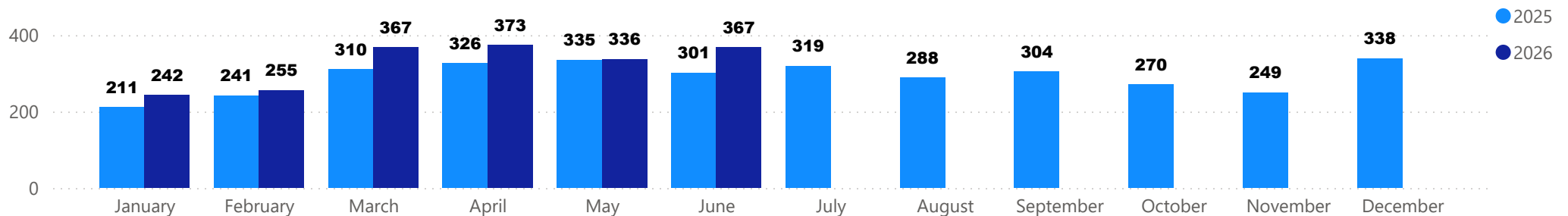


Lakeland REALTORS® Monthly Sales Trend Indicator 2026

Sales by Price Range - Single Family Homes & Villas

Price Range	January	February	March	April	May	June	July	August	September	October	November	December	Total
\$ 1 - 49,999													
\$ 50,000 - 59,999													
\$ 60,000 - 69,999													
\$ 70,000 - 79,999			1		1	2							4
\$ 80,000 - 89,999			2										2
\$ 90,000 - 99,999													
\$ 100,000 - 119,999		1	3	5	3								12
\$ 120,000 - 139,999	2	2	4	1	5	3							17
\$ 140,000 - 159,999	3	2	1	1	4	3							14
\$ 160,000 - 179,999	5	9	7	7	2	6							36
\$ 180,000 - 199,999	2	2	12	8	5	7							36
\$ 200,000 - 249,999	29	32	41	39	26	33							200
\$ 250,000 - 299,999	34	52	61	73	57	60							337
\$ 300,000 - 349,999	54	47	77	60	56	72							366
\$ 350,000 - 399,999	54	43	69	78	71	80							395
\$ 400,000 - 499,999	29	33	44	61	60	48							275
\$ 500,000 - 599,999	9	9	23	18	22	18							99
\$ 600,000 - 699,999	9	9	13	8	11	11							61
\$ 700,000 - 799,999	4	5	4	8	7	9							37
\$ 800,000 - 899,999	4	4	1	2	3	5							19
\$ 900,000 - 999,999	2		2	1	2	5							12
\$ 1,000,000 - and over	2	5	2	3	1	5							18
Total	242	255	367	373	336	367							1940

