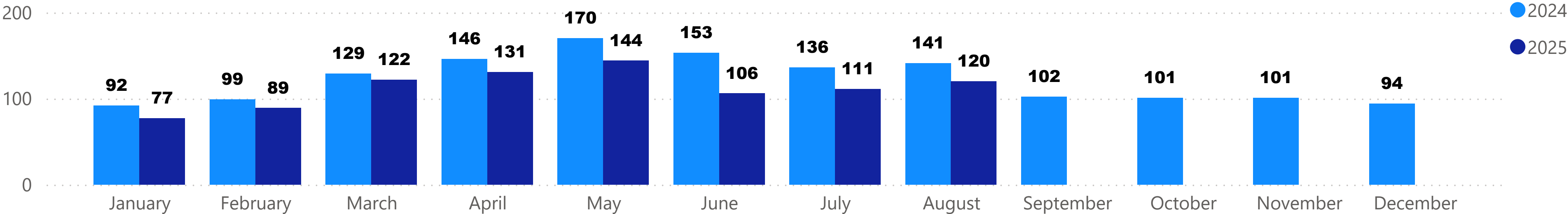




East Polk County Association of REALTORS®
Monthly Sales Trend Indicator 2025

Sales by Price Range - Single Family Homes & Villas

Price Range	January	February	March	April	May	June	July	August	September	October	November	December	Total
\$ 1 - 49,999					1								1
\$ 50,000 - 59,999													
\$ 60,000 - 69,999				1									1
\$ 70,000 - 79,999			1										1
\$ 80,000 - 89,999	1			1	1								3
\$ 90,000 - 99,999					1								1
\$ 100,000 - 119,999	2			1	2		2	2					9
\$ 120,000 - 139,999	2	1	2	3	1								9
\$ 140,000 - 159,999	4	2	2	1	1	3							13
\$ 160,000 - 179,999	1	2	1		8		3	1					16
\$ 180,000 - 199,999	6	3	7	4	4	1	6	2					33
\$ 200,000 - 249,999	5	16	16	20	24	23	23	19					146
\$ 250,000 - 299,999	19	22	33	30	25	25	22	29					205
\$ 300,000 - 349,999	15	13	15	19	20	17	23	24					146
\$ 350,000 - 399,999	9	10	18	13	21	16	10	17					114
\$ 400,000 - 499,999	5	10	8	22	18	14	14	13					104
\$ 500,000 - 599,999	4	4	9	11	7	3	2	5					45
\$ 600,000 - 699,999		4	4	1	3	2	1	3					18
\$ 700,000 - 799,999		1	3		2		3	1					10
\$ 800,000 - 899,999			1	1				2					4
\$ 900,000 - 999,999	1	1	1	1	2		1	1					8
\$ 1,000,000 - and over	3		1	2	3	2	1	1					13
Total	77	89	122	131	144	106	111	120					900

