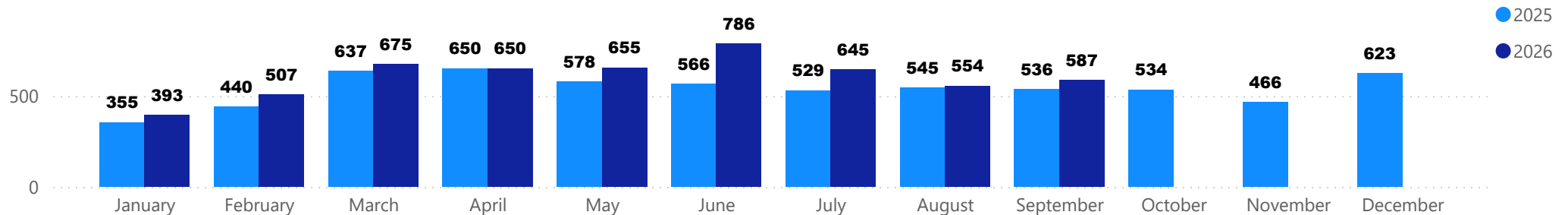




REALTORS® Association of Lake & Sumter Counties Monthly Sales Trend Indicator 2026

Sales by Price Range - Single Family Homes & Villas

Price Range	January	February	March	April	May	June	July	August	September	October	November	December	Total
\$ 1 - 49,999			1			2	1	1	1				6
\$ 50,000 - 59,999	1		1			1		1					4
\$ 60,000 - 69,999				1									1
\$ 70,000 - 79,999	2				1	1	1		1				6
\$ 80,000 - 89,999	1				1								2
\$ 90,000 - 99,999					1	1	1		1				4
\$ 100,000 - 119,999	2		5	3	1		2						13
\$ 120,000 - 139,999	4	3	2	2	3	3	4	3					24
\$ 140,000 - 159,999	3	5	2	4	5	5	7		1				32
\$ 160,000 - 179,999	5	6	2	2	6	4	3	6	6				40
\$ 180,000 - 199,999	1	12	7	5	6	11	12	9	11				74
\$ 200,000 - 249,999	48	57	51	53	57	53	54	56	63				492
\$ 250,000 - 299,999	61	75	105	102	93	105	96	74	69				780
\$ 300,000 - 349,999	60	66	125	115	105	139	99	95	90				894
\$ 350,000 - 399,999	54	74	102	99	102	118	75	65	73				762
\$ 400,000 - 499,999	57	88	120	109	117	133	122	106	102				954
\$ 500,000 - 599,999	39	54	60	73	56	72	70	52	59				535
\$ 600,000 - 699,999	22	29	42	32	43	52	37	31	37				325
\$ 700,000 - 799,999	11	11	18	19	21	27	19	19	24				169
\$ 800,000 - 899,999	6	9	10	12	11	23	14	14	18				117
\$ 900,000 - 999,999	6	6	2	5	6	13	13	9	10				70
\$ 1,000,000 - and over	10	12	20	14	20	23	15	13	21				148
Total	393	507	675	650	655	786	645	554	587				5452

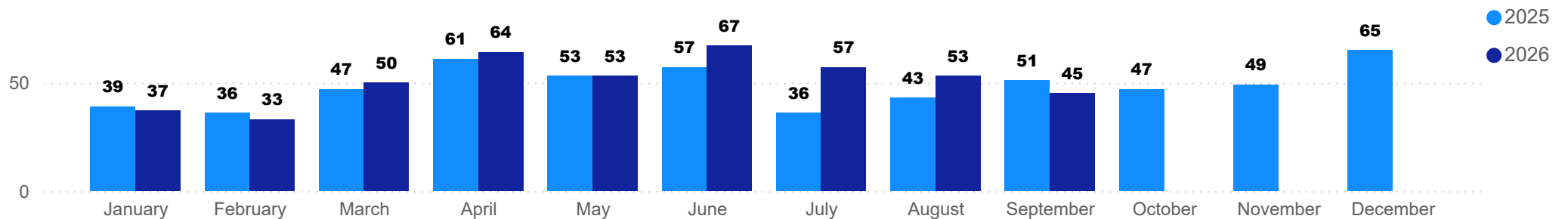




REALTORS® Association of Lake & Sumter Counties Monthly Sales Trend Indicator 2026

