



Of all the residential real estate designations offered through the National Association of REALTORS®, the Graduate, REALTOR® Institute (GRI) is the most comprehensive, providing a broader scope and depth of training.

Designees must complete a minimum of 60 classroom hours that cover legal and regulatory issues, technology, professional standards, and the sales process. Using materials that go well beyond real estate licensing courses, GRI instructors have prepared resources that agents don't necessarily know they need, helping build their confidence to work more successfully with buyers and sellers alike.

Kathleen Walls & Epp Walls Owners of

Kentucky Lifestyle Real Estate & Auction Services

both completed the following courses that were provided by the

Kentucky Realtor Institute.

GRI 100 Ethics & Law

GRI 200 Risk Reduction

GRI 300 Competitive Market Analysis

GRI 400 Finance

GRI 500 Contracts

GRI 600 Business Systems & Technology