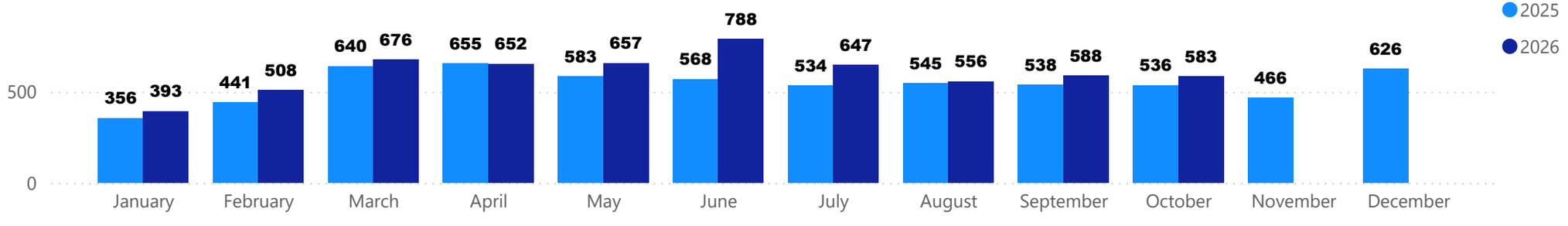
REALTORS® Association of Lake & Sumter Counties
Monthly Sales Trend Indicator 2026

Sales by Price Range - Single Family Homes & Villas

Price Range	January	February	March	April	May	June	July	August	September	October	November	December	Total
$ 1 - 49,999			1			2	1	1	1				6
$ 50,000 - 59,999	1		1			1		1					4
$ 60,000 - 69,999				1						1			2
$ 70,000 - 79,999	2				1	1	1		1				6
$ 80,000 - 89,999	1				1								2
$ 90,000 - 99,999					1	1	1		1				4
$ 100,000 - 119,999	2		5	3	1		2			2			15
$ 120,000 - 139,999	4	3	2	2	3	3	4	3		2			26
$ 140,000 - 159,999	3	5	2	4	5	5	7		1	5			37
$ 160,000 - 179,999	5	6	2	2	6	4	3	6	6	2			42
$ 180,000 - 199,999	1	12	7	6	6	11	12	9	11	5			80
$ 200,000 - 249,999	48	57	51	54	58	54	54	56	64	66			562
$ 250,000 - 299,999	61	75	106	102	93	106	96	75	69	95			878
$ 300,000 - 349,999	60	66	125	115	106	139	99	95	90	91			986
$ 350,000 - 399,999	54	74	102	99	102	118	75	65	73	76			838
$ 400,000 - 499,999	57	88	120	109	117	133	122	106	102	105			1059
$ 500,000 - 599,999	39	54	60	73	56	72	70	52	59	53			588
$ 600,000 - 699,999	22	29	42	32	43	52	38	31	37	24			350
$ 700,000 - 799,999	11	11	18	19	21	27	19	19	24	15			184
$ 800,000 - 899,999	6	10	10	12	11	23	14	14	18	18			136
$ 900,000 - 999,999	6	6	2	5	6	13	13	10	10	4			75
$ 1,000,000 - and over	10	12	20	14	20	23	16	13	21	19			168
Total	**393**	**508**	**676**	**652**	**657**	**788**	**647**	**556**	**588**	**583**			**6048**