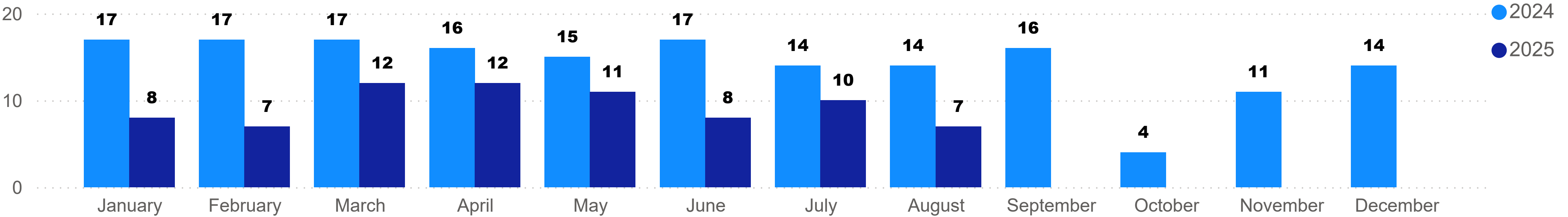




East Polk County Association of REALTORS®
Monthly Sales Trend Indicator 2025

Sales by Price Range - Condominiums, Townhouses and Co-Ops

Price Range	January	February	March	April	May	June	July	August	September	October	November	December	Total
\$ 1 - 49,999													
\$ 50,000 - 59,999					1								1
\$ 60,000 - 69,999						1							1
\$ 70,000 - 79,999				1									1
\$ 80,000 - 89,999				1									1
\$ 90,000 - 99,999	1		1		2	1	2						7
\$ 100,000 - 119,999		1	3		1		3	3					11
\$ 120,000 - 139,999			3	2	1		2						8
\$ 140,000 - 159,999	1	1	1	3		1	2	1					10
\$ 160,000 - 179,999	3	1	4	1				1					10
\$ 180,000 - 199,999						1							1
\$ 200,000 - 249,999	1	1		1	1	2		1					7
\$ 250,000 - 299,999		1		2	2	1		1					7
\$ 300,000 - 349,999	2	2			1	1							6
\$ 350,000 - 399,999				1									1
\$ 400,000 - 499,999					1								1
\$ 500,000 - 599,999													
\$ 600,000 - 699,999					1								1
\$ 700,000 - 799,999													
\$ 800,000 - 899,999													
\$ 900,000 - 999,999													
\$ 1,000,000 - and over							1						1
Total	8	7	12	12	11	8	10	7					75

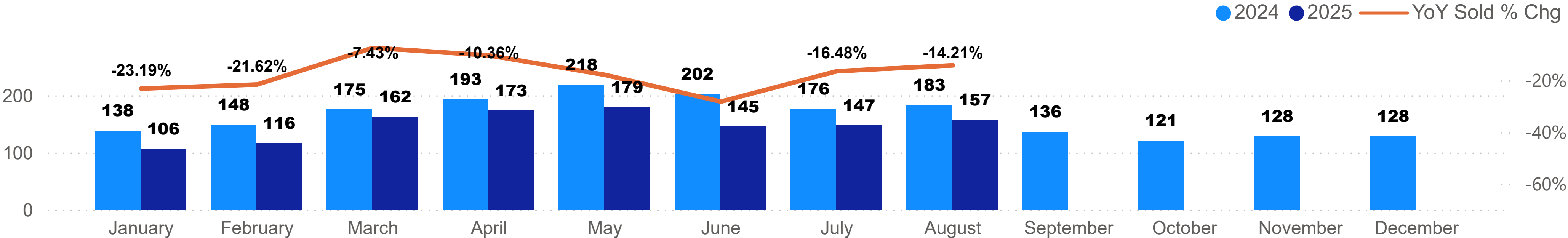




East Polk County Association of REALTORS®
Monthly Sales Trend Indicator 2025

Sales by Price Range - Overall

Price Range	January	February	March	April	May	June	July	August	September	October	November	December	Total
\$ 1 - 49,999		1			1			1					3
\$ 50,000 - 59,999			1		2								3
\$ 60,000 - 69,999	1		1	1	1	2		2					8
\$ 70,000 - 79,999		1	5	1		3							10
\$ 80,000 - 89,999	3		2	3	3	1	1						13
\$ 90,000 - 99,999	2		1	1	3	1	3						11
\$ 100,000 - 119,999	4	3	6	4	4	6	6	8					41
\$ 120,000 - 139,999	4	1	7	8	3	2	4	6					35
\$ 140,000 - 159,999	7	7	6	7	4	9	9	3					52
\$ 160,000 - 179,999	6	6	10	7	11	1	8	4					53
\$ 180,000 - 199,999	9	6	8	6	6	5	7	5					52
\$ 200,000 - 249,999	10	20	21	27	30	29	29	25					191
\$ 250,000 - 299,999	20	26	34	36	30	27	24	36					233
\$ 300,000 - 349,999	18	15	15	20	23	19	23	24					157
\$ 350,000 - 399,999	9	10	18	14	21	19	10	17					118
\$ 400,000 - 499,999	5	10	8	22	19	14	14	13					105
\$ 500,000 - 599,999	4	4	9	11	7	3	2	5					45
\$ 600,000 - 699,999		4	4	1	4	2	1	3					19
\$ 700,000 - 799,999		1	3		2		3	1					10
\$ 800,000 - 899,999			1	1				2					4
\$ 900,000 - 999,999	1	1	1	1	2		1	1					8
\$ 1,000,000 - and over	3		1	2	3	2	2	1					14
Total	106	116	162	173	179	145	147	157					1185



