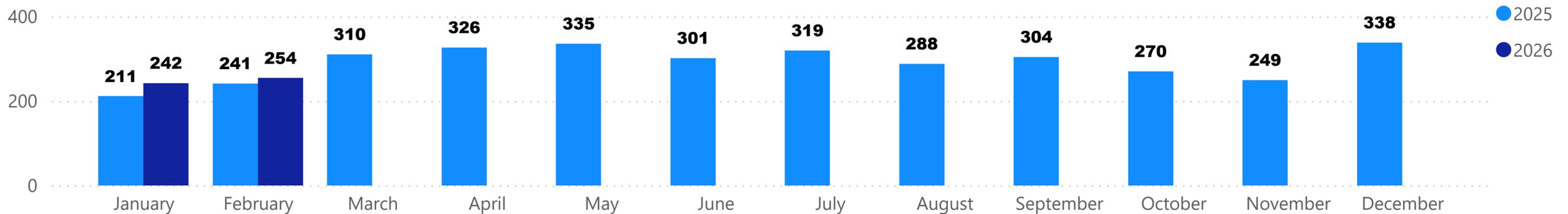


# Lakeland REALTORS®

## Monthly Sales Trend Indicator 2026

### Sales by Price Range - Single Family Homes & Villas

Price Range	January	February	March	April	May	June	July	August	September	October	November	December	Total
\$ 1 - 49,999													
\$ 50,000 - 59,999													
\$ 60,000 - 69,999													
\$ 70,000 - 79,999													
\$ 80,000 - 89,999													
\$ 90,000 - 99,999													
\$ 100,000 - 119,999		1											1
\$ 120,000 - 139,999	2	2											4
\$ 140,000 - 159,999	3	2											5
\$ 160,000 - 179,999	5	9											14
\$ 180,000 - 199,999	2	2											4
\$ 200,000 - 249,999	29	32											61
\$ 250,000 - 299,999	34	52											86
\$ 300,000 - 349,999	54	46											100
\$ 350,000 - 399,999	54	43											97
\$ 400,000 - 499,999	29	33											62
\$ 500,000 - 599,999	9	9											18
\$ 600,000 - 699,999	9	9											18
\$ 700,000 - 799,999	4	5											9
\$ 800,000 - 899,999	4	4											8
\$ 900,000 - 999,999	2												2
\$ 1,000,000 - and over	2	5											7
<b>Total</b>	<b>242</b>	<b>254</b>											<b>496</b>

