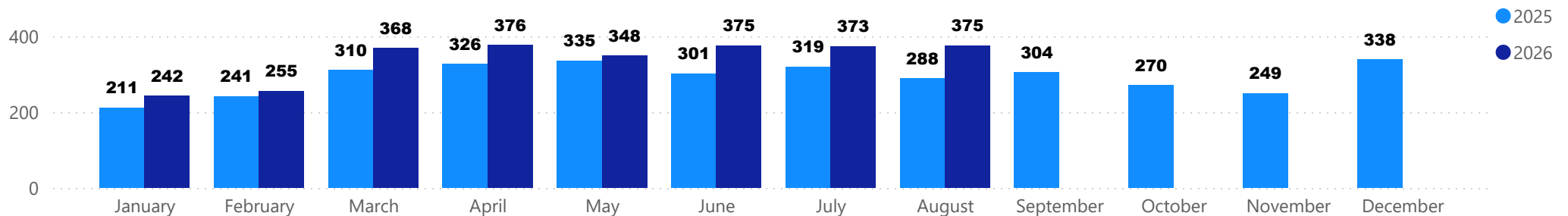


Lakeland REALTORS® Monthly Sales Trend Indicator 2026

Sales by Price Range - Single Family Homes & Villas

Price Range	January	February	March	April	May	June	July	August	September	October	November	December	Total
\$ 1 - 49,999							1	1					2
\$ 50,000 - 59,999								1					1
\$ 60,000 - 69,999							2						2
\$ 70,000 - 79,999			1		1	2	2						6
\$ 80,000 - 89,999			2				1						3
\$ 90,000 - 99,999								1					1
\$ 100,000 - 119,999		1	3	5	3		3	1					16
\$ 120,000 - 139,999	2	2	4	1	5	3	5	1					23
\$ 140,000 - 159,999	3	2	1	1	4	3	6	2					22
\$ 160,000 - 179,999	5	9	7	7	2	6	1	5					42
\$ 180,000 - 199,999	2	2	12	8	5	7	9	9					54
\$ 200,000 - 249,999	29	32	41	39	26	33	32	34					266
\$ 250,000 - 299,999	34	52	62	73	58	61	73	64					477
\$ 300,000 - 349,999	54	47	77	61	57	73	76	76					521
\$ 350,000 - 399,999	54	43	69	79	75	83	63	67					533
\$ 400,000 - 499,999	29	33	44	61	65	50	52	59					393
\$ 500,000 - 599,999	9	9	23	19	23	19	21	21					144
\$ 600,000 - 699,999	9	9	13	8	11	11	11	7					79
\$ 700,000 - 799,999	4	5	4	8	7	9	7	7					51
\$ 800,000 - 899,999	4	4	1	2	3	5	3	6					28
\$ 900,000 - 999,999	2		2	1	2	5		6					18
\$ 1,000,000 - and over	2	5	2	3	1	5	5	7					30
Total	242	255	368	376	348	375	373	375					2712

