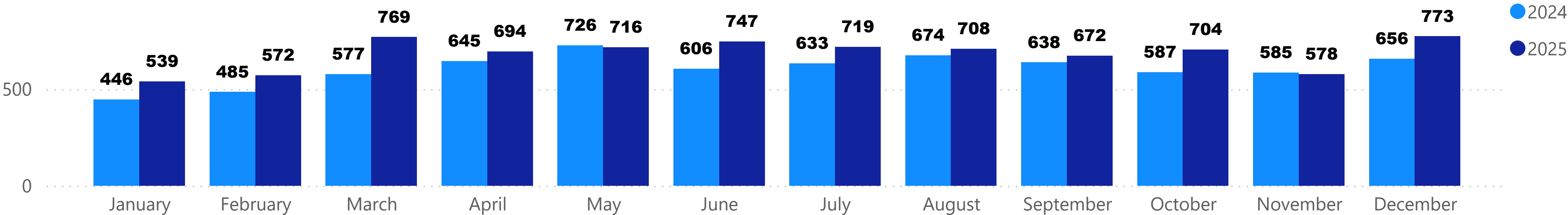




Ocala Marion County Association of REALTORS®
Monthly Sales Trend Indicator 2025

Sales by Price Range - Single Family Homes & Villas

Price Range	January	February	March	April	May	June	July	August	September	October	November	December	Total
\$ 1 - 49,999					1	2	1	1					5
\$ 50,000 - 59,999			1		1			1	1		1	1	6
\$ 60,000 - 69,999		1				1	1						3
\$ 70,000 - 79,999		2		2	1		2		1	4		1	13
\$ 80,000 - 89,999		1	1			2		6	3		2		15
\$ 90,000 - 99,999	2	1		3		1	3	1	2	1	3	2	19
\$ 100,000 - 119,999	5	4	4	2	2	7	4	2	6	4	5	5	50
\$ 120,000 - 139,999	5	8	10	5	12	7	8	16	7	10	4	11	103
\$ 140,000 - 159,999	12	13	14	14	12	19	24	13	16	18	7	22	184
\$ 160,000 - 179,999	14	23	24	27	12	21	21	24	27	20	20	22	255
\$ 180,000 - 199,999	20	20	34	22	21	20	23	26	27	31	12	22	278
\$ 200,000 - 249,999	123	91	143	139	143	137	146	132	136	152	119	155	1616
\$ 250,000 - 299,999	128	140	165	156	164	163	171	165	142	160	155	163	1872
\$ 300,000 - 349,999	94	101	165	140	130	157	122	131	113	102	94	147	1496
\$ 350,000 - 399,999	55	65	87	75	79	77	64	79	68	74	57	88	868
\$ 400,000 - 499,999	40	53	68	67	82	74	74	55	63	70	57	72	775
\$ 500,000 - 599,999	17	23	21	19	26	25	24	29	26	24	14	22	270
\$ 600,000 - 699,999	9	8	15	2	14	13	10	8	14	14	7	15	129
\$ 700,000 - 799,999	5	5	4	8	5	9	12	5	5	8	6	9	81
\$ 800,000 - 899,999	2	5	5	7	4	3	3	6	6	5	2	2	50
\$ 900,000 - 999,999	1		1	1	2	3	1	3		2	3	4	21
\$ 1,000,000 - and over	7	8	7	5	5	6	5	5	9	5	10	10	82
Total	539	572	769	694	716	747	719	708	672	704	578	773	8191

