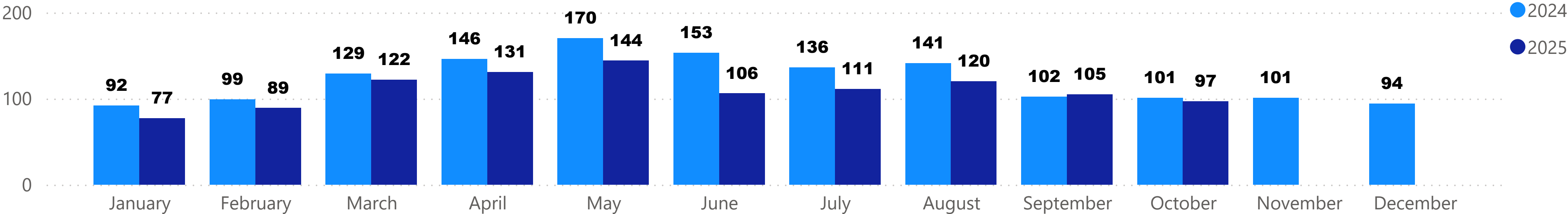




East Polk County Association of REALTORS®
Monthly Sales Trend Indicator 2025

Sales by Price Range - Single Family Homes & Villas

Price Range	January	February	March	April	May	June	July	August	September	October	November	December	Total
\$ 1 - 49,999					1								1
\$ 50,000 - 59,999													
\$ 60,000 - 69,999				1									1
\$ 70,000 - 79,999			1							2			3
\$ 80,000 - 89,999	1			1	1				1	1			5
\$ 90,000 - 99,999					1								1
\$ 100,000 - 119,999	2			1	2		2	2		1			10
\$ 120,000 - 139,999	2	1	2	3	1				2	1			12
\$ 140,000 - 159,999	4	2	2	1	1	3			3	2			18
\$ 160,000 - 179,999	1	2	1		8		3	1		4			20
\$ 180,000 - 199,999	6	3	7	4	4	1	6	2	3	1			37
\$ 200,000 - 249,999	5	16	16	20	24	23	23	19	11	14			171
\$ 250,000 - 299,999	19	22	33	30	25	25	22	29	18	27			250
\$ 300,000 - 349,999	15	13	15	19	20	17	23	24	22	16			184
\$ 350,000 - 399,999	9	10	18	13	21	16	10	17	17	10			141
\$ 400,000 - 499,999	5	10	8	22	18	14	14	13	17	12			133
\$ 500,000 - 599,999	4	4	9	11	7	3	2	5	6	2			53
\$ 600,000 - 699,999		4	4	1	3	2	1	3	2	2			22
\$ 700,000 - 799,999		1	3		2		3	1	2				12
\$ 800,000 - 899,999			1	1				2					4
\$ 900,000 - 999,999	1	1	1	1	2		1	1		1			9
\$ 1,000,000 - and over	3		1	2	3	2	1	1	1	1			15
Total	77	89	122	131	144	106	111	120	105	97			1102

