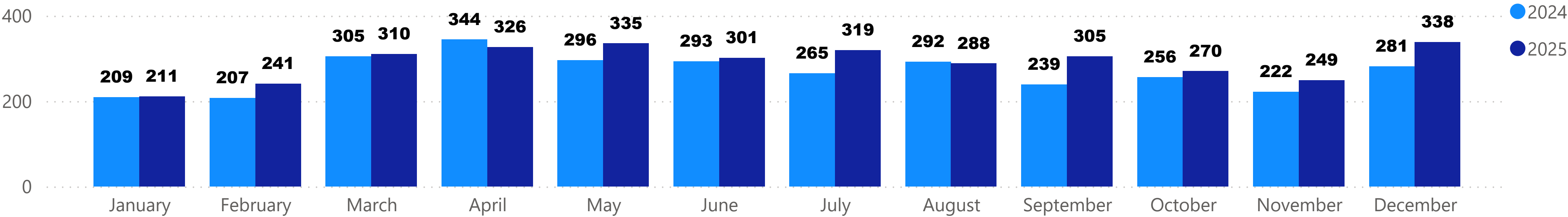




Lakeland REALTORS®
Monthly Sales Trend Indicator 2025

Sales by Price Range - Single Family Homes & Villas

Price Range	January	February	March	April	May	June	July	August	September	October	November	December	Total
\$ 1 - 49,999			1					1					2
\$ 50,000 - 59,999						1							1
\$ 60,000 - 69,999	1		1	1								1	4
\$ 70,000 - 79,999			1					1		1	2		5
\$ 80,000 - 89,999	1					1				1			3
\$ 90,000 - 99,999	1						1	1	2	1			6
\$ 100,000 - 119,999		1		1	2	1	2		3	2	1		13
\$ 120,000 - 139,999	1	2	1	3	5	4	2	2	2	1	1	2	26
\$ 140,000 - 159,999	3	1	7	3	2	3	3	4	3	2	1	4	36
\$ 160,000 - 179,999	4	4	6		5	6	5	2	5	4	2	3	46
\$ 180,000 - 199,999	5	6	7	7	5	6	7	5	8	9	7	6	78
\$ 200,000 - 249,999	19	32	36	20	28	27	18	28	26	28	32	45	339
\$ 250,000 - 299,999	30	36	48	52	64	73	61	57	54	44	53	65	637
\$ 300,000 - 349,999	43	52	71	82	82	57	84	51	52	57	50	75	756
\$ 350,000 - 399,999	42	41	48	60	52	45	57	52	53	41	34	49	574
\$ 400,000 - 499,999	33	36	37	51	36	38	40	39	55	41	37	41	484
\$ 500,000 - 599,999	9	11	22	18	20	15	18	22	25	23	16	30	229
\$ 600,000 - 699,999	8	7	9	6	15	7	10	13	5	6	7	9	102
\$ 700,000 - 799,999	6	2	11	8	8	6	3	4	2	2	2		54
\$ 800,000 - 899,999	4	5		4	4	2	2		6	4	3	3	37
\$ 900,000 - 999,999		1	1	4	3	1	1	2				2	15
\$ 1,000,000 - and over	1	4	3	6	4	8	5	4	4	3	1	3	46
Total	211	241	310	326	335	301	319	288	305	270	249	338	3493