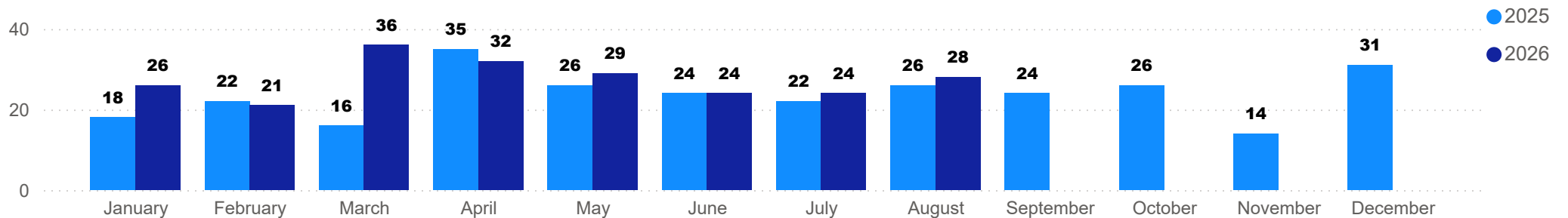


Lakeland REALTORS®

Monthly Sales Trend Indicator 2026

Sales by Price Range - Condominiums, Townhouses and Co-Ops

Price Range	January	February	March	April	May	June	July	August	September	October	November	December	Total
\$ 1 - 49,999													
\$ 50,000 - 59,999													
\$ 60,000 - 69,999		1											1
\$ 70,000 - 79,999		1		1		1	2						5
\$ 80,000 - 89,999					2		1	1					4
\$ 90,000 - 99,999	1	1	1		2								5
\$ 100,000 - 119,999	3	2		3		1	3	2					14
\$ 120,000 - 139,999	2	2		1	4	1	1	2					13
\$ 140,000 - 159,999		1	3	1	3	4	2	2					16
\$ 160,000 - 179,999	2	1	4	5	2	4	2	4					24
\$ 180,000 - 199,999		2	1	1	1		3	1					9
\$ 200,000 - 249,999	4	4	11	5	6	4	6	3					43
\$ 250,000 - 299,999	6	3	6	5	3	3	1	2					29
\$ 300,000 - 349,999	8	2	7	8	4	3	1	6					39
\$ 350,000 - 399,999		1	2	1	2	2	2	5					15
\$ 400,000 - 499,999			1										1
\$ 500,000 - 599,999				1		1							2
\$ 600,000 - 699,999													
\$ 700,000 - 799,999													
\$ 800,000 - 899,999													
\$ 900,000 - 999,999													
\$ 1,000,000 - and over													
Total	26	21	36	32	29	24	24	28					220

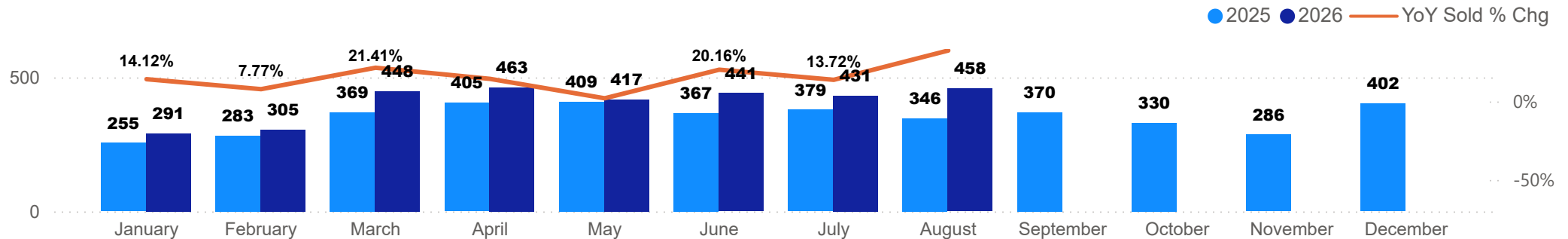




Lakeland REALTORS® Monthly Sales Trend Indicator 2026

Sales by Price Range - Overall

Price Range	January	February	March	April	May	June	July	August	September	October	November	December	Total
\$ 1 - 49,999	1	1	1		1		2	1					7
\$ 50,000 - 59,999		1	1	1			1	1					5
\$ 60,000 - 69,999		1	2	1	1	3	2	1					11
\$ 70,000 - 79,999		1	2	2	1	3	5	2					16
\$ 80,000 - 89,999		2	4		2	1	2	5					16
\$ 90,000 - 99,999	1	1	5	4	4	1	2	2					20
\$ 100,000 - 119,999	4	4	9	12	5	2	8	8					52
\$ 120,000 - 139,999	7	10	8	7	12	10	12	8					74
\$ 140,000 - 159,999	5	6	6	7	12	14	11	10					71
\$ 160,000 - 179,999	9	11	18	19	6	12	6	13					94
\$ 180,000 - 199,999	8	9	13	14	8	10	13	14					89
\$ 200,000 - 249,999	38	39	59	55	43	44	45	45					368
\$ 250,000 - 299,999	40	58	72	83	65	71	77	75					541
\$ 300,000 - 349,999	63	51	86	73	66	79	79	82					579
\$ 350,000 - 399,999	55	44	72	82	78	86	65	73					555
\$ 400,000 - 499,999	30	33	45	61	66	50	53	61					399
\$ 500,000 - 599,999	9	9	23	20	23	20	21	23					148
\$ 600,000 - 699,999	9	10	13	8	11	11	12	8					82
\$ 700,000 - 799,999	4	5	4	8	7	9	7	7					51
\$ 800,000 - 899,999	4	4	1	2	3	5	3	6					28
\$ 900,000 - 999,999	2		2	1	2	5		6					18
\$ 1,000,000 - and over	2	5	2	3	1	5	5	7					30
Total	291	305	448	463	417	441	431	458					3254



