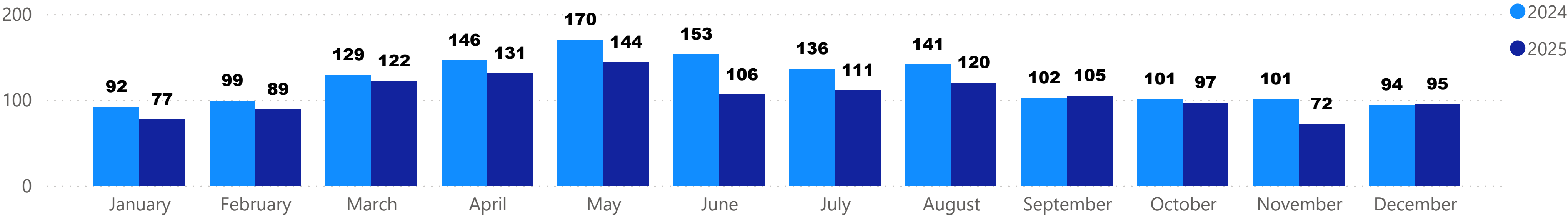




East Polk County Association of REALTORS®
Monthly Sales Trend Indicator 2025

Sales by Price Range - Single Family Homes & Villas

Price Range	January	February	March	April	May	June	July	August	September	October	November	December	Total
\$ 1 - 49,999					1								1
\$ 50,000 - 59,999													
\$ 60,000 - 69,999				1									1
\$ 70,000 - 79,999			1							2			3
\$ 80,000 - 89,999	1			1	1				1	1	1		6
\$ 90,000 - 99,999					1						1	1	3
\$ 100,000 - 119,999	2			1	2		2	2		1			10
\$ 120,000 - 139,999	2	1	2	3	1				2	1	1	2	15
\$ 140,000 - 159,999	4	2	2	1	1	3			3	2	1	2	21
\$ 160,000 - 179,999	1	2	1		8		3	1		4	4	5	29
\$ 180,000 - 199,999	6	3	7	4	4	1	6	2	3	1	5	8	50
\$ 200,000 - 249,999	5	16	16	20	24	23	23	19	11	14	9	10	190
\$ 250,000 - 299,999	19	22	33	30	25	25	22	29	18	27	12	18	280
\$ 300,000 - 349,999	15	13	15	19	20	17	23	24	22	16	15	16	215
\$ 350,000 - 399,999	9	10	18	13	21	16	10	17	17	10	8	12	161
\$ 400,000 - 499,999	5	10	8	22	18	14	14	13	17	12	7	10	150
\$ 500,000 - 599,999	4	4	9	11	7	3	2	5	6	2	5	3	61
\$ 600,000 - 699,999		4	4	1	3	2	1	3	2	2	1	6	29
\$ 700,000 - 799,999		1	3		2		3	1	2		2		14
\$ 800,000 - 899,999			1	1				2					4
\$ 900,000 - 999,999	1	1	1	1	2		1	1		1			9
\$ 1,000,000 - and over	3		1	2	3	2	1	1	1	1		2	17
Total	77	89	122	131	144	106	111	120	105	97	72	95	1269