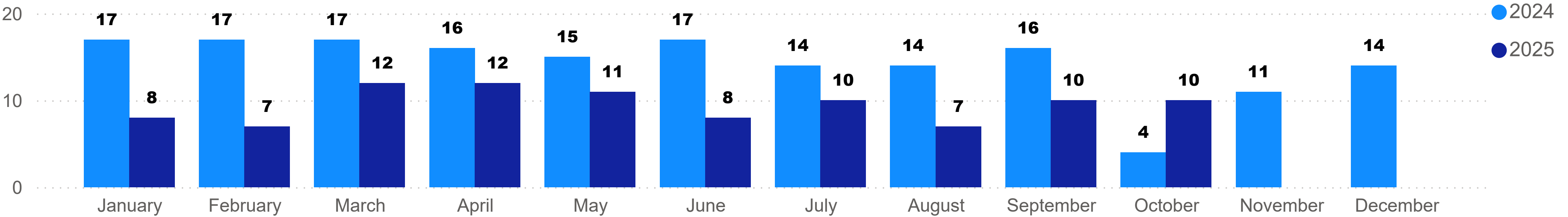




East Polk County Association of REALTORS®
Monthly Sales Trend Indicator 2025

Sales by Price Range - Condominiums, Townhouses and Co-Ops

Price Range	January	February	March	April	May	June	July	August	September	October	November	December	Total
\$ 1 - 49,999													
\$ 50,000 - 59,999					1								1
\$ 60,000 - 69,999						1							1
\$ 70,000 - 79,999				1						1			2
\$ 80,000 - 89,999				1					1				2
\$ 90,000 - 99,999	1		1		2	1	2						7
\$ 100,000 - 119,999		1	3		1		3	3	1				12
\$ 120,000 - 139,999			3	2	1		2		2	2			12
\$ 140,000 - 159,999	1	1	1	3		1	2	1	3	2			15
\$ 160,000 - 179,999	3	1	4	1				1	1	1			12
\$ 180,000 - 199,999						1			1				2
\$ 200,000 - 249,999	1	1		1	1	2		1	1	2			10
\$ 250,000 - 299,999		1		2	2	1		1		2			9
\$ 300,000 - 349,999	2	2			1	1							6
\$ 350,000 - 399,999				1									1
\$ 400,000 - 499,999					1								1
\$ 500,000 - 599,999													
\$ 600,000 - 699,999					1								1
\$ 700,000 - 799,999													
\$ 800,000 - 899,999													
\$ 900,000 - 999,999													
\$ 1,000,000 - and over							1						1
Total	8	7	12	12	11	8	10	7	10	10			95

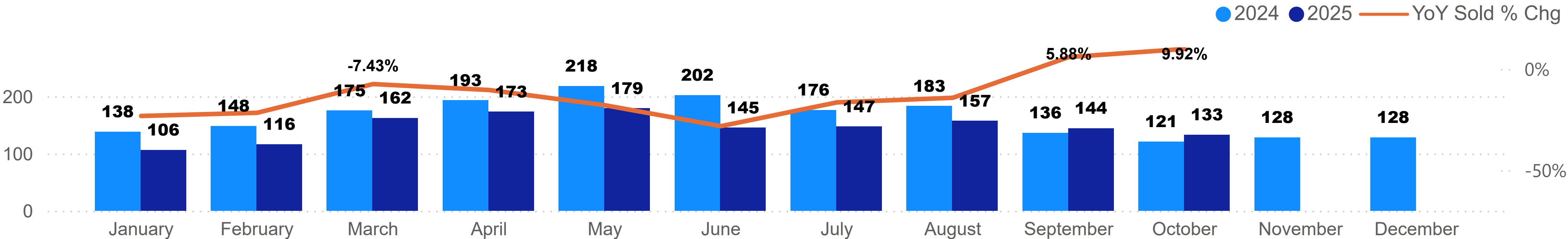




East Polk County Association of REALTORS®
Monthly Sales Trend Indicator 2025

Sales by Price Range - Overall

Price Range	January	February	March	April	May	June	July	August	September	October	November	December	Total
\$ 1 - 49,999		1			1			1					3
\$ 50,000 - 59,999			1		2				1	2			6
\$ 60,000 - 69,999	1		1	1	1	2		2	1	3			12
\$ 70,000 - 79,999		1	5	1		3				4			14
\$ 80,000 - 89,999	3		2	3	3	1	1		3	1			17
\$ 90,000 - 99,999	2		1	1	3	1	3			1			12
\$ 100,000 - 119,999	4	3	6	4	4	6	6	8	2	6			49
\$ 120,000 - 139,999	4	1	7	8	3	2	4	6	9	6			50
\$ 140,000 - 159,999	7	7	6	7	4	9	9	3	9	6			67
\$ 160,000 - 179,999	6	6	10	7	11	1	8	4	3	7			63
\$ 180,000 - 199,999	9	6	8	6	6	5	7	5	6	2			60
\$ 200,000 - 249,999	10	20	21	27	30	29	29	25	17	19			227
\$ 250,000 - 299,999	20	26	34	36	30	27	24	36	23	32			288
\$ 300,000 - 349,999	18	15	15	20	23	19	23	24	22	16			195
\$ 350,000 - 399,999	9	10	18	14	21	19	10	17	18	10			146
\$ 400,000 - 499,999	5	10	8	22	19	14	14	13	18	12			135
\$ 500,000 - 599,999	4	4	9	11	7	3	2	5	6	2			53
\$ 600,000 - 699,999		4	4	1	4	2	1	3	2	2			23
\$ 700,000 - 799,999		1	3		2		3	1	2				12
\$ 800,000 - 899,999			1	1				2					4
\$ 900,000 - 999,999	1	1	1	1	2		1	1		1			9
\$ 1,000,000 - and over	3		1	2	3	2	2	1	2	1			17
Total	106	116	162	173	179	145	147	157	144	133			1462





