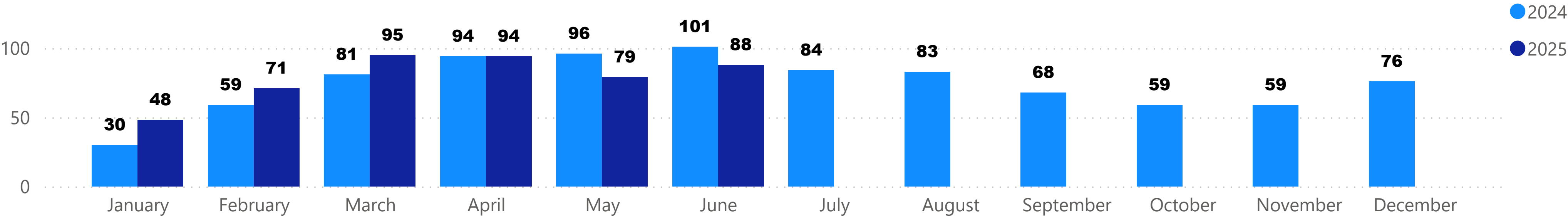




New Smyrna Beach Board Of REALTORS® Inc
Monthly Sales Trend Indicator 2025

Sales by Price Range - Single Family Homes & Villas

Price Range	January	February	March	April	May	June	July	August	September	October	November	December	Total
\$ 1 - 49,999													
\$ 50,000 - 59,999													
\$ 60,000 - 69,999													
\$ 70,000 - 79,999													
\$ 80,000 - 89,999													
\$ 90,000 - 99,999													
\$ 100,000 - 119,999						2							2
\$ 120,000 - 139,999			2										2
\$ 140,000 - 159,999	1				1	1							3
\$ 160,000 - 179,999	1		1	1									3
\$ 180,000 - 199,999	2	1	3		3	1							10
\$ 200,000 - 249,999	4	7	4	8	3	6							32
\$ 250,000 - 299,999	6	8	14	12	12	12							64
\$ 300,000 - 349,999	7	16	13	6	6	12							60
\$ 350,000 - 399,999	7	7	7	12	13	11							57
\$ 400,000 - 499,999	6	11	12	14	4	12							59
\$ 500,000 - 599,999	5	5	8	13	8	11							50
\$ 600,000 - 699,999	3	3	9	7	9	4							35
\$ 700,000 - 799,999	3	4	7	5	7								26
\$ 800,000 - 899,999	1	5	5	6	4	6							27
\$ 900,000 - 999,999	1		3	2	1	1							8
\$ 1,000,000 - and over	1	4	7	8	8	9							37
Total	48	71	95	94	79	88							475

