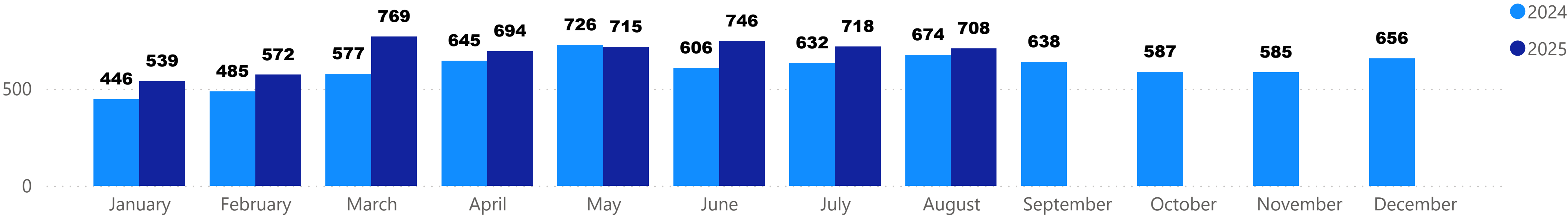




Ocala Marion County Association of REALTORS®
Monthly Sales Trend Indicator 2025

Sales by Price Range - Single Family Homes & Villas

Price Range	January	February	March	April	May	June	July	August	September	October	November	December	Total
\$ 1 - 49,999					1	2	1	1					5
\$ 50,000 - 59,999			1		1			1					3
\$ 60,000 - 69,999		1				1	1						3
\$ 70,000 - 79,999		2		2	1		2						7
\$ 80,000 - 89,999		1	1			2		6					10
\$ 90,000 - 99,999	2	1		3		1	3	1					11
\$ 100,000 - 119,999	5	4	4	2	2	7	4	2					30
\$ 120,000 - 139,999	5	8	10	5	12	7	8	16					71
\$ 140,000 - 159,999	12	13	14	14	12	19	24	13					121
\$ 160,000 - 179,999	14	23	24	27	12	21	21	24					166
\$ 180,000 - 199,999	20	20	34	22	21	20	23	26					186
\$ 200,000 - 249,999	123	91	143	139	143	137	145	131					1052
\$ 250,000 - 299,999	128	140	165	156	163	162	171	165					1250
\$ 300,000 - 349,999	94	101	165	140	130	156	122	132					1040
\$ 350,000 - 399,999	55	65	87	75	79	78	64	79					582
\$ 400,000 - 499,999	40	53	68	67	82	74	74	55					513
\$ 500,000 - 599,999	17	23	21	19	26	25	24	29					184
\$ 600,000 - 699,999	9	8	15	2	14	13	10	8					79
\$ 700,000 - 799,999	5	5	4	8	5	9	12	5					53
\$ 800,000 - 899,999	2	5	5	7	4	3	3	6					35
\$ 900,000 - 999,999	1		1	1	2	3	1	3					12
\$ 1,000,000 - and over	7	8	7	5	5	6	5	5					48
Total	539	572	769	694	715	746	718	708					5461