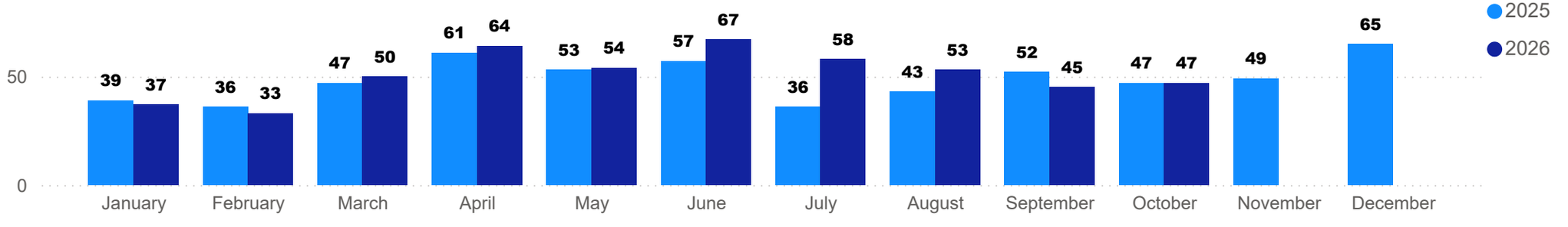
Source: Stellar MLS

11/5/2026 11:50:43 AM

REALTORS® Association of Lake & Sumter Counties
Monthly Sales Trend Indicator 2026

Sales by Price Range - Condominiums, Townhouses and Co-Ops

Price Range	January	February	March	April	May	June	July	August	September	October	November	December	Total
$ 1 - 49,999							1						1
$ 50,000 - 59,999		1											1
$ 60,000 - 69,999		1											1
$ 70,000 - 79,999							1		1				2
$ 80,000 - 89,999						1	1	2		1			5
$ 90,000 - 99,999	2			1		1		1	1				6
$ 100,000 - 119,999	1	1			1		1	1	1	1			7
$ 120,000 - 139,999	2	1	1	2	1		1	1	1				10
$ 140,000 - 159,999	2	1		1	2		5		1	2			14
$ 160,000 - 179,999	1	2		1	1	1	1						7
$ 180,000 - 199,999	1	2	2	1	6	4	1	1	2	2			22
$ 200,000 - 249,999	4	3	15	21	11	17	9	7	9	17			113
$ 250,000 - 299,999	6	3	8	7	7	11	13	10	5	7			77
$ 300,000 - 349,999	14	11	12	8	12	12	8	6	10	3			96
$ 350,000 - 399,999	3	5	4	13	7	8	13	13	7	8			81
$ 400,000 - 499,999		2	5	8	4	6	2	11	3	4			45
$ 500,000 - 599,999			1	1	2	5	1		3	2			15
$ 600,000 - 699,999	1		1						1				3
$ 700,000 - 799,999			1			1							2
$ 800,000 - 899,999													
$ 900,000 - 999,999													
$ 1,000,000 - and over													
Total	**37**	**33**	**50**	**64**	**54**	**67**	**58**	**53**	**45**	**47**			**508**



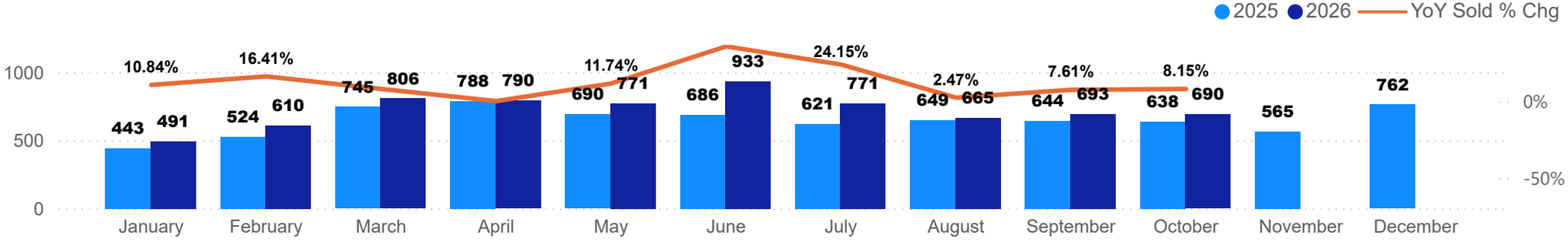
Source: Stellar MLS

11/5/2026 11:50:45 AM

REALTORS® Association of Lake & Sumter Counties
Monthly Sales Trend Indicator 2026