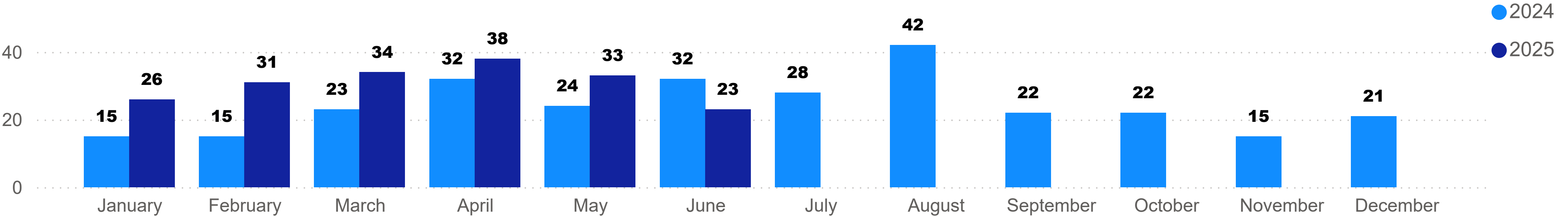




New Smyrna Beach Board Of REALTORS® Inc
Monthly Sales Trend Indicator 2025

Sales by Price Range - Condominiums, Townhouses and Co-Ops

Price Range	January	February	March	April	May	June	July	August	September	October	November	December	Total
\$ 1 - 49,999													
\$ 50,000 - 59,999													
\$ 60,000 - 69,999													
\$ 70,000 - 79,999		1		2									3
\$ 80,000 - 89,999													
\$ 90,000 - 99,999	1												1
\$ 100,000 - 119,999	2		2		1								5
\$ 120,000 - 139,999													
\$ 140,000 - 159,999		1				1							2
\$ 160,000 - 179,999			1		2	1							4
\$ 180,000 - 199,999	1	1	1		1	2							6
\$ 200,000 - 249,999	1	3	3	5	6	1							19
\$ 250,000 - 299,999	1	2	3	6	4	3							19
\$ 300,000 - 349,999	3	2	5	5	5	4							24
\$ 350,000 - 399,999	7	5	2	3	3	5							25
\$ 400,000 - 499,999	3	5	3	5	5								21
\$ 500,000 - 599,999	2	4	3	4	2	1							16
\$ 600,000 - 699,999	3	1	4	3	1	3							15
\$ 700,000 - 799,999	1	2	1	1	1	1							7
\$ 800,000 - 899,999	1	1	2	2	1								7
\$ 900,000 - 999,999		1	1			1							3
\$ 1,000,000 - and over		2	3	2	1								8
Total	26	31	34	38	33	23							185

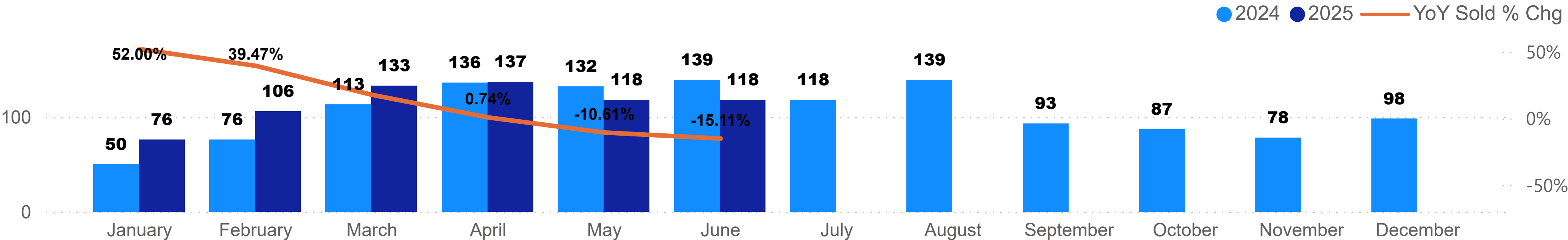




New Smyrna Beach Board Of REALTORS® Inc
Monthly Sales Trend Indicator 2025

Sales by Price Range - Overall

Price Range	January	February	March	April	May	June	July	August	September	October	November	December	Total
\$ 1 - 49,999													
\$ 50,000 - 59,999													
\$ 60,000 - 69,999													
\$ 70,000 - 79,999		1		2									3
\$ 80,000 - 89,999													
\$ 90,000 - 99,999	1		1										2
\$ 100,000 - 119,999	2		2		1	2							7
\$ 120,000 - 139,999			2										2
\$ 140,000 - 159,999	1	1			1	3							6
\$ 160,000 - 179,999	1		2	1	2	2							8
\$ 180,000 - 199,999	3	2	4	1	6	3							19
\$ 200,000 - 249,999	7	12	9	13	10	11							62
\$ 250,000 - 299,999	7	11	18	22	18	15							91
\$ 300,000 - 349,999	10	19	18	11	12	16							86
\$ 350,000 - 399,999	14	12	9	15	16	17							83
\$ 400,000 - 499,999	9	16	15	19	9	12							80
\$ 500,000 - 599,999	7	9	11	17	10	12							66
\$ 600,000 - 699,999	6	4	13	10	10	7							50
\$ 700,000 - 799,999	4	6	8	6	8	1							33
\$ 800,000 - 899,999	2	6	7	8	5	6							34
\$ 900,000 - 999,999	1	1	4	2	1	2							11
\$ 1,000,000 - and over	1	6	10	10	9	9							45
Total	76	106	133	137	118	118							688





