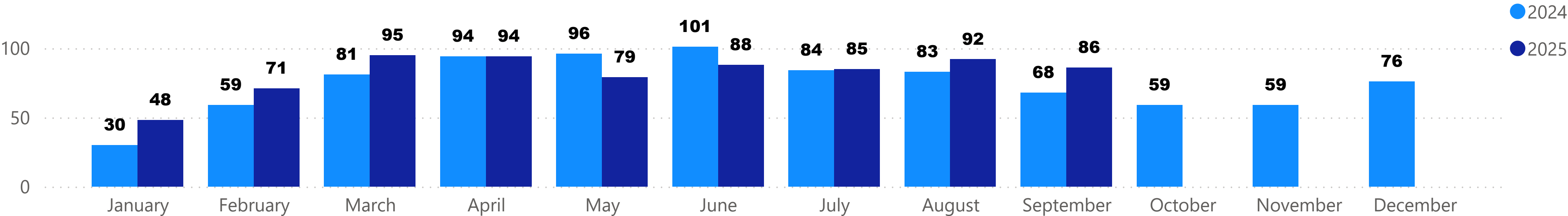




New Smyrna Beach Board Of REALTORS® Inc  
Monthly Sales Trend Indicator 2025

Sales by Price Range - Single Family Homes & Villas

| Price Range             | January | February | March | April | May | June | July | August | September | October | November | December | Total |
|-------------------------|---------|----------|-------|-------|-----|------|------|--------|-----------|---------|----------|----------|-------|
| \$ 1 - 49,999           |         |          |       |       |     |      |      |        |           |         |          |          |       |
| \$ 50,000 - 59,999      |         |          |       |       |     |      |      |        |           |         |          |          |       |
| \$ 60,000 - 69,999      |         |          |       |       |     |      |      |        |           |         |          |          |       |
| \$ 70,000 - 79,999      |         |          |       |       |     |      |      |        |           |         |          |          |       |
| \$ 80,000 - 89,999      |         |          |       |       |     |      |      |        |           |         |          |          |       |
| \$ 90,000 - 99,999      |         |          |       |       |     |      |      |        |           |         |          |          |       |
| \$ 100,000 - 119,999    |         |          |       |       |     | 2    | 1    |        |           |         |          |          | 3     |
| \$ 120,000 - 139,999    |         |          | 2     |       |     |      |      |        | 1         |         |          |          | 3     |
| \$ 140,000 - 159,999    | 1       |          |       |       | 1   | 1    |      |        |           |         |          |          | 3     |
| \$ 160,000 - 179,999    | 1       |          | 1     | 1     |     |      | 1    |        | 1         |         |          |          | 5     |
| \$ 180,000 - 199,999    | 2       | 1        | 3     |       | 3   | 1    |      | 1      | 1         |         |          |          | 12    |
| \$ 200,000 - 249,999    | 4       | 7        | 4     | 8     | 3   | 6    | 3    | 10     | 4         |         |          |          | 49    |
| \$ 250,000 - 299,999    | 6       | 8        | 14    | 12    | 12  | 12   | 14   | 18     | 8         |         |          |          | 104   |
| \$ 300,000 - 349,999    | 7       | 16       | 13    | 6     | 6   | 12   | 13   | 7      | 17        |         |          |          | 97    |
| \$ 350,000 - 399,999    | 7       | 7        | 7     | 12    | 13  | 11   | 13   | 9      | 12        |         |          |          | 91    |
| \$ 400,000 - 499,999    | 6       | 11       | 12    | 14    | 4   | 12   | 14   | 14     | 9         |         |          |          | 96    |
| \$ 500,000 - 599,999    | 5       | 5        | 8     | 13    | 8   | 11   | 5    | 10     | 7         |         |          |          | 72    |
| \$ 600,000 - 699,999    | 3       | 3        | 9     | 7     | 9   | 4    | 5    | 8      | 8         |         |          |          | 56    |
| \$ 700,000 - 799,999    | 3       | 4        | 7     | 5     | 7   |      | 4    | 4      | 5         |         |          |          | 39    |
| \$ 800,000 - 899,999    | 1       | 5        | 5     | 6     | 4   | 6    | 1    | 3      | 1         |         |          |          | 32    |
| \$ 900,000 - 999,999    | 1       |          | 3     | 2     | 1   | 1    | 2    | 3      | 3         |         |          |          | 16    |
| \$ 1,000,000 - and over | 1       | 4        | 7     | 8     | 8   | 9    | 9    | 5      | 9         |         |          |          | 60    |
| Total                   | 48      | 71       | 95    | 94    | 79  | 88   | 85   | 92     | 86        |         |          |          | 738   |