Lakeland REALTORS®

Monthly Sales Trend Indicator 2026

Sales by Bedroom Count

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
0							1	1					2
1	4	7	4	4	8	4	7						38
2	37	52	79	80	52	72	61	64					497
3	151	134	203	232	202	201	199	215					1537
4	87	101	149	123	132	139	139	148					1018
5	10	9	12	20	20	19	22	26					138
6+	2	2	1	4	3	6	2	4					24
Total	291	305	448	463	417	441	431	458					3254

Sales by Bathroom Count

Bathrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
1	24	22	35	38	31	27	34	24					235
2	167	186	288	300	255	280	265	287					2028
3	91	81	105	111	112	103	115	111					829
4	6	13	17	12	15	24	10	31					128
5	2	2	3	2	4	6	6	4					29
6+	1	1				1	1	1					5
Total	291	305	448	463	417	441	431	458					3254

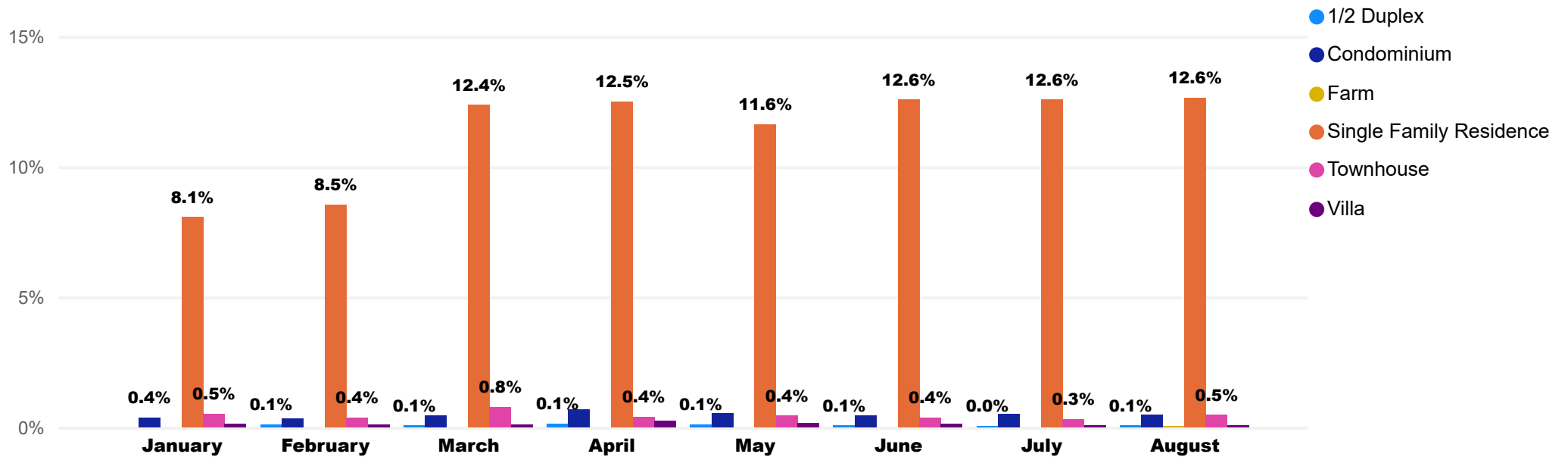
Lakeland REALTORS®

Monthly Sales Trend Indicator 2026

Sales by Housing Style

Property Type	January	February	March	April	May	June	July	August	September	October	November	December	Total
1/2 Duplex		3	2	4	3	2	1	2					17
Condominium	11	10	13	20	16	13	15	14					112
Farm								1					1
Single Family Residence	238	252	365	369	343	371	371	373					2682
Townhouse	15	11	23	12	13	11	9	14					108
Villa	4	3	3	7	5	4	2	2					30
Total	268	279	406	412	380	401	398	406					2950