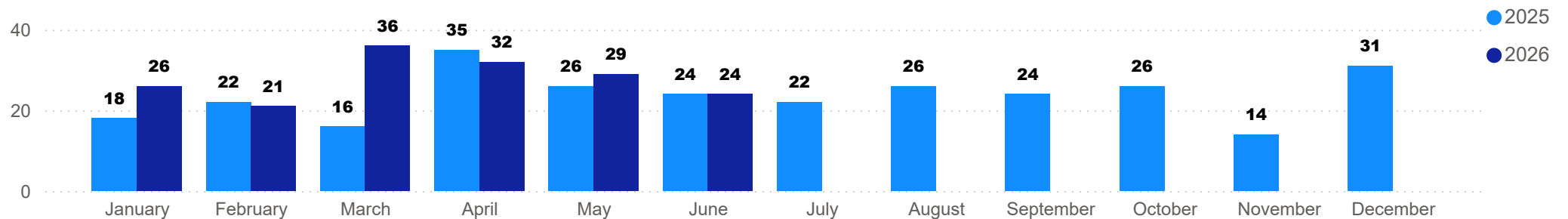


Lakeland REALTORS®

Monthly Sales Trend Indicator 2026

Sales by Price Range - Condominiums, Townhouses and Co-Ops

Price Range	January	February	March	April	May	June	July	August	September	October	November	December	Total
\$ 1 - 49,999													
\$ 50,000 - 59,999													
\$ 60,000 - 69,999		1											1
\$ 70,000 - 79,999		1		1		1							3
\$ 80,000 - 89,999					2								2
\$ 90,000 - 99,999	1	1	1		2								5
\$ 100,000 - 119,999	3	2		3		1							9
\$ 120,000 - 139,999	2	2		1	4	1							10
\$ 140,000 - 159,999		1	3	1	3	4							12
\$ 160,000 - 179,999	2	1	4	5	2	4							18
\$ 180,000 - 199,999		2	1	1	1								5
\$ 200,000 - 249,999	4	4	11	5	6	4							34
\$ 250,000 - 299,999	6	3	6	5	3	3							26
\$ 300,000 - 349,999	8	2	7	8	4	3							32
\$ 350,000 - 399,999		1	2	1	2	2							8
\$ 400,000 - 499,999			1										1
\$ 500,000 - 599,999				1		1							2
\$ 600,000 - 699,999													
\$ 700,000 - 799,999													
\$ 800,000 - 899,999													
\$ 900,000 - 999,999													
\$ 1,000,000 - and over													
Total	26	21	36	32	29	24							168

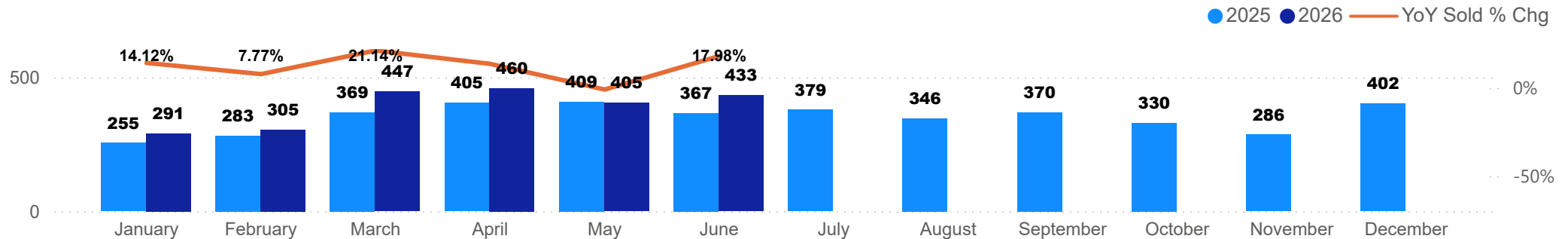




Lakeland REALTORS® Monthly Sales Trend Indicator 2026

Sales by Price Range - Overall

Price Range	January	February	March	April	May	June	July	August	September	October	November	December	Total
\$ 1 - 49,999	1	1	1		1								4
\$ 50,000 - 59,999		1	1	1									3
\$ 60,000 - 69,999		1	2	1	1	3							8
\$ 70,000 - 79,999		1	2	2	1	3							9
\$ 80,000 - 89,999		2	4		2	1							9
\$ 90,000 - 99,999	1	1	5	4	4	1							16
\$ 100,000 - 119,999	4	4	9	12	5	2							36
\$ 120,000 - 139,999	7	10	8	7	12	10							54
\$ 140,000 - 159,999	5	6	6	7	12	14							50
\$ 160,000 - 179,999	9	11	18	19	6	12							75
\$ 180,000 - 199,999	8	9	13	14	8	10							62
\$ 200,000 - 249,999	38	39	59	55	43	44							278
\$ 250,000 - 299,999	40	58	71	83	64	70							386
\$ 300,000 - 349,999	63	51	86	72	65	78							415
\$ 350,000 - 399,999	55	44	72	81	74	83							409
\$ 400,000 - 499,999	30	33	45	61	61	48							278
\$ 500,000 - 599,999	9	9	23	19	22	19							101
\$ 600,000 - 699,999	9	10	13	8	11	11							62
\$ 700,000 - 799,999	4	5	4	8	7	9							37
\$ 800,000 - 899,999	4	4	1	2	3	5							19
\$ 900,000 - 999,999	2		2	1	2	5							12
\$ 1,000,000 - and over	2	5	2	3	1	5							18
Total	291	305	447	460	405	433							2341



