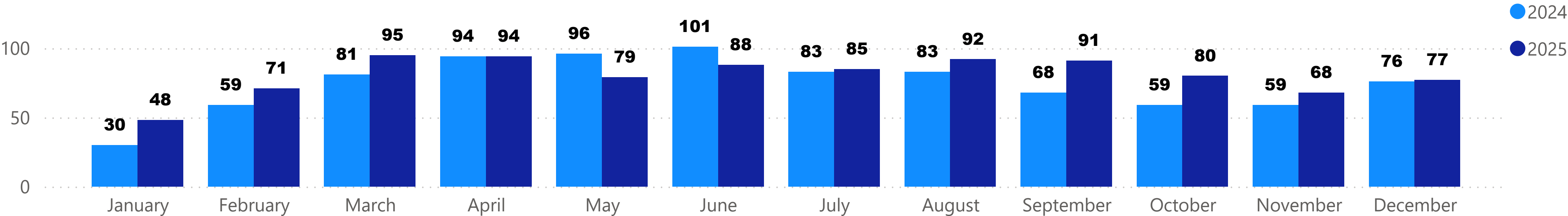




New Smyrna Beach Board Of REALTORS® Inc
Monthly Sales Trend Indicator 2025

Sales by Price Range - Single Family Homes & Villas

Price Range	January	February	March	April	May	June	July	August	September	October	November	December	Total
\$ 1 - 49,999													
\$ 50,000 - 59,999													
\$ 60,000 - 69,999													
\$ 70,000 - 79,999													
\$ 80,000 - 89,999													
\$ 90,000 - 99,999													
\$ 100,000 - 119,999						2	1			1			4
\$ 120,000 - 139,999			2						1				3
\$ 140,000 - 159,999	1				1	1						1	4
\$ 160,000 - 179,999	1		1	1			1		1	1		1	7
\$ 180,000 - 199,999	2	1	3		3	1		1	2	1	1	2	17
\$ 200,000 - 249,999	4	7	4	8	3	6	3	10	4	3	6	5	63
\$ 250,000 - 299,999	6	8	14	12	12	12	14	18	9	11	8	9	133
\$ 300,000 - 349,999	7	16	13	6	6	12	13	7	18	15	14	13	140
\$ 350,000 - 399,999	7	7	7	12	13	11	13	9	12	6	11	10	118
\$ 400,000 - 499,999	6	11	12	14	4	12	14	14	9	11	8	10	125
\$ 500,000 - 599,999	5	5	8	13	8	11	5	10	7	7	7	9	95
\$ 600,000 - 699,999	3	3	9	7	9	4	5	8	9	8	3	3	71
\$ 700,000 - 799,999	3	4	7	5	7		4	4	5	7	3	1	50
\$ 800,000 - 899,999	1	5	5	6	4	6	1	3	1	3		2	37
\$ 900,000 - 999,999	1		3	2	1	1	2	3	4	1	5	6	29
\$ 1,000,000 - and over	1	4	7	8	8	9	9	5	9	5	2	5	72
Total	48	71	95	94	79	88	85	92	91	80	68	77	968