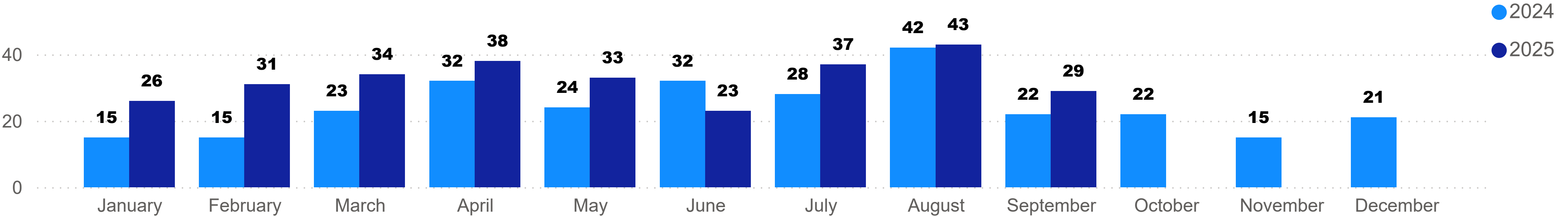




New Smyrna Beach Board Of REALTORS® Inc  
Monthly Sales Trend Indicator 2025

Sales by Price Range - Condominiums, Townhouses and Co-Ops

| Price Range             | January | February | March | April | May | June | July | August | September | October | November | December | Total |
|-------------------------|---------|----------|-------|-------|-----|------|------|--------|-----------|---------|----------|----------|-------|
| \$ 1 - 49,999           |         |          |       |       |     |      |      |        |           |         |          |          |       |
| \$ 50,000 - 59,999      |         |          |       |       |     |      |      |        |           |         |          |          |       |
| \$ 60,000 - 69,999      |         |          |       |       |     |      |      |        |           |         |          |          |       |
| \$ 70,000 - 79,999      |         | 1        |       | 2     |     |      |      | 2      |           |         |          |          | 5     |
| \$ 80,000 - 89,999      |         |          |       |       |     |      |      |        |           |         |          |          |       |
| \$ 90,000 - 99,999      | 1       |          |       |       |     |      |      |        |           |         |          |          | 1     |
| \$ 100,000 - 119,999    | 2       |          | 2     |       | 1   |      | 1    | 1      |           |         |          |          | 7     |
| \$ 120,000 - 139,999    |         |          |       |       |     |      | 1    | 3      |           |         |          |          | 4     |
| \$ 140,000 - 159,999    |         | 1        |       |       |     | 1    |      | 1      |           |         |          |          | 3     |
| \$ 160,000 - 179,999    |         |          | 1     |       | 2   | 1    |      | 4      | 2         |         |          |          | 10    |
| \$ 180,000 - 199,999    | 1       | 1        | 1     |       | 1   | 2    | 3    |        |           |         |          |          | 9     |
| \$ 200,000 - 249,999    | 1       | 3        | 3     | 5     | 6   | 1    |      | 4      | 5         |         |          |          | 28    |
| \$ 250,000 - 299,999    | 1       | 2        | 3     | 6     | 4   | 3    | 8    | 4      | 2         |         |          |          | 33    |
| \$ 300,000 - 349,999    | 3       | 2        | 5     | 5     | 5   | 4    | 2    | 5      | 6         |         |          |          | 37    |
| \$ 350,000 - 399,999    | 7       | 5        | 2     | 3     | 3   | 5    | 7    | 4      | 6         |         |          |          | 42    |
| \$ 400,000 - 499,999    | 3       | 5        | 3     | 5     | 5   |      | 8    | 3      | 3         |         |          |          | 35    |
| \$ 500,000 - 599,999    | 2       | 4        | 3     | 4     | 2   | 1    | 4    | 5      | 1         |         |          |          | 26    |
| \$ 600,000 - 699,999    | 3       | 1        | 4     | 3     | 1   | 3    | 3    | 5      | 1         |         |          |          | 24    |
| \$ 700,000 - 799,999    | 1       | 2        | 1     | 1     | 1   | 1    |      |        | 1         |         |          |          | 8     |
| \$ 800,000 - 899,999    | 1       | 1        | 2     | 2     | 1   |      |      |        |           |         |          |          | 7     |
| \$ 900,000 - 999,999    |         | 1        | 1     |       |     | 1    |      | 1      | 2         |         |          |          | 6     |
| \$ 1,000,000 - and over |         | 2        | 3     | 2     | 1   |      |      | 1      |           |         |          |          | 9     |
| Total                   | 26      | 31       | 34    | 38    | 33  | 23   | 37   | 43     | 29        |         |          |          | 294   |

