

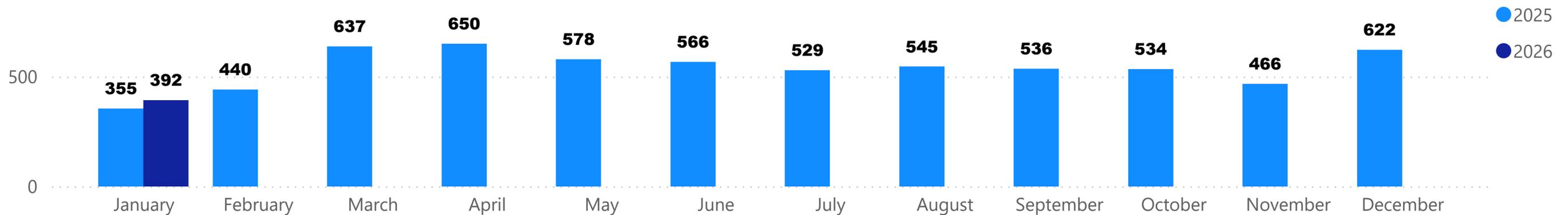


REALTORS® Association of Lake & Sumter Counties

Monthly Sales Trend Indicator 2026

Sales by Price Range - Single Family Homes & Villas

Price Range	January	February	March	April	May	June	July	August	September	October	November	December	Total
\$ 1 - 49,999													
\$ 50,000 - 59,999	1												1
\$ 60,000 - 69,999													
\$ 70,000 - 79,999	2												2
\$ 80,000 - 89,999													
\$ 90,000 - 99,999													
\$ 100,000 - 119,999	2												2
\$ 120,000 - 139,999	4												4
\$ 140,000 - 159,999	3												3
\$ 160,000 - 179,999	5												5
\$ 180,000 - 199,999	1												1
\$ 200,000 - 249,999	48												48
\$ 250,000 - 299,999	61												61
\$ 300,000 - 349,999	60												60
\$ 350,000 - 399,999	54												54
\$ 400,000 - 499,999	57												57
\$ 500,000 - 599,999	39												39
\$ 600,000 - 699,999	22												22
\$ 700,000 - 799,999	11												11
\$ 800,000 - 899,999	6												6
\$ 900,000 - 999,999	6												6
\$ 1,000,000 - and over	10												10
Total	392												392

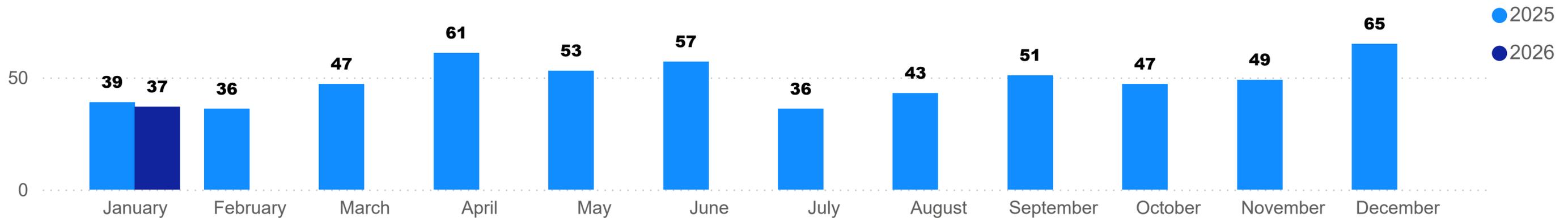


REALTORS® Association of Lake & Sumter Counties

Monthly Sales Trend Indicator 2026

Sales by Price Range - Condominiums, Townhouses and Co-Ops

Price Range	January	February	March	April	May	June	July	August	September	October	November	December	Total
\$ 1 - 49,999													
\$ 50,000 - 59,999													
\$ 60,000 - 69,999													
\$ 70,000 - 79,999													
\$ 80,000 - 89,999													
\$ 90,000 - 99,999	2												2
\$ 100,000 - 119,999	1												1
\$ 120,000 - 139,999	2												2
\$ 140,000 - 159,999	2												2
\$ 160,000 - 179,999	1												1
\$ 180,000 - 199,999	1												1
\$ 200,000 - 249,999	4												4
\$ 250,000 - 299,999	6												6
\$ 300,000 - 349,999	14												14
\$ 350,000 - 399,999	3												3
\$ 400,000 - 499,999													
\$ 500,000 - 599,999													
\$ 600,000 - 699,999	1												1
\$ 700,000 - 799,999													
\$ 800,000 - 899,999													
\$ 900,000 - 999,999													
\$ 1,000,000 - and over													
Total	37												37

