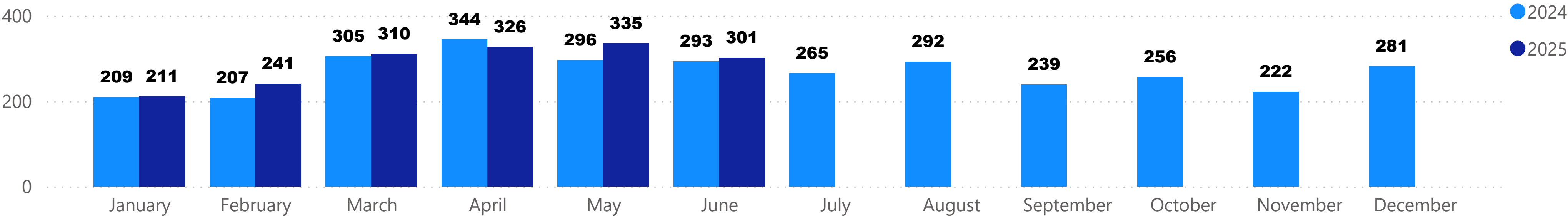




Lakeland REALTORS®
Monthly Sales Trend Indicator 2025

Sales by Price Range - Single Family Homes & Villas

Price Range	January	February	March	April	May	June	July	August	September	October	November	December	Total
\$ 1 - 49,999			1										1
\$ 50,000 - 59,999						1							1
\$ 60,000 - 69,999	1		1	1									3
\$ 70,000 - 79,999			1										1
\$ 80,000 - 89,999	1					1							2
\$ 90,000 - 99,999	1												1
\$ 100,000 - 119,999		1		1	2	1							5
\$ 120,000 - 139,999	1	2	1	3	5	4							16
\$ 140,000 - 159,999	3	1	7	3	2	3							19
\$ 160,000 - 179,999	4	4	6		5	6							25
\$ 180,000 - 199,999	5	6	7	7	5	6							36
\$ 200,000 - 249,999	19	32	36	20	28	27							162
\$ 250,000 - 299,999	30	36	48	52	64	74							304
\$ 300,000 - 349,999	43	52	71	82	82	57							387
\$ 350,000 - 399,999	42	41	48	60	52	44							287
\$ 400,000 - 499,999	33	36	37	51	36	38							231
\$ 500,000 - 599,999	9	11	22	18	20	15							95
\$ 600,000 - 699,999	8	7	9	6	15	7							52
\$ 700,000 - 799,999	6	2	11	8	8	6							41
\$ 800,000 - 899,999	4	5		4	4	2							19
\$ 900,000 - 999,999		1	1	4	3	1							10
\$ 1,000,000 - and over	1	4	3	6	4	8							26
Total	211	241	310	326	335	301							1724