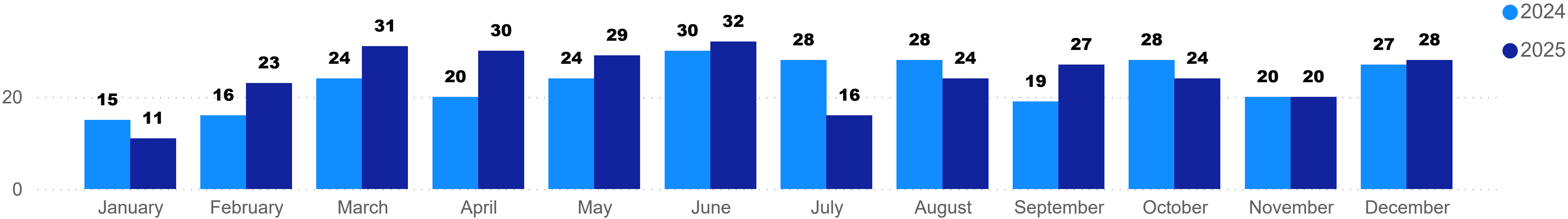




Ocala Marion County Association of REALTORS®
Monthly Sales Trend Indicator 2025

Sales by Price Range - Condominiums, Townhouses and Co-Ops

Price Range	January	February	March	April	May	June	July	August	September	October	November	December	Total
\$ 1 - 49,999													
\$ 50,000 - 59,999													
\$ 60,000 - 69,999													
\$ 70,000 - 79,999											1	1	2
\$ 80,000 - 89,999		1					1		1	1			4
\$ 90,000 - 99,999				2	1	1		2	2	1		1	10
\$ 100,000 - 119,999	1	2	5	2	3		1	2	3	2	2	4	27
\$ 120,000 - 139,999	5	4	5	2	1	3	3	1	2	3	2	2	33
\$ 140,000 - 159,999	1	1	1	2		6	1	1		3	4	3	23
\$ 160,000 - 179,999	1	1	3	3	2	3	3	2	2	1		2	23
\$ 180,000 - 199,999		3		4	2	5	1	3	2	3		1	24
\$ 200,000 - 249,999	2	10	12	12	15	11	5	10	13	6	8	12	116
\$ 250,000 - 299,999			2	2	3	2		1		1			11
\$ 300,000 - 349,999				1						1			2
\$ 350,000 - 399,999		1	1			1		2	1			1	7
\$ 400,000 - 499,999					1				1	2	3	1	8
\$ 500,000 - 599,999			1										1
\$ 600,000 - 699,999					1								1
\$ 700,000 - 799,999							1						1
\$ 800,000 - 899,999													
\$ 900,000 - 999,999													
\$ 1,000,000 - and over	1		1										2
Total	11	23	31	30	29	32	16	24	27	24	20	28	295