YTD % of Sales by Property Type





Lakeland REALTORS®

Multiple Listing One Month Sales and Inventory Report - August - 2026

Price Range	Sold Units	Market Share	Average List Price	Average Sale Price	% List to Sell	Avg DOM	Inventory
\$ 1 - 49,999	1	0%	40,000	40,000	100%	12	
\$ 50,000 - 59,999	1	0%	54,900	50,000	91%	0	
\$ 60,000 - 69,999							
\$ 70,000 - 79,999							3
\$ 80,000 - 89,999	1	0%	89,900	85,000	95%	47	2
\$ 90,000 - 99,999	1	0%	90,000	90,000	100%	0	9
\$ 100,000 - 119,999	3	1%	117,967	111,300	94%	82	15
\$ 120,000 - 139,999	3	1%	132,967	127,333	96%	35	21
\$ 140,000 - 159,999	4	1%	164,225	153,763	94%	82	33
\$ 160,000 - 179,999	9	2%	241,244	168,589	70%	32	33
\$ 180,000 - 199,999	10	2%	196,525	189,945	97%	56	34
\$ 200,000 - 249,999	38	9%	235,513	229,345	97%	67	135
\$ 250,000 - 299,999	68	17%	283,487	278,316	98%	67	212
\$ 300,000 - 349,999	82	20%	330,748	326,785	99%	47	205
\$ 350,000 - 399,999	72	18%	377,087	372,560	99%	37	249
\$ 400,000 - 499,999	59	15%	441,919	437,364	99%	54	196
\$ 500,000 - 599,999	21	5%	550,529	540,546	98%	42	115
\$ 600,000 - 699,999	7	2%	651,257	638,032	98%	72	53
\$ 700,000 - 799,999	7	2%	758,971	751,429	99%	37	35
\$ 800,000 - 899,999	6	1%	856,617	832,500	97%	85	16
\$ 900,000 - 999,999	6	1%	953,167	933,917	98%	66	14
\$ 1,000,000 - and over	7	2%	1,255,571	1,185,857	94%	64	61
Total	406	100%	382,938	374,521	98%	53	1441

This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants. The data reflects only The sales published through Stellar MLS and does not include all sales in The Reported areas. Neither The Association/Board nor Stellar MLS is in any way responsible for its accuracy.



Lakeland REALTORS®

Multiple Listing Year to Date Sales and Inventory Report - 2026

Price Range	Sold Units	Market Share	Average List Price	Average Sale Price	% List to Sell	Avg DOM	Inventory
\$ 1 - 49,999	7	0.22%	51,757	41,129	79%	26	
\$ 50,000 - 59,999	5	0.15%	61,160	54,100	88%	126	
\$ 60,000 - 69,999	11	0.34%	79,172	65,309	82%	133	
\$ 70,000 - 79,999	16	0.49%	91,162	73,869	81%	139	3
\$ 80,000 - 89,999	16	0.49%	96,378	83,188	86%	50	2
\$ 90,000 - 99,999	20	0.61%	103,092	93,625	91%	108	9
\$ 100,000 - 119,999	52	1.60%	123,950	109,021	88%	68	15
\$ 120,000 - 139,999	74	2.27%	140,152	128,672	92%	74	21
\$ 140,000 - 159,999	71	2.18%	160,361	149,987	94%	72	33
\$ 160,000 - 179,999	94	2.89%	183,104	168,829	92%	72	33
\$ 180,000 - 199,999	89	2.74%	196,318	188,869	96%	78	34
\$ 200,000 - 249,999	368	11.31%	232,082	225,906	97%	70	135
\$ 250,000 - 299,999	541	16.63%	281,084	275,907	98%	74	212
\$ 300,000 - 349,999	579	17.79%	330,104	325,195	99%	77	205
\$ 350,000 - 399,999	555	17.06%	380,226	375,281	99%	55	249
\$ 400,000 - 499,999	399	12.26%	446,981	439,755	98%	63	196
\$ 500,000 - 599,999	148	4.55%	556,092	543,253	98%	70	115
\$ 600,000 - 699,999	82	2.52%	659,965	639,811	97%	89	53
\$ 700,000 - 799,999	51	1.57%	774,045	750,451	97%	85	35
\$ 800,000 - 899,999	28	0.86%	861,614	835,318	97%	99	16
\$ 900,000 - 999,999	18	0.55%	972,661	937,972	96%	99	14
\$ 1,000,000 - and over	30	0.92%	1,291,460	1,211,600	94%	119	61
Total	3254	100.00%	351,485	343,076	98%	71	1441