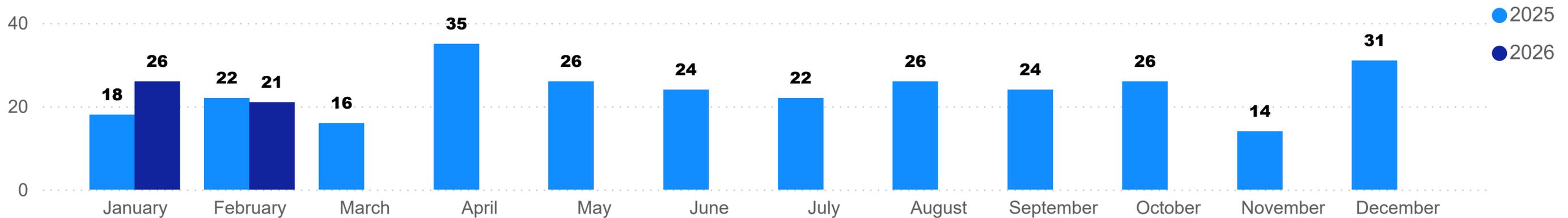


# Lakeland REALTORS®

## Monthly Sales Trend Indicator 2026

### Sales by Price Range - Condominiums, Townhouses and Co-Ops

Price Range	January	February	March	April	May	June	July	August	September	October	November	December	Total
\$ 1 - 49,999													
\$ 50,000 - 59,999													
\$ 60,000 - 69,999		1											1
\$ 70,000 - 79,999		1											1
\$ 80,000 - 89,999													
\$ 90,000 - 99,999	1	1											2
\$ 100,000 - 119,999	3	2											5
\$ 120,000 - 139,999	2	2											4
\$ 140,000 - 159,999		1											1
\$ 160,000 - 179,999	2	1											3
\$ 180,000 - 199,999		2											2
\$ 200,000 - 249,999	4	4											8
\$ 250,000 - 299,999	6	3											9
\$ 300,000 - 349,999	8	2											10
\$ 350,000 - 399,999		1											1
\$ 400,000 - 499,999													
\$ 500,000 - 599,999													
\$ 600,000 - 699,999													
\$ 700,000 - 799,999													
\$ 800,000 - 899,999													
\$ 900,000 - 999,999													
\$ 1,000,000 - and over													
<b>Total</b>	<b>26</b>	<b>21</b>											<b>47</b>

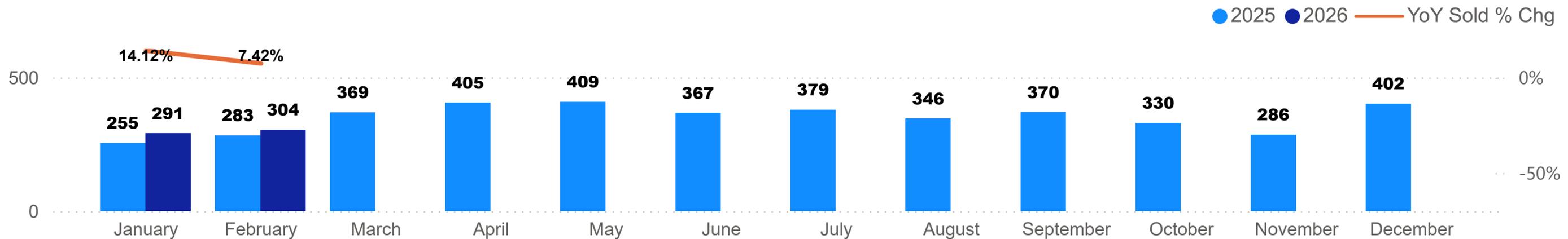


# Lakeland REALTORS®

## Monthly Sales Trend Indicator 2026

### Sales by Price Range - Overall

Price Range	January	February	March	April	May	June	July	August	September	October	November	December	Total
\$ 1 - 49,999	1	1											2
\$ 50,000 - 59,999		1											1
\$ 60,000 - 69,999		1											1
\$ 70,000 - 79,999		1											1
\$ 80,000 - 89,999		2											2
\$ 90,000 - 99,999	1	1											2
\$ 100,000 - 119,999	4	4											8
\$ 120,000 - 139,999	7	10											17
\$ 140,000 - 159,999	5	6											11
\$ 160,000 - 179,999	9	11											20
\$ 180,000 - 199,999	8	9											17
\$ 200,000 - 249,999	38	39											77
\$ 250,000 - 299,999	40	58											98
\$ 300,000 - 349,999	63	50											113
\$ 350,000 - 399,999	55	44											99
\$ 400,000 - 499,999	30	33											63
\$ 500,000 - 599,999	9	9											18
\$ 600,000 - 699,999	9	10											19
\$ 700,000 - 799,999	4	5											9
\$ 800,000 - 899,999	4	4											8
\$ 900,000 - 999,999	2												2
\$ 1,000,000 - and over	2	5											7
<b>Total</b>	<b>291</b>	<b>304</b>											<b>595</b>



## Lakeland REALTORS® Monthly Sales Trend Indicator 2026

### Sales by Bedroom Count

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
1	4	7											11
2	37	52											89
3	151	134											285
4	87	100											187
5	10	9											19
6+	2	2											4
<b>Total</b>	<b>291</b>	<b>304</b>											<b>595</b>

### Sales by Bathroom Count

Bathrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
1	24	22											46
2	167	186											353
3	91	80											171
4	6	13											19
5	2	2											4
6+	1	1											2
<b>Total</b>	<b>291</b>	<b>304</b>											<b>595</b>

