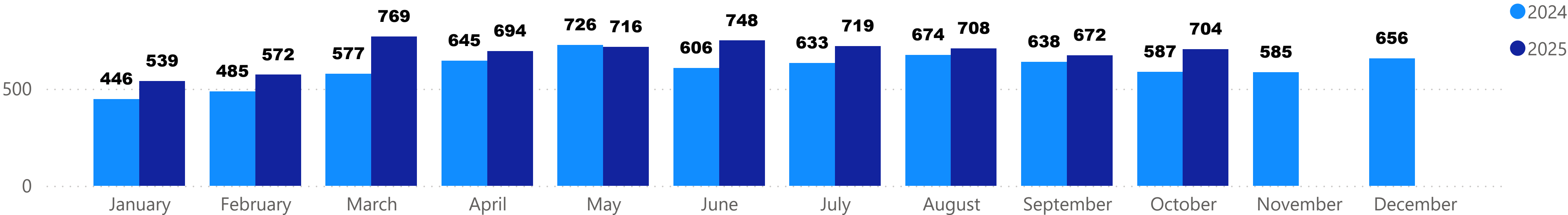




Ocala Marion County Association of REALTORS®
Monthly Sales Trend Indicator 2025

Sales by Price Range - Single Family Homes & Villas

Price Range	January	February	March	April	May	June	July	August	September	October	November	December	Total
\$ 1 - 49,999					1	2	1	1					5
\$ 50,000 - 59,999			1		1			1	1				4
\$ 60,000 - 69,999		1				1	1						3
\$ 70,000 - 79,999		2		2	1		2		1	4			12
\$ 80,000 - 89,999		1	1			2		6	3				13
\$ 90,000 - 99,999	2	1		3		1	3	1	2	1			14
\$ 100,000 - 119,999	5	4	4	2	2	7	4	2	6	4			40
\$ 120,000 - 139,999	5	8	10	5	12	7	8	16	7	10			88
\$ 140,000 - 159,999	12	13	14	14	12	19	24	13	16	18			155
\$ 160,000 - 179,999	14	23	24	27	12	21	21	24	27	20			213
\$ 180,000 - 199,999	20	20	34	22	21	20	23	26	27	31			244
\$ 200,000 - 249,999	123	91	143	139	143	137	146	132	136	152			1342
\$ 250,000 - 299,999	128	140	165	156	164	163	171	165	142	160			1554
\$ 300,000 - 349,999	94	101	165	140	130	157	122	131	113	102			1255
\$ 350,000 - 399,999	55	65	87	75	79	78	64	79	68	74			724
\$ 400,000 - 499,999	40	53	68	67	82	74	74	55	63	70			646
\$ 500,000 - 599,999	17	23	21	19	26	25	24	29	26	24			234
\$ 600,000 - 699,999	9	8	15	2	14	13	10	8	14	14			107
\$ 700,000 - 799,999	5	5	4	8	5	9	12	5	5	8			66
\$ 800,000 - 899,999	2	5	5	7	4	3	3	6	6	5			46
\$ 900,000 - 999,999	1		1	1	2	3	1	3		2			14
\$ 1,000,000 - and over	7	8	7	5	5	6	5	5	9	5			62
Total	539	572	769	694	716	748	719	708	672	704			6841