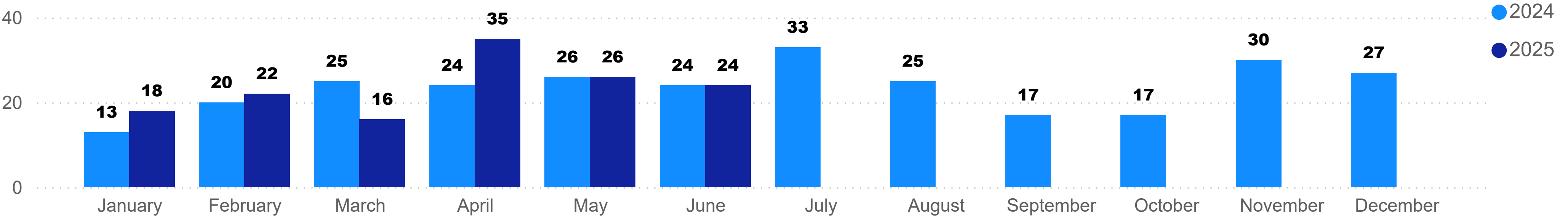




Lakeland REALTORS®
Monthly Sales Trend Indicator 2025

Sales by Price Range - Condominiums, Townhouses and Co-Ops

Price Range	January	February	March	April	May	June	July	August	September	October	November	December	Total
\$ 1 - 49,999													
\$ 50,000 - 59,999				1									1
\$ 60,000 - 69,999													
\$ 70,000 - 79,999													
\$ 80,000 - 89,999													
\$ 90,000 - 99,999													
\$ 100,000 - 119,999			1	3									4
\$ 120,000 - 139,999		3	1	2	5	3							14
\$ 140,000 - 159,999	1	2	1	1	2	4							11
\$ 160,000 - 179,999	2	2	1	1	1	1							8
\$ 180,000 - 199,999	1	2	1	4	2	1							11
\$ 200,000 - 249,999	7	3	3	4	4	5							26
\$ 250,000 - 299,999	2	5	4	5	6	9							31
\$ 300,000 - 349,999	4	3	4	8	4	1							24
\$ 350,000 - 399,999		2		4									6
\$ 400,000 - 499,999	1			1	1								3
\$ 500,000 - 599,999				1	1								2
\$ 600,000 - 699,999													
\$ 700,000 - 799,999													
\$ 800,000 - 899,999													
\$ 900,000 - 999,999													
\$ 1,000,000 - and over													
Total	18	22	16	35	26	24							141

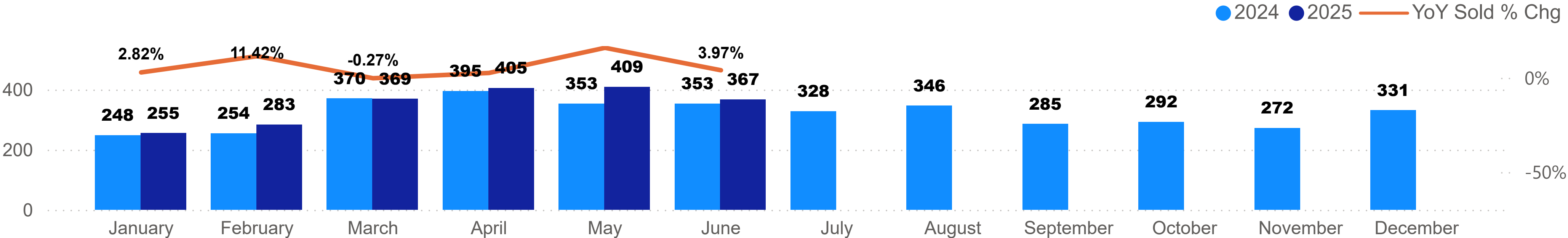




Lakeland REALTORS®
Monthly Sales Trend Indicator 2025

Sales by Price Range - Overall

Price Range	January	February	March	April	May	June	July	August	September	October	November	December	Total
\$ 1 - 49,999			1		1								2
\$ 50,000 - 59,999				1		1							2
\$ 60,000 - 69,999	2		2	2	1								7
\$ 70,000 - 79,999	1	3	3	1		1							9
\$ 80,000 - 89,999	2	1		1	2	3							9
\$ 90,000 - 99,999	1	1		1	2	2							7
\$ 100,000 - 119,999	2	3	2	6	4	2							19
\$ 120,000 - 139,999	4	7	5	10	12	11							49
\$ 140,000 - 159,999	5	6	11	9	8	12							51
\$ 160,000 - 179,999	6	7	10	5	11	11							50
\$ 180,000 - 199,999	10	8	15	14	13	10							70
\$ 200,000 - 249,999	33	39	51	34	43	34							234
\$ 250,000 - 299,999	34	42	59	64	78	91							368
\$ 300,000 - 349,999	50	56	78	91	87	65							427
\$ 350,000 - 399,999	42	44	49	66	54	46							301
\$ 400,000 - 499,999	35	36	37	53	37	39							237
\$ 500,000 - 599,999	9	11	22	19	22	15							98
\$ 600,000 - 699,999	8	7	9	6	15	7							52
\$ 700,000 - 799,999	6	2	11	8	8	6							41
\$ 800,000 - 899,999	4	5		4	4	2							19
\$ 900,000 - 999,999		1	1	4	3	1							10
\$ 1,000,000 - and over	1	4	3	6	4	8							26
Total	255	283	369	405	409	367							2088





