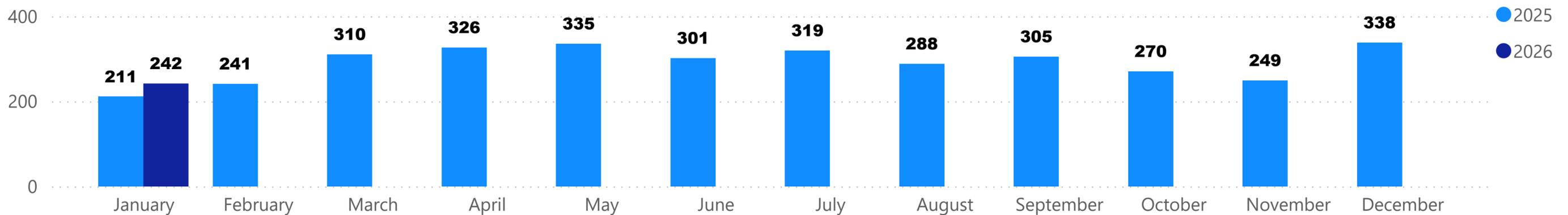


# Lakeland REALTORS®

## Monthly Sales Trend Indicator 2026

### Sales by Price Range - Single Family Homes & Villas

Price Range	January	February	March	April	May	June	July	August	September	October	November	December	Total
\$ 1 - 49,999													
\$ 50,000 - 59,999													
\$ 60,000 - 69,999													
\$ 70,000 - 79,999													
\$ 80,000 - 89,999													
\$ 90,000 - 99,999													
\$ 100,000 - 119,999													
\$ 120,000 - 139,999	2												2
\$ 140,000 - 159,999	3												3
\$ 160,000 - 179,999	5												5
\$ 180,000 - 199,999	2												2
\$ 200,000 - 249,999	29												29
\$ 250,000 - 299,999	34												34
\$ 300,000 - 349,999	54												54
\$ 350,000 - 399,999	54												54
\$ 400,000 - 499,999	29												29
\$ 500,000 - 599,999	9												9
\$ 600,000 - 699,999	9												9
\$ 700,000 - 799,999	4												4
\$ 800,000 - 899,999	4												4
\$ 900,000 - 999,999	2												2
\$ 1,000,000 - and over	2												2
<b>Total</b>	<b>242</b>												<b>242</b>