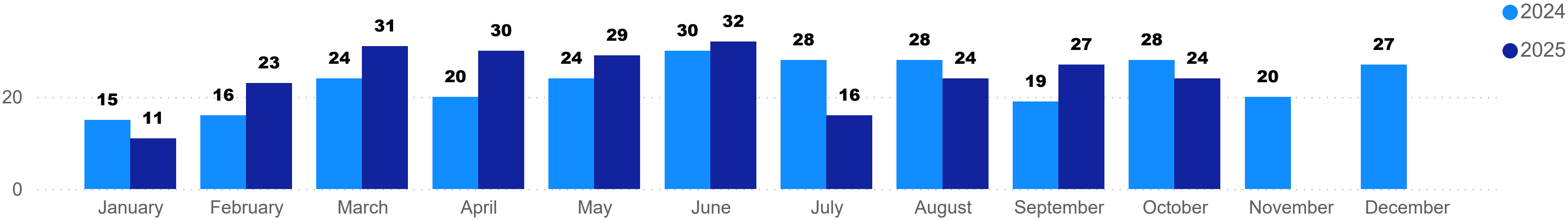




Ocala Marion County Association of REALTORS®
Monthly Sales Trend Indicator 2025

Sales by Price Range - Condominiums, Townhouses and Co-Ops

Price Range	January	February	March	April	May	June	July	August	September	October	November	December	Total
\$ 1 - 49,999													
\$ 50,000 - 59,999													
\$ 60,000 - 69,999													
\$ 70,000 - 79,999													
\$ 80,000 - 89,999		1					1		1	1			4
\$ 90,000 - 99,999				2	1	1		2	2	1			9
\$ 100,000 - 119,999	1	2	5	2	3		1	2	3	2			21
\$ 120,000 - 139,999	5	4	5	2	1	3	3	1	2	3			29
\$ 140,000 - 159,999	1	1	1	2		6	1	1		3			16
\$ 160,000 - 179,999	1	1	3	3	2	3	3	2	2	1			21
\$ 180,000 - 199,999		3		4	2	5	1	3	2	3			23
\$ 200,000 - 249,999	2	10	12	12	15	11	5	10	13	6			96
\$ 250,000 - 299,999			2	2	3	2		1		1			11
\$ 300,000 - 349,999				1						1			2
\$ 350,000 - 399,999		1	1			1		2	1				6
\$ 400,000 - 499,999					1				1	2			4
\$ 500,000 - 599,999			1										1
\$ 600,000 - 699,999					1								1
\$ 700,000 - 799,999							1						1
\$ 800,000 - 899,999													
\$ 900,000 - 999,999													
\$ 1,000,000 - and over	1		1										2
Total	11	23	31	30	29	32	16	24	27	24			247

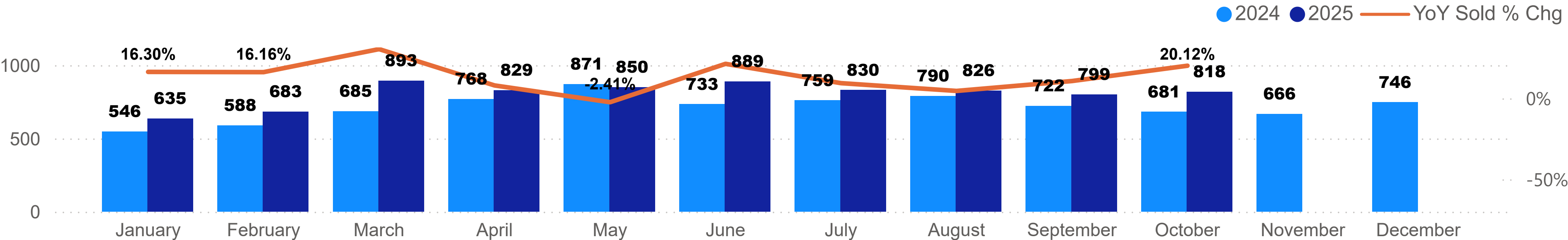




Ocala Marion County Association of REALTORS®
Monthly Sales Trend Indicator 2025

Sales by Price Range - Overall

Price Range	January	February	March	April	May	June	July	August	September	October	November	December	Total
\$ 1 - 49,999	5	2	5	2	6	5	1	2	5	3			36
\$ 50,000 - 59,999	1	6	2	2	1	1	2	6	2	1			24
\$ 60,000 - 69,999	2	3	2	6	1	3	4	2	3	3			29
\$ 70,000 - 79,999	7	7	7	5	4	4	9	6	3	7			59
\$ 80,000 - 89,999	4	6	5	5	5	3	8	16	13	5			70
\$ 90,000 - 99,999	3	3	1	7	2	6	7	6	6	3			44
\$ 100,000 - 119,999	13	10	17	8	16	17	8	10	14	13			126
\$ 120,000 - 139,999	16	19	22	15	22	15	19	21	14	22			185
\$ 140,000 - 159,999	20	26	24	29	18	29	36	17	22	27			248
\$ 160,000 - 179,999	18	32	37	39	19	34	28	36	37	30			310
\$ 180,000 - 199,999	31	24	41	36	28	33	28	35	40	37			333
\$ 200,000 - 249,999	134	112	161	161	171	168	163	152	159	165			1546
\$ 250,000 - 299,999	132	143	173	163	177	179	181	173	151	171			1643
\$ 300,000 - 349,999	95	106	169	146	134	165	130	132	114	105			1296
\$ 350,000 - 399,999	59	68	91	77	82	81	68	84	72	75			757
\$ 400,000 - 499,999	41	54	70	70	85	77	76	56	65	75			669
\$ 500,000 - 599,999	18	26	23	23	29	25	24	31	27	27			253
\$ 600,000 - 699,999	9	8	15	2	21	14	11	10	15	15			120
\$ 700,000 - 799,999	7	6	6	11	7	10	13	8	6	12			86
\$ 800,000 - 899,999	5	6	5	10	4	4	4	6	9	7			60
\$ 900,000 - 999,999	3	1	1	1	3	4	1	5		3			22
\$ 1,000,000 - and over	12	15	16	11	15	12	9	12	22	12			136
Total	635	683	893	829	850	889	830	826	799	818			8052



