

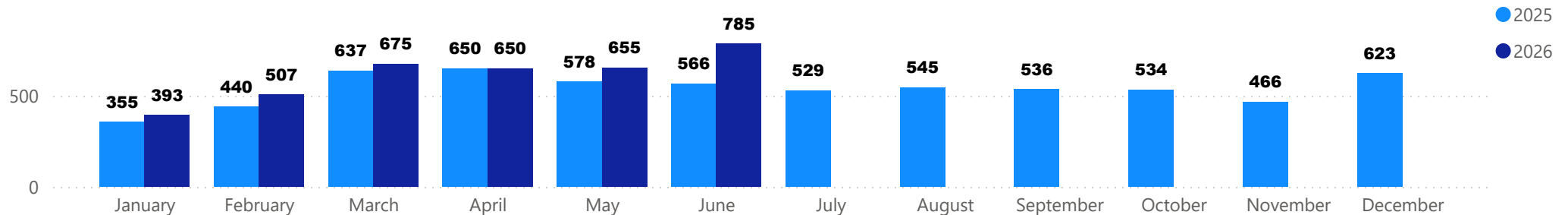


REALTORS® Association of Lake & Sumter Counties

Monthly Sales Trend Indicator 2026

Sales by Price Range - Single Family Homes & Villas

Price Range	January	February	March	April	May	June	July	August	September	October	November	December	Total
\$ 1 - 49,999			1			2							3
\$ 50,000 - 59,999	1		1			1							3
\$ 60,000 - 69,999				1									1
\$ 70,000 - 79,999	2				1	1							4
\$ 80,000 - 89,999	1				1								2
\$ 90,000 - 99,999					1	1							2
\$ 100,000 - 119,999	2		5	3	1								11
\$ 120,000 - 139,999	4	3	2	2	3	3							17
\$ 140,000 - 159,999	3	5	2	4	5	5							24
\$ 160,000 - 179,999	5	6	2	2	6	4							25
\$ 180,000 - 199,999	1	12	7	5	6	11							42
\$ 200,000 - 249,999	48	57	51	53	57	52							318
\$ 250,000 - 299,999	61	75	105	102	93	105							541
\$ 300,000 - 349,999	60	66	125	115	105	139							610
\$ 350,000 - 399,999	54	74	102	99	102	117							548
\$ 400,000 - 499,999	57	88	120	109	117	134							625
\$ 500,000 - 599,999	39	54	60	73	56	72							354
\$ 600,000 - 699,999	22	29	42	32	43	52							220
\$ 700,000 - 799,999	11	11	18	19	21	27							107
\$ 800,000 - 899,999	6	9	10	12	11	23							71
\$ 900,000 - 999,999	6	6	2	5	6	13							38
\$ 1,000,000 - and over	10	12	20	14	20	23							99
Total	393	507	675	650	655	785							3665

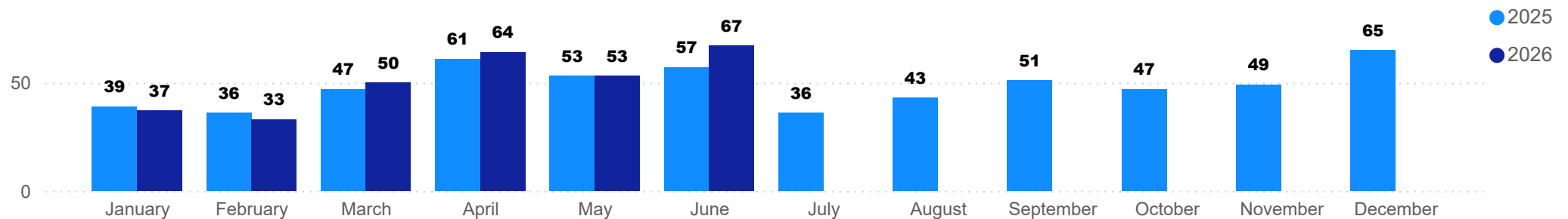




REALTORS® Association of Lake & Sumter Counties Monthly Sales Trend Indicator 2026