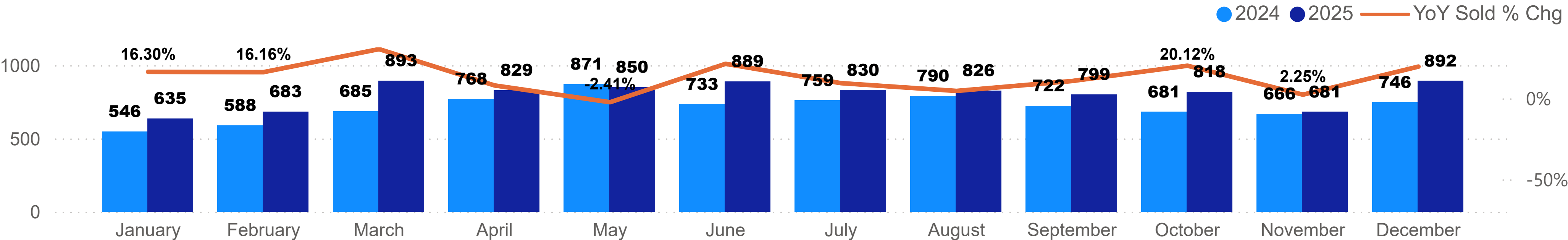




Ocala Marion County Association of REALTORS®
Monthly Sales Trend Indicator 2025

Sales by Price Range - Overall

Price Range	January	February	March	April	May	June	July	August	September	October	November	December	Total
\$ 1 - 49,999	5	2	5	2	6	5	1	2	5	3	7	6	49
\$ 50,000 - 59,999	1	6	2	2	1	1	2	6	2	1	1	3	28
\$ 60,000 - 69,999	2	3	2	6	1	3	4	2	3	3		3	32
\$ 70,000 - 79,999	7	7	7	5	4	4	9	6	3	7	2	4	65
\$ 80,000 - 89,999	4	6	5	5	5	3	8	16	13	5	2	4	76
\$ 90,000 - 99,999	3	3	1	7	2	6	7	6	6	3	4	6	54
\$ 100,000 - 119,999	13	10	17	8	16	17	8	10	14	13	15	15	156
\$ 120,000 - 139,999	16	19	22	15	22	15	19	21	14	22	13	20	218
\$ 140,000 - 159,999	20	26	24	29	18	29	36	17	22	27	17	30	295
\$ 160,000 - 179,999	18	32	37	39	19	34	28	36	37	30	27	31	368
\$ 180,000 - 199,999	31	24	41	36	28	33	28	35	40	37	16	32	381
\$ 200,000 - 249,999	134	112	161	161	171	168	163	152	159	165	140	176	1862
\$ 250,000 - 299,999	132	143	173	163	177	179	181	173	151	171	164	167	1974
\$ 300,000 - 349,999	95	106	169	146	134	165	130	132	114	105	98	151	1545
\$ 350,000 - 399,999	59	68	91	77	82	81	68	84	72	75	59	93	909
\$ 400,000 - 499,999	41	54	70	70	85	77	76	56	65	75	63	75	807
\$ 500,000 - 599,999	18	26	23	23	29	25	24	31	27	27	17	23	293
\$ 600,000 - 699,999	9	8	15	2	21	14	11	10	15	15	8	17	145
\$ 700,000 - 799,999	7	6	6	11	7	10	13	8	6	12	8	11	105
\$ 800,000 - 899,999	5	6	5	10	4	4	4	6	9	7	2	5	67
\$ 900,000 - 999,999	3	1	1	1	3	4	1	5		3	4	5	31
\$ 1,000,000 - and over	12	15	16	11	15	12	9	12	22	12	14	15	165
Total	635	683	893	829	850	889	830	826	799	818	681	892	9625





Ocala Marion County Association of REALTORS®
Monthly Sales Trend Indicator 2025

Sales by Bedroom Count

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
1	2	10	9	10	4	6	4	10	13	3	11	3	85
2	132	141	191	162	149	173	176	173	173	173	127	197	1967
3	349	360	462	464	468	460	436	451	402	450	356	453	5111
4	130	149	193	163	199	217	188	171	182	176	163	202	2133
5	20	21	34	28	28	29	23	20	26	16	21	32	298
6+	2	2	4	2	2	4	3	1	3		3	5	31
Total	635	683	893	829	850	889	830	826	799	818	681	892	9625

Sales by Bathroom Count

Bathrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
1	28	38	44	43	36	31	48	37	39	30	33	36	443
2	502	502	672	625	619	691	625	641	603	642	511	658	7291
3	88	115	155	144	166	145	131	121	125	130	115	170	1605
4	12	23	15	13	25	16	20	20	21	12	17	21	215
5	5	2	4	3	3	3	5	7	7	4	5	4	52
6+		3	3	1	1	3	1		4			3	19
Total	635	683	893	829	850	889	830	826	799	818	681	892	9625

