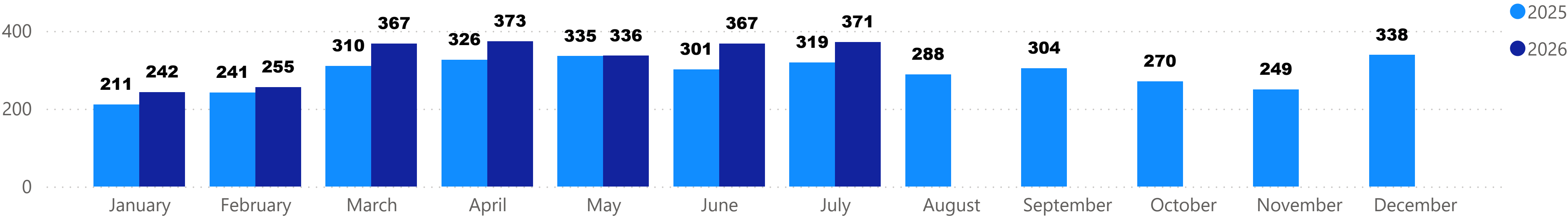




Lakeland REALTORS®
Monthly Sales Trend Indicator 2026

Sales by Price Range - Single Family Homes & Villas

Price Range	January	February	March	April	May	June	July	August	September	October	November	December	Total
\$ 1 - 49,999							1						1
\$ 50,000 - 59,999													
\$ 60,000 - 69,999							2						2
\$ 70,000 - 79,999			1		1	2	2						6
\$ 80,000 - 89,999			2				1						3
\$ 90,000 - 99,999													
\$ 100,000 - 119,999		1	3	5	3		3						15
\$ 120,000 - 139,999	2	2	4	1	5	3	5						22
\$ 140,000 - 159,999	3	2	1	1	4	3	6						20
\$ 160,000 - 179,999	5	9	7	7	2	6	1						37
\$ 180,000 - 199,999	2	2	12	8	5	7	9						45
\$ 200,000 - 249,999	29	32	41	39	26	33	32						232
\$ 250,000 - 299,999	34	52	61	73	57	60	73						410
\$ 300,000 - 349,999	54	47	77	60	56	72	76						442
\$ 350,000 - 399,999	54	43	69	78	71	80	63						458
\$ 400,000 - 499,999	29	33	44	61	60	48	50						325
\$ 500,000 - 599,999	9	9	23	18	22	18	21						120
\$ 600,000 - 699,999	9	9	13	8	11	11	11						72
\$ 700,000 - 799,999	4	5	4	8	7	9	7						44
\$ 800,000 - 899,999	4	4	1	2	3	5	3						22
\$ 900,000 - 999,999	2		2	1	2	5							12
\$ 1,000,000 - and over	2	5	2	3	1	5	5						23
Total	242	255	367	373	336	367	371						2311