Sales by Price Range - Overall

Price Range	January	February	March	April	May	June	July	August	September	October	November	December	**Total**
$ 1 - 49,999	2	1	3	2	2	3	2	3	1	2			**21**
$ 50,000 - 59,999	2	2	3			2	3	1	1	1			**15**
$ 60,000 - 69,999	1	2	1	1	1		1	3	1	3			**14**
$ 70,000 - 79,999	2	1	5	3	5	1	7	1	4	3			**32**
$ 80,000 - 89,999	2	2	4	1	3	2	3	6	1	3			**27**
$ 90,000 - 99,999	3	3	5	3	3	6	1	3	5	1			**33**
$ 100,000 - 119,999	7	5	13	6	8	6	8	4	5	9			**71**
$ 120,000 - 139,999	19	13	15	13	11	10	11	8	11	11			**122**
$ 140,000 - 159,999	14	16	9	14	14	15	21	10	6	16			**135**
$ 160,000 - 179,999	12	16	12	8	13	9	10	15	18	7			**120**
$ 180,000 - 199,999	10	19	18	14	16	21	24	13	19	12			**166**
$ 200,000 - 249,999	59	68	74	86	79	93	72	72	80	94			**777**
$ 250,000 - 299,999	69	86	118	117	103	119	111	86	79	103			**991**
$ 300,000 - 349,999	77	79	137	126	119	156	109	104	101	96			**1104**
$ 350,000 - 399,999	59	82	106	119	111	129	89	79	82	85			**941**
$ 400,000 - 499,999	58	93	126	120	124	142	125	118	106	109			**1121**
$ 500,000 - 599,999	39	54	62	75	58	80	73	52	62	55			**610**
$ 600,000 - 699,999	23	29	44	32	43	52	39	31	38	24			**355**
$ 700,000 - 799,999	11	11	19	19	21	28	19	19	24	15			**186**
$ 800,000 - 899,999	6	10	10	12	11	23	14	14	18	18			**136**
$ 900,000 - 999,999	6	6	2	5	6	13	13	10	10	4			**75**
$ 1,000,000 - and over	10	12	20	14	20	23	16	13	21	19			**168**
Total	**491**	**610**	**806**	**790**	**771**	**933**	**771**	**665**	**693**	**690**			**7220**



Source: Stellar MLS

11/5/2026 11:50:47 AM

REALTORS® Association of Lake & Sumter Counties
Monthly Sales Trend Indicator 2026

Sales by Bedroom Count

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	**Total**
0													
1	4	10	4	6	2	6	11	7	2	8			**60**
2	138	159	189	181	173	202	168	144	157	176			**1687**
3	228	292	416	395	383	441	382	348	333	348			**3566**
4	94	114	160	164	170	218	166	121	151	117			**1475**
5	21	27	28	33	35	56	35	34	38	34			**341**
6+	6	8	9	11	8	10	9	11	12	7			**91**
Total	**491**	**610**	**806**	**790**	**771**	**933**	**771**	**665**	**693**	**690**			**7220**

