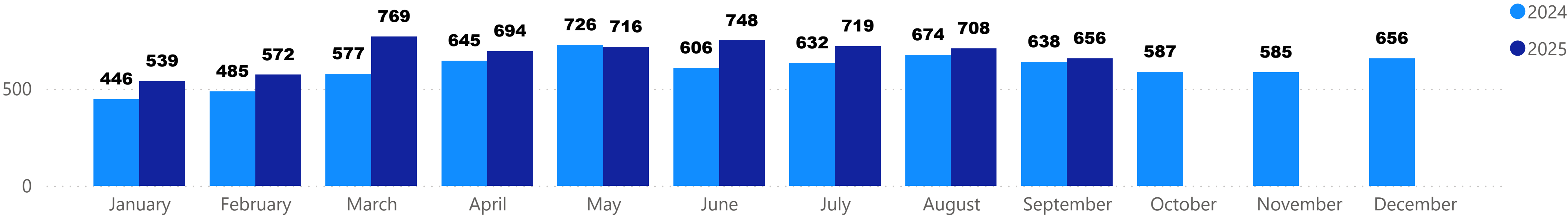




Ocala Marion County Association of REALTORS®
Monthly Sales Trend Indicator 2025

Sales by Price Range - Single Family Homes & Villas

Price Range	January	February	March	April	May	June	July	August	September	October	November	December	Total
\$ 1 - 49,999					1	2	1	1					5
\$ 50,000 - 59,999			1		1			1	1				4
\$ 60,000 - 69,999		1				1	1						3
\$ 70,000 - 79,999		2		2	1		2		1				8
\$ 80,000 - 89,999		1	1			2		6	3				13
\$ 90,000 - 99,999	2	1		3		1	3	1	2				13
\$ 100,000 - 119,999	5	4	4	2	2	7	4	2	6				36
\$ 120,000 - 139,999	5	8	10	5	12	7	8	16	5				76
\$ 140,000 - 159,999	12	13	14	14	12	19	24	13	16				137
\$ 160,000 - 179,999	14	23	24	27	12	21	21	24	27				193
\$ 180,000 - 199,999	20	20	34	22	21	20	23	26	27				213
\$ 200,000 - 249,999	123	91	143	139	143	137	146	132	134				1188
\$ 250,000 - 299,999	128	140	165	156	164	163	171	165	138				1390
\$ 300,000 - 349,999	94	101	165	140	130	157	122	131	106				1146
\$ 350,000 - 399,999	55	65	87	75	79	78	64	79	68				650
\$ 400,000 - 499,999	40	53	68	67	82	74	74	55	63				576
\$ 500,000 - 599,999	17	23	21	19	26	25	24	29	25				209
\$ 600,000 - 699,999	9	8	15	2	14	13	10	8	14				93
\$ 700,000 - 799,999	5	5	4	8	5	9	12	5	5				58
\$ 800,000 - 899,999	2	5	5	7	4	3	3	6	6				41
\$ 900,000 - 999,999	1		1	1	2	3	1	3					12
\$ 1,000,000 - and over	7	8	7	5	5	6	5	5	9				57
Total	539	572	769	694	716	748	719	708	656				6121

