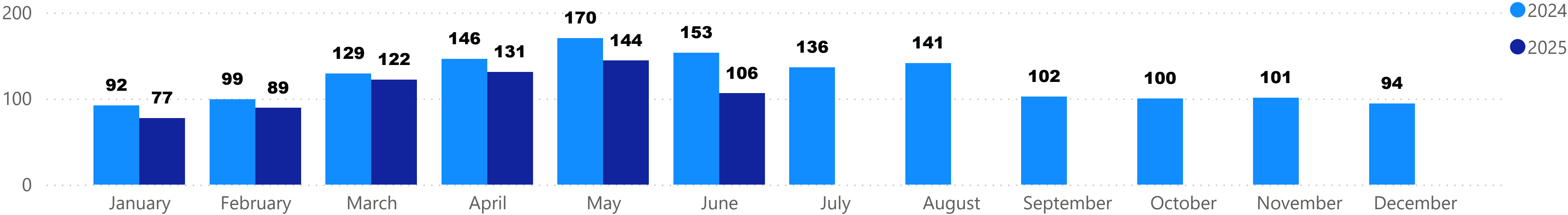




East Polk County Association of REALTORS®  
Monthly Sales Trend Indicator 2025

Sales by Price Range - Single Family Homes & Villas

| Price Range             | January | February | March | April | May | June | July | August | September | October | November | December | Total |
|-------------------------|---------|----------|-------|-------|-----|------|------|--------|-----------|---------|----------|----------|-------|
| \$ 1 - 49,999           |         |          |       |       | 1   |      |      |        |           |         |          |          | 1     |
| \$ 50,000 - 59,999      |         |          |       |       |     |      |      |        |           |         |          |          |       |
| \$ 60,000 - 69,999      |         |          |       | 1     |     |      |      |        |           |         |          |          | 1     |
| \$ 70,000 - 79,999      |         |          | 1     |       |     |      |      |        |           |         |          |          | 1     |
| \$ 80,000 - 89,999      | 1       |          |       | 1     | 1   |      |      |        |           |         |          |          | 3     |
| \$ 90,000 - 99,999      |         |          |       |       | 1   |      |      |        |           |         |          |          | 1     |
| \$ 100,000 - 119,999    | 2       |          |       | 1     | 2   |      |      |        |           |         |          |          | 5     |
| \$ 120,000 - 139,999    | 2       | 1        | 2     | 3     | 1   |      |      |        |           |         |          |          | 9     |
| \$ 140,000 - 159,999    | 4       | 2        | 2     | 1     | 1   | 3    |      |        |           |         |          |          | 13    |
| \$ 160,000 - 179,999    | 1       | 2        | 1     |       | 8   |      |      |        |           |         |          |          | 12    |
| \$ 180,000 - 199,999    | 6       | 3        | 7     | 4     | 4   | 1    |      |        |           |         |          |          | 25    |
| \$ 200,000 - 249,999    | 5       | 16       | 16    | 20    | 24  | 23   |      |        |           |         |          |          | 104   |
| \$ 250,000 - 299,999    | 19      | 22       | 33    | 30    | 25  | 25   |      |        |           |         |          |          | 154   |
| \$ 300,000 - 349,999    | 15      | 13       | 15    | 19    | 20  | 17   |      |        |           |         |          |          | 99    |
| \$ 350,000 - 399,999    | 9       | 10       | 18    | 13    | 21  | 16   |      |        |           |         |          |          | 87    |
| \$ 400,000 - 499,999    | 5       | 10       | 8     | 22    | 18  | 14   |      |        |           |         |          |          | 77    |
| \$ 500,000 - 599,999    | 4       | 4        | 9     | 11    | 7   | 3    |      |        |           |         |          |          | 38    |
| \$ 600,000 - 699,999    |         | 4        | 4     | 1     | 3   | 2    |      |        |           |         |          |          | 14    |
| \$ 700,000 - 799,999    |         | 1        | 3     |       | 2   |      |      |        |           |         |          |          | 6     |
| \$ 800,000 - 899,999    |         |          | 1     | 1     |     |      |      |        |           |         |          |          | 2     |
| \$ 900,000 - 999,999    | 1       | 1        | 1     | 1     | 2   |      |      |        |           |         |          |          | 6     |
| \$ 1,000,000 - and over | 3       |          | 1     | 2     | 3   | 2    |      |        |           |         |          |          | 11    |
| Total                   | 77      | 89       | 122   | 131   | 144 | 106  |      |        |           |         |          |          | 669   |

