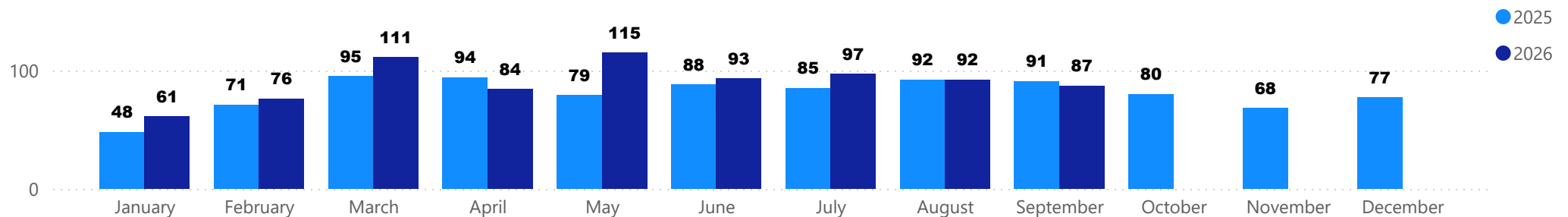




New Smyrna Beach Board Of REALTORS® Inc Monthly Sales Trend Indicator 2026

Sales by Price Range - Single Family Homes & Villas

Price Range	January	February	March	April	May	June	July	August	September	October	November	December	Total
\$ 1 - 49,999					1								1
\$ 50,000 - 59,999			1						1				2
\$ 60,000 - 69,999													
\$ 70,000 - 79,999					1								1
\$ 80,000 - 89,999													
\$ 90,000 - 99,999													
\$ 100,000 - 119,999													
\$ 120,000 - 139,999	1				1				1				3
\$ 140,000 - 159,999		1							1				2
\$ 160,000 - 179,999		1					1		2				4
\$ 180,000 - 199,999	3	1	1		2		1	1					9
\$ 200,000 - 249,999	5	4	5	5	8	6	5	5	9				52
\$ 250,000 - 299,999	7	9	8	12	13	8	7	8	13				85
\$ 300,000 - 349,999	8	12	16	12	23	13	13	19	7				123
\$ 350,000 - 399,999	10	12	12	11	15	11	14	14	13				112
\$ 400,000 - 499,999	12	11	23	13	14	20	19	8	14				134
\$ 500,000 - 599,999	2	3	12	12	6	8	8	8	10				69
\$ 600,000 - 699,999	2	4	7	4	9	6	10	8	7				57
\$ 700,000 - 799,999		2	7	5	8	7	7	3	1				40
\$ 800,000 - 899,999		2	6	3	4	2	1	2	1				21
\$ 900,000 - 999,999	3		5	2	3	2	5	6	1				27
\$ 1,000,000 - and over	8	14	8	5	7	10	6	10	6				74
Total	61	76	111	84	115	93	97	92	87				816