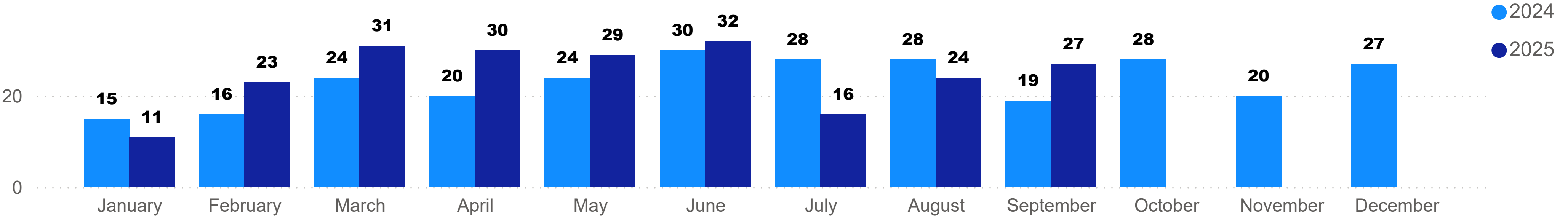




Ocala Marion County Association of REALTORS®
Monthly Sales Trend Indicator 2025

Sales by Price Range - Condominiums, Townhouses and Co-Ops

Price Range	January	February	March	April	May	June	July	August	September	October	November	December	Total
\$ 1 - 49,999													
\$ 50,000 - 59,999													
\$ 60,000 - 69,999													
\$ 70,000 - 79,999													
\$ 80,000 - 89,999		1					1		1				3
\$ 90,000 - 99,999				2	1	1		2	2				8
\$ 100,000 - 119,999	1	2	5	2	3		1	2	3				19
\$ 120,000 - 139,999	5	4	5	2	1	3	3	1	2				26
\$ 140,000 - 159,999	1	1	1	2		6	1	1					13
\$ 160,000 - 179,999	1	1	3	3	2	3	3	2	2				20
\$ 180,000 - 199,999		3		4	2	5	1	3	2				20
\$ 200,000 - 249,999	2	10	12	12	15	11	5	10	13				90
\$ 250,000 - 299,999			2	2	3	2		1					10
\$ 300,000 - 349,999				1									1
\$ 350,000 - 399,999		1	1			1		2	1				6
\$ 400,000 - 499,999					1				1				2
\$ 500,000 - 599,999			1										1
\$ 600,000 - 699,999					1								1
\$ 700,000 - 799,999							1						1
\$ 800,000 - 899,999													
\$ 900,000 - 999,999													
\$ 1,000,000 - and over	1		1										2
Total	11	23	31	30	29	32	16	24	27				223

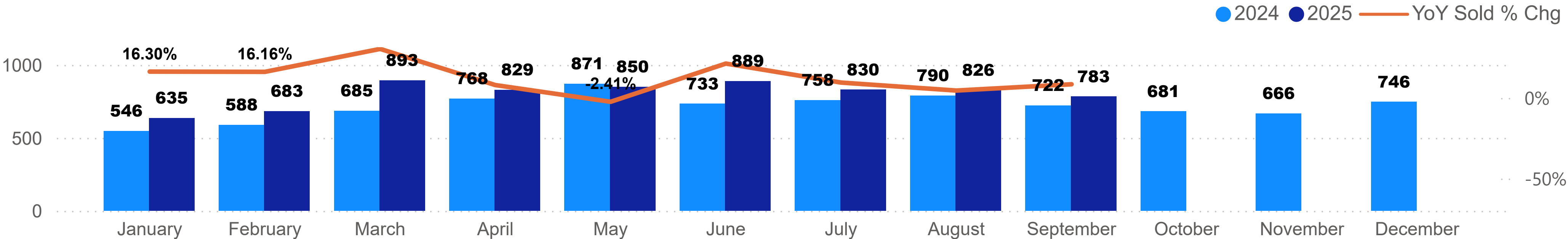




Ocala Marion County Association of REALTORS®
Monthly Sales Trend Indicator 2025

Sales by Price Range - Overall

Price Range	January	February	March	April	May	June	July	August	September	October	November	December	Total
\$ 1 - 49,999	5	2	5	2	6	5	1	2	5				33
\$ 50,000 - 59,999	1	6	2	2	1	1	2	6	2				23
\$ 60,000 - 69,999	2	3	2	6	1	3	4	2	3				26
\$ 70,000 - 79,999	7	7	7	5	4	4	9	6	3				52
\$ 80,000 - 89,999	4	6	5	5	5	3	8	16	13				65
\$ 90,000 - 99,999	3	3	1	7	2	6	7	6	6				41
\$ 100,000 - 119,999	13	10	17	8	16	17	8	10	14				113
\$ 120,000 - 139,999	16	19	22	15	22	15	19	21	12				161
\$ 140,000 - 159,999	20	26	24	29	18	29	36	17	22				221
\$ 160,000 - 179,999	18	32	37	39	19	34	28	36	37				280
\$ 180,000 - 199,999	31	24	41	36	28	33	28	35	40				296
\$ 200,000 - 249,999	134	112	161	161	171	168	163	152	157				1379
\$ 250,000 - 299,999	132	143	173	163	177	179	181	173	147				1468
\$ 300,000 - 349,999	95	106	169	146	134	165	130	132	107				1184
\$ 350,000 - 399,999	59	68	91	77	82	81	68	84	72				682
\$ 400,000 - 499,999	41	54	70	70	85	77	76	56	65				594
\$ 500,000 - 599,999	18	26	23	23	29	25	24	31	26				225
\$ 600,000 - 699,999	9	8	15	2	21	14	11	10	15				105
\$ 700,000 - 799,999	7	6	6	11	7	10	13	8	6				74
\$ 800,000 - 899,999	5	6	5	10	4	4	4	6	9				53
\$ 900,000 - 999,999	3	1	1	1	3	4	1	5					19
\$ 1,000,000 - and over	12	15	16	11	15	12	9	12	22				124
Total	635	683	893	829	850	889	830	826	783				7218



