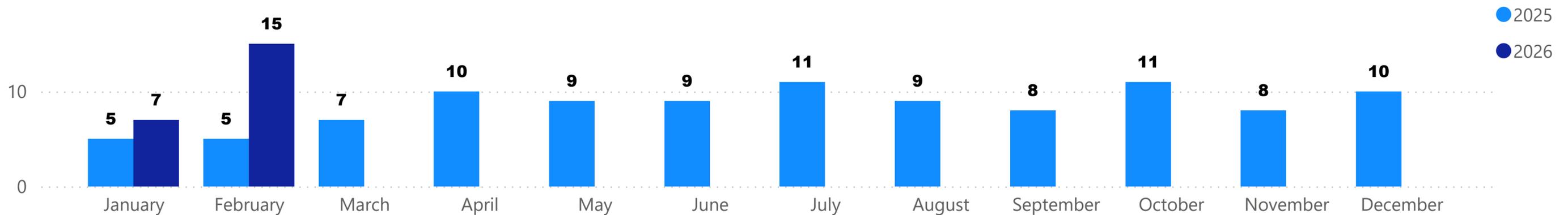




Lake Wales Association of REALTORS® Monthly Sales Trend Indicator 2026

Sales by Price Range - Single Family Homes & Villas

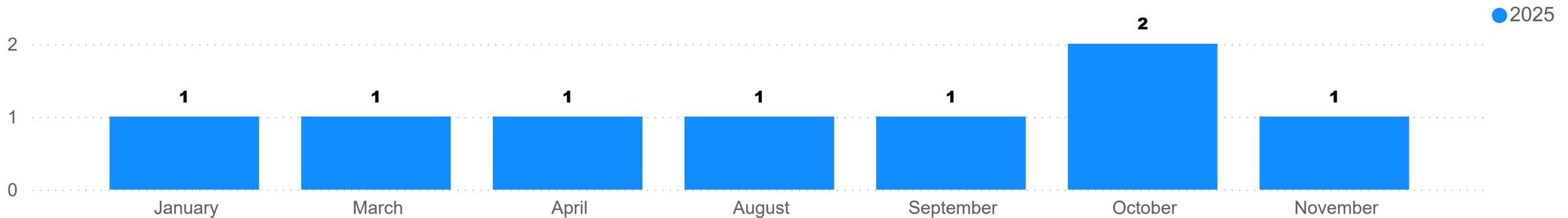
Price Range	January	February	March	April	May	June	July	August	September	October	November	December	Total
\$ 1 - 49,999													
\$ 50,000 - 59,999		1											1
\$ 60,000 - 69,999													
\$ 70,000 - 79,999													
\$ 80,000 - 89,999													
\$ 90,000 - 99,999													
\$ 100,000 - 119,999		1											1
\$ 120,000 - 139,999													
\$ 140,000 - 159,999		2											2
\$ 160,000 - 179,999	1	1											2
\$ 180,000 - 199,999													
\$ 200,000 - 249,999	1	4											5
\$ 250,000 - 299,999	2	3											5
\$ 300,000 - 349,999	1												1
\$ 350,000 - 399,999	1	2											3
\$ 400,000 - 499,999													
\$ 500,000 - 599,999		1											1
\$ 600,000 - 699,999													
\$ 700,000 - 799,999													
\$ 800,000 - 899,999													
\$ 900,000 - 999,999	1												1
\$ 1,000,000 - and over													
Total	7	15											22



Lake Wales Association of REALTORS® Monthly Sales Trend Indicator All Years

Sales by Price Range - Condominiums, Townhouses and Co-Ops

Price Range	January	February	March	April	May	June	July	August	September	October	November	December	Total
\$ 1 - 49,999													
\$ 50,000 - 59,999													
\$ 60,000 - 69,999													
\$ 70,000 - 79,999													
\$ 80,000 - 89,999													
\$ 90,000 - 99,999													
\$ 100,000 - 119,999													
\$ 120,000 - 139,999													
\$ 140,000 - 159,999													
\$ 160,000 - 179,999													
\$ 180,000 - 199,999													
\$ 200,000 - 249,999													
\$ 250,000 - 299,999													
\$ 300,000 - 349,999													
\$ 350,000 - 399,999													
\$ 400,000 - 499,999													
\$ 500,000 - 599,999													
\$ 600,000 - 699,999													
\$ 700,000 - 799,999													
\$ 800,000 - 899,999													
\$ 900,000 - 999,999													
\$ 1,000,000 - and over													
Total													