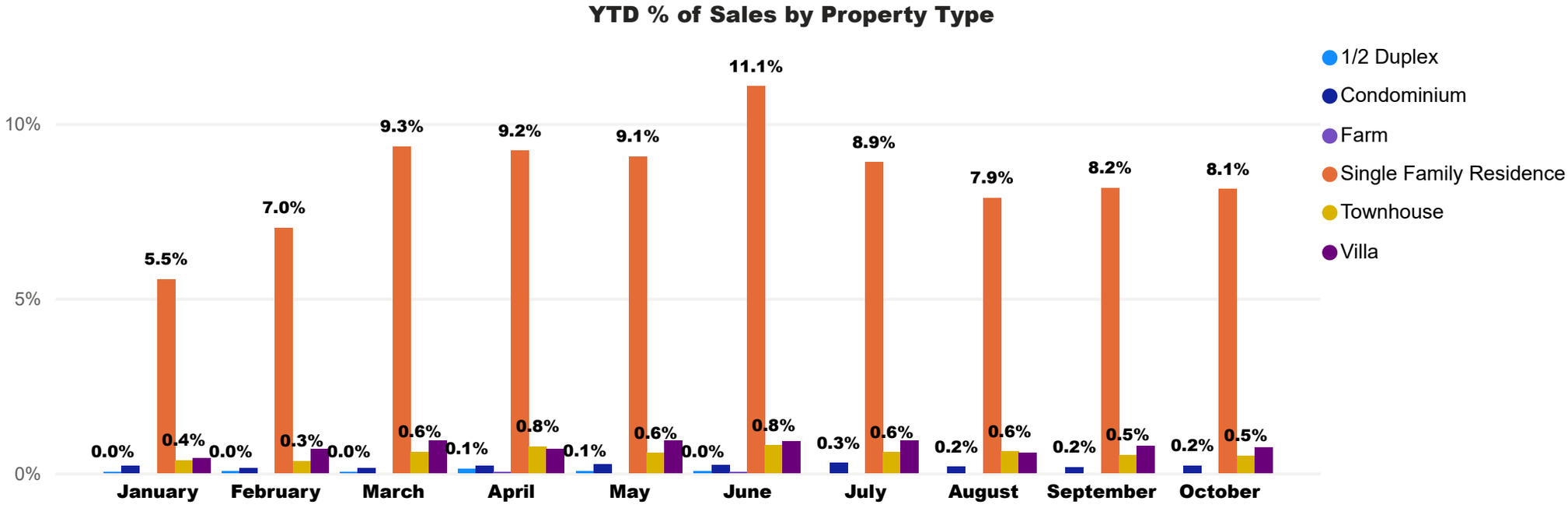
Sales by Bathroom Count

Bathrooms	January	February	March	April	May	June	July	August	September	October	November	December	**Total**
1	19	27	25	19	17	23	27	21	17	23			**218**
2	344	426	549	523	529	579	500	439	439	474			**4802**
3	93	110	182	195	157	230	184	149	168	144			**1612**
4	28	36	35	44	57	83	49	41	49	39			**461**
5	5	9	11	7	9	15	9	11	17	7			**100**
6+	2	2	4	2	2	3	2	4	3	3			**27**
Total	**491**	**610**	**806**	**790**	**771**	**933**	**771**	**665**	**693**	**690**			**7220**

REALTORS® Association of Lake & Sumter Counties
Monthly Sales Trend Indicator 2026

Sales by Housing Style

Property Type	January	February	March	April	May	June	July	August	September	October	November	December	**Total**
1/2 Duplex	2	3	1	8	4	3							**21**
Condominium	13	10	10	14	16	15	19	12	11	14			**134**
Farm				2		1							**3**
Single Family Residence	365	462	615	607	596	728	585	518	537	535			**5548**
Townhouse	24	23	40	50	38	52	39	41	34	33			**374**
Villa	28	46	61	45	61	60	62	38	51	48			**500**
Total	**432**	**544**	**727**	**726**	**715**	**859**	**705**	**609**	**633**	**630**			**6580**



Source: Stellar MLS

11/5/2026 11:50:50 AM

REALTORS® Association of Lake & Sumter Counties
Multiple Listing One Month Sales and Inventory Report - October - 2026

