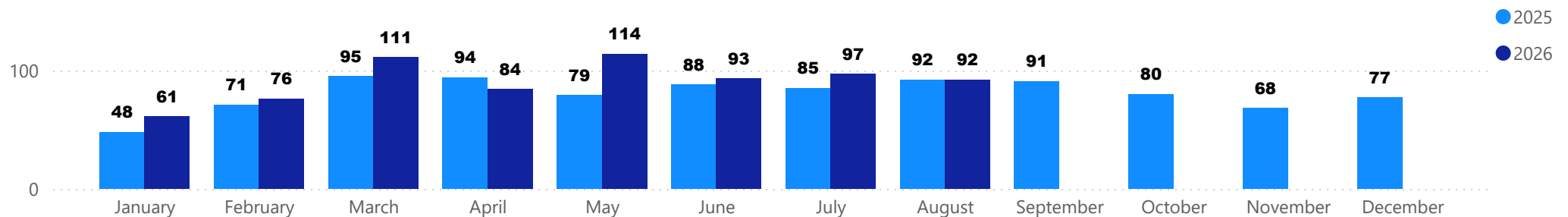




New Smyrna Beach Board Of REALTORS® Inc Monthly Sales Trend Indicator 2026

Sales by Price Range - Single Family Homes & Villas

Price Range	January	February	March	April	May	June	July	August	September	October	November	December	Total
\$ 1 - 49,999					1								1
\$ 50,000 - 59,999			1										1
\$ 60,000 - 69,999													
\$ 70,000 - 79,999					1								1
\$ 80,000 - 89,999													
\$ 90,000 - 99,999													
\$ 100,000 - 119,999													
\$ 120,000 - 139,999	1				1								2
\$ 140,000 - 159,999		1											1
\$ 160,000 - 179,999		1					1						2
\$ 180,000 - 199,999	3	1	1		2		1	1					9
\$ 200,000 - 249,999	5	4	5	5	8	6	5	5					43
\$ 250,000 - 299,999	7	9	8	12	13	8	7	8					72
\$ 300,000 - 349,999	8	12	16	12	23	13	13	19					116
\$ 350,000 - 399,999	10	12	12	11	14	11	14	14					98
\$ 400,000 - 499,999	12	11	23	13	14	20	19	8					120
\$ 500,000 - 599,999	2	3	12	12	6	8	8	8					59
\$ 600,000 - 699,999	2	4	7	4	9	6	10	8					50
\$ 700,000 - 799,999		2	7	5	8	7	7	3					39
\$ 800,000 - 899,999		2	6	3	4	2	1	2					20
\$ 900,000 - 999,999	3		5	2	3	2	5	6					26
\$ 1,000,000 - and over	8	14	8	5	7	10	6	10					68
Total	61	76	111	84	114	93	97	92					728