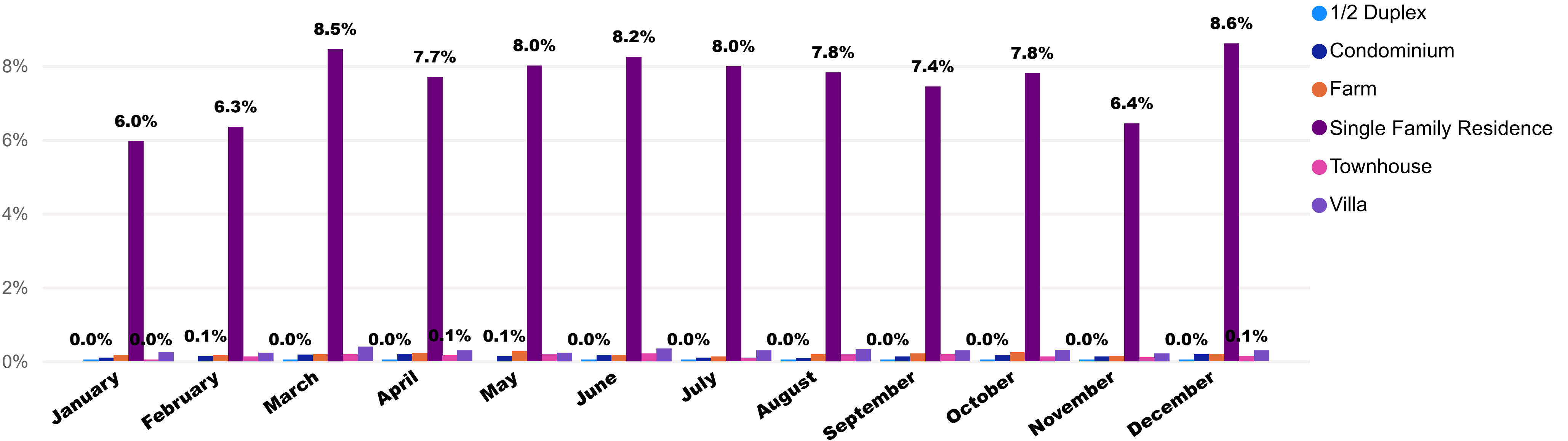


Ocala Marion County Association of REALTORS®
Monthly Sales Trend Indicator 2025

Sales by Housing Style

Property Type	January	February	March	April	May	June	July	August	September	October	November	December	Total
1/2 Duplex	1		1	3		1	1	1	3	1	3	1	16
Condominium	8	12	15	17	12	14	8	7	11	13	11	16	144
Farm	14	13	16	19	23	14	11	16	18	21	12	17	194
Single Family Residence	518	552	735	669	696	717	694	680	647	678	560	748	7894
Townhouse	3	11	16	13	17	18	8	17	16	11	9	12	151
Villa	21	20	34	25	20	30	25	28	25	26	18	25	297
Total	565	608	817	746	768	794	747	749	720	750	613	819	8696

YTD % of Sales by Property Type





Ocala Marion County Association of REALTORS®

Multiple Listing One Month Sales and Inventory Report - December - 2025

Price Range	Sold Units	Market Share	Average List Price	Average Sale Price	% List to Sell	Avg DOM	Inventory
\$ 1 - 49,999							2
\$ 50,000 - 59,999	1	0%	79,500	50,000	63%	246	1
\$ 60,000 - 69,999							
\$ 70,000 - 79,999	2	0%	82,000	73,500	90%	110	1
\$ 80,000 - 89,999							3
\$ 90,000 - 99,999	3	0%	106,933	92,000	86%	69	7
\$ 100,000 - 119,999	9	1%	123,600	110,889	90%	159	37
\$ 120,000 - 139,999	13	2%	145,215	132,154	91%	42	58
\$ 140,000 - 159,999	25	3%	163,948	151,203	92%	87	75
\$ 160,000 - 179,999	24	3%	180,225	170,111	94%	95	107
\$ 180,000 - 199,999	24	3%	201,187	190,529	95%	83	152
\$ 200,000 - 249,999	167	21%	230,596	226,200	98%	85	643
\$ 250,000 - 299,999	163	20%	280,375	274,667	98%	101	795
\$ 300,000 - 349,999	147	18%	331,706	324,601	98%	101	615
\$ 350,000 - 399,999	89	11%	378,729	370,125	98%	85	381
\$ 400,000 - 499,999	73	9%	451,800	442,922	98%	80	413
\$ 500,000 - 599,999	22	3%	568,927	542,655	95%	74	182
\$ 600,000 - 699,999	15	2%	674,770	645,333	96%	105	97
\$ 700,000 - 799,999	9	1%	774,405	726,111	94%	111	64
\$ 800,000 - 899,999	2	0%	880,000	847,500	96%	116	41
\$ 900,000 - 999,999	4	0%	1,022,306	953,056	93%	193	44
\$ 1,000,000 - and over	10	1%	2,493,690	2,423,710	97%	85	261
Total	802	100%	345,225	335,485	97%	92	3979