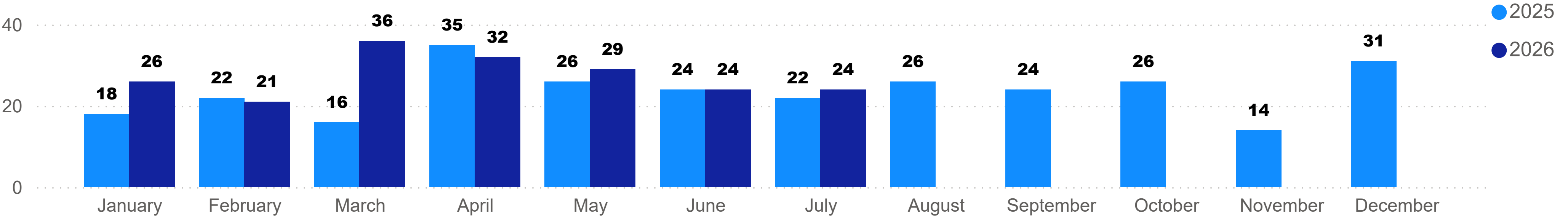




Lakeland REALTORS®
Monthly Sales Trend Indicator 2026

Sales by Price Range - Condominiums, Townhouses and Co-Ops

Price Range	January	February	March	April	May	June	July	August	September	October	November	December	Total
\$ 1 - 49,999													
\$ 50,000 - 59,999													
\$ 60,000 - 69,999		1											1
\$ 70,000 - 79,999		1		1		1	2						5
\$ 80,000 - 89,999					2		1						3
\$ 90,000 - 99,999	1	1	1		2								5
\$ 100,000 - 119,999	3	2		3		1	3						12
\$ 120,000 - 139,999	2	2		1	4	1	1						11
\$ 140,000 - 159,999		1	3	1	3	4	2						14
\$ 160,000 - 179,999	2	1	4	5	2	4	2						20
\$ 180,000 - 199,999		2	1	1	1		3						8
\$ 200,000 - 249,999	4	4	11	5	6	4	6						40
\$ 250,000 - 299,999	6	3	6	5	3	3	1						27
\$ 300,000 - 349,999	8	2	7	8	4	3	1						33
\$ 350,000 - 399,999		1	2	1	2	2	2						10
\$ 400,000 - 499,999			1										1
\$ 500,000 - 599,999				1		1							2
\$ 600,000 - 699,999													
\$ 700,000 - 799,999													
\$ 800,000 - 899,999													
\$ 900,000 - 999,999													
\$ 1,000,000 - and over													
Total	26	21	36	32	29	24	24						192

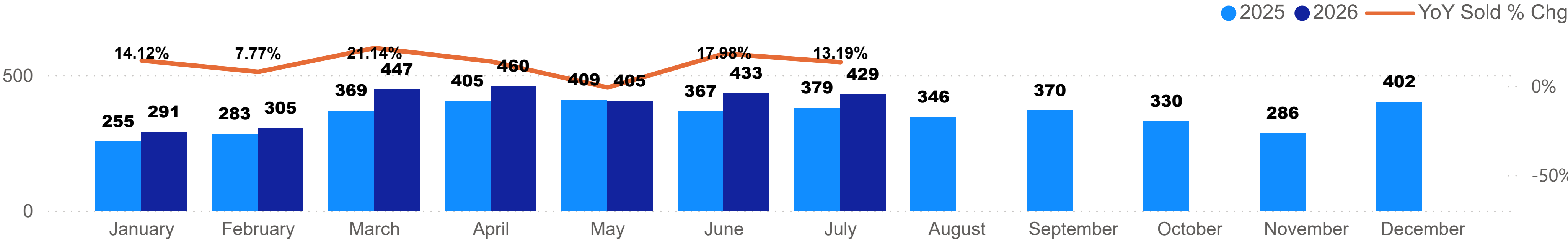




Lakeland REALTORS®
Monthly Sales Trend Indicator 2026

Sales by Price Range - Overall

Price Range	January	February	March	April	May	June	July	August	September	October	November	December	Total
\$ 1 - 49,999	1	1	1		1		2						6
\$ 50,000 - 59,999		1	1	1			1						4
\$ 60,000 - 69,999		1	2	1	1	3	2						10
\$ 70,000 - 79,999		1	2	2	1	3	5						14
\$ 80,000 - 89,999		2	4		2	1	2						11
\$ 90,000 - 99,999	1	1	5	4	4	1	2						18
\$ 100,000 - 119,999	4	4	9	12	5	2	8						44
\$ 120,000 - 139,999	7	10	8	7	12	10	12						66
\$ 140,000 - 159,999	5	6	6	7	12	14	11						61
\$ 160,000 - 179,999	9	11	18	19	6	12	6						81
\$ 180,000 - 199,999	8	9	13	14	8	10	13						75
\$ 200,000 - 249,999	38	39	59	55	43	44	45						323
\$ 250,000 - 299,999	40	58	71	83	64	70	77						463
\$ 300,000 - 349,999	63	51	86	72	65	78	79						494
\$ 350,000 - 399,999	55	44	72	81	74	83	65						474
\$ 400,000 - 499,999	30	33	45	61	61	48	51						329
\$ 500,000 - 599,999	9	9	23	19	22	19	21						122
\$ 600,000 - 699,999	9	10	13	8	11	11	12						74
\$ 700,000 - 799,999	4	5	4	8	7	9	7						44
\$ 800,000 - 899,999	4	4	1	2	3	5	3						22
\$ 900,000 - 999,999	2		2	1	2	5							12
\$ 1,000,000 - and over	2	5	2	3	1	5	5						23
Total	291	305	447	460	405	433	429						2770