East Polk County Association of REALTORS®

Monthly Sales Trend Indicator 2025

Sales by Bedroom Count

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
1	5		6	5	5	1	5	2					29
2	27	34	41	41	41	31	38	40					293
3	52	56	72	79	84	76	77	77					573
4	20	22	32	40	42	31	23	31					241
5	1	4	10	6	6	5	4	7					43
6+	1		1	2	1	1							6
Total	106	116	162	173	179	145	147	157					1185

Sales by Bathroom Count

Bathrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
1	14	3	21	13	19	9	18	12					109
2	73	83	102	130	112	106	107	114					827
3	12	26	30	24	32	25	16	24					189
4	4	3	7	3	12	3	6	5					43
5	2	1	1	2	3	1		2					12
6+	1		1	1	1	1							5
Total	106	116	162	173	179	145	147	157					1185

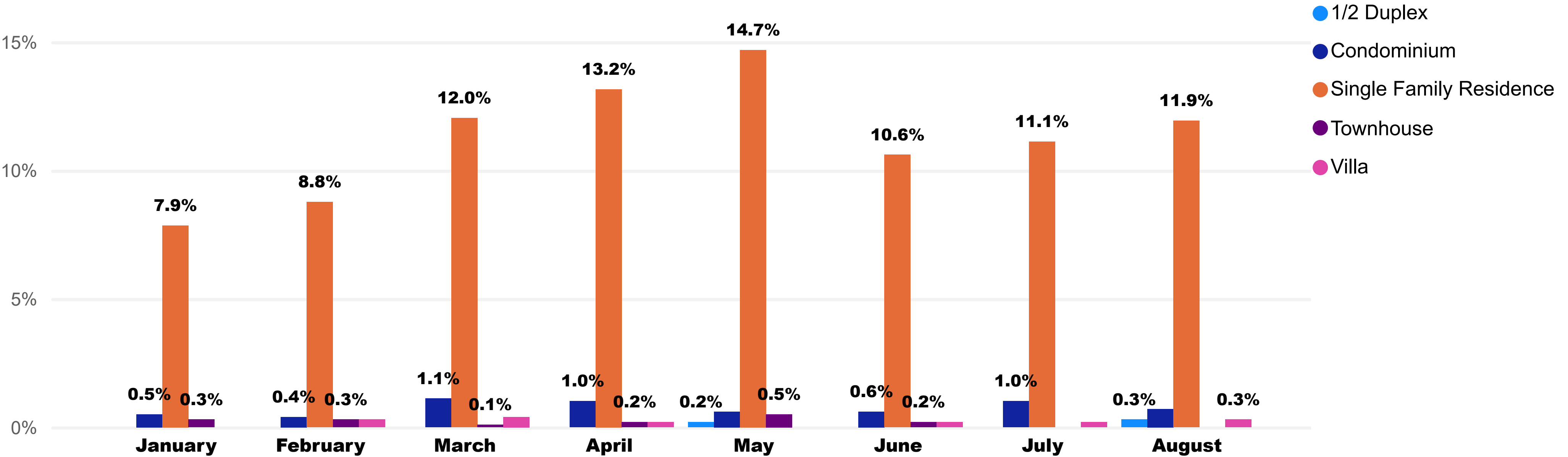


East Polk County Association of REALTORS®
Monthly Sales Trend Indicator 2025

Sales by Housing Style

Property Type	January	February	March	April	May	June	July	August	September	October	November	December	Total
1/2 Duplex					2			3					5
Condominium	5	4	11	10	6	6	10	7					59
Single Family Residence	77	86	118	129	144	104	109	117					884
Townhouse	3	3	1	2	5	2							16
Villa		3	4	2		2	2	3					16
Total	85	96	134	143	157	114	121	130					980

