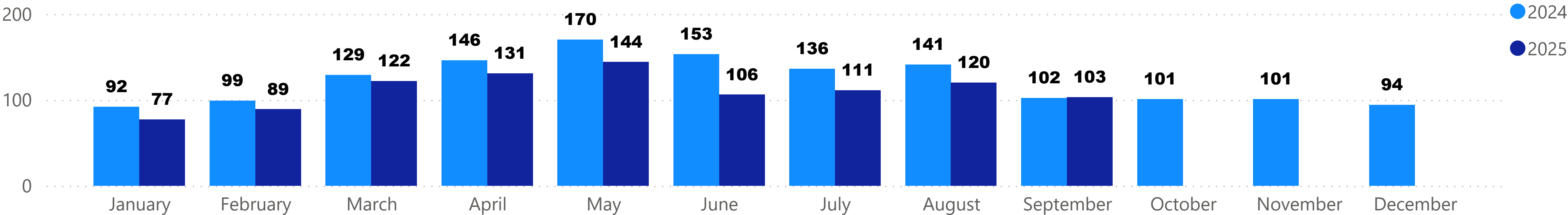




East Polk County Association of REALTORS®
Monthly Sales Trend Indicator 2025

Sales by Price Range - Single Family Homes & Villas

Price Range	January	February	March	April	May	June	July	August	September	October	November	December	Total
\$ 1 - 49,999					1								1
\$ 50,000 - 59,999													
\$ 60,000 - 69,999				1									1
\$ 70,000 - 79,999			1										1
\$ 80,000 - 89,999	1			1	1				1				4
\$ 90,000 - 99,999					1								1
\$ 100,000 - 119,999	2			1	2		2	2					9
\$ 120,000 - 139,999	2	1	2	3	1				2				11
\$ 140,000 - 159,999	4	2	2	1	1	3			3				16
\$ 160,000 - 179,999	1	2	1		8		3	1					16
\$ 180,000 - 199,999	6	3	7	4	4	1	6	2	3				36
\$ 200,000 - 249,999	5	16	16	20	24	23	23	19	10				156
\$ 250,000 - 299,999	19	22	33	30	25	25	22	29	17				222
\$ 300,000 - 349,999	15	13	15	19	20	17	23	24	22				168
\$ 350,000 - 399,999	9	10	18	13	21	16	10	17	17				131
\$ 400,000 - 499,999	5	10	8	22	18	14	14	13	17				121
\$ 500,000 - 599,999	4	4	9	11	7	3	2	5	6				51
\$ 600,000 - 699,999		4	4	1	3	2	1	3	2				20
\$ 700,000 - 799,999		1	3		2		3	1	2				12
\$ 800,000 - 899,999			1	1				2					4
\$ 900,000 - 999,999	1	1	1	1	2		1	1					8
\$ 1,000,000 - and over	3		1	2	3	2	1	1	1				14
Total	77	89	122	131	144	106	111	120	103				1003

