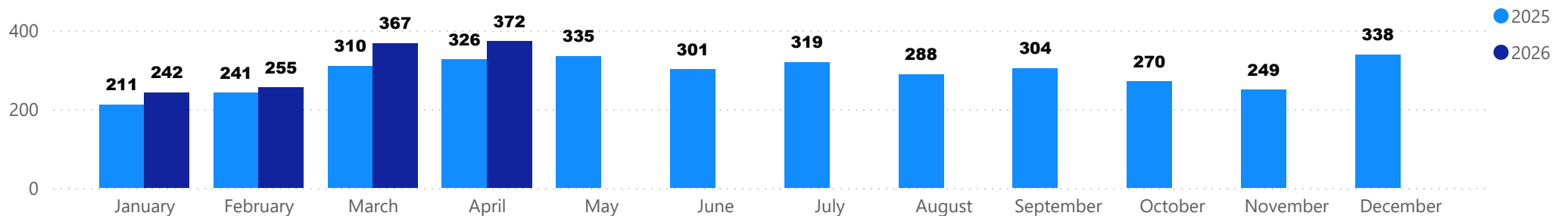


## Lakeland REALTORS® Monthly Sales Trend Indicator 2026

### Sales by Price Range - Single Family Homes & Villas

Price Range	January	February	March	April	May	June	July	August	September	October	November	December	Total
\$ 1 - 49,999													
\$ 50,000 - 59,999													
\$ 60,000 - 69,999													
\$ 70,000 - 79,999			1										1
\$ 80,000 - 89,999			2										2
\$ 90,000 - 99,999													
\$ 100,000 - 119,999		1	3	5									9
\$ 120,000 - 139,999	2	2	4	1									9
\$ 140,000 - 159,999	3	2	1	1									7
\$ 160,000 - 179,999	5	9	7	7									28
\$ 180,000 - 199,999	2	2	12	8									24
\$ 200,000 - 249,999	29	32	41	39									141
\$ 250,000 - 299,999	34	52	61	73									220
\$ 300,000 - 349,999	54	47	77	60									238
\$ 350,000 - 399,999	54	43	69	78									244
\$ 400,000 - 499,999	29	33	44	61									167
\$ 500,000 - 599,999	9	9	23	17									58
\$ 600,000 - 699,999	9	9	13	8									39
\$ 700,000 - 799,999	4	5	4	8									21
\$ 800,000 - 899,999	4	4	1	2									11
\$ 900,000 - 999,999	2		2	1									5
\$ 1,000,000 - and over	2	5	2	3									12
<b>Total</b>	<b>242</b>	<b>255</b>	<b>367</b>	<b>372</b>									<b>1236</b>