Sales by Price Range - Condominiums, Townhouses and Co-Ops

Price Range	January	February	March	April	May	June	July	August	September	October	November	December	Total
\$ 1 - 49,999													
\$ 50,000 - 59,999		1											1
\$ 60,000 - 69,999		1											1
\$ 70,000 - 79,999													
\$ 80,000 - 89,999						1							1
\$ 90,000 - 99,999	2			1		1							4
\$ 100,000 - 119,999	1	1			1								3
\$ 120,000 - 139,999	2	1	1	2	1								7
\$ 140,000 - 159,999	2	1		1	2								6
\$ 160,000 - 179,999	1	2		1	1	1							6
\$ 180,000 - 199,999	1	2	2	1	6	4							16
\$ 200,000 - 249,999	4	3	15	21	11	17							71
\$ 250,000 - 299,999	6	3	8	7	7	11							42
\$ 300,000 - 349,999	14	11	12	8	11	12							68
\$ 350,000 - 399,999	3	5	4	13	7	8							40
\$ 400,000 - 499,999		2	5	8	4	6							25
\$ 500,000 - 599,999			1	1	2	5							9
\$ 600,000 - 699,999	1		1										2
\$ 700,000 - 799,999			1			1							2
\$ 800,000 - 899,999													
\$ 900,000 - 999,999													
\$ 1,000,000 - and over													
Total	37	33	50	64	53	67							304

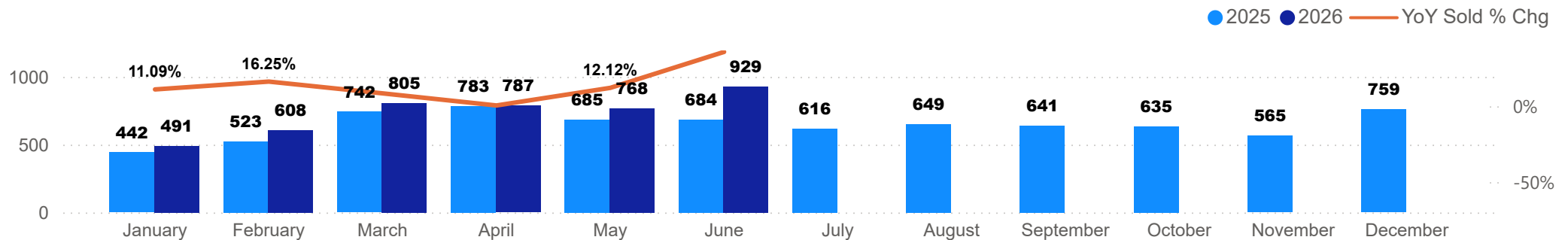




REALTORS® Association of Lake & Sumter Counties Monthly Sales Trend Indicator 2026

Sales by Price Range - Overall

Price Range	January	February	March	April	May	June	July	August	September	October	November	December	Total
\$ 1 - 49,999	2	1	3	2	2	3							13
\$ 50,000 - 59,999	2	2	3			2							9
\$ 60,000 - 69,999	1	2	1	1	1								6
\$ 70,000 - 79,999	2	1	5	3	5	1							17
\$ 80,000 - 89,999	2	2	4	1	3	2							14
\$ 90,000 - 99,999	3	3	5	3	3	6							23
\$ 100,000 - 119,999	7	5	13	6	8	6							45
\$ 120,000 - 139,999	19	13	15	13	11	10							81
\$ 140,000 - 159,999	14	16	9	14	14	15							82
\$ 160,000 - 179,999	12	15	12	7	13	9							68
\$ 180,000 - 199,999	10	19	18	13	16	21							97
\$ 200,000 - 249,999	59	68	74	85	78	90							454
\$ 250,000 - 299,999	69	86	117	117	103	118							610
\$ 300,000 - 349,999	77	79	137	126	117	156							692
\$ 350,000 - 399,999	59	82	106	119	111	128							605
\$ 400,000 - 499,999	58	93	126	120	124	143							664
\$ 500,000 - 599,999	39	54	62	75	58	80							368
\$ 600,000 - 699,999	23	29	44	32	43	52							223
\$ 700,000 - 799,999	11	11	19	19	21	28							109
\$ 800,000 - 899,999	6	9	10	12	11	23							71
\$ 900,000 - 999,999	6	6	2	5	6	13							38
\$ 1,000,000 - and over	10	12	20	14	20	23							99
Total	491	608	805	787	768	929							4388





