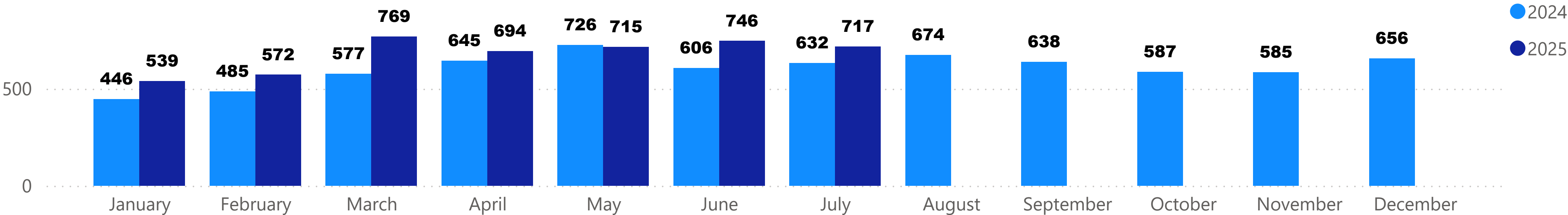




Ocala Marion County Association of REALTORS®
Monthly Sales Trend Indicator 2025

Sales by Price Range - Single Family Homes & Villas

Price Range	January	February	March	April	May	June	July	August	September	October	November	December	Total
\$ 1 - 49,999					1	2	1						4
\$ 50,000 - 59,999			1		1								2
\$ 60,000 - 69,999		1				1	1						3
\$ 70,000 - 79,999		2		2	1		2						7
\$ 80,000 - 89,999		1	1			2							4
\$ 90,000 - 99,999	2	1		3		1	3						10
\$ 100,000 - 119,999	5	4	4	2	2	7	4						28
\$ 120,000 - 139,999	5	8	10	5	12	7	8						55
\$ 140,000 - 159,999	12	13	14	14	12	19	24						108
\$ 160,000 - 179,999	14	23	24	27	12	21	21						142
\$ 180,000 - 199,999	20	20	34	22	21	20	22						159
\$ 200,000 - 249,999	123	91	143	139	143	137	145						921
\$ 250,000 - 299,999	128	140	165	156	163	162	171						1085
\$ 300,000 - 349,999	94	101	165	140	130	156	122						908
\$ 350,000 - 399,999	55	65	87	75	79	78	64						503
\$ 400,000 - 499,999	40	53	68	67	82	74	74						458
\$ 500,000 - 599,999	17	23	21	19	26	25	24						155
\$ 600,000 - 699,999	9	8	15	2	14	13	10						71
\$ 700,000 - 799,999	5	5	4	8	5	9	12						48
\$ 800,000 - 899,999	2	5	5	7	4	3	3						29
\$ 900,000 - 999,999	1		1	1	2	3	1						9
\$ 1,000,000 - and over	7	8	7	5	5	6	5						43
Total	539	572	769	694	715	746	717						4752

