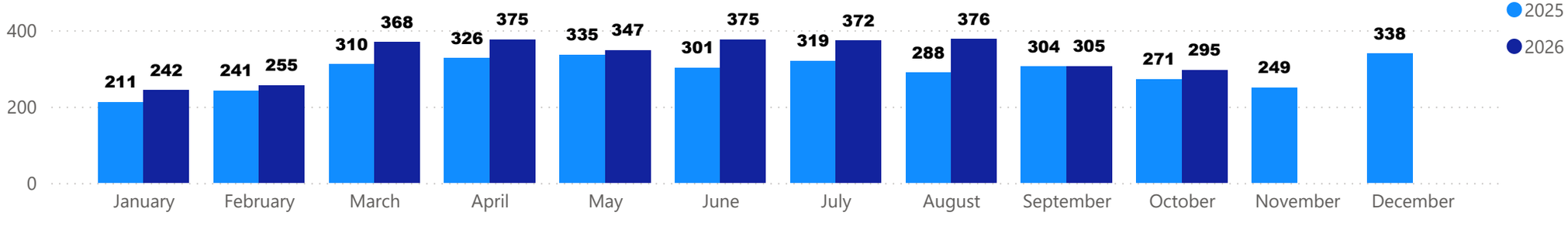
Lakeland REALTORS®
Monthly Sales Trend Indicator 2026

Sales by Price Range - Single Family Homes & Villas

Price Range	January	February	March	April	May	June	July	August	September	October	November	December	**Total**
$ 1 - 49,999							1	1					**2**
$ 50,000 - 59,999								1		1			**2**
$ 60,000 - 69,999							2						**2**
$ 70,000 - 79,999			1		1	2	2						**6**
$ 80,000 - 89,999			2				1		1				**4**
$ 90,000 - 99,999								1	1	1			**3**
$ 100,000 - 119,999		1	3	5	3		3	1	1	2			**19**
$ 120,000 - 139,999	2	2	4	1	5	3	5	1	4	2			**29**
$ 140,000 - 159,999	3	2	1	1	4	3	6	2	2	1			**25**
$ 160,000 - 179,999	5	9	7	7	1	6	1	5	6	4			**51**
$ 180,000 - 199,999	2	2	12	8	5	7	9	9	5	6			**65**
$ 200,000 - 249,999	29	32	41	38	26	33	31	34	29	21			**314**
$ 250,000 - 299,999	34	52	62	73	58	62	73	64	45	53			**576**
$ 300,000 - 349,999	54	47	77	61	57	73	76	76	52	44			**617**
$ 350,000 - 399,999	54	43	69	79	75	82	63	68	71	70			**674**
$ 400,000 - 499,999	29	33	44	61	65	50	52	59	47	53			**493**
$ 500,000 - 599,999	9	9	23	19	23	19	21	21	15	12			**171**
$ 600,000 - 699,999	9	9	13	8	11	11	11	7	13	9			**101**
$ 700,000 - 799,999	4	5	4	8	7	9	7	7	5	10			**66**
$ 800,000 - 899,999	4	4	1	2	3	5	3	6	3	1			**32**
$ 900,000 - 999,999	2		2	1	2	5		6	1	1			**20**
$ 1,000,000 - and over	2	5	2	3	1	5	5	7	4	4			**38**
Total	**242**	**255**	**368**	**375**	**347**	**375**	**372**	**376**	**305**	**295**			**3310**