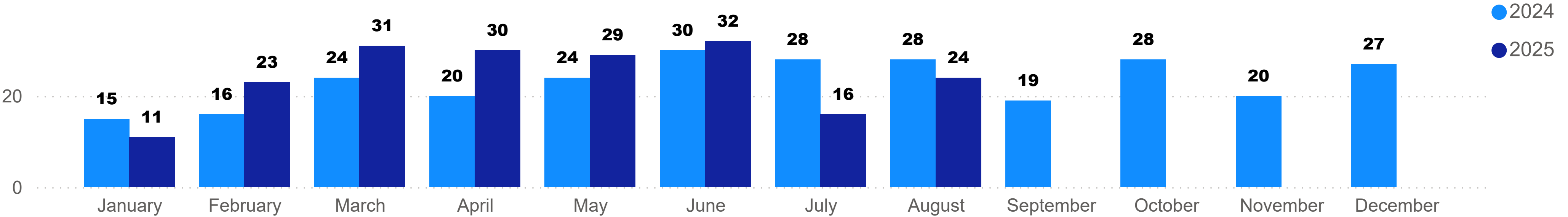




Ocala Marion County Association of REALTORS®
Monthly Sales Trend Indicator 2025

Sales by Price Range - Condominiums, Townhouses and Co-Ops

Price Range	January	February	March	April	May	June	July	August	September	October	November	December	Total
\$ 1 - 49,999													
\$ 50,000 - 59,999													
\$ 60,000 - 69,999													
\$ 70,000 - 79,999													
\$ 80,000 - 89,999		1					1						2
\$ 90,000 - 99,999				2	1	1		2					6
\$ 100,000 - 119,999	1	2	5	2	3		1	2					16
\$ 120,000 - 139,999	5	4	5	2	1	3	3	1					24
\$ 140,000 - 159,999	1	1	1	2		6	1	1					13
\$ 160,000 - 179,999	1	1	3	3	2	3	3	2					18
\$ 180,000 - 199,999		3		4	2	5	1	3					18
\$ 200,000 - 249,999	2	10	12	12	15	11	5	10					77
\$ 250,000 - 299,999			2	2	3	2		1					10
\$ 300,000 - 349,999				1									1
\$ 350,000 - 399,999		1	1			1		2					5
\$ 400,000 - 499,999					1								1
\$ 500,000 - 599,999			1										1
\$ 600,000 - 699,999					1								1
\$ 700,000 - 799,999							1						1
\$ 800,000 - 899,999													
\$ 900,000 - 999,999													
\$ 1,000,000 - and over	1		1										2
Total	11	23	31	30	29	32	16	24					196

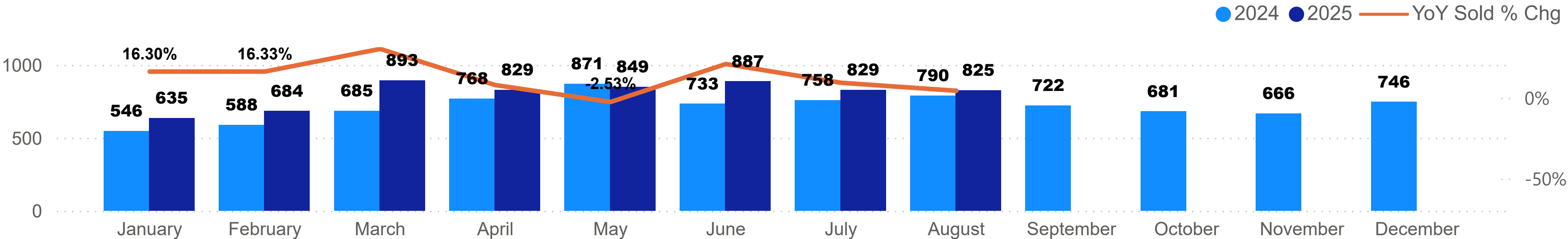




Ocala Marion County Association of REALTORS®
Monthly Sales Trend Indicator 2025

Sales by Price Range - Overall

Price Range	January	February	March	April	May	June	July	August	September	October	November	December	Total
\$ 1 - 49,999	5	2	5	2	6	5	1	2					28
\$ 50,000 - 59,999	1	6	2	2	1	1	2	5					20
\$ 60,000 - 69,999	2	3	2	6	1	3	4	2					23
\$ 70,000 - 79,999	7	7	7	5	4	4	9	6					49
\$ 80,000 - 89,999	4	6	5	5	5	3	8	16					52
\$ 90,000 - 99,999	3	3	1	7	2	6	7	6					35
\$ 100,000 - 119,999	13	10	17	8	16	17	8	10					99
\$ 120,000 - 139,999	16	19	22	15	22	15	19	21					149
\$ 140,000 - 159,999	20	26	24	29	18	29	36	17					199
\$ 160,000 - 179,999	18	32	37	39	19	34	28	36					243
\$ 180,000 - 199,999	31	24	41	36	28	33	28	35					256
\$ 200,000 - 249,999	134	112	161	161	171	168	162	151					1220
\$ 250,000 - 299,999	132	143	173	163	176	178	181	173					1319
\$ 300,000 - 349,999	95	106	169	146	134	164	130	133					1077
\$ 350,000 - 399,999	59	68	91	77	82	81	68	84					610
\$ 400,000 - 499,999	41	54	70	70	85	77	76	56					529
\$ 500,000 - 599,999	18	26	23	23	29	25	24	31					199
\$ 600,000 - 699,999	9	8	15	2	21	14	11	10					90
\$ 700,000 - 799,999	7	6	6	11	7	10	13	8					68
\$ 800,000 - 899,999	5	6	5	10	4	4	4	6					44
\$ 900,000 - 999,999	3	1	1	1	3	4	1	5					19
\$ 1,000,000 - and over	12	16	16	11	15	12	9	12					103
Total	635	684	893	829	849	887	829	825					6431