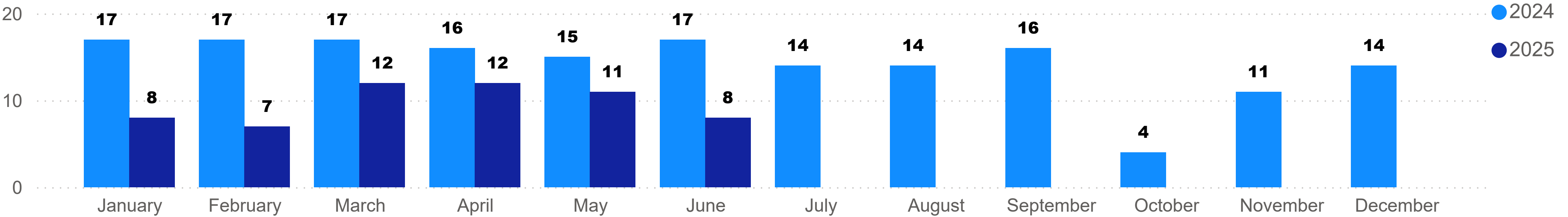




East Polk County Association of REALTORS®  
Monthly Sales Trend Indicator 2025

Sales by Price Range - Condominiums, Townhouses and Co-Ops

| Price Range             | January | February | March | April | May | June | July | August | September | October | November | December | Total |
|-------------------------|---------|----------|-------|-------|-----|------|------|--------|-----------|---------|----------|----------|-------|
| \$ 1 - 49,999           |         |          |       |       |     |      |      |        |           |         |          |          |       |
| \$ 50,000 - 59,999      |         |          |       |       | 1   |      |      |        |           |         |          |          | 1     |
| \$ 60,000 - 69,999      |         |          |       |       |     | 1    |      |        |           |         |          |          | 1     |
| \$ 70,000 - 79,999      |         |          |       | 1     |     |      |      |        |           |         |          |          | 1     |
| \$ 80,000 - 89,999      |         |          |       | 1     |     |      |      |        |           |         |          |          | 1     |
| \$ 90,000 - 99,999      | 1       |          | 1     |       | 2   | 1    |      |        |           |         |          |          | 5     |
| \$ 100,000 - 119,999    |         | 1        | 3     |       | 1   |      |      |        |           |         |          |          | 5     |
| \$ 120,000 - 139,999    |         |          | 3     | 2     | 1   |      |      |        |           |         |          |          | 6     |
| \$ 140,000 - 159,999    | 1       | 1        | 1     | 3     |     | 1    |      |        |           |         |          |          | 7     |
| \$ 160,000 - 179,999    | 3       | 1        | 4     | 1     |     |      |      |        |           |         |          |          | 9     |
| \$ 180,000 - 199,999    |         |          |       |       |     | 1    |      |        |           |         |          |          | 1     |
| \$ 200,000 - 249,999    | 1       | 1        |       | 1     | 1   | 2    |      |        |           |         |          |          | 6     |
| \$ 250,000 - 299,999    |         | 1        |       | 2     | 2   | 1    |      |        |           |         |          |          | 6     |
| \$ 300,000 - 349,999    | 2       | 2        |       |       | 1   | 1    |      |        |           |         |          |          | 6     |
| \$ 350,000 - 399,999    |         |          |       | 1     |     |      |      |        |           |         |          |          | 1     |
| \$ 400,000 - 499,999    |         |          |       |       | 1   |      |      |        |           |         |          |          | 1     |
| \$ 500,000 - 599,999    |         |          |       |       |     |      |      |        |           |         |          |          |       |
| \$ 600,000 - 699,999    |         |          |       |       | 1   |      |      |        |           |         |          |          | 1     |
| \$ 700,000 - 799,999    |         |          |       |       |     |      |      |        |           |         |          |          |       |
| \$ 800,000 - 899,999    |         |          |       |       |     |      |      |        |           |         |          |          |       |
| \$ 900,000 - 999,999    |         |          |       |       |     |      |      |        |           |         |          |          |       |
| \$ 1,000,000 - and over |         |          |       |       |     |      |      |        |           |         |          |          |       |
| Total                   | 8       | 7        | 12    | 12    | 11  | 8    |      |        |           |         |          |          | 58    |