East Polk County Association of REALTORS®
Monthly Sales Trend Indicator 2025

Sales by Bedroom Count

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
0										1			1
1	5		6	5	5	1	5	2					29
2	27	34	41	41	41	31	38	40	35	40			368
3	52	56	72	79	84	76	77	77	83	64			720
4	20	22	32	40	42	31	23	31	22	22			285
5	1	4	10	6	6	5	4	7	3	4			50
6+	1		1	2	1	1			1	2			9
Total	106	116	162	173	179	145	147	157	144	133			1462

Sales by Bathroom Count

Bathrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
0										1			1
1	14	3	21	13	19	9	18	12	10	9			128
2	73	83	102	130	112	106	107	114	109	96			1032
3	12	26	30	24	32	25	16	24	20	23			232
4	4	3	7	3	12	3	6	5	5	4			52
5	2	1	1	2	3	1		2					12
6+	1		1	1	1	1							5
Total	106	116	162	173	179	145	147	157	144	133			1462

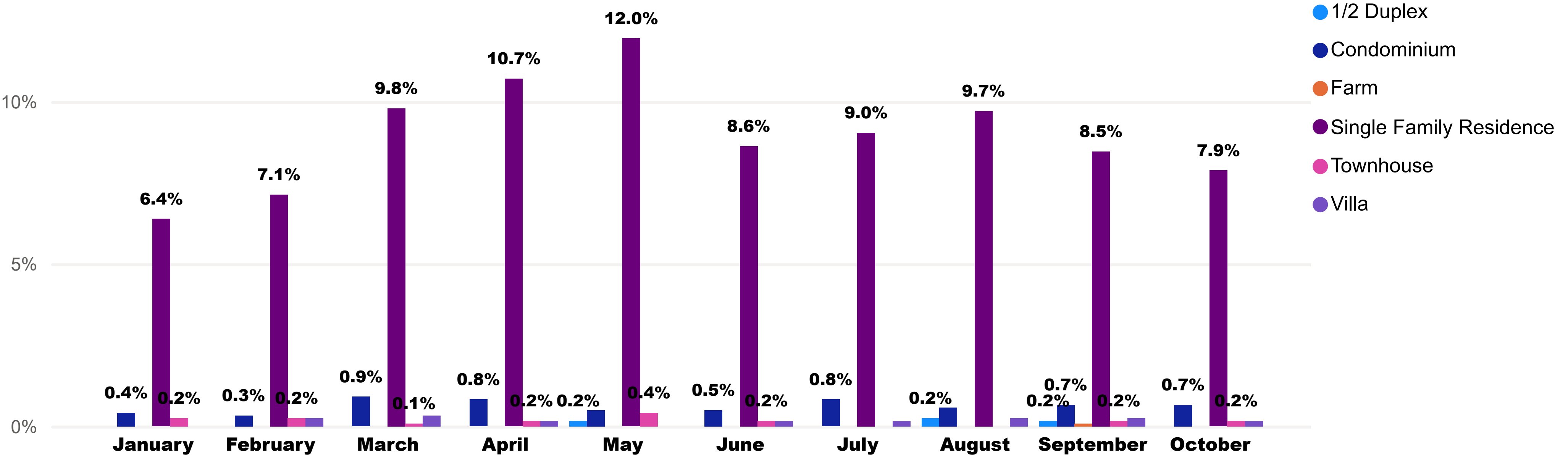


East Polk County Association of REALTORS®
Monthly Sales Trend Indicator 2025

Sales by Housing Style

Property Type	January	February	March	April	May	June	July	August	September	October	November	December	Total
1/2 Duplex					2			3	2				7
Condominium	5	4	11	10	6	6	10	7	8	8			75
Farm									1				1
Single Family Residence	77	86	118	129	144	104	109	117	102	95			1081
Townhouse	3	3	1	2	5	2			2	2			20
Villa		3	4	2		2	2	3	3	2			21
Total	85	96	134	143	157	114	121	130	118	107			1205