Ocala Marion County Association of REALTORS®

Monthly Sales Trend Indicator 2025

Sales by Bedroom Count

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
1	2	10	9	10	4	6	4	10					55
2	132	141	191	162	149	173	176	173					1297
3	349	360	462	464	467	459	435	450					3446
4	130	150	193	163	199	217	188	171					1411
5	20	21	34	28	28	28	23	20					202
6+	2	2	4	2	2	4	3	1					20
Total	635	684	893	829	849	887	829	825					6431

Sales by Bathroom Count

Bathrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
1	28	38	44	43	36	31	48	37					305
2	502	502	672	625	619	690	624	640					4874
3	88	116	155	144	165	144	131	121					1064
4	12	23	15	13	25	16	20	20					144
5	5	2	4	3	3	3	5	7					32
6+		3	3	1	1	3	1						12
Total	635	684	893	829	849	887	829	825					6431

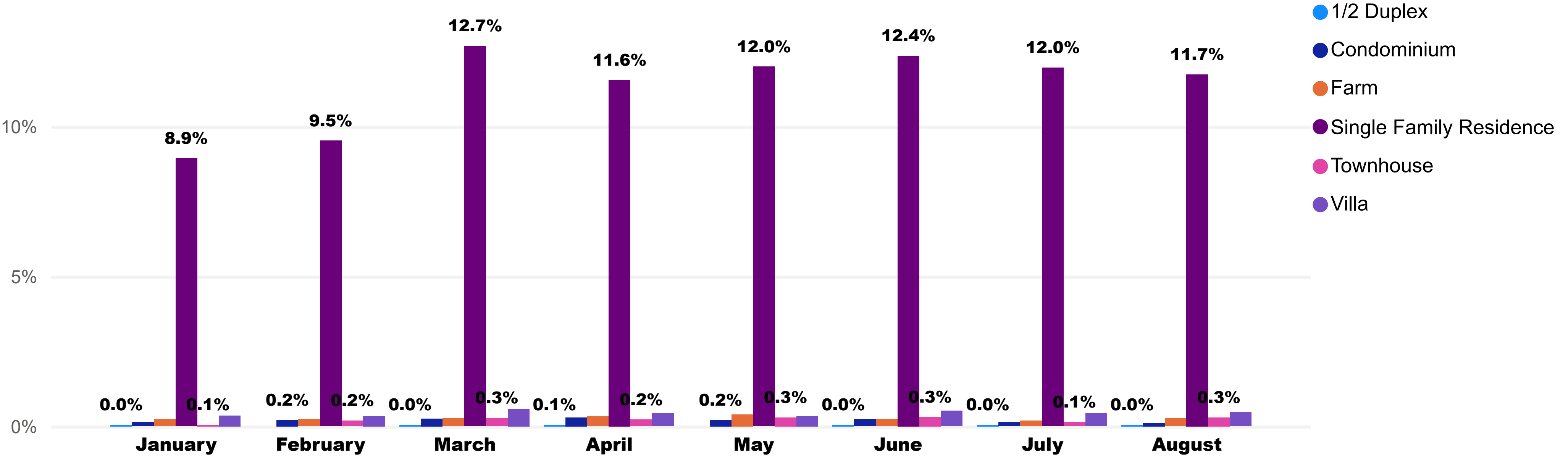


Ocala Marion County Association of REALTORS®
Monthly Sales Trend Indicator 2025

Sales by Housing Style

Property Type	January	February	March	April	May	June	July	August	September	October	November	December	Total
1/2 Duplex	1		1	3		1	1	1					8
Condominium	8	12	15	17	12	14	8	7					93
Farm	14	14	16	19	23	14	11	16					127
Single Family Residence	518	552	735	669	695	716	693	680					5258
Townhouse	3	11	16	13	17	18	8	17					103
Villa	21	20	34	25	20	30	25	28					203
Total	565	609	817	746	767	793	746	749					5792

