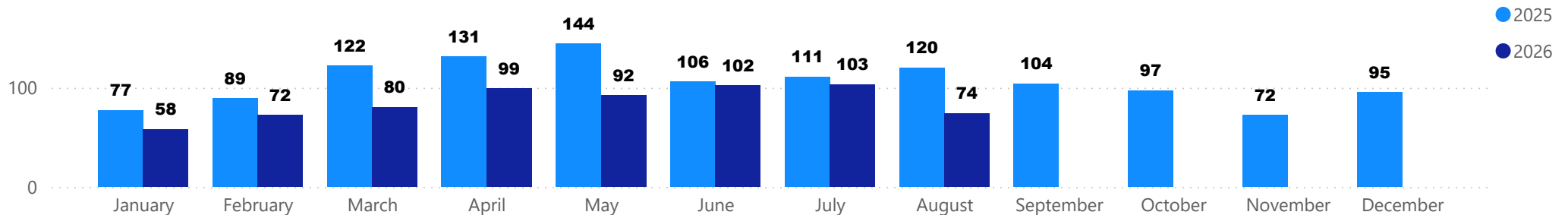




East Polk County Association of REALTORS® Monthly Sales Trend Indicator 2026

Sales by Price Range - Single Family Homes & Villas

Price Range	January	February	March	April	May	June	July	August	September	October	November	December	Total
\$ 1 - 49,999		1	2	1									4
\$ 50,000 - 59,999			2	1									3
\$ 60,000 - 69,999			1										1
\$ 70,000 - 79,999		1			1			1					3
\$ 80,000 - 89,999			1		1			1					3
\$ 90,000 - 99,999				1		1	1						3
\$ 100,000 - 119,999					1		2						3
\$ 120,000 - 139,999	1	1	1	1	2	3	1	1					11
\$ 140,000 - 159,999	3		1	1	1	2	2						10
\$ 160,000 - 179,999	1	6		1	3		1	2					14
\$ 180,000 - 199,999	5	3	2	3	5	1	2	4					25
\$ 200,000 - 249,999	8	14	11	7	18	22	16	13					109
\$ 250,000 - 299,999	10	15	12	27	15	25	20	15					139
\$ 300,000 - 349,999	10	13	19	16	16	14	17	12					117
\$ 350,000 - 399,999	8	4	12	12	11	9	9	9					74
\$ 400,000 - 499,999	5	8	9	9	12	11	13	9					76
\$ 500,000 - 599,999	3	6	5	8	1	5	9	4					41
\$ 600,000 - 699,999	2		1	4	3	3	2	1					16
\$ 700,000 - 799,999	1		1	2		5	6						15
\$ 800,000 - 899,999				1									1
\$ 900,000 - 999,999				1	1								2
\$ 1,000,000 - and over	1			3	1	1	2	2					10
Total	58	72	80	99	92	102	103	74					680

