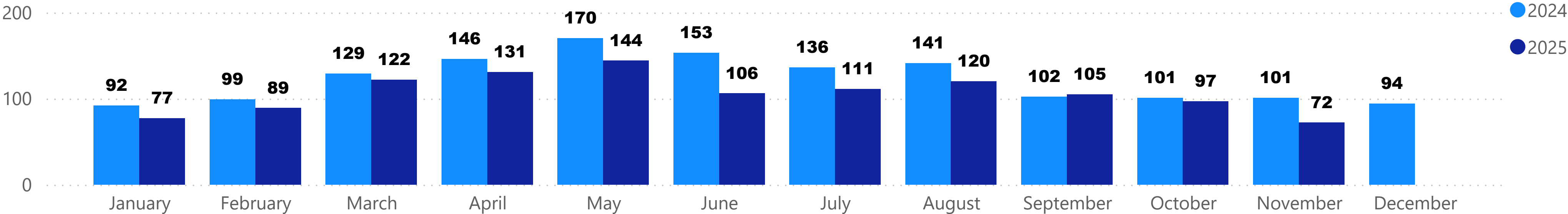




East Polk County Association of REALTORS®
Monthly Sales Trend Indicator 2025

Sales by Price Range - Single Family Homes & Villas

Price Range	January	February	March	April	May	June	July	August	September	October	November	December	Total
\$ 1 - 49,999					1								1
\$ 50,000 - 59,999													
\$ 60,000 - 69,999				1									1
\$ 70,000 - 79,999			1							2			3
\$ 80,000 - 89,999	1			1	1				1	1	1		6
\$ 90,000 - 99,999					1						1		2
\$ 100,000 - 119,999	2			1	2		2	2		1			10
\$ 120,000 - 139,999	2	1	2	3	1				2	1	1		13
\$ 140,000 - 159,999	4	2	2	1	1	3			3	2	1		19
\$ 160,000 - 179,999	1	2	1		8		3	1		4	4		24
\$ 180,000 - 199,999	6	3	7	4	4	1	6	2	3	1	5		42
\$ 200,000 - 249,999	5	16	16	20	24	23	23	19	11	14	9		180
\$ 250,000 - 299,999	19	22	33	30	25	25	22	29	18	27	12		262
\$ 300,000 - 349,999	15	13	15	19	20	17	23	24	22	16	15		199
\$ 350,000 - 399,999	9	10	18	13	21	16	10	17	17	10	8		149
\$ 400,000 - 499,999	5	10	8	22	18	14	14	13	17	12	7		140
\$ 500,000 - 599,999	4	4	9	11	7	3	2	5	6	2	5		58
\$ 600,000 - 699,999		4	4	1	3	2	1	3	2	2	1		23
\$ 700,000 - 799,999		1	3		2		3	1	2		2		14
\$ 800,000 - 899,999			1	1				2					4
\$ 900,000 - 999,999	1	1	1	1	2		1	1		1			9
\$ 1,000,000 - and over	3		1	2	3	2	1	1	1	1			15
Total	77	89	122	131	144	106	111	120	105	97	72		1174

