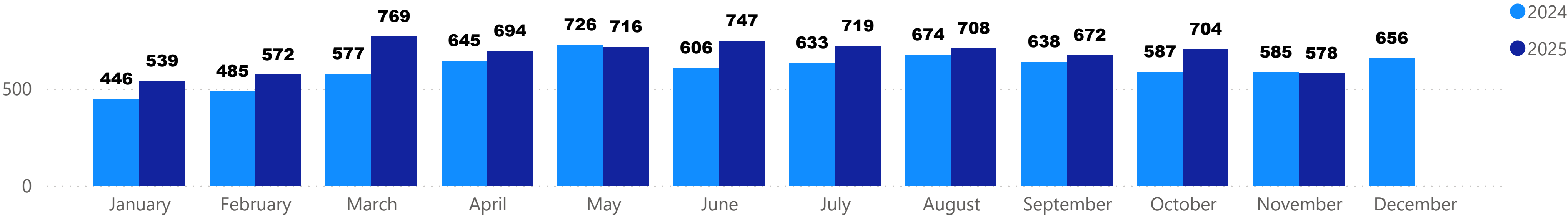




Ocala Marion County Association of REALTORS®
Monthly Sales Trend Indicator 2025

Sales by Price Range - Single Family Homes & Villas

Price Range	January	February	March	April	May	June	July	August	September	October	November	December	Total
\$ 1 - 49,999					1	2	1	1					5
\$ 50,000 - 59,999			1		1			1	1		1		5
\$ 60,000 - 69,999		1				1	1						3
\$ 70,000 - 79,999		2		2	1		2		1	4			12
\$ 80,000 - 89,999		1	1			2		6	3		2		15
\$ 90,000 - 99,999	2	1		3		1	3	1	2	1	3		17
\$ 100,000 - 119,999	5	4	4	2	2	7	4	2	6	4	5		45
\$ 120,000 - 139,999	5	8	10	5	12	7	8	16	7	10	4		92
\$ 140,000 - 159,999	12	13	14	14	12	19	24	13	16	18	7		162
\$ 160,000 - 179,999	14	23	24	27	12	21	21	24	27	20	20		233
\$ 180,000 - 199,999	20	20	34	22	21	20	23	26	27	31	12		256
\$ 200,000 - 249,999	123	91	143	139	143	137	146	132	136	152	119		1461
\$ 250,000 - 299,999	128	140	165	156	164	163	171	165	142	160	155		1709
\$ 300,000 - 349,999	94	101	165	140	130	157	122	131	113	102	94		1349
\$ 350,000 - 399,999	55	65	87	75	79	77	64	79	68	74	57		780
\$ 400,000 - 499,999	40	53	68	67	82	74	74	55	63	70	57		703
\$ 500,000 - 599,999	17	23	21	19	26	25	24	29	26	24	14		248
\$ 600,000 - 699,999	9	8	15	2	14	13	10	8	14	14	7		114
\$ 700,000 - 799,999	5	5	4	8	5	9	12	5	5	8	6		72
\$ 800,000 - 899,999	2	5	5	7	4	3	3	6	6	5	2		48
\$ 900,000 - 999,999	1		1	1	2	3	1	3		2	3		17
\$ 1,000,000 - and over	7	8	7	5	5	6	5	5	9	5	10		72
Total	539	572	769	694	716	747	719	708	672	704	578		7418