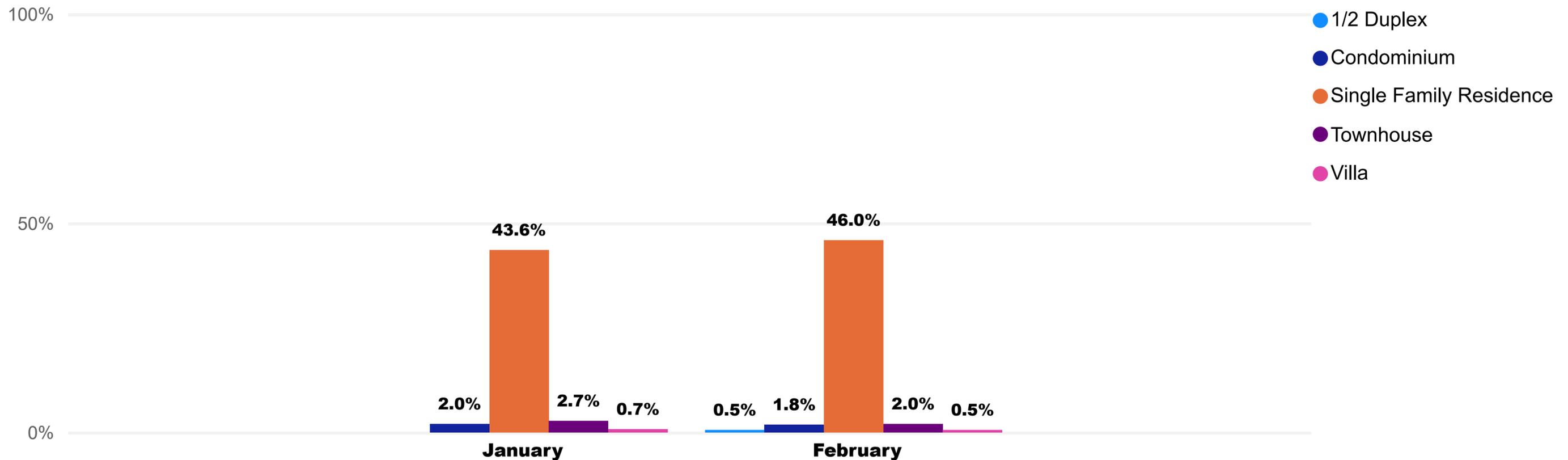
# Lakeland REALTORS®

## Monthly Sales Trend Indicator 2026

### Sales by Housing Style

Property Type	January	February	March	April	May	June	July	August	September	October	November	December	Total
1/2 Duplex		3											3
Condominium	11	10											21
Single Family Residence	238	251											489
Townhouse	15	11											26
Villa	4	3											7
<b>Total</b>	<b>268</b>	<b>278</b>											<b>546</b>