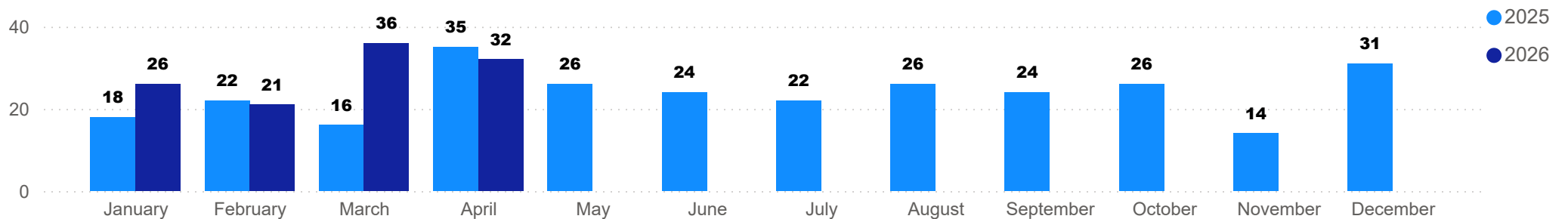




## Lakeland REALTORS® Monthly Sales Trend Indicator 2026

### Sales by Price Range - Condominiums, Townhouses and Co-Ops

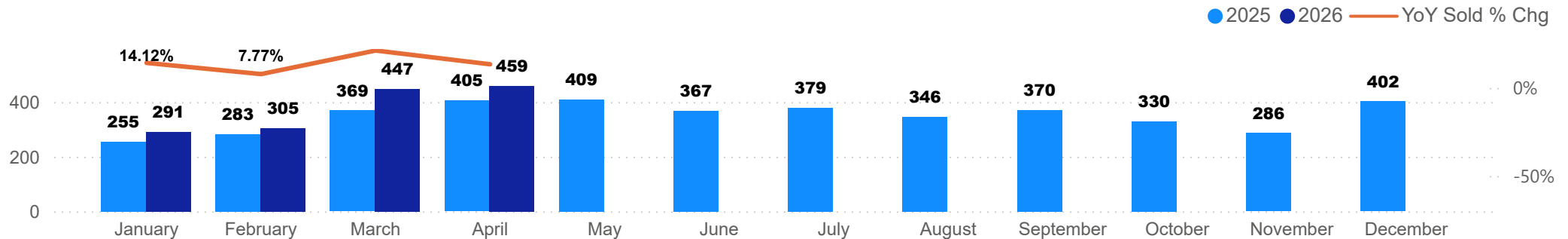
Price Range	January	February	March	April	May	June	July	August	September	October	November	December	Total
\$ 1 - 49,999													
\$ 50,000 - 59,999													
\$ 60,000 - 69,999		1											1
\$ 70,000 - 79,999		1		1									2
\$ 80,000 - 89,999													
\$ 90,000 - 99,999	1	1	1										3
\$ 100,000 - 119,999	3	2		3									8
\$ 120,000 - 139,999	2	2		1									5
\$ 140,000 - 159,999		1	3	1									5
\$ 160,000 - 179,999	2	1	4	5									12
\$ 180,000 - 199,999		2	1	1									4
\$ 200,000 - 249,999	4	4	11	5									24
\$ 250,000 - 299,999	6	3	6	5									20
\$ 300,000 - 349,999	8	2	7	8									25
\$ 350,000 - 399,999		1	2	1									4
\$ 400,000 - 499,999			1										1
\$ 500,000 - 599,999				1									1
\$ 600,000 - 699,999													
\$ 700,000 - 799,999													
\$ 800,000 - 899,999													
\$ 900,000 - 999,999													
\$ 1,000,000 - and over													
<b>Total</b>	<b>26</b>	<b>21</b>	<b>36</b>	<b>32</b>									<b>115</b>



## Lakeland REALTORS® Monthly Sales Trend Indicator 2026

### Sales by Price Range - Overall

Price Range	January	February	March	April	May	June	July	August	September	October	November	December	Total
\$ 1 - 49,999	1	1	1										3
\$ 50,000 - 59,999		1	1	1									3
\$ 60,000 - 69,999		1	2	1									4
\$ 70,000 - 79,999		1	2	2									5
\$ 80,000 - 89,999		2	4										6
\$ 90,000 - 99,999	1	1	5	4									11
\$ 100,000 - 119,999	4	4	9	12									29
\$ 120,000 - 139,999	7	10	8	7									32
\$ 140,000 - 159,999	5	6	6	7									24
\$ 160,000 - 179,999	9	11	18	19									57
\$ 180,000 - 199,999	8	9	13	14									44
\$ 200,000 - 249,999	38	39	59	55									191
\$ 250,000 - 299,999	40	58	71	83									252
\$ 300,000 - 349,999	63	51	86	72									272
\$ 350,000 - 399,999	55	44	72	81									252
\$ 400,000 - 499,999	30	33	45	61									169
\$ 500,000 - 599,999	9	9	23	18									59
\$ 600,000 - 699,999	9	10	13	8									40
\$ 700,000 - 799,999	4	5	4	8									21
\$ 800,000 - 899,999	4	4	1	2									11
\$ 900,000 - 999,999	2		2	1									5
\$ 1,000,000 - and over	2	5	2	3									12
<b>Total</b>	<b>291</b>	<b>305</b>	<b>447</b>	<b>459</b>									<b>1502</b>



