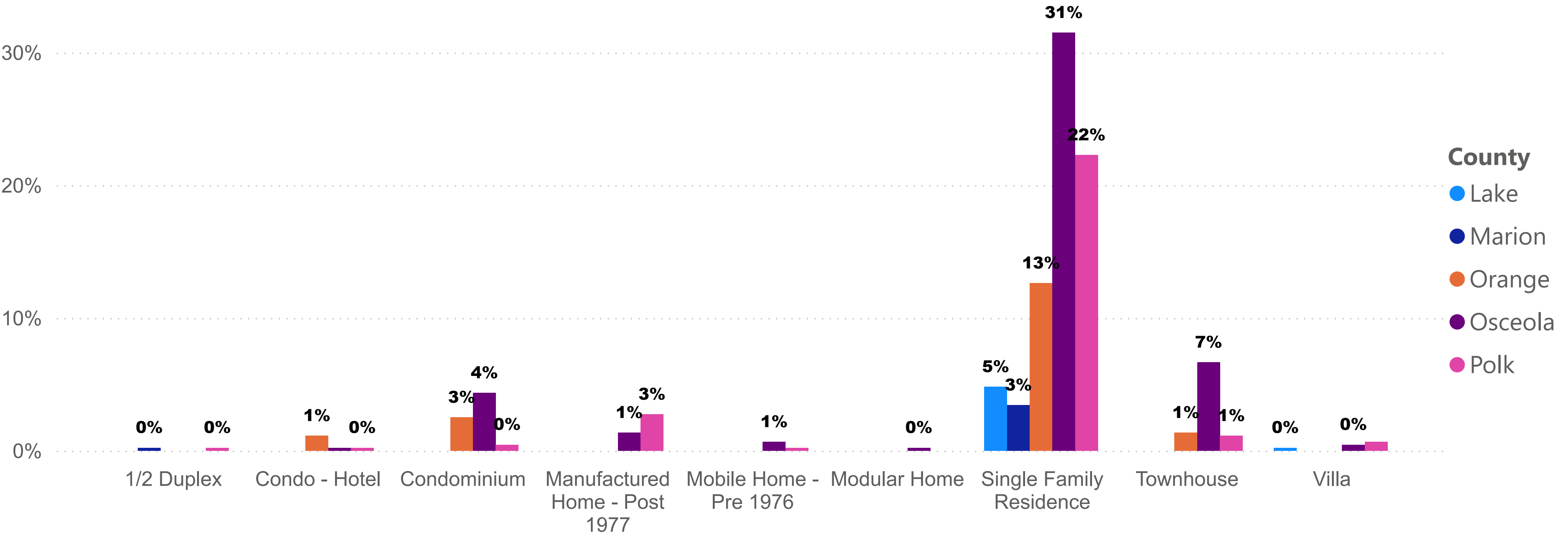
Four Year Sales and Inventory History 2022 - 2025. Compiled from Monthly Sales and Inventory Reports