Sales by Bedroom Count

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
1	2	10	9	10	4	6	4	10	13				68
2	132	141	191	162	149	173	176	173	170				1467
3	349	360	462	464	468	460	436	451	398				3848
4	130	149	193	163	199	217	188	171	173				1583
5	20	21	34	28	28	29	23	20	26				229
6+	2	2	4	2	2	4	3	1	3				23
Total	635	683	893	829	850	889	830	826	783				7218

Sales by Bathroom Count

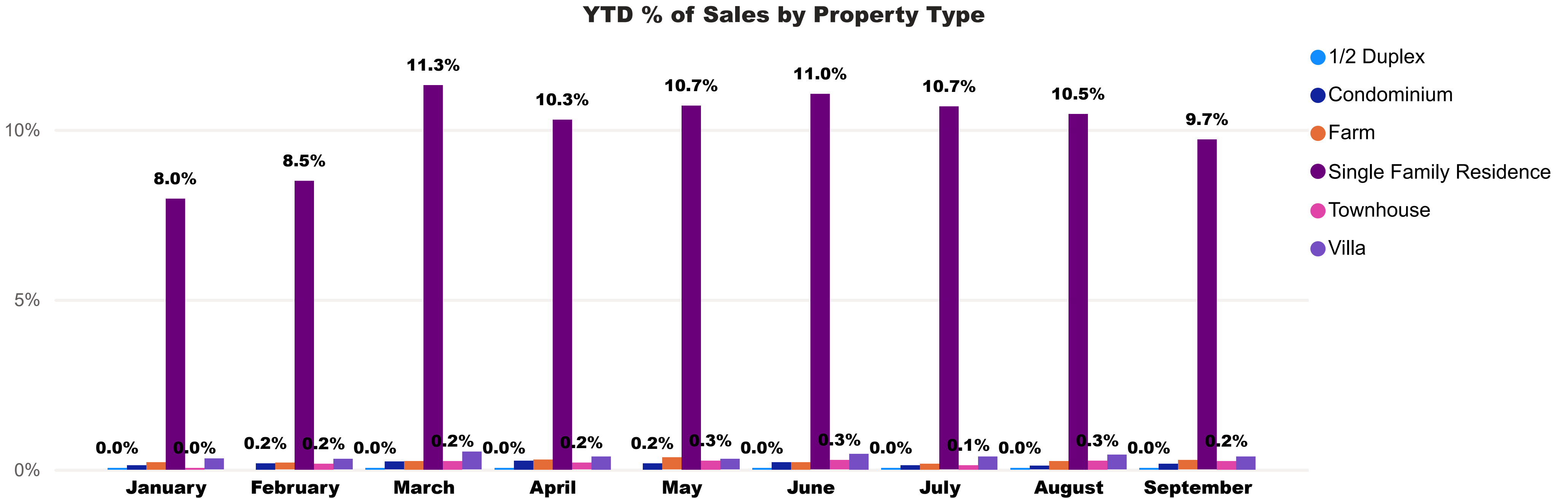
Bathrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
1	28	38	44	43	36	31	48	37	39				344
2	502	502	672	625	619	691	625	641	588				5465
3	88	115	155	144	166	145	131	121	124				1189
4	12	23	15	13	25	16	20	20	21				165
5	5	2	4	3	3	3	5	7	7				39
6+		3	3	1	1	3	1		4				16
Total	635	683	893	829	850	889	830	826	783				7218