YTD % of Sales by Property Type





East Polk County Association of REALTORS®

Multiple Listing One Month Sales and Inventory Report - August - 2025

Price Range	Sold Units	Market Share	Average List Price	Average Sale Price	% List to Sell	Avg DOM	Inventory
\$ 1 - 49,999							1
\$ 50,000 - 59,999							
\$ 60,000 - 69,999							
\$ 70,000 - 79,999							1
\$ 80,000 - 89,999							3
\$ 90,000 - 99,999							3
\$ 100,000 - 119,999	5	4%	118,340	112,500	95%	129	18
\$ 120,000 - 139,999							15
\$ 140,000 - 159,999	1	1%	150,000	140,000	93%	399	19
\$ 160,000 - 179,999	2	2%	166,445	167,500	101%	102	17
\$ 180,000 - 199,999	2	2%	189,300	187,450	99%	162	24
\$ 200,000 - 249,999	20	15%	233,628	229,090	98%	48	77
\$ 250,000 - 299,999	33	25%	280,732	276,694	99%	84	129
\$ 300,000 - 349,999	24	18%	335,737	322,075	96%	96	115
\$ 350,000 - 399,999	17	13%	388,276	372,782	96%	82	94
\$ 400,000 - 499,999	13	10%	453,446	443,423	98%	62	89
\$ 500,000 - 599,999	5	4%	552,998	527,600	95%	93	42
\$ 600,000 - 699,999	3	2%	689,667	636,667	92%	81	27
\$ 700,000 - 799,999	1	1%	719,990	719,990	100%	8	18
\$ 800,000 - 899,999	2	2%	880,000	845,000	96%	177	9
\$ 900,000 - 999,999	1	1%	1,050,000	975,000	93%	14	7
\$ 1,000,000 - and over	1	1%	1,595,000	1,300,000	82%	30	35
Total	130	100%	353,093	339,921	96%	84	743

This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants. The data reflects only The sales published through Stellar MLS and does not include all sales in The Reported areas. Neither The Association/Board nor Stellar MLS is in any way responsible for its accuracy.



East Polk County Association of REALTORS®

Multiple Listing Year to Date Sales and Inventory Report - 2025

Price Range	Sold Units	Market Share	Average List Price	Average Sale Price	% List to Sell	Avg DOM	Inventory
\$ 1 - 49,999	3	0.25%	70,333	43,333	62%	109	1
\$ 50,000 - 59,999	3	0.25%	58,633	54,300	93%	192	
\$ 60,000 - 69,999	8	0.68%	86,213	64,747	75%	49	
\$ 70,000 - 79,999	10	0.84%	90,609	74,449	82%	97	1
\$ 80,000 - 89,999	13	1.10%	96,400	83,000	86%	109	3
\$ 90,000 - 99,999	11	0.93%	113,195	94,636	84%	172	3
\$ 100,000 - 119,999	41	3.46%	123,666	109,744	89%	100	18
\$ 120,000 - 139,999	35	2.95%	138,177	127,442	92%	64	15
\$ 140,000 - 159,999	52	4.39%	159,098	148,910	94%	87	19
\$ 160,000 - 179,999	53	4.47%	177,060	168,823	95%	71	17
\$ 180,000 - 199,999	52	4.39%	196,388	189,240	96%	66	24
\$ 200,000 - 249,999	191	16.12%	230,878	224,156	97%	64	77
\$ 250,000 - 299,999	233	19.66%	280,884	273,994	98%	90	129
\$ 300,000 - 349,999	157	13.25%	329,990	322,585	98%	79	115
\$ 350,000 - 399,999	118	9.96%	382,357	372,309	97%	77	94
\$ 400,000 - 499,999	105	8.86%	454,803	445,325	98%	76	89
\$ 500,000 - 599,999	45	3.80%	567,600	546,921	96%	97	42
\$ 600,000 - 699,999	19	1.60%	667,989	649,732	97%	87	27
\$ 700,000 - 799,999	10	0.84%	756,279	738,999	98%	69	18
\$ 800,000 - 899,999	4	0.34%	908,750	851,000	94%	114	9
\$ 900,000 - 999,999	8	0.68%	1,067,749	946,250	89%	72	7
\$ 1,000,000 - and over	14	1.18%	1,760,214	1,637,500	93%	99	35
Total	1185	100.00%	319,914	308,358	96%	81	743

This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants.
The data reflects only The sales published through Stellar MLS and does not include all sales in The Reported areas.
Neither The Association/Board nor Stellar MLS is in any way responsible for its accuracy.

