

THE Z TEAM'S 7 ELEMENTS of a Winning Offer

1

Price to Win!

Agent to Homebuyer

2

5-Day Due Diligence Period!

Yes, 5 Days, as it ties into the balance of our offer process.

3

5-Day Loan Approval!

- Conventional: 5 Days
- FHA: 5 Days
- Jumbo: (Loan Amounts Over \$726,200): 7 Days
- VA: 7 Days

7

Copy Jeff on offer email!

Jeff.Zulauf@ccm.com

Jeff will validate all terms and give the Listing Agent 7 more reasons for why they should go with our offer!

The Z Team

4

Waive Appraisal Contingency!

- Waive the appraisal contingency (SAFELY) - Call The Z Team for details (770) 597-2160.
- If not waiving contingency - use fast timelines from element #3.

6

Text Jeff (770) 597-2160 the Listing Agent's phone number!

Jeff will call and validate offer terms and demystify any loan product concerns!

5

10-Day Closing w/Temp Occupancy!

(Example: Seller wants to close in 45 days; offer 10 day closing with 35 day temp occupancy!)

- Conventional: 10 Day closing
- FHA: 10 Day closing
- VA: 20 Day closing
- Jumbo 21 Day closing

The Z Team