YTD % of Sales by Property Type





Ocala Marion County Association of REALTORS®

Multiple Listing One Month Sales and Inventory Report - August - 2025

Price Range	Sold Units	Market Share	Average List Price	Average Sale Price	% List to Sell	Avg DOM	Inventory
\$ 1 - 49,999	1	0%	35,000	35,000	100%	4	
\$ 50,000 - 59,999	1	0%	59,900	55,000	92%	4	2
\$ 60,000 - 69,999							
\$ 70,000 - 79,999							4
\$ 80,000 - 89,999	6	1%	93,933	85,900	91%	76	5
\$ 90,000 - 99,999	3	0%	104,250	92,750	89%	219	6
\$ 100,000 - 119,999	4	1%	110,175	104,375	95%	92	21
\$ 120,000 - 139,999	17	2%	141,093	128,891	91%	82	46
\$ 140,000 - 159,999	14	2%	165,498	151,500	92%	92	61
\$ 160,000 - 179,999	26	4%	180,435	170,281	94%	71	119
\$ 180,000 - 199,999	29	4%	199,266	190,749	96%	93	126
\$ 200,000 - 249,999	141	19%	232,028	227,675	98%	81	666
\$ 250,000 - 299,999	166	23%	278,509	273,693	98%	93	857
\$ 300,000 - 349,999	132	18%	330,284	323,049	98%	92	677
\$ 350,000 - 399,999	81	11%	377,954	371,777	98%	79	432
\$ 400,000 - 499,999	56	8%	457,835	443,302	97%	90	428
\$ 500,000 - 599,999	29	4%	551,156	534,743	97%	82	155
\$ 600,000 - 699,999	8	1%	652,204	629,500	97%	50	126
\$ 700,000 - 799,999	5	1%	775,780	735,980	95%	90	71
\$ 800,000 - 899,999	6	1%	950,498	831,667	87%	53	37
\$ 900,000 - 999,999	3	0%	999,666	966,667	97%	68	55
\$ 1,000,000 - and over	5	1%	1,672,384	1,574,384	94%	37	244
Total	733	100%	324,066	314,699	97%	86	4138

This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants. The data reflects only The sales published through Stellar MLS and does not include all sales in The Reported areas. Neither The Association/Board nor Stellar MLS is in any way responsible for its accuracy.



Ocala Marion County Association of REALTORS® Multiple Listing Year to Date Sales and Inventory Report - 2025

Price Range	Sold Units	Market Share	Average List Price	Average Sale Price	% List to Sell	Avg DOM	Inventory
\$ 1 - 49,999	28	0.44%	42,039	32,974	78%	42	
\$ 50,000 - 59,999	20	0.31%	60,320	52,850	88%	60	2
\$ 60,000 - 69,999	23	0.36%	77,078	64,212	83%	60	
\$ 70,000 - 79,999	49	0.76%	86,718	73,682	85%	61	4
\$ 80,000 - 89,999	52	0.81%	96,419	83,784	87%	72	5
\$ 90,000 - 99,999	35	0.54%	105,733	93,445	88%	93	6
\$ 100,000 - 119,999	99	1.54%	119,971	108,796	91%	62	21
\$ 120,000 - 139,999	149	2.32%	138,175	129,079	93%	79	46
\$ 140,000 - 159,999	199	3.09%	160,791	150,431	94%	78	61
\$ 160,000 - 179,999	243	3.78%	177,500	168,917	95%	75	119
\$ 180,000 - 199,999	256	3.98%	197,832	190,227	96%	73	126
\$ 200,000 - 249,999	1220	18.97%	231,432	226,781	98%	72	666
\$ 250,000 - 299,999	1319	20.51%	280,459	275,074	98%	78	857
\$ 300,000 - 349,999	1077	16.75%	328,135	322,110	98%	87	677
\$ 350,000 - 399,999	610	9.49%	378,776	371,300	98%	76	432
\$ 400,000 - 499,999	529	8.23%	457,055	445,280	97%	79	428
\$ 500,000 - 599,999	199	3.09%	562,103	542,271	96%	81	155
\$ 600,000 - 699,999	90	1.40%	673,215	648,156	96%	78	126
\$ 700,000 - 799,999	68	1.06%	783,572	745,058	95%	98	71
\$ 800,000 - 899,999	44	0.68%	902,013	846,868	94%	85	37
\$ 900,000 - 999,999	19	0.30%	1,034,521	941,000	91%	89	55
\$ 1,000,000 - and over	103	1.60%	2,203,647	1,958,305	89%	133	244
Total	6431	100.00%	336,794	324,458	96%	79	4138

