

# DISPUTE THE NEED TO DISPUTE

## Preventative Claims and Contract Management

# KEEPING PROJECTS CONTRACT CONFORM



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GibConsult specialises in contract management, claims administration and dispute management for medium to large-scale projects.

Dispute the need to dispute, the philosophy successfully practiced by GibConsult, is based on the implementation of professional contract administration preferably introduced at the tender stage of any project.

Our speciality is to identify, prevent and resolve the consequences of risks and chances in time. We have an affinity for commercial opportunities and threats associated with complex construction projects.

With our preventative contract and claims management we provide companies with professional contract management and administration in all project phases. Projects are realised contract conform within the planned budget and schedule.

*We anticipate, identify, prevent and resolve the consequences of risks and chances in time with our preventative approach.*

Our team of multi-skilled experts has many years of extensive knowledge in all areas of competence in the construction, engineering and mining industries.

Internationally, we support ambitious companies with customised solutions and expert advice in every project phase right up to successful completion. We can strengthen your project team according to your specific needs and provide you with support where you need us.



Power Stations



Infrastructure



Civil Engineering



Structural Engineering



Onshore & Offshore



Plant Construction

# TAKE ADVANTAGE OF OUR EXPERIENCE

Each project is a living and breathing entity with all of its phases tightly interwoven. The smallest deviation from the plan can lead to unpredictable delays and additional costs. Changes are possible at every stage of a project; small alterations which may affect many other areas.

We strengthen and support project teams according to specific needs and wherever needed.

Claims prevention can be accomplished most effectively during the design phase. Whether we are involved from the very start of the project or brought in to address critical problems arising during the project implementation; we can help you to manage challenges with confidence, to rapidly resolve disputes and to avoid risks.

Contract, claims and dispute management connect seamlessly and, together, create a secure framework for successful project implementation and execution.



## YOUR BENEFITS:

- > Proactive and preventative contract and claims management
- > Maximum transparency of contracts and services
- > Complete documentation and effective communication
- > Optimal monitoring of rights, responsibilities, risks and deadlines
- > Determine the cause and effect of specific delaying events
- > Budgets and schedules are meticulously observed
- > Maximum contractual certainty in all project phases

*Worldwide, GibConsult has a global network of experienced partners. Seen as one of the pioneers in contract and claims management, GibConsult boasts more than 15 years of experience and knowledge in all areas of competence in the fields of industrial plant construction and commercial construction.*



# PREVENTATIVE MEASURES AND PROACTIVE ACTION

1.

## Detailed Contract Management and Administration

Already during the tender stage, we ensure that your contracts are clear and practical.

- > Support and negotiation during pre-award stage
- > Proactive approach to anticipate and eliminate the development of problems and risks
- > Consulting and advising project team
- > Establish internal and external communication procedures
- > Maintain contractual rights and obligations of both parties
- > Maintain fair and transparent communication between parties
- > Make the most of contract opportunities identified
- > Assistance in the event of missing agreements
- > Forensic planning and analysis to determine the cause and effect of specific delaying events, past or present

2.

## Preventative Claims Management

We support you to recognise, prevent and resolve the consequences of risks and chances with claims:

- > On-site workshops and audits
- > Preparation of claims and additional claims
- > Administrate and support contract-relevant correspondence
- > Quantification of additional costs
- > Support in pursuing or defending claims
- > Management of warranty period
- > Negotiation support

*On average all projects have a claim potential of approximately 20% of which 50% are recognised too late or not at all.*

## 3.

## Flexible Dispute Management

We develop strategies with you that minimise disputes from arising in the first place:

- > Pursue legitimate claims
- > Defend against illegitimate claims by third parties
- > Preventative measures to avert claims
- > Strategic preparations for any litigation and arbitration proceedings deemed necessary



*The dispute process can be avoided in most cases by a detailed and accurate claim document submitted timeously and a clear understanding by all parties to strictly adhere to the contractual procedures.*





GibConsult specialises in all aspects of contract administration, claims management and dispute management for clients in the construction, engineering and mining industries.

# MEET US

GibConsult South Africa was founded in 2010 and is an independent subsidiary of GibConsult GmbH with headquarters in Germany since 2000.

Based in Centurion, we support our clients on various medium to large infrastructure projects throughout South Africa, Namibia or wherever our specialist services are required.

Our team has in-depth know-how and experience in the construction, engineering and mining industries.

Professionalism, reliability and discretion constitute the basis of our long-standing partnerships with clients; partnerships based on mutual trust.



(Left to Right) Desiray Anguth, Annette Müller, Rene Kleinhans, Stefan Müller and Nathanael Johnson.

## GibConsult Cares

Children are the future of South Africa but unfortunately not all of them have equal opportunities in life.

GibConsult is committed to supporting children and young people; be it to sponsor a special day for children with life-threatening diseases in conjunction with Reach for a Dream, supporting Jumping Kids, a non-profit organisation that provides mobility to children with leg amputations or to assist with proper dental care to remote rural areas.

Jumping Kids provides children with the access to the latest technological prosthetic solutions. Necessary rehabilitation and counselling ensures that beneficiaries have the best chance for continued optimal development.

We at GibConsult are privileged to lead normal lives, we walk and run and participate in any sport we want, because we have the ability to do so. That is why we are committed to supporting and improving the lives of those who would also like to get the chance to run, jump, get active and participate in sport. Many of the children are really excelling, not only in sport but in life itself.

[www.jumpingkids.org.za](http://www.jumpingkids.org.za)

MEET US





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