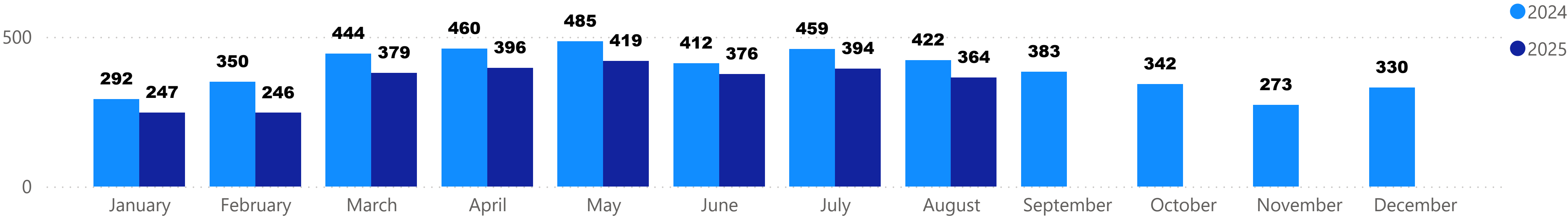




Osceola County Association of REALTORS®
Monthly Sales Trend Indicator 2025

Sales by Price Range - Single Family Homes & Villas

Price Range	January	February	March	April	May	June	July	August	September	October	November	December	Total
\$ 1 - 49,999							1						1
\$ 50,000 - 59,999													
\$ 60,000 - 69,999				2									2
\$ 70,000 - 79,999	1						1						2
\$ 80,000 - 89,999													
\$ 90,000 - 99,999					1								1
\$ 100,000 - 119,999	2			1			2						5
\$ 120,000 - 139,999	1	3	2		1	2	3						12
\$ 140,000 - 159,999	1	1	3	4	1	1		4					15
\$ 160,000 - 179,999	2	1	3	4	2	1	1	5					19
\$ 180,000 - 199,999	1		4	3	4	2	11	2					27
\$ 200,000 - 249,999	9	7	22	27	27	15	16	17					140
\$ 250,000 - 299,999	32	22	50	65	41	45	59	39					353
\$ 300,000 - 349,999	50	49	58	63	61	63	59	64					467
\$ 350,000 - 399,999	42	46	67	76	87	71	76	79					544
\$ 400,000 - 499,999	46	42	81	70	89	86	85	69					568
\$ 500,000 - 599,999	22	33	43	31	50	35	45	37					296
\$ 600,000 - 699,999	17	11	18	18	19	13	10	15					121
\$ 700,000 - 799,999	9	10	4	8	14	12	7	11					75
\$ 800,000 - 899,999	5	4	8	5	5	9	7	4					47
\$ 900,000 - 999,999		4	4	2	3	8	1	5					27
\$ 1,000,000 - and over	7	13	12	17	14	13	10	13					99
Total	247	246	379	396	419	376	394	364					2821

