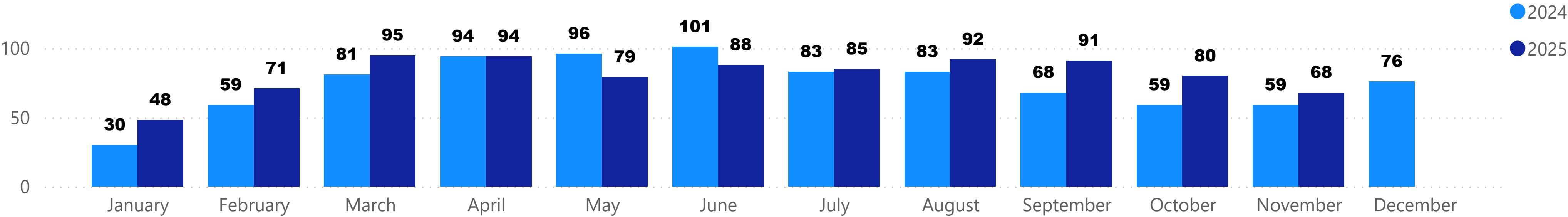




New Smyrna Beach Board Of REALTORS® Inc
Monthly Sales Trend Indicator 2025

Sales by Price Range - Single Family Homes & Villas

Price Range	January	February	March	April	May	June	July	August	September	October	November	December	Total
\$ 1 - 49,999													
\$ 50,000 - 59,999													
\$ 60,000 - 69,999													
\$ 70,000 - 79,999													
\$ 80,000 - 89,999													
\$ 90,000 - 99,999													
\$ 100,000 - 119,999						2	1			1			4
\$ 120,000 - 139,999			2						1				3
\$ 140,000 - 159,999	1				1	1							3
\$ 160,000 - 179,999	1		1	1			1		1	1			6
\$ 180,000 - 199,999	2	1	3		3	1		1	2	1	1		15
\$ 200,000 - 249,999	4	7	4	8	3	6	3	10	4	3	6		58
\$ 250,000 - 299,999	6	8	14	12	12	12	14	18	9	11	8		124
\$ 300,000 - 349,999	7	16	13	6	6	12	13	7	18	15	14		127
\$ 350,000 - 399,999	7	7	7	12	13	11	13	9	12	6	11		108
\$ 400,000 - 499,999	6	11	12	14	4	12	14	14	9	11	8		115
\$ 500,000 - 599,999	5	5	8	13	8	11	5	10	7	7	7		86
\$ 600,000 - 699,999	3	3	9	7	9	4	5	8	9	8	3		68
\$ 700,000 - 799,999	3	4	7	5	7		4	4	5	7	3		49
\$ 800,000 - 899,999	1	5	5	6	4	6	1	3	1	3			35
\$ 900,000 - 999,999	1		3	2	1	1	2	3	4	1	5		23
\$ 1,000,000 - and over	1	4	7	8	8	9	9	5	9	5	2		67
Total	48	71	95	94	79	88	85	92	91	80	68		891