Month	Monthly Sales	Average List Price	Average Sales Price	% List to Sell	AVG DOM	Inventory	Months Inventory
01/31/2022	653	357,389	353,703	99%	26	858	1.31
02/28/2022	769	371,273	368,662	99%	26	921	1.20
03/31/2022	869	369,192	370,748	100%	24	954	1.10
04/30/2022	759	388,869	392,424	101%	17	1088	1.43
05/31/2022	784	391,688	395,443	101%	15	1354	1.73
06/30/2022	804	405,277	407,217	100%	16	1654	2.06
07/31/2022	667	416,210	412,618	99%	18	1839	2.76
08/31/2022	664	398,899	392,474	98%	21	1953	2.94
09/30/2022	484	385,566	375,885	97%	29	2023	4.18
10/31/2022	493	401,105	389,771	97%	36	2163	4.39
11/30/2022	405	389,250	377,658	97%	40	2183	5.39
12/31/2022	429	392,688	377,042	96%	51	2096	4.89
01/31/2023	334	393,198	379,619	97%	53	2086	6.25
02/28/2023	431	401,905	388,524	97%	67	1945	4.51
03/31/2023	610	399,837	389,819	97%	64	1835	3.01
04/30/2023	558	397,022	387,659	98%	56	1761	3.16
05/31/2023	588	404,640	395,749	98%	56	1809	3.08
06/30/2023	604	400,766	392,305	98%	53	1809	3.00
07/31/2023	557	397,570	389,260	98%	52	1929	3.46
08/31/2023	531	403,887	394,797	98%	56	2039	3.84
09/30/2023	501	404,564	392,884	97%	51	2240	4.47
10/31/2023	488	388,848	379,445	98%	53	2427	4.97
11/30/2023	363	424,797	412,295	97%	61	2604	7.17
12/31/2023	410	414,581	404,050	97%	57	2561	6.25
01/31/2024	359	430,576	416,638	97%	72	2667	7.43
02/29/2024	435	426,031	414,437	97%	73	2748	6.32
03/31/2024	557	412,696	397,769	96%	75	2750	4.94
04/30/2024	571	437,801	427,060	98%	75	2936	5.14
05/31/2024	593	426,105	413,502	97%	74	2953	4.98
06/30/2024	513	418,787	408,281	97%	75	3080	6.00
07/31/2024	549	427,219	416,658	98%	70	3154	5.74
08/31/2024	506	416,626	405,458	97%	79	3197	6.32
09/30/2024	476	424,373	411,653	97%	81	3286	6.90
10/31/2024	424	411,483	401,741	98%	83	3298	7.78
11/30/2024	345	433,422	422,217	97%	94	3303	9.57
12/31/2024	414	408,538	397,849	97%	85	3261	7.88
01/31/2025	314	422,655	411,398	97%	88	3455	11.00
02/28/2025	314	463,982	447,046	96%	84	3709	11.81
03/31/2025	455	434,858	422,321	97%	105	3764	8.27
04/30/2025	489	420,505	409,678	97%	88	3901	7.98
05/31/2025	512	440,000	428,594	97%	97	3998	7.81
06/30/2025	475	441,078	426,115	97%	99	4001	8.42
07/31/2025	502	407,195	394,509	97%	106	3888	7.75
08/31/2025	454	432,528	420,328	97%	90	3760	8.28
09/30/2025	418	409,877	396,394	97%	110	3734	8.93
10/31/2025	438	397,719	384,817	97%	113	3710	8.47
11/30/2025	337	424,989	411,747	97%	99	3636	10.79
12/31/2025	450	416,788	401,102	96%	112	3409	7.58

Top 5 Unit Sales by County and Property Type

* Counties with the same % of Sales maybe Included.

Property Type	Lake	Marion	Orange	Osceola	Polk	Total
1/2 Duplex		0%			0%	0%
Condo - Hotel			1%	0%	0%	2%
Condominium			3%	4%	0%	7%
Manufactured Home - Post 1977				1%	3%	4%
Mobile Home - Pre 1976				1%	0%	1%
Modular Home				0%		0%
Single Family Residence	5%	3%	13%	31%	22%	75%
Townhouse			1%	7%	1%	9%
Villa	0%			0%	1%	1%
Total	5%	4%	18%	46%	28%	100%



Board/Association: State Month Year
▲
Osceola FL December 2025

National Association of Realtors®
700 Eleventh Street, NW
Washington, DC 20001-4507