Lakeland REALTORS®

Monthly Sales Trend Indicator 2026

Sales by Bedroom Count

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
0							1						1
1	4	7	4	4	8	4	7						38
2	37	52	79	80	52	72	61						433
3	151	134	202	231	200	200	199						1317
4	87	101	149	121	125	134	138						855
5	10	9	12	20	19	19	22						111
6+	2	2	1	4	1	4	1						15
Total	291	305	447	460	405	433	429						2770

Sales by Bathroom Count

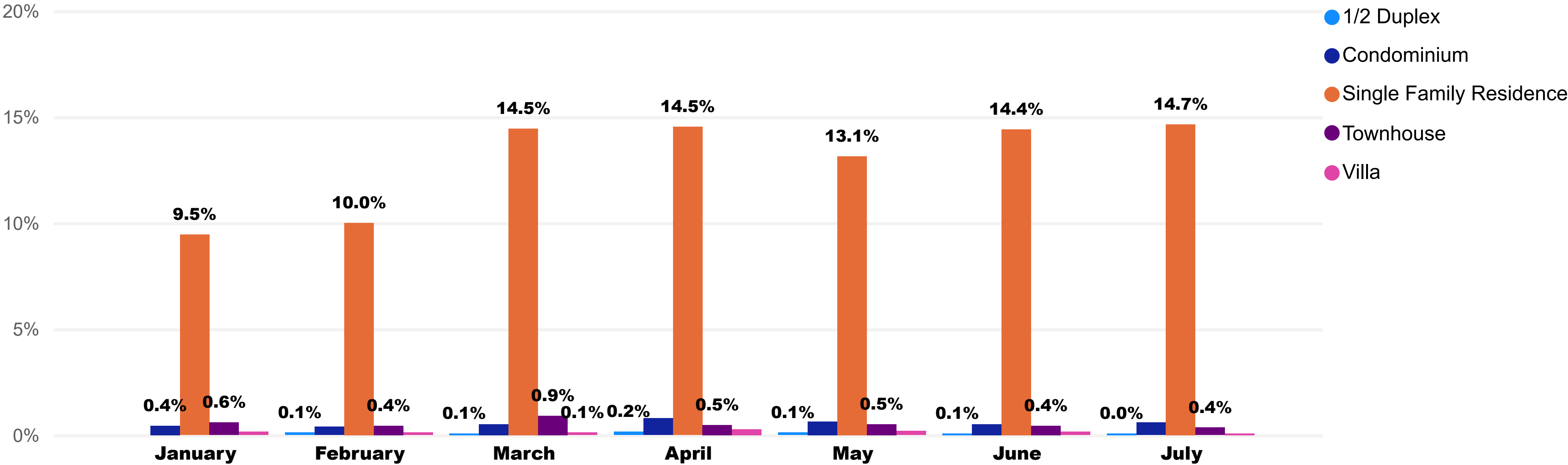
Bathrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
1	24	22	35	38	31	27	34						211
2	167	186	287	298	249	278	264						1729
3	91	81	105	110	109	99	115						710
4	6	13	17	12	12	22	9						91
5	2	2	3	2	4	6	6						25
6+	1	1				1	1						4
Total	291	305	447	460	405	433	429						2770

Lakeland REALTORS®
Monthly Sales Trend Indicator 2026

Sales by Housing Style

Property Type	January	February	March	April	May	June	July	August	September	October	November	December	Total
1/2 Duplex		3	2	4	3	2	1						15
Condominium	11	10	13	20	16	13	15						98
Single Family Residence	238	252	364	366	331	363	369						2283
Townhouse	15	11	23	12	13	11	9						94
Villa	4	3	3	7	5	4	2						28
Total	268	279	405	409	368	393	396						2518