**Four Year Sales and
Inventory History 2021 -
2025. Compiled from
Monthly Sales and
Inventory Reports**

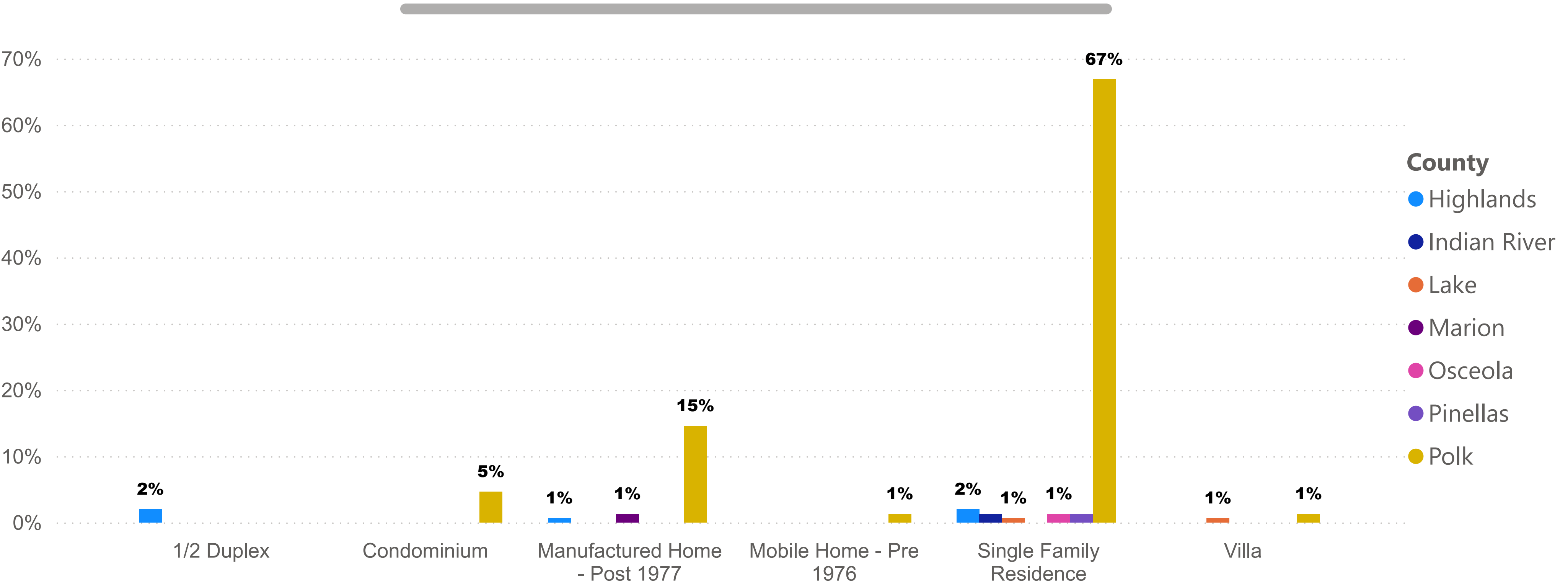
Month	Monthly Sales	Average List Price	Average Sales Price	% List to Sell	AVG DOM	Inventory	Months Inventory
09/30/2021	262	302,422	296,143	98%	26	354	1.35
10/31/2021	246	291,829	287,397	98%	27	359	1.46
11/30/2021	255	286,655	284,779	99%	20	334	1.31
12/31/2021	248	322,384	317,477	98%	24	312	1.26
01/31/2022	199	278,936	273,746	98%	30	313	1.57
02/28/2022	207	314,094	307,330	98%	29	309	1.49
03/31/2022	311	307,828	307,021	100%	22	298	0.96
04/30/2022	259	315,605	311,521	99%	18	326	1.26
05/31/2022	293	297,363	295,623	99%	21	409	1.40
06/30/2022	241	310,154	311,063	100%	15	484	2.01
07/31/2022	231	325,369	322,360	99%	23	525	2.27
08/31/2022	243	333,019	326,500	98%	25	554	2.28
09/30/2022	169	317,971	309,658	97%	25	590	3.49
10/31/2022	183	327,584	318,651	97%	34	591	3.23
11/30/2022	132	301,889	292,877	97%	39	585	4.43
12/31/2022	174	307,661	297,764	97%	42	568	3.26
01/31/2023	124	326,320	313,065	96%	55	570	4.60
02/28/2023	159	292,159	285,246	98%	60	545	3.43
03/31/2023	190	318,327	310,472	98%	54	523	2.75
04/30/2023	180	338,257	327,170	97%	53	492	2.73
05/31/2023	201	331,770	325,014	98%	56	480	2.39