Lakeland REALTORS® Monthly Sales Trend Indicator 2026

Sales by Bedroom Count

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
1	4	7	4	4	8	4							31
2	37	52	79	80	52	72							372
3	151	134	202	231	200	200							1118
4	87	101	149	121	125	134							717
5	10	9	12	20	19	19							89
6+	2	2	1	4	1	4							14
Total	291	305	447	460	405	433							2341

Sales by Bathroom Count

Bathrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
1	24	22	35	38	31	27							177
2	167	186	287	298	249	278							1465
3	91	81	105	110	109	99							595
4	6	13	17	12	12	22							82
5	2	2	3	2	4	6							19
6+	1	1				1							3
Total	291	305	447	460	405	433							2341

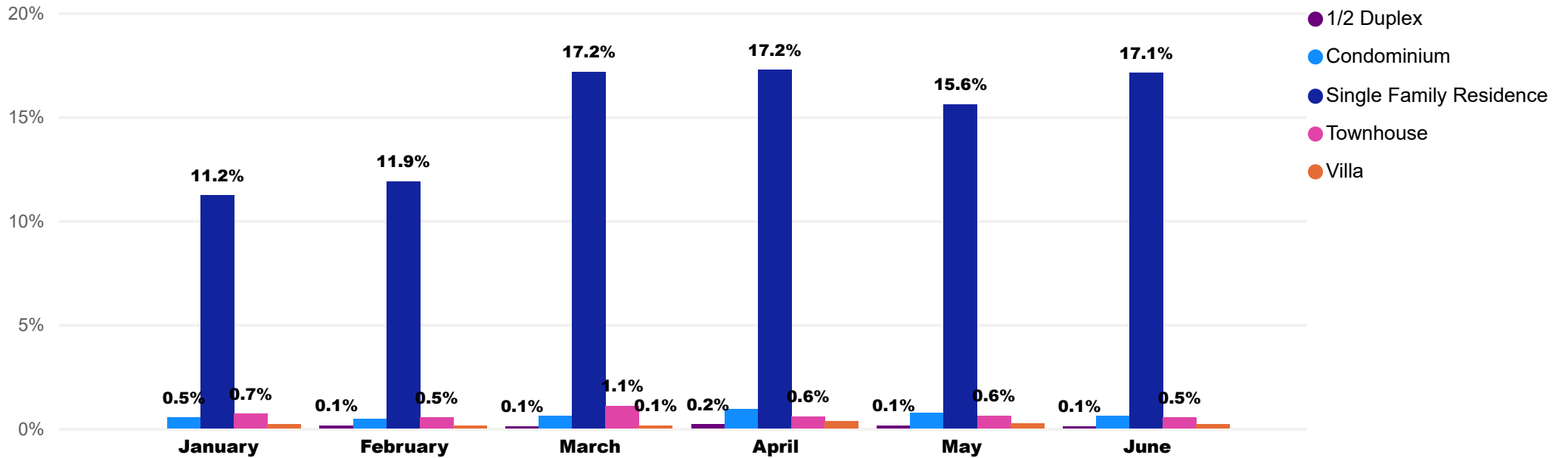
Lakeland REALTORS®

Monthly Sales Trend Indicator 2026

Sales by Housing Style

Property Type	January	February	March	April	May	June	July	August	September	October	November	December	Total
1/2 Duplex		3	2	4	3	2							14
Condominium	11	10	13	20	16	13							83
Single Family Residence	238	252	364	366	331	363							1914
Townhouse	15	11	23	12	13	11							85
Villa	4	3	3	7	5	4							26
Total	268	279	405	409	368	393							2122