YTD % of Sales by Property Type



Multiple Listing One Month Sales and Inventory Report - July - 2026

Price Range	Sold Units	Market Share	Average List Price	Average Sale Price	% List to Sell	Avg DOM	Inventory
\$ 1 - 49,999	1	0%	38,000	33,000	87%	0	1
\$ 50,000 - 59,999							
\$ 60,000 - 69,999	2	1%	110,000	60,000	55%	15	
\$ 70,000 - 79,999	4	1%	78,725	73,725	94%	116	2
\$ 80,000 - 89,999	2	1%	87,325	84,500	97%	11	3
\$ 90,000 - 99,999							7
\$ 100,000 - 119,999	6	2%	112,317	109,583	98%	56	15
\$ 120,000 - 139,999	6	2%	153,983	127,467	83%	46	17
\$ 140,000 - 159,999	8	2%	162,438	149,938	92%	30	31
\$ 160,000 - 179,999	3	1%	181,630	170,333	94%	202	34
\$ 180,000 - 199,999	12	3%	202,500	187,942	93%	85	33
\$ 200,000 - 249,999	39	10%	229,409	223,674	98%	56	126
\$ 250,000 - 299,999	74	19%	277,668	272,922	98%	57	217
\$ 300,000 - 349,999	77	19%	334,079	328,144	98%	69	204
\$ 350,000 - 399,999	65	16%	383,350	376,469	98%	60	239
\$ 400,000 - 499,999	50	13%	447,198	441,792	99%	47	212
\$ 500,000 - 599,999	21	5%	569,395	550,705	97%	59	116
\$ 600,000 - 699,999	11	3%	655,681	645,173	98%	52	54
\$ 700,000 - 799,999	7	2%	805,128	756,929	94%	108	41
\$ 800,000 - 899,999	3	1%	881,300	823,333	93%	80	18
\$ 900,000 - 999,999							14
\$ 1,000,000 - and over	5	1%	1,162,800	1,071,400	92%	68	61
Total	396	100%	359,544	349,846	97%	61	1445

This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants. The data reflects only The sales published through Stellar MLS and does not include all sales in The Reported areas. Neither The Association/Board nor Stellar MLS is in any way responsible for its accuracy.

Multiple Listing Year to Date Sales and Inventory Report - 2026

Price Range	Sold Units	Market Share	Average List Price	Average Sale Price	% List to Sell	Avg DOM	Inventory
\$ 1 - 49,999	6	0.22%	53,717	41,317	77%	29	1
\$ 50,000 - 59,999	4	0.14%	62,725	55,125	88%	157	
\$ 60,000 - 69,999	10	0.36%	79,499	64,940	82%	132	
\$ 70,000 - 79,999	14	0.51%	91,335	73,850	81%	102	2
\$ 80,000 - 89,999	11	0.40%	98,377	83,545	85%	39	3
\$ 90,000 - 99,999	18	0.65%	104,297	93,917	90%	106	7
\$ 100,000 - 119,999	44	1.59%	124,152	108,891	88%	65	15
\$ 120,000 - 139,999	66	2.38%	140,696	128,678	91%	76	17
\$ 140,000 - 159,999	61	2.20%	160,672	149,720	93%	76	31
\$ 160,000 - 179,999	81	2.92%	176,823	168,638	95%	76	34
\$ 180,000 - 199,999	75	2.71%	196,995	188,875	96%	80	33
\$ 200,000 - 249,999	323	11.66%	231,854	225,528	97%	71	126
\$ 250,000 - 299,999	463	16.71%	280,406	275,433	98%	77	217
\$ 300,000 - 349,999	494	17.83%	329,983	324,887	98%	82	204
\$ 350,000 - 399,999	474	17.11%	380,762	375,719	99%	59	239
\$ 400,000 - 499,999	329	11.88%	447,523	440,113	98%	66	212
\$ 500,000 - 599,999	122	4.40%	558,699	544,759	98%	77	116
\$ 600,000 - 699,999	74	2.67%	657,883	640,044	97%	77	54
\$ 700,000 - 799,999	44	1.59%	776,443	750,295	97%	92	41
\$ 800,000 - 899,999	22	0.79%	862,977	836,086	97%	103	18
\$ 900,000 - 999,999	12	0.43%	982,408	940,000	96%	115	14
\$ 1,000,000 - and over	23	0.83%	1,302,383	1,219,435	94%	135	61
Total	2770	100.00%	348,894	340,547	98%	74	1445

This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants. The data reflects only The sales published through Stellar MLS and does not include all sales in The Reported areas. Neither The Association/Board nor Stellar MLS is in any way responsible for its accuracy.