### YTD % of Sales by Property Type





## Lakeland REALTORS®

### Multiple Listing One Month Sales and Inventory Report - February - 2026

Price Range	Sold Units	Market Share	Average List Price	Average Sale Price	% List to Sell	Avg DOM	Inventory
\$ 1 - 49,999							
\$ 50,000 - 59,999							
\$ 60,000 - 69,999	1	0%	69,900	67,000	96%	360	
\$ 70,000 - 79,999	1	0%	87,500	77,000	88%	31	
\$ 80,000 - 89,999							5
\$ 90,000 - 99,999	1	0%	107,500	95,000	88%	46	4
\$ 100,000 - 119,999	3	1%	119,667	112,800	94%	57	20
\$ 120,000 - 139,999	4	1%	153,750	129,750	84%	80	24
\$ 140,000 - 159,999	3	1%	172,833	147,333	85%	47	25
\$ 160,000 - 179,999	10	4%	178,670	170,350	95%	28	29
\$ 180,000 - 199,999	5	2%	193,260	184,000	95%	82	32
\$ 200,000 - 249,999	37	13%	233,670	226,018	97%	78	140
\$ 250,000 - 299,999	56	20%	279,683	274,359	98%	92	239
\$ 300,000 - 349,999	48	17%	332,803	327,399	98%	97	223
\$ 350,000 - 399,999	44	16%	381,736	375,443	98%	86	227
\$ 400,000 - 499,999	33	12%	443,899	434,067	98%	52	234
\$ 500,000 - 599,999	9	3%	550,322	535,544	97%	140	91
\$ 600,000 - 699,999	9	3%	645,867	620,236	96%	58	56
\$ 700,000 - 799,999	5	2%	781,498	750,000	96%	162	46
\$ 800,000 - 899,999	4	1%	877,000	853,500	97%	220	26
\$ 900,000 - 999,999							14
\$ 1,000,000 - and over	5	2%	1,531,600	1,442,000	94%	73	62
<b>Total</b>	<b>278</b>	<b>100%</b>	<b>367,184</b>	<b>356,919</b>	<b>97%</b>	<b>85</b>	<b>1497</b>

**This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants. The data reflects only The sales published through Stellar MLS and does not include all sales in The Reported areas. Neither The Association/Board nor Stellar MLS is in any way responsible for its accuracy.**



## Lakeland REALTORS®

### Multiple Listing Year to Date Sales and Inventory Report - 2026

Price Range	Sold Units	Market Share	Average List Price	Average Sale Price	% List to Sell	Avg DOM	Inventory
\$ 1 - 49,999	2	0.34%	62,200	39,750	64%	63	
\$ 50,000 - 59,999	1	0.17%	57,000	53,000	93%	230	
\$ 60,000 - 69,999	1	0.17%	69,900	67,000	96%	360	
\$ 70,000 - 79,999	1	0.17%	87,500	77,000	88%	31	
\$ 80,000 - 89,999	2	0.34%	92,900	84,000	90%	7	5
\$ 90,000 - 99,999	2	0.34%	98,750	92,500	94%	105	4
\$ 100,000 - 119,999	8	1.34%	116,675	109,925	94%	77	20
\$ 120,000 - 139,999	17	2.86%	137,453	128,112	93%	53	24
\$ 140,000 - 159,999	11	1.85%	160,845	148,445	92%	79	25
\$ 160,000 - 179,999	20	3.36%	175,595	169,190	96%	59	29
\$ 180,000 - 199,999	17	2.86%	193,535	186,935	97%	64	32
\$ 200,000 - 249,999	77	12.94%	233,126	225,839	97%	76	140
\$ 250,000 - 299,999	98	16.47%	279,107	274,715	98%	91	239
\$ 300,000 - 349,999	113	18.99%	331,972	325,660	98%	88	223
\$ 350,000 - 399,999	99	16.64%	380,219	374,668	99%	77	227
\$ 400,000 - 499,999	63	10.59%	447,786	437,717	98%	61	234
\$ 500,000 - 599,999	18	3.03%	559,571	541,765	97%	111	91
\$ 600,000 - 699,999	19	3.19%	657,979	637,580	97%	74	56
\$ 700,000 - 799,999	9	1.51%	776,221	749,278	97%	100	46
\$ 800,000 - 899,999	8	1.34%	873,488	843,625	97%	162	26
\$ 900,000 - 999,999	2	0.34%	945,000	925,000	98%	66	14
\$ 1,000,000 - and over	7	1.18%	1,472,557	1,397,857	95%	87	62
<b>Total</b>	<b>595</b>	<b>100.00%</b>	<b>352,903</b>	<b>343,957</b>	<b>97%</b>	<b>81</b>	<b>1497</b>

**This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants. The data reflects only The sales published through Stellar MLS and does not include all sales in The Reported areas. Neither The Association/Board nor Stellar MLS is in any way responsible for its accuracy.**