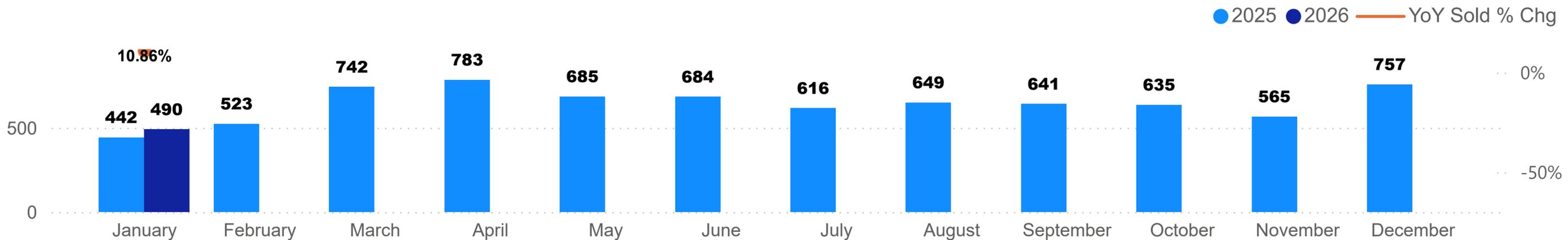


REALTORS® Association of Lake & Sumter Counties

Monthly Sales Trend Indicator 2026

Sales by Price Range - Overall

Price Range	January	February	March	April	May	June	July	August	September	October	November	December	Total
\$ 1 - 49,999	2												2
\$ 50,000 - 59,999	2												2
\$ 60,000 - 69,999	1												1
\$ 70,000 - 79,999	2												2
\$ 80,000 - 89,999	1												1
\$ 90,000 - 99,999	3												3
\$ 100,000 - 119,999	7												7
\$ 120,000 - 139,999	19												19
\$ 140,000 - 159,999	14												14
\$ 160,000 - 179,999	12												12
\$ 180,000 - 199,999	10												10
\$ 200,000 - 249,999	59												59
\$ 250,000 - 299,999	69												69
\$ 300,000 - 349,999	77												77
\$ 350,000 - 399,999	59												59
\$ 400,000 - 499,999	58												58
\$ 500,000 - 599,999	39												39
\$ 600,000 - 699,999	23												23
\$ 700,000 - 799,999	11												11
\$ 800,000 - 899,999	6												6
\$ 900,000 - 999,999	6												6
\$ 1,000,000 - and over	10												10
Total	490												490



REALTORS® Association of Lake & Sumter Counties
Monthly Sales Trend Indicator 2026

Sales by Bedroom Count

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
1	4												4
2	138												138
3	227												227
4	94												94
5	21												21
6+	6												6
Total	490												490

Sales by Bathroom Count

Bathrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
1	19												19
2	343												343
3	93												93
4	28												28
5	5												5
6+	2												2
Total	490												490

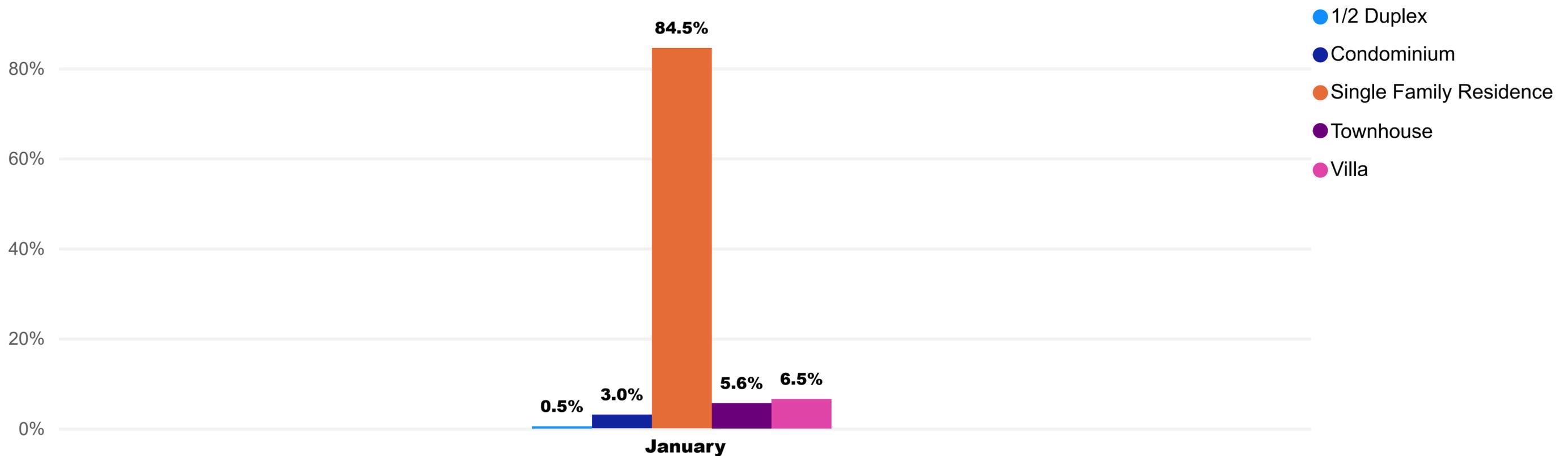
REALTORS® Association of Lake & Sumter Counties

