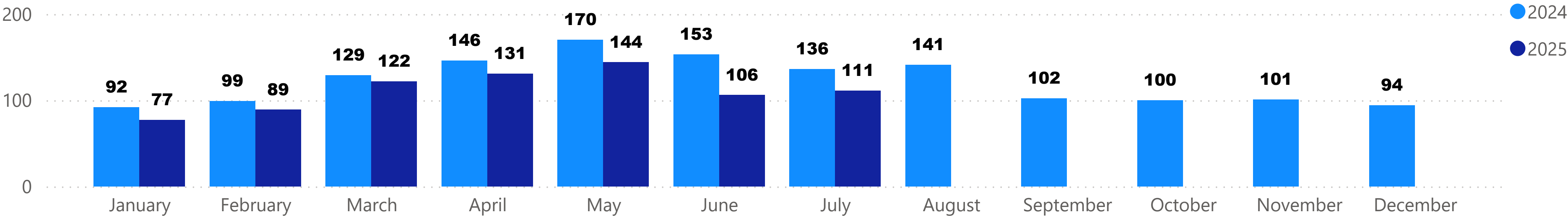




East Polk County Association of REALTORS®
Monthly Sales Trend Indicator 2025

Sales by Price Range - Single Family Homes & Villas

Price Range	January	February	March	April	May	June	July	August	September	October	November	December	Total
\$ 1 - 49,999					1								1
\$ 50,000 - 59,999													
\$ 60,000 - 69,999				1									1
\$ 70,000 - 79,999			1										1
\$ 80,000 - 89,999	1			1	1								3
\$ 90,000 - 99,999					1								1
\$ 100,000 - 119,999	2			1	2		2						7
\$ 120,000 - 139,999	2	1	2	3	1								9
\$ 140,000 - 159,999	4	2	2	1	1	3							13
\$ 160,000 - 179,999	1	2	1		8		3						15
\$ 180,000 - 199,999	6	3	7	4	4	1	6						31
\$ 200,000 - 249,999	5	16	16	20	24	23	23						127
\$ 250,000 - 299,999	19	22	33	30	25	25	22						176
\$ 300,000 - 349,999	15	13	15	19	20	17	23						122
\$ 350,000 - 399,999	9	10	18	13	21	16	10						97
\$ 400,000 - 499,999	5	10	8	22	18	14	14						91
\$ 500,000 - 599,999	4	4	9	11	7	3	2						40
\$ 600,000 - 699,999		4	4	1	3	2	1						15
\$ 700,000 - 799,999		1	3		2		3						9
\$ 800,000 - 899,999			1	1									2
\$ 900,000 - 999,999	1	1	1	1	2		1						7
\$ 1,000,000 - and over	3		1	2	3	2	1						12
Total	77	89	122	131	144	106	111						780