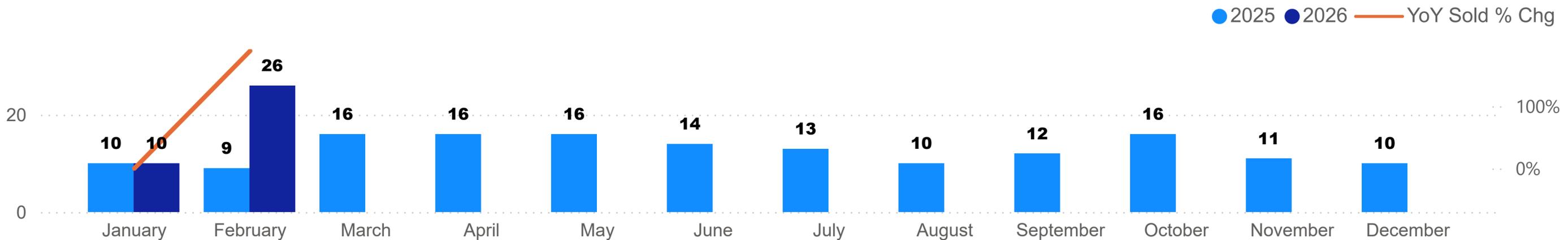




Lake Wales Association of REALTORS® Monthly Sales Trend Indicator 2026

Sales by Price Range - Overall

Price Range	January	February	March	April	May	June	July	August	September	October	November	December	Total
\$ 1 - 49,999		1											1
\$ 50,000 - 59,999		2											2
\$ 60,000 - 69,999	1												1
\$ 70,000 - 79,999													
\$ 80,000 - 89,999													
\$ 90,000 - 99,999		1											1
\$ 100,000 - 119,999		2											2
\$ 120,000 - 139,999													
\$ 140,000 - 159,999	1	5											6
\$ 160,000 - 179,999	1	1											2
\$ 180,000 - 199,999		1											1
\$ 200,000 - 249,999	1	5											6
\$ 250,000 - 299,999	3	5											8
\$ 300,000 - 349,999	1												1
\$ 350,000 - 399,999	1	2											3
\$ 400,000 - 499,999													
\$ 500,000 - 599,999		1											1
\$ 600,000 - 699,999													
\$ 700,000 - 799,999													
\$ 800,000 - 899,999													
\$ 900,000 - 999,999	1												1
\$ 1,000,000 - and over													
Total	10	26											36



Lake Wales Association of REALTORS® Monthly Sales Trend Indicator 2026

Sales by Bedroom Count

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
1	2	3											5
2	1	12											13
3	5	9											14
4	1	2											3
6+	1												1
Total	10	26											36

