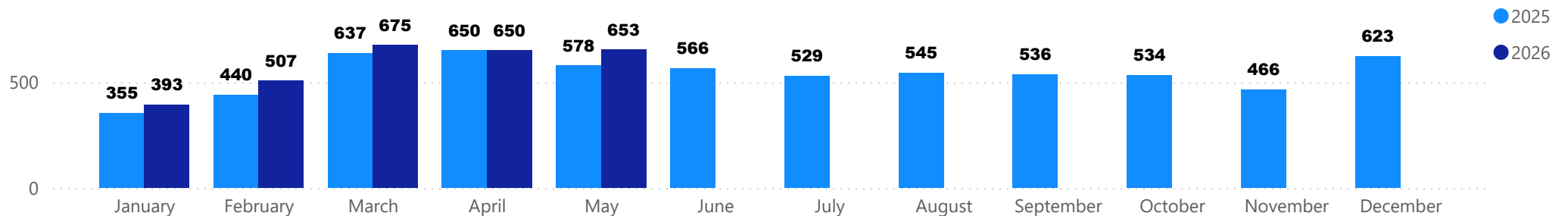




REALTORS® Association of Lake & Sumter Counties Monthly Sales Trend Indicator 2026

Sales by Price Range - Single Family Homes & Villas

Price Range	January	February	March	April	May	June	July	August	September	October	November	December	Total
\$ 1 - 49,999			1										1
\$ 50,000 - 59,999	1		1										2
\$ 60,000 - 69,999				1									1
\$ 70,000 - 79,999	2				1								3
\$ 80,000 - 89,999	1				1								2
\$ 90,000 - 99,999					1								1
\$ 100,000 - 119,999	2		5	3	1								11
\$ 120,000 - 139,999	4	3	2	2	3								14
\$ 140,000 - 159,999	3	5	2	4	5								19
\$ 160,000 - 179,999	5	6	2	2	6								21
\$ 180,000 - 199,999	1	12	7	5	6								31
\$ 200,000 - 249,999	48	57	51	53	57								266
\$ 250,000 - 299,999	61	75	105	102	92								435
\$ 300,000 - 349,999	60	66	125	115	105								471
\$ 350,000 - 399,999	54	74	102	99	102								431
\$ 400,000 - 499,999	57	88	120	109	117								491
\$ 500,000 - 599,999	39	54	60	73	55								281
\$ 600,000 - 699,999	22	29	42	32	43								168
\$ 700,000 - 799,999	11	11	18	19	21								80
\$ 800,000 - 899,999	6	9	10	12	11								48
\$ 900,000 - 999,999	6	6	2	5	6								25
\$ 1,000,000 - and over	10	12	20	14	20								76
Total	393	507	675	650	653								2878

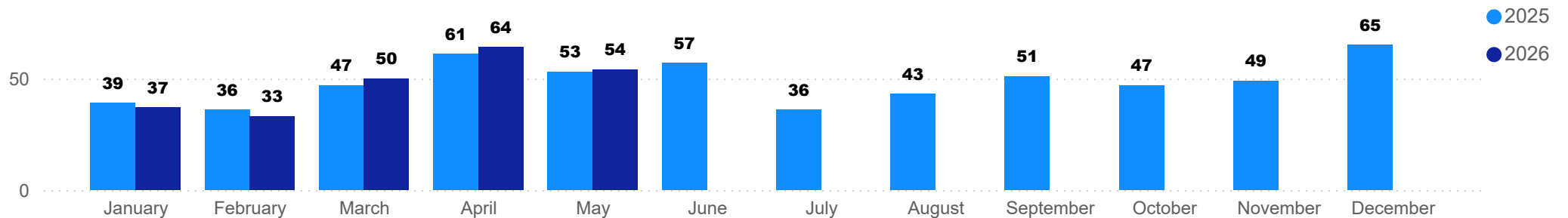




REALTORS® Association of Lake & Sumter Counties Monthly Sales Trend Indicator 2026