## Lakeland REALTORS® Monthly Sales Trend Indicator 2026

### Sales by Bedroom Count

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
1	4	7	4	4									19
2	37	52	79	80									248
3	151	134	202	230									717
4	87	101	149	121									458
5	10	9	12	20									51
6+	2	2	1	4									9
<b>Total</b>	<b>291</b>	<b>305</b>	<b>447</b>	<b>459</b>									<b>1502</b>

### Sales by Bathroom Count

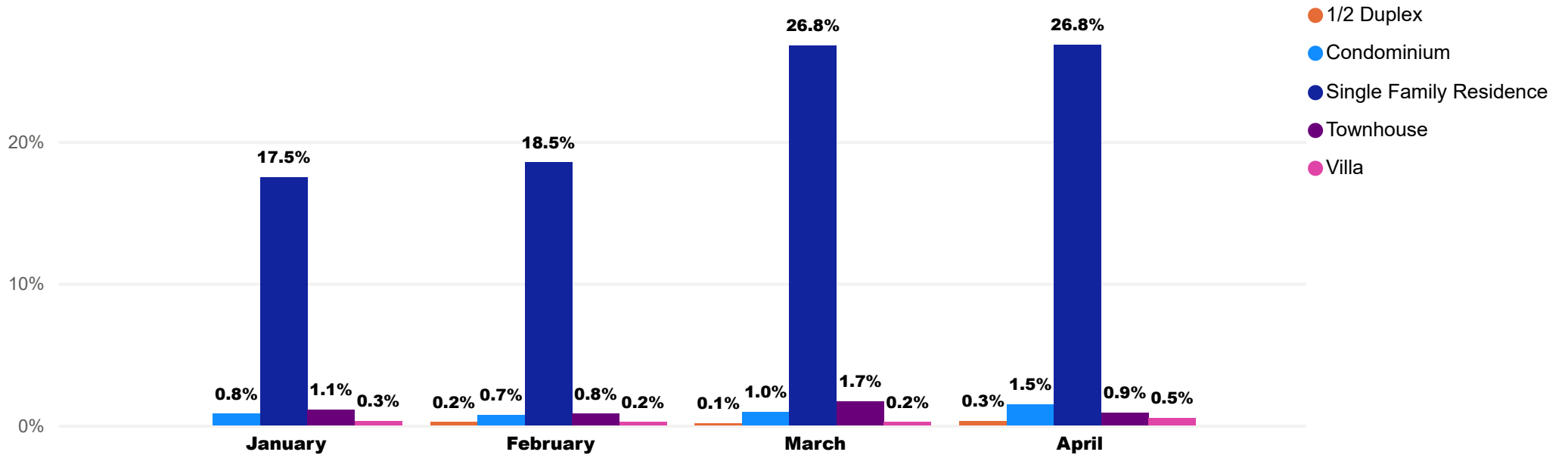
Bathrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
1	24	22	35	38									119
2	167	186	287	298									938
3	91	81	105	109									386
4	6	13	17	12									48
5	2	2	3	2									9
6+	1	1											2
<b>Total</b>	<b>291</b>	<b>305</b>	<b>447</b>	<b>459</b>									<b>1502</b>

## Lakeland REALTORS® Monthly Sales Trend Indicator 2026

### Sales by Housing Style

Property Type	January	February	March	April	May	June	July	August	September	October	November	December	Total
1/2 Duplex		3	2	4									9
Condominium	11	10	13	20									54
Single Family Residence	238	252	364	365									1219
Townhouse	15	11	23	12									61
Villa	4	3	3	7									17
<b>Total</b>	<b>268</b>	<b>279</b>	<b>405</b>	<b>408</b>									<b>1360</b>