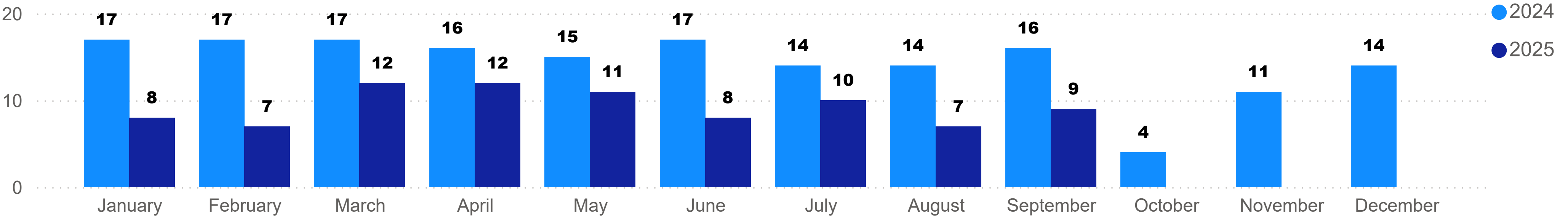




East Polk County Association of REALTORS®
Monthly Sales Trend Indicator 2025

Sales by Price Range - Condominiums, Townhouses and Co-Ops

Price Range	January	February	March	April	May	June	July	August	September	October	November	December	Total
\$ 1 - 49,999													
\$ 50,000 - 59,999					1								1
\$ 60,000 - 69,999						1							1
\$ 70,000 - 79,999				1									1
\$ 80,000 - 89,999				1					1				2
\$ 90,000 - 99,999	1		1		2	1	2						7
\$ 100,000 - 119,999		1	3		1		3	3	1				12
\$ 120,000 - 139,999			3	2	1		2		2				10
\$ 140,000 - 159,999	1	1	1	3		1	2	1	3				13
\$ 160,000 - 179,999	3	1	4	1				1	1				11
\$ 180,000 - 199,999						1							1
\$ 200,000 - 249,999	1	1		1	1	2		1	1				8
\$ 250,000 - 299,999		1		2	2	1		1					7
\$ 300,000 - 349,999	2	2			1	1							6
\$ 350,000 - 399,999				1									1
\$ 400,000 - 499,999					1								1
\$ 500,000 - 599,999													
\$ 600,000 - 699,999					1								1
\$ 700,000 - 799,999													
\$ 800,000 - 899,999													
\$ 900,000 - 999,999													
\$ 1,000,000 - and over							1						1
Total	8	7	12	12	11	8	10	7	9				84

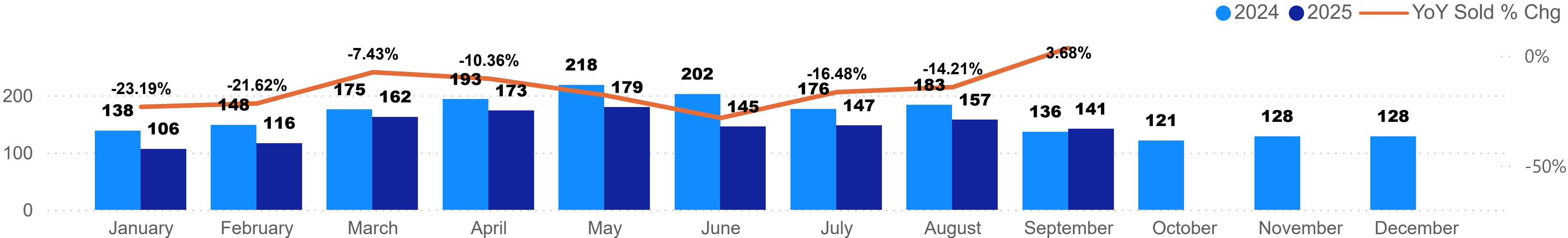




East Polk County Association of REALTORS®
Monthly Sales Trend Indicator 2025

Sales by Price Range - Overall

Price Range	January	February	March	April	May	June	July	August	September	October	November	December	Total
\$ 1 - 49,999		1			1			1					3
\$ 50,000 - 59,999			1		2				1				4
\$ 60,000 - 69,999	1		1	1	1	2		2	1				9
\$ 70,000 - 79,999		1	5	1		3							10
\$ 80,000 - 89,999	3		2	3	3	1	1		3				16
\$ 90,000 - 99,999	2		1	1	3	1	3						11
\$ 100,000 - 119,999	4	3	6	4	4	6	6	8	2				43
\$ 120,000 - 139,999	4	1	7	8	3	2	4	6	9				44
\$ 140,000 - 159,999	7	7	6	7	4	9	9	3	9				61
\$ 160,000 - 179,999	6	6	10	7	11	1	8	4	3				56
\$ 180,000 - 199,999	9	6	8	6	6	5	7	5	5				57
\$ 200,000 - 249,999	10	20	21	27	30	29	29	25	16				207
\$ 250,000 - 299,999	20	26	34	36	30	27	24	36	22				255
\$ 300,000 - 349,999	18	15	15	20	23	19	23	24	22				179
\$ 350,000 - 399,999	9	10	18	14	21	19	10	17	18				136
\$ 400,000 - 499,999	5	10	8	22	19	14	14	13	18				123
\$ 500,000 - 599,999	4	4	9	11	7	3	2	5	6				51
\$ 600,000 - 699,999		4	4	1	4	2	1	3	2				21
\$ 700,000 - 799,999		1	3		2		3	1	2				12
\$ 800,000 - 899,999			1	1				2					4
\$ 900,000 - 999,999	1	1	1	1	2		1	1					8
\$ 1,000,000 - and over	3		1	2	3	2	2	1	2				16
Total	106	116	162	173	179	145	147	157	141				1326