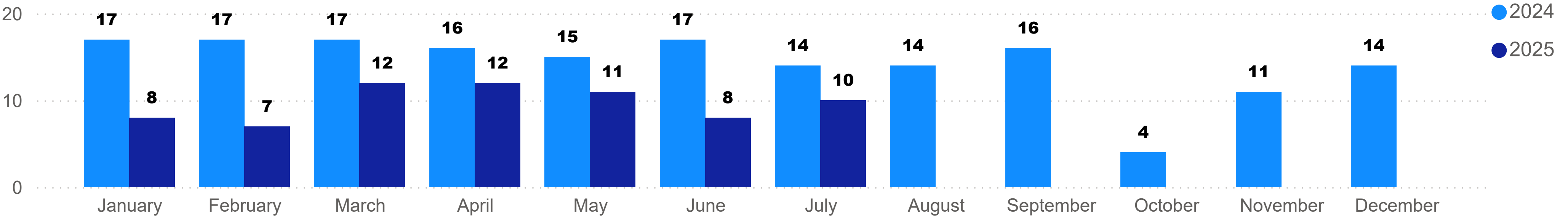




East Polk County Association of REALTORS®
Monthly Sales Trend Indicator 2025

Sales by Price Range - Condominiums, Townhouses and Co-Ops

Price Range	January	February	March	April	May	June	July	August	September	October	November	December	Total
\$ 1 - 49,999													
\$ 50,000 - 59,999					1								1
\$ 60,000 - 69,999						1							1
\$ 70,000 - 79,999				1									1
\$ 80,000 - 89,999				1									1
\$ 90,000 - 99,999	1		1		2	1	2						7
\$ 100,000 - 119,999		1	3		1		3						8
\$ 120,000 - 139,999			3	2	1		2						8
\$ 140,000 - 159,999	1	1	1	3		1	2						9
\$ 160,000 - 179,999	3	1	4	1									9
\$ 180,000 - 199,999						1							1
\$ 200,000 - 249,999	1	1		1	1	2							6
\$ 250,000 - 299,999		1		2	2	1							6
\$ 300,000 - 349,999	2	2			1	1							6
\$ 350,000 - 399,999				1									1
\$ 400,000 - 499,999					1								1
\$ 500,000 - 599,999													
\$ 600,000 - 699,999					1								1
\$ 700,000 - 799,999													
\$ 800,000 - 899,999													
\$ 900,000 - 999,999													
\$ 1,000,000 - and over							1						1
Total	8	7	12	12	11	8	10						68

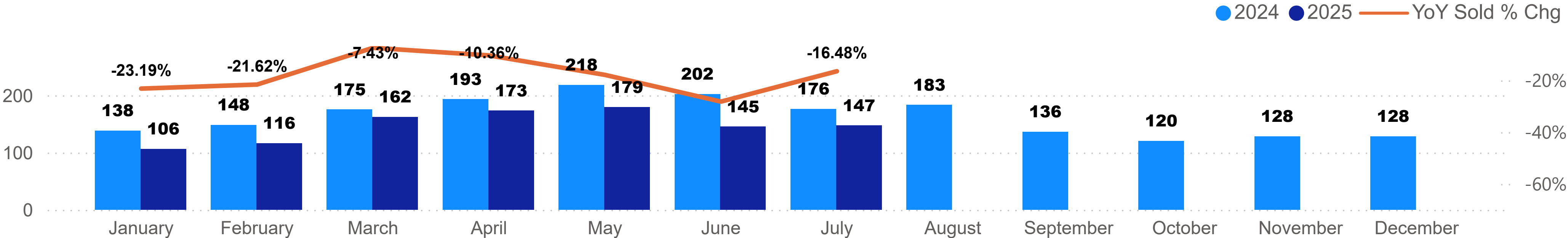




East Polk County Association of REALTORS®
Monthly Sales Trend Indicator 2025

Sales by Price Range - Overall

Price Range	January	February	March	April	May	June	July	August	September	October	November	December	Total
\$ 1 - 49,999		1			1								2
\$ 50,000 - 59,999			1		2								3
\$ 60,000 - 69,999	1		1	1	1	2							6
\$ 70,000 - 79,999		1	5	1		3							10
\$ 80,000 - 89,999	3		2	3	3	1	1						13
\$ 90,000 - 99,999	2		1	1	3	1	3						11
\$ 100,000 - 119,999	4	3	6	4	4	6	6						33
\$ 120,000 - 139,999	4	1	7	8	3	2	4						29
\$ 140,000 - 159,999	7	7	6	7	4	9	9						49
\$ 160,000 - 179,999	6	6	10	7	11	1	8						49
\$ 180,000 - 199,999	9	6	8	6	6	5	7						47
\$ 200,000 - 249,999	10	20	21	27	30	29	29						166
\$ 250,000 - 299,999	20	26	34	36	30	27	24						197
\$ 300,000 - 349,999	18	15	15	20	23	19	23						133
\$ 350,000 - 399,999	9	10	18	14	21	19	10						101
\$ 400,000 - 499,999	5	10	8	22	19	14	14						92
\$ 500,000 - 599,999	4	4	9	11	7	3	2						40
\$ 600,000 - 699,999		4	4	1	4	2	1						16
\$ 700,000 - 799,999		1	3		2		3						9
\$ 800,000 - 899,999			1	1									2
\$ 900,000 - 999,999	1	1	1	1	2		1						7
\$ 1,000,000 - and over	3		1	2	3	2	2						13
Total	106	116	162	173	179	145	147						1028