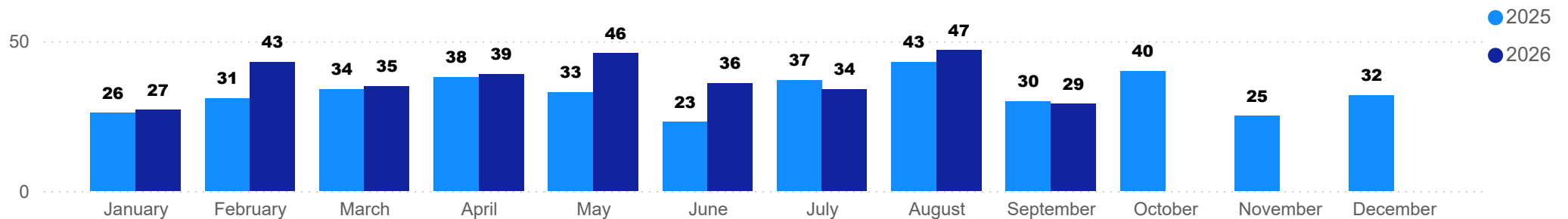




New Smyrna Beach Board Of REALTORS® Inc Monthly Sales Trend Indicator 2026

Sales by Price Range - Condominiums, Townhouses and Co-Ops

Price Range	January	February	March	April	May	June	July	August	September	October	November	December	Total
\$ 1 - 49,999													
\$ 50,000 - 59,999													
\$ 60,000 - 69,999													
\$ 70,000 - 79,999													
\$ 80,000 - 89,999								1					1
\$ 90,000 - 99,999													
\$ 100,000 - 119,999	1												1
\$ 120,000 - 139,999	1	1	1	1			1						5
\$ 140,000 - 159,999	1		2						1				4
\$ 160,000 - 179,999	2				2	1	2	1					8
\$ 180,000 - 199,999	3	6			1		1	3	2				16
\$ 200,000 - 249,999	1	4	1	2	2	2	3	2	5				22
\$ 250,000 - 299,999	1	4	2	3	4	3	6	8	3				34
\$ 300,000 - 349,999	4	5	10	3	4	5	1	7					39
\$ 350,000 - 399,999	2	2	3	9	7	5	3	7	5				43
\$ 400,000 - 499,999	1	11	6	9	12	7	6	4	7				63
\$ 500,000 - 599,999	4	4	3	2	3	3	2	7	2				30
\$ 600,000 - 699,999	3	1	4	3	1	3	6	1	2				24
\$ 700,000 - 799,999		2		4	3	1		1	2				13
\$ 800,000 - 899,999		1		1		2	2	1					7
\$ 900,000 - 999,999	2	2	1		3								8
\$ 1,000,000 - and over	1		2	2	4	4	1	4					18
Total	27	43	35	39	46	36	34	47	29				336

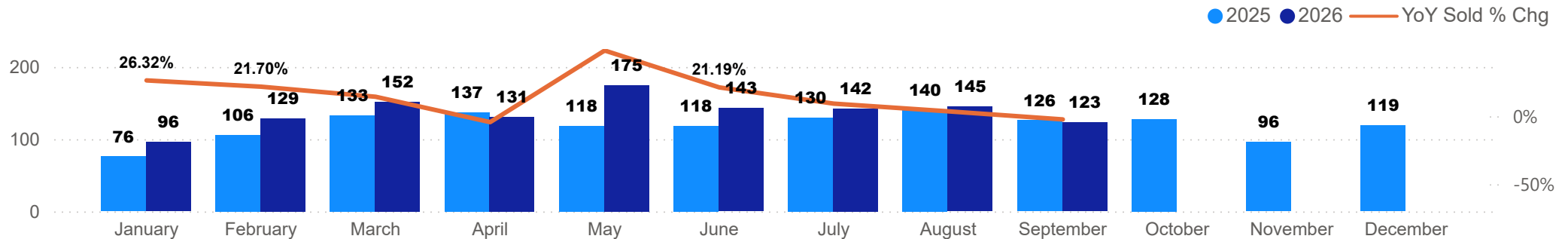




New Smyrna Beach Board Of REALTORS® Inc Monthly Sales Trend Indicator 2026

Sales by Price Range - Overall

Price Range	January	February	March	April	May	June	July	August	September	October	November	December	Total
\$ 1 - 49,999					1								1
\$ 50,000 - 59,999			1						1				2
\$ 60,000 - 69,999					1								1
\$ 70,000 - 79,999	1				1								2
\$ 80,000 - 89,999					2	1		1					4
\$ 90,000 - 99,999							1						1
\$ 100,000 - 119,999	1	1	1		1								4
\$ 120,000 - 139,999	3	1	1	1	2		1		2				11
\$ 140,000 - 159,999	2	1	3		2				2				10
\$ 160,000 - 179,999	3	2			4	2	6	1	2				20
\$ 180,000 - 199,999	6	9	3	1	3	2	1	6	2				33
\$ 200,000 - 249,999	9	11	8	11	14	11	10	10	15				99
\$ 250,000 - 299,999	8	14	10	15	18	15	16	17	18				131
\$ 300,000 - 349,999	12	17	26	15	27	20	15	26	8				166
\$ 350,000 - 399,999	12	15	15	21	22	16	18	21	18				158
\$ 400,000 - 499,999	14	22	29	23	26	28	26	12	23				203
\$ 500,000 - 599,999	6	7	15	15	9	11	10	15	12				100
\$ 600,000 - 699,999	5	5	11	7	10	10	16	9	9				82
\$ 700,000 - 799,999		4	7	9	11	8	7	4	3				53
\$ 800,000 - 899,999		3	6	4	4	4	3	3	1				28
\$ 900,000 - 999,999	5	2	6	2	6	2	5	6	1				35
\$ 1,000,000 - and over	9	15	10	7	11	13	7	14	6				92
Total	96	129	152	131	175	143	142	145	123				1236