YTD % of Sales by Property Type





East Polk County Association of REALTORS®

Multiple Listing One Month Sales and Inventory Report - October - 2025

Price Range	Sold Units	Market Share	Average List Price	Average Sale Price	% List to Sell	Avg DOM	Inventory
\$ 1 - 49,999							1
\$ 50,000 - 59,999							
\$ 60,000 - 69,999							
\$ 70,000 - 79,999	3	3%	131,300	74,000	56%	134	
\$ 80,000 - 89,999	1	1%	110,000	80,500	73%	7	4
\$ 90,000 - 99,999							5
\$ 100,000 - 119,999	1	1%	109,900	105,000	96%	44	19
\$ 120,000 - 139,999	3	3%	141,666	124,000	88%	93	18
\$ 140,000 - 159,999	4	4%	154,975	148,750	96%	66	17
\$ 160,000 - 179,999	5	5%	191,180	169,940	89%	53	21
\$ 180,000 - 199,999	1	1%	180,000	180,000	100%	56	26
\$ 200,000 - 249,999	17	16%	233,164	227,705	98%	66	77
\$ 250,000 - 299,999	29	27%	285,596	278,128	97%	107	116
\$ 300,000 - 349,999	16	15%	329,237	325,581	99%	114	113
\$ 350,000 - 399,999	10	9%	385,650	372,190	97%	79	115
\$ 400,000 - 499,999	12	11%	444,307	434,858	98%	95	88
\$ 500,000 - 599,999	2	2%	532,450	513,500	96%	66	44
\$ 600,000 - 699,999	2	2%	705,000	667,500	95%	106	26
\$ 700,000 - 799,999							17
\$ 800,000 - 899,999							3
\$ 900,000 - 999,999	1	1%	985,000	921,500	94%	46	8
\$ 1,000,000 - and over	1	1%	1,400,000	1,425,000	102%	121	28
Total	108	100%	318,116	307,397	97%	91	746

This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants. The data reflects only The sales published through Stellar MLS and does not include all sales in The Reported areas. Neither The Association/Board nor Stellar MLS is in any way responsible for its accuracy.



East Polk County Association of REALTORS®

Multiple Listing Year to Date Sales and Inventory Report - 2025

Price Range	Sold Units	Market Share	Average List Price	Average Sale Price	% List to Sell	Avg DOM	Inventory
\$ 1 - 49,999	3	0.21%	70,333	43,333	62%	109	1
\$ 50,000 - 59,999	6	0.41%	63,808	54,817	86%	127	
\$ 60,000 - 69,999	12	0.82%	82,224	64,206	78%	69	
\$ 70,000 - 79,999	14	0.96%	97,849	74,392	76%	98	
\$ 80,000 - 89,999	17	1.16%	96,941	82,794	85%	101	4
\$ 90,000 - 99,999	12	0.82%	112,012	94,667	85%	160	5
\$ 100,000 - 119,999	49	3.35%	123,265	109,633	89%	98	19
\$ 120,000 - 139,999	50	3.42%	139,362	128,057	92%	64	18
\$ 140,000 - 159,999	67	4.58%	157,706	148,585	94%	83	17
\$ 160,000 - 179,999	63	4.31%	177,905	168,949	95%	76	21
\$ 180,000 - 199,999	60	4.10%	195,965	188,783	96%	67	26
\$ 200,000 - 249,999	227	15.53%	231,285	224,346	97%	68	77
\$ 250,000 - 299,999	288	19.70%	281,064	274,262	98%	88	116
\$ 300,000 - 349,999	195	13.34%	329,982	322,617	98%	84	113
\$ 350,000 - 399,999	146	9.99%	382,387	372,101	97%	73	115
\$ 400,000 - 499,999	135	9.23%	453,672	443,766	98%	82	88
\$ 500,000 - 599,999	53	3.63%	569,628	546,648	96%	94	44
\$ 600,000 - 699,999	23	1.57%	668,556	647,299	97%	91	26
\$ 700,000 - 799,999	12	0.82%	762,733	738,283	97%	80	17
\$ 800,000 - 899,999	4	0.27%	908,750	851,000	94%	114	3
\$ 900,000 - 999,999	9	0.62%	1,058,555	943,500	89%	69	8
\$ 1,000,000 - and over	17	1.16%	1,820,176	1,685,294	93%	107	28
Total	1462	100.00%	318,862	307,004	96%	81	746