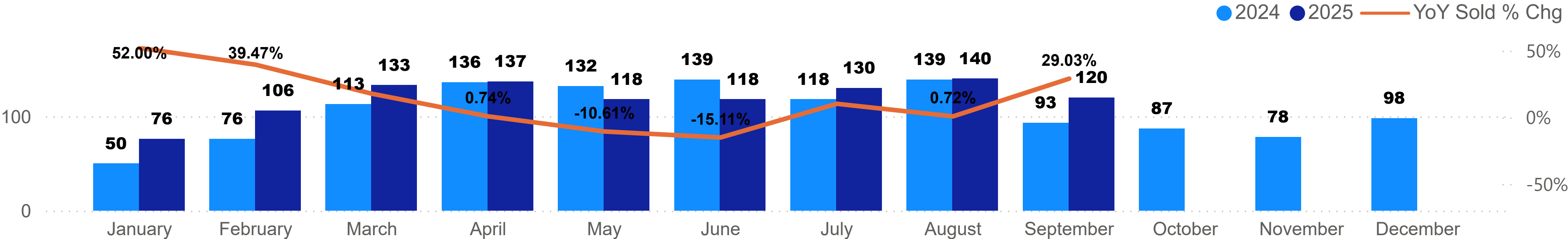




New Smyrna Beach Board Of REALTORS® Inc  
Monthly Sales Trend Indicator 2025

Sales by Price Range - Overall

| Price Range             | January | February | March | April | May | June | July | August | September | October | November | December | Total |
|-------------------------|---------|----------|-------|-------|-----|------|------|--------|-----------|---------|----------|----------|-------|
| \$ 1 - 49,999           |         |          |       |       |     |      |      |        |           |         |          |          |       |
| \$ 50,000 - 59,999      |         |          |       |       |     |      | 1    |        |           |         |          |          | 1     |
| \$ 60,000 - 69,999      |         |          |       |       |     |      |      |        |           |         |          |          |       |
| \$ 70,000 - 79,999      |         | 1        |       | 2     |     |      |      | 2      |           |         |          |          | 5     |
| \$ 80,000 - 89,999      |         |          |       |       |     |      |      |        |           |         |          |          |       |
| \$ 90,000 - 99,999      | 1       |          | 1     |       |     |      |      |        |           |         |          |          | 2     |
| \$ 100,000 - 119,999    | 2       |          | 2     |       | 1   | 2    | 2    | 3      |           |         |          |          | 12    |
| \$ 120,000 - 139,999    |         |          | 2     |       |     |      | 1    | 3      | 1         |         |          |          | 7     |
| \$ 140,000 - 159,999    | 1       | 1        |       |       | 1   | 3    |      | 1      |           |         |          |          | 7     |
| \$ 160,000 - 179,999    | 1       |          | 2     | 1     | 2   | 2    | 3    | 5      | 4         |         |          |          | 20    |
| \$ 180,000 - 199,999    | 3       | 2        | 4     | 1     | 6   | 3    | 3    | 1      | 3         |         |          |          | 26    |
| \$ 200,000 - 249,999    | 7       | 12       | 9     | 13    | 10  | 11   | 5    | 14     | 10        |         |          |          | 91    |
| \$ 250,000 - 299,999    | 7       | 11       | 18    | 22    | 18  | 15   | 22   | 22     | 10        |         |          |          | 145   |
| \$ 300,000 - 349,999    | 10      | 19       | 18    | 11    | 12  | 16   | 17   | 13     | 24        |         |          |          | 140   |
| \$ 350,000 - 399,999    | 14      | 12       | 9     | 15    | 16  | 17   | 21   | 13     | 18        |         |          |          | 135   |
| \$ 400,000 - 499,999    | 9       | 16       | 15    | 19    | 9   | 12   | 22   | 18     | 12        |         |          |          | 132   |
| \$ 500,000 - 599,999    | 7       | 9        | 11    | 17    | 10  | 12   | 9    | 15     | 8         |         |          |          | 98    |
| \$ 600,000 - 699,999    | 6       | 4        | 13    | 10    | 10  | 7    | 8    | 13     | 9         |         |          |          | 80    |
| \$ 700,000 - 799,999    | 4       | 6        | 8     | 6     | 8   | 1    | 4    | 4      | 6         |         |          |          | 47    |
| \$ 800,000 - 899,999    | 2       | 6        | 7     | 8     | 5   | 6    | 1    | 3      | 1         |         |          |          | 39    |
| \$ 900,000 - 999,999    | 1       | 1        | 4     | 2     | 1   | 2    | 2    | 4      | 5         |         |          |          | 22    |
| \$ 1,000,000 - and over | 1       | 6        | 10    | 10    | 9   | 9    | 9    | 6      | 9         |         |          |          | 69    |
| Total                   | 76      | 106      | 133   | 137   | 118 | 118  | 130  | 140    | 120       |         |          |          | 1078  |







New Smyrna Beach Board Of REALTORS® Inc  
Monthly Sales Trend Indicator 2025

Sales by Bedroom Count

| Bedrooms | January | February | March | April | May | June | July | August | September | October | November | December | Total |
|----------|---------|----------|-------|-------|-----|------|------|--------|-----------|---------|----------|----------|-------|
| 0        |         |          |       |       |     | 1    |      |        |           |         |          |          | 1     |
| 1        | 2       | 2        | 5     | 8     | 4   | 2    | 1    | 6      | 4         |         |          |          | 34    |
| 2        | 27      | 34       | 30    | 32    | 33  | 30   | 37   | 42     | 35        |         |          |          | 300   |
| 3        | 38      | 48       | 75    | 68    | 58  | 58   | 70   | 64     | 56        |         |          |          | 535   |
| 4        | 9       | 19       | 18    | 21    | 20  | 23   | 19   | 19     | 18        |         |          |          | 166   |
| 5        |         | 3        | 5     | 5     | 3   | 4    |      | 9      | 4         |         |          |          | 33    |
| 6+       |         |          |       | 3     |     |      | 3    |        | 3         |         |          |          | 9     |
| Total    | 76      | 106      | 133   | 137   | 118 | 118  | 130  | 140    | 120       |         |          |          | 1078  |

Sales by Bathroom Count

| Bathrooms | January | February | March | April | May | June | July | August | September | October | November | December | Total |
|-----------|---------|----------|-------|-------|-----|------|------|--------|-----------|---------|----------|----------|-------|
| 1         | 8       | 8        | 12    | 10    | 7   | 11   | 8    | 11     | 11        |         |          |          | 86    |
| 2         | 52      | 69       | 78    | 92    | 83  | 70   | 85   | 90     | 71        |         |          |          | 690   |
| 3         | 14      | 23       | 35    | 28    | 18  | 27   | 28   | 31     | 30        |         |          |          | 234   |
| 4         | 2       | 5        | 5     | 1     | 10  | 5    | 6    | 7      | 4         |         |          |          | 45    |
| 5         |         |          | 2     | 4     |     | 3    | 1    | 1      | 3         |         |          |          | 14    |
| 6+        |         | 1        | 1     | 2     |     | 2    | 2    |        | 1         |         |          |          | 9     |
| Total     | 76      | 106      | 133   | 137   | 118 | 118  | 130  | 140    | 120       |         |          |          | 1078  |

