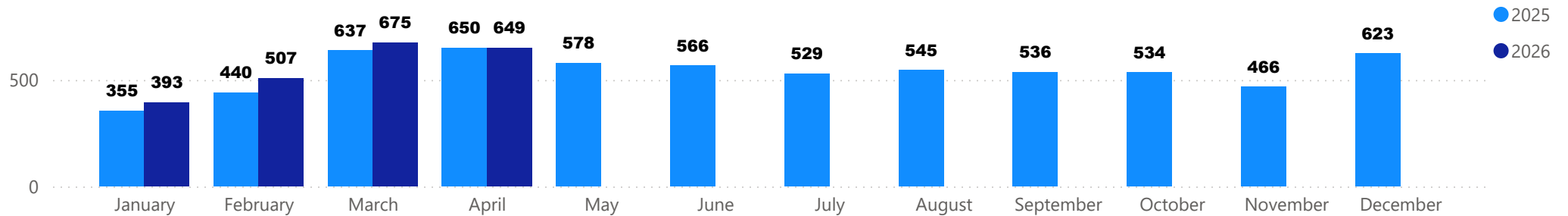




REALTORS® Association of Lake & Sumter Counties Monthly Sales Trend Indicator 2026

Sales by Price Range - Single Family Homes & Villas

Price Range	January	February	March	April	May	June	July	August	September	October	November	December	Total
\$ 1 - 49,999			1										1
\$ 50,000 - 59,999	1		1										2
\$ 60,000 - 69,999				1									1
\$ 70,000 - 79,999	2												2
\$ 80,000 - 89,999	1												1
\$ 90,000 - 99,999													
\$ 100,000 - 119,999	2		5	3									10
\$ 120,000 - 139,999	4	3	2	2									11
\$ 140,000 - 159,999	3	5	2	4									14
\$ 160,000 - 179,999	5	6	2	2									15
\$ 180,000 - 199,999	1	12	7	5									25
\$ 200,000 - 249,999	48	57	51	53									209
\$ 250,000 - 299,999	61	75	105	101									342
\$ 300,000 - 349,999	60	66	125	115									366
\$ 350,000 - 399,999	54	74	102	99									329
\$ 400,000 - 499,999	57	88	120	109									374
\$ 500,000 - 599,999	39	54	60	73									226
\$ 600,000 - 699,999	22	29	42	32									125
\$ 700,000 - 799,999	11	11	18	19									59
\$ 800,000 - 899,999	6	9	10	12									37
\$ 900,000 - 999,999	6	6	2	5									19
\$ 1,000,000 - and over	10	12	20	14									56
Total	393	507	675	649									2224

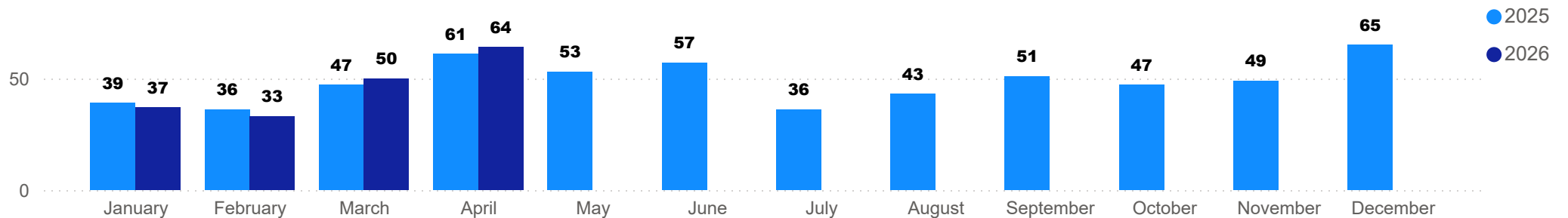




REALTORS® Association of Lake & Sumter Counties Monthly Sales Trend Indicator 2026