Sales by Price Range - Condominiums, Townhouses and Co-Ops

Price Range	January	February	March	April	May	June	July	August	September	October	November	December	Total
\$ 1 - 49,999							1						1
\$ 50,000 - 59,999		1											1
\$ 60,000 - 69,999		1											1
\$ 70,000 - 79,999							1		1				2
\$ 80,000 - 89,999						1	1	2					4
\$ 90,000 - 99,999	2			1		1		1	1				6
\$ 100,000 - 119,999	1	1			1		1	1	1				6
\$ 120,000 - 139,999	2	1	1	2	1		1	1	1				10
\$ 140,000 - 159,999	2	1		1	2		4		1				11
\$ 160,000 - 179,999	1	2		1	1	1	1						7
\$ 180,000 - 199,999	1	2	2	1	6	4	1	1	2				20
\$ 200,000 - 249,999	4	3	15	21	11	17	9	7	9				96
\$ 250,000 - 299,999	6	3	8	7	7	11	13	10	5				70
\$ 300,000 - 349,999	14	11	12	8	11	12	8	6	10				92
\$ 350,000 - 399,999	3	5	4	13	7	8	13	13	7				73
\$ 400,000 - 499,999		2	5	8	4	6	2	11	3				41
\$ 500,000 - 599,999			1	1	2	5	1		3				13
\$ 600,000 - 699,999	1		1						1				3
\$ 700,000 - 799,999			1			1							2
\$ 800,000 - 899,999													
\$ 900,000 - 999,999													
\$ 1,000,000 - and over													
Total	37	33	50	64	53	67	57	53	45				459

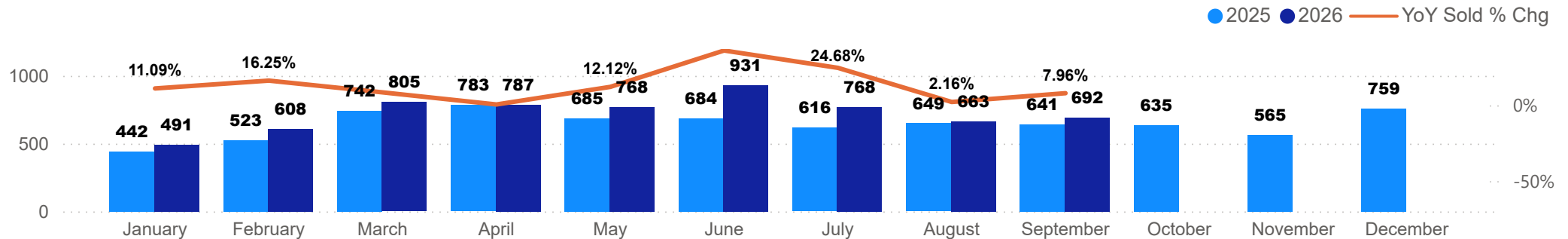




REALTORS® Association of Lake & Sumter Counties Monthly Sales Trend Indicator 2026

Sales by Price Range - Overall

Price Range	January	February	March	April	May	June	July	August	September	October	November	December	Total
\$ 1 - 49,999	2	1	3	2	2	3	2	3	1				19
\$ 50,000 - 59,999	2	2	3			2	3	1	1				14
\$ 60,000 - 69,999	1	2	1	1	1		1	3	1				11
\$ 70,000 - 79,999	2	1	5	3	5	1	7	1	4				29
\$ 80,000 - 89,999	2	2	4	1	3	2	3	6	1				24
\$ 90,000 - 99,999	3	3	5	3	3	6	1	3	5				32
\$ 100,000 - 119,999	7	5	13	6	8	6	8	4	5				62
\$ 120,000 - 139,999	19	13	15	13	11	10	11	8	11				111
\$ 140,000 - 159,999	14	16	9	14	14	15	20	10	6				118
\$ 160,000 - 179,999	12	15	12	7	13	9	10	15	18				111
\$ 180,000 - 199,999	10	19	18	13	16	21	24	13	19				153
\$ 200,000 - 249,999	59	68	74	85	78	92	72	72	79				679
\$ 250,000 - 299,999	69	86	117	117	103	118	111	85	79				885
\$ 300,000 - 349,999	77	79	137	126	117	156	109	104	101				1006
\$ 350,000 - 399,999	59	82	106	119	111	129	89	79	82				856
\$ 400,000 - 499,999	58	93	126	120	124	142	125	118	106				1012
\$ 500,000 - 599,999	39	54	62	75	58	80	73	52	62				555
\$ 600,000 - 699,999	23	29	44	32	43	52	38	31	38				330
\$ 700,000 - 799,999	11	11	19	19	21	28	19	19	24				171
\$ 800,000 - 899,999	6	9	10	12	11	23	14	14	18				117
\$ 900,000 - 999,999	6	6	2	5	6	13	13	9	10				70
\$ 1,000,000 - and over	10	12	20	14	20	23	15	13	21				148
Total	491	608	805	787	768	931	768	663	692				6513