This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants. The data reflects only The sales published through Stellar MLS and does not include all sales in The Reported areas. Neither The Association/Board nor Stellar MLS is in any way responsible for its accuracy.



Ocala Marion County Association of REALTORS® Multiple Listing Year to Date Sales and Inventory Report - 2025

Price Range	Sold Units	Market Share	Average List Price	Average Sale Price	% List to Sell	Avg DOM	Inventory
\$ 1 - 49,999	49	0.51%	43,212	33,802	78%	61	2
\$ 50,000 - 59,999	28	0.29%	61,775	53,000	86%	62	1
\$ 60,000 - 69,999	32	0.33%	76,225	63,957	84%	56	
\$ 70,000 - 79,999	65	0.68%	86,540	73,748	85%	57	1
\$ 80,000 - 89,999	76	0.79%	96,681	83,767	87%	67	3
\$ 90,000 - 99,999	54	0.56%	105,473	93,446	89%	83	7
\$ 100,000 - 119,999	156	1.62%	121,815	109,163	90%	72	37
\$ 120,000 - 139,999	218	2.26%	139,242	129,262	93%	83	58
\$ 140,000 - 159,999	295	3.06%	159,978	149,801	94%	78	75
\$ 160,000 - 179,999	368	3.82%	178,253	169,188	95%	76	107
\$ 180,000 - 199,999	381	3.96%	198,785	190,447	96%	76	152
\$ 200,000 - 249,999	1862	19.35%	231,582	226,704	98%	77	643
\$ 250,000 - 299,999	1974	20.51%	280,483	275,147	98%	83	795
\$ 300,000 - 349,999	1545	16.05%	328,675	322,436	98%	88	615
\$ 350,000 - 399,999	909	9.44%	379,206	371,162	98%	79	381
\$ 400,000 - 499,999	807	8.38%	456,048	444,671	98%	83	413
\$ 500,000 - 599,999	293	3.04%	563,397	542,380	96%	79	182
\$ 600,000 - 699,999	145	1.51%	671,824	644,336	96%	83	97
\$ 700,000 - 799,999	105	1.09%	779,935	742,739	95%	96	64
\$ 800,000 - 899,999	67	0.70%	900,228	844,428	94%	92	41
\$ 900,000 - 999,999	31	0.32%	1,025,704	945,040	92%	119	44
\$ 1,000,000 - and over	165	1.71%	2,249,460	2,002,932	89%	128	261
Total	9625	100.00%	340,354	327,477	96%	82	3979

This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants. The data reflects only The sales published through Stellar MLS and does not include all sales in The Reported areas. Neither The Association/Board nor Stellar MLS is in any way responsible for its accuracy.