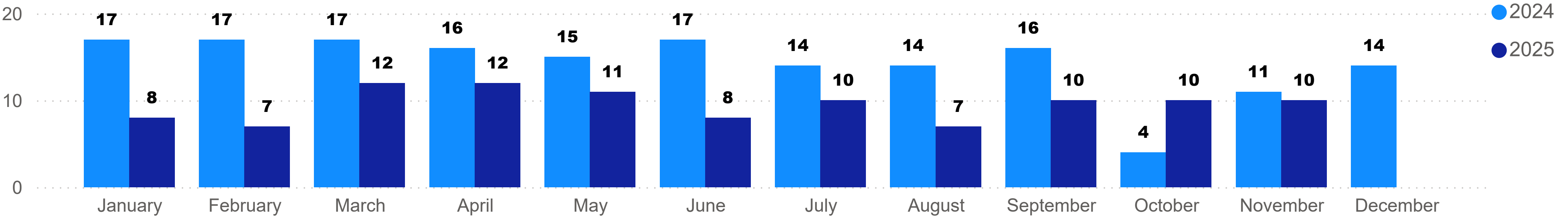




East Polk County Association of REALTORS®
Monthly Sales Trend Indicator 2025

Sales by Price Range - Condominiums, Townhouses and Co-Ops

Price Range	January	February	March	April	May	June	July	August	September	October	November	December	Total
\$ 1 - 49,999													
\$ 50,000 - 59,999					1								1
\$ 60,000 - 69,999						1							1
\$ 70,000 - 79,999				1						1			2
\$ 80,000 - 89,999				1					1				2
\$ 90,000 - 99,999	1		1		2	1	2						7
\$ 100,000 - 119,999		1	3		1		3	3	1		2		14
\$ 120,000 - 139,999			3	2	1		2		2	2	1		13
\$ 140,000 - 159,999	1	1	1	3		1	2	1	3	2	1		16
\$ 160,000 - 179,999	3	1	4	1				1	1	1	4		16
\$ 180,000 - 199,999						1			1				2
\$ 200,000 - 249,999	1	1		1	1	2		1	1	2	1		11
\$ 250,000 - 299,999		1		2	2	1		1		2			9
\$ 300,000 - 349,999	2	2			1	1							6
\$ 350,000 - 399,999				1									1
\$ 400,000 - 499,999					1								1
\$ 500,000 - 599,999											1		1
\$ 600,000 - 699,999					1								1
\$ 700,000 - 799,999													
\$ 800,000 - 899,999													
\$ 900,000 - 999,999													
\$ 1,000,000 - and over							1						1
Total	8	7	12	12	11	8	10	7	10	10	10		105

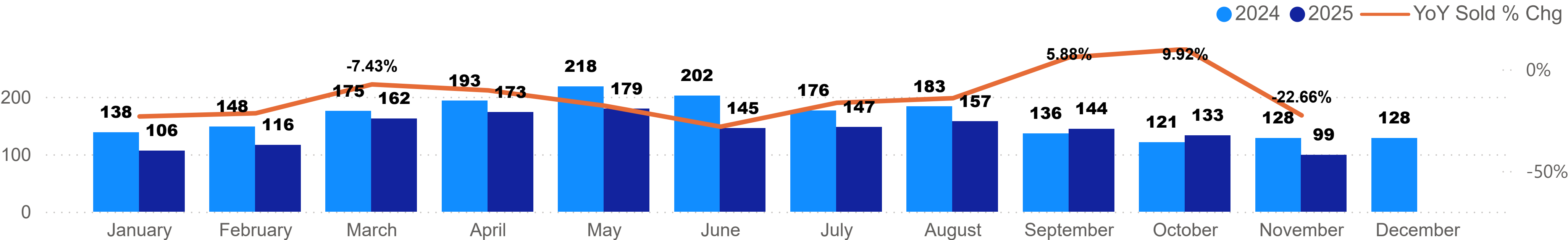




East Polk County Association of REALTORS®
Monthly Sales Trend Indicator 2025

Sales by Price Range - Overall

Price Range	January	February	March	April	May	June	July	August	September	October	November	December	Total
\$ 1 - 49,999		1			1			1					3
\$ 50,000 - 59,999			1		2				1	2			6
\$ 60,000 - 69,999	1		1	1	1	2		2	1	3	2		14
\$ 70,000 - 79,999		1	5	1		3				4	1		15
\$ 80,000 - 89,999	3		2	3	3	1	1		3	1	2		19
\$ 90,000 - 99,999	2		1	1	3	1	3			1	1		13
\$ 100,000 - 119,999	4	3	6	4	4	6	6	8	2	6	5		54
\$ 120,000 - 139,999	4	1	7	8	3	2	4	6	9	6	4		54
\$ 140,000 - 159,999	7	7	6	7	4	9	9	3	9	6	5		72
\$ 160,000 - 179,999	6	6	10	7	11	1	8	4	3	7	8		71
\$ 180,000 - 199,999	9	6	8	6	6	5	7	5	6	2	5		65
\$ 200,000 - 249,999	10	20	21	27	30	29	29	25	17	19	15		242
\$ 250,000 - 299,999	20	26	34	36	30	27	24	36	23	32	12		300
\$ 300,000 - 349,999	18	15	15	20	23	19	23	24	22	16	15		210
\$ 350,000 - 399,999	9	10	18	14	21	19	10	17	18	10	8		154
\$ 400,000 - 499,999	5	10	8	22	19	14	14	13	18	12	7		142
\$ 500,000 - 599,999	4	4	9	11	7	3	2	5	6	2	6		59
\$ 600,000 - 699,999		4	4	1	4	2	1	3	2	2	1		24
\$ 700,000 - 799,999		1	3		2		3	1	2		2		14
\$ 800,000 - 899,999			1	1				2					4
\$ 900,000 - 999,999	1	1	1	1	2		1	1		1			9
\$ 1,000,000 - and over	3		1	2	3	2	2	1	2	1			17
Total	106	116	162	173	179	145	147	157	144	133	99		1561