REALTORS® Association of Lake & Sumter Counties

Monthly Sales Trend Indicator 2026

Sales by Bedroom Count

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
0													
1	4	10	4	6	2	6	11	7	2				52
2	138	159	189	180	172	202	168	143	156				1507
3	228	290	415	393	381	439	381	348	333				3208
4	94	114	160	164	170	218	164	120	151				1355
5	21	27	28	33	35	56	35	34	38				307
6+	6	8	9	11	8	10	9	11	12				84
Total	491	608	805	787	768	931	768	663	692				6513

Sales by Bathroom Count

Bathrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
1	19	27	25	19	17	23	27	21	17				195
2	344	425	548	520	526	577	499	438	438				4315
3	93	109	182	195	157	230	184	148	168				1466
4	28	36	35	44	57	83	47	41	49				420
5	5	9	11	7	9	15	9	11	17				93
6+	2	2	4	2	2	3	2	4	3				24
Total	491	608	805	787	768	931	768	663	692				6513

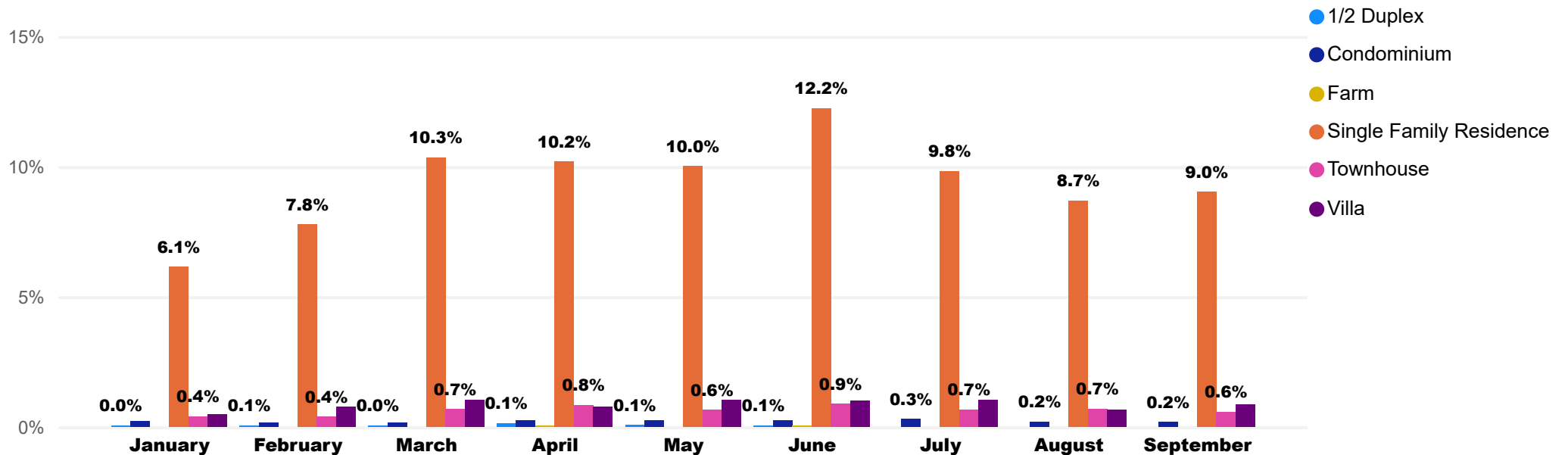


REALTORS® Association of Lake & Sumter Counties Monthly Sales Trend Indicator 2026

Sales by Housing Style

Property Type	January	February	March	April	May	June	July	August	September	October	November	December	Total
1/2 Duplex	2	3	1	8	4	3							21
Condominium	13	10	10	14	15	15	18	12	11				118
Farm				2		1							3
Single Family Residence	365	461	614	605	594	726	583	516	536				5000
Townhouse	24	23	40	50	38	52	39	41	34				341
Villa	28	46	61	45	61	60	62	38	51				452
Total	432	543	726	724	712	857	702	607	632				5935

YTD % of Sales by Property Type





REALTORS® Association of Lake & Sumter Counties
Multiple Listing One Month Sales and Inventory Report - September - 2...