YTD % of Sales by Property Type





Lakeland REALTORS®

Multiple Listing One Month Sales and Inventory Report - June - 2026

Price Range	Sold Units	Market Share	Average List Price	Average Sale Price	% List to Sell	Avg DOM	Inventory
\$ 1 - 49,999							1
\$ 50,000 - 59,999							1
\$ 60,000 - 69,999							
\$ 70,000 - 79,999	3	1%	91,300	73,667	81%	112	4
\$ 80,000 - 89,999							4
\$ 90,000 - 99,999							6
\$ 100,000 - 119,999	1	0%	109,000	109,000	100%	78	14
\$ 120,000 - 139,999	4	1%	142,472	128,175	90%	46	20
\$ 140,000 - 159,999	8	2%	167,775	146,613	87%	100	29
\$ 160,000 - 179,999	10	3%	173,290	167,490	97%	85	31
\$ 180,000 - 199,999	7	2%	193,314	192,114	99%	57	38
\$ 200,000 - 249,999	38	10%	229,096	223,983	98%	61	133
\$ 250,000 - 299,999	63	16%	283,308	279,219	99%	86	234
\$ 300,000 - 349,999	75	19%	324,934	321,947	99%	60	193
\$ 350,000 - 399,999	82	21%	378,725	374,245	99%	47	240
\$ 400,000 - 499,999	48	12%	448,581	440,886	98%	70	210
\$ 500,000 - 599,999	19	5%	561,135	550,257	98%	76	121
\$ 600,000 - 699,999	11	3%	656,209	631,355	96%	107	61
\$ 700,000 - 799,999	9	2%	754,755	736,889	98%	91	38
\$ 800,000 - 899,999	5	1%	857,180	844,800	99%	28	21
\$ 900,000 - 999,999	5	1%	1,003,998	951,000	95%	89	17
\$ 1,000,000 - and over	5	1%	1,275,000	1,159,100	91%	165	62
Total	393	100%	379,761	371,350	98%	69	1478

This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants. The data reflects only The sales published through Stellar MLS and does not include all sales in The Reported areas. Neither The Association/Board nor Stellar MLS is in any way responsible for its accuracy.



Lakeland REALTORS®

Multiple Listing Year to Date Sales and Inventory Report - 2026

Price Range	Sold Units	Market Share	Average List Price	Average Sale Price	% List to Sell	Avg DOM	Inventory
\$ 1 - 49,999	4	0.17%	56,075	43,725	78%	41	1
\$ 50,000 - 59,999	3	0.13%	60,333	54,000	90%	207	1
\$ 60,000 - 69,999	8	0.34%	71,874	66,175	92%	162	
\$ 70,000 - 79,999	9	0.38%	98,754	74,333	75%	101	4
\$ 80,000 - 89,999	9	0.38%	100,833	83,333	83%	45	4
\$ 90,000 - 99,999	16	0.68%	104,216	94,094	90%	104	6
\$ 100,000 - 119,999	36	1.54%	125,274	108,908	87%	67	14
\$ 120,000 - 139,999	54	2.31%	140,217	128,675	92%	80	20
\$ 140,000 - 159,999	50	2.14%	160,160	149,608	93%	79	29
\$ 160,000 - 179,999	75	3.20%	176,704	168,596	95%	69	31
\$ 180,000 - 199,999	62	2.65%	195,914	188,909	96%	67	38
\$ 200,000 - 249,999	278	11.88%	232,405	225,837	97%	73	133
\$ 250,000 - 299,999	386	16.49%	280,999	275,967	98%	81	234
\$ 300,000 - 349,999	415	17.73%	329,271	324,306	98%	85	193
\$ 350,000 - 399,999	409	17.47%	380,351	375,600	99%	59	240
\$ 400,000 - 499,999	278	11.88%	447,572	439,758	98%	69	210
\$ 500,000 - 599,999	101	4.31%	556,475	543,523	98%	81	121
\$ 600,000 - 699,999	62	2.65%	657,595	638,974	97%	79	61
\$ 700,000 - 799,999	37	1.58%	771,016	749,041	97%	89	38
\$ 800,000 - 899,999	19	0.81%	860,084	838,100	97%	106	21
\$ 900,000 - 999,999	12	0.51%	982,408	940,000	96%	115	17
\$ 1,000,000 - and over	18	0.77%	1,341,156	1,260,556	94%	154	62
Total	2341	100.00%	349,174	341,044	98%	76	1478

This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants. The data reflects only The sales published through Stellar MLS and does not include all sales in The Reported areas. Neither The Association/Board nor Stellar MLS is in any way responsible for its accuracy.