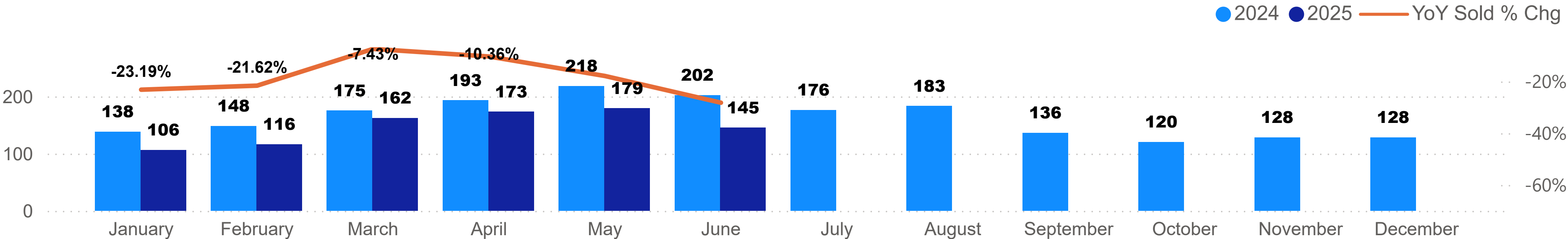




East Polk County Association of REALTORS®  
Monthly Sales Trend Indicator 2025

Sales by Price Range - Overall

| Price Range             | January | February | March | April | May | June | July | August | September | October | November | December | Total |
|-------------------------|---------|----------|-------|-------|-----|------|------|--------|-----------|---------|----------|----------|-------|
| \$ 1 - 49,999           |         | 1        |       |       | 1   |      |      |        |           |         |          |          | 2     |
| \$ 50,000 - 59,999      |         |          | 1     |       | 2   |      |      |        |           |         |          |          | 3     |
| \$ 60,000 - 69,999      | 1       |          | 1     | 1     | 1   | 2    |      |        |           |         |          |          | 6     |
| \$ 70,000 - 79,999      |         | 1        | 5     | 1     |     | 3    |      |        |           |         |          |          | 10    |
| \$ 80,000 - 89,999      | 3       |          | 2     | 3     | 3   | 1    |      |        |           |         |          |          | 12    |
| \$ 90,000 - 99,999      | 2       |          | 1     | 1     | 3   | 1    |      |        |           |         |          |          | 8     |
| \$ 100,000 - 119,999    | 4       | 3        | 6     | 4     | 4   | 6    |      |        |           |         |          |          | 27    |
| \$ 120,000 - 139,999    | 4       | 1        | 7     | 8     | 3   | 2    |      |        |           |         |          |          | 25    |
| \$ 140,000 - 159,999    | 7       | 7        | 6     | 7     | 4   | 9    |      |        |           |         |          |          | 40    |
| \$ 160,000 - 179,999    | 6       | 6        | 10    | 7     | 11  | 1    |      |        |           |         |          |          | 41    |
| \$ 180,000 - 199,999    | 9       | 6        | 8     | 6     | 6   | 5    |      |        |           |         |          |          | 40    |
| \$ 200,000 - 249,999    | 10      | 20       | 21    | 27    | 30  | 29   |      |        |           |         |          |          | 137   |
| \$ 250,000 - 299,999    | 20      | 26       | 34    | 36    | 30  | 27   |      |        |           |         |          |          | 173   |
| \$ 300,000 - 349,999    | 18      | 15       | 15    | 20    | 23  | 19   |      |        |           |         |          |          | 110   |
| \$ 350,000 - 399,999    | 9       | 10       | 18    | 14    | 21  | 19   |      |        |           |         |          |          | 91    |
| \$ 400,000 - 499,999    | 5       | 10       | 8     | 22    | 19  | 14   |      |        |           |         |          |          | 78    |
| \$ 500,000 - 599,999    | 4       | 4        | 9     | 11    | 7   | 3    |      |        |           |         |          |          | 38    |
| \$ 600,000 - 699,999    |         | 4        | 4     | 1     | 4   | 2    |      |        |           |         |          |          | 15    |
| \$ 700,000 - 799,999    |         | 1        | 3     |       | 2   |      |      |        |           |         |          |          | 6     |
| \$ 800,000 - 899,999    |         |          | 1     | 1     |     |      |      |        |           |         |          |          | 2     |
| \$ 900,000 - 999,999    | 1       | 1        | 1     | 1     | 2   |      |      |        |           |         |          |          | 6     |
| \$ 1,000,000 - and over | 3       |          | 1     | 2     | 3   | 2    |      |        |           |         |          |          | 11    |
| Total                   | 106     | 116      | 162   | 173   | 179 | 145  |      |        |           |         |          |          | 881   |



# East Polk County Association of REALTORS®

## Monthly Sales Trend Indicator 2025

### Sales by Bedroom Count

| Bedrooms     | January    | February   | March      | April      | May        | June       | July | August | September | October | November | December | Total      |
|--------------|------------|------------|------------|------------|------------|------------|------|--------|-----------|---------|----------|----------|------------|
| 1            | 5          |            | 6          | 5          | 5          | 1          |      |        |           |         |          |          | 22         |
| 2            | 27         | 34         | 41         | 41         | 41         | 31         |      |        |           |         |          |          | 215        |
| 3            | 52         | 56         | 72         | 79         | 84         | 76         |      |        |           |         |          |          | 419        |
| 4            | 20         | 22         | 32         | 40         | 42         | 31         |      |        |           |         |          |          | 187        |
| 5            | 1          | 4          | 10         | 6          | 6          | 5          |      |        |           |         |          |          | 32         |
| 6+           | 1          |            | 1          | 2          | 1          | 1          |      |        |           |         |          |          | 6          |
| <b>Total</b> | <b>106</b> | <b>116</b> | <b>162</b> | <b>173</b> | <b>179</b> | <b>145</b> |      |        |           |         |          |          | <b>881</b> |