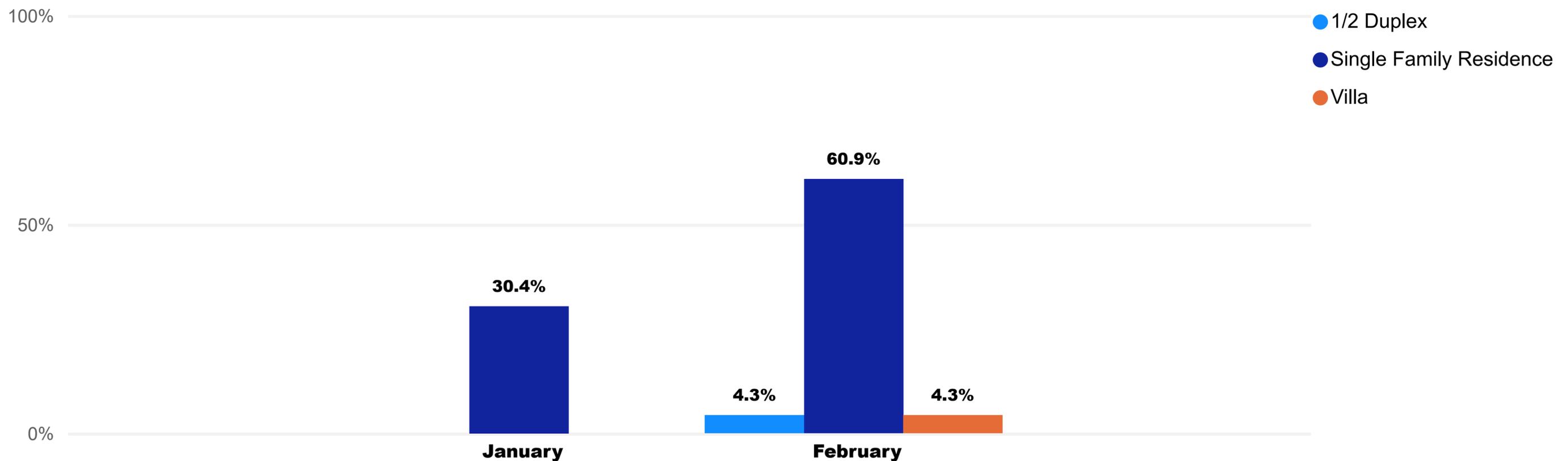
Sales by Bathroom Count

Bathrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
1	3	5											8
2	5	17											22
3	1	4											5
6+	1												1
Total	10	26											36

Sales by Housing Style

Property Type	January	February	March	April	May	June	July	August	September	October	November	December	Total
1/2 Duplex		1											1
Single Family Residence	7	14											21
Villa		1											1
Total	7	16											23

YTD % of Sales by Property Type





Lake Wales Association of REALTORS®

Multiple Listing One Month Sales and Inventory Report - February - 2026

Price Range	Sold Units	Market Share	Average List Price	Average Sale Price	% List to Sell	Avg DOM	Inventory
\$ 1 - 49,999							
\$ 50,000 - 59,999	1	6%	75,000	55,000	73%	1	
\$ 60,000 - 69,999							1
\$ 70,000 - 79,999							
\$ 80,000 - 89,999							
\$ 90,000 - 99,999							2
\$ 100,000 - 119,999	1	6%	104,900	104,400	100%	229	1
\$ 120,000 - 139,999							4
\$ 140,000 - 159,999	3	19%	166,633	151,000	91%	54	1
\$ 160,000 - 179,999	1	6%	150,000	175,000	117%	8	4
\$ 180,000 - 199,999							2
\$ 200,000 - 249,999	4	25%	230,850	229,500	99%	147	11
\$ 250,000 - 299,999	3	19%	281,333	266,333	95%	83	10
\$ 300,000 - 349,999							9
\$ 350,000 - 399,999	2	13%	359,450	366,950	102%	12	9
\$ 400,000 - 499,999							12
\$ 500,000 - 599,999	1	6%	530,000	520,000	98%	29	3
\$ 600,000 - 699,999							1
\$ 700,000 - 799,999							1
\$ 800,000 - 899,999							
\$ 900,000 - 999,999							1
\$ 1,000,000 - and over							1
Total	16	100%	240,381	234,894	98%	81	73

This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants. The data reflects only The sales published through Stellar MLS and does not include all sales in The Reported areas. Neither The Association/Board nor Stellar MLS is in any way responsible for its accuracy.



Lake Wales Association of REALTORS® Multiple Listing Year to Date Sales and Inventory Report - 2026