Sales by Price Range - Condominiums, Townhouses and Co-Ops

Price Range	January	February	March	April	May	June	July	August	September	October	November	December	Total
\$ 1 - 49,999													
\$ 50,000 - 59,999		1											1
\$ 60,000 - 69,999		1											1
\$ 70,000 - 79,999													
\$ 80,000 - 89,999													
\$ 90,000 - 99,999	2			1									3
\$ 100,000 - 119,999	1	1			1								3
\$ 120,000 - 139,999	2	1	1	2	1								7
\$ 140,000 - 159,999	2	1		1	2								6
\$ 160,000 - 179,999	1	2		1	1								5
\$ 180,000 - 199,999	1	2	2	1	6								12
\$ 200,000 - 249,999	4	3	15	21	11								54
\$ 250,000 - 299,999	6	3	8	7	7								31
\$ 300,000 - 349,999	14	11	12	8	11								56
\$ 350,000 - 399,999	3	5	4	13	7								32
\$ 400,000 - 499,999		2	5	8	4								19
\$ 500,000 - 599,999			1	1	3								5
\$ 600,000 - 699,999	1		1										2
\$ 700,000 - 799,999			1										1
\$ 800,000 - 899,999													
\$ 900,000 - 999,999													
\$ 1,000,000 - and over													
Total	37	33	50	64	54								238

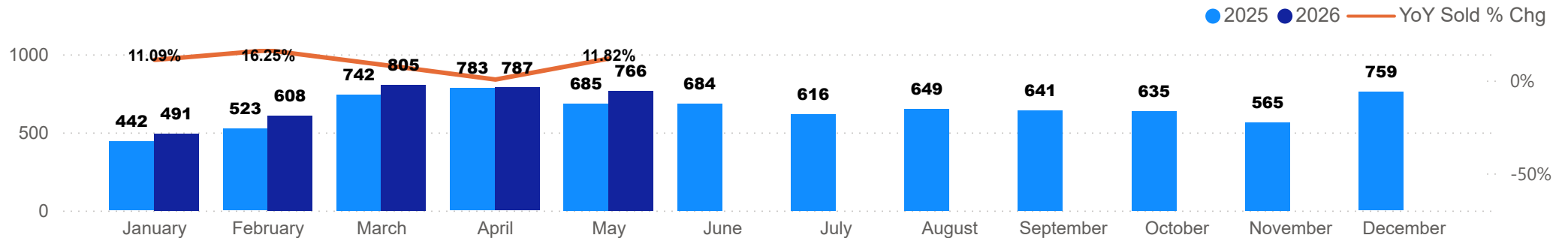




REALTORS® Association of Lake & Sumter Counties Monthly Sales Trend Indicator 2026

Sales by Price Range - Overall

Price Range	January	February	March	April	May	June	July	August	September	October	November	December	Total
\$ 1 - 49,999	2	1	3	2	2								10
\$ 50,000 - 59,999	2	2	3										7
\$ 60,000 - 69,999	1	2	1	1	1								6
\$ 70,000 - 79,999	2	1	5	3	5								16
\$ 80,000 - 89,999	2	2	4	1	3								12
\$ 90,000 - 99,999	3	3	5	3	3								17
\$ 100,000 - 119,999	7	5	13	6	7								38
\$ 120,000 - 139,999	19	13	15	13	11								71
\$ 140,000 - 159,999	14	16	9	14	14								67
\$ 160,000 - 179,999	12	15	12	7	13								59
\$ 180,000 - 199,999	10	19	18	13	16								76
\$ 200,000 - 249,999	59	68	74	85	78								364
\$ 250,000 - 299,999	69	86	117	117	102								491
\$ 300,000 - 349,999	77	79	137	126	117								536
\$ 350,000 - 399,999	59	82	106	119	111								477
\$ 400,000 - 499,999	58	93	126	120	124								521
\$ 500,000 - 599,999	39	54	62	75	58								288
\$ 600,000 - 699,999	23	29	44	32	43								171
\$ 700,000 - 799,999	11	11	19	19	21								81
\$ 800,000 - 899,999	6	9	10	12	11								48
\$ 900,000 - 999,999	6	6	2	5	6								25
\$ 1,000,000 - and over	10	12	20	14	20								76
Total	491	608	805	787	766								3457