Ocala Marion County Association of REALTORS®
Monthly Sales Trend Indicator 2025

Sales by Housing Style

Property Type	January	February	March	April	May	June	July	August	September	October	November	December	Total
1/2 Duplex	1		1	3		1	1	1	3				11
Condominium	8	12	15	17	12	14	8	7	11				104
Farm	14	13	16	19	23	14	11	16	18				144
Single Family Residence	518	552	735	669	696	718	694	680	631				5893
Townhouse	3	11	16	13	17	18	8	17	16				119
Villa	21	20	34	25	20	30	25	28	25				228
Total	565	608	817	746	768	795	747	749	704				6499





Ocala Marion County Association of REALTORS®

Multiple Listing One Month Sales and Inventory Report - September - 2025

Price Range	Sold Units	Market Share	Average List Price	Average Sale Price	% List to Sell	Avg DOM	Inventory
\$ 1 - 49,999							1
\$ 50,000 - 59,999	1	0%	60,000	50,000	83%	32	1
\$ 60,000 - 69,999							
\$ 70,000 - 79,999	1	0%	80,000	72,033	90%	1	5
\$ 80,000 - 89,999	4	1%	98,438	82,330	84%	62	4
\$ 90,000 - 99,999	4	1%	108,450	95,250	88%	98	8
\$ 100,000 - 119,999	9	1%	124,803	110,571	89%	119	28
\$ 120,000 - 139,999	7	1%	147,429	128,429	87%	129	53
\$ 140,000 - 159,999	16	2%	157,858	147,494	93%	73	69
\$ 160,000 - 179,999	30	4%	175,523	170,180	97%	87	117
\$ 180,000 - 199,999	30	4%	200,538	191,793	96%	76	123
\$ 200,000 - 249,999	147	21%	232,547	227,190	98%	90	662
\$ 250,000 - 299,999	138	20%	279,446	274,628	98%	87	875
\$ 300,000 - 349,999	106	15%	328,345	323,963	99%	84	683
\$ 350,000 - 399,999	69	10%	380,543	372,511	98%	85	457
\$ 400,000 - 499,999	65	9%	449,023	440,036	98%	76	455
\$ 500,000 - 599,999	25	4%	564,433	539,362	96%	69	162
\$ 600,000 - 699,999	14	2%	664,307	637,750	96%	96	120
\$ 700,000 - 799,999	5	1%	776,829	760,149	98%	69	70
\$ 800,000 - 899,999	6	1%	898,983	844,500	94%	45	38
\$ 900,000 - 999,999							48
\$ 1,000,000 - and over	9	1%	2,160,333	1,905,056	88%	131	231
Total	686	100%	338,279	326,986	97%	85	4210

This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants. The data reflects only The sales published through Stellar MLS and does not include all sales in The Reported areas. Neither The Association/Board nor Stellar MLS is in any way responsible for its accuracy.



Ocala Marion County Association of REALTORS® Multiple Listing Year to Date Sales and Inventory Report - 2025

Price Range	Sold Units	Market Share	Average List Price	Average Sale Price	% List to Sell	Avg DOM	Inventory
\$ 1 - 49,999	33	0.46%	43,212	33,614	78%	55	1
\$ 50,000 - 59,999	23	0.32%	60,887	53,043	87%	57	1
\$ 60,000 - 69,999	26	0.36%	76,569	64,341	84%	55	
\$ 70,000 - 79,999	52	0.72%	87,071	73,585	85%	60	5
\$ 80,000 - 89,999	65	0.90%	97,144	83,694	86%	66	4
\$ 90,000 - 99,999	41	0.57%	105,950	93,575	88%	96	8
\$ 100,000 - 119,999	113	1.57%	120,354	108,901	90%	66	28
\$ 120,000 - 139,999	161	2.23%	138,648	128,964	93%	81	53
\$ 140,000 - 159,999	221	3.06%	160,663	150,248	94%	77	69
\$ 160,000 - 179,999	280	3.88%	177,354	169,046	95%	76	117
\$ 180,000 - 199,999	296	4.10%	197,943	190,307	96%	73	123
\$ 200,000 - 249,999	1379	19.11%	231,528	226,811	98%	74	662
\$ 250,000 - 299,999	1468	20.34%	280,331	275,047	98%	79	875
\$ 300,000 - 349,999	1184	16.40%	328,195	322,299	98%	86	683
\$ 350,000 - 399,999	682	9.45%	379,032	371,468	98%	77	457
\$ 400,000 - 499,999	594	8.23%	456,176	444,706	97%	79	455
\$ 500,000 - 599,999	225	3.12%	562,641	542,182	96%	80	162
\$ 600,000 - 699,999	105	1.45%	672,044	646,548	96%	81	120
\$ 700,000 - 799,999	74	1.03%	783,325	745,469	95%	96	70
\$ 800,000 - 899,999	53	0.73%	900,802	846,306	94%	87	38
\$ 900,000 - 999,999	19	0.26%	1,034,521	941,000	91%	89	48
\$ 1,000,000 - and over	124	1.72%	2,283,957	2,026,056	89%	139	231
Total	7218	100.00%	340,021	327,195	96%	80	4210