This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants. The data reflects only The sales published through Stellar MLS and does not include all sales in The Reported areas. Neither The Association/Board nor Stellar MLS is in any way responsible for its accuracy.

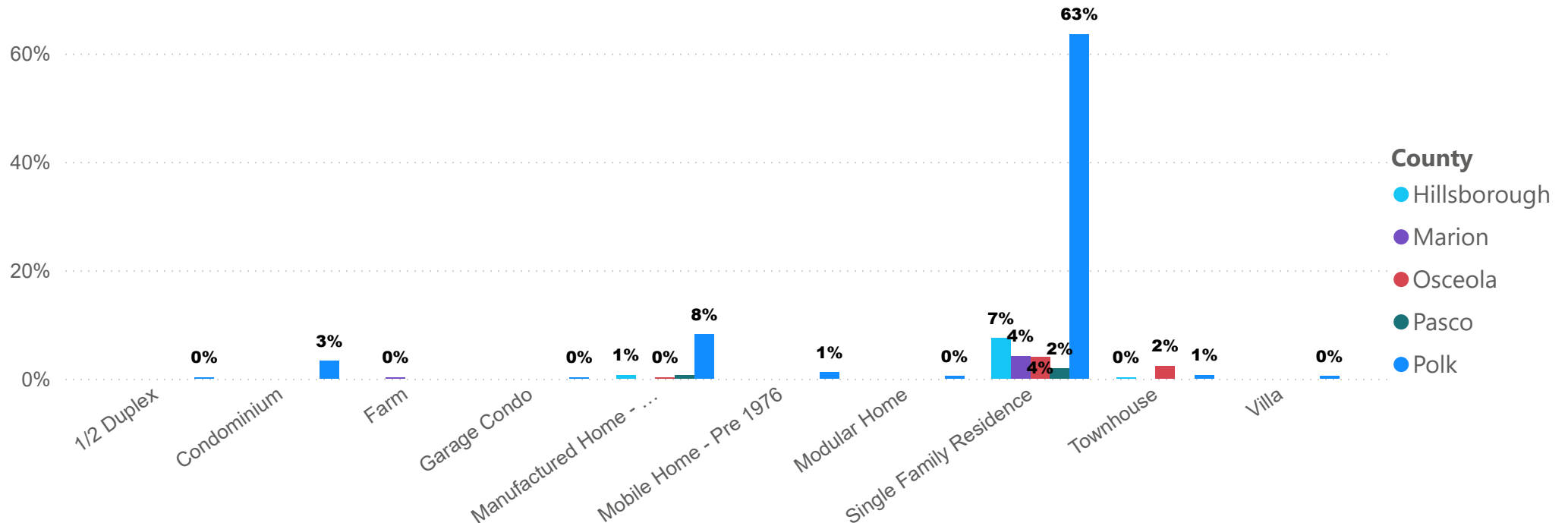
**Four Year Sales and
Inventory History 2022 -
2026. Compiled from
Monthly Sales and
Inventory Reports**