This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants.
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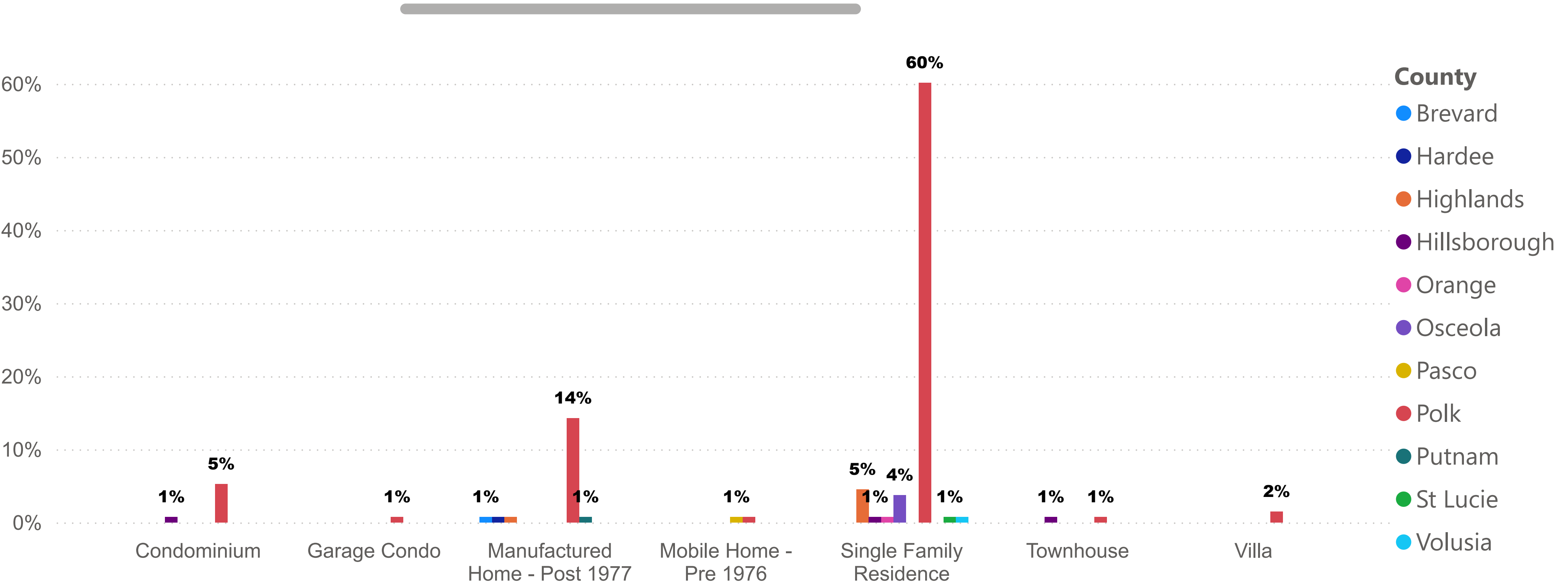
Four Year Sales and Inventory History 2021 - 2025. Compiled from Monthly Sales and Inventory Reports