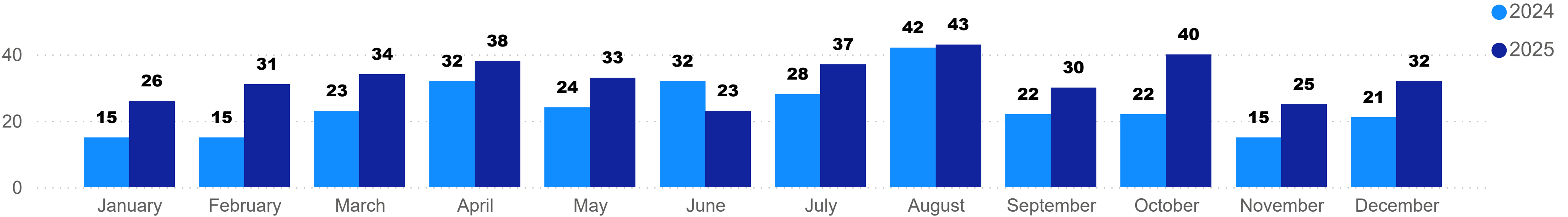




New Smyrna Beach Board Of REALTORS® Inc
Monthly Sales Trend Indicator 2025

Sales by Price Range - Condominiums, Townhouses and Co-Ops

Price Range	January	February	March	April	May	June	July	August	September	October	November	December	Total
\$ 1 - 49,999													
\$ 50,000 - 59,999													
\$ 60,000 - 69,999													
\$ 70,000 - 79,999		1		2				2					5
\$ 80,000 - 89,999													
\$ 90,000 - 99,999	1												1
\$ 100,000 - 119,999	2		2		1		1	1	1			1	9
\$ 120,000 - 139,999							1	3		1			5
\$ 140,000 - 159,999		1				1		1			1		4
\$ 160,000 - 179,999			1		2	1		4	2	1	1	1	13
\$ 180,000 - 199,999	1	1	1		1	2	3					1	10
\$ 200,000 - 249,999	1	3	3	5	6	1		4	5	3	4	2	37
\$ 250,000 - 299,999	1	2	3	6	4	3	8	4	2	3	3	2	41
\$ 300,000 - 349,999	3	2	5	5	5	4	2	5	6	5	3	6	51
\$ 350,000 - 399,999	7	5	2	3	3	5	7	4	6	2	3	6	53
\$ 400,000 - 499,999	3	5	3	5	5		8	3	3	8	4	7	54
\$ 500,000 - 599,999	2	4	3	4	2	1	4	5	1	5	3	3	37
\$ 600,000 - 699,999	3	1	4	3	1	3	3	5	1	2	1	1	28
\$ 700,000 - 799,999	1	2	1	1	1	1			1	5			13
\$ 800,000 - 899,999	1	1	2	2	1					3			10
\$ 900,000 - 999,999		1	1			1		1	2	1		1	8
\$ 1,000,000 - and over		2	3	2	1			1		1	2	1	13
Total	26	31	34	38	33	23	37	43	30	40	25	32	392