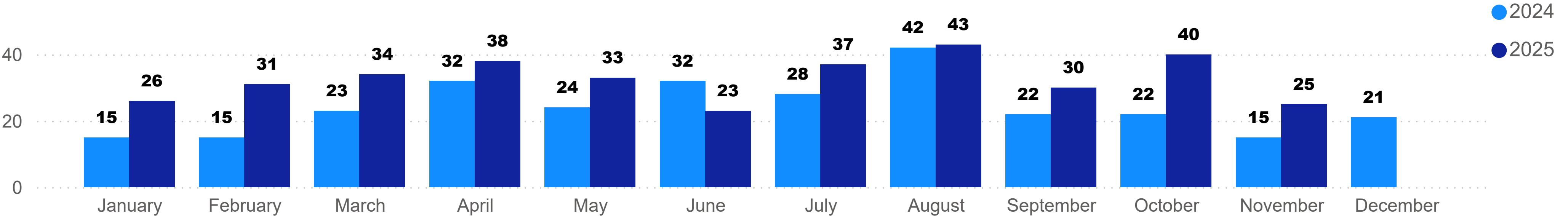




New Smyrna Beach Board Of REALTORS® Inc
Monthly Sales Trend Indicator 2025

Sales by Price Range - Condominiums, Townhouses and Co-Ops

Price Range	January	February	March	April	May	June	July	August	September	October	November	December	Total
\$ 1 - 49,999													
\$ 50,000 - 59,999													
\$ 60,000 - 69,999													
\$ 70,000 - 79,999		1		2				2					5
\$ 80,000 - 89,999													
\$ 90,000 - 99,999	1												1
\$ 100,000 - 119,999	2		2		1		1	1	1				8
\$ 120,000 - 139,999							1	3		1			5
\$ 140,000 - 159,999		1				1		1			1		4
\$ 160,000 - 179,999			1		2	1		4	2	1	1		12
\$ 180,000 - 199,999	1	1	1		1	2	3						9
\$ 200,000 - 249,999	1	3	3	5	6	1		4	5	3	4		35
\$ 250,000 - 299,999	1	2	3	6	4	3	8	4	2	3	3		39
\$ 300,000 - 349,999	3	2	5	5	5	4	2	5	6	5	3		45
\$ 350,000 - 399,999	7	5	2	3	3	5	7	4	6	2	3		47
\$ 400,000 - 499,999	3	5	3	5	5		8	3	3	8	4		47
\$ 500,000 - 599,999	2	4	3	4	2	1	4	5	1	5	3		34
\$ 600,000 - 699,999	3	1	4	3	1	3	3	5	1	2	1		27
\$ 700,000 - 799,999	1	2	1	1	1	1			1	5			13
\$ 800,000 - 899,999	1	1	2	2	1					3			10
\$ 900,000 - 999,999		1	1			1		1	2	1			7
\$ 1,000,000 - and over		2	3	2	1			1		1	2		12
Total	26	31	34	38	33	23	37	43	30	40	25		360