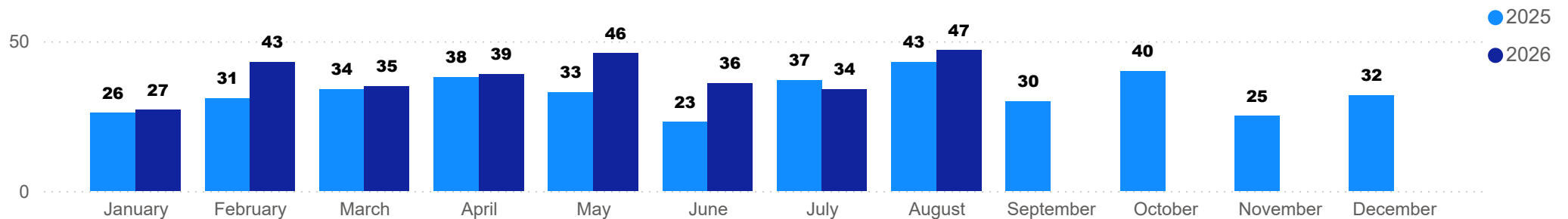




New Smyrna Beach Board Of REALTORS® Inc Monthly Sales Trend Indicator 2026

Sales by Price Range - Condominiums, Townhouses and Co-Ops

Price Range	January	February	March	April	May	June	July	August	September	October	November	December	Total
\$ 1 - 49,999													
\$ 50,000 - 59,999													
\$ 60,000 - 69,999													
\$ 70,000 - 79,999													
\$ 80,000 - 89,999								1					1
\$ 90,000 - 99,999													
\$ 100,000 - 119,999	1												1
\$ 120,000 - 139,999	1	1	1	1			1						5
\$ 140,000 - 159,999	1		2										3
\$ 160,000 - 179,999	2				2	1	2	1					8
\$ 180,000 - 199,999	3	6			1		1	3					14
\$ 200,000 - 249,999	1	4	1	2	2	2	3	2					17
\$ 250,000 - 299,999	1	4	2	3	4	3	6	8					31
\$ 300,000 - 349,999	4	5	10	3	4	5	1	7					39
\$ 350,000 - 399,999	2	2	3	9	7	5	3	7					38
\$ 400,000 - 499,999	1	11	6	9	12	7	6	4					56
\$ 500,000 - 599,999	4	4	3	2	3	3	2	7					28
\$ 600,000 - 699,999	3	1	4	3	1	3	6	1					22
\$ 700,000 - 799,999		2		4	3	1		1					11
\$ 800,000 - 899,999		1		1		2	2	1					7
\$ 900,000 - 999,999	2	2	1		3								8
\$ 1,000,000 - and over	1		2	2	4	4	1	4					18
Total	27	43	35	39	46	36	34	47					307

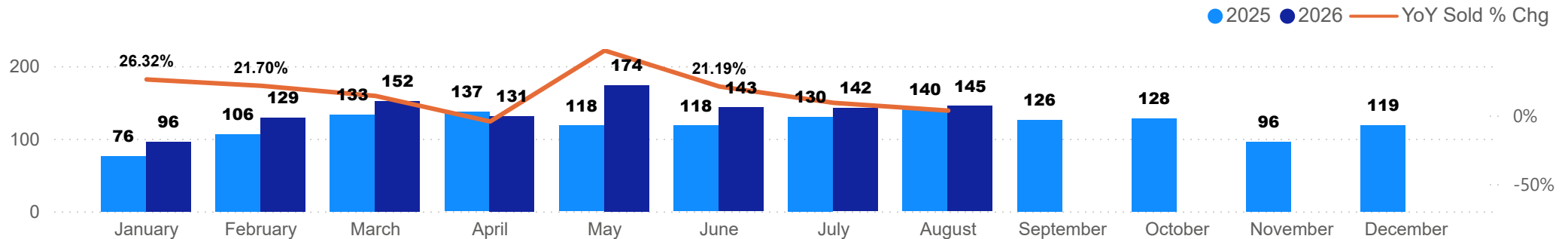




New Smyrna Beach Board Of REALTORS® Inc Monthly Sales Trend Indicator 2026

Sales by Price Range - Overall

Price Range	January	February	March	April	May	June	July	August	September	October	November	December	Total
\$ 1 - 49,999					1								1
\$ 50,000 - 59,999			1										1
\$ 60,000 - 69,999					1								1
\$ 70,000 - 79,999	1				1								2
\$ 80,000 - 89,999					2	1		1					4
\$ 90,000 - 99,999							1						1
\$ 100,000 - 119,999	1	1	1		1								4
\$ 120,000 - 139,999	3	1	1	1	2		1						9
\$ 140,000 - 159,999	2	1	3		2								8
\$ 160,000 - 179,999	3	2			4	2	6	1					18
\$ 180,000 - 199,999	6	9	3	1	3	2	1	6					31
\$ 200,000 - 249,999	9	11	8	11	14	11	10	10					84
\$ 250,000 - 299,999	8	14	10	15	18	15	16	17					113
\$ 300,000 - 349,999	12	17	26	15	27	20	15	26					158
\$ 350,000 - 399,999	12	15	15	21	21	16	18	21					139
\$ 400,000 - 499,999	14	22	29	23	26	28	26	12					180
\$ 500,000 - 599,999	6	7	15	15	9	11	10	15					88
\$ 600,000 - 699,999	5	5	11	7	10	10	16	9					73
\$ 700,000 - 799,999		4	7	9	11	8	7	4					50
\$ 800,000 - 899,999		3	6	4	4	4	3	3					27
\$ 900,000 - 999,999	5	2	6	2	6	2	5	6					34
\$ 1,000,000 - and over	9	15	10	7	11	13	7	14					86
Total	96	129	152	131	174	143	142	145					1112