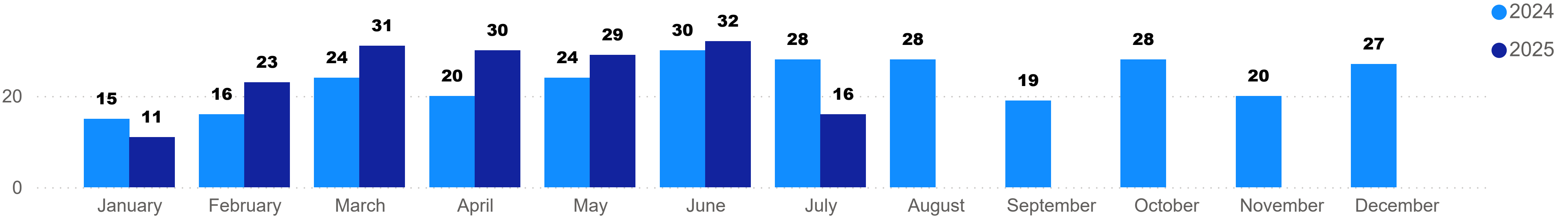




Ocala Marion County Association of REALTORS®
Monthly Sales Trend Indicator 2025

Sales by Price Range - Condominiums, Townhouses and Co-Ops

Price Range	January	February	March	April	May	June	July	August	September	October	November	December	Total
\$ 1 - 49,999													
\$ 50,000 - 59,999													
\$ 60,000 - 69,999													
\$ 70,000 - 79,999													
\$ 80,000 - 89,999		1					1						2
\$ 90,000 - 99,999				2	1	1							4
\$ 100,000 - 119,999	1	2	5	2	3		1						14
\$ 120,000 - 139,999	5	4	5	2	1	3	3						23
\$ 140,000 - 159,999	1	1	1	2		6	1						12
\$ 160,000 - 179,999	1	1	3	3	2	3	3						16
\$ 180,000 - 199,999		3		4	2	5	1						15
\$ 200,000 - 249,999	2	10	12	12	15	11	5						67
\$ 250,000 - 299,999			2	2	3	2							9
\$ 300,000 - 349,999				1									1
\$ 350,000 - 399,999		1	1			1							3
\$ 400,000 - 499,999					1								1
\$ 500,000 - 599,999			1										1
\$ 600,000 - 699,999					1								1
\$ 700,000 - 799,999							1						1
\$ 800,000 - 899,999													
\$ 900,000 - 999,999													
\$ 1,000,000 - and over	1		1										2
Total	11	23	31	30	29	32	16						172

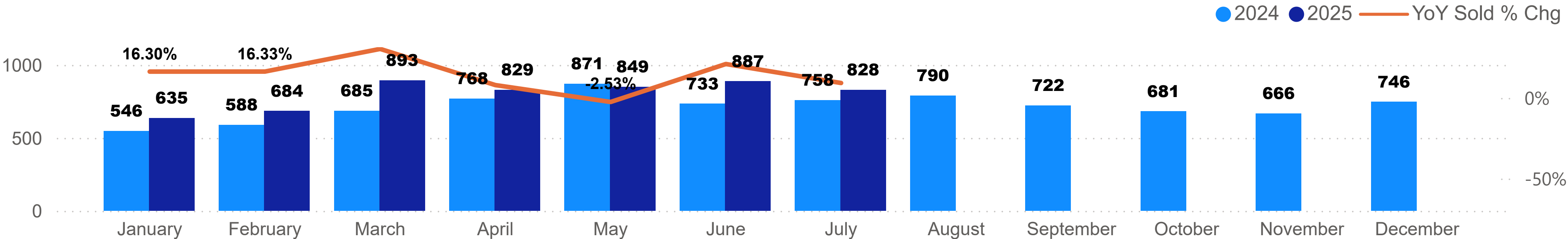




Ocala Marion County Association of REALTORS®
Monthly Sales Trend Indicator 2025

Sales by Price Range - Overall

Price Range	January	February	March	April	May	June	July	August	September	October	November	December	Total
\$ 1 - 49,999	5	2	5	2	6	5	1						26
\$ 50,000 - 59,999	1	6	2	2	1	1	2						15
\$ 60,000 - 69,999	2	3	2	6	1	3	4						21
\$ 70,000 - 79,999	7	7	7	5	4	4	9						43
\$ 80,000 - 89,999	4	6	5	5	5	3	8						36
\$ 90,000 - 99,999	3	3	1	7	2	6	7						29
\$ 100,000 - 119,999	13	10	17	8	16	17	8						89
\$ 120,000 - 139,999	16	19	22	15	22	15	19						128
\$ 140,000 - 159,999	20	26	24	29	18	29	36						182
\$ 160,000 - 179,999	18	32	37	39	19	34	28						207
\$ 180,000 - 199,999	31	24	41	36	28	33	27						220
\$ 200,000 - 249,999	134	112	161	161	171	168	162						1069
\$ 250,000 - 299,999	132	143	173	163	176	178	181						1146
\$ 300,000 - 349,999	95	106	169	146	134	164	130						944
\$ 350,000 - 399,999	59	68	91	77	82	81	68						526
\$ 400,000 - 499,999	41	54	70	70	85	77	76						473
\$ 500,000 - 599,999	18	26	23	23	29	25	24						168
\$ 600,000 - 699,999	9	8	15	2	21	14	11						80
\$ 700,000 - 799,999	7	6	6	11	7	10	13						60
\$ 800,000 - 899,999	5	6	5	10	4	4	4						38
\$ 900,000 - 999,999	3	1	1	1	3	4	1						14
\$ 1,000,000 - and over	12	16	16	11	15	12	9						91
Total	635	684	893	829	849	887	828						5605