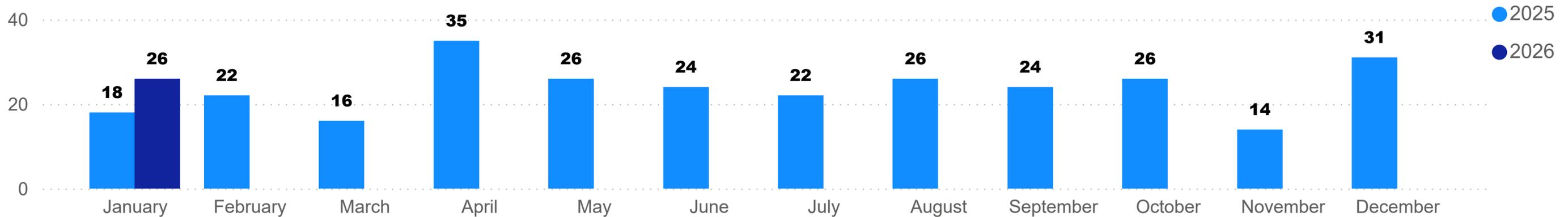


# Lakeland REALTORS®

## Monthly Sales Trend Indicator 2026

### Sales by Price Range - Condominiums, Townhouses and Co-Ops

Price Range	January	February	March	April	May	June	July	August	September	October	November	December	Total
\$ 1 - 49,999													
\$ 50,000 - 59,999													
\$ 60,000 - 69,999													
\$ 70,000 - 79,999													
\$ 80,000 - 89,999													
\$ 90,000 - 99,999	1												1
\$ 100,000 - 119,999	3												3
\$ 120,000 - 139,999	2												2
\$ 140,000 - 159,999													
\$ 160,000 - 179,999	2												2
\$ 180,000 - 199,999													
\$ 200,000 - 249,999	4												4
\$ 250,000 - 299,999	6												6
\$ 300,000 - 349,999	8												8
\$ 350,000 - 399,999													
\$ 400,000 - 499,999													
\$ 500,000 - 599,999													
\$ 600,000 - 699,999													
\$ 700,000 - 799,999													
\$ 800,000 - 899,999													
\$ 900,000 - 999,999													
\$ 1,000,000 - and over													
<b>Total</b>	<b>26</b>												<b>26</b>

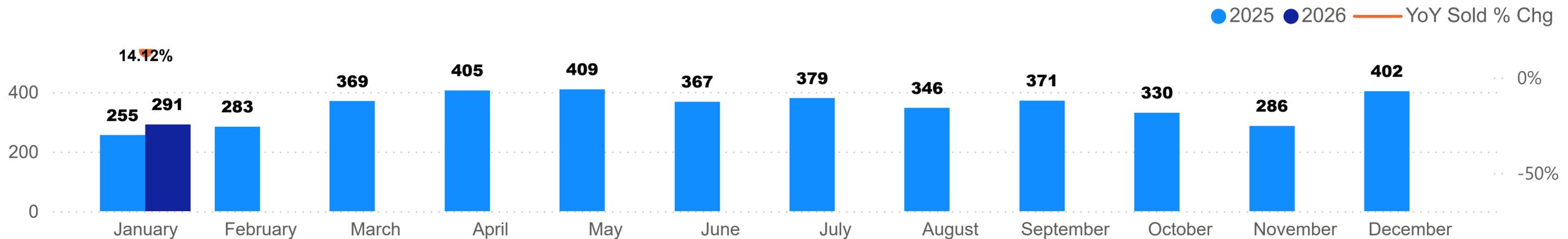


# Lakeland REALTORS®

## Monthly Sales Trend Indicator 2026

### Sales by Price Range - Overall

Price Range	January	February	March	April	May	June	July	August	September	October	November	December	Total
\$ 1 - 49,999	1												1
\$ 50,000 - 59,999													
\$ 60,000 - 69,999													
\$ 70,000 - 79,999													
\$ 80,000 - 89,999													
\$ 90,000 - 99,999	1												1
\$ 100,000 - 119,999	4												4
\$ 120,000 - 139,999	7												7
\$ 140,000 - 159,999	5												5
\$ 160,000 - 179,999	9												9
\$ 180,000 - 199,999	8												8
\$ 200,000 - 249,999	38												38
\$ 250,000 - 299,999	40												40
\$ 300,000 - 349,999	63												63
\$ 350,000 - 399,999	55												55
\$ 400,000 - 499,999	30												30
\$ 500,000 - 599,999	9												9
\$ 600,000 - 699,999	9												9
\$ 700,000 - 799,999	4												4
\$ 800,000 - 899,999	4												4
\$ 900,000 - 999,999	2												2
\$ 1,000,000 - and over	2												2
<b>Total</b>	<b>291</b>												<b>291</b>



## Lakeland REALTORS® Monthly Sales Trend Indicator 2026

### Sales by Bedroom Count

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
1	4												4
2	37												37
3	151												151
4	87												87
5	10												10
6+	2												2
<b>Total</b>	<b>291</b>												<b>291</b>

### Sales by Bathroom Count

Bathrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
1	24												24
2	167												167
3	91												91
4	6												6
5	2												2
6+	1												1
<b>Total</b>	<b>291</b>												<b>291</b>