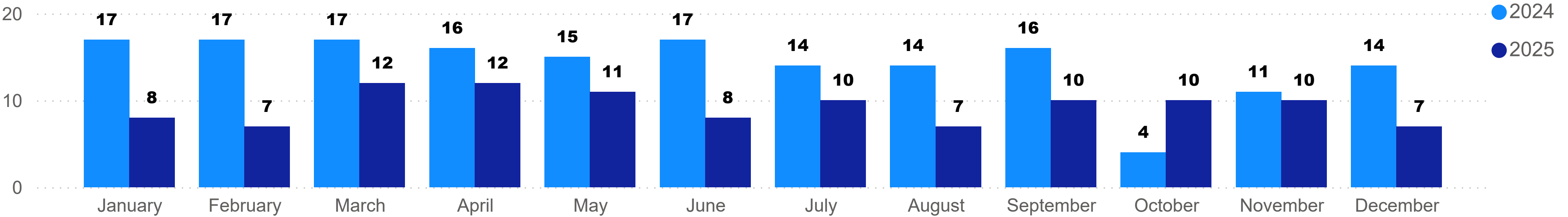




East Polk County Association of REALTORS®
Monthly Sales Trend Indicator 2025

Sales by Price Range - Condominiums, Townhouses and Co-Ops

Price Range	January	February	March	April	May	June	July	August	September	October	November	December	Total
\$ 1 - 49,999													
\$ 50,000 - 59,999					1								1
\$ 60,000 - 69,999						1							1
\$ 70,000 - 79,999				1						1			2
\$ 80,000 - 89,999				1					1			1	3
\$ 90,000 - 99,999	1		1		2	1	2					1	8
\$ 100,000 - 119,999		1	3		1		3	3	1		2		14
\$ 120,000 - 139,999			3	2	1		2		2	2	1	1	14
\$ 140,000 - 159,999	1	1	1	3		1	2	1	3	2	1	1	17
\$ 160,000 - 179,999	3	1	4	1				1	1	1	4	1	17
\$ 180,000 - 199,999						1			1				2
\$ 200,000 - 249,999	1	1		1	1	2		1	1	2	1	1	12
\$ 250,000 - 299,999		1		2	2	1		1		2		1	10
\$ 300,000 - 349,999	2	2			1	1							6
\$ 350,000 - 399,999				1									1
\$ 400,000 - 499,999					1								1
\$ 500,000 - 599,999											1		1
\$ 600,000 - 699,999					1								1
\$ 700,000 - 799,999													
\$ 800,000 - 899,999													
\$ 900,000 - 999,999													
\$ 1,000,000 - and over							1						1
Total	8	7	12	12	11	8	10	7	10	10	10	7	112

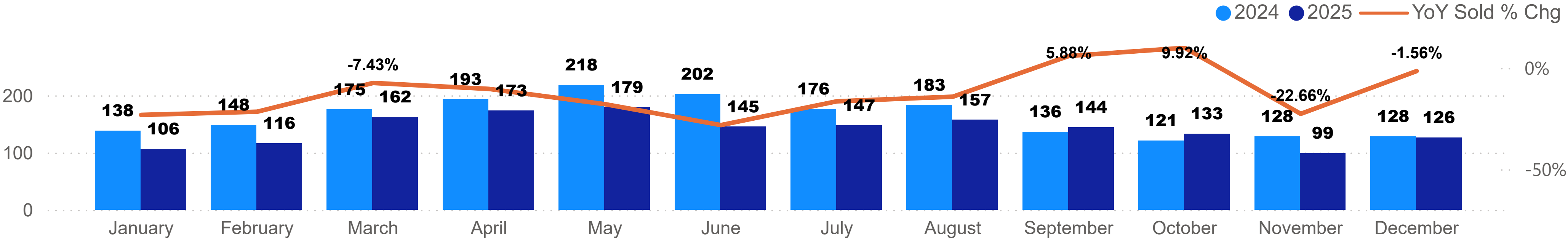




East Polk County Association of REALTORS®
Monthly Sales Trend Indicator 2025

Sales by Price Range - Overall

Price Range	January	February	March	April	May	June	July	August	September	October	November	December	Total
\$ 1 - 49,999		1			1			1				3	6
\$ 50,000 - 59,999			1		2				1	2			6
\$ 60,000 - 69,999	1		1	1	1	2		2	1	3	2		14
\$ 70,000 - 79,999		1	5	1		3				4	1	1	16
\$ 80,000 - 89,999	3		2	3	3	1	1		3	1	2	1	20
\$ 90,000 - 99,999	2		1	1	3	1	3			1	1	3	16
\$ 100,000 - 119,999	4	3	6	4	4	6	6	8	2	6	5	3	57
\$ 120,000 - 139,999	4	1	7	8	3	2	4	6	9	6	4	4	58
\$ 140,000 - 159,999	7	7	6	7	4	9	9	3	9	6	5	3	75
\$ 160,000 - 179,999	6	6	10	7	11	1	8	4	3	7	8	9	80
\$ 180,000 - 199,999	9	6	8	6	6	5	7	5	6	2	5	9	74
\$ 200,000 - 249,999	10	20	21	27	30	29	29	25	17	19	15	16	258
\$ 250,000 - 299,999	20	26	34	36	30	27	24	36	23	32	12	21	321
\$ 300,000 - 349,999	18	15	15	20	23	19	23	24	22	16	15	18	228
\$ 350,000 - 399,999	9	10	18	14	21	19	10	17	18	10	8	13	167
\$ 400,000 - 499,999	5	10	8	22	19	14	14	13	18	12	7	10	152
\$ 500,000 - 599,999	4	4	9	11	7	3	2	5	6	2	6	3	62
\$ 600,000 - 699,999		4	4	1	4	2	1	3	2	2	1	6	30
\$ 700,000 - 799,999		1	3		2		3	1	2		2	1	15
\$ 800,000 - 899,999			1	1				2					4
\$ 900,000 - 999,999	1	1	1	1	2		1	1		1			9
\$ 1,000,000 - and over	3		1	2	3	2	2	1	2	1		2	19
Total	106	116	162	173	179	145	147	157	144	133	99	126	1687