REALTORS® Association of Lake & Sumter Counties
Monthly Sales Trend Indicator 2026

Sales by Bedroom Count

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
0													
1	4	10	4	6	2								26
2	138	159	189	180	171								837
3	228	290	415	393	380								1706
4	94	114	160	164	170								702
5	21	27	28	33	35								144
6+	6	8	9	11	8								42
Total	491	608	805	787	766								3457

Sales by Bathroom Count

Bathrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
1	19	27	25	19	17								107
2	344	425	548	520	523								2360
3	93	109	182	195	158								737
4	28	36	35	44	57								200
5	5	9	11	7	9								41
6+	2	2	4	2	2								12
Total	491	608	805	787	766								3457

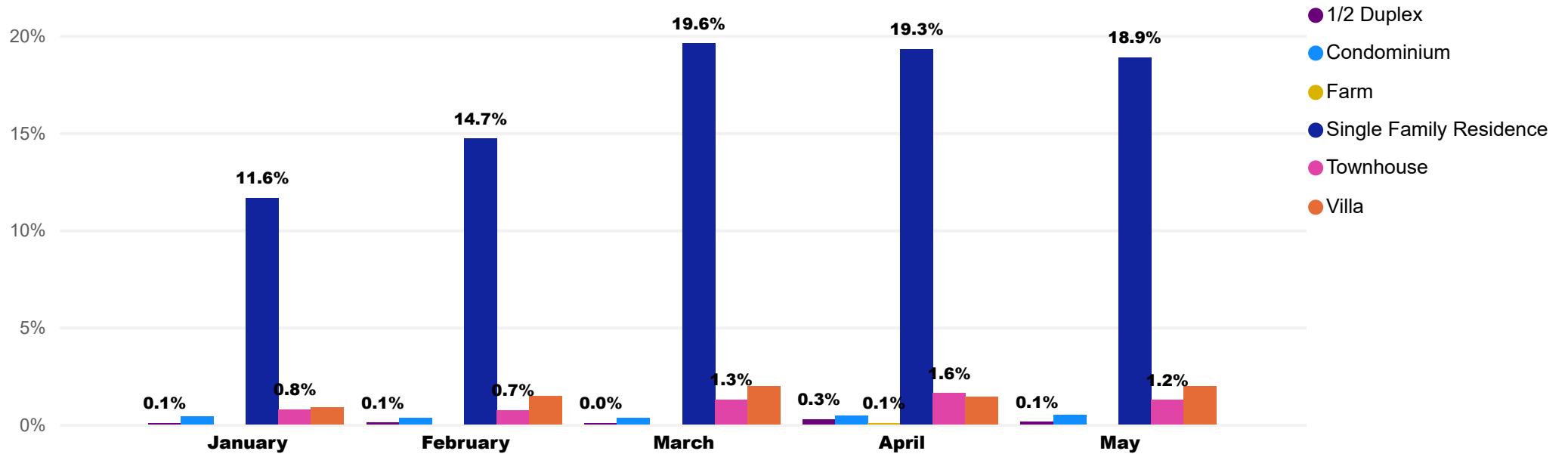
REALTORS® Association of Lake & Sumter Counties

Monthly Sales Trend Indicator 2026

Sales by Housing Style

Property Type	January	February	March	April	May	June	July	August	September	October	November	December	Total
1/2 Duplex	2	3	1	8	4								18
Condominium	13	10	10	14	15								62
Farm				2									2
Single Family Residence	365	461	614	605	592								2637
Townhouse	24	23	40	50	39								176
Villa	28	46	61	45	61								241
Total	432	543	726	724	711								3136

YTD % of Sales by Property Type





REALTORS® Association of Lake & Sumter Counties Multiple Listing One Month Sales and Inventory Report - May - 2026