### Sales by Bathroom Count

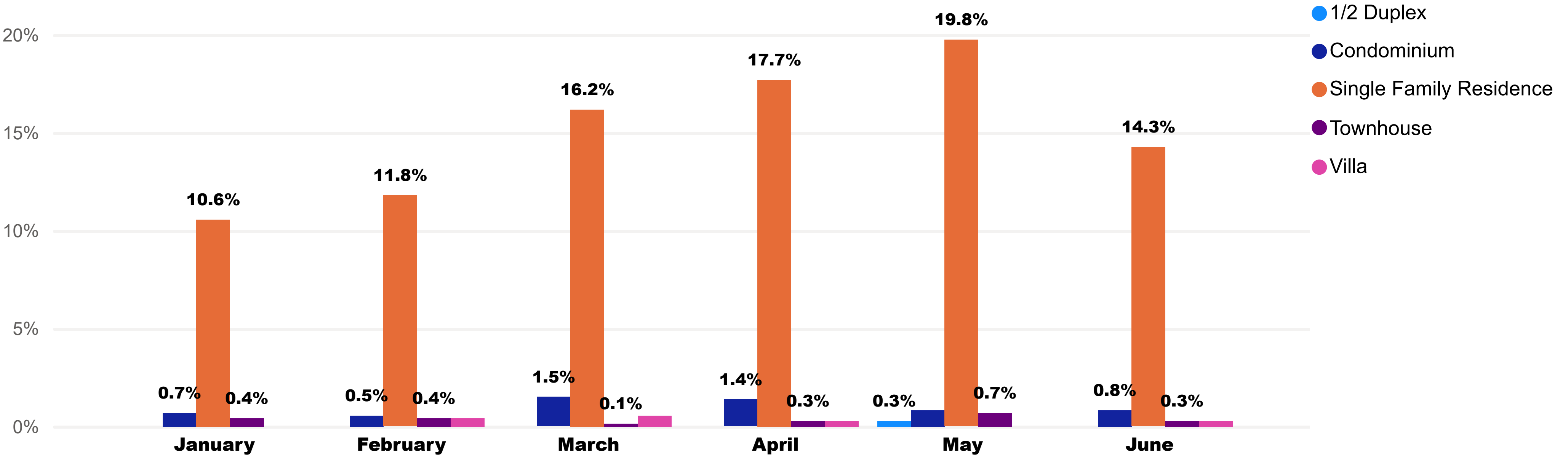
| Bathrooms    | January    | February   | March      | April      | May        | June       | July | August | September | October | November | December | Total      |
|--------------|------------|------------|------------|------------|------------|------------|------|--------|-----------|---------|----------|----------|------------|
| 1            | 14         | 3          | 21         | 13         | 19         | 9          |      |        |           |         |          |          | 79         |
| 2            | 73         | 83         | 102        | 130        | 112        | 106        |      |        |           |         |          |          | 606        |
| 3            | 12         | 26         | 30         | 24         | 32         | 25         |      |        |           |         |          |          | 149        |
| 4            | 4          | 3          | 7          | 3          | 12         | 3          |      |        |           |         |          |          | 32         |
| 5            | 2          | 1          | 1          | 2          | 3          | 1          |      |        |           |         |          |          | 10         |
| 6+           | 1          |            | 1          | 1          | 1          | 1          |      |        |           |         |          |          | 5          |
| <b>Total</b> | <b>106</b> | <b>116</b> | <b>162</b> | <b>173</b> | <b>179</b> | <b>145</b> |      |        |           |         |          |          | <b>881</b> |

East Polk County Association of REALTORS®  
Monthly Sales Trend Indicator 2025

Sales by Housing Style

| Property Type           | January | February | March | April | May | June | July | August | September | October | November | December | Total |
|-------------------------|---------|----------|-------|-------|-----|------|------|--------|-----------|---------|----------|----------|-------|
| 1/2 Duplex              |         |          |       |       | 2   |      |      |        |           |         |          |          | 2     |
| Condominium             | 5       | 4        | 11    | 10    | 6   | 6    |      |        |           |         |          |          | 42    |
| Single Family Residence | 77      | 86       | 118   | 129   | 144 | 104  |      |        |           |         |          |          | 658   |
| Townhouse               | 3       | 3        | 1     | 2     | 5   | 2    |      |        |           |         |          |          | 16    |
| Villa                   |         | 3        | 4     | 2     |     | 2    |      |        |           |         |          |          | 11    |
| Total                   | 85      | 96       | 134   | 143   | 157 | 114  |      |        |           |         |          |          | 729   |

YTD % of Sales by Property Type





# East Polk County Association of REALTORS®

## Multiple Listing One Month Sales and Inventory Report - June - 2025

| Price Range             | Sold Units | Market Share | Average List Price | Average Sale Price | % List to Sell | Avg DOM   | Inventory  |
|-------------------------|------------|--------------|--------------------|--------------------|----------------|-----------|------------|
| \$ 1 - 49,999           |            |              |                    |                    |                |           | 2          |
| \$ 50,000 - 59,999      |            |              |                    |                    |                |           |            |
| \$ 60,000 - 69,999      | 1          | 1%           | 69,900             | 69,900             | 100%           | 68        | 1          |
| \$ 70,000 - 79,999      |            |              |                    |                    |                |           | 1          |
| \$ 80,000 - 89,999      |            |              |                    |                    |                |           | 2          |
| \$ 90,000 - 99,999      | 1          | 1%           | 104,500            | 99,000             | 95%            | 354       | 4          |
| \$ 100,000 - 119,999    |            |              |                    |                    |                |           | 19         |
| \$ 120,000 - 139,999    |            |              |                    |                    |                |           | 19         |
| \$ 140,000 - 159,999    | 4          | 4%           | 165,000            | 153,125            | 93%            | 104       | 18         |
| \$ 160,000 - 179,999    |            |              |                    |                    |                |           | 23         |
| \$ 180,000 - 199,999    | 2          | 2%           | 192,250            | 183,250            | 95%            | 114       | 16         |
| \$ 200,000 - 249,999    | 25         | 22%          | 232,052            | 224,718            | 97%            | 84        | 80         |
| \$ 250,000 - 299,999    | 26         | 23%          | 278,919            | 272,138            | 98%            | 121       | 124        |
| \$ 300,000 - 349,999    | 18         | 16%          | 324,972            | 322,322            | 99%            | 48        | 125        |
| \$ 350,000 - 399,999    | 16         | 14%          | 377,575            | 369,947            | 98%            | 67        | 98         |
| \$ 400,000 - 499,999    | 14         | 12%          | 470,086            | 458,764            | 98%            | 102       | 82         |
| \$ 500,000 - 599,999    | 3          | 3%           | 547,967            | 533,333            | 97%            | 42        | 59         |
| \$ 600,000 - 699,999    | 2          | 2%           | 709,000            | 698,250            | 98%            | 59        | 28         |
| \$ 700,000 - 799,999    |            |              |                    |                    |                |           | 15         |
| \$ 800,000 - 899,999    |            |              |                    |                    |                |           | 13         |
| \$ 900,000 - 999,999    |            |              |                    |                    |                |           | 5          |
| \$ 1,000,000 - and over | 2          | 2%           | 2,799,500          | 2,425,000          | 87%            | 86        | 37         |
| <b>Total</b>            | <b>114</b> | <b>100%</b>  | <b>363,201</b>     | <b>349,400</b>     | <b>96%</b>     | <b>88</b> | <b>771</b> |