Ocala Marion County Association of REALTORS®

Monthly Sales Trend Indicator 2025

Sales by Bedroom Count

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
1	2	10	9	10	4	6	4	10	13	3			71
2	132	141	191	162	149	173	176	173	173	173			1643
3	349	360	462	464	468	460	436	451	402	450			4302
4	130	149	193	163	199	217	188	171	182	176			1768
5	20	21	34	28	28	29	23	20	26	16			245
6+	2	2	4	2	2	4	3	1	3				23
Total	635	683	893	829	850	889	830	826	799	818			8052

Sales by Bathroom Count

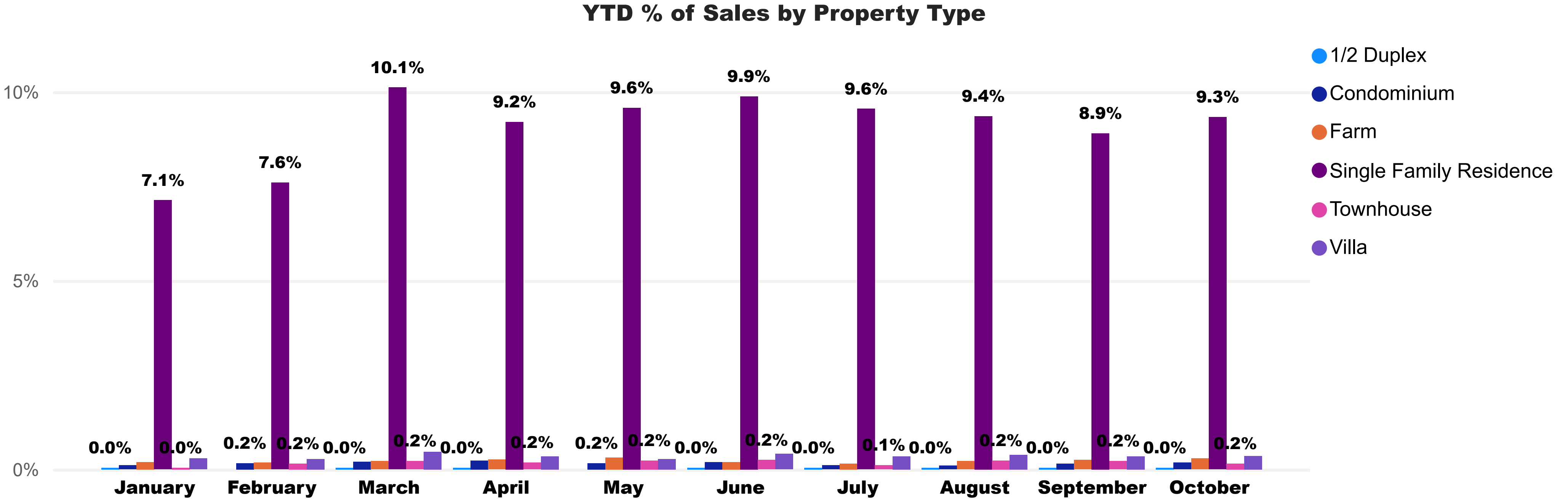
Bathrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
1	28	38	44	43	36	31	48	37	39	30			374
2	502	502	672	625	619	691	625	641	603	642			6122
3	88	115	155	144	166	145	131	121	125	130			1320
4	12	23	15	13	25	16	20	20	21	12			177
5	5	2	4	3	3	3	5	7	7	4			43
6+		3	3	1	1	3	1		4				16
Total	635	683	893	829	850	889	830	826	799	818			8052