Price Range	Sold Units	Market Share	Average List Price	Average Sale Price	% List to Sell	Avg DOM	Inventory
\$ 1 - 49,999							3
\$ 50,000 - 59,999							1
\$ 60,000 - 69,999							5
\$ 70,000 - 79,999	1	0%	150,000	75,000	50%	52	1
\$ 80,000 - 89,999	1	0%	80,000	80,000	100%	0	1
\$ 90,000 - 99,999	1	0%	120,000	90,000	75%	19	5
\$ 100,000 - 119,999	2	0%	122,500	113,250	92%	15	8
\$ 120,000 - 139,999	4	1%	132,225	137,125	104%	30	15
\$ 140,000 - 159,999	9	1%	149,611	148,117	99%	49	13
\$ 160,000 - 179,999	7	1%	175,638	170,300	97%	56	33
\$ 180,000 - 199,999	12	2%	201,266	188,783	94%	92	39
\$ 200,000 - 249,999	68	10%	237,805	226,331	95%	85	195
\$ 250,000 - 299,999	99	14%	283,856	274,151	97%	72	366
\$ 300,000 - 349,999	116	16%	334,319	325,092	97%	56	365
\$ 350,000 - 399,999	109	15%	380,650	373,583	98%	54	334
\$ 400,000 - 499,999	123	17%	451,486	443,673	98%	52	445
\$ 500,000 - 599,999	58	8%	553,140	542,996	98%	82	257
\$ 600,000 - 699,999	43	6%	661,689	641,545	97%	54	125
\$ 700,000 - 799,999	21	3%	778,468	751,716	97%	41	76
\$ 800,000 - 899,999	11	2%	901,373	865,638	96%	233	55
\$ 900,000 - 999,999	6	1%	953,050	926,756	97%	40	43
\$ 1,000,000 - and over	20	3%	1,472,494	1,407,838	96%	112	144
Total	711	100%	433,415	421,168	97%	66	2529

This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants. The data reflects only The sales published through Stellar MLS and does not include all sales in The Reported areas. Neither The Association/Board nor Stellar MLS is in any way responsible for its accuracy.



REALTORS® Association of Lake & Sumter Counties Multiple Listing Year to Date Sales and Inventory Report - 2026

Price Range	Sold Units	Market Share	Average List Price	Average Sale Price	% List to Sell	Avg DOM	Inventory
\$ 1 - 49,999	10	0.29%	50,820	39,700	78%	57	3
\$ 50,000 - 59,999	7	0.20%	68,257	54,893	80%	51	1
\$ 60,000 - 69,999	6	0.17%	90,917	62,750	69%	36	5
\$ 70,000 - 79,999	16	0.46%	101,631	73,513	72%	77	1
\$ 80,000 - 89,999	12	0.35%	97,408	83,179	85%	108	1
\$ 90,000 - 99,999	17	0.49%	108,218	93,912	87%	90	5
\$ 100,000 - 119,999	38	1.10%	123,138	109,145	89%	96	8
\$ 120,000 - 139,999	71	2.05%	136,468	130,029	95%	89	15
\$ 140,000 - 159,999	67	1.94%	160,185	149,686	93%	68	13
\$ 160,000 - 179,999	59	1.71%	178,406	169,141	95%	74	33
\$ 180,000 - 199,999	76	2.20%	199,610	189,649	95%	83	39
\$ 200,000 - 249,999	364	10.53%	233,957	226,489	97%	79	195
\$ 250,000 - 299,999	491	14.20%	282,970	274,500	97%	80	366
\$ 300,000 - 349,999	536	15.50%	334,140	324,600	97%	74	365
\$ 350,000 - 399,999	477	13.80%	382,046	373,993	98%	63	334
\$ 400,000 - 499,999	521	15.07%	456,307	444,398	97%	58	445
\$ 500,000 - 599,999	288	8.33%	555,886	541,799	97%	62	257
\$ 600,000 - 699,999	171	4.95%	668,653	646,989	97%	57	125
\$ 700,000 - 799,999	81	2.34%	769,998	746,000	97%	69	76
\$ 800,000 - 899,999	48	1.39%	884,017	848,372	96%	110	55
\$ 900,000 - 999,999	25	0.72%	969,723	935,794	97%	89	43
\$ 1,000,000 - and over	76	2.20%	1,511,288	1,431,116	95%	75	144
Total	3457	100.00%	404,533	391,624	97%	71	2529

This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants. The data reflects only The sales published through Stellar MLS and does not include all sales in The Reported areas. Neither The Association/Board nor Stellar MLS is in any way responsible for its accuracy.