Ocala Marion County Association of REALTORS®

Monthly Sales Trend Indicator 2025

Sales by Bedroom Count

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
1	2	10	9	10	4	6	4						45
2	132	141	191	162	149	173	175						1123
3	349	360	462	464	467	459	435						2996
4	130	150	193	163	199	217	188						1240
5	20	21	34	28	28	28	23						182
6+	2	2	4	2	2	4	3						19
Total	635	684	893	829	849	887	828						5605

Sales by Bathroom Count

Bathrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
1	28	38	44	43	36	31	47						267
2	502	502	672	625	619	690	624						4234
3	88	116	155	144	165	144	131						943
4	12	23	15	13	25	16	20						124
5	5	2	4	3	3	3	5						25
6+		3	3	1	1	3	1						12
Total	635	684	893	829	849	887	828						5605

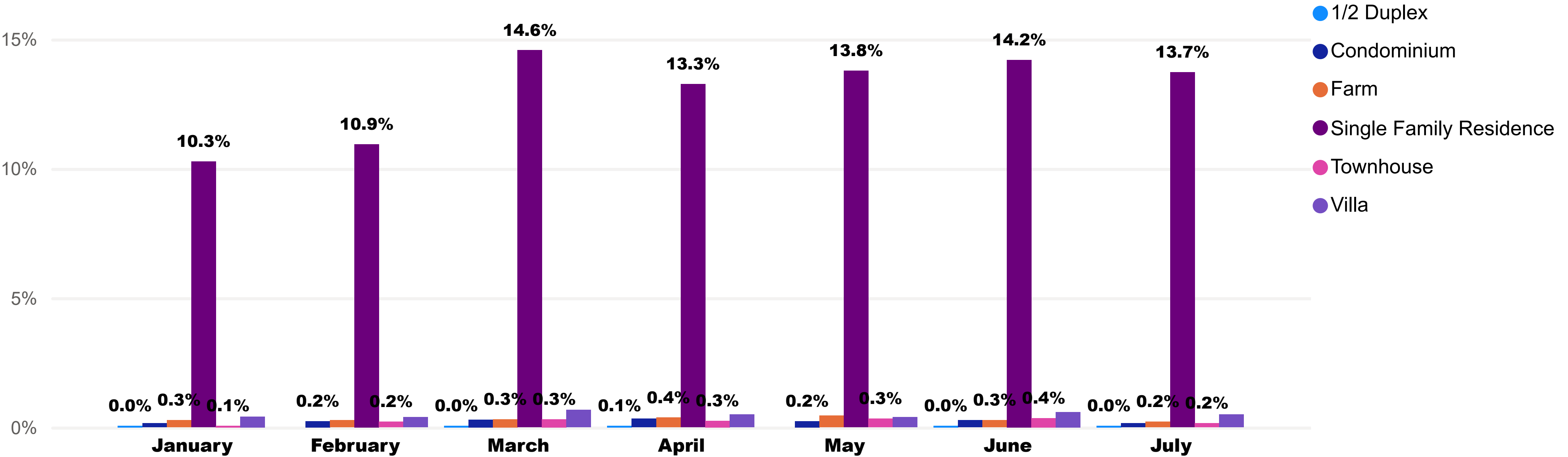


Ocala Marion County Association of REALTORS®
Monthly Sales Trend Indicator 2025

Sales by Housing Style

Property Type	January	February	March	April	May	June	July	August	September	October	November	December	Total
1/2 Duplex	1		1	3		1	1						7
Condominium	8	12	15	17	12	14	8						86
Farm	14	14	16	19	23	14	11						111
Single Family Residence	518	552	735	669	695	716	692						4577
Townhouse	3	11	16	13	17	18	8						86
Villa	21	20	34	25	20	30	25						175
Total	565	609	817	746	767	793	745						5042