Monthly Sales Trend Indicator 2026

Sales by Housing Style

Property Type	January	February	March	April	May	June	July	August	September	October	November	December	Total
1/2 Duplex	2												2
Condominium	13												13
Single Family Residence	364												364
Townhouse	24												24
Villa	28												28
Total	431												431

YTD % of Sales by Property Type





REALTORS® Association of Lake & Sumter Counties

Multiple Listing One Month Sales and Inventory Report - January - 2026

Price Range	Sold Units	Market Share	Average List Price	Average Sale Price	% List to Sell	Avg DOM	Inventory
\$ 1 - 49,999							2
\$ 50,000 - 59,999	1	0%	110,000	55,000	50%	93	1
\$ 60,000 - 69,999							2
\$ 70,000 - 79,999	2	0%	166,950	72,250	43%	226	
\$ 80,000 - 89,999							2
\$ 90,000 - 99,999	2	0%	104,900	97,000	92%	87	3
\$ 100,000 - 119,999	3	1%	126,667	105,857	84%	171	8
\$ 120,000 - 139,999	6	1%	136,150	131,333	96%	73	15
\$ 140,000 - 159,999	5	1%	168,760	151,000	89%	81	18
\$ 160,000 - 179,999	6	1%	179,983	170,000	94%	61	22
\$ 180,000 - 199,999	2	0%	197,000	197,000	100%	31	36
\$ 200,000 - 249,999	52	12%	233,348	227,060	97%	72	204
\$ 250,000 - 299,999	68	16%	281,671	273,641	97%	87	357
\$ 300,000 - 349,999	74	17%	337,426	326,267	97%	68	450
\$ 350,000 - 399,999	57	13%	388,927	377,534	97%	51	381
\$ 400,000 - 499,999	58	13%	460,002	443,538	96%	65	461
\$ 500,000 - 599,999	39	9%	562,616	543,541	97%	61	227
\$ 600,000 - 699,999	23	5%	666,352	645,381	97%	84	147
\$ 700,000 - 799,999	11	3%	762,755	738,127	97%	50	86
\$ 800,000 - 899,999	6	1%	889,245	842,595	95%	53	57
\$ 900,000 - 999,999	6	1%	986,831	949,167	96%	167	33
\$ 1,000,000 - and over	10	2%	1,451,233	1,366,862	94%	66	144
Total	431	100%	419,262	403,832	96%	71	2656

This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants. The data reflects only The sales published through Stellar MLS and does not include all sales in The Reported areas. Neither The Association/Board nor Stellar MLS is in any way responsible for its accuracy.



REALTORS® Association of Lake & Sumter Counties Multiple Listing Year to Date Sales and Inventory Report - 2026