Lakeland REALTORS®
Monthly Sales Trend Indicator 2025

Sales by Bedroom Count

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
1	2	2	8	8	1	2							23
2	46	50	59	62	58	70							345
3	130	132	177	193	204	185							1021
4	63	86	110	122	129	97							607
5	12	13	15	17	14	11							82
6+	2			3	3	2							10
Total	255	283	369	405	409	367							2088

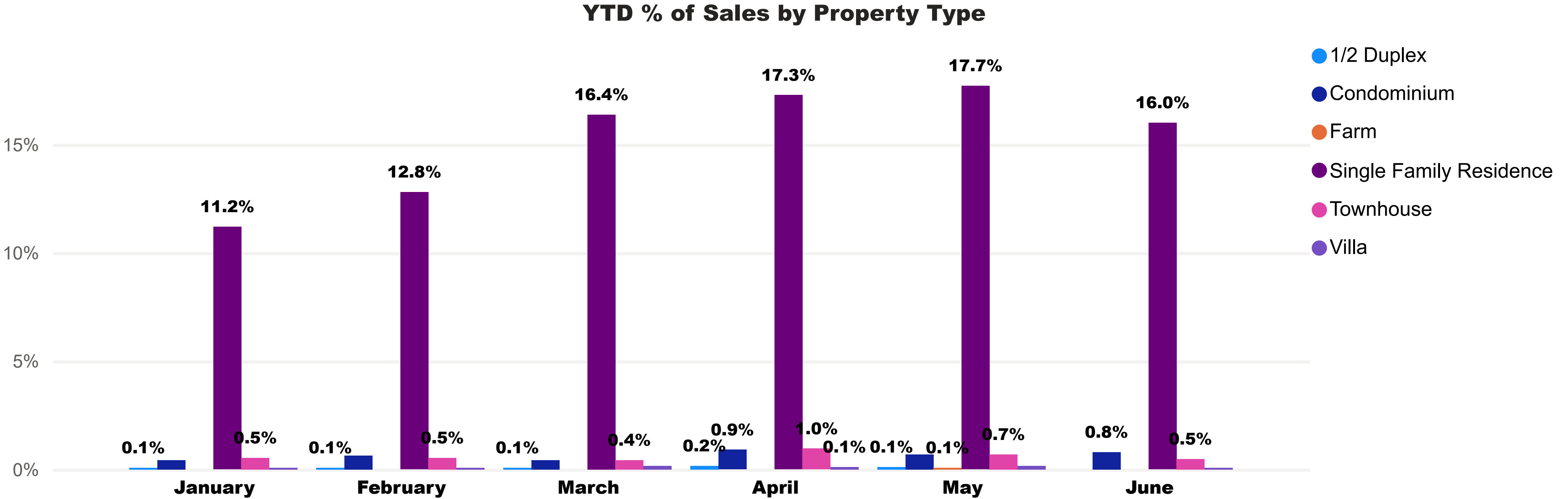
Sales by Bathroom Count

Bathrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
1	16	26	39	21	18	34							154
2	178	185	237	268	289	259							1416
3	51	58	83	98	80	54							424
4	9	8	6	15	16	15							69
5		4	3	3	3	5							18
6+	1	2	1		3								7
Total	255	283	369	405	409	367							2088

Lakeland REALTORS®
Monthly Sales Trend Indicator 2025

Sales by Housing Style

Property Type	January	February	March	April	May	June	July	August	September	October	November	December	Total
1/2 Duplex	1	1	1	3	2								8
Condominium	8	12	8	17	13	15							73
Farm					1								1
Single Family Residence	210	240	307	324	332	300							1713
Townhouse	10	10	8	18	13	9							68
Villa	1	1	3	2	3	1							11
Total	230	264	327	364	364	325							1874