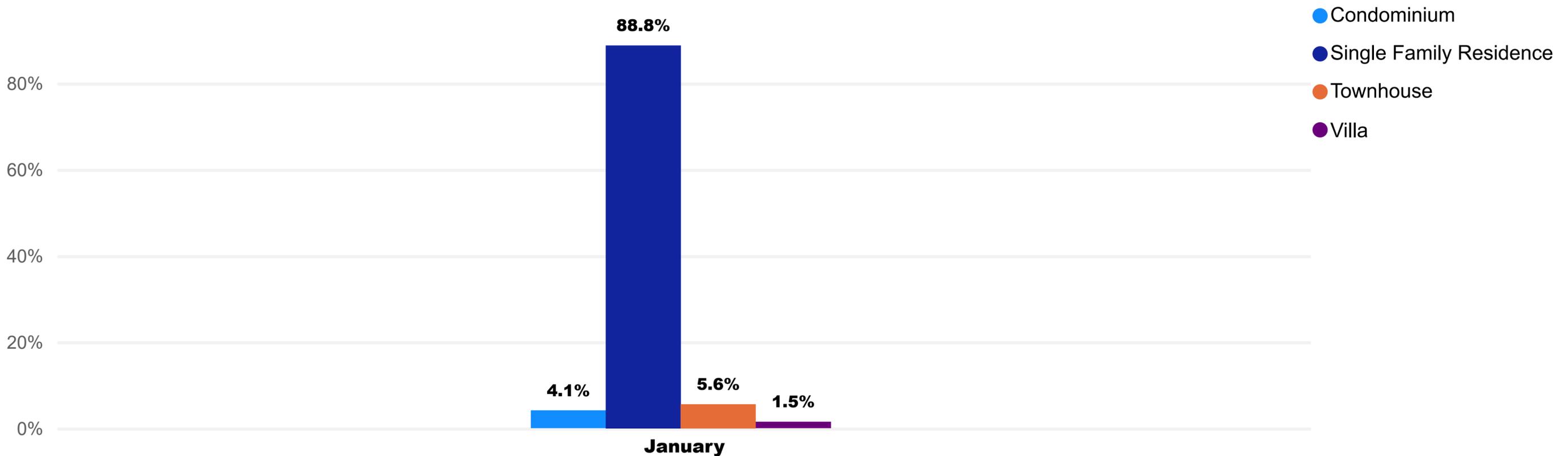
# Lakeland REALTORS®

## Monthly Sales Trend Indicator 2026

### Sales by Housing Style

Property Type	January	February	March	April	May	June	July	August	September	October	November	December	Total
Condominium	11												11
Single Family Residence	238												238
Townhouse	15												15
Villa	4												4
<b>Total</b>	<b>268</b>												<b>268</b>

### YTD % of Sales by Property Type





## Lakeland REALTORS®

### Multiple Listing One Month Sales and Inventory Report - January - 2026

Price Range	Sold Units	Market Share	Average List Price	Average Sale Price	% List to Sell	Avg DOM	Inventory
\$ 1 - 49,999							
\$ 50,000 - 59,999							
\$ 60,000 - 69,999							
\$ 70,000 - 79,999							
\$ 80,000 - 89,999							6
\$ 90,000 - 99,999	1	0%	90,000	90,000	100%	164	2
\$ 100,000 - 119,999	3	1%	116,467	110,333	95%	97	13
\$ 120,000 - 139,999	4	1%	143,500	129,375	90%	43	18
\$ 140,000 - 159,999	3	1%	158,333	148,333	94%	23	22
\$ 160,000 - 179,999	7	3%	172,900	166,629	96%	67	27
\$ 180,000 - 199,999	2	1%	194,500	189,500	97%	37	37
\$ 200,000 - 249,999	33	12%	233,607	226,212	97%	81	137
\$ 250,000 - 299,999	40	15%	279,882	275,325	98%	92	237
\$ 300,000 - 349,999	62	23%	330,539	324,232	98%	84	231
\$ 350,000 - 399,999	54	20%	379,079	374,308	99%	72	225
\$ 400,000 - 499,999	29	11%	453,203	442,999	98%	67	229
\$ 500,000 - 599,999	9	3%	568,820	547,986	96%	82	85
\$ 600,000 - 699,999	9	3%	676,533	659,100	97%	71	60
\$ 700,000 - 799,999	4	1%	769,625	748,375	97%	23	38
\$ 800,000 - 899,999	4	1%	869,975	833,750	96%	103	35
\$ 900,000 - 999,999	2	1%	945,000	925,000	98%	66	17
\$ 1,000,000 - and over	2	1%	1,324,950	1,287,500	97%	123	58
<b>Total</b>	<b>268</b>	<b>100%</b>	<b>367,183</b>	<b>358,904</b>	<b>98%</b>	<b>78</b>	<b>1477</b>