Ocala Marion County Association of REALTORS®
Monthly Sales Trend Indicator 2025

Sales by Housing Style

Property Type	January	February	March	April	May	June	July	August	September	October	November	December	Total
1/2 Duplex	1		1	3		1	1	1	3	1			12
Condominium	8	12	15	17	12	14	8	7	11	13			117
Farm	14	13	16	19	23	14	11	16	18	21			165
Single Family Residence	518	552	735	669	696	718	694	680	647	678			6587
Townhouse	3	11	16	13	17	18	8	17	16	11			130
Villa	21	20	34	25	20	30	25	28	25	26			254
Total	565	608	817	746	768	795	747	749	720	750			7265





Ocala Marion County Association of REALTORS®

Multiple Listing One Month Sales and Inventory Report - October - 2025

Price Range	Sold Units	Market Share	Average List Price	Average Sale Price	% List to Sell	Avg DOM	Inventory
\$ 1 - 49,999							
\$ 50,000 - 59,999							
\$ 60,000 - 69,999							
\$ 70,000 - 79,999	4	1%	84,250	73,080	87%	48	3
\$ 80,000 - 89,999	1	0%	105,000	87,180	83%	74	3
\$ 90,000 - 99,999	2	0%	102,500	92,500	90%	7	8
\$ 100,000 - 119,999	6	1%	126,617	109,500	86%	77	34
\$ 120,000 - 139,999	13	2%	145,698	128,885	88%	58	53
\$ 140,000 - 159,999	21	3%	156,209	146,626	94%	69	74
\$ 160,000 - 179,999	21	3%	192,928	170,333	88%	81	120
\$ 180,000 - 199,999	34	5%	205,559	192,269	94%	87	153
\$ 200,000 - 249,999	158	22%	232,146	227,424	98%	88	649
\$ 250,000 - 299,999	161	22%	280,849	275,971	98%	86	836
\$ 300,000 - 349,999	103	14%	327,219	321,899	98%	99	660
\$ 350,000 - 399,999	75	10%	381,856	370,449	97%	83	451
\$ 400,000 - 499,999	72	10%	457,154	446,816	98%	104	430
\$ 500,000 - 599,999	24	3%	568,731	544,460	96%	68	179
\$ 600,000 - 699,999	14	2%	655,532	630,875	96%	62	114
\$ 700,000 - 799,999	8	1%	779,475	746,750	96%	86	74
\$ 800,000 - 899,999	5	1%	851,780	826,490	97%	51	39
\$ 900,000 - 999,999	2	0%	999,444	955,000	96%	189	49
\$ 1,000,000 - and over	5	1%	2,110,400	1,668,000	79%	126	243
Total	729	100%	330,107	317,998	96%	87	4172

This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants. The data reflects only The sales published through Stellar MLS and does not include all sales in The Reported areas. Neither The Association/Board nor Stellar MLS is in any way responsible for its accuracy.



Ocala Marion County Association of REALTORS® Multiple Listing Year to Date Sales and Inventory Report - 2025

Price Range	Sold Units	Market Share	Average List Price	Average Sale Price	% List to Sell	Avg DOM	Inventory
\$ 1 - 49,999	36	0.45%	44,667	34,452	77%	65	
\$ 50,000 - 59,999	24	0.30%	61,263	53,292	87%	55	
\$ 60,000 - 69,999	29	0.36%	74,938	64,056	85%	55	
\$ 70,000 - 79,999	59	0.73%	86,876	73,623	85%	58	3
\$ 80,000 - 89,999	70	0.87%	97,253	83,761	86%	66	3
\$ 90,000 - 99,999	44	0.55%	105,635	93,445	88%	90	8
\$ 100,000 - 119,999	126	1.56%	120,617	108,896	90%	69	34
\$ 120,000 - 139,999	185	2.30%	139,085	128,960	93%	83	53
\$ 140,000 - 159,999	248	3.08%	160,102	149,860	94%	76	74
\$ 160,000 - 179,999	310	3.85%	178,233	169,095	95%	77	120
\$ 180,000 - 199,999	333	4.14%	198,600	190,488	96%	75	153
\$ 200,000 - 249,999	1546	19.20%	231,590	226,874	98%	75	649
\$ 250,000 - 299,999	1643	20.40%	280,377	275,149	98%	80	836
\$ 300,000 - 349,999	1296	16.10%	328,101	322,260	98%	88	660
\$ 350,000 - 399,999	757	9.40%	379,311	371,367	98%	78	451
\$ 400,000 - 499,999	669	8.31%	456,318	444,912	98%	82	430
\$ 500,000 - 599,999	253	3.14%	562,501	541,984	96%	79	179
\$ 600,000 - 699,999	120	1.49%	670,226	644,790	96%	78	114
\$ 700,000 - 799,999	86	1.07%	782,138	744,927	95%	94	74
\$ 800,000 - 899,999	60	0.75%	902,423	844,528	94%	88	39
\$ 900,000 - 999,999	22	0.27%	1,029,304	942,227	92%	103	49
\$ 1,000,000 - and over	136	1.69%	2,250,313	1,989,014	88%	136	243
Total	8052	100.00%	339,421	326,502	96%	80	4172