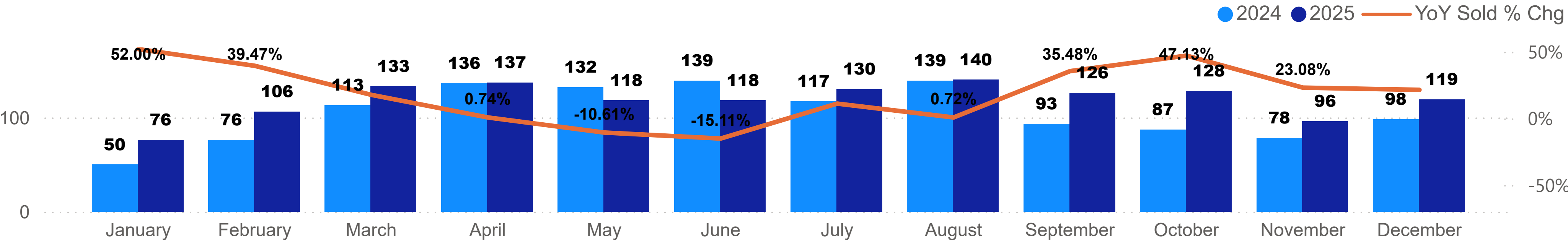




New Smyrna Beach Board Of REALTORS® Inc
Monthly Sales Trend Indicator 2025

Sales by Price Range - Overall

Price Range	January	February	March	April	May	June	July	August	September	October	November	December	Total
\$ 1 - 49,999													
\$ 50,000 - 59,999							1						1
\$ 60,000 - 69,999										1			1
\$ 70,000 - 79,999		1		2				2					5
\$ 80,000 - 89,999											1	1	2
\$ 90,000 - 99,999	1		1							1			3
\$ 100,000 - 119,999	2		2		1	2	2	3	1	1		2	16
\$ 120,000 - 139,999			2				1	3	1	1			8
\$ 140,000 - 159,999	1	1			1	3		1		1	1	1	10
\$ 160,000 - 179,999	1		2	1	2	2	3	5	4	3	1	4	28
\$ 180,000 - 199,999	3	2	4	1	6	3	3	1	4	1	1	4	33
\$ 200,000 - 249,999	7	12	9	13	10	11	5	14	10	8	11	9	119
\$ 250,000 - 299,999	7	11	18	22	18	15	22	22	11	15	11	13	185
\$ 300,000 - 349,999	10	19	18	11	12	16	17	13	25	20	18	20	199
\$ 350,000 - 399,999	14	12	9	15	16	17	21	13	18	9	14	16	174
\$ 400,000 - 499,999	9	16	15	19	9	12	22	18	12	19	12	17	180
\$ 500,000 - 599,999	7	9	11	17	10	12	9	15	8	12	10	12	132
\$ 600,000 - 699,999	6	4	13	10	10	7	8	13	10	10	4	4	99
\$ 700,000 - 799,999	4	6	8	6	8	1	4	4	6	12	3	1	63
\$ 800,000 - 899,999	2	6	7	8	5	6	1	3	1	6		2	47
\$ 900,000 - 999,999	1	1	4	2	1	2	2	4	6	2	5	7	37
\$ 1,000,000 - and over	1	6	10	10	9	9	9	6	9	6	4	6	85
Total	76	106	133	137	118	118	130	140	126	128	96	119	1427





New Smyrna Beach Board Of REALTORS® Inc
Monthly Sales Trend Indicator 2025

Sales by Bedroom Count

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
0						1							1
1	2	2	5	8	4	2	1	6	4	2	3	1	40
2	27	34	30	32	33	30	37	42	37	39	24	37	402
3	38	48	75	68	58	58	70	64	58	69	51	62	719
4	9	19	18	21	20	23	19	19	19	17	15	14	213
5		3	5	5	3	4		9	5	1	3	3	41
6+				3			3		3			2	11
Total	76	106	133	137	118	118	130	140	126	128	96	119	1427

Sales by Bathroom Count

Bathrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
1	8	8	12	10	7	11	8	11	12	8	8	3	106
2	52	69	78	92	83	70	85	90	74	85	64	87	929
3	14	23	35	28	18	27	28	31	31	28	23	24	310
4	2	5	5	1	10	5	6	7	4	7		3	55
5			2	4		3	1	1	4		1	1	17
6+		1	1	2		2	2		1			1	10
Total	76	106	133	137	118	118	130	140	126	128	96	119	1427