REALTORS® Association of Lake & Sumter Counties

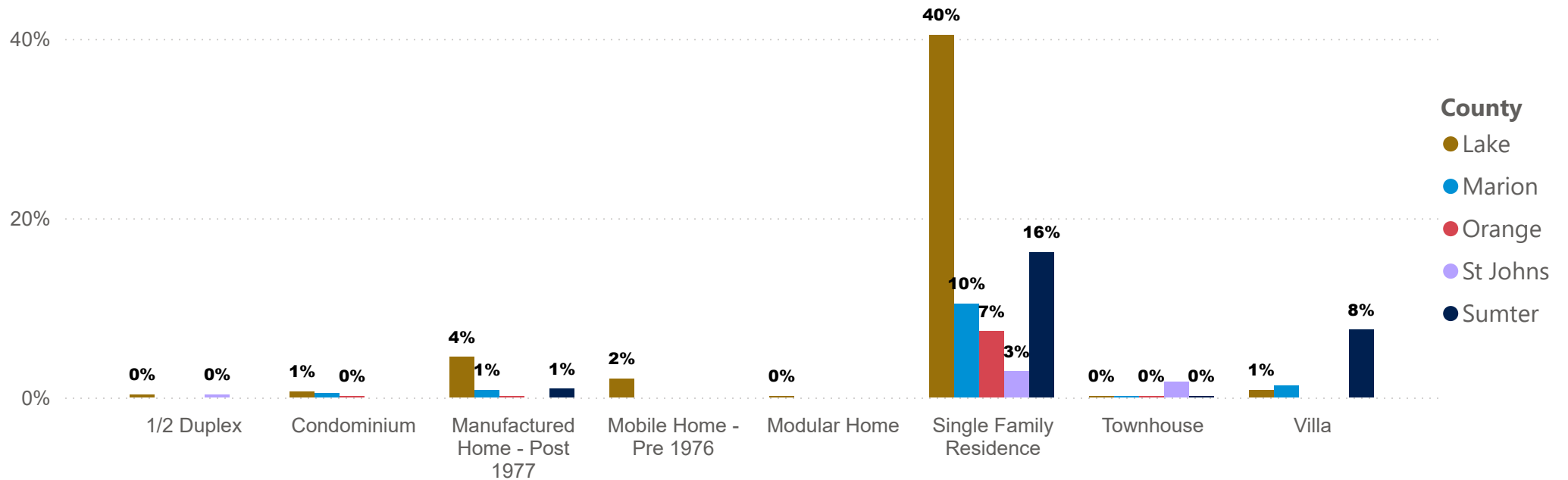
Four Year Sales and Inventory History 2022 - 2026. Compiled from Monthly Sales and Inventory Reports