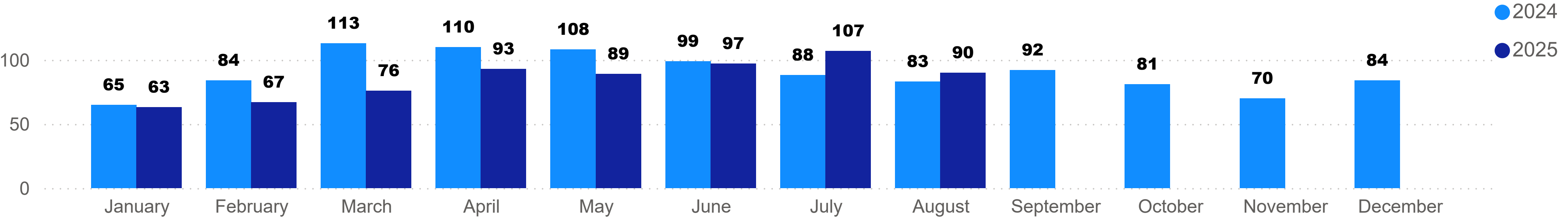




Osceola County Association of REALTORS®
Monthly Sales Trend Indicator 2025

Sales by Price Range - Condominiums, Townhouses and Co-Ops

Price Range	January	February	March	April	May	June	July	August	September	October	November	December	Total
\$ 1 - 49,999													
\$ 50,000 - 59,999													
\$ 60,000 - 69,999							1						1
\$ 70,000 - 79,999													
\$ 80,000 - 89,999	1												1
\$ 90,000 - 99,999				1		4	1						6
\$ 100,000 - 119,999	3	2	1		2	5	1	6					20
\$ 120,000 - 139,999		3	1	3	7	5	8	7					34
\$ 140,000 - 159,999	1	4	5	2	3	2	4	5					26
\$ 160,000 - 179,999	3	4	7	7	6	5	10	7					49
\$ 180,000 - 199,999	5	2	7	3	5	7	8	3					40
\$ 200,000 - 249,999	8	7	11	18	14	14	16	17					105
\$ 250,000 - 299,999	14	8	13	12	14	21	14	15					111
\$ 300,000 - 349,999	11	16	14	27	13	11	17	16					125
\$ 350,000 - 399,999	8	11	7	8	11	7	10	6					68
\$ 400,000 - 499,999	7	2	5	6	9	11	14	7					61
\$ 500,000 - 599,999	1	4	2	2	3	2		1					15
\$ 600,000 - 699,999	1	2	2	3	1	2	1						12
\$ 700,000 - 799,999		1			1	1	1						4
\$ 800,000 - 899,999			1										1
\$ 900,000 - 999,999		1		1			1						3
\$ 1,000,000 - and over													
Total	63	67	76	93	89	97	107	90					682

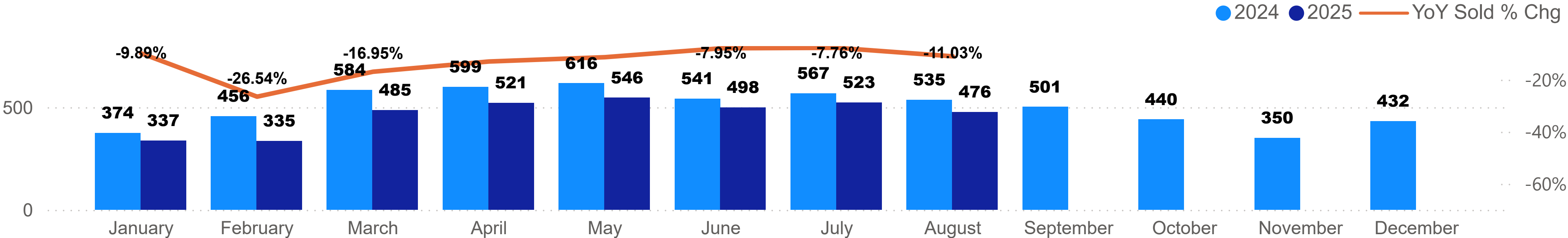




Osceola County Association of REALTORS®
Monthly Sales Trend Indicator 2025

Sales by Price Range - Overall

Price Range	January	February	March	April	May	June	July	August	September	October	November	December	Total
\$ 1 - 49,999	1	1	1	1	1		1	1					7
\$ 50,000 - 59,999	1		2	1	2								6
\$ 60,000 - 69,999			1	3		1	2						7
\$ 70,000 - 79,999	1	1					1						3
\$ 80,000 - 89,999	2	1		3	2	1	1	1					11
\$ 90,000 - 99,999	1	1		2	1	5	2						12
\$ 100,000 - 119,999	9	3	4	2	2	6	4	10					40
\$ 120,000 - 139,999	1	6	5	7	9	8	13	10					59
\$ 140,000 - 159,999	4	6	11	9	5	4	5	11					55
\$ 160,000 - 179,999	5	5	11	12	14	9	14	15					85
\$ 180,000 - 199,999	8	4	14	8	11	11	20	6					82
\$ 200,000 - 249,999	24	17	35	48	50	35	37	38					284
\$ 250,000 - 299,999	50	38	65	81	64	73	77	56					504
\$ 300,000 - 349,999	62	66	77	95	77	75	76	81					609
\$ 350,000 - 399,999	51	58	76	84	98	78	86	85					616
\$ 400,000 - 499,999	54	45	88	77	99	97	99	76					635
\$ 500,000 - 599,999	23	37	45	33	53	37	47	38					313
\$ 600,000 - 699,999	19	13	21	21	20	15	11	15					135
\$ 700,000 - 799,999	9	11	4	9	15	13	8	11					80
\$ 800,000 - 899,999	5	4	9	5	5	9	7	4					48
\$ 900,000 - 999,999		5	4	3	3	8	2	5					30
\$ 1,000,000 - and over	7	13	12	17	15	13	10	13					100
Total	337	335	485	521	546	498	523	476					3721