Price Range	Sold Units	Market Share	Average List Price	Average Sale Price	% List to Sell	Avg DOM	Inventory
$ 1 - 49,999							1
$ 50,000 - 59,999							2
$ 60,000 - 69,999	1	0%	65,000	60,000	92%	349	2
$ 70,000 - 79,999							
$ 80,000 - 89,999	1	0%	130,000	80,000	62%	32	4
$ 90,000 - 99,999							5
$ 100,000 - 119,999	3	0%	128,300	111,667	87%	47	6
$ 120,000 - 139,999	2	0%	142,000	135,750	96%	30	15
$ 140,000 - 159,999	7	1%	153,971	144,307	94%	65	15
$ 160,000 - 179,999	2	0%	209,950	172,926	82%	66	34
$ 180,000 - 199,999	7	1%	196,283	189,297	96%	101	44
$ 200,000 - 249,999	83	13%	237,121	228,428	96%	66	214
$ 250,000 - 299,999	102	16%	281,258	273,627	97%	68	363
$ 300,000 - 349,999	94	15%	331,201	323,035	98%	60	402
$ 350,000 - 399,999	84	13%	379,113	372,099	98%	51	362
$ 400,000 - 499,999	109	17%	459,866	448,026	97%	60	452
$ 500,000 - 599,999	55	9%	556,610	546,884	98%	38	262
$ 600,000 - 699,999	24	4%	664,762	647,067	97%	48	146
$ 700,000 - 799,999	15	2%	746,734	746,246	100%	27	90
$ 800,000 - 899,999	18	3%	878,428	849,469	97%	39	52
$ 900,000 - 999,999	4	1%	950,370	946,648	100%	105	39
$ 1,000,000 - and over	19	3%	1,526,491	1,451,402	95%	72	158
Total	**630**	**100%**	**431,102**	**419,379**	**97%**	**59**	**2668**

This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants.
The data reflects only The sales published through Stellar MLS and does not include all sales in The Reported areas.
Neither The Association/Board nor Stellar MLS is in any way responsible for its accuracy.

REALTORS® Association of Lake & Sumter Counties
Multiple Listing Year to Date Sales and Inventory Report - 2026

Price Range	Sold Units	Market Share	Average List Price	Average Sale Price	% List to Sell	Avg DOM	Inventory
$ 1 - 49,999	21	0.29%	50,147	38,117	76%	54	1
$ 50,000 - 59,999	15	0.21%	66,873	55,449	83%	51	2
$ 60,000 - 69,999	14	0.19%	84,171	63,679	76%	77	2
$ 70,000 - 79,999	32	0.44%	90,875	72,953	80%	97	
$ 80,000 - 89,999	27	0.37%	95,400	82,880	87%	99	4
$ 90,000 - 99,999	33	0.46%	109,876	94,112	86%	84	5
$ 100,000 - 119,999	71	0.98%	122,711	109,214	89%	88	6
$ 120,000 - 139,999	122	1.69%	138,731	129,420	93%	91	15
$ 140,000 - 159,999	135	1.87%	159,910	149,068	93%	78	15
$ 160,000 - 179,999	120	1.66%	178,149	169,483	95%	72	34
$ 180,000 - 199,999	166	2.30%	198,295	189,572	96%	78	44
$ 200,000 - 249,999	777	10.76%	233,769	226,655	97%	70	214
$ 250,000 - 299,999	991	13.73%	282,471	274,553	97%	76	363
$ 300,000 - 349,999	1104	15.29%	333,176	323,892	97%	70	402
$ 350,000 - 399,999	941	13.03%	381,224	373,244	98%	59	362
$ 400,000 - 499,999	1121	15.53%	455,060	443,990	98%	60	452
$ 500,000 - 599,999	610	8.45%	559,293	543,998	97%	60	262
$ 600,000 - 699,999	355	4.92%	667,640	647,611	97%	56	146
$ 700,000 - 799,999	186	2.58%	773,179	747,006	97%	60	90
$ 800,000 - 899,999	136	1.88%	882,260	847,769	96%	72	52
$ 900,000 - 999,999	75	1.04%	972,478	941,442	97%	72	39
$ 1,000,000 - and over	168	2.33%	1,481,910	1,409,118	95%	71	158
Total	**7220**	**100.00%**	**412,187**	**399,405**	**97%**	**67**	**2668**

This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants.
The data reflects only The sales published through Stellar MLS and does not include all sales in The Reported areas.
Neither The Association/Board nor Stellar MLS is in any way responsible for its accuracy.