**This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants.
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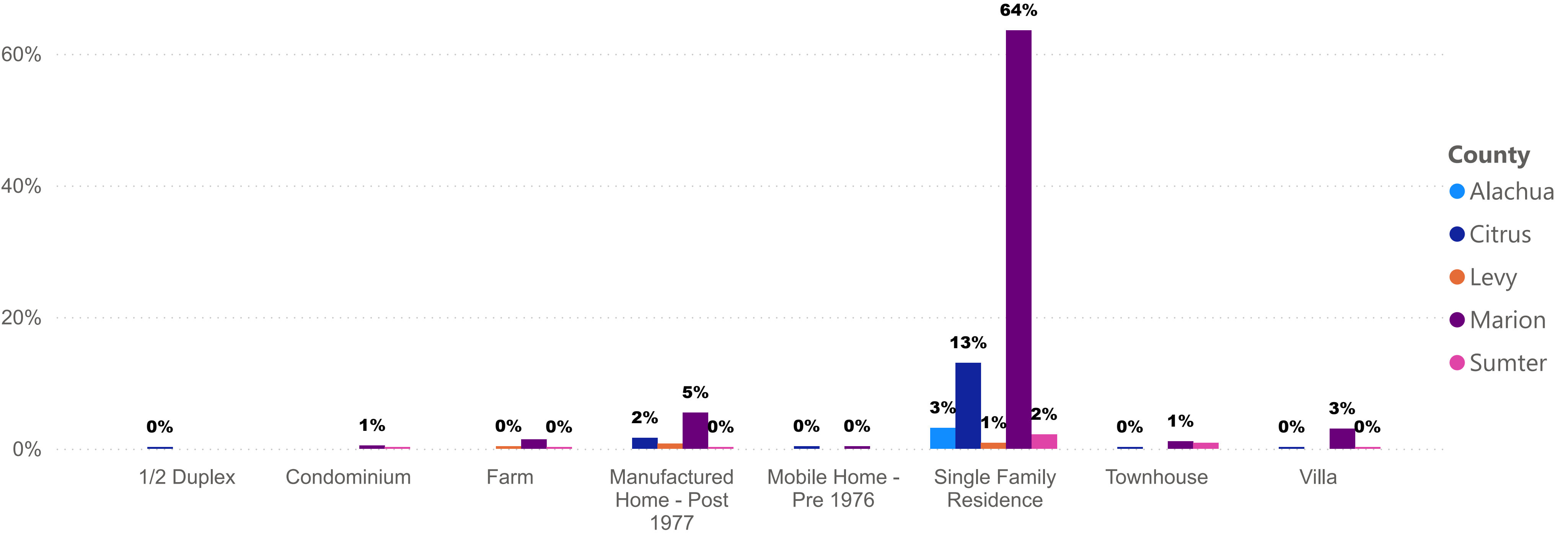
Four Year Sales and Inventory History 2021 - 2025. Compiled from Monthly Sales and Inventory Reports