East Polk County Association of REALTORS®

Monthly Sales Trend Indicator 2025

Sales by Bedroom Count

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
0										1			1
1	5		6	5	5	1	5	2			2		31
2	27	34	41	41	41	31	38	40	35	40	34		402
3	52	56	72	79	84	76	77	77	83	64	39		759
4	20	22	32	40	42	31	23	31	22	22	17		302
5	1	4	10	6	6	5	4	7	3	4	7		57
6+	1		1	2	1	1			1	2			9
Total	106	116	162	173	179	145	147	157	144	133	99		1561

Sales by Bathroom Count

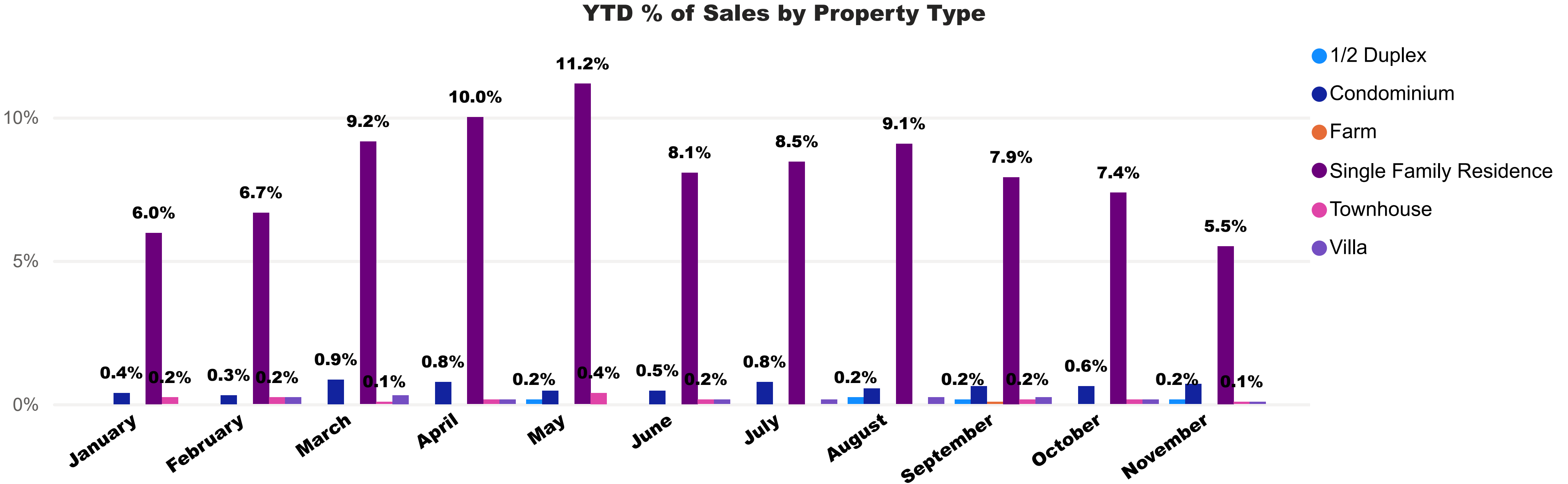
Bathrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
0										1			1
1	14	3	21	13	19	9	18	12	10	9	7		135
2	73	83	102	130	112	106	107	114	109	96	74		1106
3	12	26	30	24	32	25	16	24	20	23	15		247
4	4	3	7	3	12	3	6	5	5	4	3		55
5	2	1	1	2	3	1		2					12
6+	1		1	1	1	1							5
Total	106	116	162	173	179	145	147	157	144	133	99		1561