East Polk County Association of REALTORS®

Monthly Sales Trend Indicator 2025

Sales by Bedroom Count

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
1	5		6	5	5	1	5						27
2	27	34	41	41	41	31	38						253
3	52	56	72	79	84	76	77						496
4	20	22	32	40	42	31	23						210
5	1	4	10	6	6	5	4						36
6+	1		1	2	1	1							6
Total	106	116	162	173	179	145	147						1028

Sales by Bathroom Count

Bathrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
1	14	3	21	13	19	9	18						97
2	73	83	102	130	112	106	107						713
3	12	26	30	24	32	25	16						165
4	4	3	7	3	12	3	6						38
5	2	1	1	2	3	1							10
6+	1		1	1	1	1							5
Total	106	116	162	173	179	145	147						1028

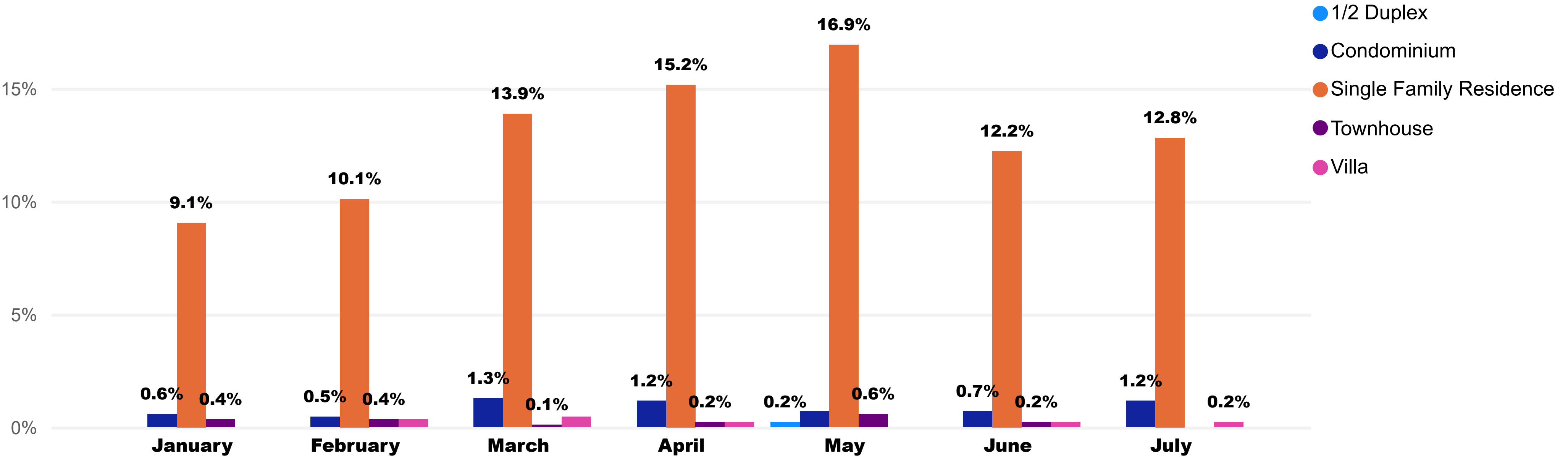


East Polk County Association of REALTORS®
Monthly Sales Trend Indicator 2025

Sales by Housing Style

Property Type	January	February	March	April	May	June	July	August	September	October	November	December	Total
1/2 Duplex					2								2
Condominium	5	4	11	10	6	6	10						52
Single Family Residence	77	86	118	129	144	104	109						767
Townhouse	3	3	1	2	5	2							16
Villa		3	4	2		2	2						13
Total	85	96	134	143	157	114	121						850