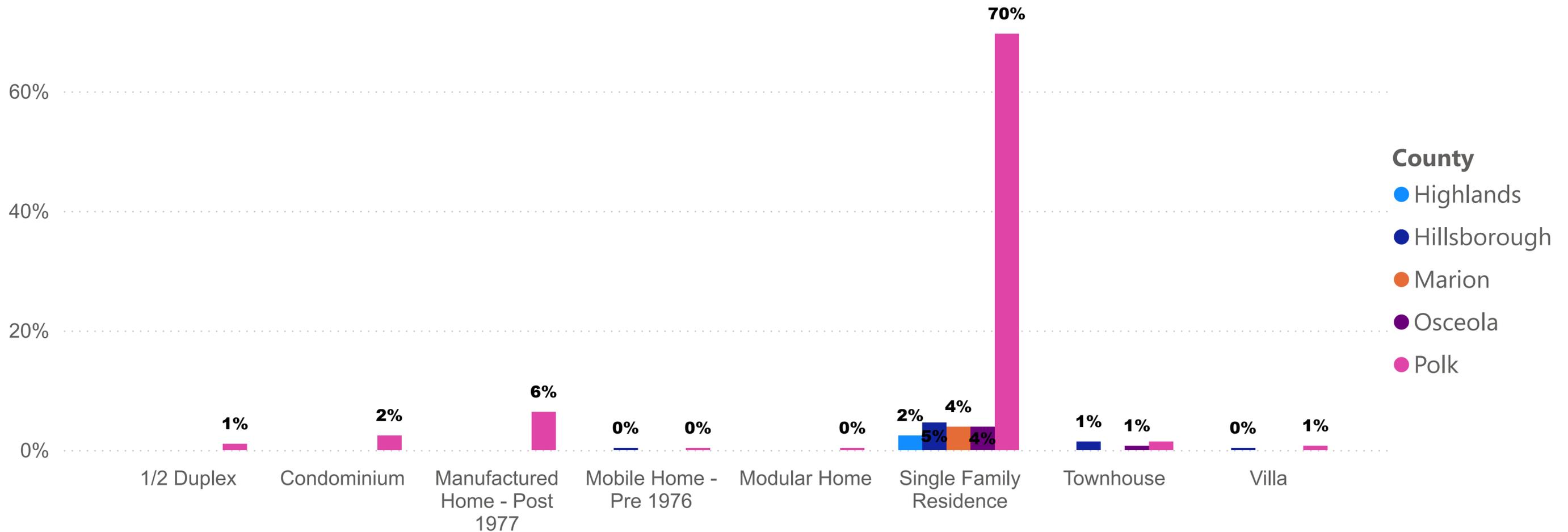
**Four Year Sales and Inventory History 2022 - 2026. Compiled from Monthly Sales and Inventory Reports**