New Smyrna Beach Board Of REALTORS® Inc
Monthly Sales Trend Indicator 2025

Sales by Bedroom Count

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
0						1							1
1	2	2	5	8	4	2							23
2	27	34	30	32	33	30							186
3	38	48	75	68	58	58							345
4	9	19	18	21	20	23							110
5		3	5	5	3	4							20
6+				3									3
Total	76	106	133	137	118	118							688

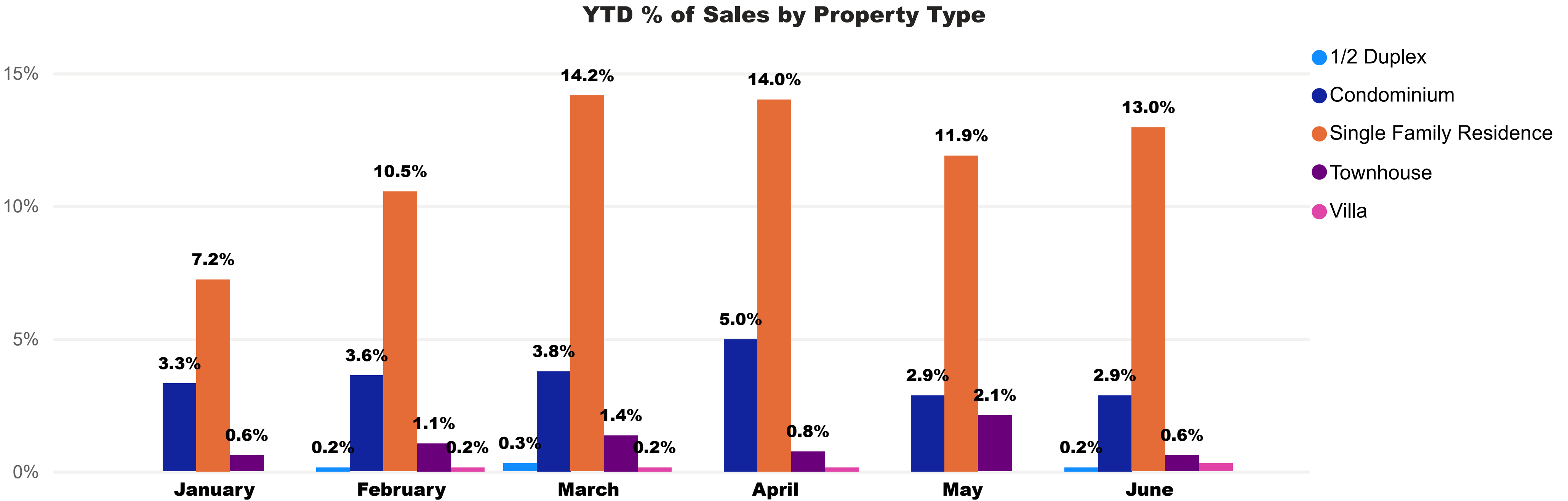
Sales by Bathroom Count

Bathrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
1	8	8	12	10	7	11							56
2	52	69	78	92	83	70							444
3	14	23	35	28	18	27							145
4	2	5	5	1	10	5							28
5			2	4		3							9
6+		1	1	2		2							6
Total	76	106	133	137	118	118							688

New Smyrna Beach Board Of REALTORS® Inc
Monthly Sales Trend Indicator 2025

Sales by Housing Style

Property Type	January	February	March	April	May	June	July	August	September	October	November	December	Total
1/2 Duplex		1	2			1							4
Condominium	22	24	25	33	19	19							142
Single Family Residence	48	70	94	93	79	86							470
Townhouse	4	7	9	5	14	4							43
Villa		1	1	1		2							5
Total	74	103	131	132	112	112							664