#### YTD % of Sales by Property Type





## Lakeland REALTORS®

### Multiple Listing One Month Sales and Inventory Report - April - 2026

Price Range	Sold Units	Market Share	Average List Price	Average Sale Price	% List to Sell	Avg DOM	Inventory
\$ 1 - 49,999							
\$ 50,000 - 59,999							
\$ 60,000 - 69,999							1
\$ 70,000 - 79,999	1	0%	82,500	73,000	88%	64	1
\$ 80,000 - 89,999							5
\$ 90,000 - 99,999							8
\$ 100,000 - 119,999	8	2%	134,199	111,475	83%	64	11
\$ 120,000 - 139,999	2	0%	137,950	135,500	98%	97	16
\$ 140,000 - 159,999	3	1%	158,967	151,000	95%	39	27
\$ 160,000 - 179,999	13	3%	177,607	168,584	95%	77	28
\$ 180,000 - 199,999	9	2%	195,911	189,167	97%	59	28
\$ 200,000 - 249,999	45	11%	232,779	226,490	97%	75	154
\$ 250,000 - 299,999	79	19%	279,174	276,004	99%	84	229
\$ 300,000 - 349,999	68	17%	330,276	325,391	99%	93	204
\$ 350,000 - 399,999	79	19%	382,847	378,832	99%	54	229
\$ 400,000 - 499,999	61	15%	447,700	441,469	99%	75	226
\$ 500,000 - 599,999	18	4%	562,963	548,474	97%	100	109
\$ 600,000 - 699,999	8	2%	653,988	636,250	97%	57	58
\$ 700,000 - 799,999	8	2%	762,737	748,125	98%	72	37
\$ 800,000 - 899,999	2	0%	829,500	809,500	98%	2	22
\$ 900,000 - 999,999	1	0%	974,900	950,000	97%	2	17
\$ 1,000,000 - and over	3	1%	1,229,633	1,161,500	94%	324	61
<b>Total</b>	<b>408</b>	<b>100%</b>	<b>358,613</b>	<b>351,873</b>	<b>98%</b>	<b>77</b>	<b>1471</b>

**This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants. The data reflects only The sales published through Stellar MLS and does not include all sales in The Reported areas. Neither The Association/Board nor Stellar MLS is in any way responsible for its accuracy.**



## Lakeland REALTORS®

### Multiple Listing Year to Date Sales and Inventory Report - 2026

Price Range	Sold Units	Market Share	Average List Price	Average Sale Price	% List to Sell	Avg DOM	Inventory
\$ 1 - 49,999	3	0.20%	58,100	43,133	74%	53	
\$ 50,000 - 59,999	3	0.20%	60,333	54,000	90%	207	
\$ 60,000 - 69,999	4	0.27%	66,348	65,125	98%	193	1
\$ 70,000 - 79,999	5	0.33%	102,998	75,600	73%	109	1
\$ 80,000 - 89,999	6	0.40%	106,283	83,500	79%	23	5
\$ 90,000 - 99,999	11	0.73%	102,500	93,227	91%	71	8
\$ 100,000 - 119,999	29	1.93%	127,034	109,128	86%	70	11
\$ 120,000 - 139,999	32	2.13%	140,303	127,934	91%	60	16
\$ 140,000 - 159,999	24	1.60%	157,650	149,896	95%	80	27
\$ 160,000 - 179,999	57	3.79%	176,368	168,577	96%	69	28
\$ 180,000 - 199,999	44	2.93%	195,381	187,935	96%	62	28
\$ 200,000 - 249,999	191	12.72%	232,600	226,318	97%	76	154
\$ 250,000 - 299,999	252	16.78%	280,239	275,586	98%	88	229
\$ 300,000 - 349,999	272	18.11%	330,538	325,396	98%	85	204
\$ 350,000 - 399,999	252	16.78%	381,969	376,991	99%	64	229
\$ 400,000 - 499,999	169	11.25%	446,728	439,437	98%	64	226
\$ 500,000 - 599,999	59	3.93%	555,663	540,061	97%	92	109
\$ 600,000 - 699,999	40	2.66%	653,970	636,499	97%	72	58
\$ 700,000 - 799,999	21	1.40%	778,185	750,595	96%	102	37
\$ 800,000 - 899,999	11	0.73%	861,527	835,455	97%	130	22
\$ 900,000 - 999,999	5	0.33%	940,980	922,000	98%	76	17
\$ 1,000,000 - and over	12	0.80%	1,383,067	1,316,208	95%	134	61
<b>Total</b>	<b>1502</b>	<b>100.00%</b>	<b>343,727</b>	<b>335,765</b>	<b>98%</b>	<b>77</b>	<b>1471</b>

**This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants. The data reflects only The sales published through Stellar MLS and does not include all sales in The Reported areas. Neither The Association/Board nor Stellar MLS is in any way responsible for its accuracy.**