Sales by Bedroom Count

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
1	5		6	5	5	1	5	2					29
2	27	34	41	41	41	31	38	40	34				327
3	52	56	72	79	84	76	77	77	81				654
4	20	22	32	40	42	31	23	31	22				263
5	1	4	10	6	6	5	4	7	3				46
6+	1		1	2	1	1			1				7
Total	106	116	162	173	179	145	147	157	141				1326

Sales by Bathroom Count

Bathrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
1	14	3	21	13	19	9	18	12	10				119
2	73	83	102	130	112	106	107	114	106				933
3	12	26	30	24	32	25	16	24	20				209
4	4	3	7	3	12	3	6	5	5				48
5	2	1	1	2	3	1		2					12
6+	1		1	1	1	1							5
Total	106	116	162	173	179	145	147	157	141				1326

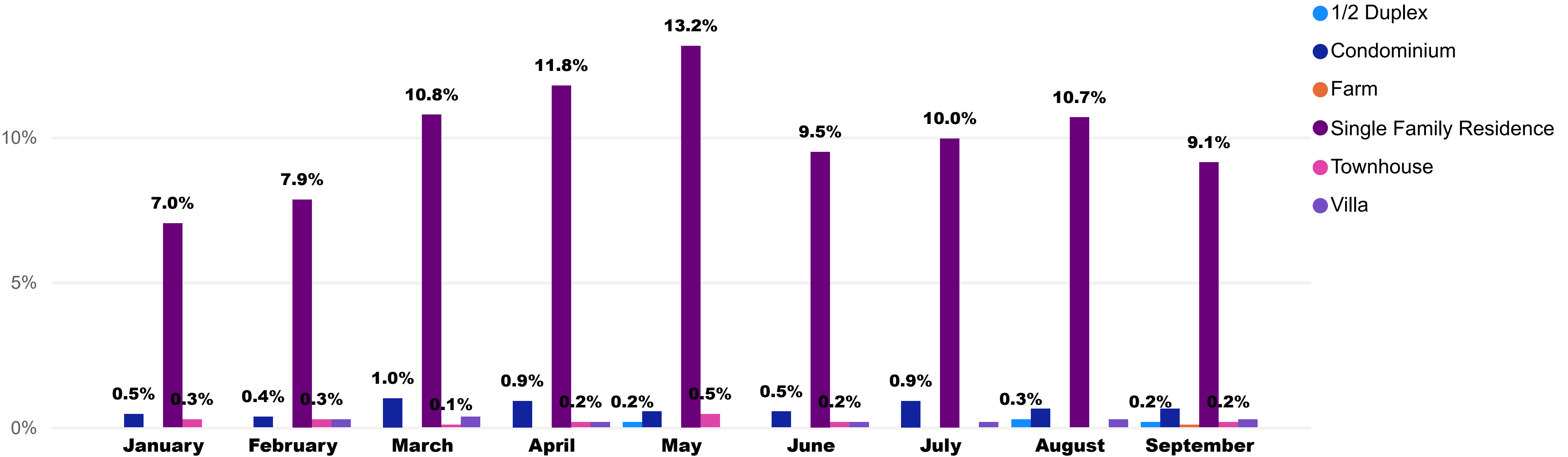


East Polk County Association of REALTORS®
Monthly Sales Trend Indicator 2025

Sales by Housing Style

Property Type	January	February	March	April	May	June	July	August	September	October	November	December	Total
1/2 Duplex					2			3	2				7
Condominium	5	4	11	10	6	6	10	7	7				66
Farm									1				1
Single Family Residence	77	86	118	129	144	104	109	117	100				984
Townhouse	3	3	1	2	5	2			2				18
Villa		3	4	2		2	2	3	3				19
Total	85	96	134	143	157	114	121	130	115				1095