Lakeland REALTORS®

Multiple Listing One Month Sales and Inventory Report - June - 2025

Price Range	Sold Units	Market Share	Average List Price	Average Sale Price	% List to Sell	Avg DOM	Inventory
\$ 1 - 49,999							
\$ 50,000 - 59,999	1	0%	55,000	55,000	100%	46	
\$ 60,000 - 69,999							
\$ 70,000 - 79,999							1
\$ 80,000 - 89,999	1	0%	100,000	85,000	85%	158	1
\$ 90,000 - 99,999							2
\$ 100,000 - 119,999	1	0%	109,900	111,000	101%	34	10
\$ 120,000 - 139,999	7	2%	138,114	126,343	91%	105	17
\$ 140,000 - 159,999	7	2%	154,871	147,143	95%	49	24
\$ 160,000 - 179,999	7	2%	173,929	166,318	96%	27	30
\$ 180,000 - 199,999	7	2%	196,757	192,429	98%	74	15
\$ 200,000 - 249,999	32	10%	233,710	223,883	96%	82	115
\$ 250,000 - 299,999	83	26%	280,681	276,451	98%	63	221
\$ 300,000 - 349,999	58	18%	329,000	325,166	99%	65	233
\$ 350,000 - 399,999	44	14%	376,845	372,241	99%	81	202
\$ 400,000 - 499,999	38	12%	449,886	441,889	98%	49	226
\$ 500,000 - 599,999	15	5%	549,459	534,810	97%	73	122
\$ 600,000 - 699,999	7	2%	670,414	648,571	97%	76	67
\$ 700,000 - 799,999	6	2%	785,296	763,000	97%	66	29
\$ 800,000 - 899,999	2	1%	929,945	854,950	92%	67	31
\$ 900,000 - 999,999	1	0%	1,050,000	995,000	95%	3	14
\$ 1,000,000 - and over	8	2%	1,269,988	1,186,250	93%	50	38
Total	325	100%	366,649	357,389	97%	67	1398

This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants. The data reflects only The sales published through Stellar MLS and does not include all sales in The Reported areas. Neither The Association/Board nor Stellar MLS is in any way responsible for its accuracy.

Multiple Listing Year to Date Sales and Inventory Report - 2025

Price Range	Sold Units	Market Share	Average List Price	Average Sale Price	% List to Sell	Avg DOM	Inventory
\$ 1 - 49,999	2	0.10%	62,500	46,500	74%	28	
\$ 50,000 - 59,999	2	0.10%	69,950	52,500	75%	52	
\$ 60,000 - 69,999	7	0.34%	73,414	63,557	87%	52	
\$ 70,000 - 79,999	9	0.43%	86,689	72,889	84%	85	1
\$ 80,000 - 89,999	9	0.43%	100,310	84,056	84%	56	1
\$ 90,000 - 99,999	7	0.34%	103,386	94,643	92%	95	2
\$ 100,000 - 119,999	19	0.91%	122,421	107,947	88%	96	10
\$ 120,000 - 139,999	49	2.35%	138,006	129,647	94%	69	17
\$ 140,000 - 159,999	51	2.44%	155,729	147,500	95%	68	24
\$ 160,000 - 179,999	50	2.39%	173,746	167,853	97%	60	30
\$ 180,000 - 199,999	70	3.35%	193,889	188,949	97%	58	15
\$ 200,000 - 249,999	234	11.21%	236,670	227,152	96%	63	115
\$ 250,000 - 299,999	368	17.62%	281,047	276,197	98%	65	221
\$ 300,000 - 349,999	427	20.45%	331,123	324,717	98%	80	233
\$ 350,000 - 399,999	301	14.42%	379,392	372,375	98%	76	202
\$ 400,000 - 499,999	237	11.35%	451,333	442,354	98%	89	226
\$ 500,000 - 599,999	98	4.69%	560,082	544,767	97%	72	122
\$ 600,000 - 699,999	52	2.49%	665,345	644,066	97%	62	67
\$ 700,000 - 799,999	41	1.96%	774,721	745,268	96%	71	29
\$ 800,000 - 899,999	19	0.91%	872,094	833,021	96%	61	31
\$ 900,000 - 999,999	10	0.48%	998,450	949,900	95%	70	14
\$ 1,000,000 - and over	26	1.25%	1,517,569	1,410,923	93%	56	38
Total	2088	100.00%	359,720	349,655	97%	73	1398

This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants. The data reflects only The sales published through Stellar MLS and does not include all sales in The Reported areas. Neither The Association/Board nor Stellar MLS is in any way responsible for its accuracy.