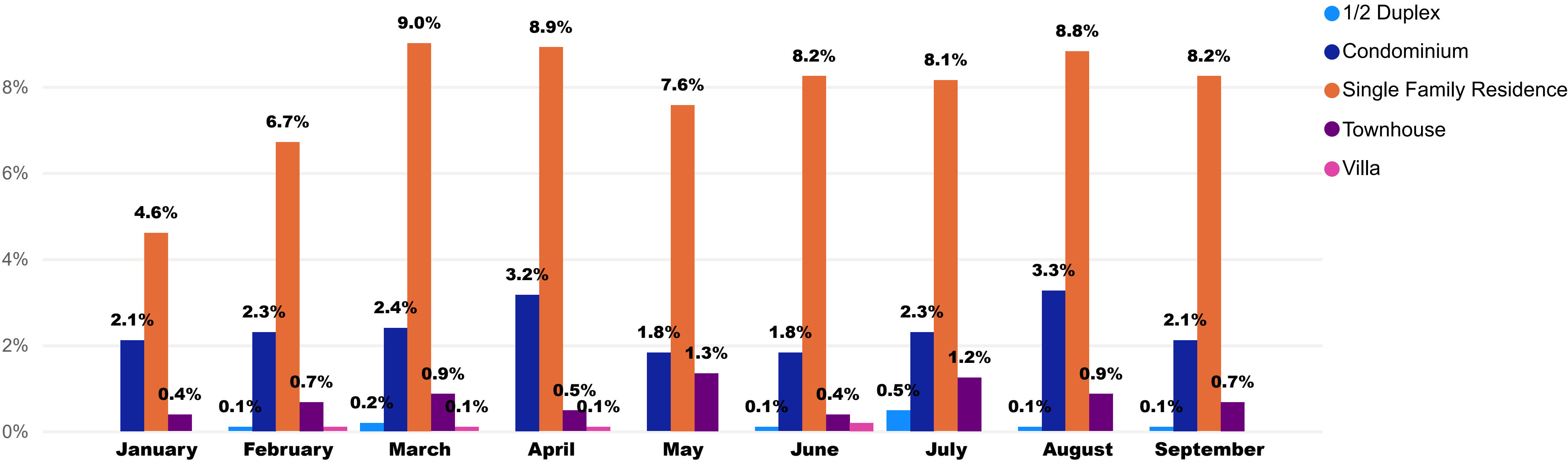


New Smyrna Beach Board Of REALTORS® Inc  
Monthly Sales Trend Indicator 2025

Sales by Housing Style

| Property Type           | January | February | March | April | May | June | July | August | September | October | November | December | Total |
|-------------------------|---------|----------|-------|-------|-----|------|------|--------|-----------|---------|----------|----------|-------|
| 1/2 Duplex              |         | 1        | 2     |       |     | 1    | 5    | 1      | 1         |         |          |          | 11    |
| Condominium             | 22      | 24       | 25    | 33    | 19  | 19   | 24   | 34     | 22        |         |          |          | 222   |
| Single Family Residence | 48      | 70       | 94    | 93    | 79  | 86   | 85   | 92     | 86        |         |          |          | 733   |
| Townhouse               | 4       | 7        | 9     | 5     | 14  | 4    | 13   | 9      | 7         |         |          |          | 72    |
| Villa                   |         | 1        | 1     | 1     |     | 2    |      |        |           |         |          |          | 5     |
| Total                   | 74      | 103      | 131   | 132   | 112 | 112  | 127  | 136    | 116       |         |          |          | 1043  |

YTD % of Sales by Property Type







# New Smyrna Beach Board Of REALTORS® Inc

## Multiple Listing One Month Sales and Inventory Report - September - 2025

| Price Range             | Sold Units | Market Share | Average List Price | Average Sale Price | % List to Sell | Avg DOM    | Inventory  |
|-------------------------|------------|--------------|--------------------|--------------------|----------------|------------|------------|
| \$ 1 - 49,999           |            |              |                    |                    |                |            |            |
| \$ 50,000 - 59,999      |            |              |                    |                    |                |            |            |
| \$ 60,000 - 69,999      |            |              |                    |                    |                |            |            |
| \$ 70,000 - 79,999      |            |              |                    |                    |                |            |            |
| \$ 80,000 - 89,999      |            |              |                    |                    |                |            |            |
| \$ 90,000 - 99,999      |            |              |                    |                    |                |            | 2          |
| \$ 100,000 - 119,999    |            |              |                    |                    |                |            |            |
| \$ 120,000 - 139,999    | 1          | 1%           | 149,000            | 130,000            | 87%            | 158        | 10         |
| \$ 140,000 - 159,999    |            |              |                    |                    |                |            | 8          |
| \$ 160,000 - 179,999    | 3          | 3%           | 182,966            | 170,667            | 93%            | 88         | 4          |
| \$ 180,000 - 199,999    | 2          | 2%           | 197,950            | 185,750            | 94%            | 69         | 14         |
| \$ 200,000 - 249,999    | 9          | 8%           | 239,200            | 228,000            | 95%            | 104        | 57         |
| \$ 250,000 - 299,999    | 10         | 9%           | 291,160            | 276,200            | 95%            | 104        | 69         |
| \$ 300,000 - 349,999    | 23         | 20%          | 330,570            | 319,180            | 97%            | 108        | 104        |
| \$ 350,000 - 399,999    | 18         | 16%          | 389,172            | 375,383            | 96%            | 94         | 117        |
| \$ 400,000 - 499,999    | 12         | 10%          | 480,442            | 449,749            | 94%            | 174        | 150        |
| \$ 500,000 - 599,999    | 8          | 7%           | 560,862            | 537,875            | 96%            | 85         | 91         |
| \$ 600,000 - 699,999    | 9          | 8%           | 669,664            | 634,056            | 95%            | 104        | 60         |
| \$ 700,000 - 799,999    | 6          | 5%           | 780,483            | 761,500            | 98%            | 124        | 45         |
| \$ 800,000 - 899,999    | 1          | 1%           | 849,000            | 825,000            | 97%            | 88         | 19         |
| \$ 900,000 - 999,999    | 5          | 4%           | 1,007,596          | 981,798            | 97%            | 116        | 38         |
| \$ 1,000,000 - and over | 9          | 8%           | 1,716,543          | 1,626,899          | 95%            | 142        | 96         |
| <b>Total</b>            | <b>116</b> | <b>100%</b>  | <b>543,658</b>     | <b>519,630</b>     | <b>96%</b>     | <b>113</b> | <b>884</b> |