New Smyrna Beach Board Of REALTORS® Inc

Monthly Sales Trend Indicator 2026

Sales by Bedroom Count

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
0						1	1						2
1	5	5	3	1	7	4	5	8					38
2	25	48	31	39	59	38	40	42					322
3	52	45	75	67	81	62	67	70					519
4	9	24	34	22	20	32	28	16					185
5	4	5	8	2	4	5	1	7					36
6+	1	2	1		3	2	1	2					12
Total	96	129	152	131	174	144	143	145					1114

Sales by Bathroom Count

Bathrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
0						1	1						2
1	6	15	8	5	13	9	11	13					80
2	59	77	92	88	126	95	96	91					724
3	24	21	36	30	24	24	29	28					216
4	4	9	13	6	8	12	4	9					65
5	3	5	1	2	2	2	1	3					19
6+		2	2		1	1	1	1					8
Total	96	129	152	131	174	144	143	145					1114

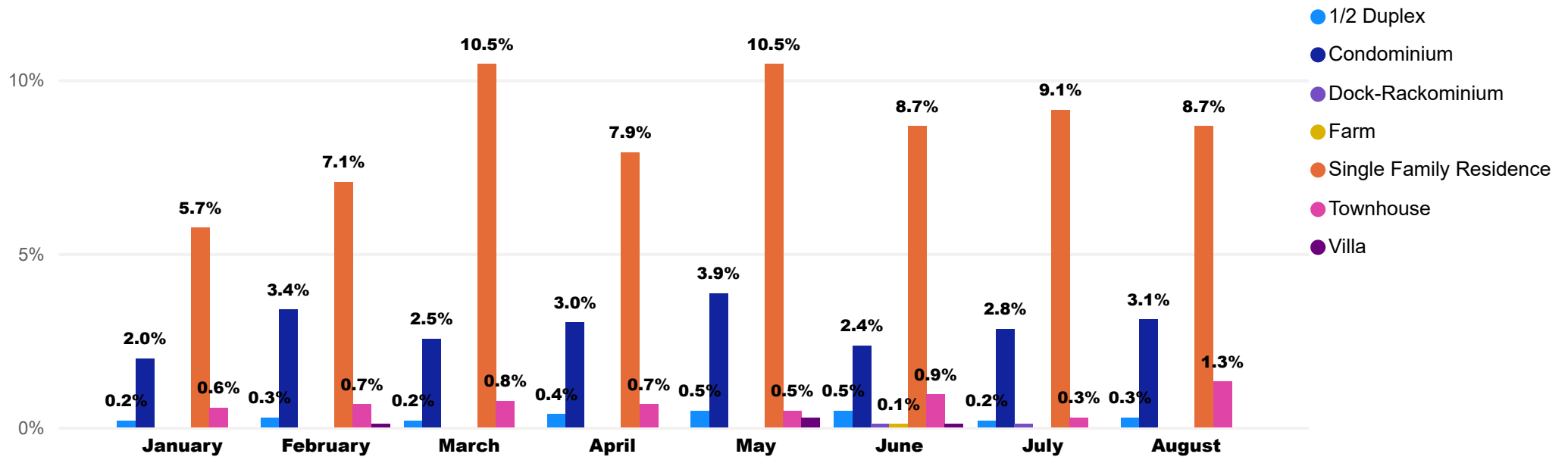


New Smyrna Beach Board Of REALTORS® Inc Monthly Sales Trend Indicator 2026

Sales by Housing Style

Property Type	January	February	March	April	May	June	July	August	September	October	November	December	Total
1/2 Duplex	2	3	2	4	5	5	2	3					26
Condominium	21	36	27	32	41	25	30	33					245
Dock-Rackominium						1	1						2
Farm						1							1
Single Family Residence	61	75	111	84	111	92	97	92					723
Townhouse	6	7	8	7	5	10	3	14					60
Villa		1			3	1							5
Total	90	122	148	127	165	135	133	142					1062