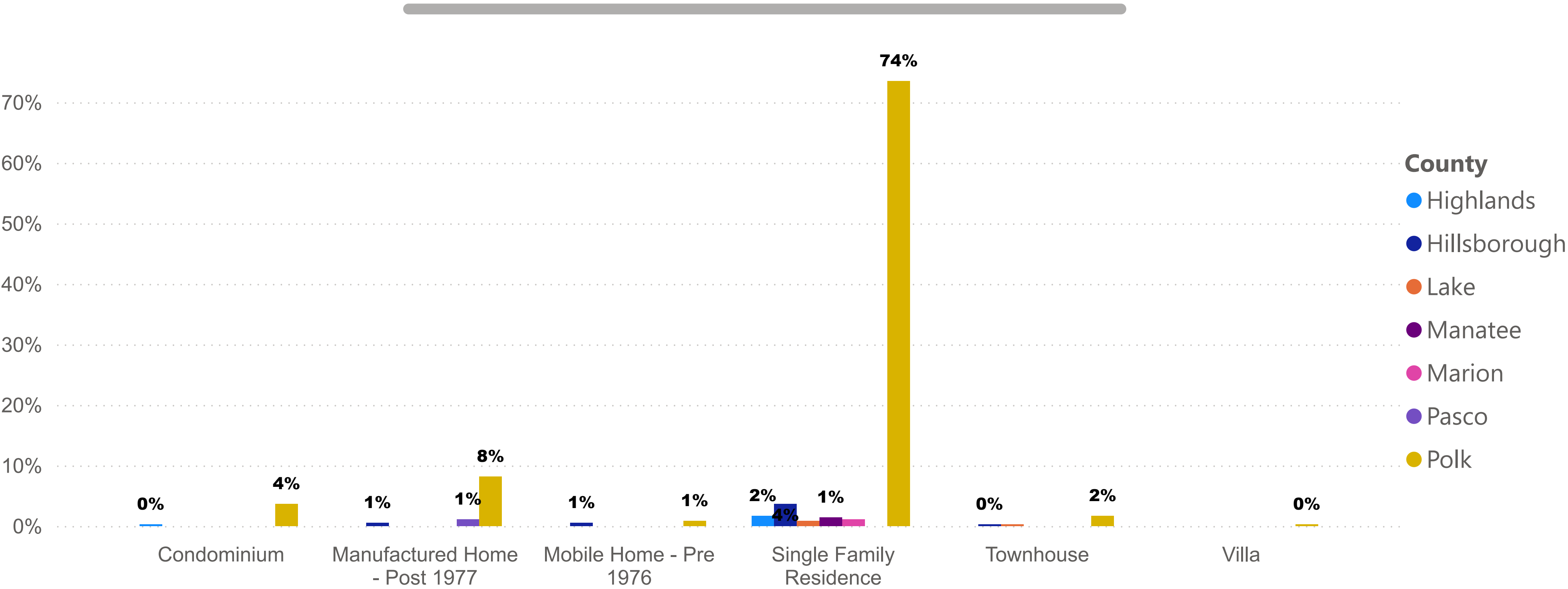
**Four Year Sales and
Inventory History 2021 -
2025. Compiled from
Monthly Sales and
Inventory Reports**