**This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants. The data reflects only The sales published through Stellar MLS and does not include all sales in The Reported areas. Neither The Association/Board nor Stellar MLS is in any way responsible for its accuracy.**



## New Smyrna Beach Board Of REALTORS® Inc

### Multiple Listing Year to Date Sales and Inventory Report - 2025

| Price Range             | Sold Units  | Market Share   | Average List Price | Average Sale Price | % List to Sell | Avg DOM   | Inventory  |
|-------------------------|-------------|----------------|--------------------|--------------------|----------------|-----------|------------|
| \$ 1 - 49,999           |             |                |                    |                    |                |           |            |
| \$ 50,000 - 59,999      | 1           | 0.09%          | 64,900             | 56,000             | 86%            | 28        |            |
| \$ 60,000 - 69,999      |             |                |                    |                    |                |           |            |
| \$ 70,000 - 79,999      | 5           | 0.46%          | 83,940             | 76,580             | 91%            | 71        |            |
| \$ 80,000 - 89,999      |             |                |                    |                    |                |           |            |
| \$ 90,000 - 99,999      | 2           | 0.19%          | 102,950            | 94,750             | 92%            | 71        | 2          |
| \$ 100,000 - 119,999    | 12          | 1.11%          | 124,533            | 108,070            | 87%            | 122       |            |
| \$ 120,000 - 139,999    | 7           | 0.65%          | 144,971            | 132,643            | 91%            | 89        | 10         |
| \$ 140,000 - 159,999    | 7           | 0.65%          | 152,154            | 150,143            | 99%            | 85        | 8          |
| \$ 160,000 - 179,999    | 20          | 1.86%          | 189,350            | 169,725            | 90%            | 67        | 4          |
| \$ 180,000 - 199,999    | 26          | 2.41%          | 204,792            | 188,750            | 92%            | 96        | 14         |
| \$ 200,000 - 249,999    | 91          | 8.44%          | 239,577            | 225,368            | 94%            | 77        | 57         |
| \$ 250,000 - 299,999    | 145         | 13.45%         | 280,840            | 270,964            | 96%            | 88        | 69         |
| \$ 300,000 - 349,999    | 140         | 12.99%         | 337,392            | 323,103            | 96%            | 86        | 104        |
| \$ 350,000 - 399,999    | 135         | 12.52%         | 387,902            | 371,573            | 96%            | 86        | 117        |
| \$ 400,000 - 499,999    | 132         | 12.24%         | 465,990            | 445,521            | 96%            | 95        | 150        |
| \$ 500,000 - 599,999    | 98          | 9.09%          | 567,436            | 544,139            | 96%            | 87        | 91         |
| \$ 600,000 - 699,999    | 80          | 7.42%          | 677,848            | 643,401            | 95%            | 94        | 60         |
| \$ 700,000 - 799,999    | 47          | 4.36%          | 783,522            | 754,128            | 96%            | 77        | 45         |
| \$ 800,000 - 899,999    | 39          | 3.62%          | 886,555            | 842,782            | 95%            | 89        | 19         |
| \$ 900,000 - 999,999    | 22          | 2.04%          | 992,103            | 957,840            | 97%            | 111       | 38         |
| \$ 1,000,000 - and over | 69          | 6.40%          | 1,890,171          | 1,748,777          | 93%            | 70        | 96         |
| <b>Total</b>            | <b>1078</b> | <b>100.00%</b> | <b>529,219</b>     | <b>501,910</b>     | <b>95%</b>     | <b>87</b> | <b>884</b> |

**This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants.**  
**The data reflects only The sales published through Stellar MLS and does not include all sales in The Reported areas.**  
**Neither The Association/Board nor Stellar MLS is in any way responsible for its accuracy.**