YTD % of Sales by Property Type





East Polk County Association of REALTORS®

Multiple Listing One Month Sales and Inventory Report - July - 2025

Price Range	Sold Units	Market Share	Average List Price	Average Sale Price	% List to Sell	Avg DOM	Inventory
\$ 1 - 49,999							1
\$ 50,000 - 59,999							
\$ 60,000 - 69,999							1
\$ 70,000 - 79,999							1
\$ 80,000 - 89,999							4
\$ 90,000 - 99,999	2	2%	101,000	92,250	91%	227	4
\$ 100,000 - 119,999	5	4%	122,800	110,000	90%	78	13
\$ 120,000 - 139,999	2	2%	139,950	131,500	94%	118	18
\$ 140,000 - 159,999	2	2%	159,000	154,500	97%	26	20
\$ 160,000 - 179,999	3	2%	173,667	169,667	98%	35	18
\$ 180,000 - 199,999	6	5%	196,183	192,967	98%	24	18
\$ 200,000 - 249,999	23	19%	232,522	225,648	97%	57	84
\$ 250,000 - 299,999	22	18%	278,700	271,564	97%	118	114
\$ 300,000 - 349,999	23	19%	323,482	319,013	99%	80	121
\$ 350,000 - 399,999	10	8%	389,140	370,480	95%	50	97
\$ 400,000 - 499,999	14	12%	439,279	427,464	97%	60	87
\$ 500,000 - 599,999	2	2%	577,450	557,500	97%	34	47
\$ 600,000 - 699,999	1	1%	629,900	629,900	100%	6	29
\$ 700,000 - 799,999	3	2%	761,300	752,333	99%	70	16
\$ 800,000 - 899,999							7
\$ 900,000 - 999,999	1	1%	999,995	950,000	95%	137	6
\$ 1,000,000 - and over	2	2%	1,549,500	1,550,000	100%	59	35
Total	121	100%	332,566	324,100	97%	75	741

This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants. The data reflects only The sales published through Stellar MLS and does not include all sales in The Reported areas. Neither The Association/Board nor Stellar MLS is in any way responsible for its accuracy.

East Polk County Association of REALTORS®

Multiple Listing Year to Date Sales and Inventory Report - 2025

Price Range	Sold Units	Market Share	Average List Price	Average Sale Price	% List to Sell	Avg DOM	Inventory
\$ 1 - 49,999	2	0.19%	83,000	42,500	51%	111	1
\$ 50,000 - 59,999	3	0.29%	58,633	54,300	93%	192	
\$ 60,000 - 69,999	6	0.58%	88,283	65,496	74%	48	1
\$ 70,000 - 79,999	10	0.97%	90,609	74,449	82%	97	1
\$ 80,000 - 89,999	13	1.26%	96,400	83,000	86%	109	4
\$ 90,000 - 99,999	11	1.07%	113,195	94,636	84%	172	4
\$ 100,000 - 119,999	33	3.21%	124,203	109,167	88%	92	13
\$ 120,000 - 139,999	29	2.82%	139,582	128,723	92%	57	18
\$ 140,000 - 159,999	49	4.77%	159,308	149,047	94%	82	20
\$ 160,000 - 179,999	49	4.77%	177,537	168,645	95%	68	18
\$ 180,000 - 199,999	47	4.57%	196,568	189,343	96%	56	18
\$ 200,000 - 249,999	166	16.15%	230,757	223,735	97%	67	84
\$ 250,000 - 299,999	197	19.16%	280,979	273,641	97%	91	114
\$ 300,000 - 349,999	133	12.94%	328,953	322,677	98%	76	121
\$ 350,000 - 399,999	101	9.82%	381,361	372,229	98%	76	97
\$ 400,000 - 499,999	92	8.95%	454,995	445,593	98%	78	87
\$ 500,000 - 599,999	40	3.89%	569,425	549,336	96%	98	47
\$ 600,000 - 699,999	16	1.56%	663,925	652,181	98%	88	29
\$ 700,000 - 799,999	9	0.88%	760,311	741,111	97%	76	16
\$ 800,000 - 899,999	2	0.19%	937,500	857,000	91%	51	7
\$ 900,000 - 999,999	7	0.68%	1,070,285	942,143	88%	81	6
\$ 1,000,000 - and over	13	1.26%	1,772,923	1,663,462	94%	104	35
Total	1028	100.00%	319,660	308,241	96%	80	741

This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants. The data reflects only The sales published through Stellar MLS and does not include all sales in The Reported areas. Neither The Association/Board nor Stellar MLS is in any way responsible for its accuracy.