Month	Monthly Sales	Average List Price	Average Sales Price	% List to Sell	AVG DOM	Inventory	Months Inventory
07/31/2021	403	287,356	289,196	101%	15	443	1.10
08/31/2021	408	287,626	287,519	100%	14	380	0.93
09/30/2021	394	310,010	308,992	100%	14	362	0.92
10/31/2021	388	307,036	305,292	99%	17	374	0.96
11/30/2021	388	321,259	320,368	100%	19	322	0.83
12/31/2021	385	316,407	313,456	99%	18	258	0.67
01/31/2022	309	324,281	322,347	99%	22	253	0.82
02/28/2022	309	341,921	343,895	101%	18	297	0.96
03/31/2022	387	341,308	341,408	100%	13	300	0.78
04/30/2022	406	373,324	372,981	100%	13	375	0.92
05/31/2022	407	345,700	348,415	101%	15	428	1.05
06/30/2022	394	370,847	371,046	100%	11	523	1.33
07/31/2022	380	348,587	345,053	99%	15	653	1.72
08/31/2022	363	338,531	333,565	99%	20	736	2.03
09/30/2022	285	333,105	325,760	98%	22	766	2.69
10/31/2022	307	345,736	336,999	97%	28	816	2.66
11/30/2022	224	338,511	331,211	98%	30	817	3.65
12/31/2022	295	343,854	335,854	98%	39	777	2.63
01/31/2023	194	335,766	325,283	97%	53	761	3.92
02/28/2023	269	337,337	329,610	98%	58	707	2.63
03/31/2023	358	345,333	337,386	98%	56	656	1.83
04/30/2023	336	359,844	350,895	98%	51	652	1.94
05/31/2023	370	384,029	378,446	99%	41	661	1.79
06/30/2023	342	379,774	374,674	99%	41	657	1.92
07/31/2023	318	374,960	367,479	98%	41	659	2.07
08/31/2023	319	358,975	352,854	98%	36	697	2.18
09/30/2023	282	383,711	374,425	98%	34	751	2.66
10/31/2023	248	363,187	356,737	98%	39	840	3.39
11/30/2023	254	365,881	358,801	98%	37	869	3.42
12/31/2023	279	370,171	363,603	98%	51	843	3.02
01/31/2024	223	377,097	366,105	97%	47	919	4.12
02/29/2024	227	369,233	358,455	97%	56	999	4.40
03/31/2024	333	413,056	402,198	97%	56	934	2.80
04/30/2024	368	382,108	375,186	98%	53	1041	2.83
05/31/2024	324	376,334	368,827	98%	53	1136	3.51
06/30/2024	318	377,588	372,260	99%	57	1192	3.75
07/31/2024	300	363,555	355,528	98%	55	1284	4.28
08/31/2024	318	387,557	378,339	98%	50	1336	4.20
09/30/2024	256	385,194	373,107	97%	54	1392	5.44
10/31/2024	274	371,382	362,142	98%	60	1371	5.00
11/30/2024	252	358,239	348,695	97%	67	1417	5.62
12/31/2024	312	385,347	373,046	97%	74	1354	4.34
01/31/2025	230	370,619	360,962	97%	87	1444	6.28
02/28/2025	264	368,467	359,458	98%	86	1468	5.56
03/31/2025	327	371,586	360,085	97%	85	1427	4.36
04/30/2025	364	396,069	383,480	97%	83	1390	3.82
05/31/2025	364	382,250	373,054	98%	84	1393	3.83
06/30/2025	325	366,649	357,389	97%	78	1398	4.30

Top 5 Unit Sales by County and Property Type

* Counties with the same % of Sales maybe Included.

Property Type	Highlands	Hillsborough	Lake	Manatee	Marion	Pasco
Condominium	0%					
Manufactured Home - Post 1977		1%				1%
Mobile Home - Pre 1976		1%				
Single Family Residence	2%	4%	1%	1%	1%	
Townhouse		0%	0%			
Villa						
Total	2%	5%	1%	1%	1%	1%