YTD % of Sales by Property Type





East Polk County Association of REALTORS®

Multiple Listing One Month Sales and Inventory Report - September - 2025

Price Range	Sold Units	Market Share	Average List Price	Average Sale Price	% List to Sell	Avg DOM	Inventory
\$ 1 - 49,999							
\$ 50,000 - 59,999							
\$ 60,000 - 69,999							
\$ 70,000 - 79,999							2
\$ 80,000 - 89,999	2	2%	92,950	84,000	90%	56	3
\$ 90,000 - 99,999							6
\$ 100,000 - 119,999	1	1%	110,000	102,500	93%	24	21
\$ 120,000 - 139,999	4	4%	145,850	130,600	90%	77	17
\$ 140,000 - 159,999	6	5%	152,833	147,500	97%	57	18
\$ 160,000 - 179,999	1	1%	184,400	175,000	95%	177	21
\$ 180,000 - 199,999	4	4%	195,475	187,625	96%	52	27
\$ 200,000 - 249,999	11	10%	238,036	225,627	95%	113	78
\$ 250,000 - 299,999	18	16%	277,272	269,778	97%	44	133
\$ 300,000 - 349,999	22	19%	330,473	320,686	97%	91	111
\$ 350,000 - 399,999	17	15%	379,647	371,906	98%	49	120
\$ 400,000 - 499,999	17	15%	452,041	438,588	97%	109	94
\$ 500,000 - 599,999	6	5%	597,233	555,651	93%	78	48
\$ 600,000 - 699,999	2	2%	637,500	603,993	95%	110	30
\$ 700,000 - 799,999	2	2%	795,000	734,700	92%	139	19
\$ 800,000 - 899,999							9
\$ 900,000 - 999,999							8
\$ 1,000,000 - and over	1	1%	1,300,000	1,100,000	85%	76	31
Total	114	100%	346,749	332,334	96%	78	796

This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants. The data reflects only The sales published through Stellar MLS and does not include all sales in The Reported areas. Neither The Association/Board nor Stellar MLS is in any way responsible for its accuracy.

East Polk County Association of REALTORS®

Multiple Listing Year to Date Sales and Inventory Report - 2025

Price Range	Sold Units	Market Share	Average List Price	Average Sale Price	% List to Sell	Avg DOM	Inventory
\$ 1 - 49,999	3	0.23%	70,333	43,333	62%	109	
\$ 50,000 - 59,999	4	0.30%	61,225	54,975	90%	146	
\$ 60,000 - 69,999	9	0.68%	86,633	64,997	75%	48	
\$ 70,000 - 79,999	10	0.75%	90,609	74,449	82%	97	2
\$ 80,000 - 89,999	16	1.21%	96,125	82,938	86%	106	3
\$ 90,000 - 99,999	11	0.83%	113,195	94,636	84%	172	6
\$ 100,000 - 119,999	43	3.24%	123,495	109,349	89%	96	21
\$ 120,000 - 139,999	44	3.32%	139,116	127,997	92%	63	17
\$ 140,000 - 159,999	61	4.60%	157,977	148,610	94%	84	18
\$ 160,000 - 179,999	56	4.22%	177,118	169,064	95%	76	21
\$ 180,000 - 199,999	57	4.30%	196,386	189,158	96%	68	27
\$ 200,000 - 249,999	207	15.61%	231,068	224,085	97%	68	78
\$ 250,000 - 299,999	255	19.23%	280,356	273,593	98%	86	133
\$ 300,000 - 349,999	179	13.50%	330,049	322,352	98%	81	111
\$ 350,000 - 399,999	136	10.26%	382,148	372,094	97%	73	120
\$ 400,000 - 499,999	123	9.28%	454,585	444,635	98%	81	94
\$ 500,000 - 599,999	51	3.85%	571,086	547,948	96%	95	48
\$ 600,000 - 699,999	21	1.58%	665,086	645,375	97%	89	30
\$ 700,000 - 799,999	12	0.90%	762,733	738,283	97%	80	19
\$ 800,000 - 899,999	4	0.30%	908,750	851,000	94%	114	9
\$ 900,000 - 999,999	8	0.60%	1,067,749	946,250	89%	72	8
\$ 1,000,000 - and over	16	1.21%	1,846,438	1,701,563	92%	107	31
Total	1326	100.00%	322,290	310,257	96%	80	796

This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants. The data reflects only The sales published through Stellar MLS and does not include all sales in The Reported areas. Neither The Association/Board nor Stellar MLS is in any way responsible for its accuracy.