Price Range	Sold Units	Market Share	Average List Price	Average Sale Price	% List to Sell	Avg DOM	Inventory
\$ 1 - 49,999	1	2.78%	45,000	45,000	100%	321	
\$ 50,000 - 59,999	2	5.56%	67,250	54,750	81%	18	
\$ 60,000 - 69,999	1	2.78%	70,000	62,000	89%	117	1
\$ 70,000 - 79,999							
\$ 80,000 - 89,999							
\$ 90,000 - 99,999	1	2.78%	93,000	90,000	97%	12	2
\$ 100,000 - 119,999	2	5.56%	107,450	107,200	100%	249	1
\$ 120,000 - 139,999							4
\$ 140,000 - 159,999	6	16.67%	159,800	146,333	92%	59	1
\$ 160,000 - 179,999	2	5.56%	164,950	169,250	103%	118	4
\$ 180,000 - 199,999	1	2.78%	199,000	195,000	98%	12	2
\$ 200,000 - 249,999	6	16.67%	224,533	221,133	98%	103	11
\$ 250,000 - 299,999	8	22.22%	271,963	265,050	97%	119	10
\$ 300,000 - 349,999	1	2.78%	349,999	325,000	93%	129	9
\$ 350,000 - 399,999	3	8.33%	364,600	364,633	100%	39	9
\$ 400,000 - 499,999							12
\$ 500,000 - 599,999	1	2.78%	530,000	520,000	98%	29	3
\$ 600,000 - 699,999							1
\$ 700,000 - 799,999							1
\$ 800,000 - 899,999							
\$ 900,000 - 999,999	1	2.78%	960,000	960,000	100%	73	1
\$ 1,000,000 - and over							1
Total	36	100.00%	236,161	229,958	97%	97	73

This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants. The data reflects only The sales published through Stellar MLS and does not include all sales in The Reported areas. Neither The Association/Board nor Stellar MLS is in any way responsible for its accuracy.

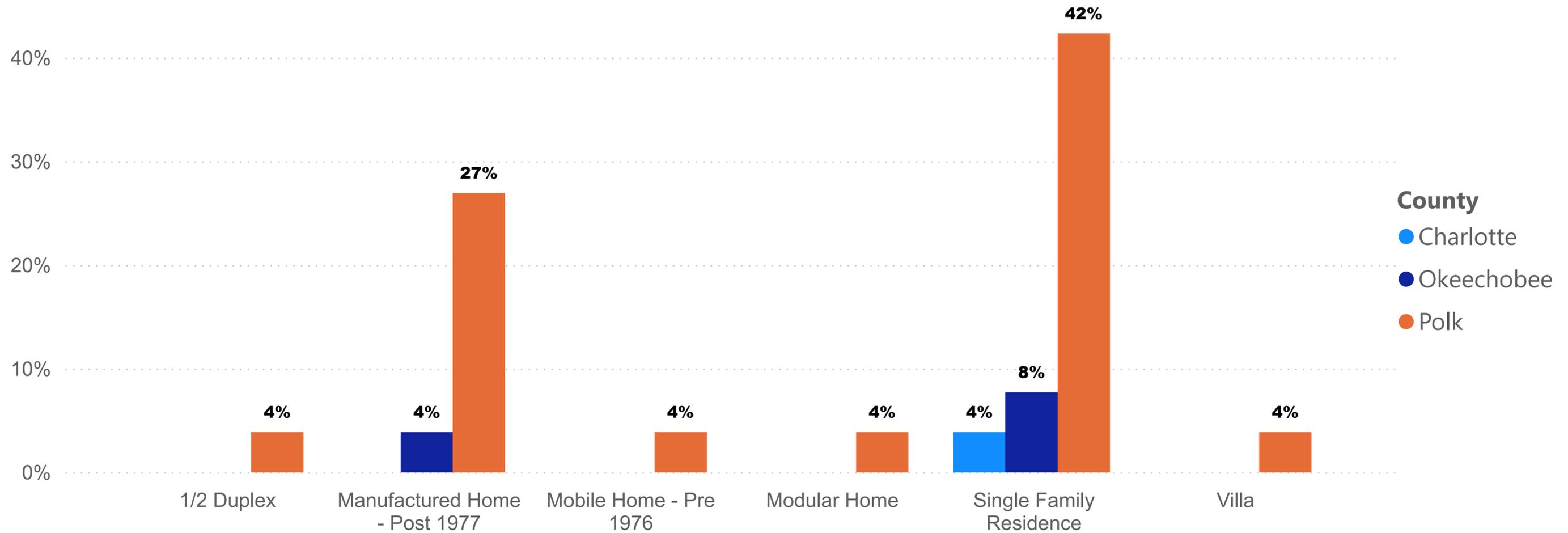
Four Year Sales and Inventory History 2022 - 2026. Compiled from Monthly Sales and Inventory Reports