Price Range	Sold Units	Market Share	Average List Price	Average Sale Price	% List to Sell	Avg DOM	Inventory
\$ 1 - 49,999	1	0%	44,900	25,000	56%	35	
\$ 50,000 - 59,999							2
\$ 60,000 - 69,999							2
\$ 70,000 - 79,999	2	0%	57,200	72,500	127%	31	
\$ 80,000 - 89,999							4
\$ 90,000 - 99,999	2	0%	110,000	94,600	86%	57	2
\$ 100,000 - 119,999	1	0%	120,000	115,000	96%	152	8
\$ 120,000 - 139,999	1	0%	129,700	124,500	96%	33	19
\$ 140,000 - 159,999	2	0%	143,750	147,250	102%	59	18
\$ 160,000 - 179,999	6	1%	178,817	170,832	96%	108	30
\$ 180,000 - 199,999	13	2%	204,545	193,242	94%	69	39
\$ 200,000 - 249,999	72	11%	234,796	229,676	98%	51	214
\$ 250,000 - 299,999	74	12%	282,236	275,086	97%	64	354
\$ 300,000 - 349,999	100	16%	334,514	324,787	97%	75	366
\$ 350,000 - 399,999	80	13%	380,840	372,217	98%	54	360
\$ 400,000 - 499,999	105	17%	453,280	442,534	98%	57	465
\$ 500,000 - 599,999	62	10%	562,853	548,543	97%	57	275
\$ 600,000 - 699,999	38	6%	667,347	648,184	97%	68	144
\$ 700,000 - 799,999	24	4%	789,464	744,203	94%	50	97
\$ 800,000 - 899,999	18	3%	863,235	841,195	97%	30	60
\$ 900,000 - 999,999	10	2%	985,840	943,253	96%	38	37
\$ 1,000,000 - and over	21	3%	1,389,983	1,321,539	95%	84	154
Total	632	100%	455,288	441,255	97%	61	2650

This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants.
The data reflects only The sales published through Stellar MLS and does not include all sales in The Reported areas.
Neither The Association/Board nor Stellar MLS is in any way responsible for its accuracy.



REALTORS® Association of Lake & Sumter Counties Multiple Listing Year to Date Sales and Inventory Report - 2026

Price Range	Sold Units	Market Share	Average List Price	Average Sale Price	% List to Sell	Avg DOM	Inventory
\$ 1 - 49,999	19	0.29%	49,181	38,484	78%	52	
\$ 50,000 - 59,999	14	0.21%	66,649	55,196	83%	52	2
\$ 60,000 - 69,999	11	0.17%	87,218	63,864	73%	60	2
\$ 70,000 - 79,999	29	0.45%	92,121	72,707	79%	100	
\$ 80,000 - 89,999	24	0.37%	95,033	83,235	88%	110	4
\$ 90,000 - 99,999	32	0.49%	110,200	94,163	85%	87	2
\$ 100,000 - 119,999	62	0.95%	122,511	109,309	89%	85	8
\$ 120,000 - 139,999	111	1.70%	138,883	129,637	93%	93	19
\$ 140,000 - 159,999	118	1.81%	160,209	149,388	93%	77	18
\$ 160,000 - 179,999	111	1.70%	177,194	169,388	96%	73	30
\$ 180,000 - 199,999	153	2.35%	198,513	189,509	95%	78	39
\$ 200,000 - 249,999	679	10.43%	233,579	226,645	97%	71	214
\$ 250,000 - 299,999	885	13.59%	282,707	274,743	97%	77	354
\$ 300,000 - 349,999	1006	15.45%	333,344	323,968	97%	71	366
\$ 350,000 - 399,999	856	13.14%	381,427	373,342	98%	60	360
\$ 400,000 - 499,999	1012	15.54%	454,543	443,555	98%	60	465
\$ 500,000 - 599,999	555	8.52%	559,558	543,712	97%	62	275
\$ 600,000 - 699,999	330	5.07%	667,754	647,510	97%	57	144
\$ 700,000 - 799,999	171	2.63%	775,499	747,073	96%	63	97
\$ 800,000 - 899,999	117	1.80%	883,254	847,787	96%	78	60
\$ 900,000 - 999,999	70	1.07%	973,706	940,879	97%	71	37
\$ 1,000,000 - and over	148	2.27%	1,474,315	1,402,400	95%	70	154
Total	6513	100.00%	412,579	399,681	97%	68	2650