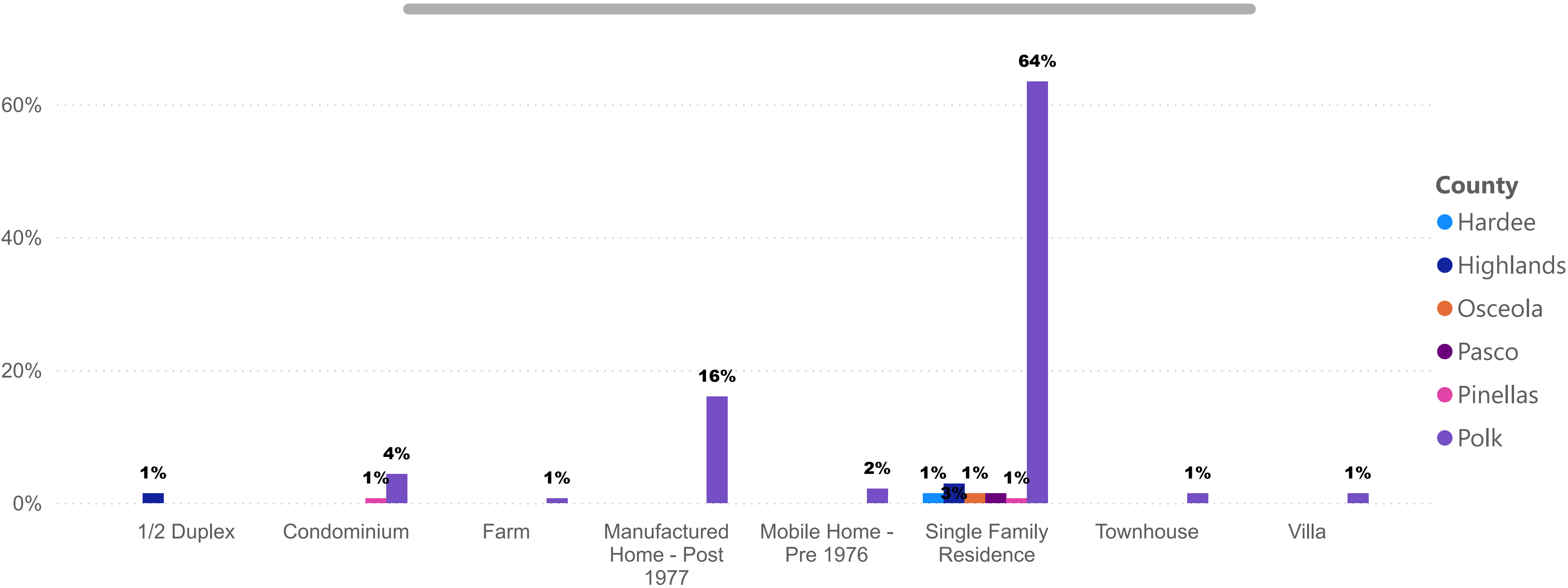
Four Year Sales and Inventory History 2021 - 2025. Compiled from Monthly Sales and Inventory Reports