New Smyrna Beach Board Of REALTORS® Inc

Multiple Listing One Month Sales and Inventory Report - June - 2025

Price Range	Sold Units	Market Share	Average List Price	Average Sale Price	% List to Sell	Avg DOM	Inventory
\$ 1 - 49,999							
\$ 50,000 - 59,999							
\$ 60,000 - 69,999							
\$ 70,000 - 79,999							1
\$ 80,000 - 89,999							1
\$ 90,000 - 99,999							2
\$ 100,000 - 119,999	2	2%	129,500	110,000	85%	19	1
\$ 120,000 - 139,999							7
\$ 140,000 - 159,999	2	2%	143,500	147,500	103%	162	7
\$ 160,000 - 179,999	1	1%	164,900	170,000	103%	247	5
\$ 180,000 - 199,999	3	3%	199,333	189,000	95%	75	13
\$ 200,000 - 249,999	8	7%	238,350	226,925	95%	62	64
\$ 250,000 - 299,999	15	13%	281,487	269,275	96%	117	83
\$ 300,000 - 349,999	16	14%	336,475	321,788	96%	61	96
\$ 350,000 - 399,999	16	14%	392,575	372,581	95%	77	127
\$ 400,000 - 499,999	12	11%	453,750	436,333	96%	80	171
\$ 500,000 - 599,999	12	11%	565,891	543,075	96%	71	109
\$ 600,000 - 699,999	7	6%	693,843	646,643	93%	35	78
\$ 700,000 - 799,999	1	1%	740,000	710,000	96%	36	54
\$ 800,000 - 899,999	6	5%	917,133	845,000	92%	116	27
\$ 900,000 - 999,999	2	2%	986,750	971,750	98%	130	25
\$ 1,000,000 - and over	9	8%	2,319,778	2,137,222	92%	49	122
Total	112	100%	582,944	548,699	94%	78	993

This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants. The data reflects only The sales published through Stellar MLS and does not include all sales in The Reported areas. Neither The Association/Board nor Stellar MLS is in any way responsible for its accuracy.



New Smyrna Beach Board Of REALTORS® Inc

Multiple Listing Year to Date Sales and Inventory Report - 2025

Price Range	Sold Units	Market Share	Average List Price	Average Sale Price	% List to Sell	Avg DOM	Inventory
\$ 1 - 49,999							
\$ 50,000 - 59,999							
\$ 60,000 - 69,999							
\$ 70,000 - 79,999	3	0.44%	84,967	76,000	89%	90	1
\$ 80,000 - 89,999							1
\$ 90,000 - 99,999	2	0.29%	102,950	94,750	92%	71	2
\$ 100,000 - 119,999	7	1.02%	122,714	106,949	87%	118	1
\$ 120,000 - 139,999	2	0.29%	152,450	135,000	89%	69	7
\$ 140,000 - 159,999	6	0.87%	150,863	151,000	100%	69	7
\$ 160,000 - 179,999	8	1.16%	183,988	167,375	91%	69	5
\$ 180,000 - 199,999	19	2.76%	208,826	189,132	91%	102	13
\$ 200,000 - 249,999	62	9.01%	238,661	224,474	94%	85	64
\$ 250,000 - 299,999	91	13.23%	282,502	271,857	96%	79	83
\$ 300,000 - 349,999	86	12.50%	338,952	323,824	96%	88	96
\$ 350,000 - 399,999	83	12.06%	387,237	371,125	96%	87	127
\$ 400,000 - 499,999	80	11.63%	470,448	448,766	95%	83	171
\$ 500,000 - 599,999	66	9.59%	564,102	542,130	96%	87	109
\$ 600,000 - 699,999	50	7.27%	680,648	645,741	95%	94	78
\$ 700,000 - 799,999	33	4.80%	785,662	753,061	96%	67	54
\$ 800,000 - 899,999	34	4.94%	887,139	843,191	95%	88	27
\$ 900,000 - 999,999	11	1.60%	986,399	944,045	96%	90	25
\$ 1,000,000 - and over	45	6.54%	1,930,486	1,780,511	92%	54	122
Total	688	100.00%	541,389	512,470	95%	83	993

This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants. The data reflects only The sales published through Stellar MLS and does not include all sales in The Reported areas. Neither The Association/Board nor Stellar MLS is in any way responsible for its accuracy.