Month	Monthly Sales	Average List Price	Average Sales Price	% List to Sell	AVG DOM	Inventory	Months Inventory
09/30/2021	782	289,382	284,114	98%	30	1266	1.62
10/31/2021	810	281,306	275,838	98%	27	1224	1.51
11/30/2021	758	294,458	288,903	98%	27	1213	1.60
12/31/2021	767	329,285	315,561	96%	33	1049	1.37
01/31/2022	646	293,218	285,540	97%	32	947	1.47
02/28/2022	631	324,823	315,209	97%	32	902	1.43
03/31/2022	852	322,002	318,572	99%	29	936	1.10
04/30/2022	778	327,448	323,783	99%	27	956	1.23
05/31/2022	797	324,711	322,447	99%	23	1163	1.46
06/30/2022	716	317,224	313,004	99%	19	1413	1.97
07/31/2022	640	336,223	329,458	98%	23	1558	2.43
08/31/2022	691	318,323	308,504	97%	25	1751	2.53
09/30/2022	534	323,214	315,131	97%	28	1906	3.57
10/31/2022	612	336,149	323,663	96%	32	2031	3.32
11/30/2022	509	329,335	314,781	96%	48	2068	4.06
12/31/2022	517	306,378	295,678	97%	46	2009	3.89
01/31/2023	426	294,707	283,605	96%	56	2032	4.77
02/28/2023	500	335,741	323,574	96%	57	2027	4.05
03/31/2023	705	333,289	319,329	96%	55	2007	2.85
04/30/2023	656	343,106	332,339	97%	64	1916	2.92
05/31/2023	705	339,566	327,512	96%	61	1866	2.65
06/30/2023	698	391,631	369,036	94%	58	1919	2.75
07/31/2023	608	329,788	319,572	97%	59	1855	3.05
08/31/2023	659	346,985	337,017	97%	57	1999	3.03
09/30/2023	588	333,879	326,091	98%	53	2117	3.60
10/31/2023	572	354,372	342,770	97%	55	2361	4.13
11/30/2023	490	359,244	345,009	96%	58	2500	5.10
12/31/2023	473	346,497	332,041	96%	57	2492	5.27
01/31/2024	480	352,937	336,351	95%	64	2670	5.56
02/29/2024	516	342,355	331,503	97%	70	2867	5.56
03/31/2024	616	390,626	375,838	96%	73	2914	4.73
04/30/2024	684	368,845	354,195	96%	69	2898	4.24
05/31/2024	775	363,749	350,325	96%	71	2967	3.83
06/30/2024	653	351,844	341,132	97%	72	3010	4.61
07/31/2024	674	387,144	364,344	94%	69	3134	4.65
08/31/2024	715	326,433	317,280	97%	75	3248	4.54
09/30/2024	667	339,093	329,284	97%	73	3331	4.99
10/31/2024	622	335,918	326,976	97%	72	3434	5.52
11/30/2024	614	353,823	340,304	96%	77	3511	5.72
12/31/2024	698	345,045	333,430	97%	83	3575	5.12
01/31/2025	565	349,487	336,306	96%	86	3913	6.93
02/28/2025	609	356,721	345,866	97%	95	3992	6.56
03/31/2025	817	349,347	336,232	96%	85	4113	5.03
04/30/2025	746	351,364	339,132	97%	86	4165	5.58
05/31/2025	767	377,579	362,803	96%	91	4173	5.44
06/30/2025	793	355,802	342,308	96%	83	4246	5.35
07/31/2025	746	351,508	338,963	96%	86	4174	5.60
08/31/2025	749	339,423	327,690	97%	98	4138	5.52

Top 5 Unit Sales by County and Property Type

* Counties with the same % of Sales maybe Included.

Property Type	Alachua	Citrus	Levy	Marion	Sumter	Total
1/2 Duplex		0%				0%
Condominium				1%	0%	1%
Farm			0%	1%	0%	2%
Manufactured Home - Post 1977		2%	1%	5%	0%	8%
Mobile Home - Pre 1976		0%		0%		1%
Single Family Residence	3%	13%	1%	64%	2%	83%
Townhouse		0%		1%	1%	2%
Villa		0%		3%	0%	3%
Total	3%	16%	2%	76%	4%	100%



Board/Association: State Month Year
▲
Ocala - Marion FL August 2025

National Association of Realtors®
700 Eleventh Street, NW
Washington, DC 20001-4507