**This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants.
The data reflects only The sales published through Stellar MLS and does not include all sales in The Reported areas.
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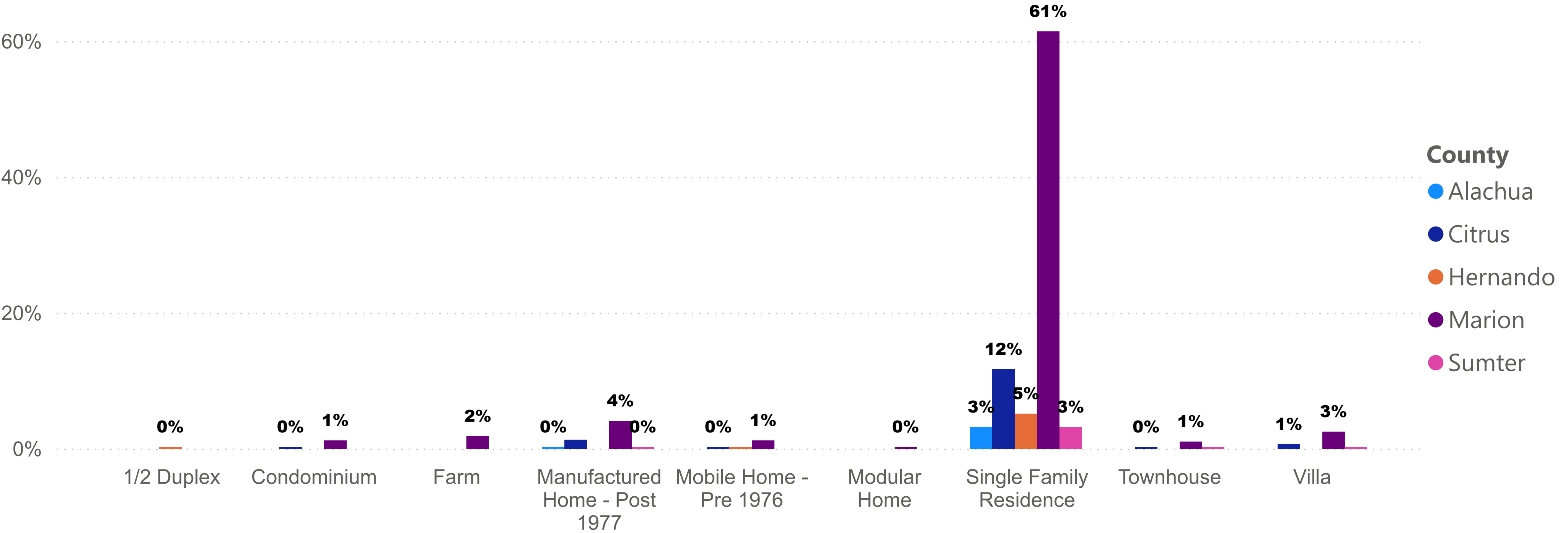
Four Year Sales and Inventory History 2021 - 2025. Compiled from Monthly Sales and Inventory Reports