Month	Monthly Sales	Average List Price	Average Sales Price	% List to Sell	AVG DOM	Inventory	Months Inventory
03/31/2022	387	341,308	341,408	100%	13	300	0.78
04/30/2022	406	373,324	372,981	100%	13	375	0.92
05/31/2022	407	345,700	348,415	101%	15	428	1.05
06/30/2022	394	370,847	371,046	100%	11	523	1.33
07/31/2022	380	348,587	345,053	99%	15	653	1.72
08/31/2022	363	338,531	333,565	99%	20	736	2.03
09/30/2022	285	333,105	325,760	98%	22	766	2.69
10/31/2022	307	345,736	336,999	97%	28	816	2.66
11/30/2022	224	338,511	331,211	98%	30	817	3.65
12/31/2022	295	343,854	335,854	98%	39	778	2.64
01/31/2023	194	335,766	325,283	97%	53	763	3.93
02/28/2023	269	337,337	329,610	98%	58	709	2.64
03/31/2023	358	345,333	337,386	98%	56	658	1.84
04/30/2023	336	359,844	350,895	98%	51	654	1.95
05/31/2023	370	384,029	378,446	99%	41	663	1.79
06/30/2023	342	379,774	374,674	99%	41	660	1.93
07/31/2023	318	374,960	367,479	98%	41	662	2.08
08/31/2023	319	358,975	352,854	98%	36	700	2.19
09/30/2023	282	383,711	374,425	98%	34	754	2.67
10/31/2023	248	363,187	356,737	98%	39	843	3.40
11/30/2023	254	365,881	358,801	98%	37	872	3.43
12/31/2023	279	370,171	363,603	98%	51	847	3.04
01/31/2024	223	377,097	366,105	97%	47	924	4.14
02/29/2024	227	369,233	358,455	97%	56	1004	4.42
03/31/2024	333	413,056	402,198	97%	56	940	2.82
04/30/2024	368	382,108	375,186	98%	53	1048	2.85
05/31/2024	324	376,334	368,827	98%	53	1146	3.54
06/30/2024	318	377,588	372,260	99%	57	1203	3.78
07/31/2024	300	363,555	355,528	98%	55	1296	4.32
08/31/2024	318	387,557	378,339	98%	50	1347	4.24
09/30/2024	256	385,194	373,107	97%	54	1405	5.49
10/31/2024	274	371,382	362,142	98%	60	1385	5.05
11/30/2024	252	358,239	348,695	97%	67	1430	5.67
12/31/2024	312	385,347	373,046	97%	74	1374	4.40
01/31/2025	230	370,619	360,962	97%	87	1471	6.40
02/28/2025	264	368,467	359,458	98%	86	1502	5.69
03/31/2025	327	371,586	360,024	97%	85	1462	4.47
04/30/2025	364	396,069	383,480	97%	83	1440	3.96
05/31/2025	364	382,250	373,054	98%	84	1469	4.04
06/30/2025	325	366,649	357,696	98%	78	1513	4.66
07/31/2025	342	376,149	365,358	97%	87	1529	4.47
08/31/2025	314	395,218	381,945	97%	74	1506	4.80
09/30/2025	334	372,298	363,892	98%	72	1564	4.68
10/31/2025	301	368,947	361,203	98%	85	1624	5.40
11/30/2025	265	365,621	354,698	97%	87	1546	5.83
12/31/2025	371	356,298	347,600	98%	80	1478	3.98
01/31/2026	268	367,183	358,904	98%	83	1506	5.62
02/28/2026	278	367,184	356,919	97%	91	1497	5.38

## Top 5 Unit Sales by County and Property Type

*\* Counties with the same % of Sales maybe Included.*

Property Type	Highlands	Hillsborough	Marion	Osceola	Polk	Total
1/2 Duplex					1%	1%
Condominium					2%	2%
Manufactured Home - Post 1977					6%	6%
Mobile Home - Pre 1976		0%			0%	1%
Modular Home					0%	0%
Single Family Residence	2%	5%	4%	4%	70%	84%
Townhouse		1%		1%	1%	4%
Villa		0%			1%	1%
<b>Total</b>	<b>2%</b>	<b>7%</b>	<b>4%</b>	<b>5%</b>	<b>82%</b>	<b>100%</b>



Board/Association: State Month Year  
 ▲ Lakeland FL February 2026

National Association of Realtors®  
 700 Eleventh Street, NW  
 Washington, DC 20001-4507

Email: [data@realtors.com](mailto:data@realtors.com)  
 Fax: 202-383-7568  
 Questions: 202-383-1276

**Single-Family Units  
 Number of Bedrooms**

**Condominium / Cooperative Units  
 Number of Bedrooms**

**Active Listings  
 (Unsold Homes)**

**Sales Pending  
 (Under Contract)**

Price Range ▲	2 or Less	3	4 or More	Total
\$ 1 - 49,999				
\$ 50,000 - 59,999				
\$ 60,000 - 69,999				
\$ 70,000 - 79,999				
\$ 80,000 - 89,999				
\$ 90,000 - 99,999				
\$ 100,000 - 119,999	1			1
\$ 120,000 - 139,999		2		2
\$ 140,000 - 159,999	1	1		2
\$ 160,000 - 179,999	5	4		9
\$ 180,000 - 199,999	1	1		2
\$ 200,000 - 249,999	10	18	4	32
\$ 250,000 - 299,999	10	28	14	52
\$ 300,000 - 349,999	2	22	22	46
\$ 350,000 - 399,999	2	17	24	43
\$ 400,000 - 499,999	1	13	19	33
\$ 500,000 - 599,999		3	6	9
\$ 600,000 - 699,999		4	5	9
\$ 700,000 - 799,999		1	4	5
\$ 800,000 - 899,999			4	4
\$ 900,000 - 999,999				
\$ 1,000,000 - and over		1	4	5
<b>Total</b>	<b>33</b>	<b>115</b>	<b>106</b>	<b>254</b>