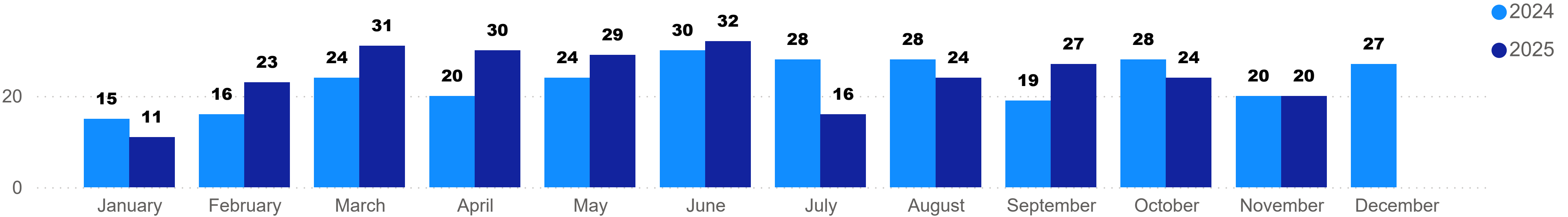




Ocala Marion County Association of REALTORS®
Monthly Sales Trend Indicator 2025

Sales by Price Range - Condominiums, Townhouses and Co-Ops

Price Range	January	February	March	April	May	June	July	August	September	October	November	December	Total
\$ 1 - 49,999													
\$ 50,000 - 59,999													
\$ 60,000 - 69,999													
\$ 70,000 - 79,999											1		1
\$ 80,000 - 89,999		1					1		1	1			4
\$ 90,000 - 99,999				2	1	1		2	2	1			9
\$ 100,000 - 119,999	1	2	5	2	3		1	2	3	2	2		23
\$ 120,000 - 139,999	5	4	5	2	1	3	3	1	2	3	2		31
\$ 140,000 - 159,999	1	1	1	2		6	1	1		3	4		20
\$ 160,000 - 179,999	1	1	3	3	2	3	3	2	2	1			21
\$ 180,000 - 199,999		3		4	2	5	1	3	2	3			23
\$ 200,000 - 249,999	2	10	12	12	15	11	5	10	13	6	8		104
\$ 250,000 - 299,999			2	2	3	2		1		1			11
\$ 300,000 - 349,999				1						1			2
\$ 350,000 - 399,999		1	1			1		2	1				6
\$ 400,000 - 499,999					1				1	2	3		7
\$ 500,000 - 599,999			1										1
\$ 600,000 - 699,999					1								1
\$ 700,000 - 799,999							1						1
\$ 800,000 - 899,999													
\$ 900,000 - 999,999													
\$ 1,000,000 - and over	1		1										2
Total	11	23	31	30	29	32	16	24	27	24	20		267

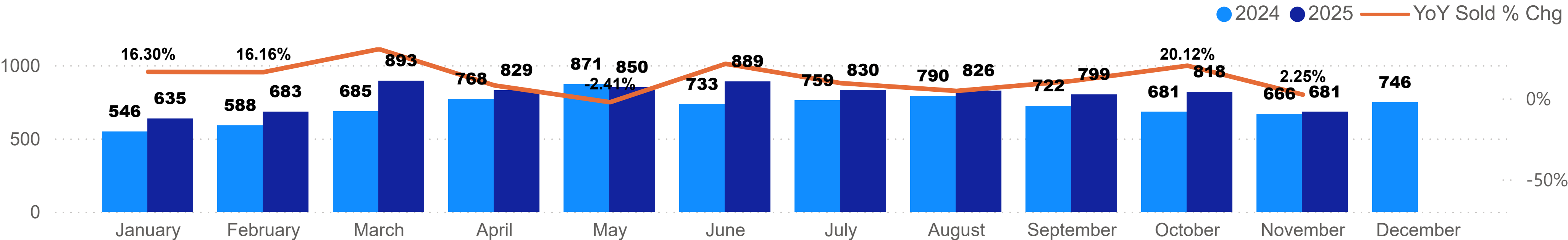




Ocala Marion County Association of REALTORS®
Monthly Sales Trend Indicator 2025

Sales by Price Range - Overall

Price Range	January	February	March	April	May	June	July	August	September	October	November	December	Total
\$ 1 - 49,999	5	2	5	2	6	5	1	2	5	3	7		43
\$ 50,000 - 59,999	1	6	2	2	1	1	2	6	2	1	1		25
\$ 60,000 - 69,999	2	3	2	6	1	3	4	2	3	3			29
\$ 70,000 - 79,999	7	7	7	5	4	4	9	6	3	7	2		61
\$ 80,000 - 89,999	4	6	5	5	5	3	8	16	13	5	2		72
\$ 90,000 - 99,999	3	3	1	7	2	6	7	6	6	3	4		48
\$ 100,000 - 119,999	13	10	17	8	16	17	8	10	14	13	15		141
\$ 120,000 - 139,999	16	19	22	15	22	15	19	21	14	22	13		198
\$ 140,000 - 159,999	20	26	24	29	18	29	36	17	22	27	17		265
\$ 160,000 - 179,999	18	32	37	39	19	34	28	36	37	30	27		337
\$ 180,000 - 199,999	31	24	41	36	28	33	28	35	40	37	16		349
\$ 200,000 - 249,999	134	112	161	161	171	168	163	152	159	165	140		1686
\$ 250,000 - 299,999	132	143	173	163	177	179	181	173	151	171	164		1807
\$ 300,000 - 349,999	95	106	169	146	134	165	130	132	114	105	98		1394
\$ 350,000 - 399,999	59	68	91	77	82	81	68	84	72	75	59		816
\$ 400,000 - 499,999	41	54	70	70	85	77	76	56	65	75	63		732
\$ 500,000 - 599,999	18	26	23	23	29	25	24	31	27	27	17		270
\$ 600,000 - 699,999	9	8	15	2	21	14	11	10	15	15	8		128
\$ 700,000 - 799,999	7	6	6	11	7	10	13	8	6	12	8		94
\$ 800,000 - 899,999	5	6	5	10	4	4	4	6	9	7	2		62
\$ 900,000 - 999,999	3	1	1	1	3	4	1	5		3	4		26
\$ 1,000,000 - and over	12	15	16	11	15	12	9	12	22	12	14		150
Total	635	683	893	829	850	889	830	826	799	818	681		8733