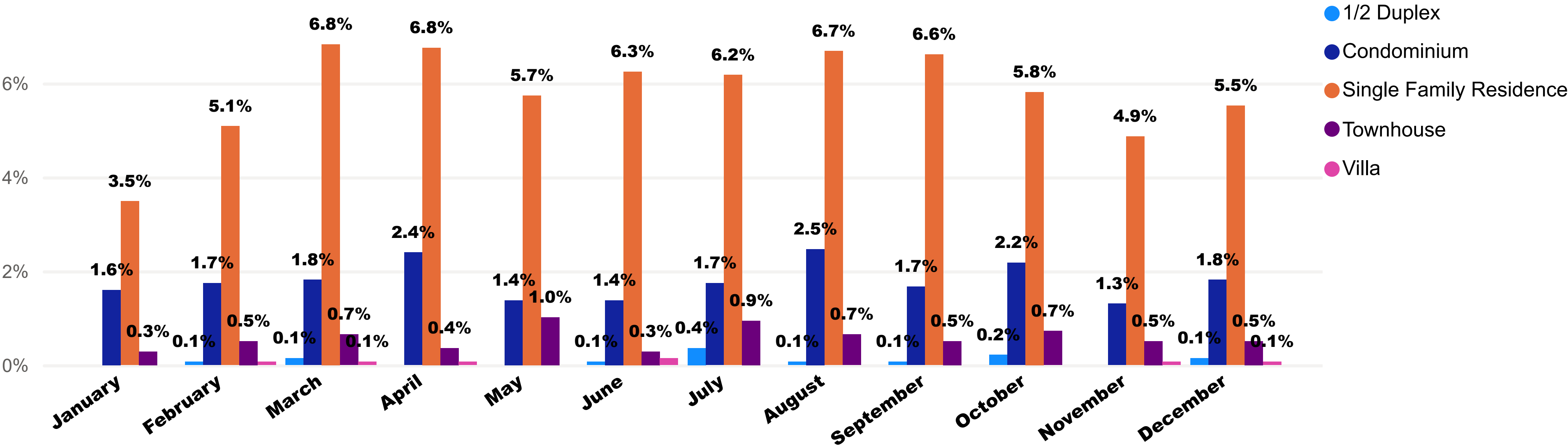


New Smyrna Beach Board Of REALTORS® Inc
Monthly Sales Trend Indicator 2025

Sales by Housing Style

Property Type	January	February	March	April	May	June	July	August	September	October	November	December	Total
1/2 Duplex		1	2			1	5	1	1	3		2	16
Condominium	22	24	25	33	19	19	24	34	23	30	18	25	296
Single Family Residence	48	70	94	93	79	86	85	92	91	80	67	76	961
Townhouse	4	7	9	5	14	4	13	9	7	10	7	7	96
Villa		1	1	1		2					1	1	7
Total	74	103	131	132	112	112	127	136	122	123	93	111	1376

YTD % of Sales by Property Type





New Smyrna Beach Board Of REALTORS® Inc

Multiple Listing One Month Sales and Inventory Report - December - 2025

Price Range	Sold Units	Market Share	Average List Price	Average Sale Price	% List to Sell	Avg DOM	Inventory
\$ 1 - 49,999							
\$ 50,000 - 59,999							
\$ 60,000 - 69,999							
\$ 70,000 - 79,999							
\$ 80,000 - 89,999							
\$ 90,000 - 99,999							2
\$ 100,000 - 119,999	1	1%	130,000	110,000	85%	179	1
\$ 120,000 - 139,999							5
\$ 140,000 - 159,999	1	1%	179,000	140,000	78%	23	5
\$ 160,000 - 179,999	2	2%	194,450	173,500	89%	53	2
\$ 180,000 - 199,999	3	3%	201,500	186,333	92%	118	17
\$ 200,000 - 249,999	9	8%	231,867	223,372	96%	62	45
\$ 250,000 - 299,999	11	10%	291,036	281,054	97%	94	68
\$ 300,000 - 349,999	19	17%	331,168	321,832	97%	75	95
\$ 350,000 - 399,999	16	14%	383,388	369,577	96%	124	91
\$ 400,000 - 499,999	17	15%	460,429	440,147	96%	105	135
\$ 500,000 - 599,999	12	11%	579,458	558,125	96%	135	87
\$ 600,000 - 699,999	4	4%	660,500	643,750	97%	124	57
\$ 700,000 - 799,999	1	1%	749,888	732,500	98%	77	44
\$ 800,000 - 899,999	2	2%	854,000	817,000	96%	30	27
\$ 900,000 - 999,999	7	6%	1,047,714	933,714	89%	131	25
\$ 1,000,000 - and over	6	5%	2,769,000	2,367,033	85%	196	105
Total	111	100%	566,177	523,835	93%	106	811

This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants. The data reflects only The sales published through Stellar MLS and does not include all sales in The Reported areas. Neither The Association/Board nor Stellar MLS is in any way responsible for its accuracy.



New Smyrna Beach Board Of REALTORS® Inc

Multiple Listing Year to Date Sales and Inventory Report - 2025

Price Range	Sold Units	Market Share	Average List Price	Average Sale Price	% List to Sell	Avg DOM	Inventory
\$ 1 - 49,999							
\$ 50,000 - 59,999	1	0.07%	64,900	56,000	86%	28	
\$ 60,000 - 69,999	1	0.07%	69,000	63,000	91%	13	
\$ 70,000 - 79,999	5	0.35%	83,940	76,580	91%	71	
\$ 80,000 - 89,999	2	0.14%	89,500	87,000	97%	6	
\$ 90,000 - 99,999	3	0.21%	101,633	96,167	95%	125	2
\$ 100,000 - 119,999	16	1.12%	125,213	108,865	87%	127	1
\$ 120,000 - 139,999	8	0.56%	143,600	132,313	92%	81	5
\$ 140,000 - 159,999	10	0.70%	155,408	147,100	95%	74	5
\$ 160,000 - 179,999	28	1.96%	189,636	170,482	90%	82	2
\$ 180,000 - 199,999	33	2.31%	205,185	188,348	92%	98	17
\$ 200,000 - 249,999	119	8.34%	237,918	225,151	95%	78	45
\$ 250,000 - 299,999	185	12.96%	282,558	272,490	96%	89	68
\$ 300,000 - 349,999	199	13.95%	337,610	323,079	96%	86	95
\$ 350,000 - 399,999	174	12.19%	387,568	371,052	96%	92	91
\$ 400,000 - 499,999	180	12.61%	464,604	444,551	96%	105	135
\$ 500,000 - 599,999	132	9.25%	568,537	544,955	96%	99	87
\$ 600,000 - 699,999	99	6.94%	675,673	643,191	95%	106	57
\$ 700,000 - 799,999	63	4.41%	780,470	750,770	96%	87	44
\$ 800,000 - 899,999	47	3.29%	885,011	841,117	95%	88	27
\$ 900,000 - 999,999	37	2.59%	1,010,491	952,780	94%	112	25
\$ 1,000,000 - and over	85	5.96%	1,924,903	1,767,243	92%	96	105
Total	1427	100.00%	525,836	497,696	95%	93	811