Sales by Price Range - Condominiums, Townhouses and Co-Ops

Price Range	January	February	March	April	May	June	July	August	September	October	November	December	Total
\$ 1 - 49,999													
\$ 50,000 - 59,999		1											1
\$ 60,000 - 69,999		1											1
\$ 70,000 - 79,999													
\$ 80,000 - 89,999													
\$ 90,000 - 99,999	2			1									3
\$ 100,000 - 119,999	1	1											2
\$ 120,000 - 139,999	2	1	1	2									6
\$ 140,000 - 159,999	2	1		1									4
\$ 160,000 - 179,999	1	2		1									4
\$ 180,000 - 199,999	1	2	2	1									6
\$ 200,000 - 249,999	4	3	15	21									43
\$ 250,000 - 299,999	6	3	8	7									24
\$ 300,000 - 349,999	14	11	12	8									45
\$ 350,000 - 399,999	3	5	4	13									25
\$ 400,000 - 499,999		2	5	8									15
\$ 500,000 - 599,999			1	1									2
\$ 600,000 - 699,999	1		1										2
\$ 700,000 - 799,999			1										1
\$ 800,000 - 899,999													
\$ 900,000 - 999,999													
\$ 1,000,000 - and over													
Total	37	33	50	64									184

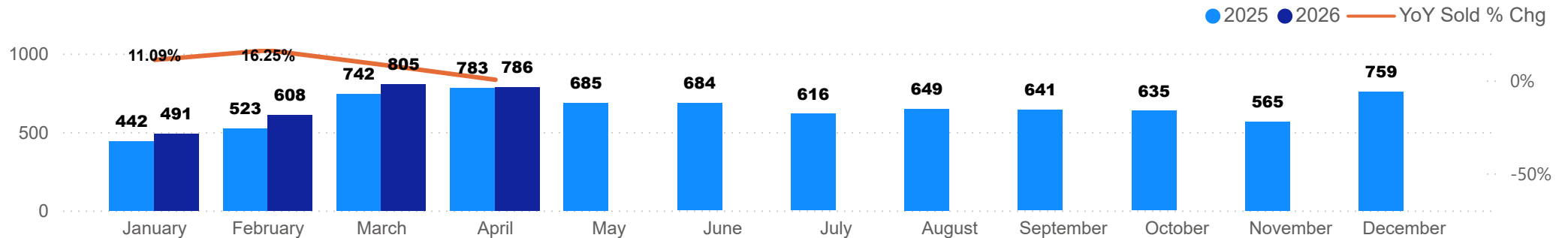




REALTORS® Association of Lake & Sumter Counties Monthly Sales Trend Indicator 2026

Sales by Price Range - Overall

Price Range	January	February	March	April	May	June	July	August	September	October	November	December	Total
\$ 1 - 49,999	2	1	3	2									8
\$ 50,000 - 59,999	2	2	3										7
\$ 60,000 - 69,999	1	2	1	1									5
\$ 70,000 - 79,999	2	1	5	3									11
\$ 80,000 - 89,999	2	2	4	1									9
\$ 90,000 - 99,999	3	3	5	3									14
\$ 100,000 - 119,999	7	5	13	6									31
\$ 120,000 - 139,999	19	13	15	13									60
\$ 140,000 - 159,999	14	16	9	14									53
\$ 160,000 - 179,999	12	15	12	7									46
\$ 180,000 - 199,999	10	19	18	13									60
\$ 200,000 - 249,999	59	68	74	85									286
\$ 250,000 - 299,999	69	86	117	116									388
\$ 300,000 - 349,999	77	79	137	126									419
\$ 350,000 - 399,999	59	82	106	119									366
\$ 400,000 - 499,999	58	93	126	120									397
\$ 500,000 - 599,999	39	54	62	75									230
\$ 600,000 - 699,999	23	29	44	32									128
\$ 700,000 - 799,999	11	11	19	19									60
\$ 800,000 - 899,999	6	9	10	12									37
\$ 900,000 - 999,999	6	6	2	5									19
\$ 1,000,000 - and over	10	12	20	14									56
Total	491	608	805	786									2690





REALTORS® Association of Lake & Sumter Counties
Monthly Sales Trend Indicator 2026