**This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants. The data reflects only The sales published through Stellar MLS and does not include all sales in The Reported areas. Neither The Association/Board nor Stellar MLS is in any way responsible for its accuracy.**

## East Polk County Association of REALTORS®

### Multiple Listing Year to Date Sales and Inventory Report - 2025

| Price Range             | Sold Units | Market Share   | Average List Price | Average Sale Price | % List to Sell | Avg DOM   | Inventory  |
|-------------------------|------------|----------------|--------------------|--------------------|----------------|-----------|------------|
| \$ 1 - 49,999           | 2          | 0.23%          | 83,000             | 42,500             | 51%            | 111       | 2          |
| \$ 50,000 - 59,999      | 3          | 0.34%          | 58,633             | 54,300             | 93%            | 192       |            |
| \$ 60,000 - 69,999      | 6          | 0.68%          | 88,283             | 65,496             | 74%            | 48        | 1          |
| \$ 70,000 - 79,999      | 10         | 1.14%          | 90,609             | 74,449             | 82%            | 97        | 1          |
| \$ 80,000 - 89,999      | 12         | 1.36%          | 97,350             | 82,833             | 85%            | 82        | 2          |
| \$ 90,000 - 99,999      | 8          | 0.91%          | 116,644            | 94,813             | 81%            | 150       | 4          |
| \$ 100,000 - 119,999    | 27         | 3.06%          | 124,807            | 109,259            | 88%            | 98        | 19         |
| \$ 120,000 - 139,999    | 25         | 2.84%          | 140,120            | 128,398            | 92%            | 48        | 19         |
| \$ 140,000 - 159,999    | 40         | 4.54%          | 159,768            | 149,133            | 93%            | 80        | 18         |
| \$ 160,000 - 179,999    | 41         | 4.65%          | 178,159            | 168,663            | 95%            | 67        | 23         |
| \$ 180,000 - 199,999    | 40         | 4.54%          | 197,058            | 189,033            | 96%            | 60        | 16         |
| \$ 200,000 - 249,999    | 137        | 15.55%         | 230,630            | 223,566            | 97%            | 69        | 80         |
| \$ 250,000 - 299,999    | 173        | 19.64%         | 281,137            | 273,731            | 97%            | 89        | 124        |
| \$ 300,000 - 349,999    | 110        | 12.49%         | 330,096            | 323,444            | 98%            | 75        | 125        |
| \$ 350,000 - 399,999    | 91         | 10.33%         | 380,506            | 372,421            | 98%            | 78        | 98         |
| \$ 400,000 - 499,999    | 78         | 8.85%          | 457,815            | 448,847            | 98%            | 81        | 82         |
| \$ 500,000 - 599,999    | 38         | 4.31%          | 569,003            | 548,907            | 96%            | 101       | 59         |
| \$ 600,000 - 699,999    | 15         | 1.70%          | 666,193            | 653,667            | 98%            | 94        | 28         |
| \$ 700,000 - 799,999    | 6          | 0.68%          | 759,817            | 735,500            | 97%            | 79        | 15         |
| \$ 800,000 - 899,999    | 2          | 0.23%          | 937,500            | 857,000            | 91%            | 51        | 13         |
| \$ 900,000 - 999,999    | 6          | 0.68%          | 1,082,000          | 940,833            | 87%            | 71        | 5          |
| \$ 1,000,000 - and over | 11         | 1.25%          | 1,813,545          | 1,684,091          | 93%            | 112       | 37         |
| <b>Total</b>            | <b>881</b> | <b>100.00%</b> | <b>322,019</b>     | <b>310,060</b>     | <b>96%</b>     | <b>80</b> | <b>771</b> |

**This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants. The data reflects only The sales published through Stellar MLS and does not include all sales in The Reported areas. Neither The Association/Board nor Stellar MLS is in any way responsible for its accuracy.**