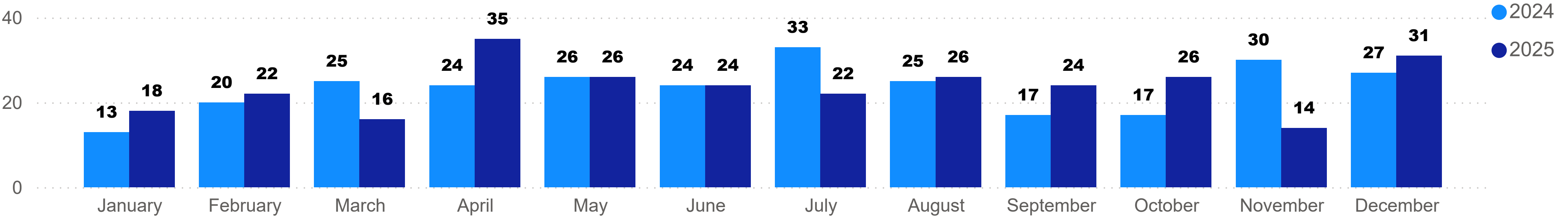




Lakeland REALTORS®
Monthly Sales Trend Indicator 2025

Sales by Price Range - Condominiums, Townhouses and Co-Ops

Price Range	January	February	March	April	May	June	July	August	September	October	November	December	Total
\$ 1 - 49,999													
\$ 50,000 - 59,999				1									1
\$ 60,000 - 69,999													
\$ 70,000 - 79,999													
\$ 80,000 - 89,999											1	2	3
\$ 90,000 - 99,999								2	1	1	1	1	6
\$ 100,000 - 119,999			1	3			1	2	2	4	1		14
\$ 120,000 - 139,999		3	1	2	5	3	3	2	2	2		2	25
\$ 140,000 - 159,999	1	2	1	1	2	4	3	4	5		1	4	28
\$ 160,000 - 179,999	2	2	1	1	1	1	1			2	1	3	15
\$ 180,000 - 199,999	1	2	1	4	2	1		2	1		1	3	18
\$ 200,000 - 249,999	7	3	3	4	4	5	6	2	2	7	2	6	51
\$ 250,000 - 299,999	2	5	4	5	6	9	3	7	3	2	2	1	49
\$ 300,000 - 349,999	4	3	4	8	4	1	2	5	6	5	4	9	55
\$ 350,000 - 399,999		2		4			1		1	1			9
\$ 400,000 - 499,999	1			1	1		2			2			7
\$ 500,000 - 599,999				1	1								2
\$ 600,000 - 699,999													
\$ 700,000 - 799,999													
\$ 800,000 - 899,999									1				1
\$ 900,000 - 999,999													
\$ 1,000,000 - and over													
Total	18	22	16	35	26	24	22	26	24	26	14	31	284