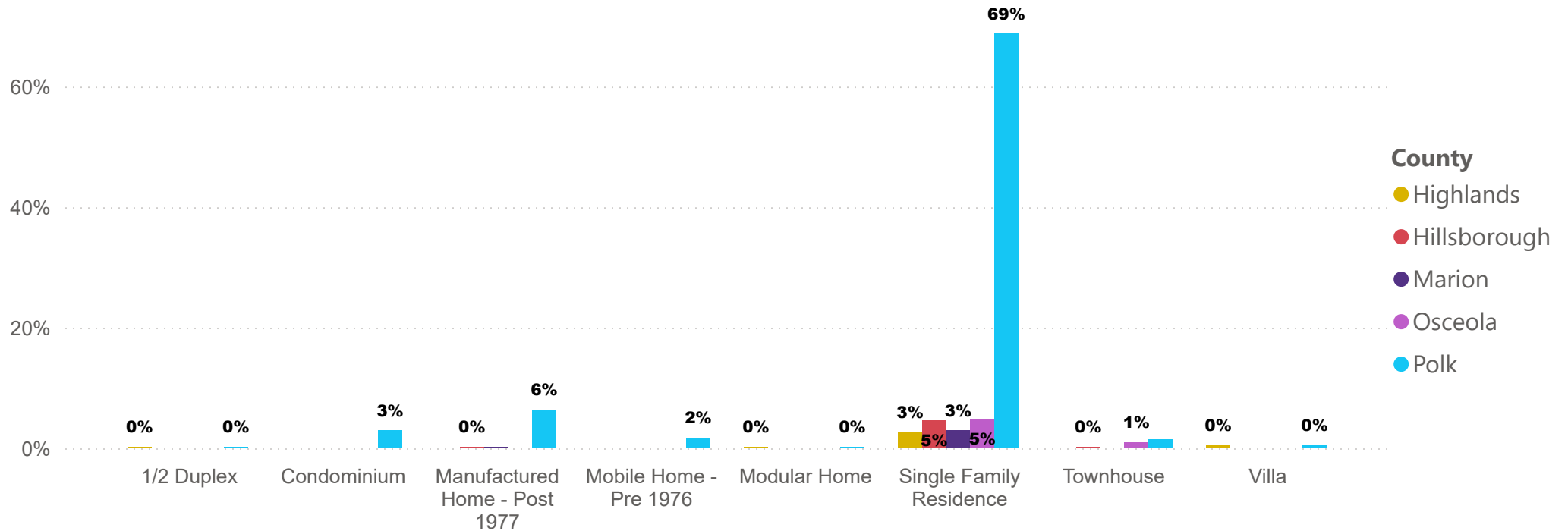
**Four Year Sales and
Inventory History 2022 -
2026. Compiled from
Monthly Sales and
Inventory Reports**