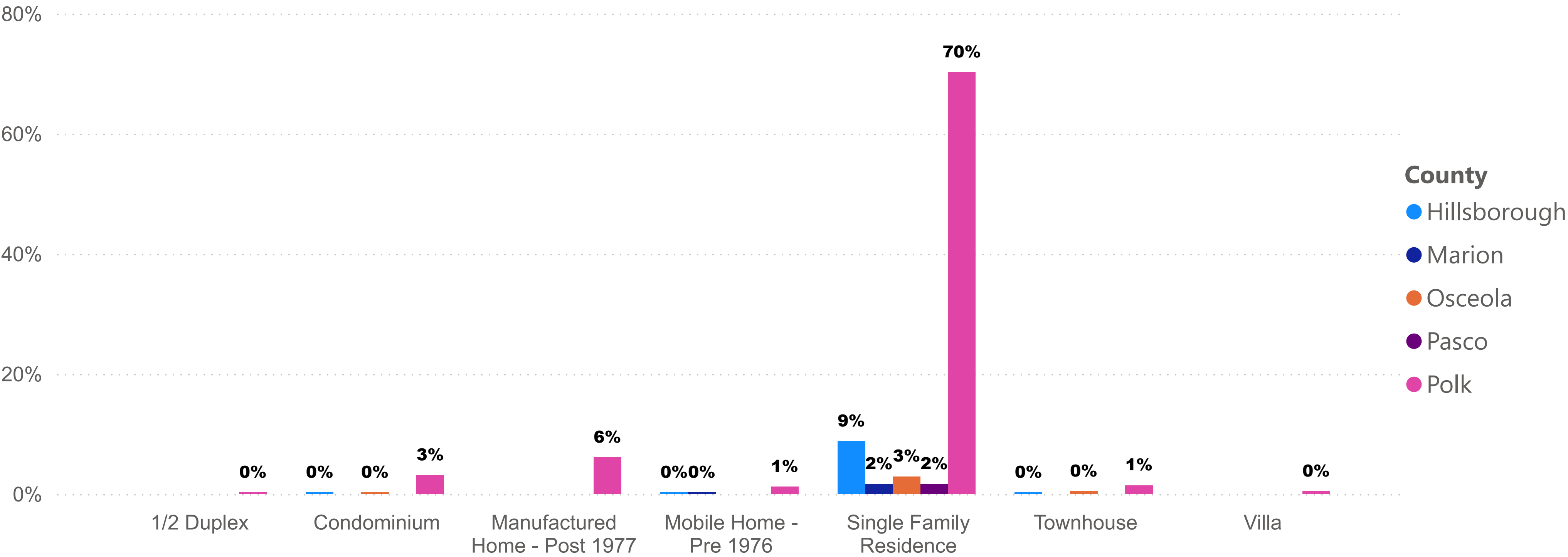
**Four Year Sales and
Inventory History 2022 -
2026. Compiled from
Monthly Sales and
Inventory Reports**