Ocala Marion County Association of REALTORS®

Monthly Sales Trend Indicator 2025

Sales by Bedroom Count

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
1	2	10	9	10	4	6	4	10	13	3	11		82
2	132	141	191	162	149	173	176	173	173	173	127		1770
3	349	360	462	464	468	460	436	451	402	450	356		4658
4	130	149	193	163	199	217	188	171	182	176	163		1931
5	20	21	34	28	28	29	23	20	26	16	21		266
6+	2	2	4	2	2	4	3	1	3		3		26
Total	635	683	893	829	850	889	830	826	799	818	681		8733

Sales by Bathroom Count

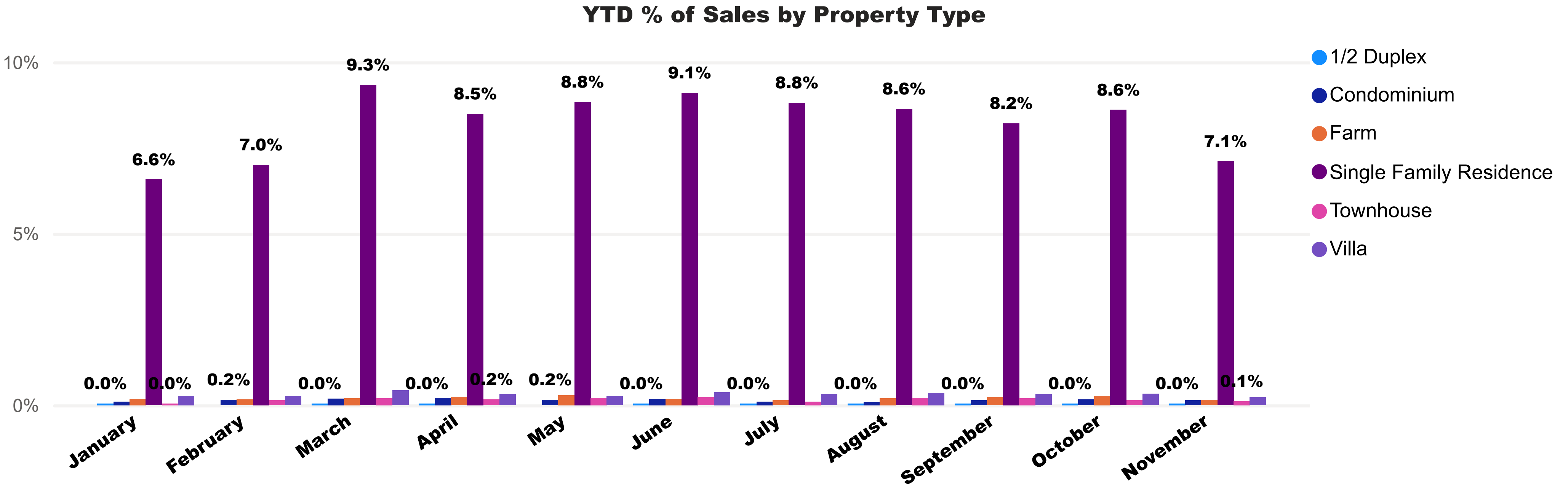
Bathrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
1	28	38	44	43	36	31	48	37	39	30	33		407
2	502	502	672	625	619	691	625	641	603	642	511		6633
3	88	115	155	144	166	145	131	121	125	130	115		1435
4	12	23	15	13	25	16	20	20	21	12	17		194
5	5	2	4	3	3	3	5	7	7	4	5		48
6+		3	3	1	1	3	1		4				16
Total	635	683	893	829	850	889	830	826	799	818	681		8733