REALTORS® Association of Lake & Sumter Counties
Monthly Sales Trend Indicator 2026

Sales by Bedroom Count

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
0													
1	4	10	4	6	2	6							32
2	138	159	189	180	172	201							1039
3	228	290	415	393	381	437							2144
4	94	114	160	164	170	219							921
5	21	27	28	33	35	56							200
6+	6	8	9	11	8	10							52
Total	491	608	805	787	768	929							4388

Sales by Bathroom Count

Bathrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
1	19	27	25	19	17	23							130
2	344	425	548	520	526	574							2937
3	93	109	182	195	157	231							967
4	28	36	35	44	57	83							283
5	5	9	11	7	9	15							56
6+	2	2	4	2	2	3							15
Total	491	608	805	787	768	929							4388

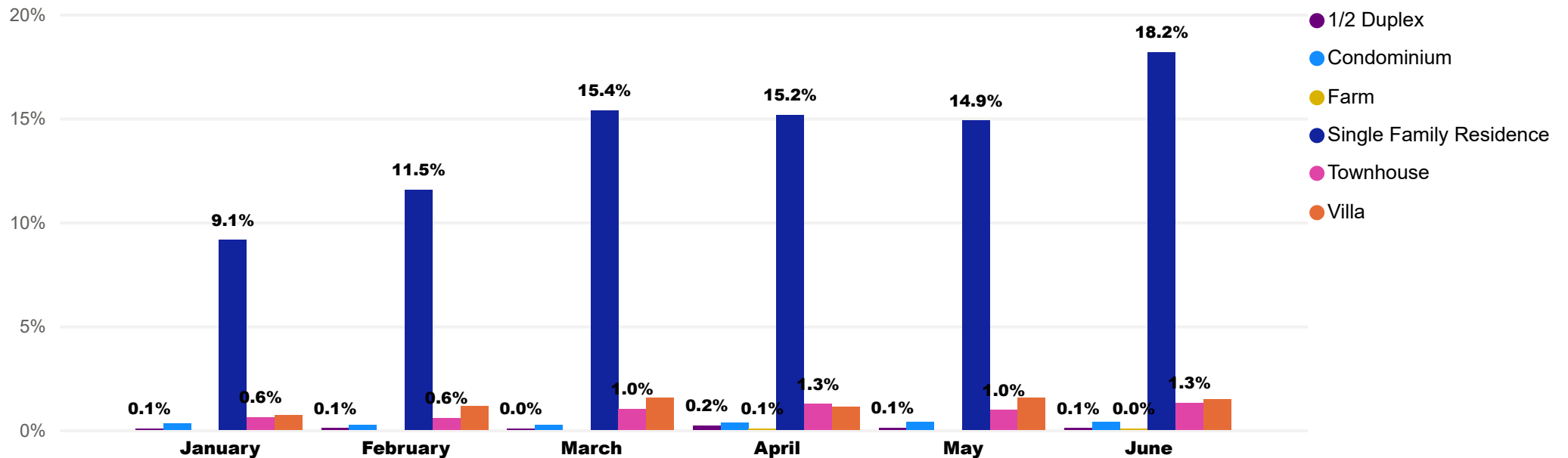


REALTORS® Association of Lake & Sumter Counties Monthly Sales Trend Indicator 2026

Sales by Housing Style

Property Type	January	February	March	April	May	June	July	August	September	October	November	December	Total
1/2 Duplex	2	3	1	8	4	3							21
Condominium	13	10	10	14	15	15							77
Farm				2		1							3
Single Family Residence	365	461	614	605	594	726							3365
Townhouse	24	23	40	50	38	52							227
Villa	28	46	61	45	61	59							300
Total	432	543	726	724	712	856							3993

YTD % of Sales by Property Type





REALTORS® Association of Lake & Sumter Counties
Multiple Listing One Month Sales and Inventory Report - June - 2026