This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants. The data reflects only The sales published through Stellar MLS and does not include all sales in The Reported areas. Neither The Association/Board nor Stellar MLS is in any way responsible for its accuracy.

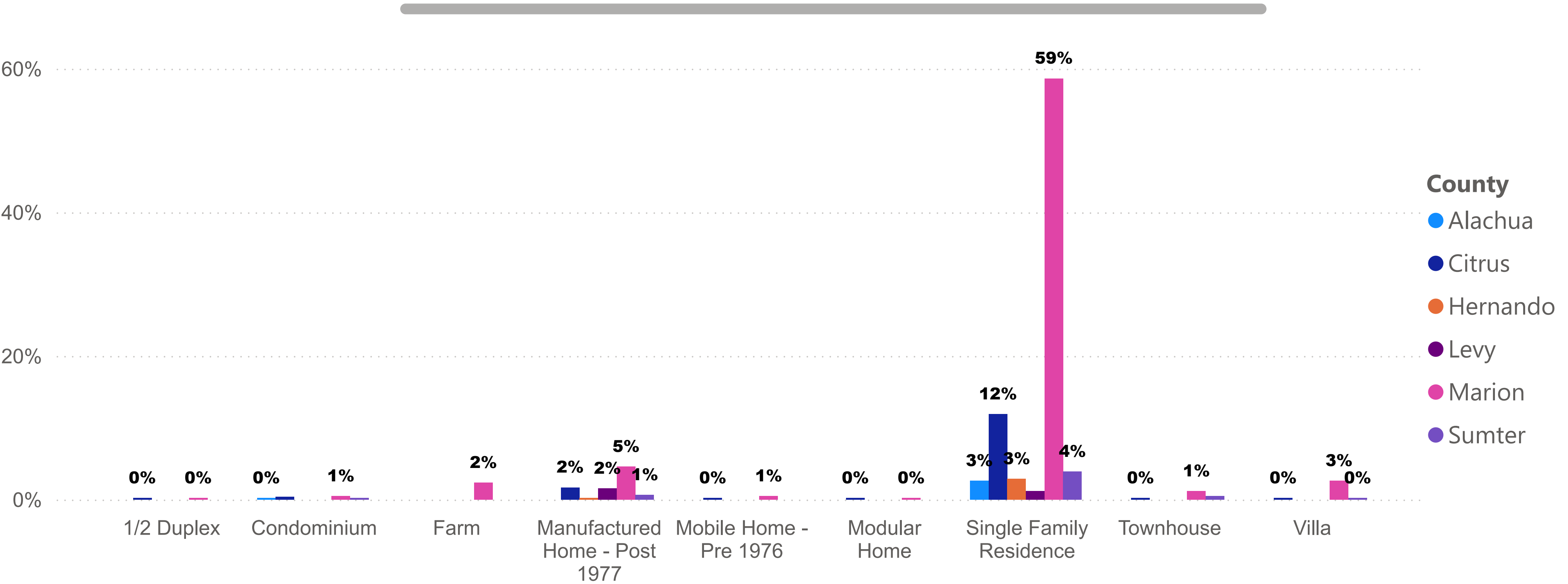
Four Year Sales and Inventory History 2021 - 2025. Compiled from Monthly Sales and Inventory Reports