Ocala Marion County Association of REALTORS®
Monthly Sales Trend Indicator 2025

Sales by Housing Style

Property Type	January	February	March	April	May	June	July	August	September	October	November	December	Total
1/2 Duplex	1		1	3		1	1	1	3	1	3		15
Condominium	8	12	15	17	12	14	8	7	11	13	11		128
Farm	14	13	16	19	23	14	11	16	18	21	12		177
Single Family Residence	518	552	735	669	696	717	694	680	647	678	560		7146
Townhouse	3	11	16	13	17	18	8	17	16	11	9		139
Villa	21	20	34	25	20	30	25	28	25	26	18		272
Total	565	608	817	746	768	794	747	749	720	750	613		7877





Ocala Marion County Association of REALTORS®

Multiple Listing One Month Sales and Inventory Report - November - 2025

Price Range	Sold Units	Market Share	Average List Price	Average Sale Price	% List to Sell	Avg DOM	Inventory
\$ 1 - 49,999							
\$ 50,000 - 59,999	1	0%	50,000	50,000	100%	17	
\$ 60,000 - 69,999							1
\$ 70,000 - 79,999	1	0%	78,000	78,000	100%	16	1
\$ 80,000 - 89,999	2	0%	87,500	84,000	96%	27	3
\$ 90,000 - 99,999	3	0%	120,600	92,500	77%	11	8
\$ 100,000 - 119,999	7	1%	129,800	110,857	85%	62	34
\$ 120,000 - 139,999	6	1%	142,150	134,133	94%	78	69
\$ 140,000 - 159,999	11	2%	155,008	146,582	95%	72	72
\$ 160,000 - 179,999	20	3%	176,613	169,783	96%	54	112
\$ 180,000 - 199,999	12	2%	204,016	191,175	94%	65	159
\$ 200,000 - 249,999	128	21%	232,737	226,298	97%	92	634
\$ 250,000 - 299,999	156	26%	281,084	275,882	98%	90	823
\$ 300,000 - 349,999	95	16%	332,213	321,849	97%	85	610
\$ 350,000 - 399,999	57	9%	377,417	370,002	98%	79	420
\$ 400,000 - 499,999	60	10%	456,432	442,836	97%	94	424
\$ 500,000 - 599,999	14	2%	564,199	542,707	96%	79	188
\$ 600,000 - 699,999	7	1%	666,843	639,143	96%	108	101
\$ 700,000 - 799,999	6	1%	742,150	724,833	98%	114	72
\$ 800,000 - 899,999	2	0%	862,000	830,000	96%	167	45
\$ 900,000 - 999,999	3	0%	982,633	960,000	98%	112	41
\$ 1,000,000 - and over	10	2%	1,440,890	1,330,000	92%	84	255
Total	601	100%	333,295	322,724	97%	86	4072

This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants.
The data reflects only The sales published through Stellar MLS and does not include all sales in The Reported areas.
Neither The Association/Board nor Stellar MLS is in any way responsible for its accuracy.



Ocala Marion County Association of REALTORS® Multiple Listing Year to Date Sales and Inventory Report - 2025