New Smyrna Beach Board Of REALTORS® Inc Monthly Sales Trend Indicator 2026

Sales by Bedroom Count

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
0						1	1						2
1	5	5	3	1	7	4	5	8	4				42
2	25	48	31	39	59	38	40	42	29				351
3	52	45	75	67	81	62	67	70	71				590
4	9	24	34	22	21	32	28	16	16				202
5	4	5	8	2	4	5	1	7	2				38
6+	1	2	1		3	2	1	2	1				13
Total	96	129	152	131	175	144	143	145	123				1238

Sales by Bathroom Count

Bathrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
0						1	1						2
1	6	15	8	5	13	9	11	13	12				92
2	59	77	92	88	127	95	96	91	83				808
3	24	21	36	30	24	24	29	28	23				239
4	4	9	13	6	8	12	4	9	5				70
5	3	5	1	2	2	2	1	3					19
6+		2	2		1	1	1	1					8
Total	96	129	152	131	175	144	143	145	123				1238

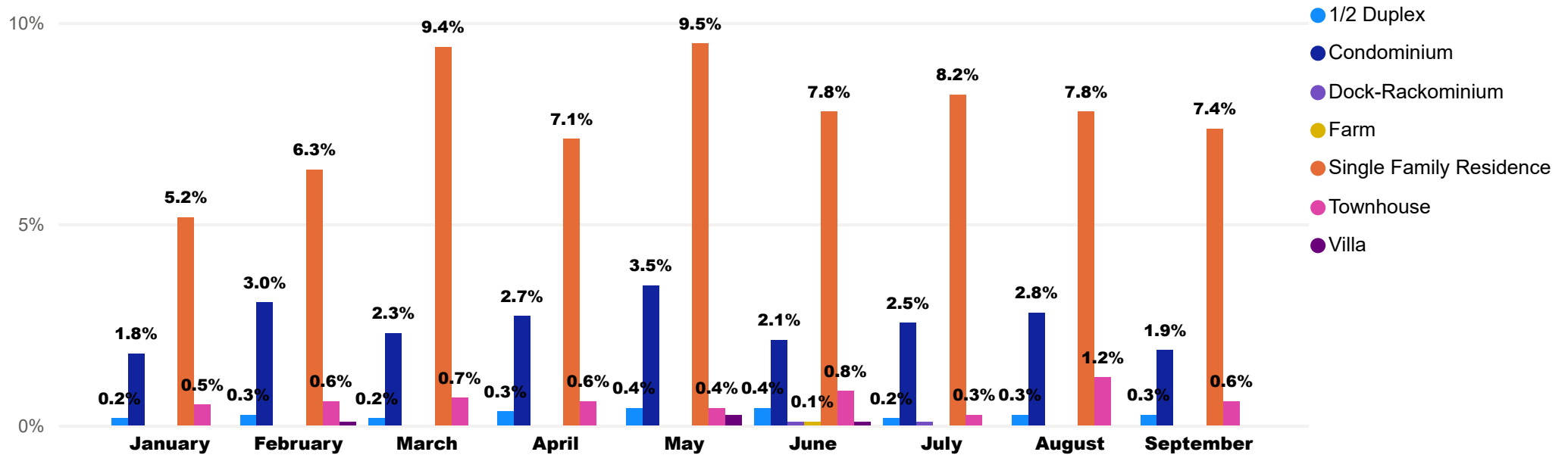


New Smyrna Beach Board Of REALTORS® Inc Monthly Sales Trend Indicator 2026

Sales by Housing Style

Property Type	January	February	March	April	May	June	July	August	September	October	November	December	Total
1/2 Duplex	2	3	2	4	5	5	2	3	3				29
Condominium	21	36	27	32	41	25	30	33	22				267
Dock-Rackominium						1	1						2
Farm						1							1
Single Family Residence	61	75	111	84	112	92	97	92	87				811
Townhouse	6	7	8	7	5	10	3	14	7				67
Villa		1			3	1							5
Total	90	122	148	127	166	135	133	142	119				1182

YTD % of Sales by Property Type





New Smyrna Beach Board Of REALTORS® Inc

Multiple Listing One Month Sales and Inventory Report - September - 2...