06/30/2023	219	333,079	322,199	97%	50	498	2.27
07/31/2023	176	330,371	321,689	97%	57	530	3.01
08/31/2023	185	336,510	323,190	96%	51	566	3.06
09/30/2023	156	339,445	329,373	97%	54	585	3.75
10/31/2023	140	319,255	310,194	97%	53	607	4.34
11/30/2023	115	327,360	318,862	97%	54	634	5.51
12/31/2023	130	310,270	300,343	97%	54	628	4.83
01/31/2024	110	317,438	304,636	96%	59	642	5.84
02/29/2024	116	370,712	356,113	96%	74	669	5.77
03/31/2024	146	359,231	346,144	96%	77	682	4.67
04/30/2024	162	343,821	334,671	97%	69	702	4.33
05/31/2024	185	343,420	336,226	98%	57	693	3.75
06/30/2024	172	331,540	322,201	97%	72	715	4.16
07/31/2024	150	336,486	328,107	98%	70	718	4.79
08/31/2024	155	369,255	348,407	94%	79	740	4.77
09/30/2024	118	310,854	300,595	97%	87	764	6.47
10/31/2024	105	327,250	320,290	98%	82	781	7.44
11/30/2024	113	330,531	317,872	96%	80	800	7.08
12/31/2024	108	316,193	307,758	97%	74	769	7.12
01/31/2025	85	359,041	347,094	97%	87	801	9.42
02/28/2025	96	339,381	327,555	97%	89	811	8.45
03/31/2025	134	343,557	329,447	96%	96	813	6.07
04/30/2025	143	358,243	346,512	97%	93	803	5.62
05/31/2025	157	350,363	337,259	96%	95	787	5.01
06/30/2025	114	363,201	349,400	96%	97	787	6.90
07/31/2025	121	332,566	324,100	97%	86	751	6.21
08/31/2025	130	353,093	339,921	96%	101	743	5.72