Price Range	Sold Units	Market Share	Average List Price	Average Sale Price	% List to Sell	Avg DOM	Inventory
\$ 1 - 49,999	2	0%	44,700	39,250	88%	57	2
\$ 50,000 - 59,999	1	0%	59,990	59,990	100%	3	3
\$ 60,000 - 69,999							3
\$ 70,000 - 79,999	1	0%	75,000	75,000	100%	180	3
\$ 80,000 - 89,999	1	0%	88,000	85,000	97%	81	4
\$ 90,000 - 99,999	2	0%	133,000	93,000	70%	9	4
\$ 100,000 - 119,999							7
\$ 120,000 - 139,999	3	0%	183,000	127,500	70%	154	19
\$ 140,000 - 159,999	5	1%	168,778	152,781	91%	54	9
\$ 160,000 - 179,999	6	1%	171,167	167,333	98%	21	32
\$ 180,000 - 199,999	15	2%	199,380	189,811	95%	86	38
\$ 200,000 - 249,999	69	8%	232,740	225,609	97%	62	183
\$ 250,000 - 299,999	116	14%	283,586	275,778	97%	75	351
\$ 300,000 - 349,999	152	18%	332,284	323,476	97%	70	370
\$ 350,000 - 399,999	126	15%	383,168	373,024	97%	51	330
\$ 400,000 - 499,999	140	16%	448,586	441,827	98%	63	441
\$ 500,000 - 599,999	77	9%	566,989	547,374	97%	65	247
\$ 600,000 - 699,999	52	6%	667,838	648,607	97%	41	130
\$ 700,000 - 799,999	28	3%	777,370	748,794	96%	54	78
\$ 800,000 - 899,999	23	3%	899,665	850,748	95%	102	61
\$ 900,000 - 999,999	13	2%	981,535	943,824	96%	91	35
\$ 1,000,000 - and over	23	3%	1,457,252	1,411,331	97%	54	145
Total	855	100%	448,717	435,326	97%	64	2495

This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants.
The data reflects only The sales published through Stellar MLS and does not include all sales in The Reported areas.
Neither The Association/Board nor Stellar MLS is in any way responsible for its accuracy.



REALTORS® Association of Lake & Sumter Counties Multiple Listing Year to Date Sales and Inventory Report - 2026

Price Range	Sold Units	Market Share	Average List Price	Average Sale Price	% List to Sell	Avg DOM	Inventory
\$ 1 - 49,999	13	0.30%	50,969	40,192	79%	53	2
\$ 50,000 - 59,999	9	0.21%	67,421	55,749	83%	40	3
\$ 60,000 - 69,999	6	0.14%	90,917	62,750	69%	36	3
\$ 70,000 - 79,999	17	0.39%	100,065	73,600	74%	83	3
\$ 80,000 - 89,999	14	0.32%	95,850	83,225	87%	98	4
\$ 90,000 - 99,999	23	0.52%	110,330	94,348	86%	86	4
\$ 100,000 - 119,999	45	1.03%	122,861	109,498	89%	88	7
\$ 120,000 - 139,999	81	1.85%	138,245	129,667	94%	93	19
\$ 140,000 - 159,999	82	1.87%	160,468	149,693	93%	75	9
\$ 160,000 - 179,999	68	1.55%	177,835	169,100	95%	68	32
\$ 180,000 - 199,999	97	2.21%	199,359	189,468	95%	83	38
\$ 200,000 - 249,999	454	10.35%	233,627	226,178	97%	76	183
\$ 250,000 - 299,999	610	13.90%	283,096	274,754	97%	79	351
\$ 300,000 - 349,999	692	15.77%	333,742	324,309	97%	73	370
\$ 350,000 - 399,999	605	13.79%	382,270	373,808	98%	61	330
\$ 400,000 - 499,999	664	15.13%	454,740	443,746	98%	59	441
\$ 500,000 - 599,999	368	8.39%	558,810	542,777	97%	63	247
\$ 600,000 - 699,999	223	5.08%	668,463	647,366	97%	53	130
\$ 700,000 - 799,999	109	2.48%	771,892	746,718	97%	65	78
\$ 800,000 - 899,999	71	1.62%	889,086	849,142	96%	107	61
\$ 900,000 - 999,999	38	0.87%	973,764	938,542	96%	90	35
\$ 1,000,000 - and over	99	2.26%	1,498,734	1,426,520	95%	70	145
Total	4388	100.00%	409,978	396,936	97%	70	2495