Price Range	Sold Units	Market Share	Average List Price	Average Sale Price	% List to Sell	Avg DOM	Inventory
\$ 1 - 49,999	2	0.41%	52,250	46,000	88%	79	2
\$ 50,000 - 59,999	2	0.41%	86,950	55,625	64%	59	1
\$ 60,000 - 69,999	1	0.20%	65,000	65,000	100%	9	2
\$ 70,000 - 79,999	2	0.41%	166,950	72,250	43%	226	
\$ 80,000 - 89,999	1	0.20%	89,000	84,650	95%	145	2
\$ 90,000 - 99,999	3	0.61%	109,600	94,667	86%	70	3
\$ 100,000 - 119,999	7	1.43%	123,557	109,662	89%	111	8
\$ 120,000 - 139,999	19	3.88%	133,405	129,658	97%	97	15
\$ 140,000 - 159,999	14	2.86%	167,443	150,964	90%	103	18
\$ 160,000 - 179,999	12	2.45%	177,225	168,750	95%	71	22
\$ 180,000 - 199,999	10	2.04%	200,390	191,005	95%	75	36
\$ 200,000 - 249,999	59	12.04%	232,677	225,841	97%	75	204
\$ 250,000 - 299,999	69	14.08%	281,343	273,298	97%	86	357
\$ 300,000 - 349,999	77	15.71%	337,688	326,204	97%	68	450
\$ 350,000 - 399,999	59	12.04%	389,387	377,414	97%	55	381
\$ 400,000 - 499,999	58	11.84%	460,002	443,538	96%	65	461
\$ 500,000 - 599,999	39	7.96%	562,616	543,541	97%	61	227
\$ 600,000 - 699,999	23	4.69%	666,352	645,381	97%	84	147
\$ 700,000 - 799,999	11	2.24%	762,755	738,127	97%	50	86
\$ 800,000 - 899,999	6	1.22%	889,245	842,595	95%	53	57
\$ 900,000 - 999,999	6	1.22%	986,831	949,167	96%	167	33
\$ 1,000,000 - and over	10	2.04%	1,451,233	1,366,862	94%	66	144
Total	490	100.00%	390,190	375,376	96%	74	2656

This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants. The data reflects only The sales published through Stellar MLS and does not include all sales in The Reported areas. Neither The Association/Board nor Stellar MLS is in any way responsible for its accuracy.

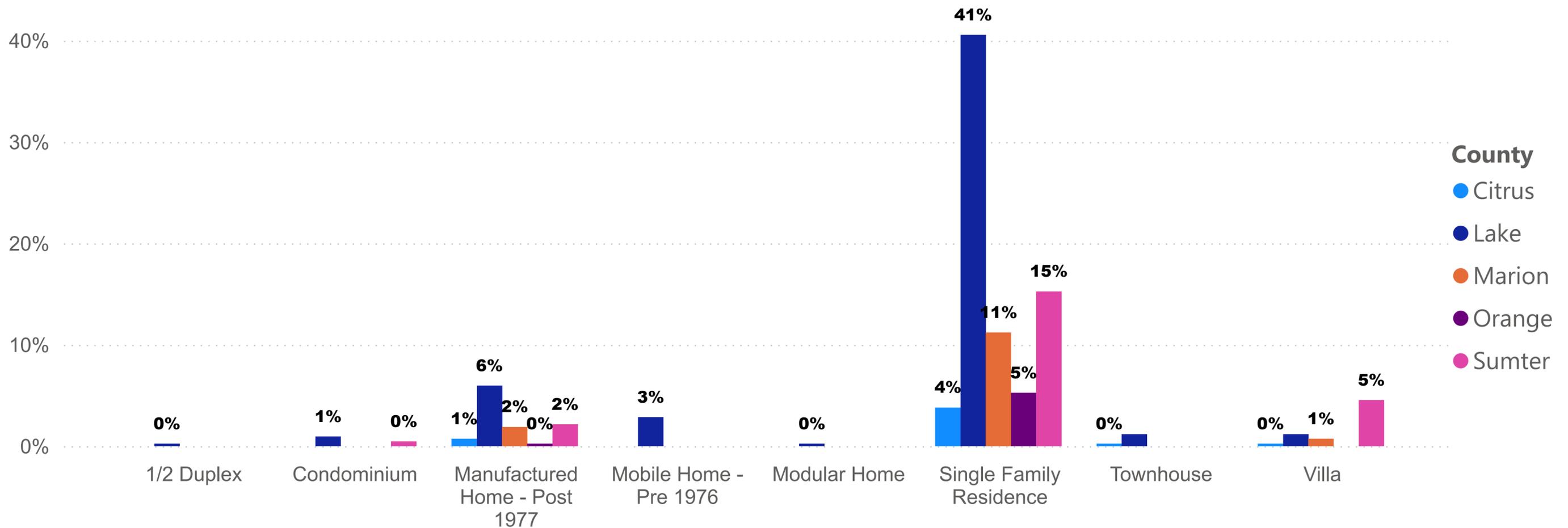
Four Year Sales and Inventory History 2022 - 2026. Compiled from Monthly Sales and Inventory Reports