Osceola County Association of REALTORS®

Monthly Sales Trend Indicator 2025

Sales by Bedroom Count

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
0													
1	10	7	11	9	12	14	9	12					84
2	46	42	65	82	80	71	92	66					544
3	160	135	196	223	187	185	207	192					1485
4	92	110	154	152	190	149	150	151					1148
5	19	28	43	35	57	54	55	43					334
6+	10	13	16	20	20	25	10	12					126
Total	337	335	485	521	546	498	523	476					3721

Sales by Bathroom Count

Bathrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
1	23	19	24	28	28	26	30	25					203
2	182	165	255	293	271	259	276	255					1956
3	93	104	151	136	173	134	160	144					1095
4	22	26	23	36	47	52	36	33					275
5	10	15	18	14	16	16	15	13					117
6+	7	6	14	14	11	11	6	6					75
Total	337	335	485	521	546	498	523	476					3721

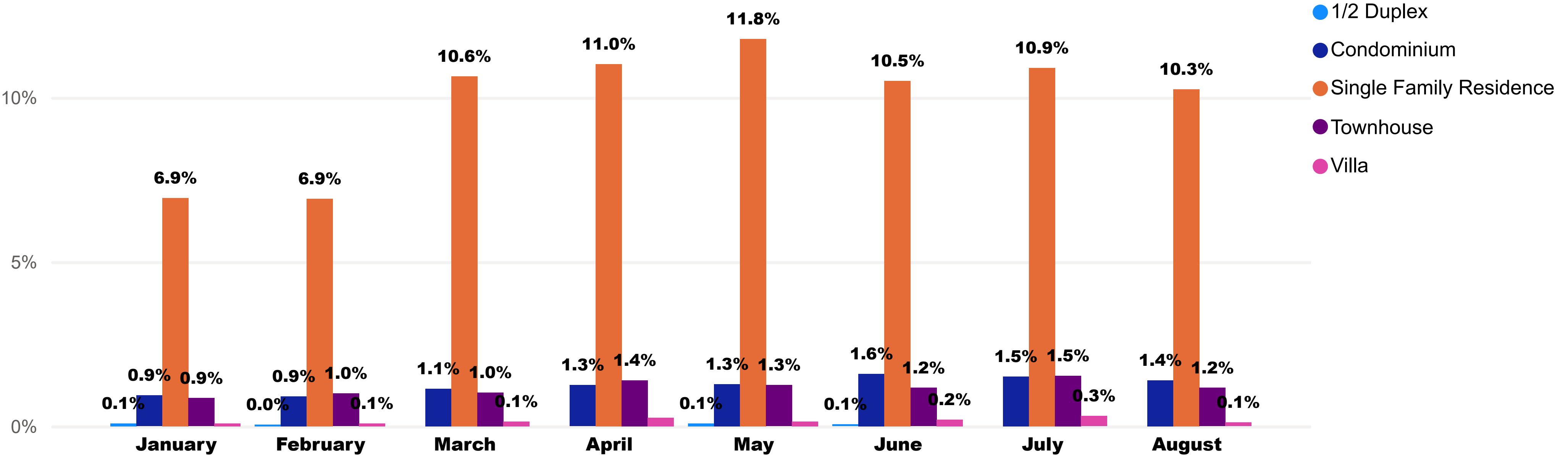


Osceola County Association of REALTORS®
Monthly Sales Trend Indicator 2025

Sales by Housing Style

Property Type	January	February	March	April	May	June	July	August	September	October	November	December	Total
1/2 Duplex	3	1			3	2							9
Condominium	33	32	40	44	45	56	53	49					352
Single Family Residence	244	243	374	387	414	369	383	360					2774
Townhouse	30	35	36	49	44	41	54	41					330
Villa	3	3	5	9	5	7	11	4					47
Total	313	314	455	489	511	475	501	454					3512