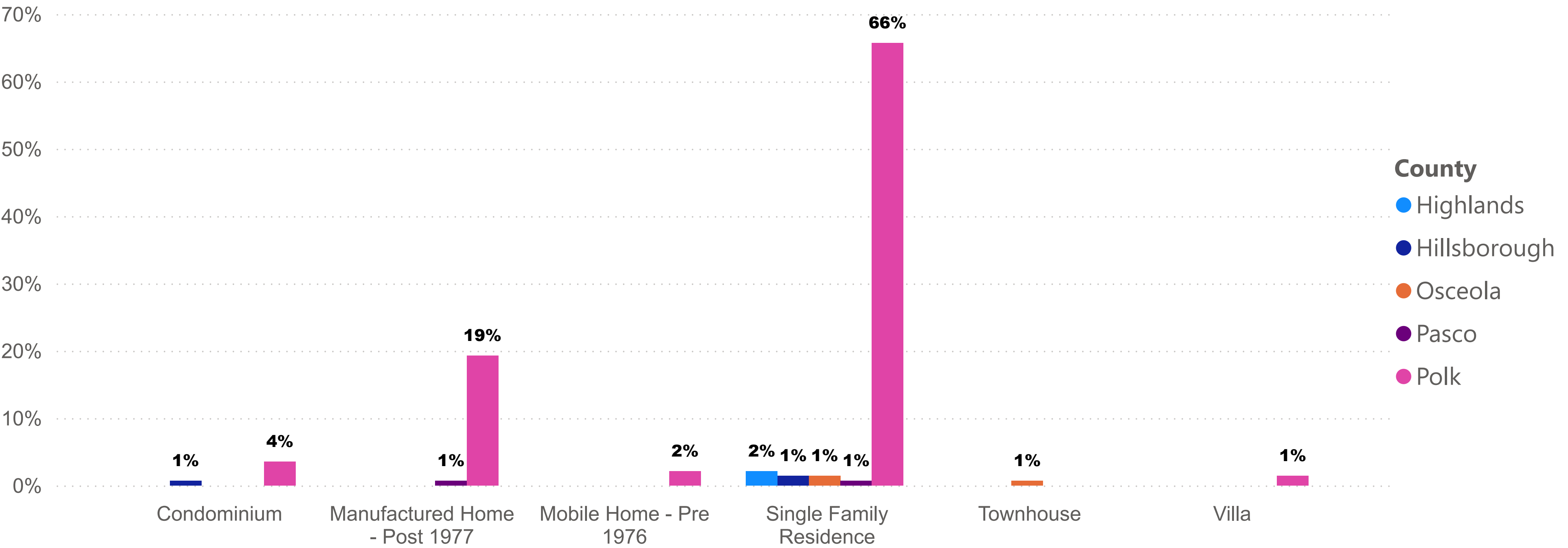
## Four Year Sales and Inventory History 2021 - 2025. Compiled from Monthly Sales and Inventory Reports