Price Range	Sold Units	Market Share	Average List Price	Average Sale Price	% List to Sell	Avg DOM	Inventory
\$ 1 - 49,999							
\$ 50,000 - 59,999	1	1%	95,000	50,000	53%	7	
\$ 60,000 - 69,999							
\$ 70,000 - 79,999							
\$ 80,000 - 89,999							
\$ 90,000 - 99,999							2
\$ 100,000 - 119,999							4
\$ 120,000 - 139,999	1	1%	180,000	135,000	75%	36	6
\$ 140,000 - 159,999	2	2%	175,750	151,250	86%	71	7
\$ 160,000 - 179,999	2	2%	189,500	175,450	93%	10	11
\$ 180,000 - 199,999	2	2%	199,450	190,500	96%	250	14
\$ 200,000 - 249,999	14	12%	240,586	227,643	95%	84	38
\$ 250,000 - 299,999	17	14%	281,300	273,297	97%	75	60
\$ 300,000 - 349,999	8	7%	327,087	314,688	96%	81	89
\$ 350,000 - 399,999	18	15%	386,122	369,389	96%	77	88
\$ 400,000 - 499,999	22	18%	461,736	449,750	97%	77	101
\$ 500,000 - 599,999	12	10%	565,924	544,885	96%	62	71
\$ 600,000 - 699,999	9	8%	654,744	641,222	98%	40	57
\$ 700,000 - 799,999	3	3%	794,633	749,000	94%	68	36
\$ 800,000 - 899,999	1	1%	938,000	875,000	93%	95	20
\$ 900,000 - 999,999	1	1%	950,000	918,000	97%	150	19
\$ 1,000,000 - and over	6	5%	1,714,833	1,647,500	96%	71	98
Total	119	100%	474,996	456,707	96%	74	721

This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants. The data reflects only The sales published through Stellar MLS and does not include all sales in The Reported areas. Neither The Association/Board nor Stellar MLS is in any way responsible for its accuracy.



New Smyrna Beach Board Of REALTORS® Inc

Multiple Listing Year to Date Sales and Inventory Report - 2026

Price Range	Sold Units	Market Share	Average List Price	Average Sale Price	% List to Sell	Avg DOM	Inventory
\$ 1 - 49,999	1	0.08%	69,900	44,000	63%	10	
\$ 50,000 - 59,999	2	0.16%	97,000	52,500	54%	26	
\$ 60,000 - 69,999	1	0.08%	65,000	62,500	96%	90	
\$ 70,000 - 79,999	2	0.16%	89,700	72,500	81%	202	
\$ 80,000 - 89,999	4	0.32%	96,000	85,250	89%	179	
\$ 90,000 - 99,999	1	0.08%	110,000	95,000	86%	22	2
\$ 100,000 - 119,999	4	0.32%	123,725	108,000	87%	95	4
\$ 120,000 - 139,999	11	0.89%	141,609	127,045	90%	45	6
\$ 140,000 - 159,999	10	0.81%	166,400	149,150	90%	40	7
\$ 160,000 - 179,999	20	1.62%	185,735	169,074	91%	101	11
\$ 180,000 - 199,999	33	2.67%	198,634	189,361	95%	133	14
\$ 200,000 - 249,999	99	8.01%	238,999	225,406	94%	92	38
\$ 250,000 - 299,999	131	10.60%	286,733	274,180	96%	84	60
\$ 300,000 - 349,999	166	13.43%	336,324	322,610	96%	82	89
\$ 350,000 - 399,999	158	12.78%	385,108	372,047	97%	92	88
\$ 400,000 - 499,999	203	16.42%	462,831	444,359	96%	110	101
\$ 500,000 - 599,999	100	8.09%	564,604	542,777	96%	105	71
\$ 600,000 - 699,999	82	6.63%	676,402	640,496	95%	82	57
\$ 700,000 - 799,999	53	4.29%	774,274	747,353	97%	104	36
\$ 800,000 - 899,999	28	2.27%	887,164	846,393	95%	104	20
\$ 900,000 - 999,999	35	2.83%	996,355	943,514	95%	92	19
\$ 1,000,000 - and over	92	7.44%	1,986,841	1,835,363	92%	115	98
Total	1236	100.00%	552,029	523,059	95%	96	721