# Lakeland REALTORS®

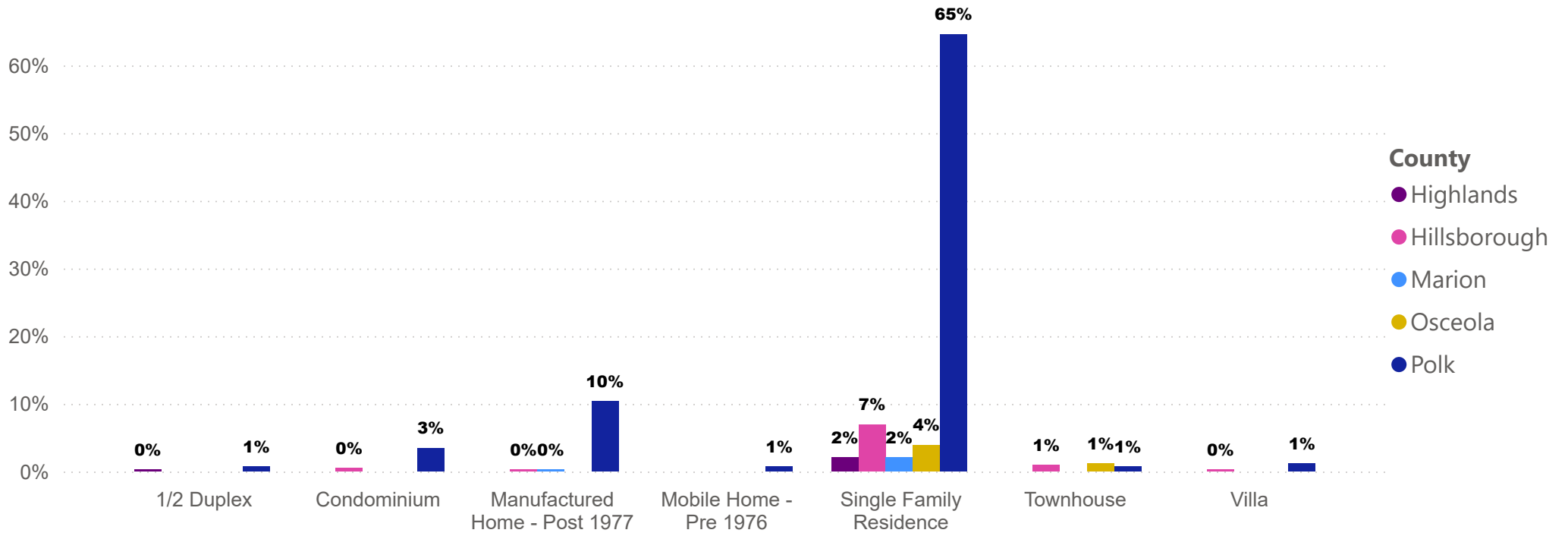
## Four Year Sales and Inventory History 2022 - 2026. Compiled from Monthly Sales and Inventory Reports