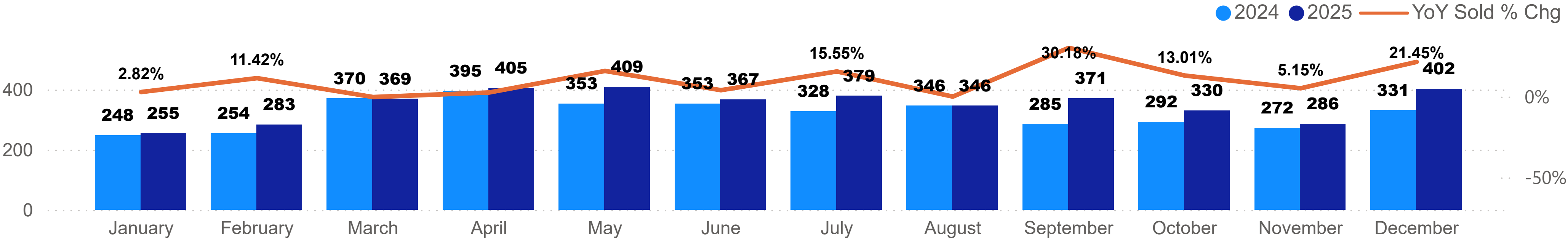




Lakeland REALTORS®
Monthly Sales Trend Indicator 2025

Sales by Price Range - Overall

Price Range	January	February	March	April	May	June	July	August	September	October	November	December	Total
\$ 1 - 49,999			1		1			1	1				4
\$ 50,000 - 59,999				1		1	1		1	1			5
\$ 60,000 - 69,999	2		2	2	1		1	1		1		1	11
\$ 70,000 - 79,999	1	3	3	1		1	2	1		1	3		16
\$ 80,000 - 89,999	2	1		1	2	3				2	1	2	14
\$ 90,000 - 99,999	1	1		1	2	2	2	5	8	3	2	1	28
\$ 100,000 - 119,999	2	3	2	6	4	2	7	3	5	9	4	3	50
\$ 120,000 - 139,999	4	7	5	10	12	11	7	6	9	6	3	9	89
\$ 140,000 - 159,999	5	6	11	9	8	12	12	13	10	6	6	8	106
\$ 160,000 - 179,999	6	7	10	5	11	11	10	7	12	9	5	10	103
\$ 180,000 - 199,999	10	8	15	14	13	10	8	9	13	12	9	12	133
\$ 200,000 - 249,999	33	39	51	34	43	34	27	36	33	42	36	60	468
\$ 250,000 - 299,999	34	42	59	64	78	90	68	69	66	48	60	69	747
\$ 300,000 - 349,999	50	56	78	91	87	65	91	57	59	64	55	87	840
\$ 350,000 - 399,999	42	44	49	66	54	47	62	53	54	44	34	51	600
\$ 400,000 - 499,999	35	36	37	53	37	39	42	40	57	44	37	42	499
\$ 500,000 - 599,999	9	11	22	19	22	15	18	22	25	23	16	30	232
\$ 600,000 - 699,999	8	7	9	6	15	7	10	13	5	6	7	9	102
\$ 700,000 - 799,999	6	2	11	8	8	6	3	4	2	2	3		55
\$ 800,000 - 899,999	4	5		4	4	2	2		7	4	3	3	38
\$ 900,000 - 999,999		1	1	4	3	1	1	2				2	15
\$ 1,000,000 - and over	1	4	3	6	4	8	5	4	4	3	2	3	47
Total	255	283	369	405	409	367	379	346	371	330	286	402	4202





Lakeland REALTORS®
Monthly Sales Trend Indicator 2025

Sales by Bedroom Count

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
1	2	2	8	8	1	2	1	2	4	2	3	4	39
2	46	50	59	62	58	70	59	57	65	62	40	81	709
3	130	132	177	193	204	185	185	168	167	143	134	184	2002
4	63	86	110	122	129	97	127	101	117	106	101	122	1281
5	12	13	15	17	14	11	5	12	17	15	6	8	145
6+	2			3	3	2	2	6	1	2	2	3	26
Total	255	283	369	405	409	367	379	346	371	330	286	402	4202

Sales by Bathroom Count

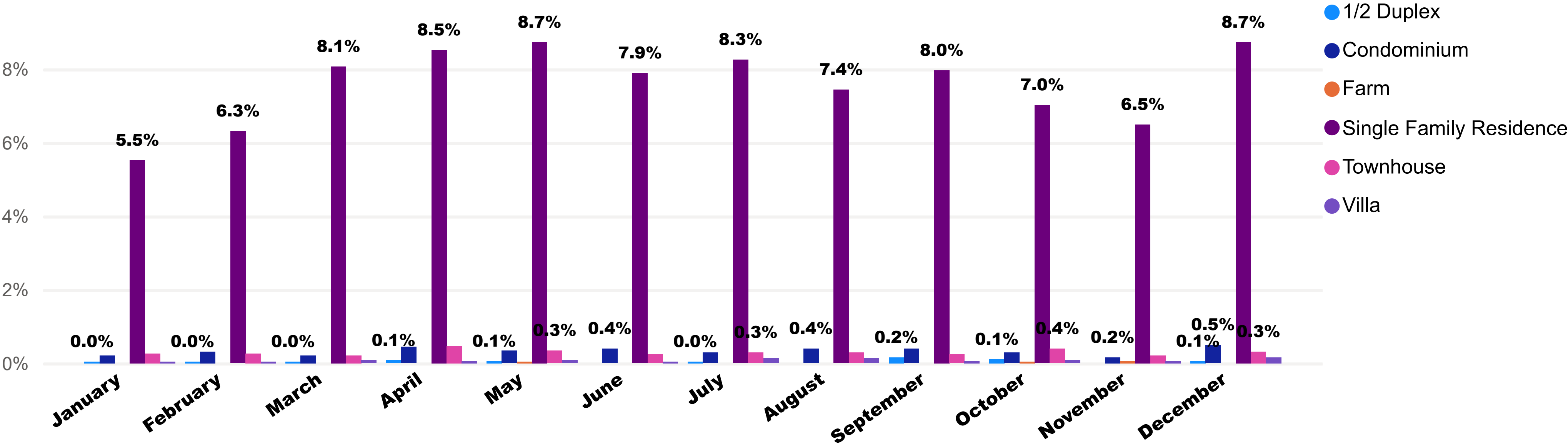
Bathrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
1	16	26	39	21	18	34	17	21	39	29	21	28	309
2	178	185	237	268	289	259	262	239	223	200	187	276	2803
3	51	58	83	98	80	54	89	72	87	82	62	82	898
4	9	8	6	15	16	15	7	9	17	12	14	13	141
5		4	3	3	3	5	4	2	1	5	1	2	33
6+	1	2	1		3			3	4	2	1	1	18
Total	255	283	369	405	409	367	379	346	371	330	286	402	4202