This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants.
The data reflects only The sales published through Stellar MLS and does not include all sales in The Reported areas.
Neither The Association/Board nor Stellar MLS is in any way responsible for its accuracy.



New Smyrna Beach Board Of REALTORS® Inc

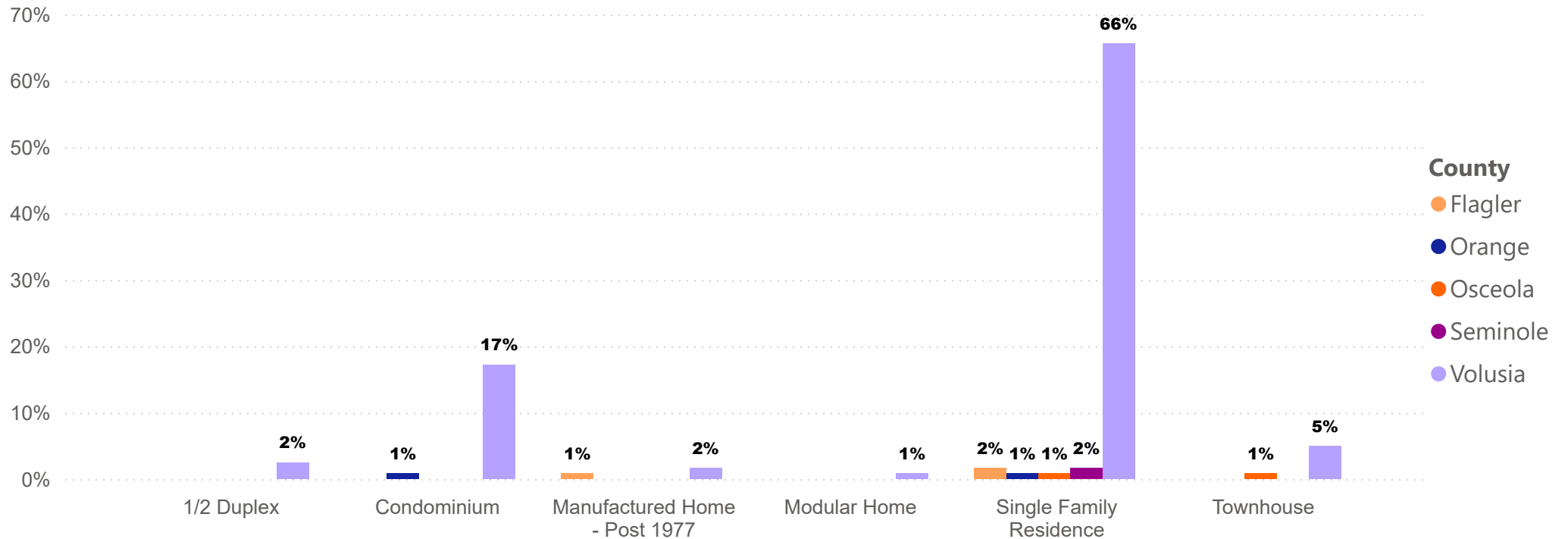
Four Year Sales and Inventory History 2022 - 2026. Compiled from Monthly Sales and Inventory Reports