Month	Monthly Sales	Average List Price	Average Sales Price	% List to Sell	AVG DOM	Inventory	Months Inventory
02/28/2022	574	377,264	373,960	99%	26	640	1.11
03/31/2022	681	386,421	384,857	100%	22	682	1.00
04/30/2022	686	386,001	383,731	99%	21	763	1.11
05/31/2022	673	397,058	394,673	99%	16	1014	1.51
06/30/2022	631	401,118	399,071	99%	15	1294	2.05
07/31/2022	519	405,255	399,503	99%	21	1611	3.10
08/31/2022	591	400,457	386,978	97%	24	1835	3.10
09/30/2022	486	404,819	395,602	98%	29	1866	3.84
10/31/2022	475	399,119	388,374	97%	34	2025	4.26
11/30/2022	397	397,310	385,515	97%	39	1890	4.76
12/31/2022	475	401,007	385,736	96%	46	1757	3.70
01/31/2023	346	401,055	388,111	97%	52	1768	5.11
02/28/2023	466	386,296	371,866	96%	59	1709	3.67
03/31/2023	635	417,239	402,849	97%	59	1695	2.67
04/30/2023	617	413,883	401,056	97%	59	1633	2.65
05/31/2023	645	407,811	396,227	97%	56	1625	2.52
06/30/2023	661	427,631	416,026	97%	54	1652	2.50
07/31/2023	586	421,146	410,167	97%	51	1672	2.85
08/31/2023	581	428,954	419,035	98%	55	1635	2.81
09/30/2023	545	438,435	428,136	98%	56	1794	3.29
10/31/2023	526	442,261	430,854	97%	59	1865	3.55
11/30/2023	475	446,842	434,319	97%	65	1922	4.05
12/31/2023	597	466,307	453,245	97%	70	1914	3.21
01/31/2024	381	434,613	419,592	97%	73	1958	5.14
02/29/2024	519	431,929	419,661	97%	71	1946	3.75
03/31/2024	604	443,439	431,755	97%	66	1937	3.21
04/30/2024	658	444,908	433,475	97%	61	2033	3.09
05/31/2024	671	453,781	442,170	97%	67	2077	3.10
06/30/2024	583	460,519	449,564	98%	61	2244	3.85
07/31/2024	575	451,673	439,019	97%	61	2251	3.91
08/31/2024	547	441,490	427,886	97%	58	2303	4.21
09/30/2024	544	446,412	432,323	97%	61	2354	4.33
10/31/2024	543	424,697	413,238	97%	74	2363	4.35
11/30/2024	548	439,494	425,493	97%	68	2399	4.38
12/31/2024	657	465,267	451,596	97%	64	2387	3.63
01/31/2025	395	448,620	433,221	97%	73	2603	6.59
02/28/2025	477	434,246	420,251	97%	79	2665	5.59
03/31/2025	687	454,725	440,394	97%	76	2685	3.91
04/30/2025	712	440,498	425,218	97%	72	2748	3.86
05/31/2025	633	427,391	412,560	97%	68	2784	4.40
06/30/2025	624	443,666	429,126	97%	70	2882	4.62
07/31/2025	569	437,098	421,905	97%	79	2810	4.94
08/31/2025	590	445,806	430,141	96%	81	2817	4.77
09/30/2025	589	440,060	424,371	96%	77	2752	4.67
10/31/2025	582	444,710	427,601	96%	77	2708	4.65
11/30/2025	517	434,573	419,448	97%	83	2655	5.14
12/31/2025	692	450,189	435,150	97%	70	2638	3.81
01/31/2026	431	419,262	403,832	96%	81	2656	6.16

Top 5 Unit Sales by County and Property Type

** Counties with the same % of Sales maybe Included.*

Property Type	Citrus	Lake	Marion	Orange	Sumter	Total
1/2 Duplex		0%				0%
Condominium		1%			0%	1%
Manufactured Home - Post 1977	1%	6%	2%	0%	2%	11%
Mobile Home - Pre 1976		3%				3%
Modular Home		0%				0%
Single Family Residence	4%	41%	11%	5%	15%	76%
Townhouse	0%	1%				1%
Villa	0%	1%	1%		5%	7%
Total	5%	53%	14%	5%	22%	100%



Board/Association: State Month Year
 ▲ Lake and Sumter FL January 2026

National Association of Realtors®
 700 Eleventh Street, NW
 Washington, DC 20001-4507