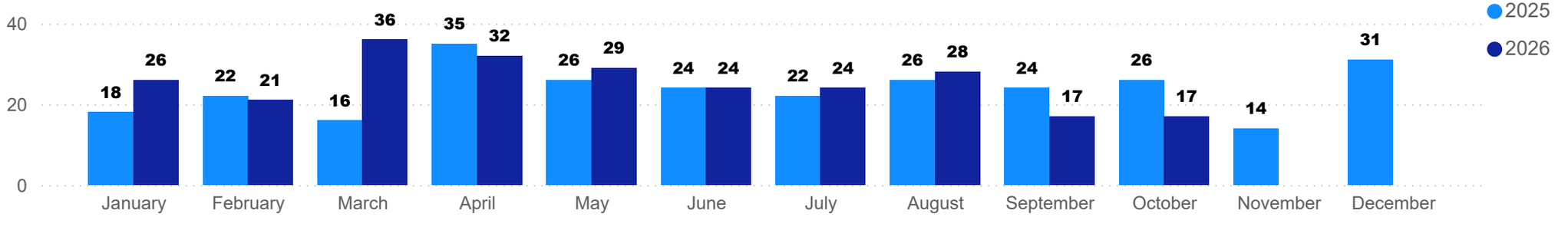
Source: Stellar MLS

11/5/2026 11:42:44 AM

Lakeland REALTORS®
Monthly Sales Trend Indicator 2026

Sales by Price Range - Condominiums, Townhouses and Co-Ops

Price Range	January	February	March	April	May	June	July	August	September	October	November	December	Total
$ 1 - 49,999													
$ 50,000 - 59,999													
$ 60,000 - 69,999		1							1				**2**
$ 70,000 - 79,999		1		1		1	2		1	1			**7**
$ 80,000 - 89,999					2		1	1		1			**5**
$ 90,000 - 99,999	1	1	1		2					1			**6**
$ 100,000 - 119,999	3	2		3		1	3	2					**14**
$ 120,000 - 139,999	2	2		1	4	1	1	2		2			**15**
$ 140,000 - 159,999		1	3	1	3	4	2	2	1				**17**
$ 160,000 - 179,999	2	1	4	5	2	4	2	4	1	2			**27**
$ 180,000 - 199,999		2	1	1	1		3	1		1			**10**
$ 200,000 - 249,999	4	4	11	5	6	4	6	3	2	3			**48**
$ 250,000 - 299,999	6	3	6	5	3	3	1	2	2	2			**33**
$ 300,000 - 349,999	8	2	7	8	4	3	1	6	5	2			**46**
$ 350,000 - 399,999		1	2	1	2	2	2	5	4	2			**21**
$ 400,000 - 499,999			1										**1**
$ 500,000 - 599,999				1		1							**2**
$ 600,000 - 699,999													
$ 700,000 - 799,999													
$ 800,000 - 899,999													
$ 900,000 - 999,999													
$ 1,000,000 - and over													
Total	**26**	**21**	**36**	**32**	**29**	**24**	**24**	**28**	**17**	**17**			**254**