**This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants.
The data reflects only The sales published through Stellar MLS and does not include all sales in The Reported areas.
Neither The Association/Board nor Stellar MLS is in any way responsible for its accuracy.**



REALTORS® Association of Lake & Sumter Counties

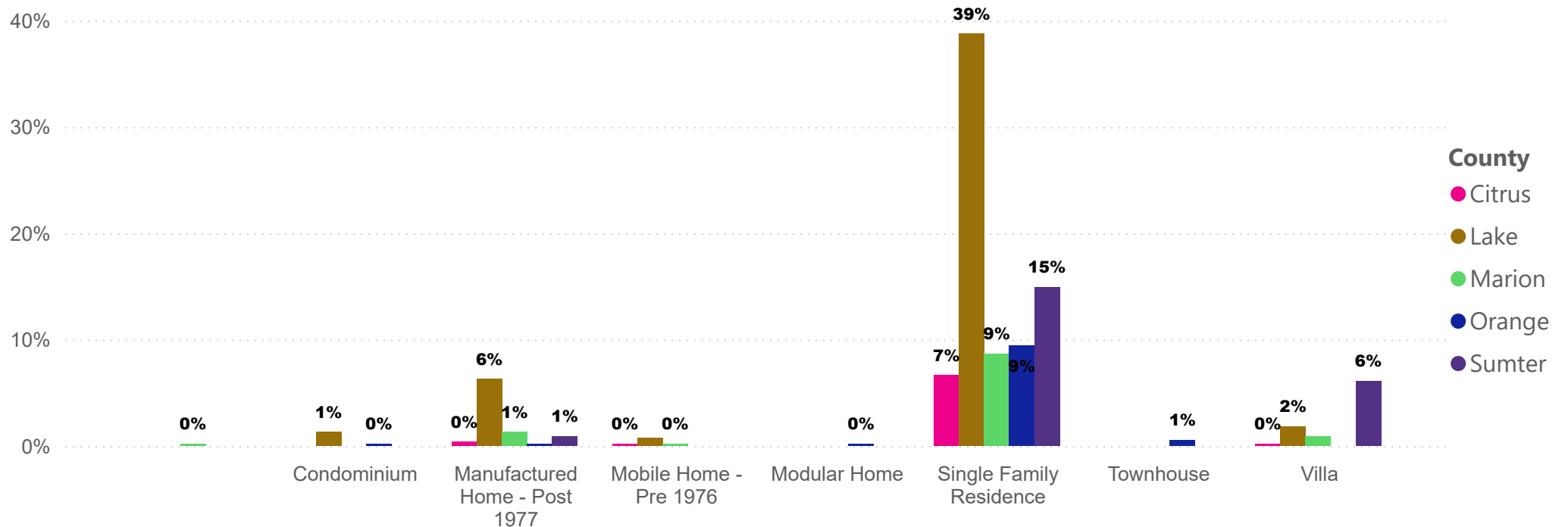
Four Year Sales and Inventory History 2022 - 2026. Compiled from Monthly Sales and Inventory Reports