Month	Monthly Sales	Average List Price	Average Sales Price	% List to Sell	AVG DOM	Inventory	Months Inventory
10/31/2022	81	521,778	501,757	96%	27	277	3.42
11/30/2022	51	426,162	416,454	98%	35	281	5.51
12/31/2022	69	539,755	518,577	96%	41	258	3.74
01/31/2023	45	480,005	462,957	96%	35	313	6.96
02/28/2023	70	453,568	438,753	97%	35	342	4.89
03/31/2023	127	518,168	496,234	96%	51	323	2.54
04/30/2023	94	674,454	658,196	98%	42	310	3.30
05/31/2023	96	466,600	456,231	98%	43	361	3.76
06/30/2023	99	460,455	450,983	98%	32	368	3.72
07/31/2023	95	429,572	417,063	97%	32	360	3.79
08/31/2023	96	511,906	481,627	94%	42	410	4.27
09/30/2023	88	493,577	480,654	97%	36	435	4.94
10/31/2023	69	501,100	485,304	97%	29	476	6.90
11/30/2023	59	438,933	421,284	96%	53	483	8.19
12/31/2023	54	496,120	473,481	95%	105	466	8.63
01/31/2024	45	490,889	471,664	96%	110	527	11.71
02/29/2024	75	554,604	528,273	95%	77	557	7.43
03/31/2024	105	563,775	535,416	95%	59	605	5.76
04/30/2024	129	546,484	523,530	96%	63	626	4.85
05/31/2024	122	503,507	478,867	95%	68	660	5.41
06/30/2024	136	563,088	537,768	96%	65	673	4.95
07/31/2024	114	544,372	510,353	94%	76	693	6.08
08/31/2024	129	556,098	527,594	95%	101	707	5.48
09/30/2024	90	503,979	483,531	96%	73	697	7.74
10/31/2024	82	586,646	545,955	93%	97	699	8.52
11/30/2024	77	481,553	460,812	96%	88	746	9.69
12/31/2024	97	538,716	516,225	96%	96	772	7.96
01/31/2025	74	489,628	446,026	91%	83	835	11.28
02/28/2025	103	520,776	505,059	97%	104	887	8.61
03/31/2025	131	568,844	539,224	95%	109	902	6.89
04/30/2025	132	587,332	554,359	94%	83	1009	7.64
05/31/2025	112	530,094	505,075	95%	89	1009	9.01
06/30/2025	112	582,944	548,699	94%	83	1002	8.95
07/31/2025	127	526,795	500,841	95%	96	1006	7.92
08/31/2025	136	482,675	458,259	95%	107	936	6.88
09/30/2025	122	538,904	514,345	95%	127	897	7.35
10/31/2025	123	523,928	497,399	95%	142	863	7.02
11/30/2025	93	501,521	476,380	95%	136	842	9.05
12/31/2025	111	566,177	523,826	93%	119	816	7.35
01/31/2026	90	600,251	568,876	95%	104	790	8.78
02/28/2026	122	629,320	589,797	94%	114	784	6.43
03/31/2026	148	603,934	570,722	95%	110	806	5.45
04/30/2026	127	545,003	522,644	96%	123	787	6.20
05/31/2026	166	525,753	498,186	95%	107	799	4.81
06/30/2026	134	584,098	554,384	95%	126	782	5.84
07/31/2026	132	531,965	504,423	95%	94	761	5.77
08/31/2026	142	619,152	582,177	94%	97	737	5.19
09/30/2026	119	474,996	456,707	96%	97	721	6.06

Top 5 Unit Sales by County and Property Type

** Counties with the same % of Sales maybe Included.*

Property Type	Flagler	Orange	Osceola	Seminole	Volusia	Total
1/2 Duplex					2%	2%
Condominium		1%			17%	18%
Manufactured Home - Post 1977	1%				2%	2%
Modular Home					1%	1%
Single Family Residence	2%	1%	1%	2%	66%	70%
Townhouse			1%		5%	6%
Total	2%	2%	2%	2%	93%	100%



Board/Association: State Month Year
 ▲ New Smyrna Beach FL September 2026

National Association of Realtors®
 700 Eleventh Street, NW
 Washington, DC 20001-4507