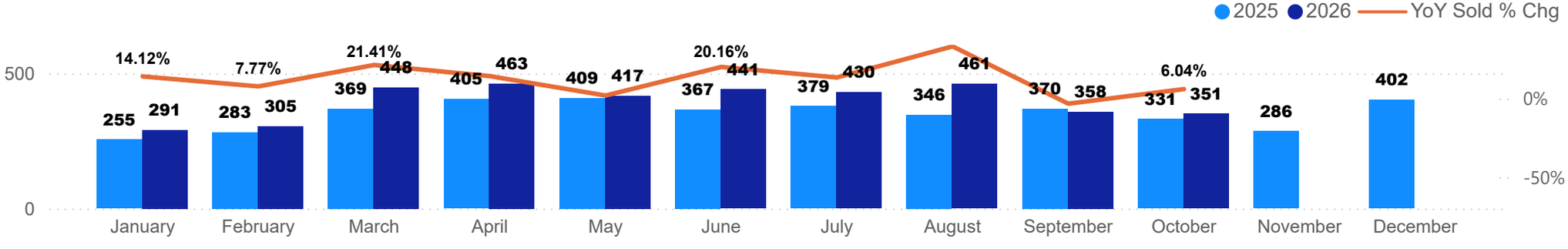
Source: Stellar MLS

11/5/2026 11:42:46 AM

Lakeland REALTORS®
Monthly Sales Trend Indicator 2026

Sales by Price Range - Overall

Price Range	January	February	March	April	May	June	July	August	September	October	November	December	**Total**
$ 1 - 49,999	1	1	1		1		2	1		1			**8**
$ 50,000 - 59,999		1	1	1			1	1	1	1			**7**
$ 60,000 - 69,999		1	2	1	1	3	2	1	1				**12**
$ 70,000 - 79,999		1	2	2	1	3	5	4	1	3			**22**
$ 80,000 - 89,999		2	4		2	1	2	5	2	2			**20**
$ 90,000 - 99,999	1	1	5	4	4	1	2	2	2	3			**25**
$ 100,000 - 119,999	4	4	9	12	5	2	8	8	6	3			**61**
$ 120,000 - 139,999	7	10	8	7	12	10	12	8	9	8			**91**
$ 140,000 - 159,999	5	6	6	7	12	14	11	10	5	8			**84**
$ 160,000 - 179,999	9	11	18	19	6	12	6	13	12	11			**117**
$ 180,000 - 199,999	8	9	13	14	8	10	13	14	8	11			**108**
$ 200,000 - 249,999	38	39	59	55	43	44	44	45	36	29			**432**
$ 250,000 - 299,999	40	58	72	83	65	72	77	75	50	59			**651**
$ 300,000 - 349,999	63	51	86	73	66	79	79	82	59	47			**685**
$ 350,000 - 399,999	55	44	72	82	78	85	65	74	76	74			**705**
$ 400,000 - 499,999	30	33	45	61	66	50	53	61	48	53			**500**
$ 500,000 - 599,999	9	9	23	20	23	20	21	23	16	13			**177**
$ 600,000 - 699,999	9	10	13	8	11	11	12	8	13	9			**104**
$ 700,000 - 799,999	4	5	4	8	7	9	7	7	5	10			**66**
$ 800,000 - 899,999	4	4	1	2	3	5	3	6	3	1			**32**
$ 900,000 - 999,999	2		2	1	2	5		6	1	1			**20**
$ 1,000,000 - and over	2	5	2	3	1	5	5	7	4	4			**38**
Total	**291**	**305**	**448**	**463**	**417**	**441**	**430**	**461**	**358**	**351**			**3965**



Source: Stellar MLS

11/5/2026 11:42:48 AM

Lakeland REALTORS®
Monthly Sales Trend Indicator 2026

Sales by Bedroom Count

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	**Total**
0							1	1					**2**
1	4	7	4	4	8	4	7		1	4			**43**
2	37	52	79	80	52	72	61	64	52	51			**600**
3	151	134	203	232	202	201	198	217	158	146			**1842**
4	87	101	149	123	132	139	139	148	123	126			**1267**
5	10	9	12	20	20	19	22	27	18	20			**177**
6+	2	2	1	4	3	6	2	4	6	4			**34**
Total	**291**	**305**	**448**	**463**	**417**	**441**	**430**	**461**	**358**	**351**			**3965**