Lakeland REALTORS®
Monthly Sales Trend Indicator 2025

Sales by Housing Style

Property Type	January	February	March	April	May	June	July	August	September	October	November	December	Total
1/2 Duplex	1	1	1	3	2		1		6	4		2	21
Condominium	8	12	8	17	13	15	11	15	15	11	6	19	150
Farm					1					1	2		4
Single Family Residence	210	240	307	324	332	300	314	283	303	267	247	332	3459
Townhouse	10	10	8	18	13	9	11	11	9	15	8	12	134
Villa	1	1	3	2	3	1	5	5	2	3	2	6	34
Total	230	264	327	364	364	325	342	314	335	301	265	371	3802

YTD % of Sales by Property Type



Multiple Listing One Month Sales and Inventory Report - December - 2025

Price Range	Sold Units	Market Share	Average List Price	Average Sale Price	% List to Sell	Avg DOM	Inventory
\$ 1 - 49,999							
\$ 50,000 - 59,999							
\$ 60,000 - 69,999	1	0%	86,000	60,000	70%	11	1
\$ 70,000 - 79,999							
\$ 80,000 - 89,999	2	1%	105,000	87,000	83%	218	3
\$ 90,000 - 99,999	1	0%	99,000	97,000	98%	53	4
\$ 100,000 - 119,999							15
\$ 120,000 - 139,999	4	1%	136,198	129,025	95%	35	19
\$ 140,000 - 159,999	8	2%	158,088	147,250	93%	85	25
\$ 160,000 - 179,999	6	2%	187,332	168,167	90%	18	23
\$ 180,000 - 199,999	9	2%	199,811	191,267	96%	62	30
\$ 200,000 - 249,999	52	14%	233,009	228,134	98%	71	141
\$ 250,000 - 299,999	66	18%	273,828	270,743	99%	59	238
\$ 300,000 - 349,999	84	23%	327,900	323,635	99%	62	242
\$ 350,000 - 399,999	50	13%	380,559	373,928	98%	56	221
\$ 400,000 - 499,999	41	11%	452,370	446,005	99%	92	202
\$ 500,000 - 599,999	30	8%	563,503	541,190	96%	71	97
\$ 600,000 - 699,999	9	2%	647,106	632,039	98%	58	52
\$ 700,000 - 799,999							36
\$ 800,000 - 899,999	3	1%	889,666	853,333	96%	26	33
\$ 900,000 - 999,999	2	1%	1,112,500	955,000	86%	28	14
\$ 1,000,000 - and over	3	1%	1,376,333	1,303,333	95%	48	49
Total	371	100%	356,298	347,600	98%	65	1445

This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants. The data reflects only The sales published through Stellar MLS and does not include all sales in The Reported areas. Neither The Association/Board nor Stellar MLS is in any way responsible for its accuracy.

Multiple Listing Year to Date Sales and Inventory Report - 2025

Price Range	Sold Units	Market Share	Average List Price	Average Sale Price	% List to Sell	Avg DOM	Inventory
\$ 1 - 49,999	4	0.10%	57,450	46,475	81%	66	
\$ 50,000 - 59,999	5	0.12%	68,560	53,900	79%	76	
\$ 60,000 - 69,999	11	0.26%	74,464	63,400	85%	51	1
\$ 70,000 - 79,999	16	0.38%	86,631	73,281	85%	67	
\$ 80,000 - 89,999	14	0.33%	102,164	84,554	83%	68	3
\$ 90,000 - 99,999	28	0.67%	110,121	93,875	85%	77	4
\$ 100,000 - 119,999	50	1.19%	120,010	107,148	89%	98	15
\$ 120,000 - 139,999	89	2.12%	139,034	129,045	93%	73	19
\$ 140,000 - 159,999	106	2.52%	158,843	148,537	94%	81	25
\$ 160,000 - 179,999	103	2.45%	173,493	167,634	97%	60	23
\$ 180,000 - 199,999	133	3.17%	196,499	188,922	96%	61	30
\$ 200,000 - 249,999	468	11.14%	234,360	227,088	97%	63	141
\$ 250,000 - 299,999	747	17.78%	280,122	275,942	99%	67	238
\$ 300,000 - 349,999	840	19.99%	330,406	324,563	98%	77	242
\$ 350,000 - 399,999	600	14.28%	379,662	373,512	98%	69	221
\$ 400,000 - 499,999	499	11.88%	452,696	443,386	98%	83	202
\$ 500,000 - 599,999	232	5.52%	558,670	543,257	97%	73	97
\$ 600,000 - 699,999	102	2.43%	663,975	645,136	97%	59	52
\$ 700,000 - 799,999	55	1.31%	777,107	745,975	96%	68	36
\$ 800,000 - 899,999	38	0.90%	877,655	837,037	95%	63	33
\$ 900,000 - 999,999	15	0.36%	1,006,300	949,267	94%	74	14
\$ 1,000,000 - and over	47	1.12%	1,724,036	1,583,755	92%	68	49
Total	4202	100.00%	358,454	348,611	97%	71	1445