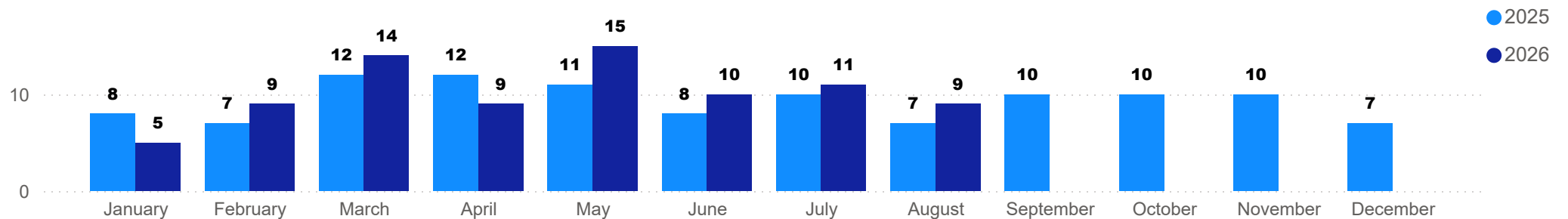




East Polk County Association of REALTORS® Monthly Sales Trend Indicator 2026

Sales by Price Range - Condominiums, Townhouses and Co-Ops

Price Range	January	February	March	April	May	June	July	August	September	October	November	December	Total
\$ 1 - 49,999			1		1								2
\$ 50,000 - 59,999			2			1							3
\$ 60,000 - 69,999			1				2						3
\$ 70,000 - 79,999	1			1	1			1					4
\$ 80,000 - 89,999		3	1										4
\$ 90,000 - 99,999	2						1	1					4
\$ 100,000 - 119,999			2	1		3	1	2					9
\$ 120,000 - 139,999		1			2		1	1					5
\$ 140,000 - 159,999	1	2	1	1	3		1	1					10
\$ 160,000 - 179,999		1	2	2	1	2	1						9
\$ 180,000 - 199,999		2	1		1	1	3						8
\$ 200,000 - 249,999	1		1	1	3	2							8
\$ 250,000 - 299,999				2	2	1		1					6
\$ 300,000 - 349,999				1	1								2
\$ 350,000 - 399,999			1					2					3
\$ 400,000 - 499,999							1						1
\$ 500,000 - 599,999													
\$ 600,000 - 699,999													
\$ 700,000 - 799,999			1										1
\$ 800,000 - 899,999													
\$ 900,000 - 999,999													
\$ 1,000,000 - and over													
Total	5	9	14	9	15	10	11	9					82

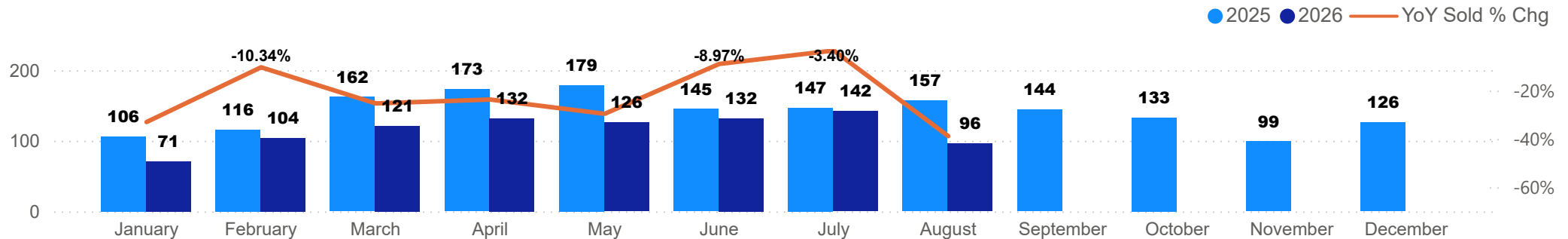




East Polk County Association of REALTORS® Monthly Sales Trend Indicator 2026

Sales by Price Range - Overall

Price Range	January	February	March	April	May	June	July	August	September	October	November	December	Total
\$ 1 - 49,999		1	3	1	1								6
\$ 50,000 - 59,999			5	1		2	1	1					10
\$ 60,000 - 69,999		1	3	2	1		5	3					15
\$ 70,000 - 79,999	1	2	1	1	2		1	2					10
\$ 80,000 - 89,999		3	2		3	2		1					11
\$ 90,000 - 99,999	2	2		2	3	1	3	1					14
\$ 100,000 - 119,999	2	5	2	7	1	5	9	2					33
\$ 120,000 - 139,999	2	5	6	3	5	7	2	4					34
\$ 140,000 - 159,999	6	4	8	5	6	7	4	5					45
\$ 160,000 - 179,999	2	7	4	8	6	5	4	2					38
\$ 180,000 - 199,999	5	9	9	4	8	3	8	6					52
\$ 200,000 - 249,999	9	16	13	10	24	26	22	14					134
\$ 250,000 - 299,999	11	18	15	29	19	26	22	16					156
\$ 300,000 - 349,999	11	13	19	18	17	14	18	12					122
\$ 350,000 - 399,999	8	4	14	13	12	9	9	11					80
\$ 400,000 - 499,999	5	8	9	9	12	11	15	9					78
\$ 500,000 - 599,999	3	6	5	8	1	5	9	4					41
\$ 600,000 - 699,999	2		1	4	3	3	2	1					16
\$ 700,000 - 799,999	1		2	2		5	6						16
\$ 800,000 - 899,999				1									1
\$ 900,000 - 999,999				1	1								2
\$ 1,000,000 - and over	1			3	1	1	2	2					10
Total	71	104	121	132	126	132	142	96					924