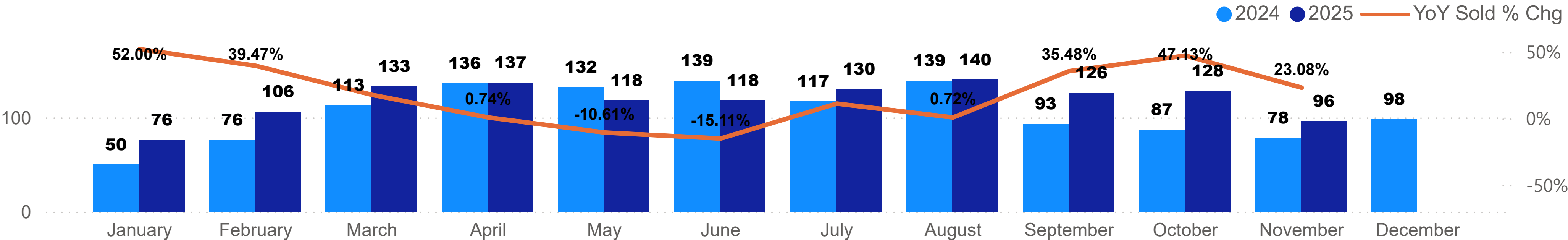




New Smyrna Beach Board Of REALTORS® Inc
Monthly Sales Trend Indicator 2025

Sales by Price Range - Overall

Price Range	January	February	March	April	May	June	July	August	September	October	November	December	Total
\$ 1 - 49,999													
\$ 50,000 - 59,999							1						1
\$ 60,000 - 69,999										1			1
\$ 70,000 - 79,999		1		2				2					5
\$ 80,000 - 89,999											1		1
\$ 90,000 - 99,999	1		1							1			3
\$ 100,000 - 119,999	2		2		1	2	2	3	1	1			14
\$ 120,000 - 139,999			2				1	3	1	1			8
\$ 140,000 - 159,999	1	1			1	3		1		1	1		9
\$ 160,000 - 179,999	1		2	1	2	2	3	5	4	3	1		24
\$ 180,000 - 199,999	3	2	4	1	6	3	3	1	4	1	1		29
\$ 200,000 - 249,999	7	12	9	13	10	11	5	14	10	8	11		110
\$ 250,000 - 299,999	7	11	18	22	18	15	22	22	11	15	11		172
\$ 300,000 - 349,999	10	19	18	11	12	16	17	13	25	20	18		179
\$ 350,000 - 399,999	14	12	9	15	16	17	21	13	18	9	14		158
\$ 400,000 - 499,999	9	16	15	19	9	12	22	18	12	19	12		163
\$ 500,000 - 599,999	7	9	11	17	10	12	9	15	8	12	10		120
\$ 600,000 - 699,999	6	4	13	10	10	7	8	13	10	10	4		95
\$ 700,000 - 799,999	4	6	8	6	8	1	4	4	6	12	3		62
\$ 800,000 - 899,999	2	6	7	8	5	6	1	3	1	6			45
\$ 900,000 - 999,999	1	1	4	2	1	2	2	4	6	2	5		30
\$ 1,000,000 - and over	1	6	10	10	9	9	9	6	9	6	4		79
Total	76	106	133	137	118	118	130	140	126	128	96		1308



New Smyrna Beach Board Of REALTORS® Inc

Monthly Sales Trend Indicator 2025

Sales by Bedroom Count

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
0						1							1
1	2	2	5	8	4	2	1	6	4	2	3		39
2	27	34	30	32	33	30	37	42	37	39	24		365
3	38	48	75	68	58	58	70	64	58	69	51		657
4	9	19	18	21	20	23	19	19	19	17	15		199
5		3	5	5	3	4		9	5	1	3		38
6+				3			3		3				9
Total	76	106	133	137	118	118	130	140	126	128	96		1308

Sales by Bathroom Count

Bathrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
1	8	8	12	10	7	11	8	11	12	8	8		103
2	52	69	78	92	83	70	85	90	74	85	64		842
3	14	23	35	28	18	27	28	31	31	28	23		286
4	2	5	5	1	10	5	6	7	4	7			52
5			2	4		3	1	1	4		1		16
6+		1	1	2		2	2		1				9
Total	76	106	133	137	118	118	130	140	126	128	96		1308