Email: data@realtors.com
 Fax: 202-383-7568
 Questions: 202-383-1276

**Single-Family Units
 Number of Bedrooms**

**Condominium / Cooperative Units
 Number of Bedrooms**

**Active Listings
 (Unsold Homes)**

**Sales Pending
 (Under Contract)**

Price Range ▲	2 or Less	3	4 or More	Total
\$ 1 - 49,999				
\$ 50,000 - 59,999	1			1
\$ 60,000 - 69,999				
\$ 70,000 - 79,999			2	2
\$ 80,000 - 89,999				
\$ 90,000 - 99,999				
\$ 100,000 - 119,999	1	1		2
\$ 120,000 - 139,999	3	1		4
\$ 140,000 - 159,999	3			3
\$ 160,000 - 179,999	2	2	1	5
\$ 180,000 - 199,999		1		1
\$ 200,000 - 249,999	31	17		48
\$ 250,000 - 299,999	25	31	5	61
\$ 300,000 - 349,999	9	43	8	60
\$ 350,000 - 399,999	6	30	18	54
\$ 400,000 - 499,999	4	30	23	57
\$ 500,000 - 599,999		16	23	39
\$ 600,000 - 699,999		9	13	22
\$ 700,000 - 799,999		2	9	11
\$ 800,000 - 899,999		3	3	6
\$ 900,000 - 999,999		2	4	6
\$ 1,000,000 - and over		3	7	10
Total	85	191	116	392

Price Range	2 or Less	3	4 or More	Total
\$ 1 - 49,999				
\$ 50,000 - 59,999				
\$ 60,000 - 69,999				
\$ 70,000 - 79,999				
\$ 80,000 - 89,999				
\$ 90,000 - 99,999	2			2
\$ 100,000 - 119,999	1			1
\$ 120,000 - 139,999	2			2
\$ 140,000 - 159,999	1	1		2
\$ 160,000 - 179,999	1			1
\$ 180,000 - 199,999	1			1
\$ 200,000 - 249,999	1	3		4
\$ 250,000 - 299,999	2	3	1	6
\$ 300,000 - 349,999	4	10		14
\$ 350,000 - 399,999		3		3
\$ 400,000 - 499,999				
\$ 500,000 - 599,999				
\$ 600,000 - 699,999		1		1
\$ 700,000 - 799,999				
\$ 800,000 - 899,999				
\$ 900,000 - 999,999				
\$ 1,000,000 - and over				
Total	15	21	1	37

Price Range ▲	M-SF	M-Condo
\$ 1 - 49,999	1	
\$ 50,000 - 59,999		1
\$ 60,000 - 69,999	1	
\$ 70,000 - 79,999		
\$ 80,000 - 89,999	1	1
\$ 90,000 - 99,999	2	1
\$ 100,000 - 119,999	1	6
\$ 120,000 - 139,999	4	7
\$ 140,000 - 159,999	9	8
\$ 160,000 - 179,999	13	8
\$ 180,000 - 199,999	21	13
\$ 200,000 - 249,999	146	44
\$ 250,000 - 299,999	298	28
\$ 300,000 - 349,999	408	31
\$ 350,000 - 399,999	341	18
\$ 400,000 - 499,999	421	18
\$ 500,000 - 599,999	225	7
\$ 600,000 - 699,999	136	4
\$ 700,000 - 799,999	78	5
\$ 800,000 - 899,999	50	
\$ 900,000 - 999,999	32	
\$ 1,000,000 - and over	136	1
Total	2324	201

Price Range ▲	M-SF	M-Condo
\$ 1 - 49,999	1	
\$ 50,000 - 59,999		1
\$ 60,000 - 69,999	1	
\$ 70,000 - 79,999		
\$ 80,000 - 89,999	2	
\$ 90,000 - 99,999	1	
\$ 100,000 - 119,999		1
\$ 120,000 - 139,999	4	1
\$ 140,000 - 159,999	9	2
\$ 160,000 - 179,999	7	
\$ 180,000 - 199,999	15	1
\$ 200,000 - 249,999	61	12
\$ 250,000 - 299,999	106	8
\$ 300,000 - 349,999	122	16
\$ 350,000 - 399,999	137	15
\$ 400,000 - 499,999	143	5
\$ 500,000 - 599,999	97	
\$ 600,000 - 699,999	85	1
\$ 700,000 - 799,999	56	
\$ 800,000 - 899,999	33	
\$ 900,000 - 999,999	29	
\$ 1,000,000 - and over	30	
Total	939	63

Time On Market Sort	M-SF	M-Condo
0 - 30	152	16
31-60	73	5
61-90	53	2
91-120	30	4
121-over	84	10
Total	392	37