Sales by Bedroom Count

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
0													
1	4	10	4	6									24
2	138	159	189	179									665
3	228	290	415	393									1326
4	94	114	160	164									532
5	21	27	28	33									109
6+	6	8	9	11									34
Total	491	608	805	786									2690

Sales by Bathroom Count

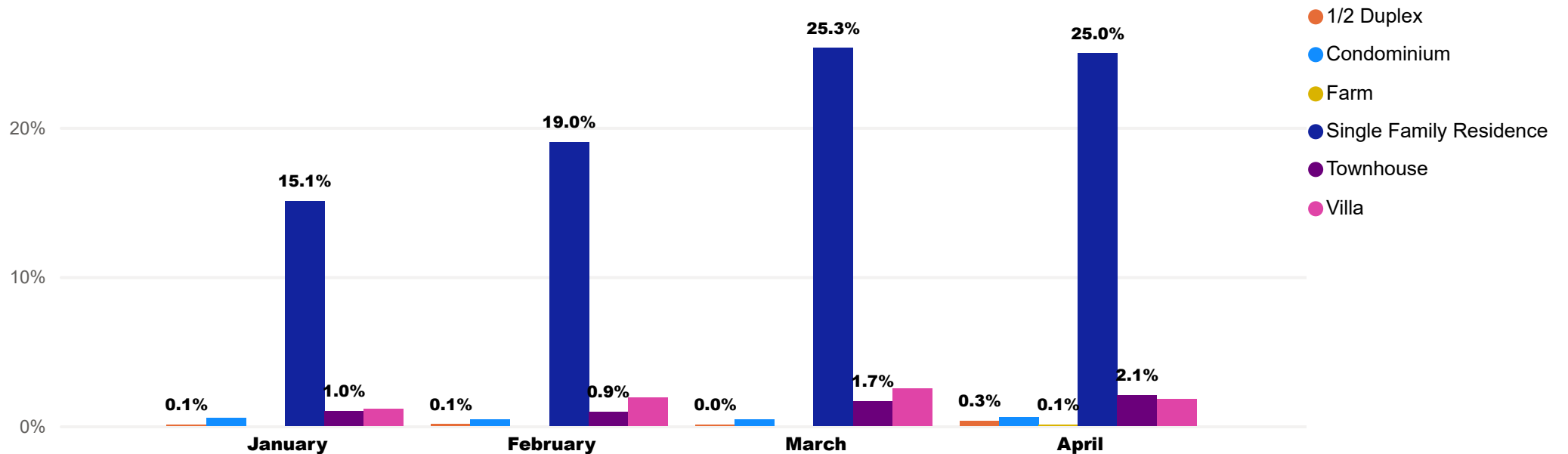
Bathrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
1	19	27	25	19									90
2	344	425	548	519									1836
3	93	109	182	195									579
4	28	36	35	44									143
5	5	9	11	7									32
6+	2	2	4	2									10
Total	491	608	805	786									2690

REALTORS® Association of Lake & Sumter Counties Monthly Sales Trend Indicator 2026

Sales by Housing Style

Property Type	January	February	March	April	May	June	July	August	September	October	November	December	Total
1/2 Duplex	2	3	1	8									14
Condominium	13	10	10	14									47
Farm				2									2
Single Family Residence	365	461	614	605									2045
Townhouse	24	23	40	50									137
Villa	28	46	61	44									179
Total	432	543	726	723									2424

YTD % of Sales by Property Type





REALTORS® Association of Lake & Sumter Counties
Multiple Listing One Month Sales and Inventory Report - April - 2026