East Polk County Association of REALTORS®
Monthly Sales Trend Indicator 2025

Sales by Housing Style

Property Type	January	February	March	April	May	June	July	August	September	October	November	December	Total
1/2 Duplex					2			3	2		2		9
Condominium	5	4	11	10	6	6	10	7	8	8	9		84
Farm									1				1
Single Family Residence	77	86	118	129	144	104	109	117	102	95	71		1152
Townhouse	3	3	1	2	5	2			2	2	1		21
Villa		3	4	2		2	2	3	3	2	1		22
Total	85	96	134	143	157	114	121	130	118	107	84		1289





East Polk County Association of REALTORS®

Multiple Listing One Month Sales and Inventory Report - November - 2025

Price Range	Sold Units	Market Share	Average List Price	Average Sale Price	% List to Sell	Avg DOM	Inventory
\$ 1 - 49,999							1
\$ 50,000 - 59,999							
\$ 60,000 - 69,999							1
\$ 70,000 - 79,999							
\$ 80,000 - 89,999	1	1%	130,000	80,000	62%	131	5
\$ 90,000 - 99,999	1	1%	95,000	90,500	95%	82	7
\$ 100,000 - 119,999	2	2%	107,000	102,500	96%	183	16
\$ 120,000 - 139,999	2	2%	142,450	125,000	88%	8	9
\$ 140,000 - 159,999	3	4%	153,300	150,333	98%	104	18
\$ 160,000 - 179,999	8	10%	182,800	167,113	91%	75	16
\$ 180,000 - 199,999	5	6%	204,460	191,600	94%	64	15
\$ 200,000 - 249,999	11	13%	230,518	223,568	97%	36	58
\$ 250,000 - 299,999	12	14%	269,642	268,242	99%	82	94
\$ 300,000 - 349,999	15	18%	328,887	323,250	98%	81	94
\$ 350,000 - 399,999	8	10%	385,025	370,375	96%	43	87
\$ 400,000 - 499,999	7	8%	440,843	432,571	98%	85	71
\$ 500,000 - 599,999	6	7%	590,483	573,667	97%	134	39
\$ 600,000 - 699,999	1	1%	649,900	639,900	98%	17	21
\$ 700,000 - 799,999	2	2%	785,000	747,500	95%	155	15
\$ 800,000 - 899,999							3
\$ 900,000 - 999,999							4
\$ 1,000,000 - and over							22
Total	84	100%	313,120	303,169	97%	77	596

This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants. The data reflects only The sales published through Stellar MLS and does not include all sales in The Reported areas. Neither The Association/Board nor Stellar MLS is in any way responsible for its accuracy.

East Polk County Association of REALTORS®

Multiple Listing Year to Date Sales and Inventory Report - 2025

Price Range	Sold Units	Market Share	Average List Price	Average Sale Price	% List to Sell	Avg DOM	Inventory
\$ 1 - 49,999	3	0.19%	70,333	43,333	62%	109	1
\$ 50,000 - 59,999	6	0.38%	63,808	54,817	86%	127	
\$ 60,000 - 69,999	14	0.90%	81,478	64,034	79%	76	1
\$ 70,000 - 79,999	15	0.96%	97,326	74,433	76%	97	
\$ 80,000 - 89,999	19	1.22%	98,763	82,632	84%	97	5
\$ 90,000 - 99,999	13	0.83%	110,704	94,346	85%	154	7
\$ 100,000 - 119,999	54	3.46%	122,663	109,176	89%	101	16
\$ 120,000 - 139,999	54	3.46%	139,479	127,775	92%	63	9
\$ 140,000 - 159,999	72	4.61%	157,406	148,656	94%	82	18
\$ 160,000 - 179,999	71	4.55%	178,456	168,742	95%	76	16
\$ 180,000 - 199,999	65	4.16%	196,618	189,000	96%	66	15
\$ 200,000 - 249,999	242	15.50%	231,302	224,396	97%	68	58
\$ 250,000 - 299,999	300	19.22%	280,607	274,022	98%	88	94
\$ 300,000 - 349,999	210	13.45%	329,904	322,662	98%	83	94
\$ 350,000 - 399,999	154	9.87%	382,524	372,011	97%	72	87
\$ 400,000 - 499,999	142	9.10%	453,039	443,214	98%	82	71
\$ 500,000 - 599,999	59	3.78%	571,749	549,396	96%	98	39
\$ 600,000 - 699,999	24	1.54%	667,779	646,991	97%	88	21
\$ 700,000 - 799,999	14	0.90%	765,914	739,599	97%	91	15
\$ 800,000 - 899,999	4	0.26%	908,750	851,000	94%	114	3
\$ 900,000 - 999,999	9	0.58%	1,058,555	943,500	89%	69	4
\$ 1,000,000 - and over	17	1.09%	1,820,176	1,685,294	93%	107	22
Total	1561	100.00%	316,922	305,170	96%	81	596