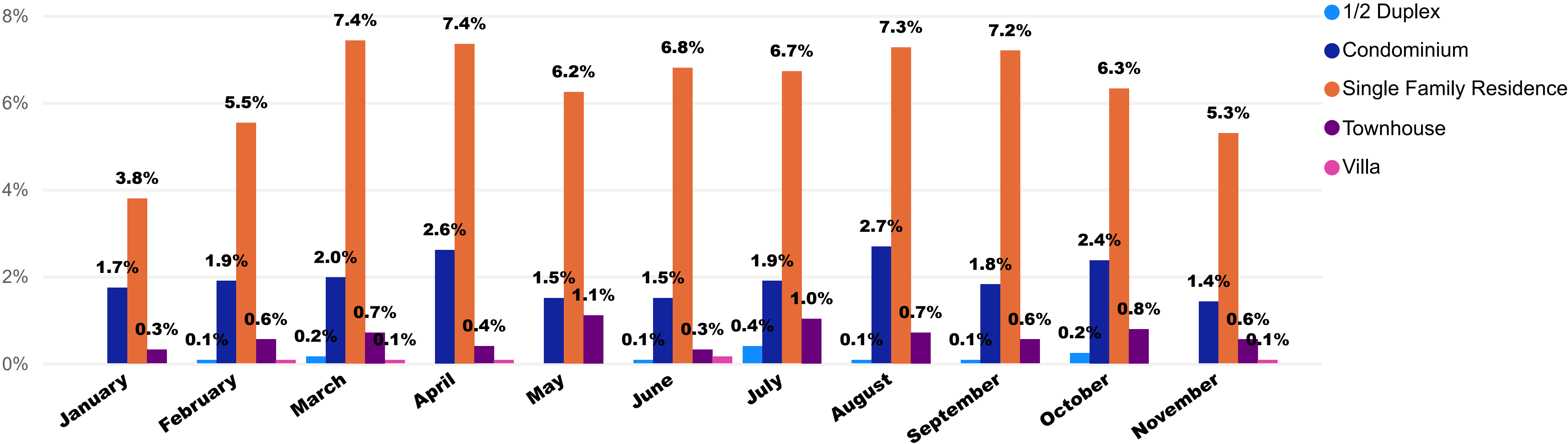


New Smyrna Beach Board Of REALTORS® Inc
Monthly Sales Trend Indicator 2025

Sales by Housing Style

Property Type	January	February	March	April	May	June	July	August	September	October	November	December	Total
1/2 Duplex		1	2			1	5	1	1	3			14
Condominium	22	24	25	33	19	19	24	34	23	30	18		271
Single Family Residence	48	70	94	93	79	86	85	92	91	80	67		885
Townhouse	4	7	9	5	14	4	13	9	7	10	7		89
Villa		1	1	1		2					1		6
Total	74	103	131	132	112	112	127	136	122	123	93		1265

YTD % of Sales by Property Type





New Smyrna Beach Board Of REALTORS® Inc

Multiple Listing One Month Sales and Inventory Report - November - 2025

Price Range	Sold Units	Market Share	Average List Price	Average Sale Price	% List to Sell	Avg DOM	Inventory
\$ 1 - 49,999							
\$ 50,000 - 59,999							
\$ 60,000 - 69,999							
\$ 70,000 - 79,999							1
\$ 80,000 - 89,999							
\$ 90,000 - 99,999							2
\$ 100,000 - 119,999							1
\$ 120,000 - 139,999							8
\$ 140,000 - 159,999	1	1%	150,000	140,000	93%	49	5
\$ 160,000 - 179,999	1	1%	175,000	175,000	100%	33	5
\$ 180,000 - 199,999	1	1%	225,000	183,000	81%	164	15
\$ 200,000 - 249,999	10	11%	237,398	225,960	95%	51	54
\$ 250,000 - 299,999	11	12%	296,327	281,273	95%	78	51
\$ 300,000 - 349,999	17	18%	344,041	327,759	95%	94	96
\$ 350,000 - 399,999	14	15%	389,586	372,571	96%	120	103
\$ 400,000 - 499,999	12	13%	458,192	442,767	97%	143	145
\$ 500,000 - 599,999	10	11%	564,580	537,340	95%	174	88
\$ 600,000 - 699,999	4	4%	659,750	649,750	98%	142	55
\$ 700,000 - 799,999	3	3%	789,633	750,667	95%	63	41
\$ 800,000 - 899,999							26
\$ 900,000 - 999,999	5	5%	1,060,800	963,873	91%	91	25
\$ 1,000,000 - and over	4	4%	1,924,750	1,826,708	95%	223	107
Total	93	100%	501,521	476,380	95%	112	828

This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants. The data reflects only The sales published through Stellar MLS and does not include all sales in The Reported areas. Neither The Association/Board nor Stellar MLS is in any way responsible for its accuracy.



New Smyrna Beach Board Of REALTORS® Inc

Multiple Listing Year to Date Sales and Inventory Report - 2025

Price Range	Sold Units	Market Share	Average List Price	Average Sale Price	% List to Sell	Avg DOM	Inventory
\$ 1 - 49,999							
\$ 50,000 - 59,999	1	0.08%	64,900	56,000	86%	28	
\$ 60,000 - 69,999	1	0.08%	69,000	63,000	91%	13	
\$ 70,000 - 79,999	5	0.38%	83,940	76,580	91%	71	1
\$ 80,000 - 89,999	1	0.08%	90,000	85,000	94%	2	
\$ 90,000 - 99,999	3	0.23%	101,633	96,167	95%	125	2
\$ 100,000 - 119,999	14	1.07%	123,814	108,560	88%	112	1
\$ 120,000 - 139,999	8	0.61%	143,600	132,313	92%	81	8
\$ 140,000 - 159,999	9	0.69%	152,786	147,889	97%	79	5
\$ 160,000 - 179,999	24	1.83%	189,625	169,938	90%	80	5
\$ 180,000 - 199,999	29	2.22%	205,779	188,603	92%	99	15
\$ 200,000 - 249,999	110	8.41%	238,413	225,296	94%	79	54
\$ 250,000 - 299,999	172	13.15%	282,162	271,972	96%	89	51
\$ 300,000 - 349,999	179	13.69%	338,364	323,284	96%	87	96
\$ 350,000 - 399,999	158	12.08%	387,991	371,201	96%	89	103
\$ 400,000 - 499,999	163	12.46%	465,039	445,011	96%	105	145
\$ 500,000 - 599,999	120	9.17%	567,445	543,638	96%	95	88
\$ 600,000 - 699,999	95	7.26%	676,312	643,168	95%	105	55
\$ 700,000 - 799,999	62	4.74%	780,964	751,065	96%	87	41
\$ 800,000 - 899,999	45	3.44%	886,390	842,189	95%	90	26
\$ 900,000 - 999,999	30	2.29%	1,001,806	957,228	96%	107	25
\$ 1,000,000 - and over	79	6.04%	1,860,795	1,721,689	93%	88	107
Total	1308	100.00%	524,358	497,310	95%	92	828