East Polk County Association of REALTORS® Monthly Sales Trend Indicator 2026

Sales by Bedroom Count

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
1	2	5	3	1	2	5	4	2					24
2	21	32	38	29	39	40	34	20					253
3	29	43	49	68	58	55	60	50					412
4	15	23	28	29	23	25	35	19					197
5	4	1	1	4	3	5	6	5					29
6+			2	1	1	2	3						9
Total	71	104	121	132	126	132	142	96					924

Sales by Bathroom Count

Bathrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
1	5	14	15	11	15	8	13	7					88
2	55	80	85	82	80	90	96	63					631
3	7	5	16	32	25	27	19	22					153
4	2	2	4	4	4	5	10	1					32
5	1	2	1	1	1	1	3	3					13
6+	1	1		2	1	1	1						7
Total	71	104	121	132	126	132	142	96					924

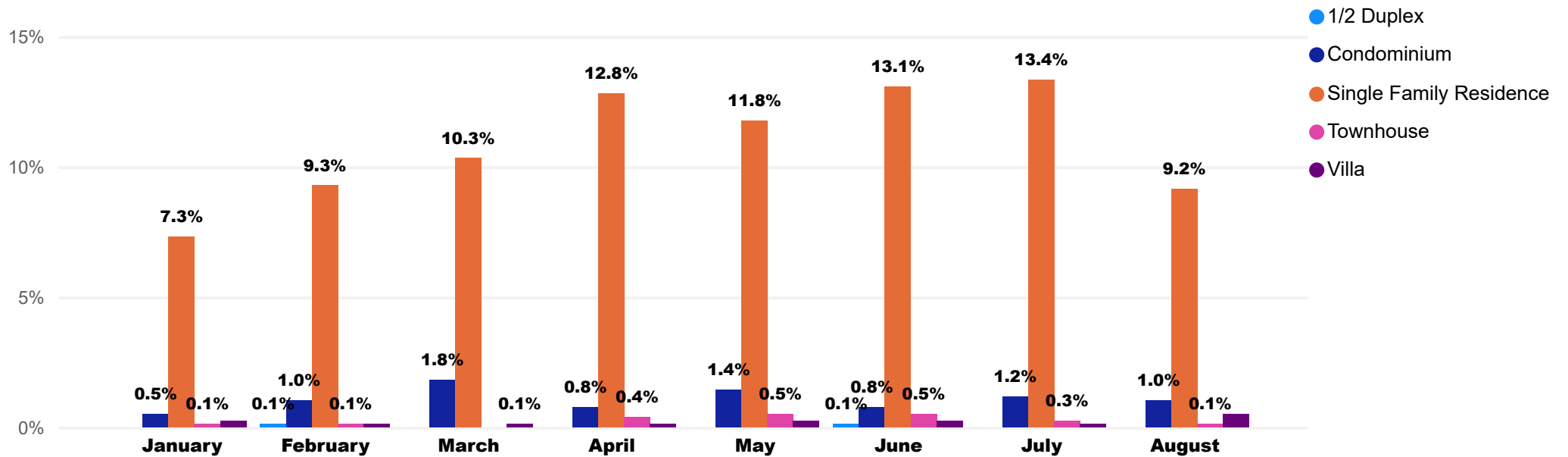


East Polk County Association of REALTORS® Monthly Sales Trend Indicator 2026

Sales by Housing Style

Property Type	January	February	March	April	May	June	July	August	September	October	November	December	Total
1/2 Duplex		1				1							2
Condominium	4	8	14	6	11	6	9	8					66
Single Family Residence	56	71	79	98	90	100	102	70					666
Townhouse	1	1		3	4	4	2	1					16
Villa	2	1	1	1	2	2	1	4					14
Total	63	82	94	108	107	113	114	83					764