**This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants.
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REALTORS® Association of Lake & Sumter Counties

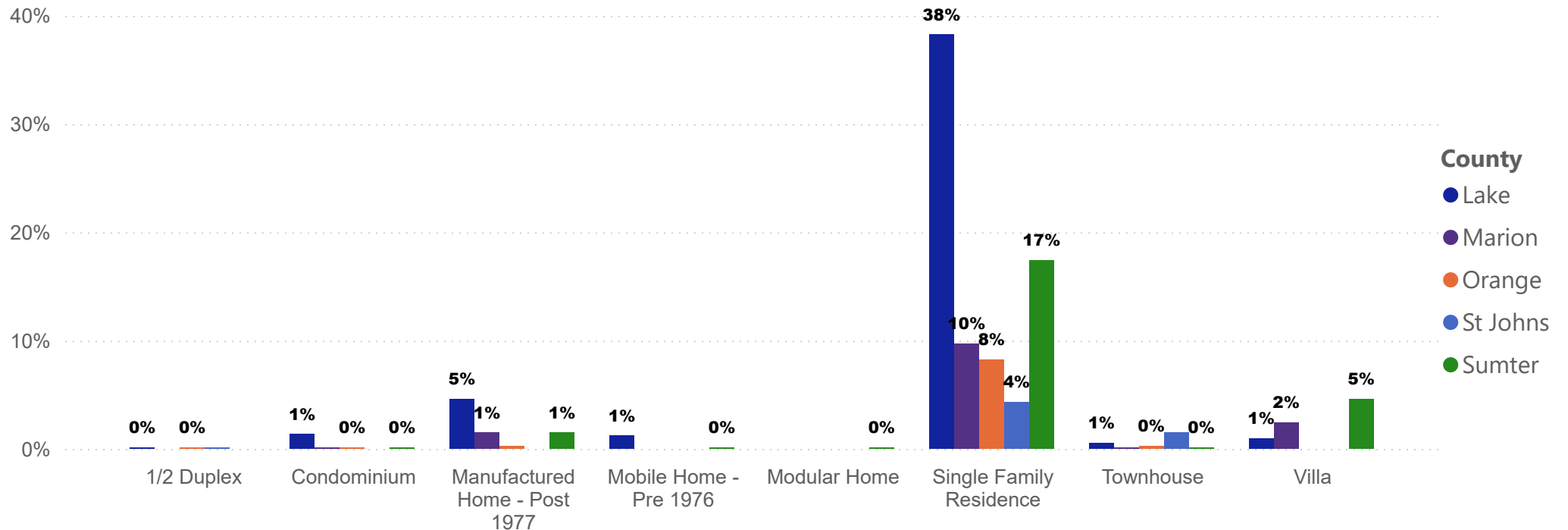
Four Year Sales and Inventory History 2022 - 2026. Compiled from Monthly Sales and Inventory Reports