This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants.
The data reflects only The sales published through Stellar MLS and does not include all sales in The Reported areas.
Neither The Association/Board nor Stellar MLS is in any way responsible for its accuracy.

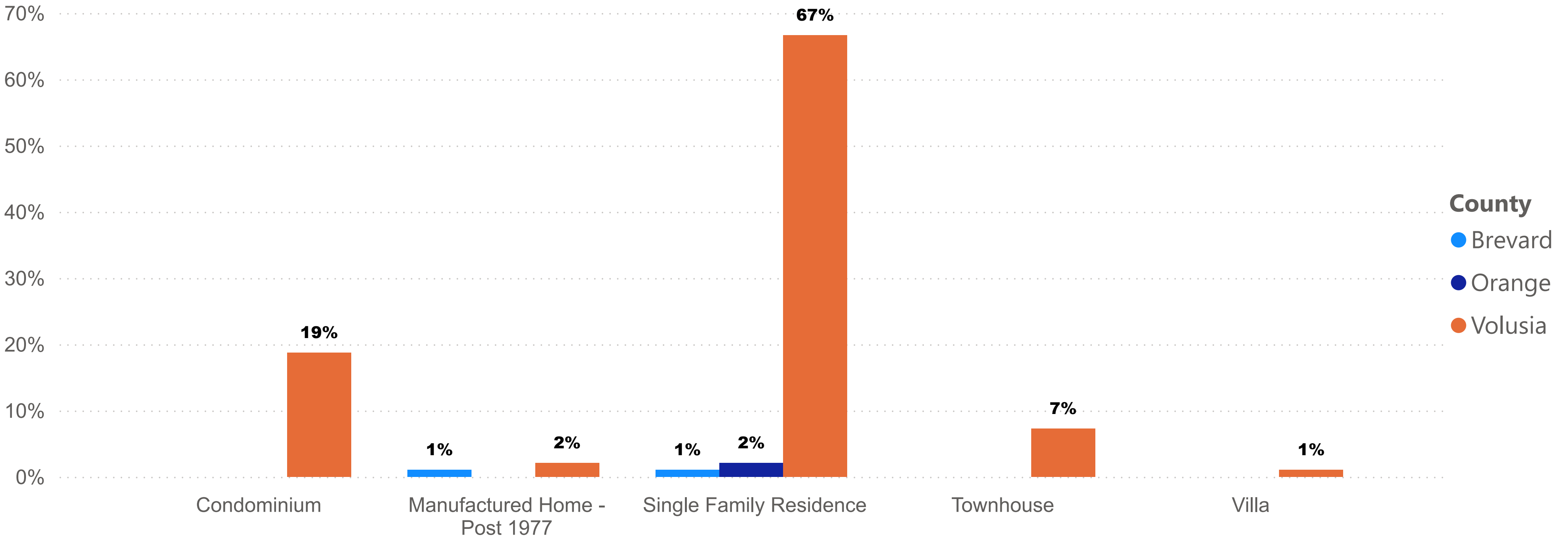
Four Year Sales and Inventory History 2021 - 2025. Compiled from Monthly Sales and Inventory Reports