Month	Monthly Sales	Average List Price	Average Sales Price	% List to Sell	AVG DOM	Inventory	Months Inventory
11/30/2021	758	294,458	288,903	98%	27	1213	1.60
12/31/2021	767	329,285	315,561	96%	33	1049	1.37
01/31/2022	646	293,218	285,540	97%	32	947	1.47
02/28/2022	631	324,823	315,209	97%	32	902	1.43
03/31/2022	852	322,002	318,572	99%	29	936	1.10
04/30/2022	778	327,448	323,783	99%	27	956	1.23
05/31/2022	797	324,711	322,447	99%	23	1163	1.46
06/30/2022	716	317,224	313,004	99%	19	1413	1.97
07/31/2022	640	336,223	329,458	98%	23	1558	2.43
08/31/2022	691	318,323	308,504	97%	25	1751	2.53
09/30/2022	534	323,214	315,131	97%	28	1906	3.57
10/31/2022	612	336,149	323,663	96%	32	2031	3.32
11/30/2022	509	329,335	314,781	96%	48	2068	4.06
12/31/2022	517	306,378	295,678	97%	46	2009	3.89
01/31/2023	426	294,707	283,605	96%	56	2032	4.77
02/28/2023	500	335,741	323,574	96%	57	2027	4.05
03/31/2023	705	333,289	319,329	96%	55	2007	2.85
04/30/2023	656	343,106	332,339	97%	64	1916	2.92
05/31/2023	705	339,566	327,512	96%	61	1866	2.65
06/30/2023	698	391,631	369,036	94%	58	1919	2.75
07/31/2023	608	329,788	319,572	97%	59	1855	3.05
08/31/2023	659	346,985	337,017	97%	57	1999	3.03
09/30/2023	588	333,879	326,091	98%	53	2117	3.60
10/31/2023	572	354,372	342,770	97%	55	2361	4.13
11/30/2023	490	359,244	345,009	96%	58	2500	5.10
12/31/2023	473	346,497	332,041	96%	57	2492	5.27
01/31/2024	480	352,937	336,351	95%	64	2670	5.56
02/29/2024	516	342,355	331,503	97%	70	2867	5.56
03/31/2024	616	390,626	375,838	96%	73	2916	4.73
04/30/2024	684	368,845	354,195	96%	69	2902	4.24
05/31/2024	775	363,749	350,196	96%	71	2971	3.83
06/30/2024	653	351,844	341,132	97%	72	3013	4.61
07/31/2024	675	387,429	364,607	94%	69	3137	4.65
08/31/2024	715	326,433	317,280	97%	75	3251	4.55
09/30/2024	667	339,093	329,284	97%	73	3333	5.00
10/31/2024	622	335,918	326,976	97%	72	3436	5.52
11/30/2024	614	353,823	340,304	96%	77	3513	5.72
12/31/2024	698	345,045	333,430	97%	83	3578	5.13
01/31/2025	565	349,487	336,306	96%	86	3916	6.93
02/28/2025	608	355,087	344,214	97%	95	3997	6.57
03/31/2025	817	349,347	336,232	96%	85	4119	5.04
04/30/2025	746	351,364	339,132	97%	86	4169	5.59
05/31/2025	768	377,475	362,719	96%	91	4182	5.45
06/30/2025	795	355,639	342,191	96%	83	4263	5.36
07/31/2025	747	351,358	338,830	96%	86	4209	5.63
08/31/2025	749	339,341	327,607	97%	98	4218	5.63
09/30/2025	720	387,362	370,079	96%	97	4254	5.91
10/31/2025	750	349,883	335,347	96%	99	4172	5.56

Top 5 Unit Sales by County and Property Type

* Counties with the same % of Sales maybe Included.

Property Type	Alachua	Citrus	Hernando	Marion	Sumter	Total
1/2 Duplex			0%			0%
Condominium			0%	1%		1%
Farm				2%		2%
Manufactured Home - Post 1977	0%	1%		4%	0%	6%
Mobile Home - Pre 1976			0%	1%		1%
Modular Home				0%		0%
Single Family Residence	3%	12%	5%	61%	3%	85%
Townhouse			0%	1%	0%	1%
Villa			1%	3%	0%	3%
Total	3%	14%	5%	73%	4%	100%



Board/Association: State Month Year
▲
Ocala - Marion FL October 2025

National Association of Realtors®
700 Eleventh Street, NW
Washington, DC 20001-4507