YTD % of Sales by Property Type





East Polk County Association of REALTORS®
Multiple Listing One Month Sales and Inventory Report - August - 2026

Price Range	Sold Units	Market Share	Average List Price	Average Sale Price	% List to Sell	Avg DOM	Inventory
\$ 1 - 49,999							1
\$ 50,000 - 59,999							
\$ 60,000 - 69,999							2
\$ 70,000 - 79,999	2	2%	75,953	76,117	100%	105	
\$ 80,000 - 89,999	1	1%	109,000	84,000	77%	69	3
\$ 90,000 - 99,999	1	1%	90,500	90,000	99%	5	5
\$ 100,000 - 119,999	2	2%	112,500	107,500	96%	20	15
\$ 120,000 - 139,999	2	2%	147,000	128,000	87%	37	8
\$ 140,000 - 159,999	1	1%	159,900	150,000	94%	14	16
\$ 160,000 - 179,999	2	2%	188,500	174,300	92%	31	14
\$ 180,000 - 199,999	4	5%	192,475	188,000	98%	177	17
\$ 200,000 - 249,999	13	16%	233,115	227,965	98%	116	55
\$ 250,000 - 299,999	16	19%	284,312	274,438	97%	89	96
\$ 300,000 - 349,999	12	14%	334,717	325,208	97%	108	86
\$ 350,000 - 399,999	11	13%	390,682	374,518	96%	72	61
\$ 400,000 - 499,999	9	11%	473,644	458,211	97%	125	100
\$ 500,000 - 599,999	4	5%	581,100	564,250	97%	53	36
\$ 600,000 - 699,999	1	1%	655,000	640,000	98%	6	10
\$ 700,000 - 799,999							8
\$ 800,000 - 899,999							9
\$ 900,000 - 999,999							4
\$ 1,000,000 - and over	2	2%	2,169,520	1,950,000	90%	65	10
Total	83	100%	357,254	341,512	96%	92	556

This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants.
The data reflects only The sales published through Stellar MLS and does not include all sales in The Reported areas.
Neither The Association/Board nor Stellar MLS is in any way responsible for its accuracy.



East Polk County Association of REALTORS® Multiple Listing Year to Date Sales and Inventory Report - 2026

Price Range	Sold Units	Market Share	Average List Price	Average Sale Price	% List to Sell	Avg DOM	Inventory
\$ 1 - 49,999	6	0.65%	50,817	36,733	72%	78	1
\$ 50,000 - 59,999	10	1.08%	62,380	54,400	87%	109	
\$ 60,000 - 69,999	15	1.62%	72,233	63,633	88%	107	2
\$ 70,000 - 79,999	10	1.08%	83,621	75,328	90%	156	
\$ 80,000 - 89,999	11	1.19%	94,373	84,818	90%	157	3
\$ 90,000 - 99,999	14	1.52%	106,786	93,214	87%	115	5
\$ 100,000 - 119,999	33	3.57%	117,451	109,130	93%	150	15
\$ 120,000 - 139,999	34	3.68%	139,976	128,480	92%	91	8
\$ 140,000 - 159,999	45	4.87%	158,396	149,443	94%	104	16
\$ 160,000 - 179,999	38	4.11%	177,539	169,634	96%	75	14
\$ 180,000 - 199,999	52	5.63%	197,249	188,872	96%	72	17
\$ 200,000 - 249,999	134	14.50%	231,476	225,099	97%	87	55
\$ 250,000 - 299,999	156	16.88%	282,476	276,992	98%	83	96
\$ 300,000 - 349,999	122	13.20%	331,404	324,352	98%	106	86
\$ 350,000 - 399,999	80	8.66%	379,725	372,123	98%	88	61
\$ 400,000 - 499,999	78	8.44%	457,368	444,478	97%	85	100
\$ 500,000 - 599,999	41	4.44%	563,193	543,198	96%	98	36
\$ 600,000 - 699,999	16	1.73%	663,306	640,409	97%	82	10
\$ 700,000 - 799,999	16	1.73%	764,763	749,581	98%	106	8
\$ 800,000 - 899,999	1	0.11%	820,000	800,000	98%	35	9
\$ 900,000 - 999,999	2	0.22%	1,140,000	940,000	82%	148	4
\$ 1,000,000 - and over	10	1.08%	2,107,894	1,958,500	93%	101	10
Total	924	100.00%	313,674	302,849	97%	94	556