Email: data@realtors.com
 Fax: 202-383-7568
 Questions: 202-383-1276

Single-Family Units
Number of Bedrooms

Price Range ▲	2 or Less	3	4 or More	Total
\$ 1 - 49,999				
\$ 50,000 - 59,999	1			1
\$ 60,000 - 69,999				
\$ 70,000 - 79,999				
\$ 80,000 - 89,999				
\$ 90,000 - 99,999				
\$ 100,000 - 119,999				
\$ 120,000 - 139,999	1			1
\$ 140,000 - 159,999		1		1
\$ 160,000 - 179,999	1	1		2
\$ 180,000 - 199,999				
\$ 200,000 - 249,999	3	5	1	9
\$ 250,000 - 299,999	2	11		13
\$ 300,000 - 349,999		6	1	7
\$ 350,000 - 399,999		10	3	13
\$ 400,000 - 499,999	1	10	3	14
\$ 500,000 - 599,999		6	4	10
\$ 600,000 - 699,999	1	4	2	7
\$ 700,000 - 799,999			1	1
\$ 800,000 - 899,999		1		1
\$ 900,000 - 999,999			1	1
\$ 1,000,000 - and over	1	4	1	6
Total	11	59	17	87

Condominium / Cooperative Units
Number of Bedrooms

Price Range	2 or Less	3	4 or More	Total
\$ 1 - 49,999				
\$ 50,000 - 59,999				
\$ 60,000 - 69,999				
\$ 70,000 - 79,999				
\$ 80,000 - 89,999				
\$ 90,000 - 99,999				
\$ 100,000 - 119,999				
\$ 120,000 - 139,999				
\$ 140,000 - 159,999	1			1
\$ 160,000 - 179,999				
\$ 180,000 - 199,999	2			2
\$ 200,000 - 249,999	3	2		5
\$ 250,000 - 299,999		3		3
\$ 300,000 - 349,999				
\$ 350,000 - 399,999	4	1		5
\$ 400,000 - 499,999	6	1		7
\$ 500,000 - 599,999	1		1	2
\$ 600,000 - 699,999	1	1		2
\$ 700,000 - 799,999	1	1		2
\$ 800,000 - 899,999				
\$ 900,000 - 999,999				
\$ 1,000,000 - and over				
Total	19	9	1	29

Active Listings
 (Unsold Homes)

Price Range ▲	M-SF	M-Condo
\$ 1 - 49,999		
\$ 50,000 - 59,999		
\$ 60,000 - 69,999		
\$ 70,000 - 79,999		
\$ 80,000 - 89,999		
\$ 90,000 - 99,999		2
\$ 100,000 - 119,999	2	2
\$ 120,000 - 139,999		5
\$ 140,000 - 159,999		5
\$ 160,000 - 179,999	1	10
\$ 180,000 - 199,999	4	9
\$ 200,000 - 249,999	18	14
\$ 250,000 - 299,999	38	18
\$ 300,000 - 349,999	56	29
\$ 350,000 - 399,999	59	30
\$ 400,000 - 499,999	54	40
\$ 500,000 - 599,999	39	32
\$ 600,000 - 699,999	26	29
\$ 700,000 - 799,999	21	12
\$ 800,000 - 899,999	14	5
\$ 900,000 - 999,999	13	4
\$ 1,000,000 - and over	79	12
Total	424	258

Sales Pending
 (Under Contract)

Price Range ▲	M-SF	M-Condo
\$ 1 - 49,999		
\$ 50,000 - 59,999		
\$ 60,000 - 69,999		
\$ 70,000 - 79,999		
\$ 80,000 - 89,999		
\$ 90,000 - 99,999		1
\$ 100,000 - 119,999		
\$ 120,000 - 139,999		
\$ 140,000 - 159,999		1
\$ 160,000 - 179,999	1	1
\$ 180,000 - 199,999	2	
\$ 200,000 - 249,999	8	4
\$ 250,000 - 299,999	10	
\$ 300,000 - 349,999	18	3
\$ 350,000 - 399,999	23	3
\$ 400,000 - 499,999	13	12
\$ 500,000 - 599,999	6	5
\$ 600,000 - 699,999	10	2
\$ 700,000 - 799,999	6	1
\$ 800,000 - 899,999	3	2
\$ 900,000 - 999,999	3	1
\$ 1,000,000 - and over	12	3
Total	115	39

Time On Market Sort	M-SF	M-Condo
0 - 30	40	10
31-60	16	4
61-90	7	3
91-120	7	1
121-over	17	11
Total	87	29