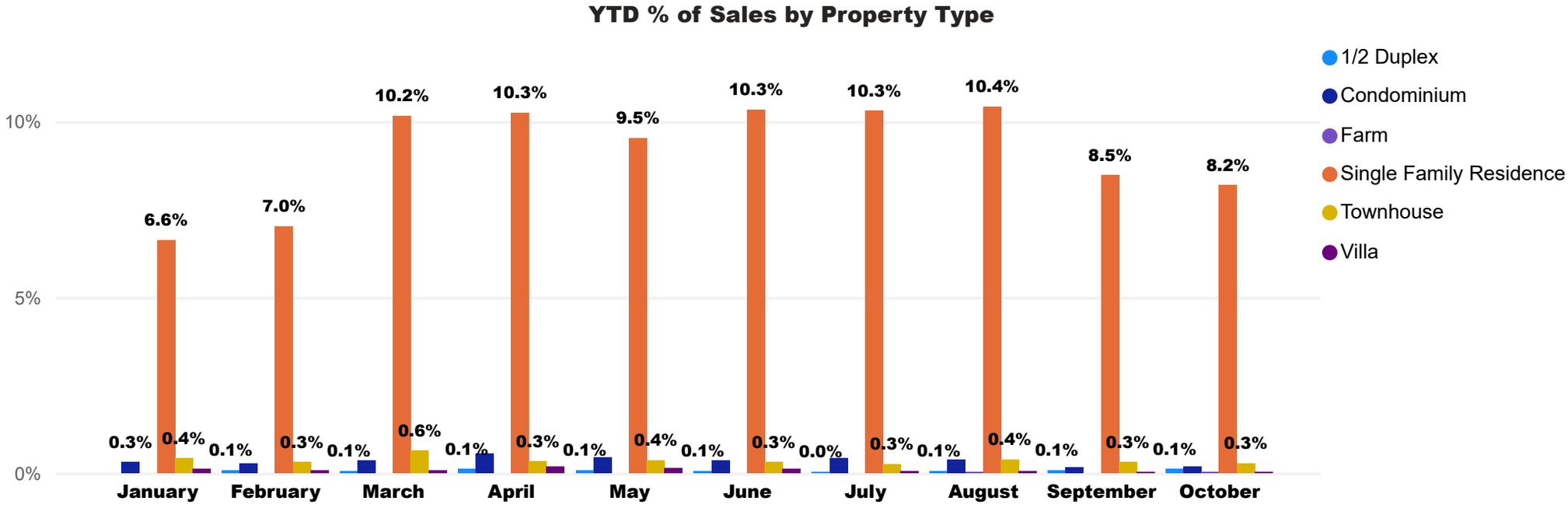
Sales by Bathroom Count

Bathrooms	January	February	March	April	May	June	July	August	September	October	November	December	**Total**
1	24	22	35	38	31	27	33	24	15	16			**265**
2	167	186	288	300	255	280	265	290	230	213			**2474**
3	91	81	105	111	112	103	115	111	94	98			**1021**
4	6	13	17	12	15	24	10	31	16	23			**167**
5	2	2	3	2	4	6	6	4	2	1			**32**
6+	1	1				1	1	1	1				**6**
Total	**291**	**305**	**448**	**463**	**417**	**441**	**430**	**461**	**358**	**351**			**3965**

Lakeland REALTORS®
Monthly Sales Trend Indicator 2026

Sales by Housing Style

Property Type	January	February	March	April	May	June	July	August	September	October	November	December	**Total**
1/2 Duplex		3	2	4	3	2	1	2	3	4			**24**
Condominium	11	10	13	20	16	13	15	14	6	7			**125**
Farm								1		1			**2**
Single Family Residence	238	252	365	368	342	371	370	374	304	294			**3278**
Townhouse	15	11	23	12	13	11	9	14	11	10			**129**
Villa	4	3	3	7	5	4	2	2	1	1			**32**
Total	**268**	**279**	**406**	**411**	**379**	**401**	**397**	**407**	**325**	**317**			**3590**