Month	Monthly Sales	Average List Price	Average Sales Price	% List to Sell	AVG DOM	Inventory	Months Inventory
06/30/2022	631	401,118	399,071	99%	15	1294	2.05
07/31/2022	519	405,255	399,503	99%	21	1611	3.10
08/31/2022	591	400,457	386,978	97%	24	1835	3.10
09/30/2022	486	404,819	395,602	98%	29	1866	3.84
10/31/2022	475	399,119	388,374	97%	34	2025	4.26
11/30/2022	397	397,310	385,515	97%	39	1890	4.76
12/31/2022	475	401,007	385,736	96%	46	1757	3.70
01/31/2023	346	401,055	388,111	97%	52	1768	5.11
02/28/2023	466	386,296	371,866	96%	59	1709	3.67
03/31/2023	635	417,239	402,849	97%	59	1695	2.67
04/30/2023	617	413,883	401,073	97%	59	1633	2.65
05/31/2023	645	407,811	396,227	97%	56	1625	2.52
06/30/2023	661	427,631	416,026	97%	54	1652	2.50
07/31/2023	586	421,146	410,153	97%	51	1672	2.85
08/31/2023	581	428,954	418,988	98%	55	1635	2.81
09/30/2023	545	438,435	428,136	98%	56	1794	3.29
10/31/2023	526	442,261	430,835	97%	59	1865	3.55
11/30/2023	475	446,842	434,315	97%	65	1922	4.05
12/31/2023	597	466,307	453,249	97%	70	1914	3.21
01/31/2024	381	434,613	419,461	97%	73	1958	5.14
02/29/2024	519	431,929	419,661	97%	71	1946	3.75
03/31/2024	604	443,439	431,755	97%	66	1937	3.21
04/30/2024	658	444,908	433,475	97%	61	2033	3.09
05/31/2024	671	453,781	441,919	97%	67	2077	3.10
06/30/2024	583	460,519	449,511	98%	61	2244	3.85
07/31/2024	575	451,673	439,010	97%	61	2250	3.91
08/31/2024	547	441,490	427,886	97%	58	2302	4.21
09/30/2024	544	446,412	432,338	97%	61	2353	4.33
10/31/2024	543	424,697	413,189	97%	74	2363	4.35
11/30/2024	548	439,494	425,413	97%	68	2399	4.38
12/31/2024	657	465,267	451,596	97%	64	2387	3.63
01/31/2025	395	448,620	433,221	97%	73	2603	6.59
02/28/2025	477	434,246	420,251	97%	79	2666	5.59
03/31/2025	687	454,725	440,394	97%	76	2687	3.91
04/30/2025	712	440,498	425,218	97%	72	2751	3.86
05/31/2025	633	427,391	412,560	97%	68	2787	4.40
06/30/2025	624	443,666	429,126	97%	70	2885	4.62
07/31/2025	569	437,098	421,905	97%	79	2813	4.94
08/31/2025	590	445,806	430,141	96%	81	2822	4.78
09/30/2025	589	440,060	424,371	96%	77	2759	4.68
10/31/2025	582	444,710	427,601	96%	77	2719	4.67
11/30/2025	517	434,573	419,448	97%	83	2673	5.17
12/31/2025	693	450,044	434,962	97%	70	2669	3.85
01/31/2026	432	418,523	403,094	96%	81	2742	6.35
02/28/2026	543	424,667	411,861	97%	90	2748	5.06
03/31/2026	726	436,182	422,277	97%	83	2755	3.79
04/30/2026	724	418,981	407,004	97%	75	2667	3.68
05/31/2026	711	433,415	421,168	97%	74	2529	3.56

Top 5 Unit Sales by County and Property Type

** Counties with the same % of Sales maybe Included.*

Property Type	Lake	Marion	Orange	St Johns	Sumter	Total
1/2 Duplex	0%			0%		1%
Condominium	1%	0%	0%			1%
Manufactured Home - Post 1977	4%	1%	0%		1%	6%
Mobile Home - Pre 1976	2%					2%
Modular Home	0%					0%
Single Family Residence	40%	10%	7%	3%	16%	77%
Townhouse	0%	0%	0%	2%	0%	2%
Villa	1%	1%			8%	10%
Total	49%	13%	8%	5%	25%	100%



Board/Association: State Month Year
 ▲
 Lake and Sumter FL May 2026

National Association of Realtors®
 700 Eleventh Street, NW
 Washington, DC 20001-4507