**This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants.
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East Polk County Association of REALTORS®

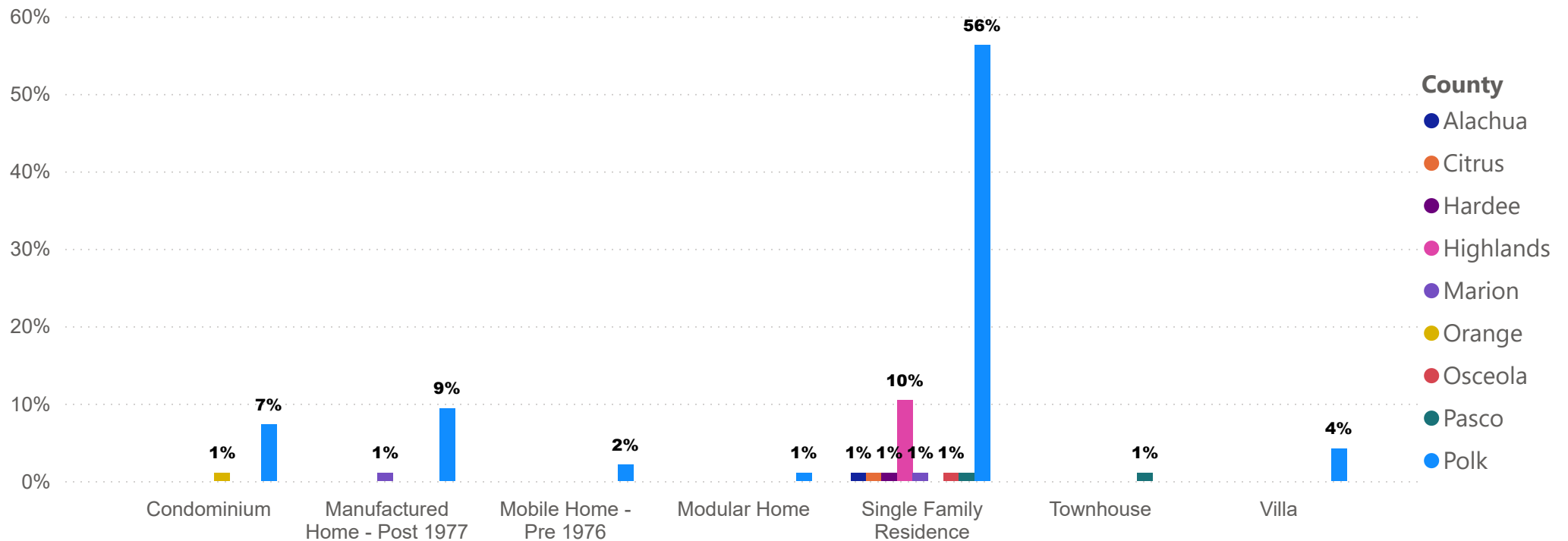
Four Year Sales and Inventory History 2022 - 2026. Compiled from Monthly Sales and Inventory Reports