Month	Monthly Sales	Average List Price	Average Sales Price	% List to Sell	AVG DOM	Inventory	Months Inventory
07/31/2022	519	405,255	399,503	99%	21	1611	3.10
08/31/2022	591	400,457	386,978	97%	24	1835	3.10
09/30/2022	486	404,819	395,602	98%	29	1866	3.84
10/31/2022	475	399,119	388,374	97%	34	2025	4.26
11/30/2022	397	397,310	385,515	97%	39	1890	4.76
12/31/2022	475	401,007	385,736	96%	46	1757	3.70
01/31/2023	346	401,055	388,111	97%	52	1768	5.11
02/28/2023	466	386,296	371,866	96%	59	1709	3.67
03/31/2023	635	417,239	402,849	97%	59	1695	2.67
04/30/2023	617	413,883	401,073	97%	59	1633	2.65
05/31/2023	645	407,811	396,227	97%	56	1625	2.52
06/30/2023	661	427,631	416,026	97%	54	1652	2.50
07/31/2023	586	421,146	410,153	97%	51	1672	2.85
08/31/2023	581	428,954	418,988	98%	55	1635	2.81
09/30/2023	545	438,435	428,136	98%	56	1794	3.29
10/31/2023	526	442,261	430,835	97%	59	1865	3.55
11/30/2023	475	446,842	434,315	97%	65	1922	4.05
12/31/2023	597	466,307	453,236	97%	70	1914	3.21
01/31/2024	381	434,613	419,461	97%	73	1958	5.14
02/29/2024	519	431,929	419,617	97%	71	1946	3.75
03/31/2024	604	443,439	431,755	97%	66	1937	3.21
04/30/2024	658	444,908	433,475	97%	61	2033	3.09
05/31/2024	671	453,781	441,919	97%	67	2077	3.10
06/30/2024	583	460,519	449,511	98%	61	2244	3.85
07/31/2024	575	451,673	439,010	97%	61	2250	3.91
08/31/2024	547	441,490	427,886	97%	58	2302	4.21
09/30/2024	544	446,412	432,338	97%	61	2353	4.33
10/31/2024	543	424,697	413,189	97%	74	2363	4.35
11/30/2024	548	439,494	425,413	97%	68	2399	4.38
12/31/2024	657	465,267	451,596	97%	64	2387	3.63
01/31/2025	395	448,620	433,221	97%	73	2602	6.59
02/28/2025	477	434,246	420,251	97%	79	2665	5.59
03/31/2025	687	454,725	440,394	97%	76	2686	3.91
04/30/2025	712	440,498	425,218	97%	72	2750	3.86
05/31/2025	633	427,391	412,560	97%	68	2786	4.40
06/30/2025	624	443,666	429,126	97%	70	2884	4.62
07/31/2025	569	437,098	421,905	97%	79	2812	4.94
08/31/2025	590	445,806	430,141	96%	81	2822	4.78
09/30/2025	589	440,060	424,371	96%	77	2760	4.69
10/31/2025	582	444,710	427,601	96%	77	2720	4.67
11/30/2025	517	434,573	419,448	97%	83	2674	5.17
12/31/2025	693	450,044	434,962	97%	70	2671	3.85
01/31/2026	432	418,523	403,094	96%	81	2746	6.36
02/28/2026	543	424,667	411,861	97%	90	2752	5.07
03/31/2026	726	436,182	422,277	97%	83	2762	3.80
04/30/2026	724	418,981	407,004	97%	75	2676	3.70
05/31/2026	712	433,535	420,992	97%	74	2583	3.63
06/30/2026	856	448,659	435,283	97%	71	2495	2.91

Top 5 Unit Sales by County and Property Type

** Counties with the same % of Sales maybe Included.*

Property Type	Lake	Marion	Orange	St Johns	Sumter	Total
1/2 Duplex	0%		0%	0%		0%
Condominium	1%	0%	0%		0%	2%
Manufactured Home - Post 1977	5%	1%	0%		1%	8%
Mobile Home - Pre 1976	1%				0%	1%
Modular Home					0%	0%
Single Family Residence	38%	10%	8%	4%	17%	78%
Townhouse	1%	0%	0%	1%	0%	3%
Villa	1%	2%			5%	8%
Total	47%	14%	9%	6%	24%	100%



Board/Association: State Month Year
 ▲ Lake and Sumter FL June 2026

National Association of Realtors®
 700 Eleventh Street, NW
 Washington, DC 20001-4507