Top 5 Unit Sales by County and Property Type

* Counties with the same % of Sales maybe Included.

Property Type	Highlands	Indian River	Lake	Marion	Osceola	Pinellas
1/2 Duplex	2%					
Condominium						
Manufactured Home - Post 1977	1%			1%		
Mobile Home - Pre 1976						
Single Family Residence	2%	1%	1%		1%	1%
Villa			1%			
Total	5%	1%	1%	1%	1%	1%



Board/Association: State Month Year
▲
East Polk FL August 2025

National Association of Realtors®
700 Eleventh Street, NW
Washington, DC 20001-4507

Email: data@realtors.com
Fax: 202-383-7568
Questions: 202-383-1276

Single-Family Units
Number of Bedrooms

Price Range ▲	2 or Less	3	4 or More	Total
\$ 1 - 49,999				
\$ 50,000 - 59,999				
\$ 60,000 - 69,999				
\$ 70,000 - 79,999				
\$ 80,000 - 89,999				
\$ 90,000 - 99,999				
\$ 100,000 - 119,999		2		2
\$ 120,000 - 139,999				
\$ 140,000 - 159,999				
\$ 160,000 - 179,999	1			1
\$ 180,000 - 199,999	1	1		2
\$ 200,000 - 249,999	6	13		19
\$ 250,000 - 299,999	4	18	7	29
\$ 300,000 - 349,999	3	14	7	24
\$ 350,000 - 399,999	3	8	6	17
\$ 400,000 - 499,999	1	6	6	13
\$ 500,000 - 599,999		2	3	5
\$ 600,000 - 699,999	1	2		3
\$ 700,000 - 799,999			1	1
\$ 800,000 - 899,999		1	1	2
\$ 900,000 - 999,999			1	1
\$ 1,000,000 - and over			1	1
Total	20	67	33	120

Condominium / Cooperative Units
Number of Bedrooms

Price Range	2 or Less	3	4 or More	Total
\$ 1 - 49,999				
\$ 50,000 - 59,999				
\$ 60,000 - 69,999				
\$ 70,000 - 79,999				
\$ 80,000 - 89,999				
\$ 90,000 - 99,999				
\$ 100,000 - 119,999	3			3
\$ 120,000 - 139,999				
\$ 140,000 - 159,999	1			1
\$ 160,000 - 179,999	1			1
\$ 180,000 - 199,999				
\$ 200,000 - 249,999		1		1
\$ 250,000 - 299,999	1			1
\$ 300,000 - 349,999				
\$ 350,000 - 399,999				
\$ 400,000 - 499,999				
\$ 500,000 - 599,999				
\$ 600,000 - 699,999				
\$ 700,000 - 799,999				
\$ 800,000 - 899,999				
\$ 900,000 - 999,999				
\$ 1,000,000 - and over				
Total	6	1		7

Active Listings
(Unsold Homes)

Price Range ▲	M-SF	M-Condo
\$ 1 - 49,999	1	
\$ 50,000 - 59,999		
\$ 60,000 - 69,999		
\$ 70,000 - 79,999		1
\$ 80,000 - 89,999		3
\$ 90,000 - 99,999	1	2
\$ 100,000 - 119,999	5	15
\$ 120,000 - 139,999	3	11
\$ 140,000 - 159,999	6	12
\$ 160,000 - 179,999	10	9
\$ 180,000 - 199,999	13	10
\$ 200,000 - 249,999	65	14
\$ 250,000 - 299,999	110	6
\$ 300,000 - 349,999	115	4
\$ 350,000 - 399,999	99	
\$ 400,000 - 499,999	87	
\$ 500,000 - 599,999	43	
\$ 600,000 - 699,999	29	1
\$ 700,000 - 799,999	16	
\$ 800,000 - 899,999	9	
\$ 900,000 - 999,999	7	
\$ 1,000,000 - and over	32	
Total	651	88

Sales Pending
(Under Contract)

Price Range ▲	M-SF	M-Condo
\$ 1 - 49,999		
\$ 50,000 - 59,999		
\$ 60,000 - 69,999		
\$ 70,000 - 79,999		
\$ 80,000 - 89,999		1
\$ 90,000 - 99,999	1	
\$ 100,000 - 119,999		1
\$ 120,000 - 139,999	1	3
\$ 140,000 - 159,999	6	2
\$ 160,000 - 179,999	3	4
\$ 180,000 - 199,999	4	4
\$ 200,000 - 249,999	22	
\$ 250,000 - 299,999	31	2
\$ 300,000 - 349,999	21	
\$ 350,000 - 399,999	21	
\$ 400,000 - 499,999	28	
\$ 500,000 - 599,999	6	
\$ 600,000 - 699,999	1	
\$ 700,000 - 799,999	2	
\$ 800,000 - 899,999	1	
\$ 900,000 - 999,999		
\$ 1,000,000 - and over	3	
Total	151	17

Time On Market Sort	M-SF	M-Condo
0 - 30	47	1
31-60	20	1
61-90	10	1
91-120	14	
121-over	29	4
Total	120	7