**This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants. The data reflects only The sales published through Stellar MLS and does not include all sales in The Reported areas. Neither The Association/Board nor Stellar MLS is in any way responsible for its accuracy.**

**Multiple Listing Year to Date Sales and Inventory Report - 2026**

Price Range	Sold Units	Market Share	Average List Price	Average Sale Price	% List to Sell	Avg DOM	Inventory
\$ 1 - 49,999	1	0.34%	49,400	49,500	100%	60	
\$ 50,000 - 59,999							
\$ 60,000 - 69,999							
\$ 70,000 - 79,999							
\$ 80,000 - 89,999							6
\$ 90,000 - 99,999	1	0.34%	90,000	90,000	100%	164	2
\$ 100,000 - 119,999	4	1.37%	117,350	110,250	94%	84	13
\$ 120,000 - 139,999	7	2.41%	139,128	129,200	93%	45	18
\$ 140,000 - 159,999	5	1.72%	155,000	148,400	96%	76	22
\$ 160,000 - 179,999	9	3.09%	171,700	166,711	97%	96	27
\$ 180,000 - 199,999	8	2.75%	191,850	187,488	98%	55	37
\$ 200,000 - 249,999	38	13.06%	232,790	226,105	97%	74	137
\$ 250,000 - 299,999	40	13.75%	279,882	275,325	98%	92	237
\$ 300,000 - 349,999	63	21.65%	331,243	324,514	98%	83	231
\$ 350,000 - 399,999	55	18.90%	379,005	374,048	99%	71	225
\$ 400,000 - 499,999	30	10.31%	452,063	441,732	98%	71	229
\$ 500,000 - 599,999	9	3.09%	568,820	547,986	96%	82	85
\$ 600,000 - 699,999	9	3.09%	676,533	659,100	97%	71	60
\$ 700,000 - 799,999	4	1.37%	769,625	748,375	97%	23	38
\$ 800,000 - 899,999	4	1.37%	869,975	833,750	96%	103	35
\$ 900,000 - 999,999	2	0.69%	945,000	925,000	98%	66	17
\$ 1,000,000 - and over	2	0.69%	1,324,950	1,287,500	97%	123	58
<b>Total</b>	<b>291</b>	<b>100.00%</b>	<b>354,162</b>	<b>346,112</b>	<b>98%</b>	<b>77</b>	<b>1477</b>

**This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants. The data reflects only The sales published through Stellar MLS and does not include all sales in The Reported areas. Neither The Association/Board nor Stellar MLS is in any way responsible for its accuracy.**