YTD % of Sales by Property Type





Ocala Marion County Association of REALTORS®

Multiple Listing One Month Sales and Inventory Report - July - 2025

Price Range	Sold Units	Market Share	Average List Price	Average Sale Price	% List to Sell	Avg DOM	Inventory
\$ 1 - 49,999	1	0%	39,900	35,000	88%	13	
\$ 50,000 - 59,999							1
\$ 60,000 - 69,999	1	0%	89,900	60,000	67%	4	1
\$ 70,000 - 79,999	2	0%	130,950	72,500	55%	42	3
\$ 80,000 - 89,999	1	0%	105,000	85,000	81%	46	6
\$ 90,000 - 99,999	3	0%	107,967	92,833	86%	15	5
\$ 100,000 - 119,999	5	1%	141,700	109,000	77%	56	27
\$ 120,000 - 139,999	11	1%	133,045	127,945	96%	76	47
\$ 140,000 - 159,999	26	4%	159,657	150,919	95%	46	64
\$ 160,000 - 179,999	24	3%	179,454	168,521	94%	83	98
\$ 180,000 - 199,999	23	3%	198,839	191,365	96%	52	121
\$ 200,000 - 249,999	150	20%	231,877	227,132	98%	70	653
\$ 250,000 - 299,999	171	23%	280,546	275,490	98%	83	845
\$ 300,000 - 349,999	122	17%	328,250	322,424	98%	76	665
\$ 350,000 - 399,999	64	9%	381,561	371,762	97%	84	417
\$ 400,000 - 499,999	74	10%	455,152	446,050	98%	62	438
\$ 500,000 - 599,999	24	3%	563,244	539,983	96%	98	156
\$ 600,000 - 699,999	10	1%	663,510	658,780	99%	63	132
\$ 700,000 - 799,999	13	2%	780,900	746,346	96%	85	73
\$ 800,000 - 899,999	3	0%	894,167	851,667	95%	62	46
\$ 900,000 - 999,999	1	0%	1,125,000	900,000	80%	109	52
\$ 1,000,000 - and over	5	1%	1,918,600	1,660,000	87%	95	259
Total	734	100%	327,836	317,773	97%	74	4109

This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants. The data reflects only The sales published through Stellar MLS and does not include all sales in The Reported areas. Neither The Association/Board nor Stellar MLS is in any way responsible for its accuracy.



Ocala Marion County Association of REALTORS® Multiple Listing Year to Date Sales and Inventory Report - 2025

Price Range	Sold Units	Market Share	Average List Price	Average Sale Price	% List to Sell	Avg DOM	Inventory
\$ 1 - 49,999	26	0.46%	41,658	32,241	77%	44	
\$ 50,000 - 59,999	15	0.27%	59,047	52,767	89%	28	1
\$ 60,000 - 69,999	21	0.37%	76,324	64,375	84%	58	1
\$ 70,000 - 79,999	43	0.77%	86,056	73,826	86%	61	3
\$ 80,000 - 89,999	36	0.64%	97,269	83,702	86%	63	6
\$ 90,000 - 99,999	29	0.52%	106,262	93,273	88%	62	5
\$ 100,000 - 119,999	89	1.59%	120,515	108,835	90%	60	27
\$ 120,000 - 139,999	128	2.28%	137,702	128,986	94%	77	47
\$ 140,000 - 159,999	182	3.25%	160,500	150,330	94%	77	64
\$ 160,000 - 179,999	207	3.69%	177,387	168,847	95%	77	98
\$ 180,000 - 199,999	220	3.93%	198,051	190,314	96%	70	121
\$ 200,000 - 249,999	1069	19.07%	231,453	226,778	98%	71	653
\$ 250,000 - 299,999	1146	20.45%	280,761	275,277	98%	76	845
\$ 300,000 - 349,999	944	16.84%	327,865	322,003	98%	86	665
\$ 350,000 - 399,999	526	9.38%	378,952	371,262	98%	75	417
\$ 400,000 - 499,999	473	8.44%	456,963	445,514	97%	78	438
\$ 500,000 - 599,999	168	3.00%	563,601	543,627	96%	80	156
\$ 600,000 - 699,999	80	1.43%	675,584	649,913	96%	80	132
\$ 700,000 - 799,999	60	1.07%	780,983	744,235	95%	102	73
\$ 800,000 - 899,999	38	0.68%	894,358	849,268	95%	90	46
\$ 900,000 - 999,999	14	0.25%	1,041,636	936,000	90%	86	52
\$ 1,000,000 - and over	91	1.62%	2,281,063	2,024,148	89%	143	259
Total	5605	100.00%	338,554	326,080	96%	77	4109

This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants. The data reflects only The sales published through Stellar MLS and does not include all sales in The Reported areas. Neither The Association/Board nor Stellar MLS is in any way responsible for its accuracy.