This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants.
The data reflects only The sales published through Stellar MLS and does not include all sales in The Reported areas.
Neither The Association/Board nor Stellar MLS is in any way responsible for its accuracy.

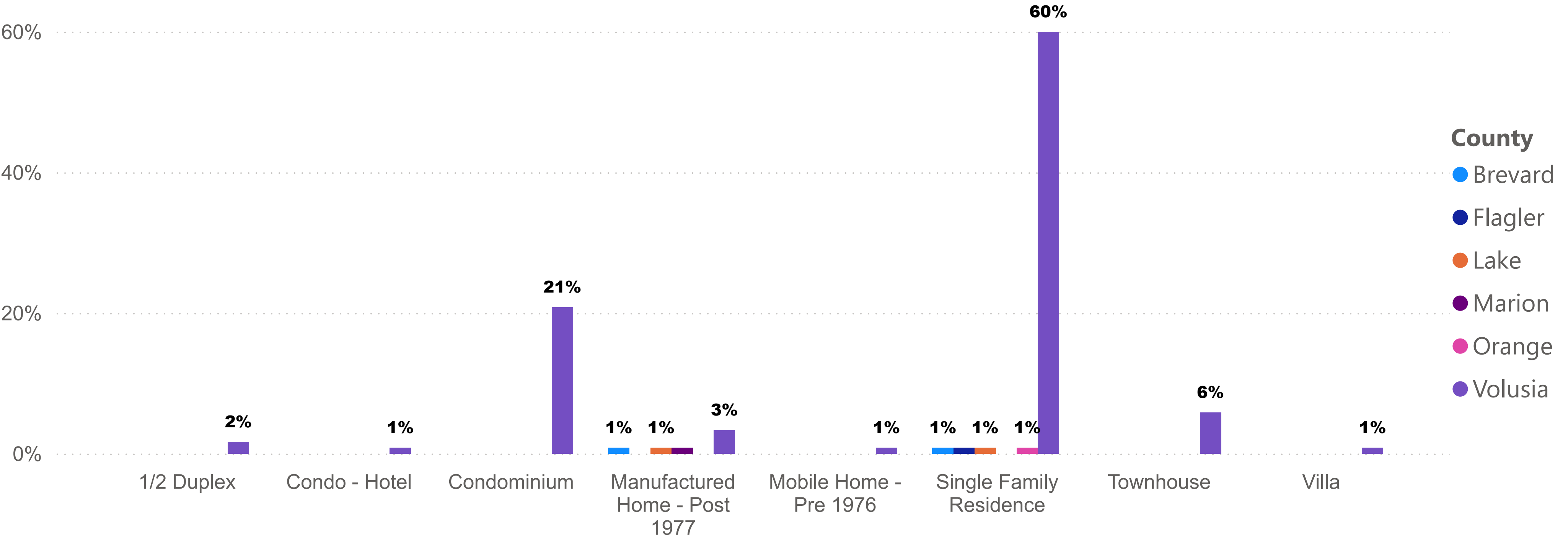
Four Year Sales and Inventory History 2022 - 2025. Compiled from Monthly Sales and Inventory Reports