East Polk County Association of REALTORS®
Monthly Sales Trend Indicator 2025

Sales by Bedroom Count

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
0										1			1
1	5		6	5	5	1	5	2			2	4	35
2	27	34	41	41	41	31	38	40	35	40	34	40	442
3	52	56	72	79	84	76	77	77	83	64	39	56	815
4	20	22	32	40	42	31	23	31	22	22	17	23	325
5	1	4	10	6	6	5	4	7	3	4	7	3	60
6+	1		1	2	1	1			1	2			9
Total	106	116	162	173	179	145	147	157	144	133	99	126	1687

Sales by Bathroom Count

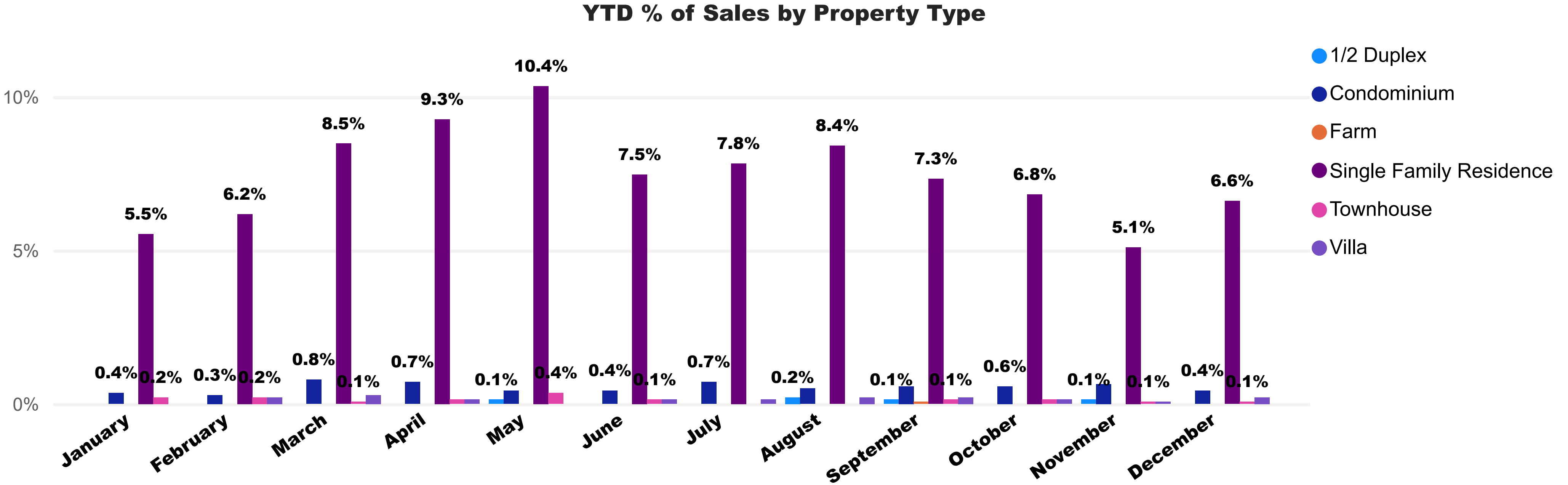
Bathrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
0										1			1
1	14	3	21	13	19	9	18	12	10	9	7	15	150
2	73	83	102	130	112	106	107	114	109	96	74	82	1188
3	12	26	30	24	32	25	16	24	20	23	15	24	271
4	4	3	7	3	12	3	6	5	5	4	3	4	59
5	2	1	1	2	3	1		2					12
6+	1		1	1	1	1						1	6
Total	106	116	162	173	179	145	147	157	144	133	99	126	1687