YTD % of Sales by Property Type





Osceola County Association of REALTORS®

Multiple Listing One Month Sales and Inventory Report - August - 2025

Price Range	Sold Units	Market Share	Average List Price	Average Sale Price	% List to Sell	Avg DOM	Inventory
\$ 1 - 49,999							
\$ 50,000 - 59,999							
\$ 60,000 - 69,999							
\$ 70,000 - 79,999							
\$ 80,000 - 89,999							3
\$ 90,000 - 99,999							9
\$ 100,000 - 119,999	6	1%	120,808	108,167	90%	50	15
\$ 120,000 - 139,999	7	2%	143,259	128,429	90%	104	38
\$ 140,000 - 159,999	9	2%	171,881	149,390	87%	145	48
\$ 160,000 - 179,999	12	3%	191,898	171,250	89%	85	58
\$ 180,000 - 199,999	5	1%	193,778	188,380	97%	41	75
\$ 200,000 - 249,999	34	7%	230,991	220,901	96%	77	248
\$ 250,000 - 299,999	54	12%	282,921	276,315	98%	82	415
\$ 300,000 - 349,999	80	18%	334,946	326,150	97%	88	557
\$ 350,000 - 399,999	85	19%	380,935	373,866	98%	69	563
\$ 400,000 - 499,999	76	17%	451,896	441,974	98%	70	775
\$ 500,000 - 599,999	38	8%	553,220	542,752	98%	81	363
\$ 600,000 - 699,999	15	3%	670,110	650,000	97%	69	159
\$ 700,000 - 799,999	11	2%	766,236	734,818	96%	61	94
\$ 800,000 - 899,999	4	1%	879,750	854,600	97%	85	58
\$ 900,000 - 999,999	5	1%	968,900	936,200	97%	82	45
\$ 1,000,000 - and over	13	3%	1,936,531	1,872,308	97%	44	112
Total	454	100%	432,242	419,997	97%	77	3635

This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants. The data reflects only The sales published through Stellar MLS and does not include all sales in The Reported areas. Neither The Association/Board nor Stellar MLS is in any way responsible for its accuracy.

Osceola County Association of REALTORS®

Multiple Listing Year to Date Sales and Inventory Report - 2025

Price Range	Sold Units	Market Share	Average List Price	Average Sale Price	% List to Sell	Avg DOM	Inventory
\$ 1 - 49,999	7	0.19%	43,400	38,071	88%	49	
\$ 50,000 - 59,999	6	0.16%	69,250	53,167	77%	213	
\$ 60,000 - 69,999	7	0.19%	75,986	63,714	84%	91	
\$ 70,000 - 79,999	3	0.08%	79,633	70,667	89%	18	
\$ 80,000 - 89,999	11	0.30%	94,600	82,864	88%	48	3
\$ 90,000 - 99,999	12	0.32%	106,238	93,417	88%	95	9
\$ 100,000 - 119,999	40	1.07%	123,483	109,210	88%	62	15
\$ 120,000 - 139,999	59	1.59%	145,696	129,820	89%	92	38
\$ 140,000 - 159,999	55	1.48%	161,798	148,992	92%	77	48
\$ 160,000 - 179,999	85	2.28%	182,706	169,710	93%	92	58
\$ 180,000 - 199,999	82	2.20%	205,532	190,049	92%	63	75
\$ 200,000 - 249,999	284	7.63%	234,011	223,265	95%	80	248
\$ 250,000 - 299,999	504	13.54%	282,649	274,301	97%	88	415
\$ 300,000 - 349,999	609	16.37%	331,640	324,018	98%	93	557
\$ 350,000 - 399,999	616	16.55%	379,910	373,166	98%	76	563
\$ 400,000 - 499,999	635	17.07%	453,948	444,007	98%	81	775
\$ 500,000 - 599,999	313	8.41%	556,800	540,964	97%	83	363
\$ 600,000 - 699,999	135	3.63%	660,261	645,508	98%	70	159
\$ 700,000 - 799,999	80	2.15%	764,050	745,091	98%	80	94
\$ 800,000 - 899,999	48	1.29%	877,880	848,279	97%	96	58
\$ 900,000 - 999,999	30	0.81%	997,593	936,650	94%	88	45
\$ 1,000,000 - and over	100	2.69%	1,742,341	1,665,204	96%	61	112
Total	3721	100.00%	419,948	407,340	97%	82	3635

This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants. The data reflects only The sales published through Stellar MLS and does not include all sales in The Reported areas. Neither The Association/Board nor Stellar MLS is in any way responsible for its accuracy.