| Month      | Monthly Sales | Average List Price | Average Sales Price | % List to Sell | AVG DOM | Inventory | Months Inventory |
|------------|---------------|--------------------|---------------------|----------------|---------|-----------|------------------|
| 07/31/2021 | 266           | 266,452            | 264,168             | 99%            | 26      | 372       | 1.40             |
| 08/31/2021 | 261           | 277,487            | 276,127             | 100%           | 34      | 365       | 1.40             |
| 09/30/2021 | 262           | 302,422            | 296,143             | 98%            | 26      | 354       | 1.35             |
| 10/31/2021 | 246           | 291,829            | 287,397             | 98%            | 27      | 359       | 1.46             |
| 11/30/2021 | 255           | 286,655            | 284,779             | 99%            | 20      | 334       | 1.31             |
| 12/31/2021 | 248           | 322,384            | 317,477             | 98%            | 24      | 312       | 1.26             |
| 01/31/2022 | 199           | 278,936            | 273,746             | 98%            | 30      | 313       | 1.57             |
| 02/28/2022 | 207           | 314,094            | 307,330             | 98%            | 29      | 309       | 1.49             |
| 03/31/2022 | 311           | 307,828            | 307,021             | 100%           | 22      | 298       | 0.96             |
| 04/30/2022 | 259           | 315,605            | 311,521             | 99%            | 18      | 326       | 1.26             |
| 05/31/2022 | 293           | 297,363            | 295,623             | 99%            | 21      | 409       | 1.40             |
| 06/30/2022 | 241           | 310,154            | 311,063             | 100%           | 15      | 484       | 2.01             |
| 07/31/2022 | 231           | 325,369            | 322,360             | 99%            | 23      | 525       | 2.27             |
| 08/31/2022 | 243           | 333,019            | 326,500             | 98%            | 25      | 554       | 2.28             |
| 09/30/2022 | 169           | 317,971            | 309,658             | 97%            | 25      | 590       | 3.49             |
| 10/31/2022 | 183           | 327,584            | 318,651             | 97%            | 34      | 591       | 3.23             |
| 11/30/2022 | 132           | 301,889            | 292,877             | 97%            | 39      | 585       | 4.43             |
| 12/31/2022 | 174           | 307,661            | 297,764             | 97%            | 42      | 568       | 3.26             |
| 01/31/2023 | 124           | 326,320            | 313,065             | 96%            | 55      | 570       | 4.60             |
| 02/28/2023 | 159           | 292,159            | 285,246             | 98%            | 60      | 545       | 3.43             |
| 03/31/2023 | 190           | 318,327            | 310,472             | 98%            | 54      | 523       | 2.75             |
| 04/30/2023 | 180           | 338,257            | 327,170             | 97%            | 53      | 492       | 2.73             |
| 05/31/2023 | 201           | 331,770            | 325,014             | 98%            | 56      | 480       | 2.39             |
| 06/30/2023 | 219           | 333,079            | 322,199             | 97%            | 50      | 498       | 2.27             |
| 07/31/2023 | 176           | 330,371            | 321,689             | 97%            | 57      | 530       | 3.01             |
| 08/31/2023 | 185           | 336,510            | 323,190             | 96%            | 51      | 566       | 3.06             |
| 09/30/2023 | 156           | 339,445            | 329,373             | 97%            | 54      | 585       | 3.75             |
| 10/31/2023 | 140           | 319,255            | 310,194             | 97%            | 53      | 607       | 4.34             |
| 11/30/2023 | 115           | 327,360            | 318,862             | 97%            | 54      | 634       | 5.51             |
| 12/31/2023 | 130           | 310,270            | 300,343             | 97%            | 54      | 628       | 4.83             |
| 01/31/2024 | 110           | 317,438            | 304,636             | 96%            | 59      | 642       | 5.84             |
| 02/29/2024 | 116           | 370,712            | 356,113             | 96%            | 74      | 669       | 5.77             |
| 03/31/2024 | 146           | 359,231            | 346,144             | 96%            | 77      | 682       | 4.67             |
| 04/30/2024 | 162           | 343,821            | 334,671             | 97%            | 69      | 702       | 4.33             |
| 05/31/2024 | 185           | 343,420            | 336,226             | 98%            | 57      | 694       | 3.75             |
| 06/30/2024 | 172           | 331,540            | 322,201             | 97%            | 72      | 716       | 4.16             |
| 07/31/2024 | 150           | 336,486            | 328,107             | 98%            | 70      | 719       | 4.79             |
| 08/31/2024 | 155           | 369,255            | 348,407             | 94%            | 79      | 741       | 4.78             |
| 09/30/2024 | 118           | 310,854            | 300,595             | 97%            | 87      | 765       | 6.48             |
| 10/31/2024 | 104           | 327,521            | 320,495             | 98%            | 82      | 782       | 7.52             |
| 11/30/2024 | 113           | 330,531            | 317,872             | 96%            | 80      | 800       | 7.08             |
| 12/31/2024 | 108           | 316,193            | 307,758             | 97%            | 74      | 769       | 7.12             |
| 01/31/2025 | 85            | 359,041            | 347,094             | 97%            | 87      | 800       | 9.41             |
| 02/28/2025 | 96            | 339,381            | 327,555             | 97%            | 89      | 810       | 8.44             |
| 03/31/2025 | 134           | 343,557            | 329,447             | 96%            | 96      | 812       | 6.06             |
| 04/30/2025 | 143           | 358,243            | 346,512             | 97%            | 93      | 801       | 5.60             |
| 05/31/2025 | 157           | 350,363            | 337,259             | 96%            | 95      | 785       | 5.00             |
| 06/30/2025 | 114           | 363,201            | 349,400             | 96%            | 97      | 771       | 6.76             |

Top 5 Unit Sales by County and Property Type

\* Counties with the same % of Sales maybe Included.

| Property Type                 | Highlands | Hillsborough | Osceola | Pasco | Polk | Total |
|-------------------------------|-----------|--------------|---------|-------|------|-------|
| Condominium                   |           | 1%           |         |       | 4%   | 4%    |
| Manufactured Home - Post 1977 |           |              |         | 1%    | 19%  | 20%   |
| Mobile Home - Pre 1976        |           |              |         |       | 2%   | 2%    |
| Single Family Residence       | 2%        | 1%           | 1%      | 1%    | 66%  | 71%   |
| Townhouse                     |           |              | 1%      |       |      | 1%    |
| Villa                         |           |              |         |       | 1%   | 1%    |
| Total                         | 2%        | 2%           | 2%      | 1%    | 92%  | 100%  |



Board/Association: State Month Year  
▲  
East Polk FL June 2025

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Washington, DC 20001-4507

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Fax: 202-383-7568  
Questions: 202-383-1276

Single-Family Units  
Number of Bedrooms

| Price Range<br>▲        | 2 or<br>Less | 3  | 4 or<br>More | Total |
|-------------------------|--------------|----|--------------|-------|
| \$ 1 - 49,999           |              |    |              |       |
| \$ 50,000 - 59,999      |              |    |              |       |
| \$ 60,000 - 69,999      |              |    |              |       |
| \$ 70,000 - 79,999      |              |    |              |       |
| \$ 80,000 - 89,999      |              |    |              |       |
| \$ 90,000 - 99,999      |              |    |              |       |
| \$ 100,000 - 119,999    |              |    |              |       |
| \$ 120,000 - 139,999    |              |    |              |       |
| \$ 140,000 - 159,999    | 1            | 1  | 1            | 3     |
| \$ 160,000 - 179,999    |              |    |              |       |
| \$ 180,000 - 199,999    | 1            |    |              | 1     |
| \$ 200,000 - 249,999    | 2            | 19 | 2            | 23    |
| \$ 250,000 - 299,999    | 5            | 19 | 1            | 25    |
| \$ 300,000 - 349,999    |              | 11 | 6            | 17    |
| \$ 350,000 - 399,999    |              | 10 | 6            | 16    |
| \$ 400,000 - 499,999    | 1            | 3  | 10           | 14    |
| \$ 500,000 - 599,999    |              |    | 3            | 3     |
| \$ 600,000 - 699,999    |              |    | 2            | 2     |
| \$ 700,000 - 799,999    |              |    |              |       |
| \$ 800,000 - 899,999    |              |    |              |       |
| \$ 900,000 - 999,999    |              |    |              |       |
| \$ 1,000,000 - and over |              |    | 2            | 2     |
| Total                   | 10           | 63 | 33           | 106   |