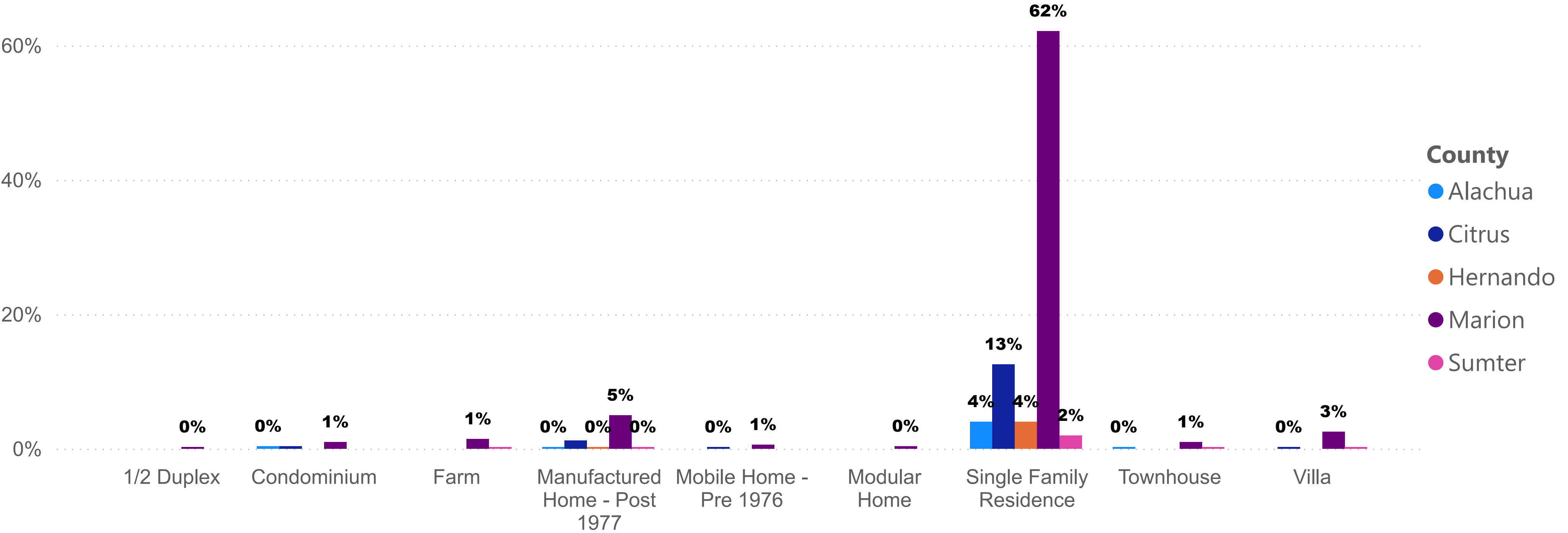
Four Year Sales and Inventory History 2022 - 2025. Compiled from Monthly Sales and Inventory Reports