Month	Monthly Sales	Average List Price	Average Sales Price	% List to Sell	AVG DOM	Inventory	Months Inventory
09/30/2022	285	333,105	325,760	98%	22	766	2.69
10/31/2022	307	345,736	336,999	97%	28	816	2.66
11/30/2022	224	338,511	331,211	98%	30	817	3.65
12/31/2022	295	343,854	335,854	98%	39	778	2.64
01/31/2023	194	335,766	325,283	97%	53	763	3.93
02/28/2023	269	337,337	329,610	98%	58	709	2.64
03/31/2023	358	345,333	337,386	98%	56	658	1.84
04/30/2023	336	359,844	350,895	98%	51	654	1.95
05/31/2023	370	384,029	378,446	99%	41	663	1.79
06/30/2023	342	379,774	374,674	99%	41	660	1.93
07/31/2023	318	374,960	367,793	98%	41	662	2.08
08/31/2023	319	358,975	352,754	98%	36	700	2.19
09/30/2023	282	383,711	374,368	98%	34	754	2.67
10/31/2023	248	363,187	356,777	98%	39	843	3.40
11/30/2023	254	365,881	358,793	98%	37	872	3.43
12/31/2023	279	370,171	363,558	98%	51	847	3.04
01/31/2024	223	377,097	366,105	97%	47	924	4.14
02/29/2024	227	369,233	358,455	97%	56	1005	4.43
03/31/2024	333	413,056	402,198	97%	56	941	2.83
04/30/2024	368	382,108	375,165	98%	53	1049	2.85
05/31/2024	324	376,334	368,827	98%	53	1148	3.54
06/30/2024	318	377,588	372,241	99%	57	1205	3.79
07/31/2024	300	363,555	355,511	98%	55	1298	4.33
08/31/2024	318	387,557	378,301	98%	50	1349	4.24
09/30/2024	256	385,194	373,107	97%	54	1407	5.50
10/31/2024	274	371,382	362,142	98%	60	1388	5.07
11/30/2024	252	358,239	348,692	97%	67	1433	5.69
12/31/2024	312	385,347	373,036	97%	74	1377	4.41
01/31/2025	230	370,619	360,962	97%	87	1474	6.41
02/28/2025	264	368,467	359,421	98%	86	1504	5.70
03/31/2025	327	371,586	360,009	97%	85	1464	4.48
04/30/2025	364	396,069	383,480	97%	83	1442	3.96
05/31/2025	364	382,250	373,054	98%	84	1472	4.04
06/30/2025	325	366,649	357,696	98%	78	1516	4.66
07/31/2025	342	376,149	365,358	97%	87	1535	4.49
08/31/2025	314	395,218	381,945	97%	74	1511	4.81
09/30/2025	334	372,298	363,892	98%	72	1571	4.70
10/31/2025	301	368,947	361,203	98%	85	1633	5.43
11/30/2025	265	365,621	354,698	97%	87	1553	5.86
12/31/2025	371	356,298	347,597	98%	80	1489	4.01
01/31/2026	268	367,183	358,904	98%	83	1528	5.70
02/28/2026	279	367,107	356,891	97%	90	1549	5.55
03/31/2026	406	352,158	344,701	98%	79	1559	3.84
04/30/2026	412	359,270	352,596	98%	87	1550	3.76
05/31/2026	380	368,777	360,988	98%	77	1479	3.89
06/30/2026	401	380,289	371,752	98%	76	1541	3.84
07/31/2026	398	359,916	350,201	97%	72	1497	3.76
08/31/2026	406	384,319	375,359	98%	61	1441	3.55

Top 5 Unit Sales by County and Property Type

** Counties with the same % of Sales maybe Included.*

Property Type	Hillsborough	Marion	Osceola	Pasco	Polk	Total
1/2 Duplex					0%	0%
Condominium					3%	3%
Farm		0%				0%
Garage Condo					0%	0%
Manufactured Home - Post 1977	1%		0%	1%	8%	10%
Mobile Home - Pre 1976					1%	1%
Modular Home					0%	0%
Single Family Residence	7%	4%	4%	2%	63%	81%
Townhouse	0%		2%		1%	3%
Villa					0%	0%
Total	8%	4%	7%	3%	78%	100%



Board/Association: State Month Year
 ▲ Lakeland FL August 2026

National Association of Realtors®
 700 Eleventh Street, NW
 Washington, DC 20001-4507