Source: Stellar MLS

11/5/2026 11:42:52 AM

Lakeland REALTORS®

Multiple Listing One Month Sales and Inventory Report - October - 2026

Price Range	Sold Units	Market Share	Average List Price	Average Sale Price	% List to Sell	Avg DOM	Inventory
$ 1 - 49,999							
$ 50,000 - 59,999	1	0%	60,000	52,000	87%	131	1
$ 60,000 - 69,999							
$ 70,000 - 79,999	1	0%	77,000	72,000	94%	42	3
$ 80,000 - 89,999	1	0%	92,500	89,900	97%	77	6
$ 90,000 - 99,999	2	1%	89,950	94,950	106%	251	7
$ 100,000 - 119,999	3	1%	123,300	104,333	85%	11	17
$ 120,000 - 139,999	4	1%	153,100	129,375	85%	93	26
$ 140,000 - 159,999	1	0%	150,000	150,000	100%	0	31
$ 160,000 - 179,999	7	2%	175,529	169,200	96%	58	33
$ 180,000 - 199,999	7	2%	193,229	188,807	98%	36	34
$ 200,000 - 249,999	26	8%	227,223	223,862	99%	46	130
$ 250,000 - 299,999	55	17%	281,155	274,417	98%	69	242
$ 300,000 - 349,999	46	15%	332,695	327,312	98%	51	221
$ 350,000 - 399,999	72	23%	383,335	375,468	98%	61	227
$ 400,000 - 499,999	53	17%	449,852	437,508	97%	38	209
$ 500,000 - 599,999	12	4%	567,306	546,127	96%	77	115
$ 600,000 - 699,999	9	3%	672,050	657,006	98%	95	55
$ 700,000 - 799,999	10	3%	760,480	732,600	96%	56	42
$ 800,000 - 899,999	1	0%	899,000	875,000	97%	167	17
$ 900,000 - 999,999	1	0%	899,000	910,000	101%	44	19
$ 1,000,000 - and over	4	1%	1,569,750	1,562,500	100%	142	60
Total	**316**	**100%**	**382,210**	**373,130**	**98%**	**59**	**1495**

This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants.
The data reflects only The sales published through Stellar MLS and does not include all sales in The Reported areas.
Neither The Association/Board nor Stellar MLS is in any way responsible for its accuracy.

Lakeland REALTORS®

Multiple Listing Year to Date Sales and Inventory Report - 2026

Price Range	Sold Units	Market Share	Average List Price	Average Sale Price	% List to Sell	Avg DOM	Inventory
$ 1 - 49,999	8	0.20%	52,163	41,988	80%	33	
$ 50,000 - 59,999	7	0.18%	60,829	53,929	89%	118	1
$ 60,000 - 69,999	12	0.30%	79,241	65,533	83%	125	
$ 70,000 - 79,999	22	0.55%	89,704	74,086	83%	114	3
$ 80,000 - 89,999	20	0.50%	95,653	83,720	88%	73	6
$ 90,000 - 99,999	25	0.63%	101,830	93,896	92%	115	7
$ 100,000 - 119,999	61	1.54%	123,526	109,000	88%	67	17
$ 120,000 - 139,999	91	2.30%	140,299	128,845	92%	77	26
$ 140,000 - 159,999	84	2.12%	159,571	149,649	94%	72	31
$ 160,000 - 179,999	117	2.95%	182,090	168,952	93%	72	33
$ 180,000 - 199,999	108	2.72%	196,773	189,017	96%	76	34
$ 200,000 - 249,999	432	10.90%	231,897	225,820	97%	68	130
$ 250,000 - 299,999	651	16.42%	281,041	275,876	98%	72	242
$ 300,000 - 349,999	685	17.28%	329,896	324,859	98%	73	221
$ 350,000 - 399,999	705	17.78%	380,620	375,268	99%	57	227
$ 400,000 - 499,999	500	12.61%	448,344	440,076	98%	61	209
$ 500,000 - 599,999	177	4.46%	556,904	543,608	98%	71	115
$ 600,000 - 699,999	104	2.62%	660,792	641,698	97%	90	55
$ 700,000 - 799,999	66	1.66%	771,254	747,711	97%	82	42
$ 800,000 - 899,999	32	0.81%	862,625	837,309	97%	101	17
$ 900,000 - 999,999	20	0.50%	968,839	938,170	97%	91	19
$ 1,000,000 - and over	38	0.96%	1,335,263	1,263,395	95%	123	60
Total	**3965**	**100.00%**	**353,602**	**345,127**	**98%**	**70**	**1495**

This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants.
The data reflects only The sales published through Stellar MLS and does not include all sales in The Reported areas.
Neither The Association/Board nor Stellar MLS is in any way responsible for its accuracy.