Price Range	Sold Units	Market Share	Average List Price	Average Sale Price	% List to Sell	Avg DOM	Inventory
\$ 1 - 49,999							4
\$ 50,000 - 59,999							1
\$ 60,000 - 69,999	1	0%	135,500	61,000	45%	37	6
\$ 70,000 - 79,999							2
\$ 80,000 - 89,999							1
\$ 90,000 - 99,999	1	0%	107,000	90,000	84%	84	3
\$ 100,000 - 119,999	3	0%	119,300	116,610	98%	175	6
\$ 120,000 - 139,999	4	1%	142,225	129,875	91%	76	18
\$ 140,000 - 159,999	6	1%	163,150	149,833	92%	47	17
\$ 160,000 - 179,999	3	0%	183,300	167,500	91%	23	27
\$ 180,000 - 199,999	6	1%	201,650	189,317	94%	89	43
\$ 200,000 - 249,999	74	10%	235,227	228,632	97%	56	196
\$ 250,000 - 299,999	108	15%	283,426	273,953	97%	83	378
\$ 300,000 - 349,999	123	17%	330,730	322,947	98%	84	378
\$ 350,000 - 399,999	117	16%	381,536	373,937	98%	65	378
\$ 400,000 - 499,999	119	17%	452,832	440,121	97%	52	427
\$ 500,000 - 599,999	74	10%	553,978	539,751	97%	44	264
\$ 600,000 - 699,999	32	4%	669,843	649,857	97%	49	132
\$ 700,000 - 799,999	19	3%	764,570	741,788	97%	96	79
\$ 800,000 - 899,999	12	2%	865,294	836,383	97%	79	57
\$ 900,000 - 999,999	5	1%	964,616	938,403	97%	24	34
\$ 1,000,000 - and over	14	2%	1,345,293	1,291,073	96%	76	147
Total	721	100%	419,041	407,137	97%	66	2598

This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants. The data reflects only The sales published through Stellar MLS and does not include all sales in The Reported areas. Neither The Association/Board nor Stellar MLS is in any way responsible for its accuracy.



REALTORS® Association of Lake & Sumter Counties Multiple Listing Year to Date Sales and Inventory Report - 2026

Price Range	Sold Units	Market Share	Average List Price	Average Sale Price	% List to Sell	Avg DOM	Inventory
\$ 1 - 49,999	8	0.30%	49,288	38,375	78%	56	4
\$ 50,000 - 59,999	7	0.26%	68,257	54,893	80%	51	1
\$ 60,000 - 69,999	5	0.19%	96,100	62,300	65%	42	6
\$ 70,000 - 79,999	11	0.41%	99,500	73,745	74%	69	2
\$ 80,000 - 89,999	9	0.33%	99,322	83,350	84%	81	1
\$ 90,000 - 99,999	14	0.52%	108,193	94,286	87%	103	3
\$ 100,000 - 119,999	31	1.15%	123,100	109,297	89%	98	6
\$ 120,000 - 139,999	60	2.23%	135,999	129,476	95%	94	18
\$ 140,000 - 159,999	53	1.97%	162,141	149,809	92%	73	17
\$ 160,000 - 179,999	46	1.71%	178,746	168,385	94%	80	27
\$ 180,000 - 199,999	60	2.23%	199,230	189,840	95%	84	43
\$ 200,000 - 249,999	286	10.63%	233,158	226,654	97%	78	196
\$ 250,000 - 299,999	388	14.42%	282,744	274,551	97%	82	378
\$ 300,000 - 349,999	419	15.58%	333,933	324,463	97%	79	378
\$ 350,000 - 399,999	366	13.61%	382,446	374,178	98%	66	378
\$ 400,000 - 499,999	397	14.76%	457,767	444,630	97%	60	427
\$ 500,000 - 599,999	230	8.55%	556,578	541,497	97%	58	264
\$ 600,000 - 699,999	128	4.76%	670,993	648,818	97%	58	132
\$ 700,000 - 799,999	60	2.23%	767,034	744,000	97%	78	79
\$ 800,000 - 899,999	37	1.38%	878,857	843,238	96%	73	57
\$ 900,000 - 999,999	19	0.71%	974,988	938,649	96%	105	34
\$ 1,000,000 - and over	56	2.08%	1,525,142	1,439,430	94%	62	147
Total	2690	100.00%	401,483	388,386	97%	72	2598

This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants. The data reflects only The sales published through Stellar MLS and does not include all sales in The Reported areas. Neither The Association/Board nor Stellar MLS is in any way responsible for its accuracy.