Email: data@realtors.com
Fax: 202-383-7568
Questions: 202-383-1276

Single-Family Units
Number of Bedrooms

Price Range ▲	2 or Less	3	4 or More	Total
\$ 1 - 49,999	1			1
\$ 50,000 - 59,999	1			1
\$ 60,000 - 69,999				
\$ 70,000 - 79,999				
\$ 80,000 - 89,999	4	2		6
\$ 90,000 - 99,999		1		1
\$ 100,000 - 119,999	1		1	2
\$ 120,000 - 139,999	13	3		16
\$ 140,000 - 159,999	12	1		13
\$ 160,000 - 179,999	19	5		24
\$ 180,000 - 199,999	15	11		26
\$ 200,000 - 249,999	28	98	5	131
\$ 250,000 - 299,999	27	106	32	165
\$ 300,000 - 349,999	13	65	54	132
\$ 350,000 - 399,999	9	37	33	79
\$ 400,000 - 499,999	3	24	28	55
\$ 500,000 - 599,999		14	15	29
\$ 600,000 - 699,999		7	1	8
\$ 700,000 - 799,999		3	2	5
\$ 800,000 - 899,999		2	4	6
\$ 900,000 - 999,999		1	2	3
\$ 1,000,000 - and over		2	3	5
Total	146	382	180	708

Condominium / Cooperative Units
Number of Bedrooms

Price Range	2 or Less	3	4 or More	Total
\$ 1 - 49,999				
\$ 50,000 - 59,999				
\$ 60,000 - 69,999				
\$ 70,000 - 79,999				
\$ 80,000 - 89,999				
\$ 90,000 - 99,999	2			2
\$ 100,000 - 119,999	2			2
\$ 120,000 - 139,999	1			1
\$ 140,000 - 159,999		1		1
\$ 160,000 - 179,999	2			2
\$ 180,000 - 199,999		3		3
\$ 200,000 - 249,999		10		10
\$ 250,000 - 299,999		1		1
\$ 300,000 - 349,999				
\$ 350,000 - 399,999	1	1		2
\$ 400,000 - 499,999				
\$ 500,000 - 599,999				
\$ 600,000 - 699,999				
\$ 700,000 - 799,999				
\$ 800,000 - 899,999				
\$ 900,000 - 999,999				
\$ 1,000,000 - and over				
Total	8	16		24

Active Listings
(Unsold Homes)

Price Range ▲	M-SF	M-Condo
\$ 1 - 49,999		
\$ 50,000 - 59,999	1	
\$ 60,000 - 69,999		
\$ 70,000 - 79,999	3	
\$ 80,000 - 89,999	1	2
\$ 90,000 - 99,999	1	6
\$ 100,000 - 119,999	4	16
\$ 120,000 - 139,999	12	35
\$ 140,000 - 159,999	34	20
\$ 160,000 - 179,999	97	21
\$ 180,000 - 199,999	101	12
\$ 200,000 - 249,999	584	52
\$ 250,000 - 299,999	827	12
\$ 300,000 - 349,999	689	1
\$ 350,000 - 399,999	429	9
\$ 400,000 - 499,999	417	11
\$ 500,000 - 599,999	153	1
\$ 600,000 - 699,999	106	
\$ 700,000 - 799,999	56	3
\$ 800,000 - 899,999	30	
\$ 900,000 - 999,999	37	
\$ 1,000,000 - and over	134	1
Total	3716	202

Sales Pending
(Under Contract)

Price Range ▲	M-SF	M-Condo
\$ 1 - 49,999		
\$ 50,000 - 59,999	1	
\$ 60,000 - 69,999		1
\$ 70,000 - 79,999	3	
\$ 80,000 - 89,999	4	2
\$ 90,000 - 99,999	1	1
\$ 100,000 - 119,999	6	3
\$ 120,000 - 139,999	6	2
\$ 140,000 - 159,999	26	2
\$ 160,000 - 179,999	29	
\$ 180,000 - 199,999	42	1
\$ 200,000 - 249,999	195	19
\$ 250,000 - 299,999	173	2
\$ 300,000 - 349,999	187	2
\$ 350,000 - 399,999	114	
\$ 400,000 - 499,999	103	10
\$ 500,000 - 599,999	38	
\$ 600,000 - 699,999	20	
\$ 700,000 - 799,999	10	
\$ 800,000 - 899,999	10	
\$ 900,000 - 999,999	5	
\$ 1,000,000 - and over	14	
Total	987	45

Time On Market Sort	M-SF	M-Condo
0 - 30	240	2
31-60	111	2
61-90	103	
91-120	71	5
121-over	183	15
Total	708	24