East Polk County Association of REALTORS®
Monthly Sales Trend Indicator 2025

Sales by Housing Style

Property Type	January	February	March	April	May	June	July	August	September	October	November	December	Total
1/2 Duplex					2			3	2		2		9
Condominium	5	4	11	10	6	6	10	7	8	8	9	6	90
Farm									1				1
Single Family Residence	77	86	118	129	144	104	109	117	102	95	71	92	1244
Townhouse	3	3	1	2	5	2			2	2	1	1	22
Villa		3	4	2		2	2	3	3	2	1	3	25
Total	85	96	134	143	157	114	121	130	118	107	84	102	1391





East Polk County Association of REALTORS®

Multiple Listing One Month Sales and Inventory Report - November - 2025

Price Range	Sold Units	Market Share	Average List Price	Average Sale Price	% List to Sell	Avg DOM	Inventory
\$ 1 - 49,999							1
\$ 50,000 - 59,999							
\$ 60,000 - 69,999							1
\$ 70,000 - 79,999							1
\$ 80,000 - 89,999	1	1%	130,000	80,000	62%	131	4
\$ 90,000 - 99,999	1	1%	95,000	90,500	95%	82	9
\$ 100,000 - 119,999	2	2%	107,000	102,500	96%	183	15
\$ 120,000 - 139,999	2	2%	142,450	125,000	88%	8	10
\$ 140,000 - 159,999	3	4%	153,300	150,333	98%	104	22
\$ 160,000 - 179,999	8	10%	182,800	167,113	91%	75	12
\$ 180,000 - 199,999	5	6%	204,460	191,600	94%	64	20
\$ 200,000 - 249,999	11	13%	230,518	223,568	97%	36	61
\$ 250,000 - 299,999	12	14%	269,642	268,242	99%	82	91
\$ 300,000 - 349,999	15	18%	328,887	323,250	98%	81	96
\$ 350,000 - 399,999	8	10%	385,025	370,375	96%	43	80
\$ 400,000 - 499,999	7	8%	440,843	432,571	98%	85	69
\$ 500,000 - 599,999	6	7%	590,483	573,667	97%	134	42
\$ 600,000 - 699,999	1	1%	649,900	639,900	98%	17	17
\$ 700,000 - 799,999	2	2%	785,000	747,500	95%	155	15
\$ 800,000 - 899,999							2
\$ 900,000 - 999,999							4
\$ 1,000,000 - and over							22
Total	84	100%	313,120	303,169	97%	77	594

This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants. The data reflects only The sales published through Stellar MLS and does not include all sales in The Reported areas. Neither The Association/Board nor Stellar MLS is in any way responsible for its accuracy.



East Polk County Association of REALTORS®

Multiple Listing Year to Date Sales and Inventory Report - 2025

Price Range	Sold Units	Market Share	Average List Price	Average Sale Price	% List to Sell	Avg DOM	Inventory
\$ 1 - 49,999	6	0.36%	57,333	40,042	70%	67	1
\$ 50,000 - 59,999	6	0.36%	63,808	54,817	86%	127	
\$ 60,000 - 69,999	14	0.83%	81,478	64,034	79%	76	2
\$ 70,000 - 79,999	16	0.95%	97,181	74,468	77%	92	1
\$ 80,000 - 89,999	20	1.19%	98,825	82,650	84%	97	5
\$ 90,000 - 99,999	16	0.95%	110,572	93,969	85%	133	10
\$ 100,000 - 119,999	57	3.38%	122,363	109,132	89%	107	14
\$ 120,000 - 139,999	58	3.44%	139,617	127,687	91%	71	10
\$ 140,000 - 159,999	75	4.45%	158,093	148,376	94%	82	24
\$ 160,000 - 179,999	80	4.74%	178,402	168,871	95%	78	12
\$ 180,000 - 199,999	74	4.39%	196,492	188,595	96%	66	20
\$ 200,000 - 249,999	258	15.29%	231,329	224,111	97%	69	58
\$ 250,000 - 299,999	321	19.03%	279,969	273,462	98%	88	85
\$ 300,000 - 349,999	228	13.52%	330,061	322,938	98%	85	90
\$ 350,000 - 399,999	167	9.90%	382,521	372,080	97%	76	80
\$ 400,000 - 499,999	152	9.01%	453,048	442,982	98%	81	61
\$ 500,000 - 599,999	62	3.68%	572,708	550,554	96%	96	37
\$ 600,000 - 699,999	30	1.78%	671,717	653,286	97%	78	14
\$ 700,000 - 799,999	15	0.89%	766,519	740,293	97%	87	14
\$ 800,000 - 899,999	4	0.24%	908,750	851,000	94%	114	3
\$ 900,000 - 999,999	9	0.53%	1,058,555	943,500	89%	69	4
\$ 1,000,000 - and over	19	1.13%	1,783,579	1,636,842	92%	121	23
Total	1687	100.00%	316,935	305,020	96%	82	568