REALTORS® Association of Lake & Sumter Counties

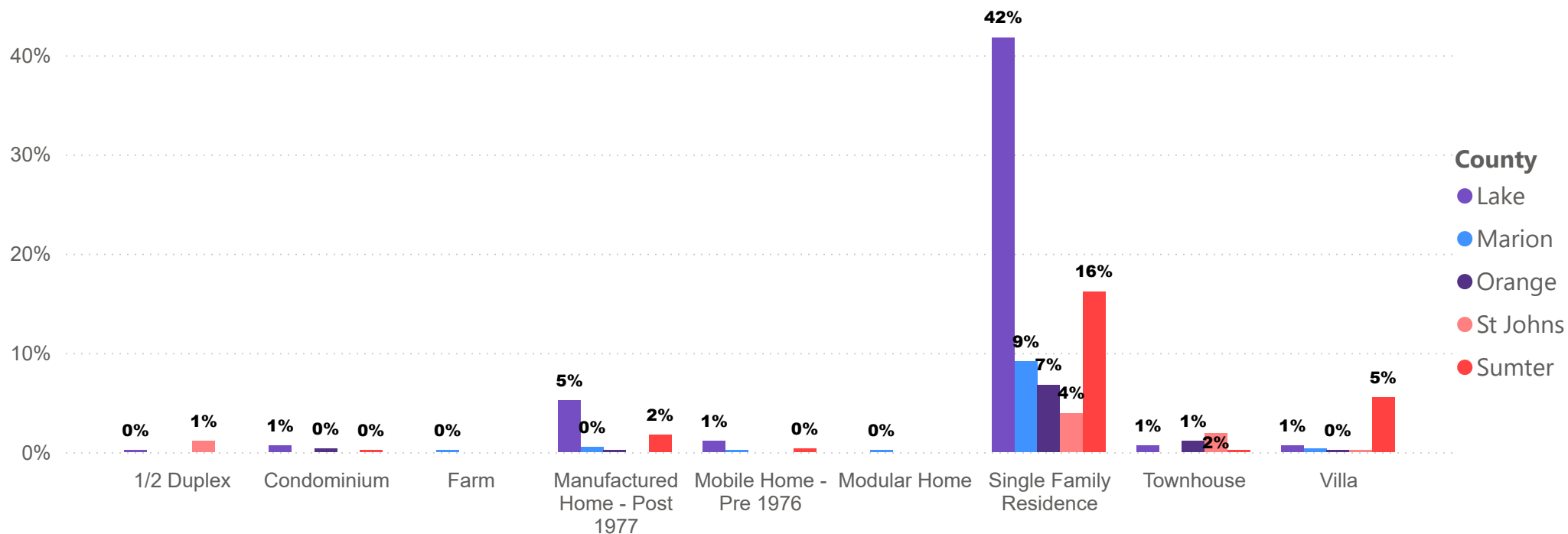
**Four Year Sales and
Inventory History 2022 -
2026. Compiled from
Monthly Sales and
Inventory Reports**