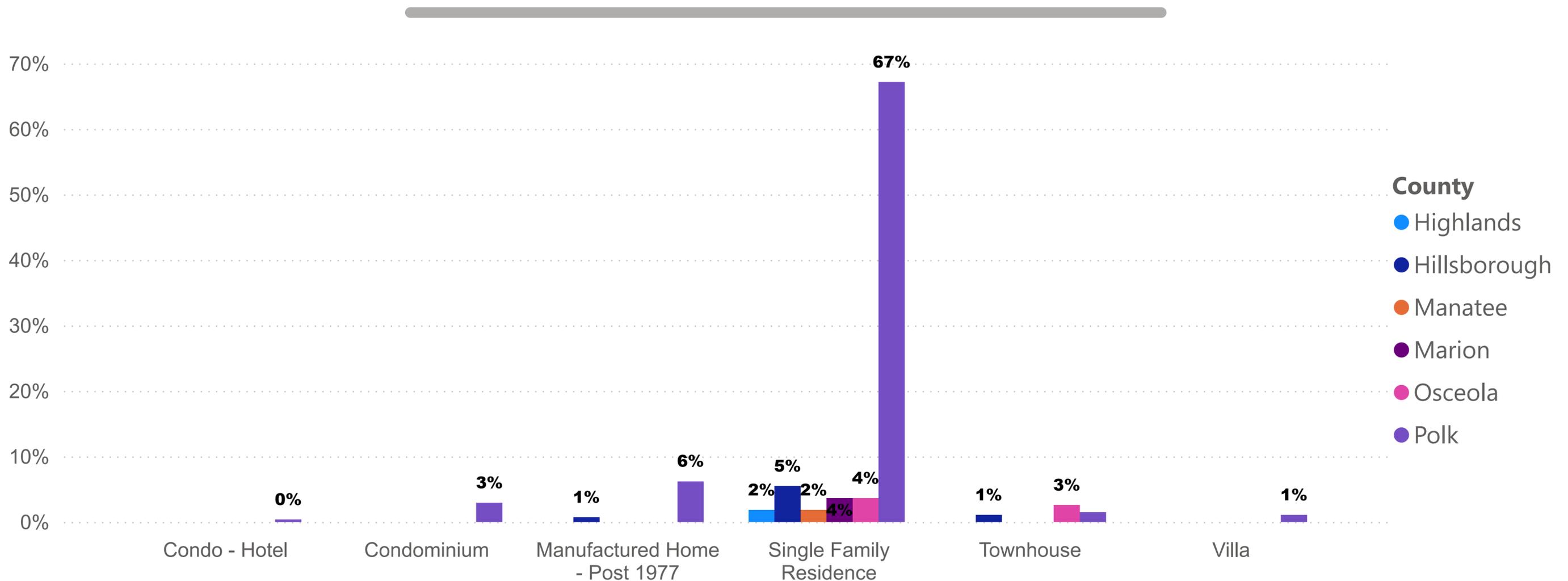
**Four Year Sales and Inventory History 2022 - 2026. Compiled from Monthly Sales and Inventory Reports**