Month	Monthly Sales	Average List Price	Average Sales Price	% List to Sell	AVG DOM	Inventory	Months Inventory
09/30/2022	169	317,971	309,658	97%	25	590	3.49
10/31/2022	183	327,584	318,651	97%	34	591	3.23
11/30/2022	132	301,889	292,877	97%	39	585	4.43
12/31/2022	174	307,661	297,764	97%	42	567	3.26
01/31/2023	124	326,320	313,065	96%	55	568	4.58
02/28/2023	159	292,159	285,246	98%	60	543	3.42
03/31/2023	190	318,327	310,472	98%	54	521	2.74
04/30/2023	180	338,257	327,170	97%	53	490	2.72
05/31/2023	201	331,770	325,014	98%	56	478	2.38
06/30/2023	219	333,079	322,199	97%	50	495	2.26
07/31/2023	176	330,371	321,677	97%	57	527	2.99
08/31/2023	185	336,510	322,595	96%	51	563	3.04
09/30/2023	156	339,445	329,367	97%	54	582	3.73
10/31/2023	140	319,255	310,158	97%	53	604	4.31
11/30/2023	115	327,360	318,849	97%	54	630	5.48
12/31/2023	130	310,270	300,343	97%	54	623	4.79
01/31/2024	110	317,438	304,636	96%	59	636	5.78
02/29/2024	116	370,712	355,941	96%	74	663	5.72
03/31/2024	146	359,231	346,246	96%	77	675	4.62
04/30/2024	162	343,821	334,671	97%	69	693	4.28
05/31/2024	185	343,420	336,237	98%	57	683	3.69
06/30/2024	172	331,540	322,201	97%	72	705	4.10
07/31/2024	150	336,486	328,107	98%	70	707	4.71
08/31/2024	155	369,255	348,330	94%	79	730	4.71
09/30/2024	118	310,854	300,676	97%	87	752	6.37
10/31/2024	105	327,250	320,290	98%	82	767	7.30
11/30/2024	113	330,531	317,695	96%	80	786	6.96
12/31/2024	108	316,193	307,490	97%	74	750	6.94
01/31/2025	85	359,041	347,094	97%	87	774	9.11
02/28/2025	96	339,381	327,555	97%	89	780	8.13
03/31/2025	134	343,557	329,447	96%	96	782	5.84
04/30/2025	143	358,243	346,512	97%	93	761	5.32
05/31/2025	157	350,363	337,259	96%	95	732	4.66
06/30/2025	114	363,201	349,400	96%	97	720	6.32
07/31/2025	121	332,566	324,100	97%	86	669	5.53
08/31/2025	130	353,093	339,921	96%	101	631	4.85
09/30/2025	117	371,457	353,975	95%	105	627	5.36
10/31/2025	107	318,987	308,401	97%	108	611	5.71
11/30/2025	84	313,120	303,169	97%	90	597	7.11
12/31/2025	102	341,652	327,442	96%	101	573	5.62
01/31/2026	63	376,454	363,684	97%	87	599	9.51
02/28/2026	82	292,306	280,556	96%	98	634	7.73
03/31/2026	94	306,074	298,646	98%	97	618	6.57
04/30/2026	108	389,895	373,386	96%	124	607	5.62
05/31/2026	107	316,880	305,939	97%	97	569	5.32
06/30/2026	113	333,997	327,257	98%	92	578	5.12
07/31/2026	114	380,713	367,647	97%	88	574	5.04
08/31/2026	83	357,254	341,512	96%	104	556	6.70

Top 5 Unit Sales by County and Property Type

** Counties with the same % of Sales maybe Included.*

Property Type	Alachua	Citrus	Hardee	Highlands	Marion	Orange	Osceola
Condominium						1%	
Manufactured Home - Post 1977					1%		
Mobile Home - Pre 1976							
Modular Home							
Single Family Residence	1%	1%	1%	10%	1%		1%
Townhouse							
Villa							
Total	1%	1%	1%	10%	2%	1%	1%



Board/Association: State Month Year
 ▲ East Polk FL August 2026

National Association of Realtors®
 700 Eleventh Street, NW
 Washington, DC 20001-4507