Four Year Sales and Inventory History 2021 - 2025. Compiled from Monthly Sales and Inventory Reports

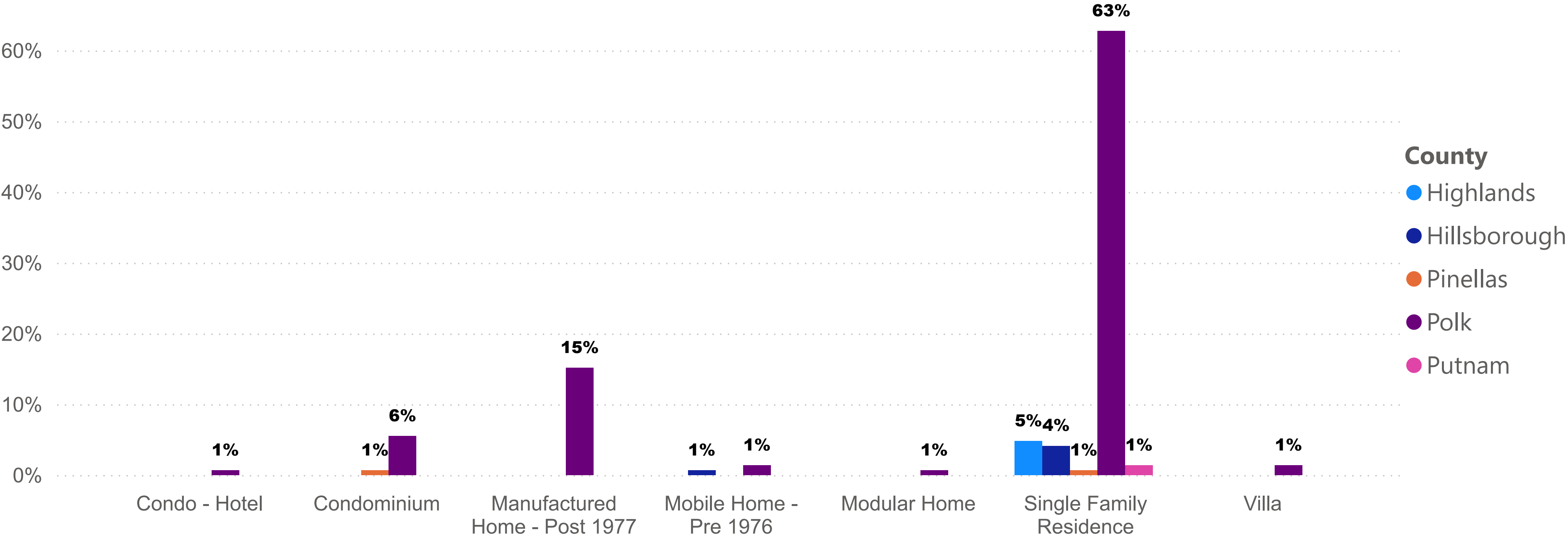
Month	Monthly Sales	Average List Price	Average Sales Price	% List to Sell	AVG DOM	Inventory	Months Inventory
08/31/2021	261	277,487	276,127	100%	34	365	1.40
09/30/2021	262	302,422	296,143	98%	26	354	1.35
10/31/2021	246	291,829	287,397	98%	27	359	1.46
11/30/2021	255	286,655	284,779	99%	20	334	1.31
12/31/2021	248	322,384	317,477	98%	24	312	1.26
01/31/2022	199	278,936	273,746	98%	30	313	1.57
02/28/2022	207	314,094	307,330	98%	29	309	1.49
03/31/2022	311	307,828	307,021	100%	22	298	0.96
04/30/2022	259	315,605	311,521	99%	18	326	1.26
05/31/2022	293	297,363	295,623	99%	21	409	1.40
06/30/2022	241	310,154	311,063	100%	15	484	2.01
07/31/2022	231	325,369	322,360	99%	23	525	2.27
08/31/2022	243	333,019	326,500	98%	25	554	2.28
09/30/2022	169	317,971	309,658	97%	25	590	3.49
10/31/2022	183	327,584	318,651	97%	34	591	3.23
11/30/2022	132	301,889	292,877	97%	39	585	4.43
12/31/2022	174	307,661	297,764	97%	42	568	3.26
01/31/2023	124	326,320	313,065	96%	55	570	4.60
02/28/2023	159	292,159	285,246	98%	60	545	3.43
03/31/2023	190	318,327	310,472	98%	54	523	2.75
04/30/2023	180	338,257	327,170	97%	53	492	2.73