Price Range	Sold Units	Market Share	Average List Price	Average Sale Price	% List to Sell	Avg DOM	Inventory
\$ 1 - 49,999	43	0.49%	42,998	33,169	77%	63	
\$ 50,000 - 59,999	25	0.29%	60,812	53,160	87%	53	
\$ 60,000 - 69,999	29	0.33%	74,938	64,056	85%	55	1
\$ 70,000 - 79,999	61	0.70%	86,823	73,635	85%	56	1
\$ 80,000 - 89,999	72	0.82%	96,982	83,768	86%	65	3
\$ 90,000 - 99,999	48	0.55%	106,349	93,418	88%	83	8
\$ 100,000 - 119,999	141	1.61%	121,668	109,018	90%	68	34
\$ 120,000 - 139,999	198	2.27%	138,803	129,054	93%	83	69
\$ 140,000 - 159,999	265	3.03%	159,652	149,669	94%	77	72
\$ 160,000 - 179,999	337	3.86%	178,153	169,079	95%	75	112
\$ 180,000 - 199,999	349	4.00%	198,478	190,517	96%	75	159
\$ 200,000 - 249,999	1686	19.31%	231,707	226,798	98%	76	634
\$ 250,000 - 299,999	1807	20.69%	280,519	275,228	98%	81	823
\$ 300,000 - 349,999	1394	15.96%	328,356	322,207	98%	87	610
\$ 350,000 - 399,999	816	9.34%	379,187	371,299	98%	78	420
\$ 400,000 - 499,999	732	8.38%	456,491	444,852	97%	83	424
\$ 500,000 - 599,999	270	3.09%	562,813	542,237	96%	79	188
\$ 600,000 - 699,999	128	1.47%	670,265	644,131	96%	79	101
\$ 700,000 - 799,999	94	1.08%	779,963	743,698	95%	94	72
\$ 800,000 - 899,999	62	0.71%	901,119	844,059	94%	91	45
\$ 900,000 - 999,999	26	0.30%	1,028,561	944,577	92%	107	41
\$ 1,000,000 - and over	150	1.72%	2,237,937	1,979,912	88%	131	255
Total	8733	100.00%	339,792	326,783	96%	81	4072

This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants. The data reflects only The sales published through Stellar MLS and does not include all sales in The Reported areas. Neither The Association/Board nor Stellar MLS is in any way responsible for its accuracy.

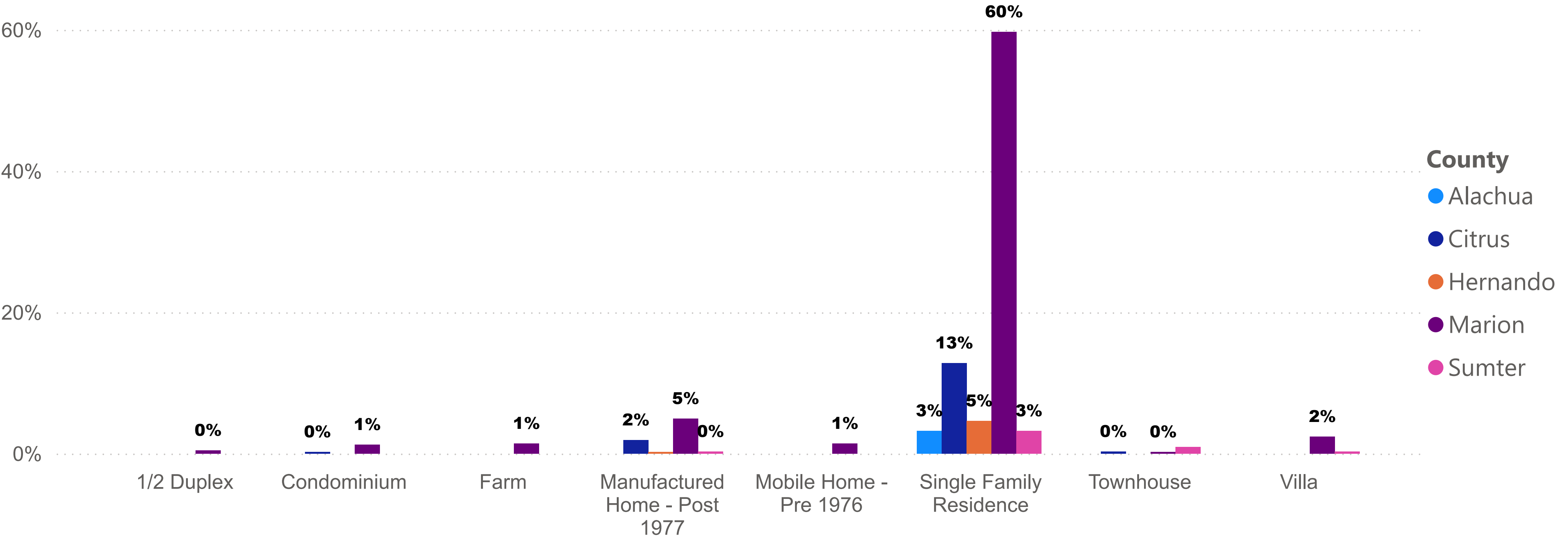
Four Year Sales and Inventory History 2021 - 2025. Compiled from Monthly Sales and Inventory Reports