Month	Monthly Sales	Average List Price	Average Sales Price	% List to Sell	AVG DOM	Inventory	Months Inventory
01/31/2022	111	470,071	459,219	98%	36	309	2.78
02/28/2022	128	459,780	450,415	98%	25	305	2.38
03/31/2022	151	478,163	489,730	102%	29	298	1.97
04/30/2022	119	469,557	455,529	97%	21	310	2.61
05/31/2022	137	459,208	451,143	98%	14	299	2.18
06/30/2022	108	504,832	492,978	98%	25	321	2.97
07/31/2022	114	465,301	450,605	97%	19	305	2.68
08/31/2022	94	490,240	471,319	96%	23	317	3.37
09/30/2022	85	521,027	501,929	96%	24	292	3.44
10/31/2022	81	521,778	501,757	96%	27	277	3.42
11/30/2022	51	426,162	416,454	98%	35	281	5.51
12/31/2022	69	539,755	518,577	96%	41	258	3.74
01/31/2023	45	480,005	462,957	96%	35	313	6.96
02/28/2023	70	453,568	438,753	97%	35	342	4.89
03/31/2023	127	518,168	496,234	96%	51	323	2.54
04/30/2023	94	674,454	658,196	98%	42	309	3.29
05/31/2023	96	466,600	456,231	98%	43	360	3.75
06/30/2023	99	460,455	450,983	98%	32	367	3.71
07/31/2023	95	429,572	417,063	97%	32	359	3.78
08/31/2023	96	511,906	481,627	94%	42	409	4.26
09/30/2023	88	493,577	480,654	97%	36	434	4.93
10/31/2023	69	501,100	485,304	97%	29	474	6.87
11/30/2023	59	438,933	421,284	96%	53	483	8.19
12/31/2023	54	496,120	474,593	96%	105	466	8.63
01/31/2024	45	490,889	471,664	96%	110	527	11.71
02/29/2024	75	554,604	528,273	95%	77	557	7.43
03/31/2024	105	563,775	535,416	95%	59	605	5.76
04/30/2024	129	546,484	523,530	96%	63	626	4.85
05/31/2024	122	503,507	478,867	95%	68	660	5.41
06/30/2024	136	563,088	537,768	96%	65	673	4.95
07/31/2024	114	544,372	510,353	94%	76	693	6.08
08/31/2024	129	556,098	527,594	95%	101	708	5.49
09/30/2024	90	503,979	483,531	96%	73	698	7.76
10/31/2024	82	586,646	545,955	93%	97	700	8.54
11/30/2024	77	481,553	460,877	96%	88	747	9.70
12/31/2024	97	538,716	516,534	96%	96	773	7.97
01/31/2025	74	489,628	446,026	91%	83	836	11.30
02/28/2025	103	520,776	505,059	97%	104	888	8.62
03/31/2025	131	568,844	539,224	95%	109	903	6.89
04/30/2025	132	587,332	554,359	94%	83	1010	7.65
05/31/2025	112	530,094	505,075	95%	89	1010	9.02
06/30/2025	112	582,944	548,699	94%	83	1004	8.96
07/31/2025	127	526,795	500,841	95%	96	1008	7.94
08/31/2025	136	482,675	458,259	95%	107	936	6.88
09/30/2025	122	538,904	514,345	95%	127	897	7.35
10/31/2025	123	523,928	497,399	95%	142	861	7.00
11/30/2025	93	501,521	476,380	95%	136	840	9.03
12/31/2025	111	566,177	523,835	93%	119	811	7.31

Top 5 Unit Sales by County and Property Type

* Counties with the same % of Sales maybe Included.

Property Type	Brevard	Flagler	Lake	Marion	Orange	Volusia	Total
1/2 Duplex						2%	2%
Condo - Hotel						1%	1%
Condominium						21%	21%
Manufactured Home - Post 1977	1%		1%	1%		3%	6%
Mobile Home - Pre 1976						1%	1%
Single Family Residence	1%	1%	1%		1%	60%	63%
Townhouse						6%	6%
Villa						1%	1%
Total	2%	1%	2%	1%	1%	94%	100%