Email: data@realtors.com
 Fax: 202-383-7568
 Questions: 202-383-1276

Single-Family Units
Number of Bedrooms

Price Range ▲	2 or Less	3	4 or More	Total
\$ 1 - 49,999		1		1
\$ 50,000 - 59,999	1			1
\$ 60,000 - 69,999				
\$ 70,000 - 79,999				
\$ 80,000 - 89,999				
\$ 90,000 - 99,999	1			1
\$ 100,000 - 119,999		1		1
\$ 120,000 - 139,999	1			1
\$ 140,000 - 159,999	1	1		2
\$ 160,000 - 179,999	3	1	1	5
\$ 180,000 - 199,999	4	5		9
\$ 200,000 - 249,999	9	23	2	34
\$ 250,000 - 299,999	7	43	14	64
\$ 300,000 - 349,999	3	43	30	76
\$ 350,000 - 399,999	1	19	47	67
\$ 400,000 - 499,999	1	27	31	59
\$ 500,000 - 599,999		4	17	21
\$ 600,000 - 699,999		1	6	7
\$ 700,000 - 799,999			7	7
\$ 800,000 - 899,999		1	5	6
\$ 900,000 - 999,999			6	6
\$ 1,000,000 - and over		2	5	7
Total	32	172	171	375

Condominium / Cooperative Units
Number of Bedrooms

Price Range	2 or Less	3	4 or More	Total
\$ 1 - 49,999				
\$ 50,000 - 59,999				
\$ 60,000 - 69,999				
\$ 70,000 - 79,999				
\$ 80,000 - 89,999	1			1
\$ 90,000 - 99,999				
\$ 100,000 - 119,999	2			2
\$ 120,000 - 139,999	2			2
\$ 140,000 - 159,999	1	1		2
\$ 160,000 - 179,999	3	1		4
\$ 180,000 - 199,999		1		1
\$ 200,000 - 249,999	2	1		3
\$ 250,000 - 299,999	1	1		2
\$ 300,000 - 349,999		6		6
\$ 350,000 - 399,999		4	1	5
\$ 400,000 - 499,999				
\$ 500,000 - 599,999				
\$ 600,000 - 699,999				
\$ 700,000 - 799,999				
\$ 800,000 - 899,999				
\$ 900,000 - 999,999				
\$ 1,000,000 - and over				
Total	12	15	1	28

Active Listings
 (Unsold Homes)

Price Range ▲	M-SF	M-Condo
\$ 1 - 49,999		
\$ 50,000 - 59,999		
\$ 60,000 - 69,999		
\$ 70,000 - 79,999	1	2
\$ 80,000 - 89,999	2	
\$ 90,000 - 99,999	2	6
\$ 100,000 - 119,999	1	15
\$ 120,000 - 139,999	4	16
\$ 140,000 - 159,999	13	21
\$ 160,000 - 179,999	11	20
\$ 180,000 - 199,999	24	4
\$ 200,000 - 249,999	105	20
\$ 250,000 - 299,999	181	20
\$ 300,000 - 349,999	181	12
\$ 350,000 - 399,999	228	13
\$ 400,000 - 499,999	196	8
\$ 500,000 - 599,999	117	
\$ 600,000 - 699,999	50	1
\$ 700,000 - 799,999	35	
\$ 800,000 - 899,999	14	1
\$ 900,000 - 999,999	12	2
\$ 1,000,000 - and over	54	5
Total	1231	166

Sales Pending
 (Under Contract)

Price Range ▲	M-SF	M-Condo
\$ 1 - 49,999		
\$ 50,000 - 59,999		
\$ 60,000 - 69,999		
\$ 70,000 - 79,999	1	1
\$ 80,000 - 89,999	2	2
\$ 90,000 - 99,999	2	1
\$ 100,000 - 119,999	1	
\$ 120,000 - 139,999	1	2
\$ 140,000 - 159,999	2	1
\$ 160,000 - 179,999	7	4
\$ 180,000 - 199,999	11	2
\$ 200,000 - 249,999	47	3
\$ 250,000 - 299,999	70	2
\$ 300,000 - 349,999	82	10
\$ 350,000 - 399,999	108	8
\$ 400,000 - 499,999	85	
\$ 500,000 - 599,999	21	
\$ 600,000 - 699,999	15	
\$ 700,000 - 799,999	11	
\$ 800,000 - 899,999	4	
\$ 900,000 - 999,999	2	
\$ 1,000,000 - and over	5	
Total	477	36

Time On Market Sort	M-SF	M-Condo
0 - 30	206	15
31-60	62	4
61-90	27	4
91-120	31	3
121-over	49	2
Total	375	28