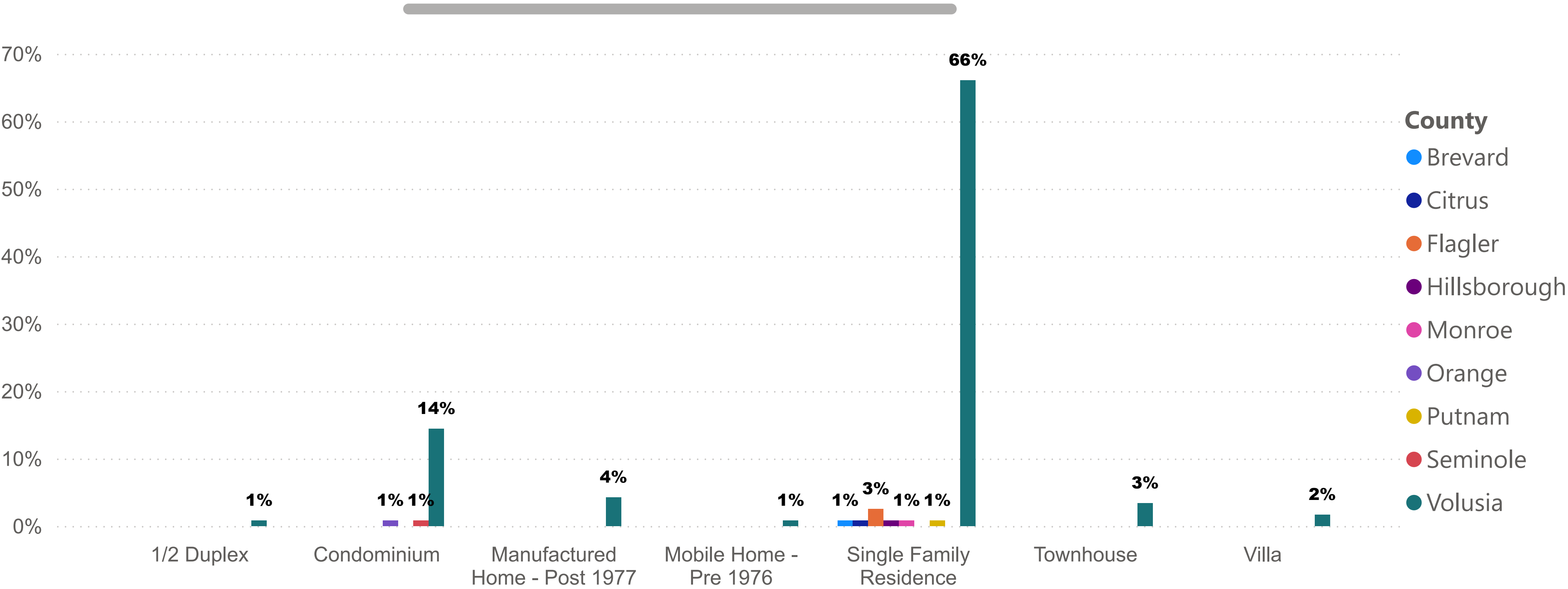
Four Year Sales and Inventory History 2021 - 2025. Compiled from Monthly Sales and Inventory Reports