Month	Monthly Sales	Average List Price	Average Sales Price	% List to Sell	AVG DOM	Inventory	Months Inventory
11/30/2021	255	286,655	284,779	99%	20	334	1.31
12/31/2021	248	322,384	317,477	98%	24	312	1.26
01/31/2022	199	278,936	273,746	98%	30	313	1.57
02/28/2022	207	314,094	307,330	98%	29	309	1.49
03/31/2022	311	307,828	307,021	100%	22	298	0.96
04/30/2022	259	315,605	311,521	99%	18	326	1.26
05/31/2022	292	297,611	295,850	99%	21	409	1.40
06/30/2022	241	310,154	311,063	100%	15	484	2.01
07/31/2022	231	325,369	322,360	99%	23	525	2.27
08/31/2022	243	333,019	326,500	98%	25	554	2.28
09/30/2022	169	317,971	309,658	97%	25	590	3.49
10/31/2022	183	327,584	318,651	97%	34	591	3.23
11/30/2022	132	301,889	292,877	97%	39	585	4.43
12/31/2022	174	307,661	297,764	97%	42	567	3.26
01/31/2023	124	326,320	313,065	96%	55	568	4.58
02/28/2023	159	292,159	285,246	98%	60	543	3.42
03/31/2023	190	318,327	310,472	98%	54	521	2.74
04/30/2023	180	338,257	327,170	97%	53	490	2.72
05/31/2023	201	331,770	325,014	98%	56	478	2.38
06/30/2023	219	333,079	322,199	97%	50	496	2.26
07/31/2023	176	330,371	321,689	97%	57	528	3.00
08/31/2023	185	336,510	323,190	96%	51	564	3.05
09/30/2023	156	339,445	329,373	97%	54	583	3.74
10/31/2023	140	319,255	310,194	97%	53	605	4.32
11/30/2023	115	327,360	318,862	97%	54	632	5.50
12/31/2023	130	310,270	300,343	97%	54	626	4.82
01/31/2024	110	317,438	304,636	96%	59	640	5.82
02/29/2024	116	370,712	356,113	96%	74	667	5.75
03/31/2024	146	359,231	346,144	96%	77	680	4.66
04/30/2024	162	343,821	334,671	97%	69	699	4.31
05/31/2024	185	343,420	336,226	98%	57	690	3.73
06/30/2024	172	331,540	322,201	97%	72	712	4.14
07/31/2024	150	336,486	328,107	98%	70	715	4.77
08/31/2024	155	369,255	348,407	94%	79	737	4.75
09/30/2024	118	310,854	300,595	97%	87	760	6.44
10/31/2024	105	327,250	320,290	98%	82	777	7.40
11/30/2024	113	330,531	317,872	96%	80	796	7.04
12/31/2024	108	316,193	307,758	97%	74	764	7.07
01/31/2025	85	359,041	347,094	97%	87	794	9.34
02/28/2025	96	339,381	327,555	97%	89	804	8.38
03/31/2025	134	343,557	329,447	96%	96	806	6.01
04/30/2025	143	358,243	346,512	97%	93	794	5.55
05/31/2025	157	350,363	337,259	96%	95	774	4.93
06/30/2025	114	363,201	349,400	96%	97	770	6.75
07/31/2025	121	332,566	324,100	97%	86	731	6.04
08/31/2025	130	353,093	339,921	96%	101	721	5.55
09/30/2025	118	371,485	354,026	95%	104	743	6.30
10/31/2025	107	318,987	308,401	97%	108	746	6.97

Top 5 Unit Sales by County and Property Type

* Counties with the same % of Sales maybe Included.

Property Type	Brevard	Hardee	Highlands	Hillsborough	Orange	Osceola
Condominium				1%		
Garage Condo						
Manufactured Home - Post 1977	1%	1%	1%			
Mobile Home - Pre 1976						
Single Family Residence			5%	1%	1%	4%
Townhouse				1%		
Villa						
Total	1%	1%	5%	2%	1%	4%



Board/Association: State Month Year
▲
East Polk FL October 2025

National Association of Realtors®
700 Eleventh Street, NW
Washington, DC 20001-4507