Month	Monthly Sales	Average List Price	Average Sales Price	% List to Sell	AVG DOM	Inventory	Months Inventory
07/31/2022	379	348,929	345,356	99%	15	653	1.72
08/31/2022	363	338,531	333,565	99%	20	736	2.03
09/30/2022	285	333,105	325,760	98%	22	766	2.69
10/31/2022	307	345,736	336,999	97%	28	816	2.66
11/30/2022	224	338,511	331,211	98%	30	817	3.65
12/31/2022	295	343,854	335,854	98%	39	778	2.64
01/31/2023	194	335,766	325,283	97%	53	763	3.93
02/28/2023	269	337,337	329,610	98%	58	709	2.64
03/31/2023	358	345,333	337,386	98%	56	658	1.84
04/30/2023	336	359,844	350,895	98%	51	654	1.95
05/31/2023	370	384,029	378,446	99%	41	663	1.79
06/30/2023	342	379,774	374,674	99%	41	660	1.93
07/31/2023	318	374,960	367,793	98%	41	662	2.08
08/31/2023	319	358,975	352,738	98%	36	700	2.19
09/30/2023	282	383,711	374,368	98%	34	754	2.67
10/31/2023	248	363,187	356,777	98%	39	843	3.40
11/30/2023	254	365,881	358,793	98%	37	872	3.43
12/31/2023	279	370,171	363,558	98%	51	847	3.04
01/31/2024	223	377,097	366,105	97%	47	924	4.14
02/29/2024	227	369,233	358,455	97%	56	1004	4.42
03/31/2024	333	413,056	402,198	97%	56	940	2.82
04/30/2024	368	382,108	375,165	98%	53	1048	2.85
05/31/2024	324	376,334	368,827	98%	53	1147	3.54
06/30/2024	318	377,588	372,241	99%	57	1204	3.79
07/31/2024	300	363,555	355,511	98%	55	1297	4.32
08/31/2024	318	387,557	378,301	98%	50	1348	4.24
09/30/2024	256	385,194	373,107	97%	54	1406	5.49
10/31/2024	274	371,382	362,142	98%	60	1386	5.06
11/30/2024	252	358,239	348,692	97%	67	1431	5.68
12/31/2024	312	385,347	373,036	97%	74	1375	4.41
01/31/2025	230	370,619	360,962	97%	87	1472	6.40
02/28/2025	264	368,467	359,458	98%	86	1502	5.69
03/31/2025	327	371,586	360,024	97%	85	1462	4.47
04/30/2025	364	396,069	383,480	97%	83	1440	3.96
05/31/2025	364	382,250	373,054	98%	84	1470	4.04
06/30/2025	325	366,649	357,696	98%	78	1514	4.66
07/31/2025	342	376,149	365,358	97%	87	1533	4.48
08/31/2025	314	395,218	381,945	97%	74	1509	4.81
09/30/2025	334	372,298	363,892	98%	72	1569	4.70
10/31/2025	301	368,947	361,203	98%	85	1631	5.42
11/30/2025	265	365,621	354,698	97%	87	1552	5.86
12/31/2025	371	356,298	347,600	98%	80	1488	4.01
01/31/2026	268	367,183	358,904	98%	83	1527	5.70
02/28/2026	279	367,107	356,891	97%	90	1547	5.54
03/31/2026	405	352,331	344,850	98%	79	1558	3.85
04/30/2026	409	358,958	352,235	98%	88	1543	3.77
05/31/2026	368	367,481	359,443	98%	79	1456	3.96
06/30/2026	393	379,761	371,350	98%	78	1478	3.76

Top 5 Unit Sales by County and Property Type

** Counties with the same % of Sales maybe Included.*

Property Type	Highlands	Hillsborough	Marion	Osceola	Polk	Total
1/2 Duplex	0%				0%	0%
Condominium					3%	3%
Manufactured Home - Post 1977		0%	0%		6%	7%
Mobile Home - Pre 1976					2%	2%
Modular Home	0%				0%	0%
Single Family Residence	3%	5%	3%	5%	69%	84%
Townhouse		0%		1%	1%	3%
Villa	0%				0%	1%
Total	4%	5%	3%	6%	82%	100%



Board/Association: State Month Year
 ▲ Lakeland FL June 2026

National Association of Realtors®
 700 Eleventh Street, NW
 Washington, DC 20001-4507