Month	Monthly Sales	Average List Price	Average Sales Price	% List to Sell	AVG DOM	Inventory	Months Inventory
10/31/2022	475	399,119	388,374	97%	34	2025	4.26
11/30/2022	397	397,310	385,515	97%	39	1890	4.76
12/31/2022	475	401,007	385,736	96%	46	1757	3.70
01/31/2023	346	401,055	388,111	97%	52	1768	5.11
02/28/2023	466	386,296	371,866	96%	59	1709	3.67
03/31/2023	635	417,239	402,849	97%	59	1695	2.67
04/30/2023	617	413,883	401,073	97%	59	1633	2.65
05/31/2023	645	407,811	396,227	97%	56	1625	2.52
06/30/2023	661	427,631	416,026	97%	54	1652	2.50
07/31/2023	586	421,146	410,153	97%	51	1672	2.85
08/31/2023	581	428,954	418,988	98%	55	1635	2.81
09/30/2023	545	438,435	428,136	98%	56	1794	3.29
10/31/2023	526	442,261	430,835	97%	59	1865	3.55
11/30/2023	475	446,842	434,315	97%	65	1923	4.05
12/31/2023	597	466,307	453,236	97%	70	1915	3.21
01/31/2024	381	434,613	419,461	97%	73	1959	5.14
02/29/2024	519	431,929	419,617	97%	71	1947	3.75
03/31/2024	604	443,439	431,806	97%	66	1938	3.21
04/30/2024	658	444,908	433,475	97%	61	2033	3.09
05/31/2024	671	453,781	441,919	97%	67	2077	3.10
06/30/2024	583	460,519	449,511	98%	61	2244	3.85
07/31/2024	575	451,673	439,010	97%	61	2250	3.91
08/31/2024	547	441,490	427,886	97%	58	2302	4.21
09/30/2024	544	446,412	432,338	97%	61	2353	4.33
10/31/2024	543	424,697	413,189	97%	74	2363	4.35
11/30/2024	548	439,494	425,413	97%	68	2399	4.38
12/31/2024	657	465,267	451,596	97%	64	2387	3.63
01/31/2025	395	448,620	433,485	97%	73	2602	6.59
02/28/2025	477	434,246	420,190	97%	79	2665	5.59
03/31/2025	687	454,725	440,394	97%	76	2686	3.91
04/30/2025	712	440,498	425,218	97%	72	2750	3.86
05/31/2025	633	427,391	412,560	97%	68	2786	4.40
06/30/2025	624	443,666	429,126	97%	70	2885	4.62
07/31/2025	569	437,098	421,905	97%	79	2813	4.94
08/31/2025	590	445,806	430,141	96%	81	2824	4.79
09/30/2025	589	440,060	424,371	96%	77	2764	4.69
10/31/2025	582	444,710	427,601	96%	77	2725	4.68
11/30/2025	517	434,573	419,448	97%	83	2683	5.19
12/31/2025	693	450,044	434,962	97%	70	2681	3.87
01/31/2026	432	418,523	403,094	96%	81	2761	6.39
02/28/2026	543	424,667	411,866	97%	90	2776	5.11
03/31/2026	726	436,182	422,277	97%	83	2797	3.85
04/30/2026	724	418,981	407,003	97%	75	2728	3.77
05/31/2026	712	433,535	420,992	97%	74	2649	3.72
06/30/2026	857	448,416	435,009	97%	71	2644	3.09
07/31/2026	702	434,636	422,114	97%	79	2659	3.79
08/31/2026	607	429,922	418,394	97%	68	2682	4.42
09/30/2026	632	455,288	441,255	97%	70	2650	4.19

Top 5 Unit Sales by County and Property Type

** Counties with the same % of Sales maybe Included.*

Property Type	Citrus	Lake	Marion	Orange	Sumter	Total
			0%			0%
Condominium		1%		0%		1%
Manufactured Home - Post 1977	0%	6%	1%	0%	1%	9%
Mobile Home - Pre 1976	0%	1%	0%			1%
Modular Home				0%		0%
Single Family Residence	7%	39%	9%	9%	15%	78%
Townhouse				1%		1%
Villa	0%	2%	1%		6%	9%
Total	7%	49%	11%	11%	22%	100%



Board/Association: State Month Year
 ▲ Lake and Sumter FL September 2026

National Association of Realtors®
 700 Eleventh Street, NW
 Washington, DC 20001-4507