## Four Year Sales and Inventory History 2021 - 2025. Compiled from Monthly Sales and Inventory Reports

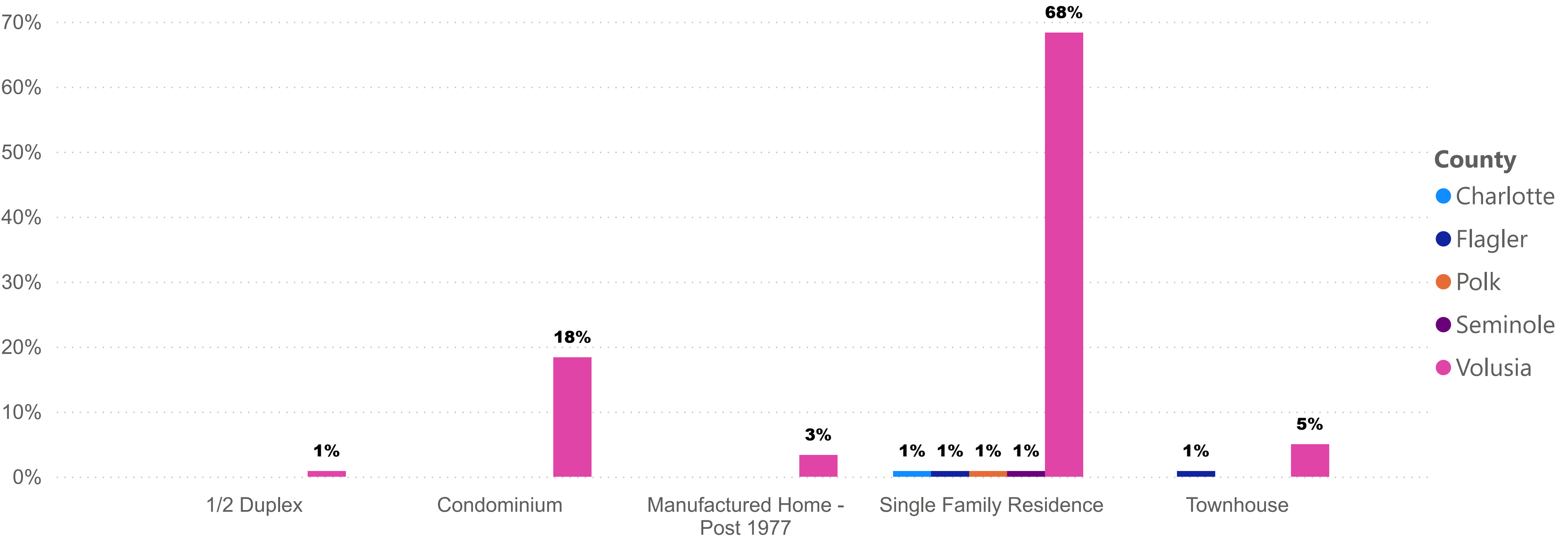
| Month      | Monthly Sales | Average List Price | Average Sales Price | % List to Sell | AVG DOM | Inventory | Months Inventory |
|------------|---------------|--------------------|---------------------|----------------|---------|-----------|------------------|
| 10/31/2021 | 110           | 426,534            | 417,729             | 98%            | 38      | 354       | 3.22             |
| 11/30/2021 | 111           | 377,507            | 370,706             | 98%            | 24      | 331       | 2.98             |
| 12/31/2021 | 129           | 432,081            | 417,814             | 97%            | 34      | 281       | 2.18             |
| 01/31/2022 | 111           | 470,071            | 459,219             | 98%            | 36      | 309       | 2.78             |
| 02/28/2022 | 128           | 459,780            | 450,415             | 98%            | 25      | 305       | 2.38             |
| 03/31/2022 | 151           | 478,163            | 489,730             | 102%           | 29      | 298       | 1.97             |
| 04/30/2022 | 119           | 469,557            | 455,529             | 97%            | 21      | 310       | 2.61             |
| 05/31/2022 | 137           | 459,208            | 451,143             | 98%            | 14      | 299       | 2.18             |
| 06/30/2022 | 108           | 504,832            | 492,978             | 98%            | 25      | 321       | 2.97             |
| 07/31/2022 | 114           | 465,301            | 450,605             | 97%            | 19      | 305       | 2.68             |
| 08/31/2022 | 94            | 490,240            | 471,319             | 96%            | 23      | 317       | 3.37             |
| 09/30/2022 | 85            | 521,027            | 501,929             | 96%            | 24      | 292       | 3.44             |
| 10/31/2022 | 81            | 521,778            | 501,757             | 96%            | 27      | 277       | 3.42             |
| 11/30/2022 | 51            | 426,162            | 416,454             | 98%            | 35      | 281       | 5.51             |
| 12/31/2022 | 69            | 539,755            | 518,577             | 96%            | 41      | 258       | 3.74             |
| 01/31/2023 | 45            | 480,005            | 462,957             | 96%            | 35      | 313       | 6.96             |
| 02/28/2023 | 70            | 453,568            | 438,753             | 97%            | 35      | 342       | 4.89             |
| 03/31/2023 | 127           | 518,168            | 496,234             | 96%            | 51      | 323       | 2.54             |
| 04/30/2023 | 94            | 674,454            | 658,196             | 98%            | 42      | 309       | 3.29             |
| 05/31/2023 | 96            | 466,600            | 456,231             | 98%            | 43      | 360       | 3.75             |
| 06/30/2023 | 99            | 460,455            | 450,983             | 98%            | 32      | 367       | 3.71             |
| 07/31/2023 | 95            | 429,572            | 417,063             | 97%            | 32      | 359       | 3.78             |
| 08/31/2023 | 96            | 511,906            | 481,627             | 94%            | 42      | 409       | 4.26             |
| 09/30/2023 | 88            | 493,577            | 480,654             | 97%            | 36      | 434       | 4.93             |
| 10/31/2023 | 69            | 501,100            | 485,304             | 97%            | 29      | 474       | 6.87             |
| 11/30/2023 | 59            | 438,933            | 421,284             | 96%            | 53      | 483       | 8.19             |
| 12/31/2023 | 54            | 496,120            | 474,593             | 96%            | 105     | 466       | 8.63             |
| 01/31/2024 | 45            | 490,889            | 471,664             | 96%            | 110     | 527       | 11.71            |
| 02/29/2024 | 75            | 554,604            | 528,273             | 95%            | 77      | 557       | 7.43             |
| 03/31/2024 | 105           | 563,775            | 535,416             | 95%            | 59      | 605       | 5.76             |
| 04/30/2024 | 129           | 546,484            | 523,530             | 96%            | 63      | 627       | 4.86             |
| 05/31/2024 | 122           | 503,507            | 478,867             | 95%            | 68      | 661       | 5.42             |
| 06/30/2024 | 136           | 563,088            | 537,768             | 96%            | 65      | 673       | 4.95             |
| 07/31/2024 | 115           | 544,681            | 510,697             | 94%            | 76      | 693       | 6.03             |
| 08/31/2024 | 129           | 556,098            | 527,594             | 95%            | 101     | 708       | 5.49             |
| 09/30/2024 | 90            | 503,979            | 483,531             | 96%            | 73      | 698       | 7.76             |
| 10/31/2024 | 82            | 586,646            | 545,955             | 93%            | 97      | 700       | 8.54             |
| 11/30/2024 | 77            | 481,553            | 460,877             | 96%            | 88      | 747       | 9.70             |
| 12/31/2024 | 97            | 538,716            | 516,534             | 96%            | 96      | 773       | 7.97             |
| 01/31/2025 | 74            | 489,628            | 446,026             | 91%            | 83      | 836       | 11.30            |
| 02/28/2025 | 103           | 520,776            | 505,059             | 97%            | 104     | 888       | 8.62             |
| 03/31/2025 | 131           | 568,844            | 539,224             | 95%            | 109     | 903       | 6.89             |
| 04/30/2025 | 132           | 587,332            | 554,359             | 94%            | 83      | 1006      | 7.62             |
| 05/31/2025 | 112           | 530,094            | 505,075             | 95%            | 89      | 1004      | 8.96             |
| 06/30/2025 | 112           | 582,944            | 548,699             | 94%            | 83      | 998       | 8.91             |
| 07/31/2025 | 127           | 526,795            | 500,841             | 95%            | 96      | 1001      | 7.88             |
| 08/31/2025 | 136           | 482,675            | 458,259             | 95%            | 107     | 924       | 6.79             |
| 09/30/2025 | 116           | 543,658            | 519,630             | 96%            | 127     | 884       | 7.62             |