This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants. The data reflects only The sales published through Stellar MLS and does not include all sales in The Reported areas. Neither The Association/Board nor Stellar MLS is in any way responsible for its accuracy.

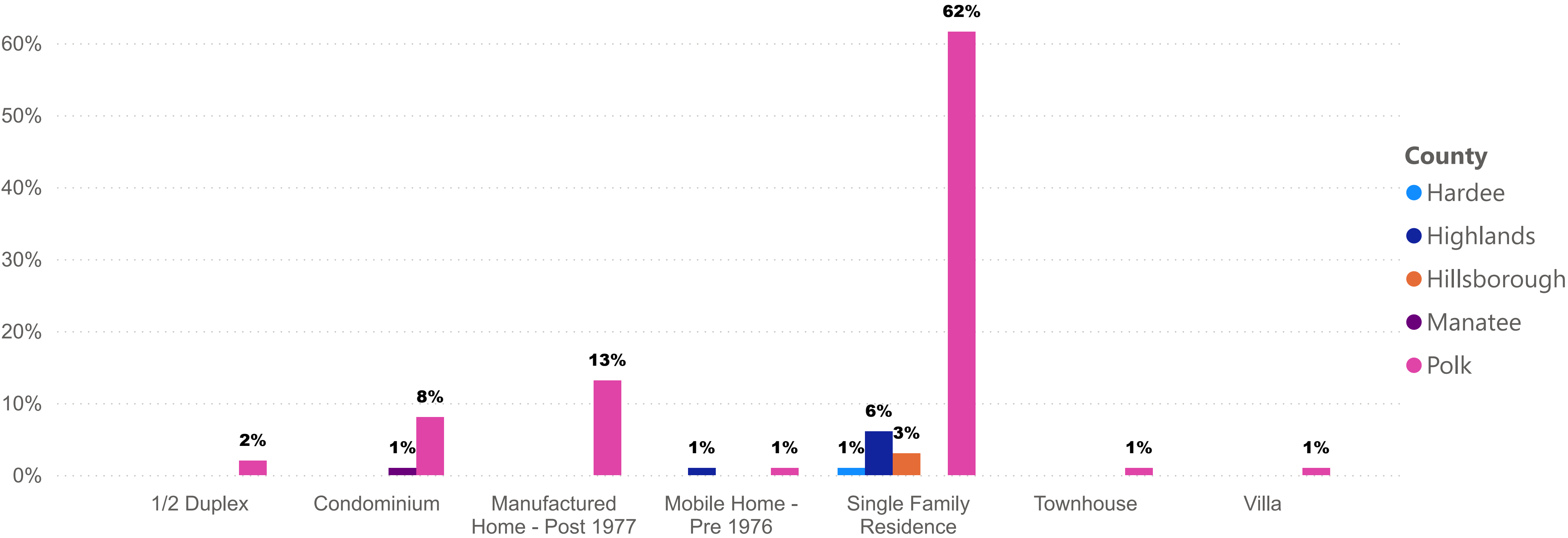
Four Year Sales and Inventory History 2021 - 2025. Compiled from Monthly Sales and Inventory Reports