Board/Association:StateMonthYear

▲New Smyrna BeachFLDecember2025

National Association of Realtors®

700 Eleventh Street, NW

Washington, DC 20001-4507

Email:data@realtors.com

Fax:202-383-7568

Questions:202-383-1276

Single-Family Units

Number of Bedrooms

Price Range▲	2 or Less	3	4 or More	Total
\$ 1 - 49,999				
\$ 50,000 - 59,999				
\$ 60,000 - 69,999				
\$ 70,000 - 79,999				
\$ 80,000 - 89,999				
\$ 90,000 - 99,999				
\$ 100,000 - 119,999				
\$ 120,000 - 139,999				
\$ 140,000 - 159,999		1		1
\$ 160,000 - 179,999	1			1
\$ 180,000 - 199,999		2		2
\$ 200,000 - 249,999		4	1	5
\$ 250,000 - 299,999	2	7		9
\$ 300,000 - 349,999	1	11	1	13
\$ 350,000 - 399,999	2	7	1	10
\$ 400,000 - 499,999	1	6	3	10
\$ 500,000 - 599,999	1	4	4	9
\$ 600,000 - 699,999		2	1	3
\$ 700,000 - 799,999			1	1
\$ 800,000 - 899,999		1	1	2
\$ 900,000 - 999,999		4	2	6
\$ 1,000,000 - and over		1	4	5
Total	8	50	19	77

Condominium / Cooperative Units

Number of Bedrooms

Price Range	2 or Less	3	4 or More	Total
\$ 1 - 49,999				
\$ 50,000 - 59,999				
\$ 60,000 - 69,999				
\$ 70,000 - 79,999				
\$ 80,000 - 89,999				
\$ 90,000 - 99,999				
\$ 100,000 - 119,999	1			1
\$ 120,000 - 139,999				
\$ 140,000 - 159,999				
\$ 160,000 - 179,999	1			1
\$ 180,000 - 199,999	1			1
\$ 200,000 - 249,999	1	1		2
\$ 250,000 - 299,999	2			2
\$ 300,000 - 349,999	4	2		6
\$ 350,000 - 399,999	4	2		6
\$ 400,000 - 499,999	4	3		7
\$ 500,000 - 599,999	3			3
\$ 600,000 - 699,999	1			1
\$ 700,000 - 799,999				
\$ 800,000 - 899,999				
\$ 900,000 - 999,999	1			1
\$ 1,000,000 - and over		1		1
Total	23	9		32

Active Listings

(Unsold Homes)

Price Range▲	M-SF	M-Condo
\$ 1 - 49,999		
\$ 50,000 - 59,999		
\$ 60,000 - 69,999		
\$ 70,000 - 79,999		
\$ 80,000 - 89,999		
\$ 90,000 - 99,999		2
\$ 100,000 - 119,999		1
\$ 120,000 - 139,999	2	1
\$ 140,000 - 159,999	1	4
\$ 160,000 - 179,999		3
\$ 180,000 - 199,999	4	8
\$ 200,000 - 249,999	18	15
\$ 250,000 - 299,999	36	20
\$ 300,000 - 349,999	47	32
\$ 350,000 - 399,999	56	33
\$ 400,000 - 499,999	70	66
\$ 500,000 - 599,999	36	37
\$ 600,000 - 699,999	34	24
\$ 700,000 - 799,999	23	18
\$ 800,000 - 899,999	21	5
\$ 900,000 - 999,999	15	7
\$ 1,000,000 - and over	80	13
Total	443	289

Sales Pending

(Under Contract)

Price Range▲	M-SF	M-Condo
\$ 1 - 49,999		
\$ 50,000 - 59,999		
\$ 60,000 - 69,999		
\$ 70,000 - 79,999		
\$ 80,000 - 89,999		
\$ 90,000 - 99,999		
\$ 100,000 - 119,999		
\$ 120,000 - 139,999		1
\$ 140,000 - 159,999		
\$ 160,000 - 179,999	2	
\$ 180,000 - 199,999	3	2
\$ 200,000 - 249,999	3	4
\$ 250,000 - 299,999	13	2
\$ 300,000 - 349,999	16	5
\$ 350,000 - 399,999	23	4
\$ 400,000 - 499,999	20	9
\$ 500,000 - 599,999	6	5
\$ 600,000 - 699,999	7	3
\$ 700,000 - 799,999	4	3
\$ 800,000 - 899,999	2	
\$ 900,000 - 999,999	4	2
\$ 1,000,000 - and over	16	3
Total	119	43

Time On Market Sort	M-SF	M-Condo
0 - 30	23	6
31-60	10	6
61-90	10	3
91-120	9	3
121-over	25	14
Total	77	32