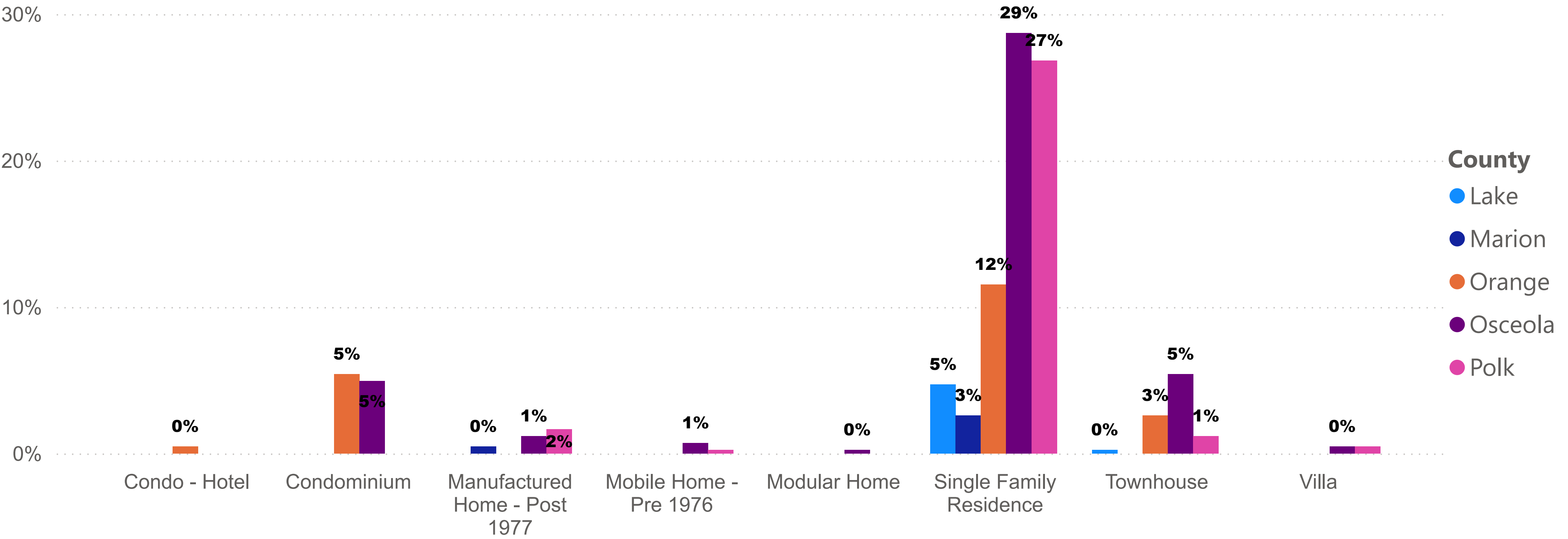
Four Year Sales and Inventory History 2021 - 2025. Compiled from Monthly Sales and Inventory Reports