Month	Monthly Sales	Average List Price	Average Sales Price	% List to Sell	AVG DOM	Inventory	Months Inventory
05/31/2022	673	397,058	394,673	99%	16	1014	1.51
06/30/2022	631	401,118	399,071	99%	15	1294	2.05
07/31/2022	519	405,255	399,503	99%	21	1611	3.10
08/31/2022	591	400,457	386,978	97%	24	1835	3.10
09/30/2022	486	404,819	395,602	98%	29	1866	3.84
10/31/2022	475	399,119	388,374	97%	34	2025	4.26
11/30/2022	397	397,310	385,515	97%	39	1890	4.76
12/31/2022	475	401,007	385,736	96%	46	1757	3.70
01/31/2023	346	401,055	388,111	97%	52	1768	5.11
02/28/2023	466	386,296	371,866	96%	59	1709	3.67
03/31/2023	635	417,239	402,849	97%	59	1695	2.67
04/30/2023	617	413,883	401,073	97%	59	1633	2.65
05/31/2023	645	407,811	396,227	97%	56	1625	2.52
06/30/2023	661	427,631	416,026	97%	54	1652	2.50
07/31/2023	586	421,146	410,153	97%	51	1672	2.85
08/31/2023	581	428,954	419,019	98%	55	1635	2.81
09/30/2023	545	438,435	428,136	98%	56	1794	3.29
10/31/2023	526	442,261	430,854	97%	59	1865	3.55
11/30/2023	475	446,842	434,319	97%	65	1922	4.05
12/31/2023	597	466,307	453,249	97%	70	1914	3.21
01/31/2024	381	434,613	419,461	97%	73	1958	5.14
02/29/2024	519	431,929	419,661	97%	71	1946	3.75
03/31/2024	604	443,439	431,755	97%	66	1937	3.21
04/30/2024	658	444,908	433,475	97%	61	2033	3.09
05/31/2024	671	453,781	441,919	97%	67	2077	3.10
06/30/2024	583	460,519	449,511	98%	61	2244	3.85
07/31/2024	575	451,673	439,010	97%	61	2250	3.91
08/31/2024	547	441,490	427,886	97%	58	2302	4.21
09/30/2024	544	446,412	432,338	97%	61	2354	4.33
10/31/2024	543	424,697	413,228	97%	74	2364	4.35
11/30/2024	548	439,494	425,447	97%	68	2400	4.38
12/31/2024	657	465,267	451,596	97%	64	2388	3.63
01/31/2025	395	448,620	433,221	97%	73	2604	6.59
02/28/2025	477	434,246	420,251	97%	79	2667	5.59
03/31/2025	687	454,725	440,394	97%	76	2688	3.91
04/30/2025	712	440,498	425,218	97%	72	2751	3.86
05/31/2025	633	427,391	412,560	97%	68	2788	4.40
06/30/2025	624	443,666	429,126	97%	70	2886	4.63
07/31/2025	569	437,098	421,905	97%	79	2814	4.95
08/31/2025	590	445,806	430,141	96%	81	2823	4.78
09/30/2025	589	440,060	424,371	96%	77	2760	4.69
10/31/2025	582	444,710	427,601	96%	77	2721	4.68
11/30/2025	517	434,573	419,448	97%	83	2675	5.17
12/31/2025	693	450,044	434,962	97%	70	2671	3.85
01/31/2026	432	418,523	403,094	96%	81	2741	6.34
02/28/2026	543	424,667	411,861	97%	90	2743	5.05
03/31/2026	726	436,182	422,277	97%	83	2743	3.78
04/30/2026	723	419,166	407,180	97%	75	2598	3.59

Top 5 Unit Sales by County and Property Type

** Counties with the same % of Sales maybe Included.*

Property Type	Lake	Marion	Orange	St Johns	Sumter	Total
1/2 Duplex	0%			1%		1%
Condominium	1%		0%		0%	1%
Farm		0%				0%
Manufactured Home - Post 1977	5%	0%	0%		2%	8%
Mobile Home - Pre 1976	1%	0%			0%	2%
Modular Home		0%				0%
Single Family Residence	42%	9%	7%	4%	16%	78%
Townhouse	1%		1%	2%	0%	4%
Villa	1%	0%	0%	0%	5%	7%
Total	50%	10%	8%	7%	24%	100%



Board/Association: State Month Year
 ▲
 Lake and Sumter FL April 2026

National Association of Realtors®
 700 Eleventh Street, NW
 Washington, DC 20001-4507