This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants. The data reflects only The sales published through Stellar MLS and does not include all sales in The Reported areas. Neither The Association/Board nor Stellar MLS is in any way responsible for its accuracy.

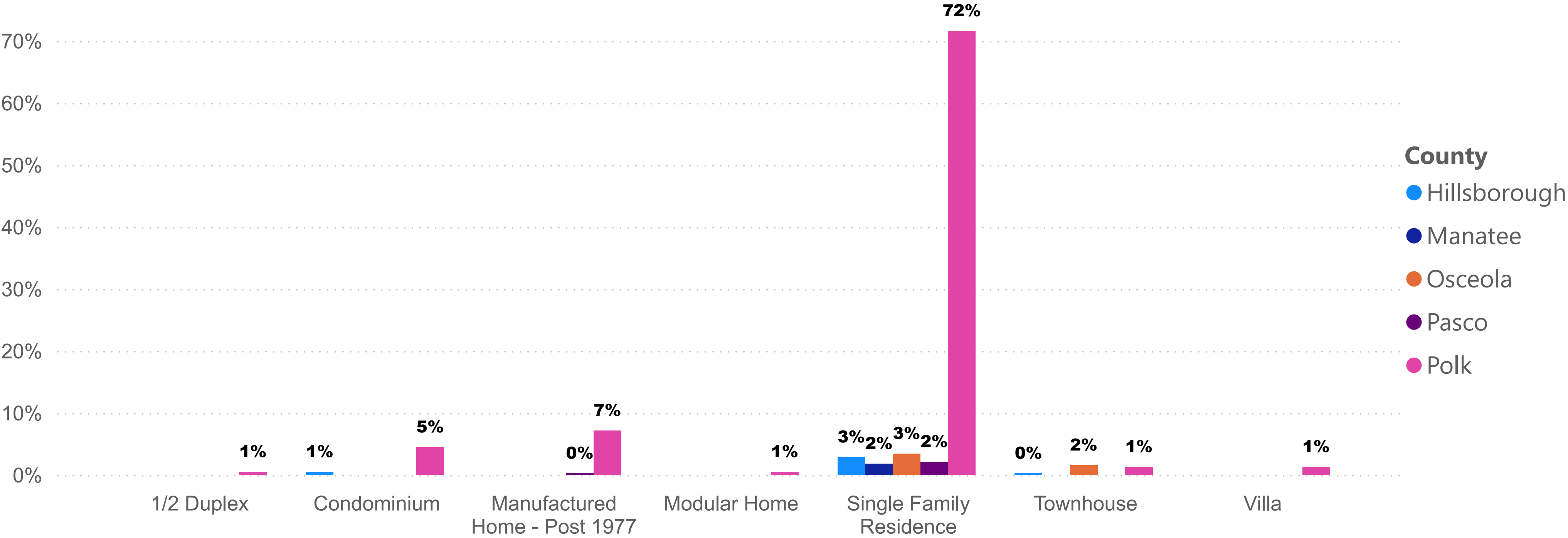
**Four Year Sales and
Inventory History 2022 -
2025. Compiled from
Monthly Sales and
Inventory Reports**