Month	Monthly Sales	Average List Price	Average Sales Price	% List to Sell	AVG DOM	Inventory	Months Inventory
10/31/2021	246	291,829	287,397	98%	27	359	1.46
11/30/2021	255	286,655	284,779	99%	20	334	1.31
12/31/2021	248	322,384	317,477	98%	24	312	1.26
01/31/2022	199	278,936	273,746	98%	30	313	1.57
02/28/2022	207	314,094	307,330	98%	29	309	1.49
03/31/2022	311	307,828	307,021	100%	22	298	0.96
04/30/2022	259	315,605	311,521	99%	18	326	1.26
05/31/2022	292	297,611	295,850	99%	21	409	1.40
06/30/2022	241	310,154	311,063	100%	15	484	2.01
07/31/2022	231	325,369	322,360	99%	23	525	2.27
08/31/2022	243	333,019	326,500	98%	25	554	2.28
09/30/2022	169	317,971	309,658	97%	25	590	3.49
10/31/2022	183	327,584	318,651	97%	34	591	3.23
11/30/2022	132	301,889	292,877	97%	39	585	4.43
12/31/2022	174	307,661	297,764	97%	42	568	3.26
01/31/2023	124	326,320	313,065	96%	55	570	4.60
02/28/2023	159	292,159	285,246	98%	60	545	3.43
03/31/2023	190	318,327	310,472	98%	54	523	2.75
04/30/2023	180	338,257	327,170	97%	53	492	2.73
05/31/2023	201	331,770	325,014	98%	56	480	2.39
06/30/2023	219	333,079	322,199	97%	50	498	2.27
07/31/2023	176	330,371	321,689	97%	57	530	3.01
08/31/2023	185	336,510	323,190	96%	51	566	3.06
09/30/2023	156	339,445	329,373	97%	54	585	3.75
10/31/2023	140	319,255	310,194	97%	53	607	4.34
11/30/2023	115	327,360	318,862	97%	54	634	5.51
12/31/2023	130	310,270	300,343	97%	54	628	4.83
01/31/2024	110	317,438	304,636	96%	59	642	5.84
02/29/2024	116	370,712	356,113	96%	74	669	5.77
03/31/2024	146	359,231	346,144	96%	77	682	4.67
04/30/2024	162	343,821	334,671	97%	69	702	4.33
05/31/2024	185	343,420	336,226	98%	57	693	3.75
06/30/2024	172	331,540	322,201	97%	72	715	4.16
07/31/2024	150	336,486	328,107	98%	70	718	4.79
08/31/2024	155	369,255	348,407	94%	79	740	4.77
09/30/2024	118	310,854	300,595	97%	87	764	6.47
10/31/2024	105	327,250	320,290	98%	82	781	7.44
11/30/2024	113	330,531	317,872	96%	80	800	7.08
12/31/2024	108	316,193	307,758	97%	74	769	7.12
01/31/2025	85	359,041	347,094	97%	87	801	9.42
02/28/2025	96	339,381	327,555	97%	89	812	8.46
03/31/2025	134	343,557	329,447	96%	96	814	6.07
04/30/2025	143	358,243	346,512	97%	93	805	5.63
05/31/2025	157	350,363	337,259	96%	95	790	5.03
06/30/2025	114	363,201	349,400	96%	97	792	6.95
07/31/2025	121	332,566	324,100	97%	86	761	6.29
08/31/2025	130	353,093	339,921	96%	101	761	5.85
09/30/2025	115	375,038	357,270	95%	106	796	6.92

Top 5 Unit Sales by County and Property Type

* Counties with the same % of Sales maybe Included.

Property Type	Hardee	Highlands	Osceola	Pasco	Pinellas	Polk	Tota
1/2 Duplex		1%					1%
Condominium					1%	4%	5%
Farm						1%	1%
Manufactured Home - Post 1977						16%	16%
Mobile Home - Pre 1976						2%	2%
Single Family Residence	1%	3%	1%	1%	1%	64%	72%
Townhouse						1%	1%
Villa						1%	1%
Total	1%	4%	1%	1%	1%	90%	100%



Board/Association: State Month Year
▲
East Polk FL September 2025

National Association of Realtors®
700 Eleventh Street, NW
Washington, DC 20001-4507