Month	Monthly Sales	Average List Price	Average Sales Price	% List to Sell	AVG DOM	Inventory	Months Inventory
03/31/2022	16	284,194	272,333	96%	64	25	1.56
04/30/2022	17	260,747	258,376	99%	25	25	1.47
05/31/2022	13	336,046	317,569	95%	20	29	2.23
06/30/2022	16	257,356	256,250	100%	10	33	2.06
07/31/2022	18	267,528	258,911	97%	22	32	1.78
08/31/2022	9	241,189	236,333	98%	53	39	4.33
09/30/2022	8	258,975	244,925	95%	28	40	5.00
10/31/2022	11	410,473	399,250	97%	64	42	3.82
11/30/2022	7	296,471	279,271	94%	43	40	5.71
12/31/2022	11	257,408	244,845	95%	37	29	2.64
01/31/2023	11	284,618	265,818	93%	59	28	2.55
02/28/2023	7	263,200	255,929	97%	50	34	4.86
03/31/2023	17	323,776	305,676	94%	74	32	1.88
04/30/2023	9	241,444	235,222	97%	41	33	3.67
05/31/2023	9	301,911	288,378	96%	133	28	3.11
06/30/2023	16	346,794	338,331	98%	46	29	1.81
07/31/2023	4	342,450	336,250	98%	36	29	7.25
08/31/2023	10	227,000	203,258	90%	64	29	2.90
09/30/2023	10	300,470	291,539	97%	64	35	3.50
10/31/2023	10	307,240	290,470	95%	49	34	3.40
11/30/2023	9	216,600	214,122	99%	47	41	4.56
12/31/2023	7	194,400	184,021	95%	41	38	5.43
01/31/2024	11	180,164	173,718	96%	54	40	3.64
02/29/2024	9	328,144	313,915	96%	48	36	4.00
03/31/2024	12	233,667	225,183	96%	64	37	3.08
04/30/2024	10	272,280	269,490	99%	47	33	3.30
05/31/2024	13	338,400	312,615	92%	60	38	2.92
06/30/2024	5	400,780	371,700	93%	67	43	8.60
07/31/2024	6	217,150	207,983	96%	37	37	6.17
08/31/2024	11	298,518	291,073	98%	84	45	4.09
09/30/2024	5	434,480	406,200	93%	71	45	9.00
10/31/2024	5	224,800	224,670	100%	63	46	9.20
11/30/2024	3	359,633	346,333	96%	119	39	13.00
12/31/2024	9	348,278	327,033	94%	112	40	4.44
01/31/2025	6	265,217	244,067	92%	99	43	7.17
02/28/2025	5	297,960	285,500	96%	133	50	10.00
03/31/2025	8	284,150	268,925	95%	113	55	6.88
04/30/2025	12	287,642	282,158	98%	67	62	5.17
05/31/2025	9	308,578	292,767	95%	69	69	7.67
06/30/2025	9	292,456	282,078	96%	117	64	7.11
07/31/2025	11	313,698	303,906	97%	115	65	5.91
08/31/2025	10	303,120	296,920	98%	104	68	6.80
09/30/2025	9	239,589	222,667	93%	45	65	7.22
10/31/2025	13	276,969	264,923	96%	103	67	5.15
11/30/2025	9	236,355	221,877	94%	91	68	7.56
12/31/2025	10	277,830	267,140	96%	144	72	7.20
01/31/2026	7	370,500	362,471	98%	161	69	9.86
02/28/2026	16	240,381	234,894	98%	81	73	4.56

Top 5 Unit Sales by County and Property Type

** Counties with the same % of Sales maybe Included.*

Property Type	Charlotte	Okeechobee	Polk	Total
1/2 Duplex			4%	4%
Manufactured Home - Post 1977		4%	27%	31%
Mobile Home - Pre 1976			4%	4%
Modular Home			4%	4%
Single Family Residence	4%	8%	42%	54%
Villa			4%	4%
Total	4%	12%	85%	100%



Board/Association: State Month Year
 ▲ Lake Wales FL February 2026

National Association of Realtors®
 700 Eleventh Street, NW
 Washington, DC 20001-4507