Month	Monthly Sales	Average List Price	Average Sales Price	% List to Sell	AVG DOM	Inventory	Months Inventory
09/30/2021	749	336,527	335,184	100%	21	1201	1.60
10/31/2021	756	339,440	337,300	99%	20	1136	1.50
11/30/2021	735	335,697	332,263	99%	24	1108	1.51
12/31/2021	782	359,305	355,230	99%	29	1015	1.30
01/31/2022	653	357,389	353,703	99%	26	859	1.32
02/28/2022	769	371,273	368,662	99%	26	922	1.20
03/31/2022	869	369,192	370,748	100%	24	955	1.10
04/30/2022	759	388,869	392,424	101%	17	1089	1.43
05/31/2022	784	391,688	395,443	101%	15	1355	1.73
06/30/2022	804	405,277	407,217	100%	16	1655	2.06
07/31/2022	667	416,210	412,618	99%	18	1840	2.76
08/31/2022	664	398,899	392,474	98%	21	1954	2.94
09/30/2022	484	385,566	375,885	97%	29	2024	4.18
10/31/2022	493	401,105	389,771	97%	36	2164	4.39
11/30/2022	405	389,250	377,658	97%	40	2184	5.39
12/31/2022	429	392,688	377,042	96%	51	2097	4.89
01/31/2023	334	393,198	379,619	97%	53	2087	6.25
02/28/2023	431	401,905	388,524	97%	67	1946	4.52
03/31/2023	610	399,837	389,819	97%	64	1836	3.01
04/30/2023	558	397,022	387,659	98%	56	1762	3.16
05/31/2023	588	404,640	395,749	98%	56	1810	3.08
06/30/2023	604	400,766	392,305	98%	53	1810	3.00
07/31/2023	557	397,570	389,260	98%	52	1930	3.46
08/31/2023	531	403,887	394,797	98%	56	2040	3.84
09/30/2023	501	404,564	392,884	97%	51	2241	4.47
10/31/2023	488	388,848	379,445	98%	53	2428	4.98
11/30/2023	363	424,797	412,295	97%	61	2603	7.17
12/31/2023	410	414,581	404,050	97%	57	2560	6.24
01/31/2024	359	430,576	416,638	97%	72	2666	7.43
02/29/2024	435	426,031	414,437	97%	73	2747	6.31
03/31/2024	557	412,696	397,769	96%	75	2749	4.94
04/30/2024	571	437,801	427,060	98%	75	2933	5.14
05/31/2024	593	426,105	413,502	97%	74	2950	4.97
06/30/2024	513	418,787	408,281	97%	75	3076	6.00
07/31/2024	549	427,219	416,658	98%	70	3150	5.74
08/31/2024	506	416,626	405,458	97%	79	3193	6.31
09/30/2024	476	424,373	411,653	97%	81	3281	6.89
10/31/2024	424	411,483	401,741	98%	83	3292	7.76
11/30/2024	345	433,422	422,217	97%	94	3298	9.56
12/31/2024	414	408,538	397,849	97%	85	3256	7.86
01/31/2025	313	423,462	412,170	97%	88	3450	11.02
02/28/2025	314	463,982	447,046	96%	84	3708	11.81
03/31/2025	455	434,858	422,321	97%	105	3763	8.27
04/30/2025	489	420,505	409,678	97%	88	3898	7.97
05/31/2025	511	439,981	428,077	97%	96	3984	7.80
06/30/2025	475	441,078	426,115	97%	99	3964	8.35
07/31/2025	501	407,379	394,688	97%	106	3822	7.63
08/31/2025	454	432,242	419,997	97%	89	3635	8.01

Top 5 Unit Sales by County and Property Type

* Counties with the same % of Sales maybe Included.

Property Type	Lake	Marion	Orange	Osceola	Polk	Total
Condo - Hotel			0%			0%
Condominium			5%	5%		10%
Manufactured Home - Post 1977		0%		1%	2%	3%
Mobile Home - Pre 1976				1%	0%	1%
Modular Home				0%		0%
Single Family Residence	5%	3%	12%	29%	27%	74%
Townhouse	0%		3%	5%	1%	9%
Villa				0%	0%	1%
Total	5%	3%	20%	42%	30%	100%



Board/Association: State Month Year
▲
Osceola FL August 2025

National Association of Realtors®
700 Eleventh Street, NW
Washington, DC 20001-4507