Month	Monthly Sales	Average List Price	Average Sales Price	% List to Sell	AVG DOM	Inventory	Months Inventory
10/31/2021	810	281,306	275,838	98%	27	1224	1.51
11/30/2021	758	294,458	288,903	98%	27	1213	1.60
12/31/2021	767	329,285	315,561	96%	33	1049	1.37
01/31/2022	646	293,218	285,540	97%	32	947	1.47
02/28/2022	631	324,823	315,209	97%	32	902	1.43
03/31/2022	852	322,002	318,572	99%	29	936	1.10
04/30/2022	778	327,448	323,783	99%	27	956	1.23
05/31/2022	797	324,711	322,447	99%	23	1163	1.46
06/30/2022	716	317,224	313,004	99%	19	1413	1.97
07/31/2022	640	336,223	329,458	98%	23	1558	2.43
08/31/2022	691	318,323	308,504	97%	25	1751	2.53
09/30/2022	534	323,214	315,131	97%	28	1906	3.57
10/31/2022	612	336,149	323,663	96%	32	2031	3.32
11/30/2022	509	329,335	314,781	96%	48	2068	4.06
12/31/2022	517	306,378	295,678	97%	46	2009	3.89
01/31/2023	426	294,707	283,605	96%	56	2032	4.77
02/28/2023	500	335,741	323,574	96%	57	2027	4.05
03/31/2023	705	333,289	319,329	96%	55	2007	2.85
04/30/2023	656	343,106	332,339	97%	64	1916	2.92
05/31/2023	705	339,566	327,512	96%	61	1866	2.65
06/30/2023	698	391,631	369,036	94%	58	1919	2.75
07/31/2023	608	329,788	319,572	97%	59	1855	3.05
08/31/2023	659	346,985	337,017	97%	57	1999	3.03
09/30/2023	588	333,879	326,091	98%	53	2117	3.60
10/31/2023	572	354,372	342,770	97%	55	2361	4.13
11/30/2023	490	359,244	345,009	96%	58	2500	5.10
12/31/2023	473	346,497	332,041	96%	57	2492	5.27
01/31/2024	480	352,937	336,351	95%	64	2670	5.56
02/29/2024	516	342,355	331,503	97%	70	2867	5.56
03/31/2024	616	390,626	375,838	96%	73	2916	4.73
04/30/2024	684	368,845	354,195	96%	69	2901	4.24
05/31/2024	775	363,749	350,196	96%	71	2970	3.83
06/30/2024	653	351,844	341,132	97%	72	3013	4.61
07/31/2024	674	387,144	364,344	94%	69	3137	4.65
08/31/2024	715	326,433	317,280	97%	75	3251	4.55
09/30/2024	667	339,093	329,284	97%	73	3333	5.00
10/31/2024	622	335,918	326,976	97%	72	3436	5.52
11/30/2024	614	353,823	340,304	96%	77	3513	5.72
12/31/2024	698	345,045	333,430	97%	83	3577	5.12
01/31/2025	565	349,487	336,306	96%	86	3915	6.93
02/28/2025	608	355,087	344,214	97%	95	3995	6.57
03/31/2025	817	349,347	336,232	96%	85	4117	5.04
04/30/2025	746	351,364	339,132	97%	86	4167	5.59
05/31/2025	768	377,475	362,719	96%	91	4182	5.45
06/30/2025	795	355,639	342,191	96%	83	4261	5.36
07/31/2025	747	351,358	338,830	96%	86	4203	5.63
08/31/2025	749	339,341	327,607	97%	98	4199	5.61
09/30/2025	704	389,609	371,964	95%	96	4210	5.98

Top 5 Unit Sales by County and Property Type

* Counties with the same % of Sales maybe Included.

Property Type	Alachua	Citrus	Hernando	Levy	Marion	Sumter	Total
1/2 Duplex		0%			0%		0%
Condominium	0%	0%			1%	0%	1%
Farm					2%		2%
Manufactured Home - Post 1977		2%	0%	2%	5%	1%	9%
Mobile Home - Pre 1976		0%			1%		1%
Modular Home		0%			0%		0%
Single Family Residence	3%	12%	3%	1%	59%	4%	81%
Townhouse		0%			1%	1%	2%
Villa		0%			3%	0%	3%
Total	3%	15%	3%	3%	71%	6%	100%



Board/Association: State Month Year
▲
Ocala - Marion FL September 2025

National Association of Realtors®
700 Eleventh Street, NW
Washington, DC 20001-4507