Email: data@realtors.com
 Fax: 202-383-7568
 Questions: 202-383-1276

**Single-Family Units
 Number of Bedrooms**

**Condominium / Cooperative Units
 Number of Bedrooms**

**Active Listings
 (Unsold Homes)**

**Sales Pending
 (Under Contract)**

Price Range ▲	2 or Less	3	4 or More	Total
\$ 1 - 49,999				
\$ 50,000 - 59,999	1			1
\$ 60,000 - 69,999				
\$ 70,000 - 79,999				
\$ 80,000 - 89,999				
\$ 90,000 - 99,999				
\$ 100,000 - 119,999	1			1
\$ 120,000 - 139,999				
\$ 140,000 - 159,999	2			2
\$ 160,000 - 179,999		1		1
\$ 180,000 - 199,999				
\$ 200,000 - 249,999	1	2	1	4
\$ 250,000 - 299,999	1	2		3
\$ 300,000 - 349,999				
\$ 350,000 - 399,999		2		2
\$ 400,000 - 499,999				
\$ 500,000 - 599,999			1	1
\$ 600,000 - 699,999				
\$ 700,000 - 799,999				
\$ 800,000 - 899,999				
\$ 900,000 - 999,999				
\$ 1,000,000 - and over				
Total	6	7	2	15

Price Range	2 or Less	3	4 or More	Total
\$ 1 - 49,999				
\$ 50,000 - 59,999				
\$ 60,000 - 69,999				
\$ 70,000 - 79,999				
\$ 80,000 - 89,999				
\$ 90,000 - 99,999				
\$ 100,000 - 119,999				
\$ 120,000 - 139,999				
\$ 140,000 - 159,999				
\$ 160,000 - 179,999				
\$ 180,000 - 199,999				
\$ 200,000 - 249,999				
\$ 250,000 - 299,999				
\$ 300,000 - 349,999				
\$ 350,000 - 399,999				
\$ 400,000 - 499,999				
\$ 500,000 - 599,999				
\$ 600,000 - 699,999				
\$ 700,000 - 799,999				
\$ 800,000 - 899,999				
\$ 900,000 - 999,999				
\$ 1,000,000 - and over				
Total				

Price Range ▲	M-SF	M-Condo
\$ 1 - 49,999		
\$ 50,000 - 59,999		
\$ 60,000 - 69,999		1
\$ 70,000 - 79,999		
\$ 80,000 - 89,999		
\$ 90,000 - 99,999	2	1
\$ 100,000 - 119,999		1
\$ 120,000 - 139,999		2
\$ 140,000 - 159,999	1	
\$ 160,000 - 179,999	2	
\$ 180,000 - 199,999	1	1
\$ 200,000 - 249,999	9	
\$ 250,000 - 299,999	11	
\$ 300,000 - 349,999	8	1
\$ 350,000 - 399,999	7	
\$ 400,000 - 499,999	12	
\$ 500,000 - 599,999	3	
\$ 600,000 - 699,999	1	
\$ 700,000 - 799,999	1	
\$ 800,000 - 899,999		
\$ 900,000 - 999,999	1	
\$ 1,000,000 - and over	1	
Total	60	7

Price Range ▲	M-SF	M-Condo
\$ 1 - 49,999		
\$ 50,000 - 59,999		
\$ 60,000 - 69,999		
\$ 70,000 - 79,999		
\$ 80,000 - 89,999		
\$ 90,000 - 99,999		
\$ 100,000 - 119,999		
\$ 120,000 - 139,999		1
\$ 140,000 - 159,999		
\$ 160,000 - 179,999	1	
\$ 180,000 - 199,999	1	
\$ 200,000 - 249,999	7	
\$ 250,000 - 299,999	1	
\$ 300,000 - 349,999	1	
\$ 350,000 - 399,999	3	
\$ 400,000 - 499,999	2	
\$ 500,000 - 599,999		
\$ 600,000 - 699,999		
\$ 700,000 - 799,999	1	
\$ 800,000 - 899,999		
\$ 900,000 - 999,999		
\$ 1,000,000 - and over		
Total	17	1

Time On Market Sort	M-SF	M-Condo
0 - 30	10	
31-60	2	
121-over	3	
Total	15	