Price Range	2 or Less	3	4 or More	Total
\$ 1 - 49,999				
\$ 50,000 - 59,999				
\$ 60,000 - 69,999	1			1
\$ 70,000 - 79,999	1			1
\$ 80,000 - 89,999				
\$ 90,000 - 99,999	1			1
\$ 100,000 - 119,999	2			2
\$ 120,000 - 139,999	2			2
\$ 140,000 - 159,999	1			1
\$ 160,000 - 179,999	1			1
\$ 180,000 - 199,999	1	1		2
\$ 200,000 - 249,999	1	3		4
\$ 250,000 - 299,999		3		3
\$ 300,000 - 349,999		2		2
\$ 350,000 - 399,999		1		1
\$ 400,000 - 499,999				
\$ 500,000 - 599,999				
\$ 600,000 - 699,999				
\$ 700,000 - 799,999				
\$ 800,000 - 899,999				
\$ 900,000 - 999,999				
\$ 1,000,000 - and over				
<b>Total</b>	<b>11</b>	<b>10</b>		<b>21</b>

Price Range ▲	M-SF	M-Condo
\$ 1 - 49,999		
\$ 50,000 - 59,999		
\$ 60,000 - 69,999		
\$ 70,000 - 79,999		
\$ 80,000 - 89,999	3	2
\$ 90,000 - 99,999	2	2
\$ 100,000 - 119,999	6	14
\$ 120,000 - 139,999	7	13
\$ 140,000 - 159,999	8	13
\$ 160,000 - 179,999	7	19
\$ 180,000 - 199,999	17	12
\$ 200,000 - 249,999	105	29
\$ 250,000 - 299,999	202	21
\$ 300,000 - 349,999	201	11
\$ 350,000 - 399,999	210	8
\$ 400,000 - 499,999	223	4
\$ 500,000 - 599,999	98	2
\$ 600,000 - 699,999	56	
\$ 700,000 - 799,999	44	
\$ 800,000 - 899,999	24	1
\$ 900,000 - 999,999	14	
\$ 1,000,000 - and over	54	6
<b>Total</b>	<b>1281</b>	<b>157</b>

Price Range ▲	M-SF	M-Condo
\$ 1 - 49,999		
\$ 50,000 - 59,999		
\$ 60,000 - 69,999		
\$ 70,000 - 79,999	1	
\$ 80,000 - 89,999	2	
\$ 90,000 - 99,999	1	1
\$ 100,000 - 119,999	2	
\$ 120,000 - 139,999	5	1
\$ 140,000 - 159,999	2	3
\$ 160,000 - 179,999	8	6
\$ 180,000 - 199,999	12	2
\$ 200,000 - 249,999	54	8
\$ 250,000 - 299,999	98	8
\$ 300,000 - 349,999	86	9
\$ 350,000 - 399,999	116	4
\$ 400,000 - 499,999	92	
\$ 500,000 - 599,999	30	
\$ 600,000 - 699,999	14	
\$ 700,000 - 799,999	13	
\$ 800,000 - 899,999	2	
\$ 900,000 - 999,999	2	
\$ 1,000,000 - and over	3	
<b>Total</b>	<b>543</b>	<b>42</b>

Time On Market Sort	M-SF	M-Condo
0 - 30	98	9
31-60	44	5
61-90	22	2
91-120	22	
121-over	68	5
<b>Total</b>	<b>254</b>	<b>21</b>