Lakeland REALTORS®

Four Year Sales and Inventory History 2022 - 2026. Compiled from Monthly Sales and Inventory Reports

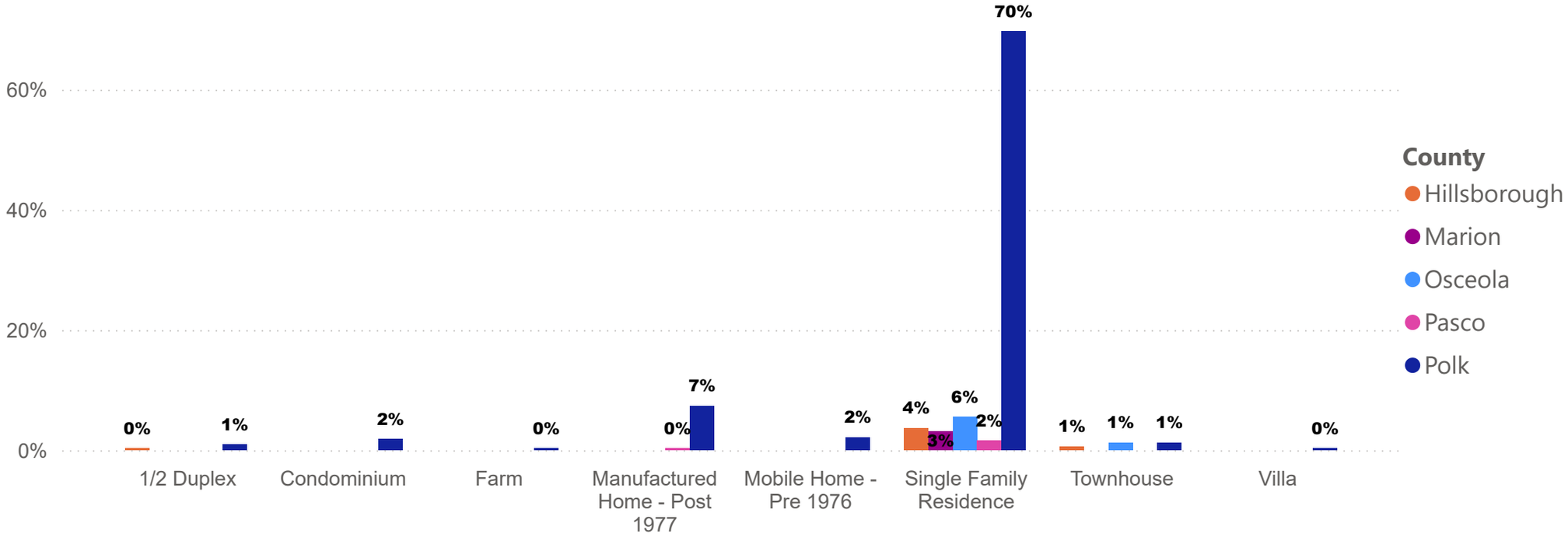
Month	Monthly Sales	Average List Price	Average Sales Price	% List to Sell	AVG DOM	Inventory	Months Inventory
11/30/2022	224	338,511	331,211	98%	30	817	3.65
12/31/2022	295	343,854	335,854	98%	39	778	2.64
01/31/2023	194	335,766	325,283	97%	53	763	3.93
02/28/2023	269	337,337	329,610	98%	58	709	2.64
03/31/2023	358	345,333	337,386	98%	56	658	1.84
04/30/2023	336	359,844	350,895	98%	51	654	1.95
05/31/2023	370	384,029	378,446	99%	41	663	1.79
06/30/2023	342	379,774	374,674	99%	41	660	1.93
07/31/2023	318	374,960	367,793	98%	41	662	2.08
08/31/2023	319	358,975	352,754	98%	36	700	2.19
09/30/2023	282	383,711	374,368	98%	34	754	2.67
10/31/2023	248	363,187	356,777	98%	39	843	3.40
11/30/2023	254	365,881	358,793	98%	37	872	3.43
12/31/2023	279	370,171	363,558	98%	51	847	3.04
01/31/2024	223	377,097	366,105	97%	47	924	4.14
02/29/2024	227	369,233	358,455	97%	56	1005	4.43
03/31/2024	333	413,056	402,198	97%	56	941	2.83
04/30/2024	368	382,108	375,165	98%	53	1049	2.85
05/31/2024	324	376,334	368,827	98%	53	1148	3.54
06/30/2024	318	377,588	372,241	99%	57	1205	3.79
07/31/2024	300	363,555	355,511	98%	55	1298	4.33