Top 5 Unit Sales by County and Property Type

\* Counties with the same % of Sales maybe Included.

| Property Type                 | Charlotte | Flagler | Polk | Seminole | Volusia | Total |
|-------------------------------|-----------|---------|------|----------|---------|-------|
| 1/2 Duplex                    |           |         |      |          | 1%      | 1%    |
| Condominium                   |           |         |      |          | 18%     | 18%   |
| Manufactured Home - Post 1977 |           |         |      |          | 3%      | 3%    |
| Single Family Residence       | 1%        | 1%      | 1%   | 1%       | 68%     | 72%   |
| Townhouse                     |           | 1%      |      |          | 5%      | 6%    |
| Total                         | 1%        | 2%      | 1%   | 1%       | 96%     | 100%  |



Board/Association:    State    Month    Year  
▲  
New Smyrna Beach    FL    September    2025

National Association of Realtors®  
700 Eleventh Street, NW  
Washington, DC 20001-4507

Email:    [data@realtors.com](mailto:data@realtors.com)  
Fax:    202-383-7568  
Questions: 202-383-1276

Single-Family Units  
Number of Bedrooms

| Price Range<br>▲        | 2 or<br>Less | 3  | 4 or<br>More | Total |
|-------------------------|--------------|----|--------------|-------|
| \$ 1 - 49,999           |              |    |              |       |
| \$ 50,000 - 59,999      |              |    |              |       |
| \$ 60,000 - 69,999      |              |    |              |       |
| \$ 70,000 - 79,999      |              |    |              |       |
| \$ 80,000 - 89,999      |              |    |              |       |
| \$ 90,000 - 99,999      |              |    |              |       |
| \$ 100,000 - 119,999    |              |    |              |       |
| \$ 120,000 - 139,999    | 1            |    |              | 1     |
| \$ 140,000 - 159,999    |              |    |              |       |
| \$ 160,000 - 179,999    | 1            |    |              | 1     |
| \$ 180,000 - 199,999    |              | 1  |              | 1     |
| \$ 200,000 - 249,999    | 2            | 2  |              | 4     |
| \$ 250,000 - 299,999    | 4            | 4  |              | 8     |
| \$ 300,000 - 349,999    | 2            | 14 | 1            | 17    |
| \$ 350,000 - 399,999    | 1            | 8  | 3            | 12    |
| \$ 400,000 - 499,999    |              | 5  | 4            | 9     |
| \$ 500,000 - 599,999    | 1            | 4  | 2            | 7     |
| \$ 600,000 - 699,999    | 1            | 5  | 2            | 8     |
| \$ 700,000 - 799,999    |              | 1  | 4            | 5     |
| \$ 800,000 - 899,999    |              |    | 1            | 1     |
| \$ 900,000 - 999,999    |              |    | 3            | 3     |
| \$ 1,000,000 - and over |              | 4  | 5            | 9     |
| Total                   | 13           | 48 | 25           | 86    |