05/31/2023	201	331,770	325,014	98%	56	480	2.39
06/30/2023	219	333,079	322,199	97%	50	498	2.27
07/31/2023	176	330,371	321,689	97%	57	530	3.01
08/31/2023	185	336,510	323,190	96%	51	566	3.06
09/30/2023	156	339,445	329,373	97%	54	585	3.75
10/31/2023	140	319,255	310,194	97%	53	607	4.34
11/30/2023	115	327,360	318,862	97%	54	634	5.51
12/31/2023	130	310,270	300,343	97%	54	628	4.83
01/31/2024	110	317,438	304,636	96%	59	642	5.84
02/29/2024	116	370,712	356,113	96%	74	669	5.77
03/31/2024	146	359,231	346,144	96%	77	682	4.67
04/30/2024	162	343,821	334,671	97%	69	702	4.33
05/31/2024	185	343,420	336,226	98%	57	693	3.75
06/30/2024	172	331,540	322,201	97%	72	715	4.16
07/31/2024	150	336,486	328,107	98%	70	718	4.79
08/31/2024	155	369,255	348,407	94%	79	740	4.77
09/30/2024	118	310,854	300,595	97%	87	764	6.47
10/31/2024	104	327,521	320,495	98%	82	781	7.51
11/30/2024	113	330,531	317,872	96%	80	800	7.08
12/31/2024	108	316,193	307,758	97%	74	769	7.12
01/31/2025	85	359,041	347,094	97%	87	801	9.42
02/28/2025	96	339,381	327,555	97%	89	811	8.45
03/31/2025	134	343,557	329,447	96%	96	813	6.07
04/30/2025	143	358,243	346,512	97%	93	803	5.62
05/31/2025	157	350,363	337,259	96%	95	787	5.01
06/30/2025	114	363,201	349,400	96%	97	783	6.87
07/31/2025	121	332,566	324,100	97%	86	741	6.12