This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants. The data reflects only The sales published through Stellar MLS and does not include all sales in The Reported areas. Neither The Association/Board nor Stellar MLS is in any way responsible for its accuracy.

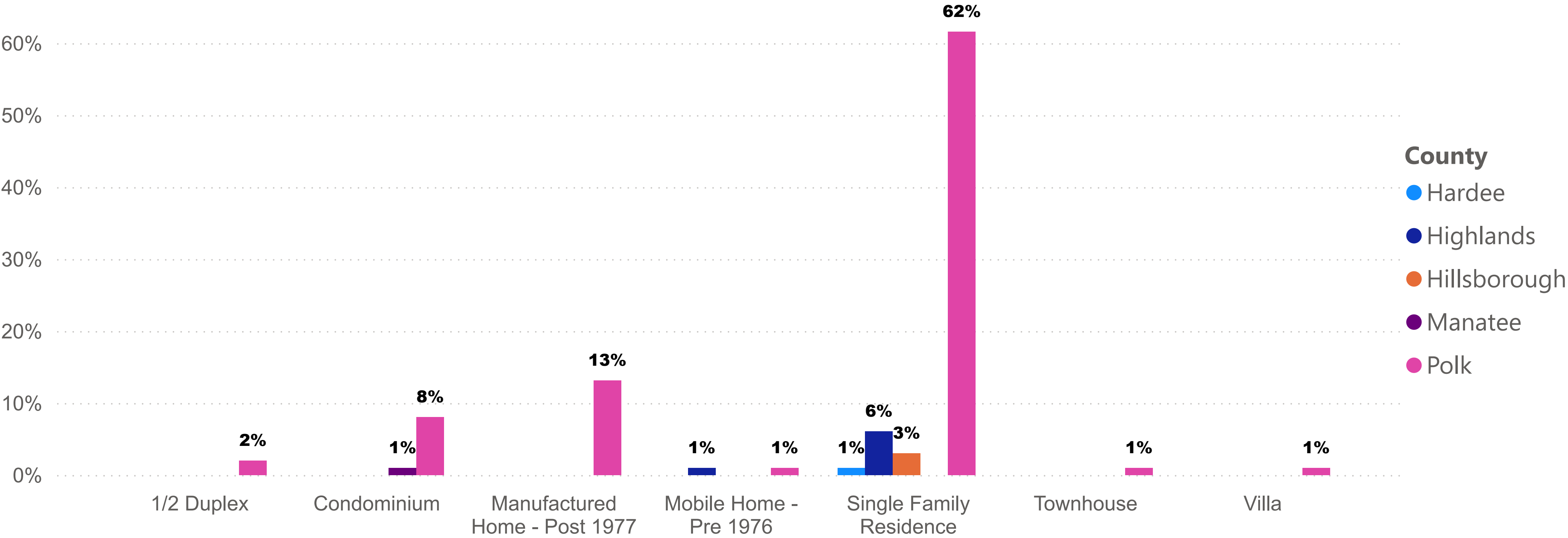
Four Year Sales and Inventory History 2022 - 2025. Compiled from Monthly Sales and Inventory Reports