Month	Monthly Sales	Average List Price	Average Sales Price	% List to Sell	AVG DOM	Inventory	Months Inventory
12/31/2021	767	329,285	315,561	96%	33	1049	1.37
01/31/2022	646	293,218	285,540	97%	32	947	1.47
02/28/2022	631	324,823	315,209	97%	32	902	1.43
03/31/2022	852	322,002	318,572	99%	29	936	1.10
04/30/2022	778	327,448	323,783	99%	27	956	1.23
05/31/2022	797	324,711	322,447	99%	23	1163	1.46
06/30/2022	716	317,224	313,004	99%	19	1413	1.97
07/31/2022	640	336,223	329,458	98%	23	1558	2.43
08/31/2022	691	318,323	308,504	97%	25	1751	2.53
09/30/2022	534	323,214	315,131	97%	28	1906	3.57
10/31/2022	612	336,149	323,663	96%	32	2031	3.32
11/30/2022	509	329,335	314,781	96%	48	2068	4.06
12/31/2022	517	306,378	295,678	97%	46	2009	3.89
01/31/2023	426	294,707	283,605	96%	56	2032	4.77
02/28/2023	500	335,741	323,574	96%	57	2027	4.05
03/31/2023	705	333,289	319,329	96%	55	2007	2.85
04/30/2023	656	343,106	332,339	97%	64	1916	2.92
05/31/2023	705	339,566	327,512	96%	61	1866	2.65
06/30/2023	698	391,631	369,036	94%	58	1919	2.75
07/31/2023	608	329,788	319,572	97%	59	1855	3.05
08/31/2023	659	346,985	337,017	97%	57	1999	3.03
09/30/2023	588	333,879	326,091	98%	53	2117	3.60
10/31/2023	572	354,372	342,770	97%	55	2361	4.13
11/30/2023	490	359,244	345,009	96%	58	2500	5.10
12/31/2023	473	346,497	332,041	96%	57	2492	5.27
01/31/2024	480	352,937	336,351	95%	64	2670	5.56
02/29/2024	516	342,355	331,503	97%	70	2867	5.56
03/31/2024	616	390,626	375,838	96%	73	2916	4.73
04/30/2024	684	368,845	354,195	96%	69	2902	4.24
05/31/2024	775	363,749	350,196	96%	71	2971	3.83
06/30/2024	653	351,844	341,132	97%	72	3013	4.61
07/31/2024	675	387,429	364,607	94%	69	3137	4.65
08/31/2024	715	326,433	317,280	97%	75	3251	4.55
09/30/2024	667	339,093	329,284	97%	73	3333	5.00
10/31/2024	622	335,918	326,976	97%	72	3436	5.52
11/30/2024	614	353,823	340,304	96%	77	3513	5.72
12/31/2024	698	345,045	333,430	97%	83	3577	5.12
01/31/2025	565	349,487	336,306	96%	86	3915	6.93
02/28/2025	608	355,087	344,214	97%	95	3996	6.57
03/31/2025	817	349,347	336,232	96%	85	4118	5.04
04/30/2025	746	351,364	339,132	97%	86	4167	5.59
05/31/2025	768	377,475	362,719	96%	91	4181	5.44
06/30/2025	794	355,596	342,143	96%	83	4263	5.37
07/31/2025	747	351,358	338,830	96%	86	4209	5.63
08/31/2025	749	339,341	327,607	97%	98	4221	5.64
09/30/2025	720	387,362	370,079	96%	97	4266	5.93
10/31/2025	750	349,883	335,347	96%	99	4207	5.61
11/30/2025	613	360,173	345,729	96%	97	4072	6.64

Top 5 Unit Sales by County and Property Type

* Counties with the same % of Sales maybe Included.

Property Type	Alachua	Citrus	Hernando	Marion	Sumter	Total
1/2 Duplex				0%		0%
Condominium		0%		1%		1%
Farm				1%		1%
Manufactured Home - Post 1977		2%	0%	5%	0%	7%
Mobile Home - Pre 1976				1%		1%
Single Family Residence	3%	13%	5%	60%	3%	84%
Townhouse		0%		0%	1%	1%
Villa				2%	0%	3%
Total	3%	15%	5%	72%	5%	100%



Board/Association: State Month Year
▲
Ocala - Marion FL November 2025

National Association of Realtors®
700 Eleventh Street, NW
Washington, DC 20001-4507