Email: data@realtors.com
 Fax: 202-383-7568
 Questions: 202-383-1276

Single-Family Units
Number of Bedrooms

Price Range ▲	2 or Less	3	4 or More	Total
\$ 1 - 49,999	1			1
\$ 50,000 - 59,999				
\$ 60,000 - 69,999				
\$ 70,000 - 79,999	1			1
\$ 80,000 - 89,999				
\$ 90,000 - 99,999	1			1
\$ 100,000 - 119,999				
\$ 120,000 - 139,999				
\$ 140,000 - 159,999		1		1
\$ 160,000 - 179,999	3	3		6
\$ 180,000 - 199,999	8	3		11
\$ 200,000 - 249,999	25	37	1	63
\$ 250,000 - 299,999	25	38	6	69
\$ 300,000 - 349,999	18	51	21	90
\$ 350,000 - 399,999	9	45	19	73
\$ 400,000 - 499,999	9	52	41	102
\$ 500,000 - 599,999	1	29	29	59
\$ 600,000 - 699,999	1	11	25	37
\$ 700,000 - 799,999	1	10	13	24
\$ 800,000 - 899,999	1	5	12	18
\$ 900,000 - 999,999		1	9	10
\$ 1,000,000 - and over		6	15	21
Total	104	292	191	587

Condominium / Cooperative Units
Number of Bedrooms

Price Range	2 or Less	3	4 or More	Total
\$ 1 - 49,999				
\$ 50,000 - 59,999				
\$ 60,000 - 69,999				
\$ 70,000 - 79,999	1			1
\$ 80,000 - 89,999				
\$ 90,000 - 99,999	1			1
\$ 100,000 - 119,999	1			1
\$ 120,000 - 139,999		1		1
\$ 140,000 - 159,999	1			1
\$ 160,000 - 179,999				
\$ 180,000 - 199,999	1	1		2
\$ 200,000 - 249,999	6	2	1	9
\$ 250,000 - 299,999	1	4		5
\$ 300,000 - 349,999		9	1	10
\$ 350,000 - 399,999	3	3	1	7
\$ 400,000 - 499,999		3		3
\$ 500,000 - 599,999	1	1	1	3
\$ 600,000 - 699,999			1	1
\$ 700,000 - 799,999				
\$ 800,000 - 899,999				
\$ 900,000 - 999,999				
\$ 1,000,000 - and over				
Total	16	24	5	45

Active Listings
 (Unsold Homes)

Price Range ▲	M-SF	M-Condo
\$ 1 - 49,999		
\$ 50,000 - 59,999		2
\$ 60,000 - 69,999	1	1
\$ 70,000 - 79,999		
\$ 80,000 - 89,999		4
\$ 90,000 - 99,999		2
\$ 100,000 - 119,999		8
\$ 120,000 - 139,999	7	9
\$ 140,000 - 159,999	5	11
\$ 160,000 - 179,999	20	8
\$ 180,000 - 199,999	30	8
\$ 200,000 - 249,999	169	38
\$ 250,000 - 299,999	315	36
\$ 300,000 - 349,999	341	23
\$ 350,000 - 399,999	322	23
\$ 400,000 - 499,999	422	20
\$ 500,000 - 599,999	258	9
\$ 600,000 - 699,999	135	4
\$ 700,000 - 799,999	92	
\$ 800,000 - 899,999	56	
\$ 900,000 - 999,999	35	
\$ 1,000,000 - and over	145	1
Total	2353	207

Sales Pending
 (Under Contract)

Price Range ▲	M-SF	M-Condo
\$ 1 - 49,999		1
\$ 50,000 - 59,999		
\$ 60,000 - 69,999	1	
\$ 70,000 - 79,999		
\$ 80,000 - 89,999	2	
\$ 90,000 - 99,999		
\$ 100,000 - 119,999	1	1
\$ 120,000 - 139,999	5	1
\$ 140,000 - 159,999	8	1
\$ 160,000 - 179,999	5	1
\$ 180,000 - 199,999	9	5
\$ 200,000 - 249,999	66	16
\$ 250,000 - 299,999	113	12
\$ 300,000 - 349,999	119	13
\$ 350,000 - 399,999	107	21
\$ 400,000 - 499,999	147	10
\$ 500,000 - 599,999	121	1
\$ 600,000 - 699,999	78	
\$ 700,000 - 799,999	70	1
\$ 800,000 - 899,999	57	
\$ 900,000 - 999,999	21	
\$ 1,000,000 - and over	35	
Total	965	84

Time On Market Sort	M-SF	M-Condo
0 - 30	286	20
31-60	99	10
61-90	66	3
91-120	49	1
121-over	87	11
Total	587	45