Condominium / Cooperative Units  
Number of Bedrooms

| Price Range             | 2 or<br>Less | 3 | 4 or<br>More | Total |
|-------------------------|--------------|---|--------------|-------|
| \$ 1 - 49,999           |              |   |              |       |
| \$ 50,000 - 59,999      |              |   |              |       |
| \$ 60,000 - 69,999      | 1            |   |              | 1     |
| \$ 70,000 - 79,999      |              |   |              |       |
| \$ 80,000 - 89,999      |              |   |              |       |
| \$ 90,000 - 99,999      | 1            |   |              | 1     |
| \$ 100,000 - 119,999    |              |   |              |       |
| \$ 120,000 - 139,999    |              |   |              |       |
| \$ 140,000 - 159,999    | 1            |   |              | 1     |
| \$ 160,000 - 179,999    |              |   |              |       |
| \$ 180,000 - 199,999    | 1            |   |              | 1     |
| \$ 200,000 - 249,999    | 2            |   |              | 2     |
| \$ 250,000 - 299,999    |              | 1 |              | 1     |
| \$ 300,000 - 349,999    | 1            |   |              | 1     |
| \$ 350,000 - 399,999    |              |   |              |       |
| \$ 400,000 - 499,999    |              |   |              |       |
| \$ 500,000 - 599,999    |              |   |              |       |
| \$ 600,000 - 699,999    |              |   |              |       |
| \$ 700,000 - 799,999    |              |   |              |       |
| \$ 800,000 - 899,999    |              |   |              |       |
| \$ 900,000 - 999,999    |              |   |              |       |
| \$ 1,000,000 - and over |              |   |              |       |
| Total                   | 7            | 1 |              | 8     |

Active Listings  
(Unsold Homes)

| Price Range<br>▲        | M-SF | M-Condo |
|-------------------------|------|---------|
| \$ 1 - 49,999           | 2    |         |
| \$ 50,000 - 59,999      |      |         |
| \$ 60,000 - 69,999      | 1    |         |
| \$ 70,000 - 79,999      |      | 1       |
| \$ 80,000 - 89,999      |      | 3       |
| \$ 90,000 - 99,999      | 1    | 3       |
| \$ 100,000 - 119,999    | 2    | 15      |
| \$ 120,000 - 139,999    | 4    | 14      |
| \$ 140,000 - 159,999    | 1    | 14      |
| \$ 160,000 - 179,999    | 9    | 14      |
| \$ 180,000 - 199,999    | 5    | 8       |
| \$ 200,000 - 249,999    | 57   | 15      |
| \$ 250,000 - 299,999    | 105  | 7       |
| \$ 300,000 - 349,999    | 113  | 4       |
| \$ 350,000 - 399,999    | 97   |         |
| \$ 400,000 - 499,999    | 79   |         |
| \$ 500,000 - 599,999    | 53   |         |
| \$ 600,000 - 699,999    | 28   |         |
| \$ 700,000 - 799,999    | 14   |         |
| \$ 800,000 - 899,999    | 10   |         |
| \$ 900,000 - 999,999    | 6    |         |
| \$ 1,000,000 - and over | 31   | 1       |
| Total                   | 618  | 99      |

Sales Pending  
(Under Contract)

| Price Range<br>▲        | M-SF | M-Condo |
|-------------------------|------|---------|
| \$ 1 - 49,999           |      |         |
| \$ 50,000 - 59,999      |      |         |
| \$ 60,000 - 69,999      |      |         |
| \$ 70,000 - 79,999      |      |         |
| \$ 80,000 - 89,999      |      |         |
| \$ 90,000 - 99,999      |      |         |
| \$ 100,000 - 119,999    | 1    | 1       |
| \$ 120,000 - 139,999    | 2    | 2       |
| \$ 140,000 - 159,999    | 2    | 1       |
| \$ 160,000 - 179,999    | 4    | 1       |
| \$ 180,000 - 199,999    | 9    | 2       |
| \$ 200,000 - 249,999    | 30   | 1       |
| \$ 250,000 - 299,999    | 44   |         |
| \$ 300,000 - 349,999    | 25   |         |
| \$ 350,000 - 399,999    | 21   |         |
| \$ 400,000 - 499,999    | 29   |         |
| \$ 500,000 - 599,999    | 4    |         |
| \$ 600,000 - 699,999    | 4    |         |
| \$ 700,000 - 799,999    | 2    |         |
| \$ 800,000 - 899,999    | 3    |         |
| \$ 900,000 - 999,999    | 2    | 1       |
| \$ 1,000,000 - and over | 3    |         |
| Total                   | 185  | 9       |

| Time On Market Sort | M-SF | M-Condo |
|---------------------|------|---------|
| 0 - 30              | 35   | 2       |
| 31-60               | 25   | 2       |
| 61-90               | 15   | 2       |
| 91-120              | 6    |         |
| 121-over            | 25   | 2       |
| Total               | 106  | 8       |