Email: data@realtors.com
Fax: 202-383-7568
Questions: 202-383-1276

Single-Family Units
Number of Bedrooms

Price Range ▲	2 or Less	3	4 or More	Total
\$ 1 - 49,999				
\$ 50,000 - 59,999				
\$ 60,000 - 69,999				
\$ 70,000 - 79,999	1	1		2
\$ 80,000 - 89,999		1		1
\$ 90,000 - 99,999				
\$ 100,000 - 119,999	1			1
\$ 120,000 - 139,999	1			1
\$ 140,000 - 159,999	1	1		2
\$ 160,000 - 179,999	2	2		4
\$ 180,000 - 199,999	1			1
\$ 200,000 - 249,999	5	9		14
\$ 250,000 - 299,999	2	20	5	27
\$ 300,000 - 349,999		9	7	16
\$ 350,000 - 399,999		8	2	10
\$ 400,000 - 499,999	1	6	5	12
\$ 500,000 - 599,999			2	2
\$ 600,000 - 699,999			2	2
\$ 700,000 - 799,999				
\$ 800,000 - 899,999				
\$ 900,000 - 999,999			1	1
\$ 1,000,000 - and over			1	1
Total	15	57	25	97

Condominium / Cooperative Units
Number of Bedrooms

Price Range	2 or Less	3	4 or More	Total
\$ 1 - 49,999				
\$ 50,000 - 59,999				
\$ 60,000 - 69,999				
\$ 70,000 - 79,999	1			1
\$ 80,000 - 89,999				
\$ 90,000 - 99,999				
\$ 100,000 - 119,999				
\$ 120,000 - 139,999	2			2
\$ 140,000 - 159,999	2			2
\$ 160,000 - 179,999	1			1
\$ 180,000 - 199,999				
\$ 200,000 - 249,999	1	1		2
\$ 250,000 - 299,999		2		2
\$ 300,000 - 349,999				
\$ 350,000 - 399,999				
\$ 400,000 - 499,999				
\$ 500,000 - 599,999				
\$ 600,000 - 699,999				
\$ 700,000 - 799,999				
\$ 800,000 - 899,999				
\$ 900,000 - 999,999				
\$ 1,000,000 - and over				
Total	7	3		10

Active Listings
(Unsold Homes)

Price Range ▲	M-SF	M-Condo
\$ 1 - 49,999	1	
\$ 50,000 - 59,999		
\$ 60,000 - 69,999		
\$ 70,000 - 79,999		
\$ 80,000 - 89,999	1	2
\$ 90,000 - 99,999	3	1
\$ 100,000 - 119,999	4	16
\$ 120,000 - 139,999	3	11
\$ 140,000 - 159,999	3	14
\$ 160,000 - 179,999	10	10
\$ 180,000 - 199,999	10	9
\$ 200,000 - 249,999	67	12
\$ 250,000 - 299,999	109	6
\$ 300,000 - 349,999	110	3
\$ 350,000 - 399,999	112	1
\$ 400,000 - 499,999	82	
\$ 500,000 - 599,999	44	
\$ 600,000 - 699,999	27	1
\$ 700,000 - 799,999	18	
\$ 800,000 - 899,999	3	
\$ 900,000 - 999,999	8	
\$ 1,000,000 - and over	31	
Total	646	86

Sales Pending
(Under Contract)

Price Range ▲	M-SF	M-Condo
\$ 1 - 49,999		
\$ 50,000 - 59,999		
\$ 60,000 - 69,999		
\$ 70,000 - 79,999		
\$ 80,000 - 89,999		1
\$ 90,000 - 99,999	1	
\$ 100,000 - 119,999		2
\$ 120,000 - 139,999	3	1
\$ 140,000 - 159,999		1
\$ 160,000 - 179,999	8	2
\$ 180,000 - 199,999	10	3
\$ 200,000 - 249,999	16	
\$ 250,000 - 299,999	29	1
\$ 300,000 - 349,999	15	
\$ 350,000 - 399,999	17	
\$ 400,000 - 499,999	22	
\$ 500,000 - 599,999	5	
\$ 600,000 - 699,999	5	
\$ 700,000 - 799,999	4	
\$ 800,000 - 899,999	2	
\$ 900,000 - 999,999		
\$ 1,000,000 - and over	2	
Total	139	11

Time On Market Sort	M-SF	M-Condo
0 - 30	30	3
31-60	20	
61-90	12	5
91-120	8	
121-over	27	2
Total	97	10