REALTORS® Association of Lake & Sumter Counties

Four Year Sales and Inventory History 2022 - 2026. Compiled from Monthly Sales and Inventory Reports

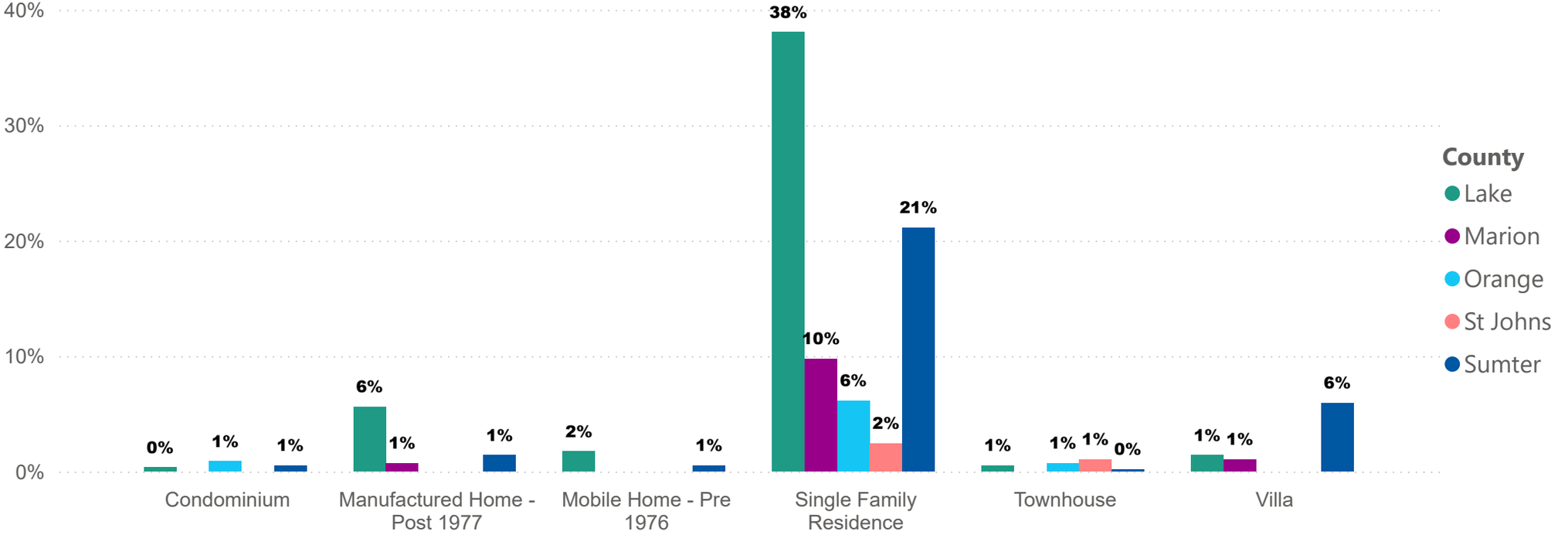
Month	Monthly Sales	Average List Price	Average Sales Price	% List to Sell	AVG DOM	Inventory	Months Inventory
11/30/2022	403	396,652	384,787	97%	39	1906	4.73
12/31/2022	478	399,479	384,250	96%	46	1772	3.71
01/31/2023	348	400,788	387,906	97%	53	1781	5.12
02/28/2023	472	385,322	371,010	96%	59	1724	3.65
03/31/2023	640	415,822	401,520	97%	58	1709	2.67
04/30/2023	617	413,883	401,073	97%	59	1644	2.66
05/31/2023	652	408,376	396,746	97%	56	1641	2.52
06/30/2023	665	426,564	414,978	97%	54	1669	2.51
07/31/2023	591	419,697	408,780	97%	51	1692	2.86
08/31/2023	592	428,033	418,038	98%	56	1655	2.80
09/30/2023	549	437,149	426,947	98%	56	1812	3.30
10/31/2023	528	443,008	431,419	97%	59	1893	3.59
11/30/2023	479	445,591	433,133	97%	65	1955	4.08
12/31/2023	599	465,737	452,693	97%	70	1942	3.24
01/31/2024	386	436,144	420,560	96%	72	1980	5.13
02/29/2024	519	431,929	419,617	97%	71	1969	3.79
03/31/2024	609	444,303	432,764	97%	66	1958	3.22
04/30/2024	670	442,713	431,347	97%	62	2050	3.06
05/31/2024	675	452,643	440,832	97%	66	2091	3.10
06/30/2024	585	459,842	448,841	98%	62	2265	3.87
07/31/2024	578	451,162	438,581	97%	61	2268	3.92