Month	Monthly Sales	Average List Price	Average Sales Price	% List to Sell	AVG DOM	Inventory	Months Inventory
01/31/2022	646	293,218	285,540	97%	32	947	1.47
02/28/2022	631	324,823	315,209	97%	32	902	1.43
03/31/2022	852	322,002	318,572	99%	29	936	1.10
04/30/2022	778	327,448	323,783	99%	27	956	1.23
05/31/2022	797	324,711	322,447	99%	23	1163	1.46
06/30/2022	716	317,224	313,004	99%	19	1413	1.97
07/31/2022	640	336,223	329,458	98%	23	1558	2.43
08/31/2022	691	318,323	308,504	97%	25	1751	2.53
09/30/2022	534	323,214	315,131	97%	28	1906	3.57
10/31/2022	612	336,149	323,663	96%	32	2031	3.32
11/30/2022	509	329,335	314,781	96%	48	2068	4.06
12/31/2022	517	306,378	295,678	97%	46	2009	3.89
01/31/2023	426	294,707	283,605	96%	56	2032	4.77
02/28/2023	500	335,741	323,574	96%	57	2027	4.05
03/31/2023	705	333,289	319,329	96%	55	2007	2.85
04/30/2023	656	343,106	332,339	97%	64	1916	2.92
05/31/2023	705	339,566	327,512	96%	61	1866	2.65
06/30/2023	698	391,631	369,036	94%	58	1919	2.75
07/31/2023	608	329,788	319,572	97%	59	1855	3.05
08/31/2023	659	346,985	337,017	97%	57	1999	3.03
09/30/2023	588	333,879	326,091	98%	53	2117	3.60
10/31/2023	572	354,372	342,770	97%	55	2361	4.13
11/30/2023	490	359,244	345,009	96%	58	2500	5.10
12/31/2023	473	346,497	332,041	96%	57	2492	5.27
01/31/2024	480	352,937	336,351	95%	64	2670	5.56
02/29/2024	516	342,355	331,503	97%	70	2867	5.56
03/31/2024	616	390,626	375,838	96%	73	2916	4.73
04/30/2024	684	368,845	354,195	96%	69	2903	4.24
05/31/2024	775	363,749	350,196	96%	71	2972	3.83
06/30/2024	653	351,844	341,132	97%	72	3014	4.62
07/31/2024	675	387,429	364,607	94%	69	3138	4.65
08/31/2024	715	326,433	317,280	97%	75	3252	4.55
09/30/2024	667	339,093	329,284	97%	73	3334	5.00
10/31/2024	622	335,918	326,976	97%	72	3437	5.53
11/30/2024	614	353,823	340,304	96%	77	3513	5.72
12/31/2024	698	345,045	333,430	97%	83	3576	5.12
01/31/2025	565	349,487	336,306	96%	86	3909	6.92
02/28/2025	608	355,087	344,214	97%	95	3989	6.56
03/31/2025	817	349,347	336,232	96%	85	4110	5.03
04/30/2025	746	351,364	339,132	97%	86	4158	5.57
05/31/2025	768	377,475	362,719	96%	91	4164	5.42
06/30/2025	794	355,596	342,143	96%	83	4245	5.35
07/31/2025	747	351,358	338,830	96%	86	4190	5.61
08/31/2025	749	339,341	327,607	97%	98	4202	5.61
09/30/2025	720	387,362	370,079	96%	97	4248	5.90
10/31/2025	750	349,883	335,347	96%	99	4197	5.60
11/30/2025	613	360,173	345,729	96%	97	4096	6.68
12/31/2025	819	361,457	349,727	97%	104	3979	4.86

Top 5 Unit Sales by County and Property Type

* Counties with the same % of Sales maybe Included.

Property Type	Alachua	Citrus	Hernando	Marion	Sumter	Total
1/2 Duplex				0%		0%
Condominium	0%	0%		1%		2%
Farm				1%	0%	2%
Manufactured Home - Post 1977	0%	1%	0%	5%	0%	7%
Mobile Home - Pre 1976		0%		1%		1%
Modular Home				0%		0%
Single Family Residence	4%	13%	4%	62%	2%	85%
Townhouse	0%			1%	0%	1%
Villa			0%	3%	0%	3%
Total	5%	14%	4%	74%	3%	100%



Board/Association: State Month Year
▲
Ocala - Marion FL December 2025

National Association of Realtors®
700 Eleventh Street, NW
Washington, DC 20001-4507

Email: data@realtors.com
Fax: 202-383-7568
Questions: 202-383-1276

Single-Family Units
Number of Bedrooms

Price Range ▲	2 or Less	3	4 or More	Total
\$ 1 - 49,999				
\$ 50,000 - 59,999		1		1
\$ 60,000 - 69,999				
\$ 70,000 - 79,999	1			1
\$ 80,000 - 89,999				
\$ 90,000 - 99,999	1	1		2
\$ 100,000 - 119,999	4	1		5
\$ 120,000 - 139,999	8	3		11
\$ 140,000 - 159,999	18	4		22
\$ 160,000 - 179,999	19	3		22
\$ 180,000 - 199,999	12	10		22
\$ 200,000 - 249,999	34	117	4	155
\$ 250,000 - 299,999	18	109	36	163
\$ 300,000 - 349,999	16	60	71	147
\$ 350,000 - 399,999	10	35	43	88
\$ 400,000 - 499,999	11	25	36	72
\$ 500,000 - 599,999	1	13	8	22
\$ 600,000 - 699,999	1	6	8	15
\$ 700,000 - 799,999		3	6	9
\$ 800,000 - 899,999		1	1	2
\$ 900,000 - 999,999	1	1	2	4
\$ 1,000,000 - and over		5	5	10
Total	155	398	220	773