Email: data@realtors.com
 Fax: 202-383-7568
 Questions: 202-383-1276

Single-Family Units
Number of Bedrooms

Price Range ▲	2 or Less	3	4 or More	Total
\$ 1 - 49,999				
\$ 50,000 - 59,999				
\$ 60,000 - 69,999				
\$ 70,000 - 79,999	1	1		2
\$ 80,000 - 89,999				
\$ 90,000 - 99,999				
\$ 100,000 - 119,999				
\$ 120,000 - 139,999	2	1		3
\$ 140,000 - 159,999	1	1	1	3
\$ 160,000 - 179,999	2	4		6
\$ 180,000 - 199,999	5	1	1	7
\$ 200,000 - 249,999	14	17	2	33
\$ 250,000 - 299,999	6	43	11	60
\$ 300,000 - 349,999	6	31	35	72
\$ 350,000 - 399,999	2	43	35	80
\$ 400,000 - 499,999	2	16	30	48
\$ 500,000 - 599,999		7	11	18
\$ 600,000 - 699,999		4	7	11
\$ 700,000 - 799,999		2	7	9
\$ 800,000 - 899,999		3	2	5
\$ 900,000 - 999,999			5	5
\$ 1,000,000 - and over			5	5
Total	41	174	152	367

Condominium / Cooperative Units
Number of Bedrooms

Price Range	2 or Less	3	4 or More	Total
\$ 1 - 49,999				
\$ 50,000 - 59,999				
\$ 60,000 - 69,999				
\$ 70,000 - 79,999	1			1
\$ 80,000 - 89,999				
\$ 90,000 - 99,999				
\$ 100,000 - 119,999	1			1
\$ 120,000 - 139,999	1			1
\$ 140,000 - 159,999	4			4
\$ 160,000 - 179,999	3	1		4
\$ 180,000 - 199,999				
\$ 200,000 - 249,999	3	1		4
\$ 250,000 - 299,999	1	2		3
\$ 300,000 - 349,999		3		3
\$ 350,000 - 399,999		2		2
\$ 400,000 - 499,999				
\$ 500,000 - 599,999	1			1
\$ 600,000 - 699,999				
\$ 700,000 - 799,999				
\$ 800,000 - 899,999				
\$ 900,000 - 999,999				
\$ 1,000,000 - and over				
Total	15	9		24

Active Listings
 (Unsold Homes)

Price Range ▲	M-SF	M-Condo
\$ 1 - 49,999		
\$ 50,000 - 59,999	1	
\$ 60,000 - 69,999		
\$ 70,000 - 79,999		1
\$ 80,000 - 89,999	2	2
\$ 90,000 - 99,999	1	3
\$ 100,000 - 119,999	1	12
\$ 120,000 - 139,999	6	9
\$ 140,000 - 159,999	8	21
\$ 160,000 - 179,999	9	20
\$ 180,000 - 199,999	26	9
\$ 200,000 - 249,999	105	21
\$ 250,000 - 299,999	201	12
\$ 300,000 - 349,999	178	13
\$ 350,000 - 399,999	209	11
\$ 400,000 - 499,999	193	9
\$ 500,000 - 599,999	110	1
\$ 600,000 - 699,999	55	1
\$ 700,000 - 799,999	35	
\$ 800,000 - 899,999	18	1
\$ 900,000 - 999,999	14	2
\$ 1,000,000 - and over	49	6
Total	1221	154

Sales Pending
 (Under Contract)

Price Range ▲	M-SF	M-Condo
\$ 1 - 49,999	2	
\$ 50,000 - 59,999		
\$ 60,000 - 69,999		
\$ 70,000 - 79,999	1	2
\$ 80,000 - 89,999	3	1
\$ 90,000 - 99,999		2
\$ 100,000 - 119,999	1	1
\$ 120,000 - 139,999	8	4
\$ 140,000 - 159,999	2	1
\$ 160,000 - 179,999	5	2
\$ 180,000 - 199,999	8	2
\$ 200,000 - 249,999	51	5
\$ 250,000 - 299,999	89	4
\$ 300,000 - 349,999	103	9
\$ 350,000 - 399,999	132	5
\$ 400,000 - 499,999	107	
\$ 500,000 - 599,999	35	
\$ 600,000 - 699,999	18	
\$ 700,000 - 799,999	15	
\$ 800,000 - 899,999	5	
\$ 900,000 - 999,999	5	
\$ 1,000,000 - and over	9	
Total	599	38

Time On Market Sort	M-SF	M-Condo
0 - 30	185	8
31-60	64	4
61-90	29	2
91-120	20	6
121-over	69	4
Total	367	24