Email: data@realtors.com
Fax: 202-383-7568
Questions: 202-383-1276

Single-Family Units
Number of Bedrooms

Price Range ▲	2 or Less	3	4 or More	Total
\$ 1 - 49,999				
\$ 50,000 - 59,999	1			1
\$ 60,000 - 69,999				
\$ 70,000 - 79,999				
\$ 80,000 - 89,999	2			2
\$ 90,000 - 99,999	2	1		3
\$ 100,000 - 119,999	5			5
\$ 120,000 - 139,999	3	1		4
\$ 140,000 - 159,999	7			7
\$ 160,000 - 179,999	16	4		20
\$ 180,000 - 199,999	7	5		12
\$ 200,000 - 249,999	25	93	1	119
\$ 250,000 - 299,999	22	89	44	155
\$ 300,000 - 349,999	4	35	55	94
\$ 350,000 - 399,999	2	22	33	57
\$ 400,000 - 499,999	6	29	22	57
\$ 500,000 - 599,999		8	6	14
\$ 600,000 - 699,999		4	3	7
\$ 700,000 - 799,999		4	2	6
\$ 800,000 - 899,999		1	1	2
\$ 900,000 - 999,999		1	2	3
\$ 1,000,000 - and over		8	2	10
Total	102	305	171	578

Condominium / Cooperative Units
Number of Bedrooms

Price Range	2 or Less	3	4 or More	Total
\$ 1 - 49,999				
\$ 50,000 - 59,999				
\$ 60,000 - 69,999				
\$ 70,000 - 79,999	1			1
\$ 80,000 - 89,999				
\$ 90,000 - 99,999				
\$ 100,000 - 119,999	2			2
\$ 120,000 - 139,999	2			2
\$ 140,000 - 159,999	4			4
\$ 160,000 - 179,999				
\$ 180,000 - 199,999				
\$ 200,000 - 249,999		8		8
\$ 250,000 - 299,999				
\$ 300,000 - 349,999				
\$ 350,000 - 399,999				
\$ 400,000 - 499,999	1	2		3
\$ 500,000 - 599,999				
\$ 600,000 - 699,999				
\$ 700,000 - 799,999				
\$ 800,000 - 899,999				
\$ 900,000 - 999,999				
\$ 1,000,000 - and over				
Total	10	10		20

Active Listings
(Unsold Homes)

Price Range ▲	M-SF	M-Condo
\$ 1 - 49,999	1	
\$ 50,000 - 59,999	1	
\$ 60,000 - 69,999		
\$ 70,000 - 79,999	1	
\$ 80,000 - 89,999		1
\$ 90,000 - 99,999	2	5
\$ 100,000 - 119,999	9	25
\$ 120,000 - 139,999	23	34
\$ 140,000 - 159,999	53	17
\$ 160,000 - 179,999	83	20
\$ 180,000 - 199,999	126	14
\$ 200,000 - 249,999	573	44
\$ 250,000 - 299,999	779	8
\$ 300,000 - 349,999	612	3
\$ 350,000 - 399,999	371	8
\$ 400,000 - 499,999	404	14
\$ 500,000 - 599,999	174	2
\$ 600,000 - 699,999	93	
\$ 700,000 - 799,999	60	2
\$ 800,000 - 899,999	38	
\$ 900,000 - 999,999	32	
\$ 1,000,000 - and over	134	1
Total	3569	198

Sales Pending
(Under Contract)

Price Range ▲	M-SF	M-Condo
\$ 1 - 49,999		
\$ 50,000 - 59,999		
\$ 60,000 - 69,999	2	1
\$ 70,000 - 79,999	1	
\$ 80,000 - 89,999	3	1
\$ 90,000 - 99,999	1	
\$ 100,000 - 119,999	5	2
\$ 120,000 - 139,999	6	1
\$ 140,000 - 159,999	17	1
\$ 160,000 - 179,999	28	2
\$ 180,000 - 199,999	43	3
\$ 200,000 - 249,999	168	21
\$ 250,000 - 299,999	208	
\$ 300,000 - 349,999	148	2
\$ 350,000 - 399,999	108	
\$ 400,000 - 499,999	90	2
\$ 500,000 - 599,999	20	
\$ 600,000 - 699,999	15	
\$ 700,000 - 799,999	7	
\$ 800,000 - 899,999	6	
\$ 900,000 - 999,999	3	
\$ 1,000,000 - and over	15	
Total	894	36

Time On Market Sort	M-SF	M-Condo
0 - 30	184	4
31-60	111	
61-90	69	2
91-120	58	1
121-over	156	13
Total	578	20