Month	Monthly Sales	Average List Price	Average Sales Price	% List to Sell	AVG DOM	Inventory	Months Inventory
05/31/2022	407	345,700	348,415	101%	15	428	1.05
06/30/2022	394	370,847	371,046	100%	11	523	1.33
07/31/2022	379	348,929	345,356	99%	15	653	1.72
08/31/2022	363	338,531	333,565	99%	20	736	2.03
09/30/2022	285	333,105	325,760	98%	22	766	2.69
10/31/2022	307	345,736	336,999	97%	28	816	2.66
11/30/2022	224	338,511	331,211	98%	30	817	3.65
12/31/2022	295	343,854	335,854	98%	39	778	2.64
01/31/2023	194	335,766	325,283	97%	53	763	3.93
02/28/2023	269	337,337	329,610	98%	58	709	2.64
03/31/2023	358	345,333	337,386	98%	56	658	1.84
04/30/2023	336	359,844	350,895	98%	51	654	1.95
05/31/2023	370	384,029	378,446	99%	41	663	1.79
06/30/2023	342	379,774	374,674	99%	41	660	1.93
07/31/2023	318	374,960	367,793	98%	41	662	2.08
08/31/2023	319	358,975	352,738	98%	36	700	2.19
09/30/2023	282	383,711	374,368	98%	34	754	2.67
10/31/2023	248	363,187	356,737	98%	39	843	3.40
11/30/2023	254	365,881	358,793	98%	37	872	3.43
12/31/2023	279	370,171	363,603	98%	51	847	3.04
01/31/2024	223	377,097	366,105	97%	47	924	4.14
02/29/2024	227	369,233	358,455	97%	56	1004	4.42
03/31/2024	333	413,056	402,198	97%	56	940	2.82
04/30/2024	368	382,108	375,165	98%	53	1048	2.85
05/31/2024	324	376,334	368,827	98%	53	1147	3.54
06/30/2024	318	377,588	372,241	99%	57	1204	3.79
07/31/2024	300	363,555	355,511	98%	55	1297	4.32
08/31/2024	318	387,557	378,301	98%	50	1348	4.24
09/30/2024	256	385,194	373,107	97%	54	1407	5.50
10/31/2024	274	371,382	362,142	98%	60	1387	5.06
11/30/2024	252	358,239	348,715	97%	67	1432	5.68
12/31/2024	312	385,347	373,046	97%	74	1376	4.41
01/31/2025	230	370,619	360,962	97%	87	1473	6.40
02/28/2025	264	368,467	359,458	98%	86	1504	5.70
03/31/2025	327	371,586	360,024	97%	85	1464	4.48
04/30/2025	364	396,069	383,480	97%	83	1442	3.96
05/31/2025	364	382,250	373,054	98%	84	1472	4.04
06/30/2025	325	366,649	357,696	98%	78	1516	4.66
07/31/2025	342	376,149	365,358	97%	87	1535	4.49
08/31/2025	314	395,218	381,945	97%	74	1512	4.82
09/30/2025	334	372,298	363,892	98%	72	1570	4.70
10/31/2025	301	368,947	361,203	98%	85	1632	5.42
11/30/2025	265	365,621	354,698	97%	87	1554	5.86
12/31/2025	371	356,298	347,600	98%	80	1489	4.01
01/31/2026	268	367,183	358,904	98%	83	1526	5.69
02/28/2026	279	367,107	356,891	97%	90	1539	5.52
03/31/2026	405	352,331	344,850	98%	79	1541	3.80
04/30/2026	408	358,613	351,873	98%	88	1471	3.61

**Top 5 Unit Sales by County and Property Type**

*\* Counties with the same % of Sales maybe Included.*

Property Type	Highlands	Hillsborough	Marion	Osceola	Polk	Total
1/2 Duplex	0%				1%	1%
Condominium		0%			3%	4%
Manufactured Home - Post 1977		0%	0%		10%	11%
Mobile Home - Pre 1976					1%	1%
Single Family Residence	2%	7%	2%	4%	65%	80%
Townhouse		1%		1%	1%	3%
Villa		0%			1%	1%
<b>Total</b>	<b>2%</b>	<b>9%</b>	<b>2%</b>	<b>5%</b>	<b>82%</b>	<b>100%</b>



Board/Association: State Month Year  
 ▲ Lakeland FL April 2026

National Association of Realtors®  
 700 Eleventh Street, NW  
 Washington, DC 20001-4507

Email: [data@realtors.com](mailto:data@realtors.com)  
 Fax: 202-383-7568  
 Questions: 202-383-1276

**Single-Family Units  
 Number of Bedrooms**

Price Range ▲	2 or Less	3	4 or More	Total
\$ 1 - 49,999				
\$ 50,000 - 59,999				
\$ 60,000 - 69,999				
\$ 70,000 - 79,999				
\$ 80,000 - 89,999				
\$ 90,000 - 99,999				
\$ 100,000 - 119,999	3	2		5
\$ 120,000 - 139,999		1		1
\$ 140,000 - 159,999		1		1
\$ 160,000 - 179,999	2	4	1	7
\$ 180,000 - 199,999	4	4		8
\$ 200,000 - 249,999	12	26	1	39
\$ 250,000 - 299,999	7	53	13	73
\$ 300,000 - 349,999	5	32	23	60
\$ 350,000 - 399,999	2	35	41	78
\$ 400,000 - 499,999	2	29	30	61
\$ 500,000 - 599,999	2	6	9	17
\$ 600,000 - 699,999		2	6	8
\$ 700,000 - 799,999		1	7	8
\$ 800,000 - 899,999			2	2
\$ 900,000 - 999,999			1	1
\$ 1,000,000 - and over		2	1	3
<b>Total</b>	<b>39</b>	<b>198</b>	<b>135</b>	<b>372</b>