Board/Association: State Month Year

Lakeland FL June 2025

National Association of Realtors®

700 Eleventh Street, NW

Washington, DC 20001-4507

Email: data@realtors.com

Fax: 202-383-7568

Questions: 202-383-1276

Single-Family Units

Number of Bedrooms

Price Range	2 or Less	3	4 or More	Total
▲				
\$ 1 - 49,999				
\$ 50,000 - 59,999	1			1
\$ 60,000 - 69,999				
\$ 70,000 - 79,999				
\$ 80,000 - 89,999	1			1
\$ 90,000 - 99,999				
\$ 100,000 - 119,999	1			1
\$ 120,000 - 139,999	4			4
\$ 140,000 - 159,999	2	1		3
\$ 160,000 - 179,999	2	4		6
\$ 180,000 - 199,999	4	1	1	6
\$ 200,000 - 249,999	7	19	1	27
\$ 250,000 - 299,999	8	54	12	74
\$ 300,000 - 349,999	3	33	21	57
\$ 350,000 - 399,999	1	24	19	44
\$ 400,000 - 499,999	2	16	20	38
\$ 500,000 - 599,999	2	5	8	15
\$ 600,000 - 699,999		3	4	7
\$ 700,000 - 799,999			6	6
\$ 800,000 - 899,999			2	2
\$ 900,000 - 999,999			1	1
\$ 1,000,000 - and over		1	7	8
Total	38	161	102	301

Condominium / Cooperative Units

Number of Bedrooms

Price Range	2 or Less	3	4 or More	Total
▲				
\$ 1 - 49,999				
\$ 50,000 - 59,999				
\$ 60,000 - 69,999				
\$ 70,000 - 79,999				
\$ 80,000 - 89,999				
\$ 90,000 - 99,999				
\$ 100,000 - 119,999				
\$ 120,000 - 139,999	3			3
\$ 140,000 - 159,999	4			4
\$ 160,000 - 179,999	1			1
\$ 180,000 - 199,999	1			1
\$ 200,000 - 249,999	3	2		5
\$ 250,000 - 299,999	4	5		9
\$ 300,000 - 349,999	1			1
\$ 350,000 - 399,999				
\$ 400,000 - 499,999				
\$ 500,000 - 599,999				
\$ 600,000 - 699,999				
\$ 700,000 - 799,999				
\$ 800,000 - 899,999				
\$ 900,000 - 999,999				
\$ 1,000,000 - and over				
Total	17	7		24

Active Listings

(Unsold Homes)

Price Range	M-SF	M-Condo
▲		
\$ 1 - 49,999		
\$ 50,000 - 59,999	1	
\$ 60,000 - 69,999		
\$ 70,000 - 79,999		1
\$ 80,000 - 89,999		1
\$ 90,000 - 99,999	1	1
\$ 100,000 - 119,999	3	4
\$ 120,000 - 139,999	4	12
\$ 140,000 - 159,999	6	15
\$ 160,000 - 179,999	10	12
\$ 180,000 - 199,999	11	6
\$ 200,000 - 249,999	81	26
\$ 250,000 - 299,999	198	17
\$ 300,000 - 349,999	201	15
\$ 350,000 - 399,999	188	4
\$ 400,000 - 499,999	206	7
\$ 500,000 - 599,999	128	
\$ 600,000 - 699,999	63	2
\$ 700,000 - 799,999	28	
\$ 800,000 - 899,999	28	3
\$ 900,000 - 999,999	12	2
\$ 1,000,000 - and over	31	2
Total	1200	130

Sales Pending

(Under Contract)

Price Range	M-SF	M-Condo
▲		
\$ 1 - 49,999		
\$ 50,000 - 59,999		
\$ 60,000 - 69,999		
\$ 70,000 - 79,999		
\$ 80,000 - 89,999		
\$ 90,000 - 99,999		
\$ 100,000 - 119,999	1	4
\$ 120,000 - 139,999		2
\$ 140,000 - 159,999	4	3
\$ 160,000 - 179,999	6	4
\$ 180,000 - 199,999	6	
\$ 200,000 - 249,999	32	8
\$ 250,000 - 299,999	62	6
\$ 300,000 - 349,999	97	5
\$ 350,000 - 399,999	73	2
\$ 400,000 - 499,999	63	2
\$ 500,000 - 599,999	28	
\$ 600,000 - 699,999	15	
\$ 700,000 - 799,999	6	
\$ 800,000 - 899,999	6	
\$ 900,000 - 999,999	2	
\$ 1,000,000 - and over	7	
Total	408	36

Time On Market Sort	M-SF	M-Condo
0 - 30	141	4
31-60	46	9
61-90	37	4
91-120	24	
121-over	53	7
Total	301	24