Month	Monthly Sales	Average List Price	Average Sales Price	% List to Sell	AVG DOM	Inventory	Months Inventory
08/31/2022	363	338,531	333,565	99%	20	736	2.03
09/30/2022	285	333,105	325,760	98%	22	766	2.69
10/31/2022	307	345,736	336,999	97%	28	816	2.66
11/30/2022	224	338,511	331,211	98%	30	817	3.65
12/31/2022	295	343,854	335,854	98%	39	778	2.64
01/31/2023	194	335,766	325,283	97%	53	763	3.93
02/28/2023	269	337,337	329,610	98%	58	709	2.64
03/31/2023	358	345,333	337,386	98%	56	658	1.84
04/30/2023	336	359,844	350,895	98%	51	654	1.95
05/31/2023	370	384,029	378,446	99%	41	663	1.79
06/30/2023	342	379,774	374,674	99%	41	660	1.93
07/31/2023	318	374,960	367,793	98%	41	662	2.08
08/31/2023	319	358,975	352,754	98%	36	700	2.19
09/30/2023	282	383,711	374,368	98%	34	754	2.67
10/31/2023	248	363,187	356,777	98%	39	843	3.40
11/30/2023	254	365,881	358,793	98%	37	872	3.43
12/31/2023	279	370,171	363,558	98%	51	847	3.04
01/31/2024	223	377,097	366,105	97%	47	924	4.14
02/29/2024	227	369,233	358,455	97%	56	1005	4.43
03/31/2024	333	413,056	402,198	97%	56	941	2.83
04/30/2024	368	382,108	375,165	98%	53	1049	2.85
05/31/2024	324	376,334	368,827	98%	53	1148	3.54
06/30/2024	318	377,588	372,241	99%	57	1205	3.79
07/31/2024	300	363,555	355,511	98%	55	1298	4.33
08/31/2024	318	387,557	378,301	98%	50	1349	4.24
09/30/2024	256	385,194	373,107	97%	54	1407	5.50
10/31/2024	274	371,382	362,142	98%	60	1387	5.06
11/30/2024	252	358,239	348,692	97%	67	1432	5.68
12/31/2024	312	385,347	373,036	97%	74	1376	4.41
01/31/2025	230	370,619	360,962	97%	87	1473	6.40
02/28/2025	264	368,467	359,458	98%	86	1503	5.69
03/31/2025	327	371,586	360,024	97%	85	1463	4.47
04/30/2025	364	396,069	383,480	97%	83	1441	3.96
05/31/2025	364	382,250	373,054	98%	84	1471	4.04
06/30/2025	325	366,649	357,696	98%	78	1515	4.66
07/31/2025	342	376,149	365,358	97%	87	1534	4.49
08/31/2025	314	395,218	381,945	97%	74	1510	4.81
09/30/2025	334	372,298	363,892	98%	72	1570	4.70
10/31/2025	301	368,947	361,203	98%	85	1632	5.42
11/30/2025	265	365,621	354,698	97%	87	1552	5.86
12/31/2025	371	356,298	347,600	98%	80	1488	4.01
01/31/2026	268	367,183	358,904	98%	83	1527	5.70
02/28/2026	279	367,107	356,891	97%	90	1548	5.55
03/31/2026	405	352,331	344,850	98%	79	1559	3.85
04/30/2026	409	358,958	352,235	98%	88	1548	3.78
05/31/2026	368	367,481	359,443	98%	79	1473	4.00
06/30/2026	393	379,761	371,350	98%	78	1525	3.88
07/31/2026	396	359,544	349,846	97%	72	1445	3.65

Top 5 Unit Sales by County and Property Type

* Counties with the same % of Sales maybe Included.

Property Type	Hillsborough	Marion	Osceola	Pasco	Polk	Total
1/2 Duplex					0%	0%
Condominium	0%		0%		3%	4%
Manufactured Home - Post 1977					6%	6%
Mobile Home - Pre 1976	0%	0%			1%	2%
Single Family Residence	9%	2%	3%	2%	70%	86%
Townhouse	0%		0%		1%	2%
Villa					0%	0%
Total	10%	2%	4%	2%	83%	100%



Board/Association: State Month Year
Lakeland FL July 2026

National Association of Realtors®
700 Eleventh Street, NW
Washington, DC 20001-4507