Month	Monthly Sales	Average List Price	Average Sales Price	% List to Sell	AVG DOM	Inventory	Months Inventory
01/31/2022	309	324,281	322,347	99%	22	253	0.82
02/28/2022	309	341,921	343,895	101%	18	297	0.96
03/31/2022	387	341,308	341,408	100%	13	300	0.78
04/30/2022	406	373,324	372,981	100%	13	375	0.92
05/31/2022	407	345,700	348,415	101%	15	428	1.05
06/30/2022	394	370,847	371,046	100%	11	523	1.33
07/31/2022	380	348,587	345,053	99%	15	653	1.72
08/31/2022	363	338,531	333,565	99%	20	736	2.03
09/30/2022	285	333,105	325,760	98%	22	766	2.69
10/31/2022	307	345,736	336,999	97%	28	816	2.66
11/30/2022	224	338,511	331,211	98%	30	817	3.65
12/31/2022	295	343,854	335,854	98%	39	778	2.64
01/31/2023	194	335,766	325,283	97%	53	763	3.93
02/28/2023	269	337,337	329,610	98%	58	709	2.64
03/31/2023	358	345,333	337,386	98%	56	658	1.84
04/30/2023	336	359,844	350,895	98%	51	654	1.95
05/31/2023	370	384,029	378,446	99%	41	663	1.79
06/30/2023	342	379,774	374,674	99%	41	660	1.93
07/31/2023	318	374,960	367,479	98%	41	662	2.08
08/31/2023	319	358,975	352,854	98%	36	700	2.19
09/30/2023	282	383,711	374,425	98%	34	754	2.67
10/31/2023	248	363,187	356,737	98%	39	843	3.40
11/30/2023	254	365,881	358,801	98%	37	872	3.43
12/31/2023	279	370,171	363,603	98%	51	847	3.04
01/31/2024	223	377,097	366,105	97%	47	924	4.14
02/29/2024	227	369,233	358,455	97%	56	1004	4.42
03/31/2024	333	413,056	402,198	97%	56	940	2.82
04/30/2024	368	382,108	375,186	98%	53	1048	2.85
05/31/2024	324	376,334	368,827	98%	53	1146	3.54
06/30/2024	318	377,588	372,260	99%	57	1203	3.78
07/31/2024	300	363,555	355,528	98%	55	1296	4.32
08/31/2024	318	387,557	378,339	98%	50	1347	4.24
09/30/2024	256	385,194	373,107	97%	54	1405	5.49
10/31/2024	274	371,382	362,142	98%	60	1385	5.05
11/30/2024	252	358,239	348,695	97%	67	1430	5.67
12/31/2024	312	385,347	373,046	97%	74	1374	4.40
01/31/2025	230	370,619	360,962	97%	87	1471	6.40
02/28/2025	264	368,467	359,458	98%	86	1502	5.69
03/31/2025	327	371,586	360,024	97%	85	1461	4.47
04/30/2025	364	396,069	383,480	97%	83	1440	3.96
05/31/2025	364	382,250	373,054	98%	84	1469	4.04
06/30/2025	325	366,649	357,696	98%	78	1512	4.65
07/31/2025	342	376,149	365,358	97%	87	1529	4.47
08/31/2025	314	395,218	381,945	97%	74	1505	4.79
09/30/2025	335	372,172	363,771	98%	72	1565	4.67
10/31/2025	301	368,947	361,203	98%	85	1619	5.38
11/30/2025	265	365,621	354,698	97%	87	1530	5.77
12/31/2025	371	356,298	347,600	98%	80	1445	3.89

Top 5 Unit Sales by County and Property Type

* Counties with the same % of Sales maybe Included.

Property Type	Hillsborough	Manatee	Osceola	Pasco	Polk	Total
1/2 Duplex					1%	1%
Condominium	1%				5%	5%
Manufactured Home - Post 1977				0%	7%	7%
Modular Home					1%	1%
Single Family Residence	3%	2%	3%	2%	72%	82%
Townhouse	0%		2%		1%	3%
Villa					1%	1%
Total	4%	2%	5%	2%	87%	100%



Board/Association: State Month Year
▲
Lakeland FL December 2025

National Association of Realtors®
700 Eleventh Street, NW
Washington, DC 20001-4507