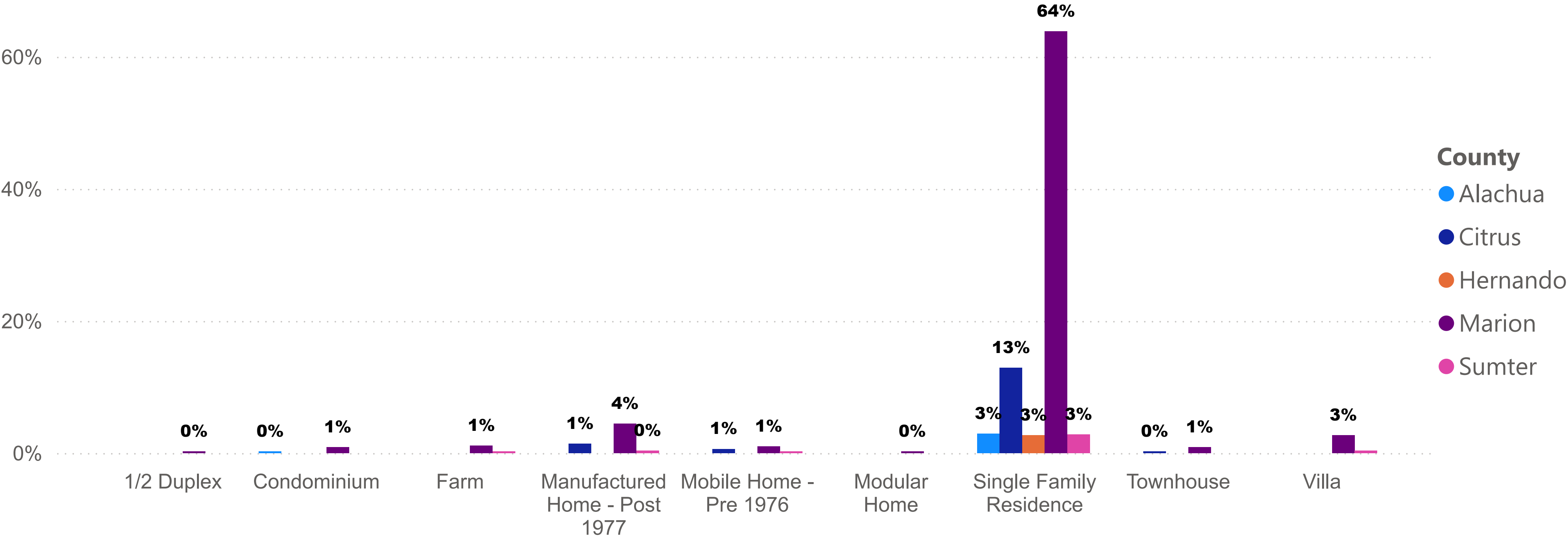
Four Year Sales and Inventory History 2021 - 2025. Compiled from Monthly Sales and Inventory Reports