YTD % of Sales by Property Type





New Smyrna Beach Board Of REALTORS® Inc

Multiple Listing One Month Sales and Inventory Report - August - 2026

Price Range	Sold Units	Market Share	Average List Price	Average Sale Price	% List to Sell	Avg DOM	Inventory
\$ 1 - 49,999							
\$ 50,000 - 59,999							
\$ 60,000 - 69,999							
\$ 70,000 - 79,999							
\$ 80,000 - 89,999	1	1%	90,000	83,000	92%	331	
\$ 90,000 - 99,999							2
\$ 100,000 - 119,999							4
\$ 120,000 - 139,999							6
\$ 140,000 - 159,999							3
\$ 160,000 - 179,999	1	1%	185,000	160,000	86%	126	9
\$ 180,000 - 199,999	4	3%	208,123	191,748	92%	84	11
\$ 200,000 - 249,999	9	6%	239,589	224,944	94%	99	47
\$ 250,000 - 299,999	17	12%	289,282	279,024	96%	47	64
\$ 300,000 - 349,999	26	18%	343,808	322,281	94%	53	79
\$ 350,000 - 399,999	21	15%	389,967	376,138	96%	86	90
\$ 400,000 - 499,999	12	8%	469,075	446,907	95%	128	114
\$ 500,000 - 599,999	15	11%	564,163	540,377	96%	96	64
\$ 600,000 - 699,999	9	6%	697,167	633,611	91%	91	63
\$ 700,000 - 799,999	4	3%	810,500	756,875	93%	85	29
\$ 800,000 - 899,999	3	2%	886,333	838,000	95%	225	19
\$ 900,000 - 999,999	6	4%	1,024,567	960,833	94%	41	24
\$ 1,000,000 - and over	14	10%	2,156,814	2,009,679	93%	81	98
Total	142	100%	619,152	582,177	94%	83	726

This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants. The data reflects only The sales published through Stellar MLS and does not include all sales in The Reported areas. Neither The Association/Board nor Stellar MLS is in any way responsible for its accuracy.



New Smyrna Beach Board Of REALTORS® Inc

Multiple Listing Year to Date Sales and Inventory Report - 2026

Price Range	Sold Units	Market Share	Average List Price	Average Sale Price	% List to Sell	Avg DOM	Inventory
\$ 1 - 49,999	1	0.09%	69,900	44,000	63%	10	
\$ 50,000 - 59,999	1	0.09%	99,000	55,000	56%	45	
\$ 60,000 - 69,999	1	0.09%	65,000	62,500	96%	90	
\$ 70,000 - 79,999	2	0.18%	89,700	72,500	81%	202	
\$ 80,000 - 89,999	4	0.36%	96,000	85,250	89%	179	
\$ 90,000 - 99,999	1	0.09%	110,000	95,000	86%	22	2
\$ 100,000 - 119,999	4	0.36%	123,725	108,000	87%	95	4
\$ 120,000 - 139,999	9	0.81%	139,189	126,389	91%	50	6
\$ 140,000 - 159,999	8	0.72%	164,063	148,625	91%	33	3
\$ 160,000 - 179,999	18	1.62%	185,317	168,365	91%	111	9
\$ 180,000 - 199,999	31	2.79%	198,581	189,288	95%	126	11
\$ 200,000 - 249,999	84	7.55%	238,902	225,336	94%	93	47
\$ 250,000 - 299,999	113	10.16%	287,655	274,394	95%	86	64
\$ 300,000 - 349,999	158	14.21%	336,792	323,011	96%	82	79
\$ 350,000 - 399,999	139	12.50%	385,337	372,479	97%	95	90
\$ 400,000 - 499,999	180	16.19%	462,563	443,446	96%	114	114
\$ 500,000 - 599,999	88	7.91%	564,424	542,489	96%	111	64
\$ 600,000 - 699,999	73	6.56%	679,072	640,406	94%	87	63
\$ 700,000 - 799,999	50	4.50%	773,052	747,254	97%	106	29
\$ 800,000 - 899,999	27	2.43%	885,281	845,333	95%	104	19
\$ 900,000 - 999,999	34	3.06%	997,719	944,265	95%	91	24
\$ 1,000,000 - and over	86	7.73%	2,005,819	1,848,469	92%	118	98
Total	1112	100.00%	561,410	531,217	95%	99	726

This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants.
The data reflects only The sales published through Stellar MLS and does not include all sales in The Reported areas.
Neither The Association/Board nor Stellar MLS is in any way responsible for its accuracy.