Month	Monthly Sales	Average List Price	Average Sales Price	% List to Sell	AVG DOM	Inventory	Months Inventory
12/31/2021	129	432,081	417,814	97%	34	281	2.18
01/31/2022	111	470,071	459,219	98%	36	309	2.78
02/28/2022	128	459,780	450,415	98%	25	305	2.38
03/31/2022	151	478,163	489,730	102%	29	298	1.97
04/30/2022	119	469,557	455,529	97%	21	310	2.61
05/31/2022	137	459,208	451,143	98%	14	299	2.18
06/30/2022	108	504,832	492,978	98%	25	321	2.97
07/31/2022	114	465,301	450,605	97%	19	305	2.68
08/31/2022	94	490,240	471,319	96%	23	317	3.37
09/30/2022	85	521,027	501,929	96%	24	292	3.44
10/31/2022	81	521,778	501,757	96%	27	277	3.42
11/30/2022	51	426,162	416,454	98%	35	281	5.51
12/31/2022	69	539,755	518,577	96%	41	258	3.74
01/31/2023	45	480,005	462,957	96%	35	313	6.96
02/28/2023	70	453,568	438,753	97%	35	342	4.89
03/31/2023	127	518,168	496,234	96%	51	323	2.54
04/30/2023	94	674,454	658,196	98%	42	309	3.29
05/31/2023	96	466,600	456,231	98%	43	360	3.75
06/30/2023	99	460,455	450,983	98%	32	367	3.71
07/31/2023	95	429,572	417,063	97%	32	359	3.78
08/31/2023	96	511,906	481,627	94%	42	409	4.26
09/30/2023	88	493,577	480,654	97%	36	434	4.93
10/31/2023	69	501,100	485,304	97%	29	474	6.87
11/30/2023	59	438,933	421,284	96%	53	483	8.19
12/31/2023	54	496,120	474,593	96%	105	466	8.63
01/31/2024	45	490,889	471,664	96%	110	527	11.71
02/29/2024	75	554,604	528,273	95%	77	557	7.43
03/31/2024	105	563,775	535,416	95%	59	605	5.76
04/30/2024	129	546,484	523,530	96%	63	626	4.85
05/31/2024	122	503,507	478,867	95%	68	660	5.41
06/30/2024	136	563,088	537,768	96%	65	673	4.95
07/31/2024	114	544,372	510,353	94%	76	693	6.08
08/31/2024	129	556,098	527,594	95%	101	708	5.49
09/30/2024	90	503,979	483,531	96%	73	698	7.76
10/31/2024	82	586,646	545,955	93%	97	700	8.54
11/30/2024	77	481,553	460,877	96%	88	747	9.70
12/31/2024	97	538,716	516,534	96%	96	773	7.97
01/31/2025	74	489,628	446,026	91%	83	836	11.30
02/28/2025	103	520,776	505,059	97%	104	888	8.62
03/31/2025	131	568,844	539,224	95%	109	903	6.89
04/30/2025	132	587,332	554,359	94%	83	1010	7.65
05/31/2025	112	530,094	505,075	95%	89	1010	9.02
06/30/2025	112	582,944	548,699	94%	83	1004	8.96
07/31/2025	127	526,795	500,841	95%	96	1008	7.94
08/31/2025	136	482,675	458,259	95%	107	932	6.85
09/30/2025	122	538,904	514,345	95%	127	893	7.32
10/31/2025	123	523,928	497,399	95%	142	853	6.93
11/30/2025	93	501,521	476,380	95%	136	828	8.90

Top 5 Unit Sales by County and Property Type

* Counties with the same % of Sales maybe Included.

Property Type	Brevard	Orange	Volusia	Total
Condominium			19%	19%
Manufactured Home - Post 1977	1%		2%	3%
Single Family Residence	1%	2%	67%	70%
Townhouse			7%	7%
Villa			1%	1%
Total	2%	2%	96%	100%



Board/Association: State Month Year
▲
New Smyrna Beach FL November 2025

National Association of Realtors®
700 Eleventh Street, NW
Washington, DC 20001-4507