**Condominium / Cooperative Units  
 Number of Bedrooms**

Price Range	2 or Less	3	4 or More	Total
\$ 1 - 49,999				
\$ 50,000 - 59,999				
\$ 60,000 - 69,999				
\$ 70,000 - 79,999	1			1
\$ 80,000 - 89,999				
\$ 90,000 - 99,999				
\$ 100,000 - 119,999	3			3
\$ 120,000 - 139,999	1			1
\$ 140,000 - 159,999	1			1
\$ 160,000 - 179,999	4	1		5
\$ 180,000 - 199,999	1			1
\$ 200,000 - 249,999	3	2		5
\$ 250,000 - 299,999	1	4		5
\$ 300,000 - 349,999	1	7		8
\$ 350,000 - 399,999		1		1
\$ 400,000 - 499,999				
\$ 500,000 - 599,999	1			1
\$ 600,000 - 699,999				
\$ 700,000 - 799,999				
\$ 800,000 - 899,999				
\$ 900,000 - 999,999				
\$ 1,000,000 - and over				
<b>Total</b>	<b>17</b>	<b>15</b>		<b>32</b>

**Active Listings  
 (Unsold Homes)**

Price Range ▲	M-SF	M-Condo
\$ 1 - 49,999		
\$ 50,000 - 59,999		
\$ 60,000 - 69,999	1	
\$ 70,000 - 79,999		1
\$ 80,000 - 89,999	4	1
\$ 90,000 - 99,999	2	4
\$ 100,000 - 119,999	1	10
\$ 120,000 - 139,999	1	13
\$ 140,000 - 159,999	11	15
\$ 160,000 - 179,999	11	16
\$ 180,000 - 199,999	15	11
\$ 200,000 - 249,999	115	23
\$ 250,000 - 299,999	194	22
\$ 300,000 - 349,999	187	8
\$ 350,000 - 399,999	212	7
\$ 400,000 - 499,999	204	6
\$ 500,000 - 599,999	106	1
\$ 600,000 - 699,999	54	1
\$ 700,000 - 799,999	37	
\$ 800,000 - 899,999	21	1
\$ 900,000 - 999,999	14	
\$ 1,000,000 - and over	53	6
<b>Total</b>	<b>1243</b>	<b>146</b>

**Sales Pending  
 (Under Contract)**

Price Range ▲	M-SF	M-Condo
\$ 1 - 49,999		
\$ 50,000 - 59,999		
\$ 60,000 - 69,999		
\$ 70,000 - 79,999	1	1
\$ 80,000 - 89,999	1	1
\$ 90,000 - 99,999	2	2
\$ 100,000 - 119,999	5	3
\$ 120,000 - 139,999	5	1
\$ 140,000 - 159,999	5	3
\$ 160,000 - 179,999	4	7
\$ 180,000 - 199,999	9	1
\$ 200,000 - 249,999	38	9
\$ 250,000 - 299,999	93	4
\$ 300,000 - 349,999	101	11
\$ 350,000 - 399,999	147	7
\$ 400,000 - 499,999	112	
\$ 500,000 - 599,999	37	
\$ 600,000 - 699,999	16	
\$ 700,000 - 799,999	13	
\$ 800,000 - 899,999	4	
\$ 900,000 - 999,999	4	
\$ 1,000,000 - and over	7	
<b>Total</b>	<b>604</b>	<b>50</b>

Time On Market Sort	M-SF	M-Condo
0 - 30	161	10
31-60	62	8
61-90	36	7
91-120	26	4
121-over	87	3
<b>Total</b>	<b>372</b>	<b>32</b>