Month	Monthly Sales	Average List Price	Average Sales Price	% List to Sell	AVG DOM	Inventory	Months Inventory
01/31/2022	199	278,936	273,746	98%	30	313	1.57
02/28/2022	207	314,094	307,330	98%	29	309	1.49
03/31/2022	311	307,828	307,021	100%	22	298	0.96
04/30/2022	259	315,605	311,521	99%	18	326	1.26
05/31/2022	292	297,611	295,850	99%	21	409	1.40
06/30/2022	241	310,154	311,063	100%	15	484	2.01
07/31/2022	231	325,369	322,360	99%	23	525	2.27
08/31/2022	243	333,019	326,500	98%	25	554	2.28
09/30/2022	169	317,971	309,658	97%	25	590	3.49
10/31/2022	183	327,584	318,651	97%	34	591	3.23
11/30/2022	132	301,889	292,877	97%	39	585	4.43
12/31/2022	174	307,661	297,764	97%	42	567	3.26
01/31/2023	124	326,320	313,065	96%	55	568	4.58
02/28/2023	159	292,159	285,246	98%	60	543	3.42
03/31/2023	190	318,327	310,472	98%	54	521	2.74
04/30/2023	180	338,257	327,170	97%	53	490	2.72
05/31/2023	201	331,770	325,014	98%	56	478	2.38
06/30/2023	219	333,079	322,199	97%	50	495	2.26
07/31/2023	176	330,371	321,689	97%	57	527	2.99
08/31/2023	185	336,510	323,190	96%	51	563	3.04
09/30/2023	156	339,445	329,373	97%	54	582	3.73
10/31/2023	140	319,255	310,194	97%	53	604	4.31
11/30/2023	115	327,360	318,862	97%	54	630	5.48
12/31/2023	130	310,270	300,343	97%	54	623	4.79
01/31/2024	110	317,438	304,636	96%	59	636	5.78
02/29/2024	116	370,712	356,113	96%	74	663	5.72
03/31/2024	146	359,231	346,144	96%	77	675	4.62
04/30/2024	162	343,821	334,671	97%	69	693	4.28
05/31/2024	185	343,420	336,226	98%	57	683	3.69
06/30/2024	172	331,540	322,201	97%	72	705	4.10
07/31/2024	150	336,486	328,107	98%	70	707	4.71
08/31/2024	155	369,255	348,407	94%	79	730	4.71
09/30/2024	118	310,854	300,595	97%	87	751	6.36
10/31/2024	105	327,250	320,290	98%	82	766	7.30
11/30/2024	113	330,531	317,872	96%	80	785	6.95
12/31/2024	108	316,193	307,758	97%	74	749	6.94
01/31/2025	85	359,041	347,094	97%	87	773	9.09
02/28/2025	96	339,381	327,555	97%	89	778	8.10
03/31/2025	134	343,557	329,447	96%	96	780	5.82
04/30/2025	143	358,243	346,512	97%	93	758	5.30
05/31/2025	157	350,363	337,259	96%	95	729	4.64
06/30/2025	114	363,201	349,400	96%	97	719	6.31
07/31/2025	121	332,566	324,100	97%	86	666	5.50
08/31/2025	130	353,093	339,921	96%	101	627	4.82
09/30/2025	118	371,485	354,026	95%	104	626	5.31
10/31/2025	107	318,987	308,401	97%	108	611	5.71
11/30/2025	84	313,120	303,169	97%	90	595	7.08
12/31/2025	102	341,652	327,442	96%	101	568	5.57

Top 5 Unit Sales by County and Property Type

* Counties with the same % of Sales maybe Included.

Property Type	Hardee	Highlands	Hillsborough	Manatee	Polk	Total
1/2 Duplex					2%	2%
Condominium				1%	8%	9%
Manufactured Home - Post 1977					13%	13%
Mobile Home - Pre 1976		1%			1%	2%
Single Family Residence	1%	6%	3%		62%	72%
Townhouse					1%	1%
Villa					1%	1%
Total	1%	7%	3%	1%	88%	100%



Board/Association: State Month Year
▲
East Polk FL November 2025

National Association of Realtors®
700 Eleventh Street, NW
Washington, DC 20001-4507