Email: data@realtors.com
Fax: 202-383-7568
Questions: 202-383-1276

Single-Family Units
Number of Bedrooms

Price Range ▲	2 or Less	3	4 or More	Total
\$ 1 - 49,999				
\$ 50,000 - 59,999				
\$ 60,000 - 69,999	1			1
\$ 70,000 - 79,999				
\$ 80,000 - 89,999				
\$ 90,000 - 99,999				
\$ 100,000 - 119,999				
\$ 120,000 - 139,999	2			2
\$ 140,000 - 159,999	2	2		4
\$ 160,000 - 179,999	1	1	1	3
\$ 180,000 - 199,999	5	1		6
\$ 200,000 - 249,999	16	29		45
\$ 250,000 - 299,999	15	37	13	65
\$ 300,000 - 349,999	4	38	33	75
\$ 350,000 - 399,999	3	22	24	49
\$ 400,000 - 499,999	1	16	24	41
\$ 500,000 - 599,999	5	8	17	30
\$ 600,000 - 699,999	1	2	6	9
\$ 700,000 - 799,999				
\$ 800,000 - 899,999			3	3
\$ 900,000 - 999,999			2	2
\$ 1,000,000 - and over			3	3
Total	56	156	126	338

Condominium / Cooperative Units
Number of Bedrooms

Price Range	2 or Less	3	4 or More	Total
\$ 1 - 49,999				
\$ 50,000 - 59,999				
\$ 60,000 - 69,999				
\$ 70,000 - 79,999				
\$ 80,000 - 89,999	2			2
\$ 90,000 - 99,999	1			1
\$ 100,000 - 119,999				
\$ 120,000 - 139,999	2			2
\$ 140,000 - 159,999	4			4
\$ 160,000 - 179,999	3			3
\$ 180,000 - 199,999	1	1	1	3
\$ 200,000 - 249,999	1	5		6
\$ 250,000 - 299,999	1			1
\$ 300,000 - 349,999	2	7		9
\$ 350,000 - 399,999				
\$ 400,000 - 499,999				
\$ 500,000 - 599,999				
\$ 600,000 - 699,999				
\$ 700,000 - 799,999				
\$ 800,000 - 899,999				
\$ 900,000 - 999,999				
\$ 1,000,000 - and over				
Total	17	13	1	31

Active Listings
(Unsold Homes)

Price Range ▲	M-SF	M-Condo
\$ 1 - 49,999		
\$ 50,000 - 59,999		
\$ 60,000 - 69,999		
\$ 70,000 - 79,999		
\$ 80,000 - 89,999	3	1
\$ 90,000 - 99,999	2	2
\$ 100,000 - 119,999	2	10
\$ 120,000 - 139,999	4	14
\$ 140,000 - 159,999	9	12
\$ 160,000 - 179,999	8	14
\$ 180,000 - 199,999	14	12
\$ 200,000 - 249,999	104	26
\$ 250,000 - 299,999	195	21
\$ 300,000 - 349,999	206	11
\$ 350,000 - 399,999	204	5
\$ 400,000 - 499,999	203	5
\$ 500,000 - 599,999	87	2
\$ 600,000 - 699,999	50	
\$ 700,000 - 799,999	37	
\$ 800,000 - 899,999	32	1
\$ 900,000 - 999,999	16	
\$ 1,000,000 - and over	46	5
Total	1222	141

Sales Pending
(Under Contract)

Price Range ▲	M-SF	M-Condo
\$ 1 - 49,999		
\$ 50,000 - 59,999		
\$ 60,000 - 69,999		1
\$ 70,000 - 79,999		
\$ 80,000 - 89,999	2	
\$ 90,000 - 99,999		1
\$ 100,000 - 119,999	3	3
\$ 120,000 - 139,999	4	1
\$ 140,000 - 159,999	3	3
\$ 160,000 - 179,999	8	2
\$ 180,000 - 199,999	12	
\$ 200,000 - 249,999	47	8
\$ 250,000 - 299,999	75	9
\$ 300,000 - 349,999	97	11
\$ 350,000 - 399,999	89	2
\$ 400,000 - 499,999	56	
\$ 500,000 - 599,999	12	
\$ 600,000 - 699,999	9	
\$ 700,000 - 799,999	8	
\$ 800,000 - 899,999	3	
\$ 900,000 - 999,999	1	
\$ 1,000,000 - and over	1	
Total	430	41

Time On Market Sort	M-SF	M-Condo
0 - 30	150	15
31-60	54	4
61-90	42	3
91-120	31	
121-over	61	9
Total	338	31