Month	Monthly Sales	Average List Price	Average Sales Price	% List to Sell	AVG DOM	Inventory	Months Inventory
08/31/2021	850	327,006	314,213	96%	29	1366	1.61
09/30/2021	782	289,382	284,114	98%	30	1266	1.62
10/31/2021	810	281,306	275,838	98%	27	1224	1.51
11/30/2021	758	294,458	288,903	98%	27	1213	1.60
12/31/2021	767	329,285	315,561	96%	33	1049	1.37
01/31/2022	646	293,218	285,540	97%	32	947	1.47
02/28/2022	631	324,823	315,209	97%	32	902	1.43
03/31/2022	852	322,002	318,572	99%	29	936	1.10
04/30/2022	778	327,448	323,783	99%	27	956	1.23
05/31/2022	797	324,711	322,447	99%	23	1163	1.46
06/30/2022	716	317,224	313,004	99%	19	1413	1.97
07/31/2022	640	336,223	329,458	98%	23	1558	2.43
08/31/2022	691	318,323	308,504	97%	25	1751	2.53
09/30/2022	534	323,214	315,131	97%	28	1906	3.57
10/31/2022	612	336,149	323,663	96%	32	2031	3.32
11/30/2022	509	329,335	314,781	96%	48	2068	4.06
12/31/2022	517	306,378	295,678	97%	46	2009	3.89
01/31/2023	426	294,707	283,605	96%	56	2032	4.77
02/28/2023	500	335,741	323,574	96%	57	2027	4.05
03/31/2023	705	333,289	319,329	96%	55	2007	2.85
04/30/2023	656	343,106	332,339	97%	64	1916	2.92
05/31/2023	705	339,566	327,512	96%	61	1866	2.65
06/30/2023	698	391,631	369,036	94%	58	1919	2.75
07/31/2023	608	329,788	319,572	97%	59	1855	3.05
08/31/2023	659	346,985	337,017	97%	57	1999	3.03
09/30/2023	588	333,879	326,091	98%	53	2117	3.60
10/31/2023	572	354,372	342,770	97%	55	2361	4.13
11/30/2023	490	359,244	345,009	96%	58	2500	5.10
12/31/2023	473	346,497	332,041	96%	57	2492	5.27
01/31/2024	480	352,937	336,351	95%	64	2670	5.56
02/29/2024	516	342,355	331,503	97%	70	2867	5.56
03/31/2024	616	390,626	375,838	96%	73	2914	4.73
04/30/2024	684	368,845	354,195	96%	69	2898	4.24
05/31/2024	775	363,749	350,325	96%	71	2967	3.83
06/30/2024	653	351,844	341,132	97%	72	3010	4.61
07/31/2024	674	387,144	364,344	94%	69	3134	4.65
08/31/2024	715	326,433	317,280	97%	75	3248	4.54
09/30/2024	667	339,093	329,284	97%	73	3331	4.99
10/31/2024	622	335,918	326,976	97%	72	3434	5.52
11/30/2024	614	353,823	340,304	96%	77	3511	5.72
12/31/2024	698	345,045	333,430	97%	83	3575	5.12
01/31/2025	565	349,487	336,306	96%	86	3913	6.93
02/28/2025	609	356,721	345,866	97%	95	3991	6.55
03/31/2025	817	349,347	336,232	96%	85	4113	5.03
04/30/2025	746	351,364	339,132	97%	86	4164	5.58
05/31/2025	767	377,579	362,803	96%	91	4163	5.43
06/30/2025	793	355,802	342,308	96%	83	4222	5.32
07/31/2025	745	351,744	339,176	96%	86	4109	5.52

Top 5 Unit Sales by County and Property Type

* Counties with the same % of Sales maybe Included.

Property Type	Alachua	Citrus	Hernando	Marion	Sumter	Total
1/2 Duplex				0%		0%
Condominium	0%			1%		1%
Farm				1%	0%	1%
Manufactured Home - Post 1977		1%		4%	0%	6%
Mobile Home - Pre 1976		1%		1%	0%	2%
Modular Home				0%		0%
Single Family Residence	3%	13%	3%	64%	3%	85%
Townhouse		0%		1%		1%
Villa				3%	0%	3%
Total	3%	15%	3%	75%	4%	100%



Board/Association: State Month Year
▲
Ocala - Marion FL July 2025

National Association of Realtors®
700 Eleventh Street, NW
Washington, DC 20001-4507