08/31/2024	318	387,557	378,301	98%	50	1349	4.24
09/30/2024	256	385,194	373,107	97%	54	1407	5.50
10/31/2024	274	371,382	362,142	98%	60	1388	5.07
11/30/2024	252	358,239	348,692	97%	67	1433	5.69
12/31/2024	312	385,347	373,036	97%	74	1377	4.41
01/31/2025	230	370,619	360,962	97%	87	1474	6.41
02/28/2025	264	368,467	359,421	98%	86	1504	5.70
03/31/2025	327	371,586	360,009	97%	85	1464	4.48
04/30/2025	364	396,069	383,480	97%	83	1442	3.96
05/31/2025	364	382,250	373,054	98%	84	1472	4.04
06/30/2025	325	366,649	357,696	98%	78	1516	4.66
07/31/2025	342	376,149	365,358	97%	87	1535	4.49
08/31/2025	314	395,218	381,945	97%	74	1511	4.81
09/30/2025	334	372,298	363,892	98%	72	1571	4.70
10/31/2025	302	368,437	360,718	98%	85	1633	5.41
11/30/2025	265	365,621	354,698	97%	87	1554	5.86
12/31/2025	371	356,298	347,597	98%	80	1491	4.02
01/31/2026	268	367,183	358,904	98%	83	1529	5.71
02/28/2026	279	367,107	356,891	97%	90	1549	5.55
03/31/2026	406	352,158	344,701	98%	79	1559	3.84
04/30/2026	411	359,587	352,889	98%	87	1552	3.78
05/31/2026	379	369,307	361,487	98%	77	1488	3.93
06/30/2026	401	380,289	371,516	98%	76	1555	3.88
07/31/2026	397	360,281	350,542	97%	72	1522	3.83
08/31/2026	407	384,211	375,313	98%	61	1518	3.73
09/30/2026	325	379,605	371,232	98%	71	1531	4.71
10/31/2026	317	382,818	373,688	98%	63	1495	4.72