Email: data@realtors.com
 Fax: 202-383-7568
 Questions: 202-383-1276

Single-Family Units
Number of Bedrooms

Price Range ▲	2 or Less	3	4 or More	Total
\$ 1 - 49,999				
\$ 50,000 - 59,999				
\$ 60,000 - 69,999				
\$ 70,000 - 79,999	1			1
\$ 80,000 - 89,999	1			1
\$ 90,000 - 99,999				
\$ 100,000 - 119,999				
\$ 120,000 - 139,999		1		1
\$ 140,000 - 159,999				
\$ 160,000 - 179,999		2		2
\$ 180,000 - 199,999	1	3		4
\$ 200,000 - 249,999	3	10		13
\$ 250,000 - 299,999	1	11	3	15
\$ 300,000 - 349,999	1	8	3	12
\$ 350,000 - 399,999		4	5	9
\$ 400,000 - 499,999		2	7	9
\$ 500,000 - 599,999		2	2	4
\$ 600,000 - 699,999			1	1
\$ 700,000 - 799,999				
\$ 800,000 - 899,999				
\$ 900,000 - 999,999				
\$ 1,000,000 - and over			2	2
Total	8	43	23	74

Condominium / Cooperative Units
Number of Bedrooms

Price Range	2 or Less	3	4 or More	Total
\$ 1 - 49,999				
\$ 50,000 - 59,999				
\$ 60,000 - 69,999				
\$ 70,000 - 79,999	1			1
\$ 80,000 - 89,999				
\$ 90,000 - 99,999	1			1
\$ 100,000 - 119,999	2			2
\$ 120,000 - 139,999	1			1
\$ 140,000 - 159,999	1			1
\$ 160,000 - 179,999				
\$ 180,000 - 199,999				
\$ 200,000 - 249,999				
\$ 250,000 - 299,999		1		1
\$ 300,000 - 349,999				
\$ 350,000 - 399,999		1	1	2
\$ 400,000 - 499,999				
\$ 500,000 - 599,999				
\$ 600,000 - 699,999				
\$ 700,000 - 799,999				
\$ 800,000 - 899,999				
\$ 900,000 - 999,999				
\$ 1,000,000 - and over				
Total	6	2	1	9

Active Listings
 (Unsold Homes)

Price Range ▲	M-SF	M-Condo
\$ 1 - 49,999		
\$ 50,000 - 59,999		
\$ 60,000 - 69,999	1	1
\$ 70,000 - 79,999		
\$ 80,000 - 89,999	3	
\$ 90,000 - 99,999	1	4
\$ 100,000 - 119,999	2	12
\$ 120,000 - 139,999	1	7
\$ 140,000 - 159,999	10	6
\$ 160,000 - 179,999	6	9
\$ 180,000 - 199,999	10	5
\$ 200,000 - 249,999	40	10
\$ 250,000 - 299,999	87	3
\$ 300,000 - 349,999	76	2
\$ 350,000 - 399,999	62	1
\$ 400,000 - 499,999	100	2
\$ 500,000 - 599,999	37	1
\$ 600,000 - 699,999	9	1
\$ 700,000 - 799,999	8	
\$ 800,000 - 899,999	10	
\$ 900,000 - 999,999	4	
\$ 1,000,000 - and over	10	
Total	477	64

Sales Pending
 (Under Contract)

Price Range ▲	M-SF	M-Condo
\$ 1 - 49,999		
\$ 50,000 - 59,999	1	
\$ 60,000 - 69,999		
\$ 70,000 - 79,999		
\$ 80,000 - 89,999		
\$ 90,000 - 99,999		
\$ 100,000 - 119,999		
\$ 120,000 - 139,999	2	
\$ 140,000 - 159,999	1	2
\$ 160,000 - 179,999	1	
\$ 180,000 - 199,999	5	1
\$ 200,000 - 249,999	15	2
\$ 250,000 - 299,999	21	1
\$ 300,000 - 349,999	20	1
\$ 350,000 - 399,999	10	
\$ 400,000 - 499,999	21	
\$ 500,000 - 599,999	4	
\$ 600,000 - 699,999	6	
\$ 700,000 - 799,999		
\$ 800,000 - 899,999	1	
\$ 900,000 - 999,999		
\$ 1,000,000 - and over	4	
Total	112	7

Time On Market Sort	M-SF	M-Condo
0 - 30	23	5
31-60	17	2
61-90	7	
91-120	6	1
121-over	21	1
Total	74	9