Month	Monthly Sales	Average List Price	Average Sales Price	% List to Sell	AVG DOM	Inventory	Months Inventory
07/31/2021	122	395,987	389,827	98%	25	331	2.71
08/31/2021	104	419,047	408,176	97%	23	374	3.60
09/30/2021	121	414,067	399,960	97%	37	375	3.10
10/31/2021	110	426,534	417,729	98%	38	354	3.22
11/30/2021	111	377,507	370,706	98%	24	331	2.98
12/31/2021	129	432,081	417,814	97%	34	281	2.18
01/31/2022	111	470,071	459,219	98%	36	309	2.78
02/28/2022	128	459,780	450,415	98%	25	305	2.38
03/31/2022	151	478,163	489,730	102%	29	298	1.97
04/30/2022	119	469,557	455,529	97%	21	310	2.61
05/31/2022	137	459,208	451,143	98%	14	299	2.18
06/30/2022	108	504,832	492,978	98%	25	321	2.97
07/31/2022	114	465,301	450,605	97%	19	305	2.68
08/31/2022	94	490,240	471,319	96%	23	317	3.37
09/30/2022	85	521,027	501,929	96%	24	292	3.44
10/31/2022	81	521,778	501,757	96%	27	277	3.42
11/30/2022	51	426,162	416,454	98%	35	281	5.51
12/31/2022	69	539,755	518,577	96%	41	258	3.74
01/31/2023	45	480,005	462,957	96%	35	313	6.96
02/28/2023	70	453,568	438,753	97%	35	342	4.89
03/31/2023	127	518,168	496,234	96%	51	323	2.54
04/30/2023	94	674,454	658,196	98%	42	309	3.29
05/31/2023	96	466,600	456,231	98%	43	360	3.75
06/30/2023	99	460,455	450,983	98%	32	367	3.71
07/31/2023	95	429,572	417,063	97%	32	359	3.78
08/31/2023	96	511,906	481,627	94%	42	409	4.26
09/30/2023	88	493,577	480,654	97%	36	434	4.93
10/31/2023	69	501,100	485,304	97%	29	474	6.87
11/30/2023	59	438,933	421,284	96%	53	483	8.19
12/31/2023	54	496,120	474,593	96%	105	466	8.63
01/31/2024	45	490,889	471,664	96%	110	527	11.71
02/29/2024	75	554,604	528,273	95%	77	557	7.43
03/31/2024	105	563,775	535,416	95%	59	605	5.76
04/30/2024	129	546,484	523,530	96%	63	627	4.86
05/31/2024	122	503,507	478,867	95%	68	661	5.42
06/30/2024	136	563,088	537,768	96%	65	674	4.96
07/31/2024	115	544,681	510,697	94%	76	694	6.03
08/31/2024	129	556,098	527,594	95%	101	709	5.50
09/30/2024	90	503,979	483,531	96%	73	699	7.77
10/31/2024	82	586,646	545,955	93%	97	701	8.55
11/30/2024	77	481,553	460,877	96%	88	748	9.71
12/31/2024	97	538,716	516,534	96%	96	772	7.96
01/31/2025	74	489,628	446,026	91%	83	835	11.28
02/28/2025	103	520,776	505,059	97%	104	886	8.60
03/31/2025	131	568,844	539,224	95%	109	898	6.85
04/30/2025	132	587,332	554,359	94%	83	1004	7.61
05/31/2025	112	530,094	505,075	95%	89	1003	8.96
06/30/2025	112	582,944	548,699	94%	83	993	8.87

Top 5 Unit Sales by County and Property Type

* Counties with the same % of Sales maybe Included.

Property Type	Brevard	Citrus	Flagler	Hillsborough	Monroe	Orange	F
1/2 Duplex							
Condominium						1%	
Manufactured Home - Post 1977							
Mobile Home - Pre 1976							
Single Family Residence	1%	1%	3%	1%	1%		
Townhouse							
Villa							
Total	1%	1%	3%	1%	1%	1%	