Month	Monthly Sales	Average List Price	Average Sales Price	% List to Sell	AVG DOM	Inventory	Months Inventory
02/28/2022	309	341,921	343,895	101%	18	297	0.96
03/31/2022	387	341,308	341,408	100%	13	300	0.78
04/30/2022	406	373,324	372,981	100%	13	375	0.92
05/31/2022	407	345,700	348,415	101%	15	428	1.05
06/30/2022	394	370,847	371,046	100%	11	523	1.33
07/31/2022	380	348,587	345,053	99%	15	653	1.72
08/31/2022	363	338,531	333,565	99%	20	736	2.03
09/30/2022	285	333,105	325,760	98%	22	766	2.69
10/31/2022	307	345,736	336,999	97%	28	816	2.66
11/30/2022	224	338,511	331,211	98%	30	817	3.65
12/31/2022	295	343,854	335,854	98%	39	778	2.64
01/31/2023	194	335,766	325,283	97%	53	763	3.93
02/28/2023	269	337,337	329,610	98%	58	709	2.64
03/31/2023	358	345,333	337,386	98%	56	658	1.84
04/30/2023	336	359,844	350,895	98%	51	654	1.95
05/31/2023	370	384,029	378,446	99%	41	663	1.79
06/30/2023	342	379,774	374,674	99%	41	660	1.93
07/31/2023	318	374,960	367,479	98%	41	662	2.08
08/31/2023	319	358,975	352,854	98%	36	700	2.19
09/30/2023	282	383,711	374,425	98%	34	754	2.67
10/31/2023	248	363,187	356,737	98%	39	843	3.40
11/30/2023	254	365,881	358,801	98%	37	872	3.43
12/31/2023	279	370,171	363,603	98%	51	847	3.04
01/31/2024	223	377,097	366,105	97%	47	924	4.14
02/29/2024	227	369,233	358,455	97%	56	1004	4.42
03/31/2024	333	413,056	402,198	97%	56	940	2.82
04/30/2024	368	382,108	375,186	98%	53	1048	2.85
05/31/2024	324	376,334	368,827	98%	53	1146	3.54
06/30/2024	318	377,588	372,260	99%	57	1203	3.78
07/31/2024	300	363,555	355,528	98%	55	1296	4.32
08/31/2024	318	387,557	378,339	98%	50	1347	4.24
09/30/2024	256	385,194	373,107	97%	54	1405	5.49
10/31/2024	274	371,382	362,142	98%	60	1385	5.05
11/30/2024	252	358,239	348,695	97%	67	1430	5.67
12/31/2024	312	385,347	373,046	97%	74	1374	4.40
01/31/2025	230	370,619	360,962	97%	87	1471	6.40
02/28/2025	264	368,467	359,458	98%	86	1502	5.69
03/31/2025	327	371,586	360,024	97%	85	1462	4.47
04/30/2025	364	396,069	383,480	97%	83	1441	3.96
05/31/2025	364	382,250	373,054	98%	84	1470	4.04
06/30/2025	325	366,649	357,696	98%	78	1513	4.66
07/31/2025	342	376,149	365,358	97%	87	1530	4.47
08/31/2025	314	395,218	381,945	97%	74	1506	4.80
09/30/2025	335	372,172	363,771	98%	72	1566	4.67
10/31/2025	301	368,947	361,203	98%	85	1624	5.40
11/30/2025	265	365,621	354,698	97%	87	1542	5.82
12/31/2025	371	356,298	347,600	98%	80	1469	3.96
01/31/2026	268	367,183	358,904	98%	83	1477	5.51

## Top 5 Unit Sales by County and Property Type

*\* Counties with the same % of Sales maybe Included.*

Property Type	Highlands	Hillsborough	Manatee	Marion	Osceola	Polk
Condo - Hotel						0%
Condominium						3%
Manufactured Home - Post 1977		1%				6%
Single Family Residence	2%	5%	2%	4%	4%	67%
Townhouse		1%			3%	1%
Villa						1%
<b>Total</b>	<b>2%</b>	<b>7%</b>	<b>2%</b>	<b>4%</b>	<b>6%</b>	<b>79%</b>



Board/Association: State Month Year  
 ▲ Lakeland FL January 2026

National Association of Realtors®  
 700 Eleventh Street, NW  
 Washington, DC 20001-4507

Email: [data@realtors.com](mailto:data@realtors.com)  
 Fax: 202-383-7568  
 Questions: 202-383-1276

**Single-Family Units  
 Number of Bedrooms**

**Condominium / Cooperative Units  
 Number of Bedrooms**

**Active Listings  
 (Unsold Homes)**

**Sales Pending  
 (Under Contract)**

Price Range ▲	2 or Less	3	4 or More	Total
\$ 1 - 49,999				
\$ 50,000 - 59,999				
\$ 60,000 - 69,999				
\$ 70,000 - 79,999				
\$ 80,000 - 89,999				
\$ 90,000 - 99,999				
\$ 100,000 - 119,999				
\$ 120,000 - 139,999	2			2
\$ 140,000 - 159,999	1	2		3
\$ 160,000 - 179,999	2	3		5
\$ 180,000 - 199,999	1	1		2
\$ 200,000 - 249,999	7	22		29
\$ 250,000 - 299,999	5	22	7	34
\$ 300,000 - 349,999		31	23	54
\$ 350,000 - 399,999	1	22	31	54
\$ 400,000 - 499,999	1	13	15	29
\$ 500,000 - 599,999		2	7	9
\$ 600,000 - 699,999		2	7	9
\$ 700,000 - 799,999		2	2	4
\$ 800,000 - 899,999	1		3	4
\$ 900,000 - 999,999		2		2
\$ 1,000,000 - and over		1	1	2
<b>Total</b>	<b>21</b>	<b>125</b>	<b>96</b>	<b>242</b>