New Smyrna Beach Board Of REALTORS® Inc

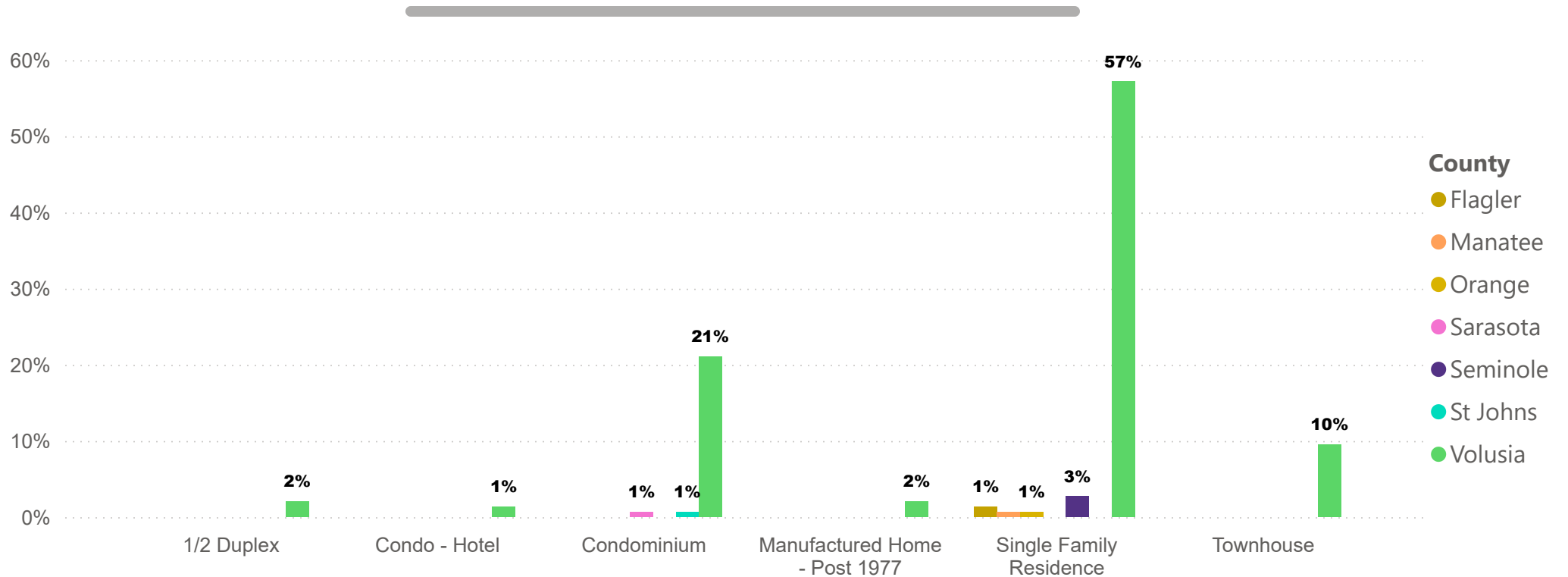
Four Year Sales and Inventory History 2022 - 2026. Compiled from Monthly Sales and Inventory Reports