08/31/2024	549	440,884	427,328	97%	57	2323	4.23
09/30/2024	547	445,627	431,630	97%	61	2377	4.35
10/31/2024	546	424,213	412,728	97%	74	2387	4.37
11/30/2024	549	439,639	425,567	97%	68	2422	4.41
12/31/2024	658	465,091	451,433	97%	63	2409	3.66
01/31/2025	396	448,384	433,275	97%	73	2630	6.64
02/28/2025	478	434,101	420,059	97%	80	2694	5.64
03/31/2025	690	453,947	439,610	97%	77	2711	3.93
04/30/2025	717	439,993	424,836	97%	73	2774	3.87
05/31/2025	638	427,711	412,876	97%	69	2806	4.40
06/30/2025	626	443,117	428,590	97%	70	2902	4.64
07/31/2025	574	435,337	420,223	97%	79	2829	4.93
08/31/2025	590	445,806	430,141	96%	81	2839	4.81
09/30/2025	592	439,397	423,728	96%	77	2778	4.69
10/31/2025	584	444,188	427,107	96%	77	2734	4.68
11/30/2025	517	434,573	419,448	97%	83	2687	5.20
12/31/2025	696	449,741	434,664	97%	70	2687	3.86
01/31/2026	432	418,523	403,094	96%	81	2768	6.41
02/28/2026	544	425,421	412,607	97%	90	2787	5.12
03/31/2026	727	435,940	422,040	97%	83	2807	3.86
04/30/2026	726	418,416	406,445	97%	75	2737	3.77
05/31/2026	715	432,993	420,459	97%	74	2660	3.72
06/30/2026	859	447,977	434,601	97%	71	2659	3.10
07/31/2026	705	436,491	423,774	97%	79	2680	3.80
08/31/2026	609	430,546	419,007	97%	68	2716	4.46
09/30/2026	633	454,925	440,901	97%	70	2732	4.32
10/31/2026	630	431,102	419,379	97%	67	2668	4.23