Email: data@realtors.com
Fax: 202-383-7568
Questions: 202-383-1276

Single-Family Units
Number of Bedrooms

Price Range ▲	2 or Less	3	4 or More	Total
\$ 1 - 49,999				
\$ 50,000 - 59,999				
\$ 60,000 - 69,999				
\$ 70,000 - 79,999				
\$ 80,000 - 89,999				
\$ 90,000 - 99,999				
\$ 100,000 - 119,999				
\$ 120,000 - 139,999				
\$ 140,000 - 159,999	3	1		4
\$ 160,000 - 179,999	2	3		5
\$ 180,000 - 199,999	1	1		2
\$ 200,000 - 249,999	6	9	2	17
\$ 250,000 - 299,999	9	21	9	39
\$ 300,000 - 349,999	7	36	21	64
\$ 350,000 - 399,999		36	43	79
\$ 400,000 - 499,999	2	21	46	69
\$ 500,000 - 599,999		8	29	37
\$ 600,000 - 699,999	1	2	12	15
\$ 700,000 - 799,999		1	10	11
\$ 800,000 - 899,999		2	2	4
\$ 900,000 - 999,999		1	4	5
\$ 1,000,000 - and over			13	13
Total	31	142	191	364

Condominium / Cooperative Units
Number of Bedrooms

Price Range	2 or Less	3	4 or More	Total
\$ 1 - 49,999				
\$ 50,000 - 59,999				
\$ 60,000 - 69,999				
\$ 70,000 - 79,999				
\$ 80,000 - 89,999				
\$ 90,000 - 99,999				
\$ 100,000 - 119,999	6			6
\$ 120,000 - 139,999	7			7
\$ 140,000 - 159,999	4	1		5
\$ 160,000 - 179,999	5	2		7
\$ 180,000 - 199,999	2	1		3
\$ 200,000 - 249,999	7	9	1	17
\$ 250,000 - 299,999	5	8	2	15
\$ 300,000 - 349,999	1	13	2	16
\$ 350,000 - 399,999		4	2	6
\$ 400,000 - 499,999		4	3	7
\$ 500,000 - 599,999		1		1
\$ 600,000 - 699,999				
\$ 700,000 - 799,999				
\$ 800,000 - 899,999				
\$ 900,000 - 999,999				
\$ 1,000,000 - and over				
Total	37	43	10	90

Active Listings
(Unsold Homes)

Price Range ▲	M-SF	M-Condo
\$ 1 - 49,999		
\$ 50,000 - 59,999		
\$ 60,000 - 69,999		
\$ 70,000 - 79,999		
\$ 80,000 - 89,999	1	1
\$ 90,000 - 99,999	3	4
\$ 100,000 - 119,999	3	9
\$ 120,000 - 139,999	4	34
\$ 140,000 - 159,999	6	45
\$ 160,000 - 179,999	6	52
\$ 180,000 - 199,999	16	56
\$ 200,000 - 249,999	95	154
\$ 250,000 - 299,999	233	147
\$ 300,000 - 349,999	374	151
\$ 350,000 - 399,999	426	128
\$ 400,000 - 499,999	633	125
\$ 500,000 - 599,999	314	38
\$ 600,000 - 699,999	143	10
\$ 700,000 - 799,999	91	3
\$ 800,000 - 899,999	53	
\$ 900,000 - 999,999	47	1
\$ 1,000,000 - and over	108	
Total	2556	958

Sales Pending
(Under Contract)

Price Range ▲	M-SF	M-Condo
\$ 1 - 49,999	1	1
\$ 50,000 - 59,999		1
\$ 60,000 - 69,999		1
\$ 70,000 - 79,999		
\$ 80,000 - 89,999		1
\$ 90,000 - 99,999	1	
\$ 100,000 - 119,999	2	1
\$ 120,000 - 139,999	2	2
\$ 140,000 - 159,999	2	4
\$ 160,000 - 179,999	5	8
\$ 180,000 - 199,999	5	10
\$ 200,000 - 249,999	31	21
\$ 250,000 - 299,999	72	16
\$ 300,000 - 349,999	101	18
\$ 350,000 - 399,999	96	11
\$ 400,000 - 499,999	108	11
\$ 500,000 - 599,999	58	1
\$ 600,000 - 699,999	17	1
\$ 700,000 - 799,999	18	
\$ 800,000 - 899,999	11	
\$ 900,000 - 999,999	1	
\$ 1,000,000 - and over	22	
Total	553	108

Time On Market Sort	M-SF	M-Condo
0 - 30	138	27
31-60	64	14
61-90	53	17
91-120	34	8
121-over	75	24
Total	364	90