Email: data@realtors.com
 Fax: 202-383-7568
 Questions: 202-383-1276

**Single-Family Units
 Number of Bedrooms**

Price Range ▲	2 or Less	3	4 or More	Total
\$ 1 - 49,999				
\$ 50,000 - 59,999				
\$ 60,000 - 69,999				
\$ 70,000 - 79,999			1	1
\$ 80,000 - 89,999	1			1
\$ 90,000 - 99,999		1		1
\$ 100,000 - 119,999	1			1
\$ 120,000 - 139,999	1	2		3
\$ 140,000 - 159,999	2	2	1	5
\$ 160,000 - 179,999	4	2		6
\$ 180,000 - 199,999	2	4		6
\$ 200,000 - 249,999	20	34	3	57
\$ 250,000 - 299,999	37	45	10	92
\$ 300,000 - 349,999	22	67	16	105
\$ 350,000 - 399,999	10	58	34	102
\$ 400,000 - 499,999	12	73	32	117
\$ 500,000 - 599,999	1	24	30	55
\$ 600,000 - 699,999	3	13	27	43
\$ 700,000 - 799,999		4	17	21
\$ 800,000 - 899,999		5	6	11
\$ 900,000 - 999,999		1	5	6
\$ 1,000,000 - and over		4	16	20
Total	116	339	198	653

**Condominium / Cooperative Units
 Number of Bedrooms**

Price Range	2 or Less	3	4 or More	Total
\$ 1 - 49,999				
\$ 50,000 - 59,999				
\$ 60,000 - 69,999				
\$ 70,000 - 79,999				
\$ 80,000 - 89,999				
\$ 90,000 - 99,999				
\$ 100,000 - 119,999	1			1
\$ 120,000 - 139,999	1			1
\$ 140,000 - 159,999	2			2
\$ 160,000 - 179,999	1			1
\$ 180,000 - 199,999	4	2		6
\$ 200,000 - 249,999	4	7		11
\$ 250,000 - 299,999	1	5	1	7
\$ 300,000 - 349,999	1	8	2	11
\$ 350,000 - 399,999	4	1	2	7
\$ 400,000 - 499,999	1	1	2	4
\$ 500,000 - 599,999		2	1	3
\$ 600,000 - 699,999				
\$ 700,000 - 799,999				
\$ 800,000 - 899,999				
\$ 900,000 - 999,999				
\$ 1,000,000 - and over				
Total	20	26	8	54

**Active Listings
 (Unsold Homes)**

Price Range ▲	M-SF	M-Condo
\$ 1 - 49,999	1	1
\$ 50,000 - 59,999		2
\$ 60,000 - 69,999	3	2
\$ 70,000 - 79,999	1	
\$ 80,000 - 89,999		
\$ 90,000 - 99,999		6
\$ 100,000 - 119,999	2	6
\$ 120,000 - 139,999	3	13
\$ 140,000 - 159,999	6	7
\$ 160,000 - 179,999	17	14
\$ 180,000 - 199,999	26	12
\$ 200,000 - 249,999	145	36
\$ 250,000 - 299,999	308	30
\$ 300,000 - 349,999	337	23
\$ 350,000 - 399,999	295	30
\$ 400,000 - 499,999	404	13
\$ 500,000 - 599,999	232	7
\$ 600,000 - 699,999	122	1
\$ 700,000 - 799,999	76	2
\$ 800,000 - 899,999	50	
\$ 900,000 - 999,999	41	
\$ 1,000,000 - and over	136	1
Total	2205	206

**Sales Pending
 (Under Contract)**

Price Range ▲	M-SF	M-Condo
\$ 1 - 49,999	2	
\$ 50,000 - 59,999	1	
\$ 60,000 - 69,999		
\$ 70,000 - 79,999	1	
\$ 80,000 - 89,999	2	1
\$ 90,000 - 99,999		
\$ 100,000 - 119,999	1	
\$ 120,000 - 139,999	2	2
\$ 140,000 - 159,999	7	
\$ 160,000 - 179,999	5	3
\$ 180,000 - 199,999	22	3
\$ 200,000 - 249,999	60	17
\$ 250,000 - 299,999	134	19
\$ 300,000 - 349,999	151	27
\$ 350,000 - 399,999	139	26
\$ 400,000 - 499,999	205	8
\$ 500,000 - 599,999	137	4
\$ 600,000 - 699,999	108	
\$ 700,000 - 799,999	94	2
\$ 800,000 - 899,999	58	
\$ 900,000 - 999,999	39	
\$ 1,000,000 - and over	42	
Total	1210	112

Time On Market Sort	M-SF	M-Condo
0 - 30	310	22
31-60	109	11
61-90	78	8
91-120	39	2
121-over	117	11
Total	653	54