Email: data@realtors.com
Fax: 202-383-7568
Questions: 202-383-1276

Single-Family Units
Number of Bedrooms

Price Range ▲	2 or Less	3	4 or More	Total
\$ 1 - 49,999	1			1
\$ 50,000 - 59,999				
\$ 60,000 - 69,999	1			1
\$ 70,000 - 79,999	2			2
\$ 80,000 - 89,999				
\$ 90,000 - 99,999	3			3
\$ 100,000 - 119,999	4			4
\$ 120,000 - 139,999	8			8
\$ 140,000 - 159,999	19	5		24
\$ 160,000 - 179,999	14	7		21
\$ 180,000 - 199,999	12	9	1	22
\$ 200,000 - 249,999	34	107	4	145
\$ 250,000 - 299,999	15	120	36	171
\$ 300,000 - 349,999	9	54	59	122
\$ 350,000 - 399,999	11	22	31	64
\$ 400,000 - 499,999	6	32	36	74
\$ 500,000 - 599,999	1	11	12	24
\$ 600,000 - 699,999		7	3	10
\$ 700,000 - 799,999	1	4	7	12
\$ 800,000 - 899,999		2	1	3
\$ 900,000 - 999,999			1	1
\$ 1,000,000 - and over		1	4	5
Total	141	381	195	717

Condominium / Cooperative Units
Number of Bedrooms

Price Range	2 or Less	3	4 or More	Total
\$ 1 - 49,999				
\$ 50,000 - 59,999				
\$ 60,000 - 69,999				
\$ 70,000 - 79,999				
\$ 80,000 - 89,999	1			1
\$ 90,000 - 99,999				
\$ 100,000 - 119,999	1			1
\$ 120,000 - 139,999	3			3
\$ 140,000 - 159,999	1			1
\$ 160,000 - 179,999	3			3
\$ 180,000 - 199,999		1		1
\$ 200,000 - 249,999		5		5
\$ 250,000 - 299,999				
\$ 300,000 - 349,999				
\$ 350,000 - 399,999				
\$ 400,000 - 499,999				
\$ 500,000 - 599,999				
\$ 600,000 - 699,999				
\$ 700,000 - 799,999		1		1
\$ 800,000 - 899,999				
\$ 900,000 - 999,999				
\$ 1,000,000 - and over				
Total	9	7		16

Active Listings
(Unsold Homes)

Price Range ▲	M-SF	M-Condo
\$ 1 - 49,999		
\$ 50,000 - 59,999	1	
\$ 60,000 - 69,999	1	
\$ 70,000 - 79,999	4	
\$ 80,000 - 89,999	3	3
\$ 90,000 - 99,999		4
\$ 100,000 - 119,999	4	14
\$ 120,000 - 139,999	13	29
\$ 140,000 - 159,999	35	23
\$ 160,000 - 179,999	78	16
\$ 180,000 - 199,999	92	10
\$ 200,000 - 249,999	586	58
\$ 250,000 - 299,999	803	12
\$ 300,000 - 349,999	683	1
\$ 350,000 - 399,999	398	7
\$ 400,000 - 499,999	402	10
\$ 500,000 - 599,999	145	1
\$ 600,000 - 699,999	117	
\$ 700,000 - 799,999	61	3
\$ 800,000 - 899,999	31	
\$ 900,000 - 999,999	39	
\$ 1,000,000 - and over	138	2
Total	3634	193

Sales Pending
(Under Contract)

Price Range ▲	M-SF	M-Condo
\$ 1 - 49,999	1	
\$ 50,000 - 59,999	1	
\$ 60,000 - 69,999		1
\$ 70,000 - 79,999	2	
\$ 80,000 - 89,999	5	
\$ 90,000 - 99,999	3	2
\$ 100,000 - 119,999	5	5
\$ 120,000 - 139,999	12	1
\$ 140,000 - 159,999	26	2
\$ 160,000 - 179,999	37	1
\$ 180,000 - 199,999	41	6
\$ 200,000 - 249,999	192	18
\$ 250,000 - 299,999	219	2
\$ 300,000 - 349,999	180	2
\$ 350,000 - 399,999	116	2
\$ 400,000 - 499,999	92	8
\$ 500,000 - 599,999	37	
\$ 600,000 - 699,999	15	
\$ 700,000 - 799,999	10	
\$ 800,000 - 899,999	8	
\$ 900,000 - 999,999	5	
\$ 1,000,000 - and over	10	
Total	1017	50

Time On Market Sort	M-SF	M-Condo
0 - 30	255	3
31-60	128	3
61-90	104	1
91-120	65	1
121-over	165	8
Total	717	16