Month	Monthly Sales	Average List Price	Average Sales Price	% List to Sell	AVG DOM	Inventory	Months Inventory
09/30/2022	85	521,027	501,929	96%	24	292	3.44
10/31/2022	81	521,778	501,757	96%	27	277	3.42
11/30/2022	51	426,162	416,454	98%	35	281	5.51
12/31/2022	69	539,755	518,577	96%	41	258	3.74
01/31/2023	45	480,005	462,957	96%	35	313	6.96
02/28/2023	70	453,568	438,753	97%	35	342	4.89
03/31/2023	127	518,168	496,234	96%	51	323	2.54
04/30/2023	94	674,454	658,196	98%	42	310	3.30
05/31/2023	96	466,600	456,231	98%	43	361	3.76
06/30/2023	99	460,455	450,983	98%	32	368	3.72
07/31/2023	95	429,572	417,063	97%	32	360	3.79
08/31/2023	96	511,906	481,627	94%	42	410	4.27
09/30/2023	88	493,577	480,654	97%	36	435	4.94
10/31/2023	69	501,100	485,304	97%	29	476	6.90
11/30/2023	59	438,933	421,284	96%	53	483	8.19
12/31/2023	54	496,120	473,481	95%	105	466	8.63
01/31/2024	45	490,889	471,664	96%	110	527	11.71
02/29/2024	75	554,604	528,273	95%	77	557	7.43
03/31/2024	105	563,775	535,416	95%	59	605	5.76
04/30/2024	129	546,484	523,530	96%	63	626	4.85
05/31/2024	122	503,507	478,867	95%	68	660	5.41
06/30/2024	136	563,088	537,768	96%	65	673	4.95
07/31/2024	114	544,372	510,353	94%	76	693	6.08
08/31/2024	129	556,098	527,594	95%	101	707	5.48
09/30/2024	90	503,979	483,531	96%	73	697	7.74
10/31/2024	82	586,646	545,955	93%	97	699	8.52
11/30/2024	77	481,553	460,812	96%	88	746	9.69
12/31/2024	97	538,716	516,225	96%	96	772	7.96
01/31/2025	74	489,628	446,026	91%	83	835	11.28
02/28/2025	103	520,776	505,059	97%	104	887	8.61
03/31/2025	131	568,844	539,224	95%	109	902	6.89
04/30/2025	132	587,332	554,359	94%	83	1009	7.64
05/31/2025	112	530,094	505,075	95%	89	1009	9.01
06/30/2025	112	582,944	548,699	94%	83	1002	8.95
07/31/2025	127	526,795	500,841	95%	96	1006	7.92
08/31/2025	136	482,675	458,259	95%	107	936	6.88
09/30/2025	122	538,904	514,345	95%	127	897	7.35
10/31/2025	123	523,928	497,399	95%	142	863	7.02
11/30/2025	93	501,521	476,380	95%	136	842	9.05
12/31/2025	111	566,177	523,826	93%	119	815	7.34
01/31/2026	90	600,251	568,876	95%	104	789	8.77
02/28/2026	122	629,320	589,797	94%	114	783	6.42
03/31/2026	148	603,934	570,722	95%	110	804	5.43
04/30/2026	127	545,003	522,644	96%	123	785	6.18
05/31/2026	165	526,909	499,025	95%	107	796	4.82
06/30/2026	134	584,098	554,384	95%	126	780	5.82
07/31/2026	132	531,965	504,423	95%	94	759	5.75
08/31/2026	142	619,152	582,177	94%	97	726	5.11

Top 5 Unit Sales by County and Property Type

** Counties with the same % of Sales maybe Included.*

Property Type	Flagler	Manatee	Orange	Sarasota	Seminole	St Johns
1/2 Duplex						
Condo - Hotel						
Condominium				1%		1%
Manufactured Home - Post 1977						
Single Family Residence	1%	1%	1%		3%	
Townhouse						
Total	1%	1%	1%	1%	3%	1%



Board/Association: State Month Year
 ▲ New Smyrna Beach FL August 2026

National Association of Realtors®
 700 Eleventh Street, NW
 Washington, DC 20001-4507