Email: data@realtors.com
 Fax: 202-383-7568
 Questions: 202-383-1276

Single-Family Units
Number of Bedrooms

Price Range ▲	2 or Less	3	4 or More	Total
\$ 1 - 49,999	2			2
\$ 50,000 - 59,999	1			1
\$ 60,000 - 69,999				
\$ 70,000 - 79,999	1			1
\$ 80,000 - 89,999				
\$ 90,000 - 99,999		1		1
\$ 100,000 - 119,999				
\$ 120,000 - 139,999	2		1	3
\$ 140,000 - 159,999	3	2		5
\$ 160,000 - 179,999	3	1		4
\$ 180,000 - 199,999	7	4		11
\$ 200,000 - 249,999	27	24	1	52
\$ 250,000 - 299,999	37	54	14	105
\$ 300,000 - 349,999	28	94	17	139
\$ 350,000 - 399,999	13	69	35	117
\$ 400,000 - 499,999	7	65	62	134
\$ 500,000 - 599,999	3	21	48	72
\$ 600,000 - 699,999	1	19	32	52
\$ 700,000 - 799,999		7	20	27
\$ 800,000 - 899,999	1	9	13	23
\$ 900,000 - 999,999		6	7	13
\$ 1,000,000 - and over		3	20	23
Total	136	379	270	785

Condominium / Cooperative Units
Number of Bedrooms

Price Range	2 or Less	3	4 or More	Total
\$ 1 - 49,999				
\$ 50,000 - 59,999				
\$ 60,000 - 69,999				
\$ 70,000 - 79,999				
\$ 80,000 - 89,999	1			1
\$ 90,000 - 99,999	1			1
\$ 100,000 - 119,999				
\$ 120,000 - 139,999				
\$ 140,000 - 159,999				
\$ 160,000 - 179,999	1			1
\$ 180,000 - 199,999	3	1		4
\$ 200,000 - 249,999	6	10	1	17
\$ 250,000 - 299,999	7	3	1	11
\$ 300,000 - 349,999		9	3	12
\$ 350,000 - 399,999	4	3	1	8
\$ 400,000 - 499,999	1	4	1	6
\$ 500,000 - 599,999		2	3	5
\$ 600,000 - 699,999				
\$ 700,000 - 799,999	1			1
\$ 800,000 - 899,999				
\$ 900,000 - 999,999				
\$ 1,000,000 - and over				
Total	25	32	10	67

Active Listings
 (Unsold Homes)

Price Range ▲	M-SF	M-Condo
\$ 1 - 49,999		1
\$ 50,000 - 59,999		1
\$ 60,000 - 69,999	2	1
\$ 70,000 - 79,999	1	1
\$ 80,000 - 89,999		4
\$ 90,000 - 99,999		4
\$ 100,000 - 119,999	1	5
\$ 120,000 - 139,999	4	15
\$ 140,000 - 159,999	6	3
\$ 160,000 - 179,999	15	16
\$ 180,000 - 199,999	32	8
\$ 200,000 - 249,999	133	31
\$ 250,000 - 299,999	299	36
\$ 300,000 - 349,999	322	27
\$ 350,000 - 399,999	284	29
\$ 400,000 - 499,999	403	11
\$ 500,000 - 599,999	232	4
\$ 600,000 - 699,999	130	
\$ 700,000 - 799,999	74	1
\$ 800,000 - 899,999	57	
\$ 900,000 - 999,999	33	
\$ 1,000,000 - and over	137	1
Total	2165	199

Sales Pending
 (Under Contract)

Price Range ▲	M-SF	M-Condo
\$ 1 - 49,999	1	1
\$ 50,000 - 59,999	1	1
\$ 60,000 - 69,999		
\$ 70,000 - 79,999	1	
\$ 80,000 - 89,999	3	
\$ 90,000 - 99,999		
\$ 100,000 - 119,999	2	
\$ 120,000 - 139,999	7	3
\$ 140,000 - 159,999	6	2
\$ 160,000 - 179,999	4	3
\$ 180,000 - 199,999	13	4
\$ 200,000 - 249,999	59	16
\$ 250,000 - 299,999	117	20
\$ 300,000 - 349,999	131	23
\$ 350,000 - 399,999	113	29
\$ 400,000 - 499,999	171	12
\$ 500,000 - 599,999	129	3
\$ 600,000 - 699,999	97	
\$ 700,000 - 799,999	91	1
\$ 800,000 - 899,999	57	
\$ 900,000 - 999,999	40	
\$ 1,000,000 - and over	30	
Total	1073	118

Time On Market Sort	M-SF	M-Condo
0 - 30	379	30
31-60	119	7
61-90	98	8
91-120	48	7
121-over	141	15
Total	785	67