REALTORS® Association of Lake & Sumter Counties October - 2026

Top 5 Unit Sales by County and Property Type

***Counties with the same % of Sales maybe Included.**

Property Type	Lake	Marion	Orange	St Johns	Sumter	**Total**
Condominium	0%		1%		1%	**2%**
Manufactured Home - Post 1977	6%	1%			1%	**8%**
Mobile Home - Pre 1976	2%				1%	**2%**
Single Family Residence	38%	10%	6%	2%	21%	**77%**
Townhouse	1%		1%	1%	0%	**2%**
Villa	1%	1%			6%	**8%**
Total	**48%**	**12%**	**8%**	**3%**	**30%**	**100%**



Source: Stellar MLS

11/5/2026 11:51:04 AM

Board/Association:	State	Month	Year
Lake and Sumter	FL	October	2026

National Association of Realtors®
700 Eleventh Street, NW
Washington, DC 20001-4507

Email: data@realtors.com
Fax: 202-383-7568
Questions: 202-383-1276

Single-Family Units
Number of Bedrooms

Price Range	2 or Less	3	4 or More	Total
$ 1 - 49,999				
$ 50,000 - 59,999				
$ 60,000 - 69,999	1			1
$ 70,000 - 79,999				
$ 80,000 - 89,999				
$ 90,000 - 99,999				
$ 100,000 - 119,999	1	1		2
$ 120,000 - 139,999	2			2
$ 140,000 - 159,999	3	2		5
$ 160,000 - 179,999	2			2
$ 180,000 - 199,999	2	1	2	5
$ 200,000 - 249,999	38	27	1	66
$ 250,000 - 299,999	42	48	5	95
$ 300,000 - 349,999	12	65	14	91
$ 350,000 - 399,999	10	43	23	76
$ 400,000 - 499,999	5	67	33	105
$ 500,000 - 599,999	3	25	25	53
$ 600,000 - 699,999	1	8	15	24
$ 700,000 - 799,999		6	9	15
$ 800,000 - 899,999		6	12	18
$ 900,000 - 999,999		2	2	4
$ 1,000,000 - and over		7	12	19
Total	**122**	**308**	**153**	**583**

Condominium / Cooperative Units
Number of Bedrooms

Price Range	2 or Less	3	4 or More	Total
$ 1 - 49,999				
$ 50,000 - 59,999				
$ 60,000 - 69,999				
$ 70,000 - 79,999				
$ 80,000 - 89,999	1			1
$ 90,000 - 99,999				
$ 100,000 - 119,999	1			1
$ 120,000 - 139,999				
$ 140,000 - 159,999	2			2
$ 160,000 - 179,999				
$ 180,000 - 199,999	2			2
$ 200,000 - 249,999	11	6		17
$ 250,000 - 299,999		6	1	7
$ 300,000 - 349,999	1	2		3
$ 350,000 - 399,999	2	4	2	8
$ 400,000 - 499,999	1	3		4
$ 500,000 - 599,999		1	1	2
$ 600,000 - 699,999				
$ 700,000 - 799,999				
$ 800,000 - 899,999				
$ 900,000 - 999,999				
$ 1,000,000 - and over				
Total	**21**	**22**	**4**	**47**

Active Listings
(Unsold Homes)

Price Range	M-SF	M-Condo
$ 1 - 49,999	1	
$ 50,000 - 59,999		2
$ 60,000 - 69,999	1	1
$ 70,000 - 79,999		
$ 80,000 - 89,999	1	3
$ 90,000 - 99,999	1	4
$ 100,000 - 119,999	1	5
$ 120,000 - 139,999	6	8
$ 140,000 - 159,999	6	8
$ 160,000 - 179,999	23	12
$ 180,000 - 199,999	21	18
$ 200,000 - 249,999	173	37
$ 250,000 - 299,999	318	41
$ 300,000 - 349,999	361	28
$ 350,000 - 399,999	328	22
$ 400,000 - 499,999	426	16
$ 500,000 - 599,999	244	9
$ 600,000 - 699,999	138	5
$ 700,000 - 799,999	85	
$ 800,000 - 899,999	50	
$ 900,000 - 999,999	41	
$ 1,000,000 - and over	148	1
Total	**2373**	**220**

Sales Pending
(Under Contract)

Price Range	M-SF	M-Condo
$ 1 - 49,999		1
$ 50,000 - 59,999		
$ 60,000 - 69,999		
$ 70,000 - 79,999		
$ 80,000 - 89,999	2	1
$ 90,000 - 99,999		
$ 100,000 - 119,999	1	1
$ 120,000 - 139,999	4	1
$ 140,000 - 159,999	3	4
$ 160,000 - 179,999	4	2
$ 180,000 - 199,999	12	5
$ 200,000 - 249,999	68	10
$ 250,000 - 299,999	114	15
$ 300,000 - 349,999	110	13
$ 350,000 - 399,999	110	24
$ 400,000 - 499,999	128	10
$ 500,000 - 599,999	107	1
$ 600,000 - 699,999	71	
$ 700,000 - 799,999	67	1
$ 800,000 - 899,999	49	
$ 900,000 - 999,999	18	
$ 1,000,000 - and over	23	
Total	**891**	**89**

Time On Market Sort	M-SF	M-Condo
0 - 30	292	22
31-60	93	10
61-90	67	4
91-120	35	3
121-over	96	8
Total	**583**	**47**

Source: Stellar MLS

11/5/2026 11:51:06 AM