Board/Association:StateMonthYear

New Smyrna BeachFLJune2025

National Association of Realtors®

700 Eleventh Street, NW

Washington, DC 20001-4507

Email:data@realtors.com

Fax:202-383-7568

Questions:202-383-1276

Single-Family Units

Number of Bedrooms

Price Range	2 or Less	3	4 or More	Total
▲				
\$ 1 - 49,999				
\$ 50,000 - 59,999				
\$ 60,000 - 69,999				
\$ 70,000 - 79,999				
\$ 80,000 - 89,999				
\$ 90,000 - 99,999				
\$ 100,000 - 119,999		2		2
\$ 120,000 - 139,999				
\$ 140,000 - 159,999	1			1
\$ 160,000 - 179,999				
\$ 180,000 - 199,999	1			1
\$ 200,000 - 249,999	4	2		6
\$ 250,000 - 299,999	1	10	1	12
\$ 300,000 - 349,999		10	2	12
\$ 350,000 - 399,999	3	6	2	11
\$ 400,000 - 499,999		6	6	12
\$ 500,000 - 599,999	3	3	5	11
\$ 600,000 - 699,999		3	1	4
\$ 700,000 - 799,999				
\$ 800,000 - 899,999		3	3	6
\$ 900,000 - 999,999	1			1
\$ 1,000,000 - and over		2	7	9
Total	14	47	27	88

Condominium / Cooperative Units

Number of Bedrooms

Price Range	2 or Less	3	4 or More	Total
▲				
\$ 1 - 49,999				
\$ 50,000 - 59,999				
\$ 60,000 - 69,999				
\$ 70,000 - 79,999				
\$ 80,000 - 89,999				
\$ 90,000 - 99,999				
\$ 100,000 - 119,999				
\$ 120,000 - 139,999				
\$ 140,000 - 159,999	1			1
\$ 160,000 - 179,999	1			1
\$ 180,000 - 199,999	2			2
\$ 200,000 - 249,999	1			1
\$ 250,000 - 299,999	2	1		3
\$ 300,000 - 349,999	3	1		4
\$ 350,000 - 399,999	4	1		5
\$ 400,000 - 499,999				
\$ 500,000 - 599,999		1		1
\$ 600,000 - 699,999	2	1		3
\$ 700,000 - 799,999		1		1
\$ 800,000 - 899,999				
\$ 900,000 - 999,999		1		1
\$ 1,000,000 - and over				
Total	16	7		23

Active Listings

(Unsold Homes)

Price Range	M-SF	M-Condo
▲		
\$ 1 - 49,999		
\$ 50,000 - 59,999		
\$ 60,000 - 69,999		
\$ 70,000 - 79,999		
\$ 80,000 - 89,999		1
\$ 90,000 - 99,999	1	1
\$ 100,000 - 119,999		2
\$ 120,000 - 139,999		5
\$ 140,000 - 159,999	2	4
\$ 160,000 - 179,999		4
\$ 180,000 - 199,999	5	11
\$ 200,000 - 249,999	25	29
\$ 250,000 - 299,999	51	23
\$ 300,000 - 349,999	72	25
\$ 350,000 - 399,999	63	55
\$ 400,000 - 499,999	95	72
\$ 500,000 - 599,999	57	53
\$ 600,000 - 699,999	54	24
\$ 700,000 - 799,999	28	22
\$ 800,000 - 899,999	18	8
\$ 900,000 - 999,999	19	7
\$ 1,000,000 - and over	106	15
Total	596	361

Sales Pending

(Under Contract)

Price Range	M-SF	M-Condo
▲		
\$ 1 - 49,999		
\$ 50,000 - 59,999		
\$ 60,000 - 69,999		
\$ 70,000 - 79,999		1
\$ 80,000 - 89,999		
\$ 90,000 - 99,999	1	
\$ 100,000 - 119,999		
\$ 120,000 - 139,999		1
\$ 140,000 - 159,999		1
\$ 160,000 - 179,999	1	1
\$ 180,000 - 199,999	2	2
\$ 200,000 - 249,999	5	2
\$ 250,000 - 299,999	18	5
\$ 300,000 - 349,999	10	3
\$ 350,000 - 399,999	24	10
\$ 400,000 - 499,999	21	12
\$ 500,000 - 599,999	9	5
\$ 600,000 - 699,999	8	7
\$ 700,000 - 799,999	6	
\$ 800,000 - 899,999	2	
\$ 900,000 - 999,999	3	
\$ 1,000,000 - and over	13	2
Total	123	52

Time On Market Sort	M-SF	M-Condo
0 - 30	29	4
31-60	24	4
61-90	17	2
91-120	5	2
121-over	13	11
Total	88	23