Price Range	2 or Less	3	4 or More	Total
\$ 1 - 49,999				
\$ 50,000 - 59,999				
\$ 60,000 - 69,999				
\$ 70,000 - 79,999				
\$ 80,000 - 89,999				
\$ 90,000 - 99,999		1		1
\$ 100,000 - 119,999	3			3
\$ 120,000 - 139,999	2			2
\$ 140,000 - 159,999				
\$ 160,000 - 179,999	2			2
\$ 180,000 - 199,999				
\$ 200,000 - 249,999	1	3		4
\$ 250,000 - 299,999		6		6
\$ 300,000 - 349,999		8		8
\$ 350,000 - 399,999				
\$ 400,000 - 499,999				
\$ 500,000 - 599,999				
\$ 600,000 - 699,999				
\$ 700,000 - 799,999				
\$ 800,000 - 899,999				
\$ 900,000 - 999,999				
\$ 1,000,000 - and over				
<b>Total</b>	<b>8</b>	<b>18</b>		<b>26</b>

Price Range ▲	M-SF	M-Condo
\$ 1 - 49,999		
\$ 50,000 - 59,999		
\$ 60,000 - 69,999		
\$ 70,000 - 79,999	1	
\$ 80,000 - 89,999	4	2
\$ 90,000 - 99,999		2
\$ 100,000 - 119,999	3	9
\$ 120,000 - 139,999	7	12
\$ 140,000 - 159,999	6	14
\$ 160,000 - 179,999	10	16
\$ 180,000 - 199,999	20	11
\$ 200,000 - 249,999	102	22
\$ 250,000 - 299,999	207	23
\$ 300,000 - 349,999	214	13
\$ 350,000 - 399,999	200	6
\$ 400,000 - 499,999	223	4
\$ 500,000 - 599,999	81	1
\$ 600,000 - 699,999	61	
\$ 700,000 - 799,999	35	
\$ 800,000 - 899,999	29	1
\$ 900,000 - 999,999	15	
\$ 1,000,000 - and over	50	6
<b>Total</b>	<b>1268</b>	<b>142</b>

Price Range ▲	M-SF	M-Condo
\$ 1 - 49,999		
\$ 50,000 - 59,999		
\$ 60,000 - 69,999		1
\$ 70,000 - 79,999		
\$ 80,000 - 89,999	1	
\$ 90,000 - 99,999	1	1
\$ 100,000 - 119,999	2	1
\$ 120,000 - 139,999	2	2
\$ 140,000 - 159,999	3	4
\$ 160,000 - 179,999	6	2
\$ 180,000 - 199,999	12	2
\$ 200,000 - 249,999	52	10
\$ 250,000 - 299,999	87	9
\$ 300,000 - 349,999	83	6
\$ 350,000 - 399,999	104	3
\$ 400,000 - 499,999	78	1
\$ 500,000 - 599,999	22	
\$ 600,000 - 699,999	11	
\$ 700,000 - 799,999	15	
\$ 800,000 - 899,999	6	
\$ 900,000 - 999,999	2	
\$ 1,000,000 - and over	6	
<b>Total</b>	<b>493</b>	<b>42</b>

Time On Market Sort	M-SF	M-Condo
0 - 30	98	13
31-60	39	1
61-90	31	3
91-120	18	3
121-over	56	6
<b>Total</b>	<b>242</b>	<b>26</b>