Email: data@realtors.com
Fax: 202-383-7568
Questions: 202-383-1276

Single-Family Units
Number of Bedrooms

Price Range ▲	2 or Less	3	4 or More	Total
\$ 1 - 49,999				
\$ 50,000 - 59,999				
\$ 60,000 - 69,999				
\$ 70,000 - 79,999				
\$ 80,000 - 89,999	1			1
\$ 90,000 - 99,999	1			1
\$ 100,000 - 119,999		1		1
\$ 120,000 - 139,999	2			2
\$ 140,000 - 159,999	2	1		3
\$ 160,000 - 179,999	1			1
\$ 180,000 - 199,999	5	1	1	7
\$ 200,000 - 249,999	5	13	2	20
\$ 250,000 - 299,999	9	24	15	48
\$ 300,000 - 349,999	1	32	30	63
\$ 350,000 - 399,999	2	30	38	70
\$ 400,000 - 499,999	3	31	56	90
\$ 500,000 - 599,999	1	7	24	32
\$ 600,000 - 699,999		3	8	11
\$ 700,000 - 799,999			3	3
\$ 800,000 - 899,999		1	2	3
\$ 900,000 - 999,999		1	2	3
\$ 1,000,000 - and over			12	12
Total	33	145	193	371

Condominium / Cooperative Units
Number of Bedrooms

Price Range	2 or Less	3	4 or More	Total
\$ 1 - 49,999				
\$ 50,000 - 59,999				
\$ 60,000 - 69,999				
\$ 70,000 - 79,999	2			2
\$ 80,000 - 89,999				
\$ 90,000 - 99,999				
\$ 100,000 - 119,999	4			4
\$ 120,000 - 139,999	3			3
\$ 140,000 - 159,999	2			2
\$ 160,000 - 179,999	2	1		3
\$ 180,000 - 199,999	3	2		5
\$ 200,000 - 249,999	4	9	1	14
\$ 250,000 - 299,999	3	8	1	12
\$ 300,000 - 349,999	1	5	4	10
\$ 350,000 - 399,999		6	4	10
\$ 400,000 - 499,999		5	6	11
\$ 500,000 - 599,999				
\$ 600,000 - 699,999		1		1
\$ 700,000 - 799,999				
\$ 800,000 - 899,999				
\$ 900,000 - 999,999				
\$ 1,000,000 - and over				
Total	24	37	16	77

Active Listings
(Unsold Homes)

Price Range ▲	M-SF	M-Condo
\$ 1 - 49,999		
\$ 50,000 - 59,999		
\$ 60,000 - 69,999		
\$ 70,000 - 79,999		2
\$ 80,000 - 89,999	2	4
\$ 90,000 - 99,999		6
\$ 100,000 - 119,999	1	15
\$ 120,000 - 139,999	2	29
\$ 140,000 - 159,999	7	43
\$ 160,000 - 179,999	6	55
\$ 180,000 - 199,999	17	62
\$ 200,000 - 249,999	94	113
\$ 250,000 - 299,999	261	175
\$ 300,000 - 349,999	350	147
\$ 350,000 - 399,999	388	113
\$ 400,000 - 499,999	556	103
\$ 500,000 - 599,999	227	25
\$ 600,000 - 699,999	151	9
\$ 700,000 - 799,999	79	3
\$ 800,000 - 899,999	43	3
\$ 900,000 - 999,999	39	1
\$ 1,000,000 - and over	79	
Total	2302	908

Sales Pending
(Under Contract)

Price Range ▲	M-SF	M-Condo
\$ 1 - 49,999		1
\$ 50,000 - 59,999		
\$ 60,000 - 69,999		
\$ 70,000 - 79,999	1	
\$ 80,000 - 89,999		1
\$ 90,000 - 99,999	1	
\$ 100,000 - 119,999	1	
\$ 120,000 - 139,999	3	1
\$ 140,000 - 159,999	4	8
\$ 160,000 - 179,999	3	11
\$ 180,000 - 199,999	9	7
\$ 200,000 - 249,999	24	25
\$ 250,000 - 299,999	66	22
\$ 300,000 - 349,999	87	11
\$ 350,000 - 399,999	89	10
\$ 400,000 - 499,999	99	6
\$ 500,000 - 599,999	42	1
\$ 600,000 - 699,999	23	
\$ 700,000 - 799,999	19	1
\$ 800,000 - 899,999	3	
\$ 900,000 - 999,999	3	
\$ 1,000,000 - and over	27	
Total	504	105

Time On Market Sort	M-SF	M-Condo
0 - 30	111	18
31-60	48	22
61-90	53	9
91-120	44	5
121-over	115	23
Total	371	77