Email: data@realtors.com
Fax: 202-383-7568
Questions: 202-383-1276

Single-Family Units
Number of Bedrooms

Price Range ▲	2 or Less	3	4 or More	Total
\$ 1 - 49,999				
\$ 50,000 - 59,999	1			1
\$ 60,000 - 69,999				
\$ 70,000 - 79,999	1			1
\$ 80,000 - 89,999	2	1		3
\$ 90,000 - 99,999	2			2
\$ 100,000 - 119,999	6			6
\$ 120,000 - 139,999	4	1		5
\$ 140,000 - 159,999	14	2		16
\$ 160,000 - 179,999	22	5		27
\$ 180,000 - 199,999	9	17	1	27
\$ 200,000 - 249,999	28	102	4	134
\$ 250,000 - 299,999	19	87	32	138
\$ 300,000 - 349,999	11	34	61	106
\$ 350,000 - 399,999	3	31	34	68
\$ 400,000 - 499,999	12	28	23	63
\$ 500,000 - 599,999	2	11	12	25
\$ 600,000 - 699,999		9	5	14
\$ 700,000 - 799,999	1	3	1	5
\$ 800,000 - 899,999		2	4	6
\$ 900,000 - 999,999				
\$ 1,000,000 - and over		4	5	9
Total	137	337	182	656

Condominium / Cooperative Units
Number of Bedrooms

Price Range	2 or Less	3	4 or More	Total
\$ 1 - 49,999				
\$ 50,000 - 59,999				
\$ 60,000 - 69,999				
\$ 70,000 - 79,999				
\$ 80,000 - 89,999	1			1
\$ 90,000 - 99,999	2			2
\$ 100,000 - 119,999	3			3
\$ 120,000 - 139,999	2			2
\$ 140,000 - 159,999				
\$ 160,000 - 179,999	1	1		2
\$ 180,000 - 199,999	2			2
\$ 200,000 - 249,999	2	11		13
\$ 250,000 - 299,999				
\$ 300,000 - 349,999				
\$ 350,000 - 399,999		1		1
\$ 400,000 - 499,999		1		1
\$ 500,000 - 599,999				
\$ 600,000 - 699,999				
\$ 700,000 - 799,999				
\$ 800,000 - 899,999				
\$ 900,000 - 999,999				
\$ 1,000,000 - and over				
Total	13	14		27

Active Listings
(Unsold Homes)

Price Range ▲	M-SF	M-Condo
\$ 1 - 49,999		
\$ 50,000 - 59,999		
\$ 60,000 - 69,999	1	
\$ 70,000 - 79,999	4	2
\$ 80,000 - 89,999	1	2
\$ 90,000 - 99,999	1	6
\$ 100,000 - 119,999	7	21
\$ 120,000 - 139,999	18	29
\$ 140,000 - 159,999	40	22
\$ 160,000 - 179,999	97	18
\$ 180,000 - 199,999	104	13
\$ 200,000 - 249,999	568	54
\$ 250,000 - 299,999	801	10
\$ 300,000 - 349,999	666	2
\$ 350,000 - 399,999	421	9
\$ 400,000 - 499,999	411	15
\$ 500,000 - 599,999	156	2
\$ 600,000 - 699,999	109	
\$ 700,000 - 799,999	57	3
\$ 800,000 - 899,999	32	
\$ 900,000 - 999,999	37	
\$ 1,000,000 - and over	129	1
Total	3660	209

Sales Pending
(Under Contract)

Price Range ▲	M-SF	M-Condo
\$ 1 - 49,999		
\$ 50,000 - 59,999	2	
\$ 60,000 - 69,999		1
\$ 70,000 - 79,999	1	
\$ 80,000 - 89,999	4	
\$ 90,000 - 99,999	1	1
\$ 100,000 - 119,999	4	1
\$ 120,000 - 139,999	6	3
\$ 140,000 - 159,999	27	5
\$ 160,000 - 179,999	29	3
\$ 180,000 - 199,999	36	2
\$ 200,000 - 249,999	211	11
\$ 250,000 - 299,999	237	2
\$ 300,000 - 349,999	163	1
\$ 350,000 - 399,999	105	1
\$ 400,000 - 499,999	107	5
\$ 500,000 - 599,999	23	
\$ 600,000 - 699,999	18	
\$ 700,000 - 799,999	9	
\$ 800,000 - 899,999	6	
\$ 900,000 - 999,999	4	
\$ 1,000,000 - and over	16	
Total	1009	36

Time On Market Sort	M-SF	M-Condo
0 - 30	205	5
31-60	110	
61-90	99	5
91-120	74	9
121-over	168	8
Total	656	27