Month	Monthly Sales	Average List Price	Average Sales Price	% List to Sell	AVG DOM	Inventory	Months Inventory
12/31/2021	248	322,384	317,477	98%	24	312	1.26
01/31/2022	199	278,936	273,746	98%	30	313	1.57
02/28/2022	207	314,094	307,330	98%	29	309	1.49
03/31/2022	311	307,828	307,021	100%	22	298	0.96
04/30/2022	259	315,605	311,521	99%	18	326	1.26
05/31/2022	292	297,611	295,850	99%	21	409	1.40
06/30/2022	241	310,154	311,063	100%	15	484	2.01
07/31/2022	231	325,369	322,360	99%	23	525	2.27
08/31/2022	243	333,019	326,500	98%	25	554	2.28
09/30/2022	169	317,971	309,658	97%	25	590	3.49
10/31/2022	183	327,584	318,651	97%	34	591	3.23
11/30/2022	132	301,889	292,877	97%	39	585	4.43
12/31/2022	174	307,661	297,764	97%	42	567	3.26
01/31/2023	124	326,320	313,065	96%	55	568	4.58
02/28/2023	159	292,159	285,246	98%	60	543	3.42
03/31/2023	190	318,327	310,472	98%	54	521	2.74
04/30/2023	180	338,257	327,170	97%	53	490	2.72
05/31/2023	201	331,770	325,014	98%	56	478	2.38
06/30/2023	219	333,079	322,199	97%	50	495	2.26
07/31/2023	176	330,371	321,689	97%	57	527	2.99
08/31/2023	185	336,510	323,190	96%	51	563	3.04
09/30/2023	156	339,445	329,373	97%	54	582	3.73
10/31/2023	140	319,255	310,194	97%	53	604	4.31
11/30/2023	115	327,360	318,862	97%	54	630	5.48
12/31/2023	130	310,270	300,343	97%	54	623	4.79
01/31/2024	110	317,438	304,636	96%	59	636	5.78
02/29/2024	116	370,712	356,113	96%	74	663	5.72
03/31/2024	146	359,231	346,144	96%	77	675	4.62
04/30/2024	162	343,821	334,671	97%	69	693	4.28
05/31/2024	185	343,420	336,226	98%	57	683	3.69
06/30/2024	172	331,540	322,201	97%	72	705	4.10
07/31/2024	150	336,486	328,107	98%	70	707	4.71
08/31/2024	155	369,255	348,407	94%	79	730	4.71
09/30/2024	118	310,854	300,595	97%	87	751	6.36
10/31/2024	105	327,250	320,290	98%	82	766	7.30
11/30/2024	113	330,531	317,872	96%	80	785	6.95
12/31/2024	108	316,193	307,758	97%	74	749	6.94
01/31/2025	85	359,041	347,094	97%	87	773	9.09
02/28/2025	96	339,381	327,555	97%	89	778	8.10
03/31/2025	134	343,557	329,447	96%	96	781	5.83
04/30/2025	143	358,243	346,512	97%	93	760	5.31
05/31/2025	157	350,363	337,259	96%	95	731	4.66
06/30/2025	114	363,201	349,400	96%	97	720	6.32
07/31/2025	121	332,566	324,100	97%	86	668	5.52
08/31/2025	130	353,093	339,921	96%	101	628	4.83
09/30/2025	118	371,485	354,026	95%	104	626	5.31
10/31/2025	107	318,987	308,401	97%	108	614	5.74
11/30/2025	84	313,120	303,169	97%	90	596	7.10

Top 5 Unit Sales by County and Property Type

* Counties with the same % of Sales maybe Included.

Property Type	Hardee	Highlands	Hillsborough	Manatee	Polk	Total
1/2 Duplex					2%	2%
Condominium				1%	8%	9%
Manufactured Home - Post 1977					13%	13%
Mobile Home - Pre 1976		1%			1%	2%
Single Family Residence	1%	6%	3%		62%	72%
Townhouse					1%	1%
Villa					1%	1%
Total	1%	7%	3%	1%	88%	100%



Board/Association: State Month Year
▲
East Polk FL November 2025

National Association of Realtors®
700 Eleventh Street, NW
Washington, DC 20001-4507