Email: data@realtors.com
Fax: 202-383-7568
Questions: 202-383-1276

Single-Family Units
Number of Bedrooms

Price Range ▲	2 or Less	3	4 or More	Total
\$ 1 - 49,999				
\$ 50,000 - 59,999				
\$ 60,000 - 69,999				
\$ 70,000 - 79,999				
\$ 80,000 - 89,999				
\$ 90,000 - 99,999				
\$ 100,000 - 119,999				
\$ 120,000 - 139,999				
\$ 140,000 - 159,999				
\$ 160,000 - 179,999				
\$ 180,000 - 199,999	1			1
\$ 200,000 - 249,999	6			6
\$ 250,000 - 299,999	1	6	1	8
\$ 300,000 - 349,999		10	4	14
\$ 350,000 - 399,999	2	6	3	11
\$ 400,000 - 499,999	3	4	1	8
\$ 500,000 - 599,999		5	2	7
\$ 600,000 - 699,999		3		3
\$ 700,000 - 799,999		2	1	3
\$ 800,000 - 899,999				
\$ 900,000 - 999,999		3	2	5
\$ 1,000,000 - and over			2	2
Total	13	39	16	68

Condominium / Cooperative Units
Number of Bedrooms

Price Range	2 or Less	3	4 or More	Total
\$ 1 - 49,999				
\$ 50,000 - 59,999				
\$ 60,000 - 69,999				
\$ 70,000 - 79,999				
\$ 80,000 - 89,999				
\$ 90,000 - 99,999				
\$ 100,000 - 119,999				
\$ 120,000 - 139,999				
\$ 140,000 - 159,999	1			1
\$ 160,000 - 179,999	1			1
\$ 180,000 - 199,999				
\$ 200,000 - 249,999	3	1		4
\$ 250,000 - 299,999	3			3
\$ 300,000 - 349,999	1	2		3
\$ 350,000 - 399,999	1	2		3
\$ 400,000 - 499,999	1	3		4
\$ 500,000 - 599,999	2	1		3
\$ 600,000 - 699,999	1			1
\$ 700,000 - 799,999				
\$ 800,000 - 899,999				
\$ 900,000 - 999,999				
\$ 1,000,000 - and over		1	1	2
Total	14	10	1	25

Active Listings
(Unsold Homes)

Price Range ▲	M-SF	M-Condo
\$ 1 - 49,999		
\$ 50,000 - 59,999		
\$ 60,000 - 69,999		
\$ 70,000 - 79,999	1	
\$ 80,000 - 89,999		
\$ 90,000 - 99,999		2
\$ 100,000 - 119,999		1
\$ 120,000 - 139,999	1	4
\$ 140,000 - 159,999	2	3
\$ 160,000 - 179,999		4
\$ 180,000 - 199,999	3	9
\$ 200,000 - 249,999	21	19
\$ 250,000 - 299,999	34	17
\$ 300,000 - 349,999	60	34
\$ 350,000 - 399,999	62	33
\$ 400,000 - 499,999	68	67
\$ 500,000 - 599,999	43	43
\$ 600,000 - 699,999	32	21
\$ 700,000 - 799,999	22	18
\$ 800,000 - 899,999	20	4
\$ 900,000 - 999,999	18	6
\$ 1,000,000 - and over	84	17
Total	471	302

Sales Pending
(Under Contract)

Price Range ▲	M-SF	M-Condo
\$ 1 - 49,999		
\$ 50,000 - 59,999		
\$ 60,000 - 69,999		
\$ 70,000 - 79,999		
\$ 80,000 - 89,999		
\$ 90,000 - 99,999		
\$ 100,000 - 119,999		
\$ 120,000 - 139,999		2
\$ 140,000 - 159,999		1
\$ 160,000 - 179,999	3	
\$ 180,000 - 199,999	3	3
\$ 200,000 - 249,999	6	3
\$ 250,000 - 299,999	9	4
\$ 300,000 - 349,999	14	7
\$ 350,000 - 399,999	15	6
\$ 400,000 - 499,999	10	5
\$ 500,000 - 599,999	7	3
\$ 600,000 - 699,999	11	5
\$ 700,000 - 799,999	3	2
\$ 800,000 - 899,999	4	
\$ 900,000 - 999,999	5	1
\$ 1,000,000 - and over	11	2
Total	101	44

Time On Market Sort	M-SF	M-Condo
0 - 30	25	3
31-60	9	5
61-90	10	3
91-120	5	1
121-over	19	13
Total	68	25