Top 5 Unit Sales by County and Property Type

* Counties with the same % of Sales maybe Included.

Property Type	Highlands	Hillsborough	Pinellas	Polk	Putnam	Total
Condo - Hotel				1%		1%
Condominium			1%	6%		6%
Manufactured Home - Post 1977				15%		15%
Mobile Home - Pre 1976		1%		1%		2%
Modular Home				1%		1%
Single Family Residence	5%	4%	1%	63%	1%	74%
Villa				1%		1%
Total	5%	5%	1%	88%	1%	100%



Board/Association: State Month Year

East Polk FL July 2025

National Association of Realtors®

700 Eleventh Street, NW

Washington, DC 20001-4507

Email: data@realtors.com

Fax: 202-383-7568

Questions: 202-383-1276

Single-Family Units

Number of Bedrooms

Price Range	2 or Less	3	4 or More	Total
▲				
\$ 1 - 49,999				
\$ 50,000 - 59,999				
\$ 60,000 - 69,999				
\$ 70,000 - 79,999				
\$ 80,000 - 89,999				
\$ 90,000 - 99,999				
\$ 100,000 - 119,999	1		1	2
\$ 120,000 - 139,999				
\$ 140,000 - 159,999				
\$ 160,000 - 179,999	1	2		3
\$ 180,000 - 199,999	3	3		6
\$ 200,000 - 249,999	10	12	1	23
\$ 250,000 - 299,999	3	18	1	22
\$ 300,000 - 349,999		18	5	23
\$ 350,000 - 399,999	2	4	4	10
\$ 400,000 - 499,999		6	8	14
\$ 500,000 - 599,999			2	2
\$ 600,000 - 699,999			1	1
\$ 700,000 - 799,999		2	1	3
\$ 800,000 - 899,999				
\$ 900,000 - 999,999			1	1
\$ 1,000,000 - and over			1	1
Total	20	65	26	111

Condominium / Cooperative Units

Number of Bedrooms

Price Range	2 or Less	3	4 or More	Total
▲				
\$ 1 - 49,999				
\$ 50,000 - 59,999				
\$ 60,000 - 69,999				
\$ 70,000 - 79,999				
\$ 80,000 - 89,999				
\$ 90,000 - 99,999	2			2
\$ 100,000 - 119,999	3			3
\$ 120,000 - 139,999	2			2
\$ 140,000 - 159,999	1	1		2
\$ 160,000 - 179,999				
\$ 180,000 - 199,999				
\$ 200,000 - 249,999				
\$ 250,000 - 299,999				
\$ 300,000 - 349,999				
\$ 350,000 - 399,999				
\$ 400,000 - 499,999				
\$ 500,000 - 599,999				
\$ 600,000 - 699,999				
\$ 700,000 - 799,999				
\$ 800,000 - 899,999				
\$ 900,000 - 999,999				
\$ 1,000,000 - and over		1		1
Total	8	2		10

Active Listings

(Unsold Homes)

Price Range	M-SF	M-Condo
▲		
\$ 1 - 49,999	1	
\$ 50,000 - 59,999		
\$ 60,000 - 69,999	1	
\$ 70,000 - 79,999		1
\$ 80,000 - 89,999		4
\$ 90,000 - 99,999	1	2
\$ 100,000 - 119,999	1	12
\$ 120,000 - 139,999	5	15
\$ 140,000 - 159,999	6	14
\$ 160,000 - 179,999	9	9
\$ 180,000 - 199,999	9	12
\$ 200,000 - 249,999	63	17
\$ 250,000 - 299,999	108	6
\$ 300,000 - 349,999	110	4
\$ 350,000 - 399,999	99	
\$ 400,000 - 499,999	89	
\$ 500,000 - 599,999	45	
\$ 600,000 - 699,999	25	1
\$ 700,000 - 799,999	15	
\$ 800,000 - 899,999	7	
\$ 900,000 - 999,999	6	
\$ 1,000,000 - and over	31	1
Total	631	98

Sales Pending

(Under Contract)

Price Range	M-SF	M-Condo
▲		
\$ 1 - 49,999	1	
\$ 50,000 - 59,999		
\$ 60,000 - 69,999		
\$ 70,000 - 79,999		
\$ 80,000 - 89,999		
\$ 90,000 - 99,999	1	
\$ 100,000 - 119,999	1	2
\$ 120,000 - 139,999	1	2
\$ 140,000 - 159,999	2	1
\$ 160,000 - 179,999	3	4
\$ 180,000 - 199,999	4	3
\$ 200,000 - 249,999	26	1
\$ 250,000 - 299,999	38	1
\$ 300,000 - 349,999	31	
\$ 350,000 - 399,999	24	
\$ 400,000 - 499,999	22	
\$ 500,000 - 599,999	11	
\$ 600,000 - 699,999	3	
\$ 700,000 - 799,999	1	
\$ 800,000 - 899,999	2	
\$ 900,000 - 999,999		
\$ 1,000,000 - and over	4	
Total	175	14

Time On Market Sort	M-SF	M-Condo
0 - 30	43	2
31-60	23	1
61-90	14	2
91-120	7	2
121-over	24	3
Total	111	10