Email: data@realtors.com
Fax: 202-383-7568
Questions: 202-383-1276

Single-Family Units
Number of Bedrooms

Price Range ▲	2 or Less	3	4 or More	Total
\$ 1 - 49,999				
\$ 50,000 - 59,999				
\$ 60,000 - 69,999				
\$ 70,000 - 79,999				
\$ 80,000 - 89,999	1			1
\$ 90,000 - 99,999				
\$ 100,000 - 119,999				
\$ 120,000 - 139,999	1	1		2
\$ 140,000 - 159,999	1	2		3
\$ 160,000 - 179,999				
\$ 180,000 - 199,999	1	2		3
\$ 200,000 - 249,999	2	8		10
\$ 250,000 - 299,999	1	14	2	17
\$ 300,000 - 349,999	2	16	4	22
\$ 350,000 - 399,999	1	12	4	17
\$ 400,000 - 499,999	1	9	7	17
\$ 500,000 - 599,999		2	4	6
\$ 600,000 - 699,999		1	1	2
\$ 700,000 - 799,999		1	1	2
\$ 800,000 - 899,999				
\$ 900,000 - 999,999				
\$ 1,000,000 - and over		1		1
Total	11	69	23	103

Condominium / Cooperative Units
Number of Bedrooms

Price Range	2 or Less	3	4 or More	Total
\$ 1 - 49,999				
\$ 50,000 - 59,999				
\$ 60,000 - 69,999				
\$ 70,000 - 79,999				
\$ 80,000 - 89,999	1			1
\$ 90,000 - 99,999				
\$ 100,000 - 119,999	1			1
\$ 120,000 - 139,999	2			2
\$ 140,000 - 159,999	2	1		3
\$ 160,000 - 179,999	1			1
\$ 180,000 - 199,999				
\$ 200,000 - 249,999		1		1
\$ 250,000 - 299,999				
\$ 300,000 - 349,999				
\$ 350,000 - 399,999				
\$ 400,000 - 499,999				
\$ 500,000 - 599,999				
\$ 600,000 - 699,999				
\$ 700,000 - 799,999				
\$ 800,000 - 899,999				
\$ 900,000 - 999,999				
\$ 1,000,000 - and over				
Total	7	2		9

Active Listings
(Unsold Homes)

Price Range ▲	M-SF	M-Condo
\$ 1 - 49,999		
\$ 50,000 - 59,999		
\$ 60,000 - 69,999		
\$ 70,000 - 79,999		1
\$ 80,000 - 89,999		4
\$ 90,000 - 99,999	2	1
\$ 100,000 - 119,999	3	15
\$ 120,000 - 139,999	3	9
\$ 140,000 - 159,999	8	11
\$ 160,000 - 179,999	8	9
\$ 180,000 - 199,999	12	12
\$ 200,000 - 249,999	56	13
\$ 250,000 - 299,999	116	6
\$ 300,000 - 349,999	107	4
\$ 350,000 - 399,999	118	
\$ 400,000 - 499,999	84	
\$ 500,000 - 599,999	42	
\$ 600,000 - 699,999	27	1
\$ 700,000 - 799,999	17	
\$ 800,000 - 899,999	9	
\$ 900,000 - 999,999	9	
\$ 1,000,000 - and over	30	
Total	651	86

Sales Pending
(Under Contract)

Price Range ▲	M-SF	M-Condo
\$ 1 - 49,999	1	
\$ 50,000 - 59,999		
\$ 60,000 - 69,999		
\$ 70,000 - 79,999		
\$ 80,000 - 89,999		
\$ 90,000 - 99,999		1
\$ 100,000 - 119,999	2	
\$ 120,000 - 139,999	3	1
\$ 140,000 - 159,999	4	3
\$ 160,000 - 179,999	8	4
\$ 180,000 - 199,999	8	3
\$ 200,000 - 249,999	35	2
\$ 250,000 - 299,999	39	2
\$ 300,000 - 349,999	20	
\$ 350,000 - 399,999	17	
\$ 400,000 - 499,999	16	
\$ 500,000 - 599,999	9	
\$ 600,000 - 699,999	3	
\$ 700,000 - 799,999	5	
\$ 800,000 - 899,999	1	
\$ 900,000 - 999,999	1	
\$ 1,000,000 - and over	4	
Total	176	16

Time On Market Sort	M-SF	M-Condo
0 - 30	48	1
31-60	15	1
61-90	9	3
91-120	8	2
121-over	23	2
Total	103	9