Email: data@realtors.com
Fax: 202-383-7568
Questions: 202-383-1276

Single-Family Units
Number of Bedrooms

Price Range ▲	2 or Less	3	4 or More	Total
\$ 1 - 49,999				
\$ 50,000 - 59,999				
\$ 60,000 - 69,999				
\$ 70,000 - 79,999	4			4
\$ 80,000 - 89,999				
\$ 90,000 - 99,999	1			1
\$ 100,000 - 119,999	3	1		4
\$ 120,000 - 139,999	7	3		10
\$ 140,000 - 159,999	16	2		18
\$ 160,000 - 179,999	13	6	1	20
\$ 180,000 - 199,999	11	17	3	31
\$ 200,000 - 249,999	26	119	7	152
\$ 250,000 - 299,999	20	105	35	160
\$ 300,000 - 349,999	12	45	45	102
\$ 350,000 - 399,999	5	34	35	74
\$ 400,000 - 499,999	5	38	27	70
\$ 500,000 - 599,999		17	7	24
\$ 600,000 - 699,999		7	7	14
\$ 700,000 - 799,999	1	3	4	8
\$ 800,000 - 899,999		2	3	5
\$ 900,000 - 999,999			2	2
\$ 1,000,000 - and over		2	3	5
Total	124	401	179	704

Condominium / Cooperative Units
Number of Bedrooms

Price Range	2 or Less	3	4 or More	Total
\$ 1 - 49,999				
\$ 50,000 - 59,999				
\$ 60,000 - 69,999				
\$ 70,000 - 79,999				
\$ 80,000 - 89,999	1			1
\$ 90,000 - 99,999	1			1
\$ 100,000 - 119,999	2			2
\$ 120,000 - 139,999	3			3
\$ 140,000 - 159,999	3			3
\$ 160,000 - 179,999	1			1
\$ 180,000 - 199,999	3			3
\$ 200,000 - 249,999	2	4		6
\$ 250,000 - 299,999	1			1
\$ 300,000 - 349,999	1			1
\$ 350,000 - 399,999				
\$ 400,000 - 499,999	2			2
\$ 500,000 - 599,999				
\$ 600,000 - 699,999				
\$ 700,000 - 799,999				
\$ 800,000 - 899,999				
\$ 900,000 - 999,999				
\$ 1,000,000 - and over				
Total	20	4		24

Active Listings
(Unsold Homes)

Price Range ▲	M-SF	M-Condo
\$ 1 - 49,999		
\$ 50,000 - 59,999		
\$ 60,000 - 69,999		
\$ 70,000 - 79,999	2	
\$ 80,000 - 89,999	1	2
\$ 90,000 - 99,999	1	6
\$ 100,000 - 119,999	8	24
\$ 120,000 - 139,999	22	32
\$ 140,000 - 159,999	47	24
\$ 160,000 - 179,999	94	21
\$ 180,000 - 199,999	137	15
\$ 200,000 - 249,999	593	49
\$ 250,000 - 299,999	807	6
\$ 300,000 - 349,999	653	3
\$ 350,000 - 399,999	411	9
\$ 400,000 - 499,999	398	16
\$ 500,000 - 599,999	167	2
\$ 600,000 - 699,999	99	
\$ 700,000 - 799,999	65	3
\$ 800,000 - 899,999	31	
\$ 900,000 - 999,999	38	
\$ 1,000,000 - and over	136	1
Total	3710	213

Sales Pending
(Under Contract)

Price Range ▲	M-SF	M-Condo
\$ 1 - 49,999		
\$ 50,000 - 59,999	2	
\$ 60,000 - 69,999	1	1
\$ 70,000 - 79,999	2	2
\$ 80,000 - 89,999	2	
\$ 90,000 - 99,999	2	1
\$ 100,000 - 119,999	6	1
\$ 120,000 - 139,999	3	3
\$ 140,000 - 159,999	24	3
\$ 160,000 - 179,999	28	1
\$ 180,000 - 199,999	38	2
\$ 200,000 - 249,999	175	14
\$ 250,000 - 299,999	237	
\$ 300,000 - 349,999	167	1
\$ 350,000 - 399,999	112	1
\$ 400,000 - 499,999	102	3
\$ 500,000 - 599,999	24	
\$ 600,000 - 699,999	17	
\$ 700,000 - 799,999	9	
\$ 800,000 - 899,999	8	
\$ 900,000 - 999,999	4	
\$ 1,000,000 - and over	15	
Total	978	33

Time On Market Sort	M-SF	M-Condo
0 - 30	213	4
31-60	125	3
61-90	101	4
91-120	80	2
121-over	185	11
Total	704	24