Email: data@realtors.com
Fax: 202-383-7568
Questions: 202-383-1276

Single-Family Units
Number of Bedrooms

Price Range ▲	2 or Less	3	4 or More	Total
\$ 1 - 49,999	1			1
\$ 50,000 - 59,999				
\$ 60,000 - 69,999	1	1		2
\$ 70,000 - 79,999	2			2
\$ 80,000 - 89,999			1	1
\$ 90,000 - 99,999				
\$ 100,000 - 119,999	1	1	1	3
\$ 120,000 - 139,999	1	3	1	5
\$ 140,000 - 159,999	2	4		6
\$ 160,000 - 179,999	1			1
\$ 180,000 - 199,999	4	5		9
\$ 200,000 - 249,999	13	19		32
\$ 250,000 - 299,999	4	56	13	73
\$ 300,000 - 349,999	4	43	29	76
\$ 350,000 - 399,999	1	25	37	63
\$ 400,000 - 499,999		13	37	50
\$ 500,000 - 599,999	1	6	14	21
\$ 600,000 - 699,999		3	8	11
\$ 700,000 - 799,999	1	3	3	7
\$ 800,000 - 899,999			3	3
\$ 900,000 - 999,999				
\$ 1,000,000 - and over			5	5
Total	37	182	152	371

Condominium / Cooperative Units
Number of Bedrooms

Price Range	2 or Less	3	4 or More	Total
\$ 1 - 49,999				
\$ 50,000 - 59,999				
\$ 60,000 - 69,999				
\$ 70,000 - 79,999	2			2
\$ 80,000 - 89,999	1			1
\$ 90,000 - 99,999				
\$ 100,000 - 119,999	3			3
\$ 120,000 - 139,999	1			1
\$ 140,000 - 159,999	2			2
\$ 160,000 - 179,999	2			2
\$ 180,000 - 199,999	3			3
\$ 200,000 - 249,999	4	2		6
\$ 250,000 - 299,999		1		1
\$ 300,000 - 349,999		1		1
\$ 350,000 - 399,999		1	1	2
\$ 400,000 - 499,999				
\$ 500,000 - 599,999				
\$ 600,000 - 699,999				
\$ 700,000 - 799,999				
\$ 800,000 - 899,999				
\$ 900,000 - 999,999				
\$ 1,000,000 - and over				
Total	18	5	1	24

Active Listings
(Unsold Homes)

Price Range ▲	M-SF	M-Condo
\$ 1 - 49,999	1	
\$ 50,000 - 59,999		
\$ 60,000 - 69,999		
\$ 70,000 - 79,999	1	1
\$ 80,000 - 89,999	3	
\$ 90,000 - 99,999	1	6
\$ 100,000 - 119,999	2	15
\$ 120,000 - 139,999	4	11
\$ 140,000 - 159,999	9	22
\$ 160,000 - 179,999	13	18
\$ 180,000 - 199,999	26	7
\$ 200,000 - 249,999	98	19
\$ 250,000 - 299,999	189	17
\$ 300,000 - 349,999	183	12
\$ 350,000 - 399,999	212	10
\$ 400,000 - 499,999	193	10
\$ 500,000 - 599,999	114	
\$ 600,000 - 699,999	51	1
\$ 700,000 - 799,999	37	
\$ 800,000 - 899,999	17	1
\$ 900,000 - 999,999	13	2
\$ 1,000,000 - and over	53	5
Total	1220	157

Sales Pending
(Under Contract)

Price Range ▲	M-SF	M-Condo
\$ 1 - 49,999	1	
\$ 50,000 - 59,999		
\$ 60,000 - 69,999		
\$ 70,000 - 79,999	1	1
\$ 80,000 - 89,999	1	4
\$ 90,000 - 99,999		
\$ 100,000 - 119,999		1
\$ 120,000 - 139,999	2	4
\$ 140,000 - 159,999	3	1
\$ 160,000 - 179,999	5	5
\$ 180,000 - 199,999	9	3
\$ 200,000 - 249,999	48	4
\$ 250,000 - 299,999	89	1
\$ 300,000 - 349,999	101	13
\$ 350,000 - 399,999	130	11
\$ 400,000 - 499,999	103	
\$ 500,000 - 599,999	35	
\$ 600,000 - 699,999	13	
\$ 700,000 - 799,999	15	
\$ 800,000 - 899,999	6	
\$ 900,000 - 999,999	7	
\$ 1,000,000 - and over	6	
Total	575	48

Time On Market Sort	M-SF	M-Condo
0 - 30	194	10
31-60	59	4
61-90	37	3
91-120	26	3
121-over	55	4
Total	371	24