Condominium / Cooperative Units
Number of Bedrooms

Price Range	2 or Less	3	4 or More	Total
\$ 1 - 49,999				
\$ 50,000 - 59,999				
\$ 60,000 - 69,999				
\$ 70,000 - 79,999	1			1
\$ 80,000 - 89,999				
\$ 90,000 - 99,999	1			1
\$ 100,000 - 119,999	3	1		4
\$ 120,000 - 139,999	2			2
\$ 140,000 - 159,999	3			3
\$ 160,000 - 179,999	1	1		2
\$ 180,000 - 199,999	1			1
\$ 200,000 - 249,999	3	9		12
\$ 250,000 - 299,999				
\$ 300,000 - 349,999				
\$ 350,000 - 399,999	1			1
\$ 400,000 - 499,999			1	1
\$ 500,000 - 599,999				
\$ 600,000 - 699,999				
\$ 700,000 - 799,999				
\$ 800,000 - 899,999				
\$ 900,000 - 999,999				
\$ 1,000,000 - and over				
Total	16	11	1	28

Active Listings
(Unsold Homes)

Price Range ▲	M-SF	M-Condo
\$ 1 - 49,999	1	
\$ 50,000 - 59,999	1	
\$ 60,000 - 69,999		
\$ 70,000 - 79,999	3	1
\$ 80,000 - 89,999	1	2
\$ 90,000 - 99,999	1	6
\$ 100,000 - 119,999	8	26
\$ 120,000 - 139,999	30	27
\$ 140,000 - 159,999	46	14
\$ 160,000 - 179,999	78	17
\$ 180,000 - 199,999	131	9
\$ 200,000 - 249,999	571	46
\$ 250,000 - 299,999	760	7
\$ 300,000 - 349,999	576	6
\$ 350,000 - 399,999	383	7
\$ 400,000 - 499,999	379	13
\$ 500,000 - 599,999	183	
\$ 600,000 - 699,999	82	
\$ 700,000 - 799,999	50	2
\$ 800,000 - 899,999	37	
\$ 900,000 - 999,999	34	
\$ 1,000,000 - and over	137	
Total	3492	183

Sales Pending
(Under Contract)

Price Range ▲	M-SF	M-Condo
\$ 1 - 49,999	1	
\$ 50,000 - 59,999		
\$ 60,000 - 69,999	1	1
\$ 70,000 - 79,999	1	
\$ 80,000 - 89,999	2	
\$ 90,000 - 99,999	1	
\$ 100,000 - 119,999	5	2
\$ 120,000 - 139,999	8	4
\$ 140,000 - 159,999	26	2
\$ 160,000 - 179,999	29	3
\$ 180,000 - 199,999	43	5
\$ 200,000 - 249,999	175	10
\$ 250,000 - 299,999	214	1
\$ 300,000 - 349,999	172	1
\$ 350,000 - 399,999	84	
\$ 400,000 - 499,999	78	2
\$ 500,000 - 599,999	20	1
\$ 600,000 - 699,999	15	
\$ 700,000 - 799,999	6	
\$ 800,000 - 899,999	9	
\$ 900,000 - 999,999	1	
\$ 1,000,000 - and over	11	1
Total	902	33

Time On Market Sort	M-SF	M-Condo
0 - 30	232	2
31-60	135	5
61-90	113	3
91-120	79	3
121-over	214	15
Total	773	28