Email: data@realtors.com
 Fax: 202-383-7568
 Questions: 202-383-1276

Single-Family Units
Number of Bedrooms

Price Range ▲	2 or Less	3	4 or More	Total
\$ 1 - 49,999				
\$ 50,000 - 59,999				
\$ 60,000 - 69,999				
\$ 70,000 - 79,999				
\$ 80,000 - 89,999				
\$ 90,000 - 99,999				
\$ 100,000 - 119,999				
\$ 120,000 - 139,999				
\$ 140,000 - 159,999				
\$ 160,000 - 179,999				
\$ 180,000 - 199,999		1		1
\$ 200,000 - 249,999	5			5
\$ 250,000 - 299,999		7	1	8
\$ 300,000 - 349,999	5	13	1	19
\$ 350,000 - 399,999		11	3	14
\$ 400,000 - 499,999		5	3	8
\$ 500,000 - 599,999	2	3	3	8
\$ 600,000 - 699,999	2	5	1	8
\$ 700,000 - 799,999		2	1	3
\$ 800,000 - 899,999		1	1	2
\$ 900,000 - 999,999		3	3	6
\$ 1,000,000 - and over		3	7	10
Total	14	54	24	92

Condominium / Cooperative Units
Number of Bedrooms

Price Range	2 or Less	3	4 or More	Total
\$ 1 - 49,999				
\$ 50,000 - 59,999				
\$ 60,000 - 69,999				
\$ 70,000 - 79,999				
\$ 80,000 - 89,999	1			1
\$ 90,000 - 99,999				
\$ 100,000 - 119,999				
\$ 120,000 - 139,999				
\$ 140,000 - 159,999				
\$ 160,000 - 179,999	1			1
\$ 180,000 - 199,999	3			3
\$ 200,000 - 249,999	2			2
\$ 250,000 - 299,999	4	3	1	8
\$ 300,000 - 349,999	7			7
\$ 350,000 - 399,999	4	3		7
\$ 400,000 - 499,999	3	1		4
\$ 500,000 - 599,999	5	2		7
\$ 600,000 - 699,999		1		1
\$ 700,000 - 799,999	1			1
\$ 800,000 - 899,999		1		1
\$ 900,000 - 999,999				
\$ 1,000,000 - and over	1	3		4
Total	32	14	1	47

Active Listings
 (Unsold Homes)

Price Range ▲	M-SF	M-Condo
\$ 1 - 49,999		
\$ 50,000 - 59,999		
\$ 60,000 - 69,999		
\$ 70,000 - 79,999		
\$ 80,000 - 89,999		
\$ 90,000 - 99,999		2
\$ 100,000 - 119,999	1	2
\$ 120,000 - 139,999		5
\$ 140,000 - 159,999		3
\$ 160,000 - 179,999		7
\$ 180,000 - 199,999	2	8
\$ 200,000 - 249,999	18	15
\$ 250,000 - 299,999	41	17
\$ 300,000 - 349,999	54	23
\$ 350,000 - 399,999	58	26
\$ 400,000 - 499,999	56	48
\$ 500,000 - 599,999	30	28
\$ 600,000 - 699,999	25	31
\$ 700,000 - 799,999	19	8
\$ 800,000 - 899,999	11	9
\$ 900,000 - 999,999	19	2
\$ 1,000,000 - and over	79	12
Total	413	246

Sales Pending
 (Under Contract)

Price Range ▲	M-SF	M-Condo
\$ 1 - 49,999		
\$ 50,000 - 59,999		
\$ 60,000 - 69,999		
\$ 70,000 - 79,999		
\$ 80,000 - 89,999		
\$ 90,000 - 99,999	1	1
\$ 100,000 - 119,999	1	1
\$ 120,000 - 139,999		
\$ 140,000 - 159,999		1
\$ 160,000 - 179,999	1	1
\$ 180,000 - 199,999	3	2
\$ 200,000 - 249,999	10	5
\$ 250,000 - 299,999	13	3
\$ 300,000 - 349,999	18	1
\$ 350,000 - 399,999	25	6
\$ 400,000 - 499,999	16	11
\$ 500,000 - 599,999	13	3
\$ 600,000 - 699,999	12	3
\$ 700,000 - 799,999	3	1
\$ 800,000 - 899,999	3	
\$ 900,000 - 999,999	3	1
\$ 1,000,000 - and over	16	1
Total	138	41

Time On Market Sort	M-SF	M-Condo
0 - 30	44	9
31-60	15	9
61-90	12	6
91-120	6	3
121-over	15	20
Total	92	47