Email: data@realtors.com
Fax: 202-383-7568
Questions: 202-383-1276

Single-Family Units
Number of Bedrooms

Price Range ▲	2 or Less	3	4 or More	Total
\$ 1 - 49,999				
\$ 50,000 - 59,999				
\$ 60,000 - 69,999				
\$ 70,000 - 79,999				
\$ 80,000 - 89,999		1		1
\$ 90,000 - 99,999	1			1
\$ 100,000 - 119,999				
\$ 120,000 - 139,999		1		1
\$ 140,000 - 159,999	1			1
\$ 160,000 - 179,999	1	2	1	4
\$ 180,000 - 199,999	3	1	1	5
\$ 200,000 - 249,999	5	4		9
\$ 250,000 - 299,999		7	5	12
\$ 300,000 - 349,999	1	6	8	15
\$ 350,000 - 399,999	1	7		8
\$ 400,000 - 499,999		3	4	7
\$ 500,000 - 599,999	1	1	3	5
\$ 600,000 - 699,999			1	1
\$ 700,000 - 799,999		1	1	2
\$ 800,000 - 899,999				
\$ 900,000 - 999,999				
\$ 1,000,000 - and over				
Total	14	34	24	72

Condominium / Cooperative Units
Number of Bedrooms

Price Range	2 or Less	3	4 or More	Total
\$ 1 - 49,999				
\$ 50,000 - 59,999				
\$ 60,000 - 69,999				
\$ 70,000 - 79,999				
\$ 80,000 - 89,999				
\$ 90,000 - 99,999				
\$ 100,000 - 119,999	2			2
\$ 120,000 - 139,999	1			1
\$ 140,000 - 159,999	1			1
\$ 160,000 - 179,999	3	1		4
\$ 180,000 - 199,999				
\$ 200,000 - 249,999	1			1
\$ 250,000 - 299,999				
\$ 300,000 - 349,999				
\$ 350,000 - 399,999				
\$ 400,000 - 499,999				
\$ 500,000 - 599,999	1			1
\$ 600,000 - 699,999				
\$ 700,000 - 799,999				
\$ 800,000 - 899,999				
\$ 900,000 - 999,999				
\$ 1,000,000 - and over				
Total	9	1		10

Active Listings
(Unsold Homes)

Price Range ▲	M-SF	M-Condo
\$ 1 - 49,999	1	
\$ 50,000 - 59,999		
\$ 60,000 - 69,999	1	1
\$ 70,000 - 79,999		
\$ 80,000 - 89,999		5
\$ 90,000 - 99,999	4	5
\$ 100,000 - 119,999	2	13
\$ 120,000 - 139,999	3	4
\$ 140,000 - 159,999	9	12
\$ 160,000 - 179,999	8	7
\$ 180,000 - 199,999	9	5
\$ 200,000 - 249,999	47	11
\$ 250,000 - 299,999	85	6
\$ 300,000 - 349,999	85	3
\$ 350,000 - 399,999	84	1
\$ 400,000 - 499,999	64	1
\$ 500,000 - 599,999	37	
\$ 600,000 - 699,999	20	
\$ 700,000 - 799,999	14	1
\$ 800,000 - 899,999	2	
\$ 900,000 - 999,999	5	
\$ 1,000,000 - and over	21	
Total	501	75

Sales Pending
(Under Contract)

Price Range ▲	M-SF	M-Condo
\$ 1 - 49,999		
\$ 50,000 - 59,999		
\$ 60,000 - 69,999		
\$ 70,000 - 79,999		
\$ 80,000 - 89,999	1	
\$ 90,000 - 99,999		
\$ 100,000 - 119,999	1	1
\$ 120,000 - 139,999		1
\$ 140,000 - 159,999	1	3
\$ 160,000 - 179,999	6	2
\$ 180,000 - 199,999	11	3
\$ 200,000 - 249,999	19	1
\$ 250,000 - 299,999	20	1
\$ 300,000 - 349,999	17	
\$ 350,000 - 399,999	15	
\$ 400,000 - 499,999	14	
\$ 500,000 - 599,999	2	
\$ 600,000 - 699,999	4	
\$ 700,000 - 799,999	1	
\$ 800,000 - 899,999		
\$ 900,000 - 999,999		
\$ 1,000,000 - and over	4	
Total	116	12

Time On Market Sort	M-SF	M-Condo
0 - 30	29	3
31-60	8	1
61-90	8	1
91-120	7	1
121-over	20	4
Total	72	10