Lakeland REALTORS® October - 2026

Top 5 Unit Sales by County and Property Type

***Counties with the same % of Sales maybe Included.**

Property Type	Hillsborough	Marion	Osceola	Pasco	Polk	**Total**
1/2 Duplex	0%				1%	**1%**
Condominium					2%	**2%**
Farm					0%	**0%**
Manufactured Home - Post 1977				0%	7%	**8%**
Mobile Home - Pre 1976					2%	**2%**
Single Family Residence	4%	3%	6%	2%	70%	**83%**
Townhouse	1%		1%		1%	**3%**
Villa					0%	**0%**
Total	**5%**	**3%**	**7%**	**2%**	**84%**	**100%**



Source: Stellar MLS

11/5/2026 11:43:04 AM

Board/Association:	State	Month	Year
Lakeland	FL	October	2026

National Association of Realtors®
700 Eleventh Street, NW
Washington, DC 20001-4507

Email: data@realtors.com
Fax: 202-383-7568
Questions: 202-383-1276

Single-Family Units
Number of Bedrooms

Price Range	2 or Less	3	4 or More	Total
$ 1 - 49,999				
$ 50,000 - 59,999			1	1
$ 60,000 - 69,999				
$ 70,000 - 79,999				
$ 80,000 - 89,999				
$ 90,000 - 99,999		1		1
$ 100,000 - 119,999		2		2
$ 120,000 - 139,999	1	1		2
$ 140,000 - 159,999	1			1
$ 160,000 - 179,999	1	2	1	4
$ 180,000 - 199,999	2	3	1	6
$ 200,000 - 249,999	7	13	1	21
$ 250,000 - 299,999	5	42	6	53
$ 300,000 - 349,999	3	27	14	44
$ 350,000 - 399,999	1	20	49	70
$ 400,000 - 499,999	2	11	40	53
$ 500,000 - 599,999		3	9	12
$ 600,000 - 699,999		2	7	9
$ 700,000 - 799,999		1	9	10
$ 800,000 - 899,999		1		1
$ 900,000 - 999,999			1	1
$ 1,000,000 - and over			4	4
Total	**23**	**129**	**143**	**295**

Condominium / Cooperative Units
Number of Bedrooms

Price Range	2 or Less	3	4 or More	Total
$ 1 - 49,999				
$ 50,000 - 59,999				
$ 60,000 - 69,999				
$ 70,000 - 79,999	1			1
$ 80,000 - 89,999	1			1
$ 90,000 - 99,999	1			1
$ 100,000 - 119,999				
$ 120,000 - 139,999	2			2
$ 140,000 - 159,999				
$ 160,000 - 179,999		2		2
$ 180,000 - 199,999	1			1
$ 200,000 - 249,999		3		3
$ 250,000 - 299,999	1	1		2
$ 300,000 - 349,999		2		2
$ 350,000 - 399,999		1	1	2
$ 400,000 - 499,999				
$ 500,000 - 599,999				
$ 600,000 - 699,999				
$ 700,000 - 799,999				
$ 800,000 - 899,999				
$ 900,000 - 999,999				
$ 1,000,000 - and over				
Total	**7**	**9**	**1**	**17**

Active Listings
(Unsold Homes)

Price Range	M-SF	M-Condo
$ 1 - 49,999		
$ 50,000 - 59,999		1
$ 60,000 - 69,999		
$ 70,000 - 79,999	2	1
$ 80,000 - 89,999	2	4
$ 90,000 - 99,999	1	6
$ 100,000 - 119,999	2	15
$ 120,000 - 139,999	8	19
$ 140,000 - 159,999	14	17
$ 160,000 - 179,999	10	19
$ 180,000 - 199,999	26	6
$ 200,000 - 249,999	90	26
$ 250,000 - 299,999	219	16
$ 300,000 - 349,999	200	15
$ 350,000 - 399,999	204	15
$ 400,000 - 499,999	195	9
$ 500,000 - 599,999	114	
$ 600,000 - 699,999	53	1
$ 700,000 - 799,999	42	
$ 800,000 - 899,999	17	1
$ 900,000 - 999,999	17	1
$ 1,000,000 - and over	53	5
Total	**1269**	**177**

Sales Pending
(Under Contract)

Price Range	M-SF	M-Condo
$ 1 - 49,999		
$ 50,000 - 59,999		
$ 60,000 - 69,999		
$ 70,000 - 79,999	1	
$ 80,000 - 89,999	2	1
$ 90,000 - 99,999	2	
$ 100,000 - 119,999		1
$ 120,000 - 139,999	3	2
$ 140,000 - 159,999	4	2
$ 160,000 - 179,999	8	3
$ 180,000 - 199,999	13	1
$ 200,000 - 249,999	46	4
$ 250,000 - 299,999	56	2
$ 300,000 - 349,999	65	3
$ 350,000 - 399,999	76	6
$ 400,000 - 499,999	58	1
$ 500,000 - 599,999	18	
$ 600,000 - 699,999	9	
$ 700,000 - 799,999	5	
$ 800,000 - 899,999	4	
$ 900,000 - 999,999		1
$ 1,000,000 - and over	3	
Total	**373**	**27**

Time On Market Sort	M-SF	M-Condo
0 - 30	158	6
31-60	50	2
61-90	27	2
91-120	15	1
121-over	45	6
Total	**295**	**17**

Source: Stellar MLS

11/5/2026 11:43:07 AM