Condominium / Cooperative Units  
Number of Bedrooms

| Price Range             | 2 or<br>Less | 3 | 4 or<br>More | Total |
|-------------------------|--------------|---|--------------|-------|
| \$ 1 - 49,999           |              |   |              |       |
| \$ 50,000 - 59,999      |              |   |              |       |
| \$ 60,000 - 69,999      |              |   |              |       |
| \$ 70,000 - 79,999      |              |   |              |       |
| \$ 80,000 - 89,999      |              |   |              |       |
| \$ 90,000 - 99,999      |              |   |              |       |
| \$ 100,000 - 119,999    |              |   |              |       |
| \$ 120,000 - 139,999    |              |   |              |       |
| \$ 140,000 - 159,999    |              |   |              |       |
| \$ 160,000 - 179,999    | 2            |   |              | 2     |
| \$ 180,000 - 199,999    |              |   |              |       |
| \$ 200,000 - 249,999    | 5            |   |              | 5     |
| \$ 250,000 - 299,999    | 2            |   |              | 2     |
| \$ 300,000 - 349,999    | 5            | 1 |              | 6     |
| \$ 350,000 - 399,999    | 3            | 3 |              | 6     |
| \$ 400,000 - 499,999    | 2            | 1 |              | 3     |
| \$ 500,000 - 599,999    | 1            |   |              | 1     |
| \$ 600,000 - 699,999    | 1            |   |              | 1     |
| \$ 700,000 - 799,999    |              | 1 |              | 1     |
| \$ 800,000 - 899,999    |              |   |              |       |
| \$ 900,000 - 999,999    | 1            | 1 |              | 2     |
| \$ 1,000,000 - and over |              |   |              |       |
| Total                   | 22           | 7 |              | 29    |

Active Listings  
(Unsold Homes)

| Price Range<br>▲        | M-SF | M-Condo |
|-------------------------|------|---------|
| \$ 1 - 49,999           |      |         |
| \$ 50,000 - 59,999      |      |         |
| \$ 60,000 - 69,999      |      |         |
| \$ 70,000 - 79,999      | 1    |         |
| \$ 80,000 - 89,999      |      |         |
| \$ 90,000 - 99,999      |      | 2       |
| \$ 100,000 - 119,999    |      |         |
| \$ 120,000 - 139,999    | 1    | 6       |
| \$ 140,000 - 159,999    | 1    | 4       |
| \$ 160,000 - 179,999    |      | 3       |
| \$ 180,000 - 199,999    | 3    | 9       |
| \$ 200,000 - 249,999    | 24   | 23      |
| \$ 250,000 - 299,999    | 45   | 18      |
| \$ 300,000 - 349,999    | 65   | 29      |
| \$ 350,000 - 399,999    | 62   | 40      |
| \$ 400,000 - 499,999    | 77   | 67      |
| \$ 500,000 - 599,999    | 50   | 35      |
| \$ 600,000 - 699,999    | 37   | 21      |
| \$ 700,000 - 799,999    | 24   | 16      |
| \$ 800,000 - 899,999    | 16   | 4       |
| \$ 900,000 - 999,999    | 24   | 8       |
| \$ 1,000,000 - and over | 79   | 15      |
| Total                   | 509  | 300     |

Sales Pending  
(Under Contract)

| Price Range<br>▲        | M-SF | M-Condo |
|-------------------------|------|---------|
| \$ 1 - 49,999           |      |         |
| \$ 50,000 - 59,999      |      |         |
| \$ 60,000 - 69,999      |      |         |
| \$ 70,000 - 79,999      |      |         |
| \$ 80,000 - 89,999      |      |         |
| \$ 90,000 - 99,999      |      |         |
| \$ 100,000 - 119,999    |      | 1       |
| \$ 120,000 - 139,999    |      | 1       |
| \$ 140,000 - 159,999    | 1    | 1       |
| \$ 160,000 - 179,999    | 1    |         |
| \$ 180,000 - 199,999    | 2    | 1       |
| \$ 200,000 - 249,999    | 5    | 2       |
| \$ 250,000 - 299,999    | 15   | 2       |
| \$ 300,000 - 349,999    | 19   | 6       |
| \$ 350,000 - 399,999    | 25   | 6       |
| \$ 400,000 - 499,999    | 19   | 6       |
| \$ 500,000 - 599,999    | 9    | 4       |
| \$ 600,000 - 699,999    | 8    | 3       |
| \$ 700,000 - 799,999    | 6    | 2       |
| \$ 800,000 - 899,999    | 4    | 2       |
| \$ 900,000 - 999,999    | 5    | 2       |
| \$ 1,000,000 - and over | 8    | 1       |
| Total                   | 127  | 40      |

| Time On Market Sort | M-SF | M-Condo |
|---------------------|------|---------|
| 0 - 30              | 22   | 7       |
| 31-60               | 6    | 4       |
| 61-90               | 14   | 2       |
| 91-120              | 12   | 4       |
| 121-over            | 32   | 12      |
| Total               | 86   | 29      |