Email: data@realtors.com
Fax: 202-383-7568
Questions: 202-383-1276

Single-Family Units
Number of Bedrooms

Price Range ▲	2 or Less	3	4 or More	Total
\$ 1 - 49,999				
\$ 50,000 - 59,999				
\$ 60,000 - 69,999				
\$ 70,000 - 79,999				
\$ 80,000 - 89,999		1		1
\$ 90,000 - 99,999	1			1
\$ 100,000 - 119,999				
\$ 120,000 - 139,999		1		1
\$ 140,000 - 159,999	1			1
\$ 160,000 - 179,999	1	2	1	4
\$ 180,000 - 199,999	3	1	1	5
\$ 200,000 - 249,999	5	4		9
\$ 250,000 - 299,999		7	5	12
\$ 300,000 - 349,999	1	6	8	15
\$ 350,000 - 399,999	1	7		8
\$ 400,000 - 499,999		3	4	7
\$ 500,000 - 599,999	1	1	3	5
\$ 600,000 - 699,999			1	1
\$ 700,000 - 799,999		1	1	2
\$ 800,000 - 899,999				
\$ 900,000 - 999,999				
\$ 1,000,000 - and over				
Total	14	34	24	72

Condominium / Cooperative Units
Number of Bedrooms

Price Range	2 or Less	3	4 or More	Total
\$ 1 - 49,999				
\$ 50,000 - 59,999				
\$ 60,000 - 69,999				
\$ 70,000 - 79,999				
\$ 80,000 - 89,999				
\$ 90,000 - 99,999				
\$ 100,000 - 119,999	2			2
\$ 120,000 - 139,999	1			1
\$ 140,000 - 159,999	1			1
\$ 160,000 - 179,999	3	1		4
\$ 180,000 - 199,999				
\$ 200,000 - 249,999	1			1
\$ 250,000 - 299,999				
\$ 300,000 - 349,999				
\$ 350,000 - 399,999				
\$ 400,000 - 499,999				
\$ 500,000 - 599,999	1			1
\$ 600,000 - 699,999				
\$ 700,000 - 799,999				
\$ 800,000 - 899,999				
\$ 900,000 - 999,999				
\$ 1,000,000 - and over				
Total	9	1		10

Active Listings
(Unsold Homes)

Price Range ▲	M-SF	M-Condo
\$ 1 - 49,999	1	
\$ 50,000 - 59,999		
\$ 60,000 - 69,999		2
\$ 70,000 - 79,999		1
\$ 80,000 - 89,999		6
\$ 90,000 - 99,999	2	7
\$ 100,000 - 119,999	1	9
\$ 120,000 - 139,999	3	6
\$ 140,000 - 159,999	9	13
\$ 160,000 - 179,999	8	5
\$ 180,000 - 199,999	7	5
\$ 200,000 - 249,999	47	10
\$ 250,000 - 299,999	74	5
\$ 300,000 - 349,999	91	3
\$ 350,000 - 399,999	80	2
\$ 400,000 - 499,999	63	1
\$ 500,000 - 599,999	34	
\$ 600,000 - 699,999	14	
\$ 700,000 - 799,999	13	1
\$ 800,000 - 899,999	4	
\$ 900,000 - 999,999	5	
\$ 1,000,000 - and over	23	
Total	479	76

Sales Pending
(Under Contract)

Price Range ▲	M-SF	M-Condo
\$ 1 - 49,999		
\$ 50,000 - 59,999		
\$ 60,000 - 69,999	1	
\$ 70,000 - 79,999		
\$ 80,000 - 89,999	1	1
\$ 90,000 - 99,999	1	1
\$ 100,000 - 119,999	1	
\$ 120,000 - 139,999		1
\$ 140,000 - 159,999		1
\$ 160,000 - 179,999	3	2
\$ 180,000 - 199,999	8	2
\$ 200,000 - 249,999	17	2
\$ 250,000 - 299,999	22	1
\$ 300,000 - 349,999	12	
\$ 350,000 - 399,999	9	
\$ 400,000 - 499,999	11	
\$ 500,000 - 599,999	3	
\$ 600,000 - 699,999	3	
\$ 700,000 - 799,999	2	
\$ 800,000 - 899,999		
\$ 900,000 - 999,999		
\$ 1,000,000 - and over	2	
Total	96	11

Time On Market Sort	M-SF	M-Condo
0 - 30	29	3
31-60	8	1
61-90	8	1
91-120	7	1
121-over	20	4
Total	72	10