Email: data@realtors.com
 Fax: 202-383-7568
 Questions: 202-383-1276

**Single-Family Units
 Number of Bedrooms**

Price Range ▲	2 or Less	3	4 or More	Total
\$ 1 - 49,999				
\$ 50,000 - 59,999				
\$ 60,000 - 69,999	1			1
\$ 70,000 - 79,999				
\$ 80,000 - 89,999				
\$ 90,000 - 99,999				
\$ 100,000 - 119,999	2	1		3
\$ 120,000 - 139,999		2		2
\$ 140,000 - 159,999	2	2		4
\$ 160,000 - 179,999	2			2
\$ 180,000 - 199,999	2	3		5
\$ 200,000 - 249,999	33	20		53
\$ 250,000 - 299,999	36	60	5	101
\$ 300,000 - 349,999	25	70	20	115
\$ 350,000 - 399,999	12	52	35	99
\$ 400,000 - 499,999	7	59	43	109
\$ 500,000 - 599,999		38	35	73
\$ 600,000 - 699,999	2	11	19	32
\$ 700,000 - 799,999		12	7	19
\$ 800,000 - 899,999		4	8	12
\$ 900,000 - 999,999			5	5
\$ 1,000,000 - and over		1	13	14
Total	124	335	190	649

**Condominium / Cooperative Units
 Number of Bedrooms**

Price Range	2 or Less	3	4 or More	Total
\$ 1 - 49,999				
\$ 50,000 - 59,999				
\$ 60,000 - 69,999				
\$ 70,000 - 79,999				
\$ 80,000 - 89,999				
\$ 90,000 - 99,999	1			1
\$ 100,000 - 119,999				
\$ 120,000 - 139,999	1	1		2
\$ 140,000 - 159,999	1			1
\$ 160,000 - 179,999	1			1
\$ 180,000 - 199,999	1			1
\$ 200,000 - 249,999	6	14	1	21
\$ 250,000 - 299,999	1	6		7
\$ 300,000 - 349,999	1	7		8
\$ 350,000 - 399,999	3	6	4	13
\$ 400,000 - 499,999	1	7		8
\$ 500,000 - 599,999	1			1
\$ 600,000 - 699,999				
\$ 700,000 - 799,999				
\$ 800,000 - 899,999				
\$ 900,000 - 999,999				
\$ 1,000,000 - and over				
Total	18	41	5	64

**Active Listings
 (Unsold Homes)**

Price Range ▲	M-SF	M-Condo
\$ 1 - 49,999	4	
\$ 50,000 - 59,999		1
\$ 60,000 - 69,999	4	2
\$ 70,000 - 79,999	1	1
\$ 80,000 - 89,999		1
\$ 90,000 - 99,999		2
\$ 100,000 - 119,999		5
\$ 120,000 - 139,999	6	10
\$ 140,000 - 159,999	7	8
\$ 160,000 - 179,999	15	10
\$ 180,000 - 199,999	25	15
\$ 200,000 - 249,999	140	36
\$ 250,000 - 299,999	328	33
\$ 300,000 - 349,999	346	23
\$ 350,000 - 399,999	336	31
\$ 400,000 - 499,999	408	7
\$ 500,000 - 599,999	248	7
\$ 600,000 - 699,999	128	
\$ 700,000 - 799,999	77	2
\$ 800,000 - 899,999	55	
\$ 900,000 - 999,999	35	
\$ 1,000,000 - and over	135	1
Total	2298	195

**Sales Pending
 (Under Contract)**

Price Range ▲	M-SF	M-Condo
\$ 1 - 49,999		
\$ 50,000 - 59,999		
\$ 60,000 - 69,999		
\$ 70,000 - 79,999	1	
\$ 80,000 - 89,999	4	
\$ 90,000 - 99,999		
\$ 100,000 - 119,999		
\$ 120,000 - 139,999	2	1
\$ 140,000 - 159,999	9	2
\$ 160,000 - 179,999	8	2
\$ 180,000 - 199,999	13	5
\$ 200,000 - 249,999	59	21
\$ 250,000 - 299,999	123	11
\$ 300,000 - 349,999	139	22
\$ 350,000 - 399,999	152	22
\$ 400,000 - 499,999	170	9
\$ 500,000 - 599,999	109	2
\$ 600,000 - 699,999	106	2
\$ 700,000 - 799,999	92	3
\$ 800,000 - 899,999	48	
\$ 900,000 - 999,999	41	
\$ 1,000,000 - and over	45	
Total	1121	102

Time On Market Sort	M-SF	M-Condo
0 - 30	289	39
31-60	101	4
61-90	75	6
91-120	49	8
121-over	135	7
Total	649	64

