



AUTHORIZED FEDERAL ACQUISITION SERVICE
MULTIPLE AWARD SCHEDULE

SPECIAL ITEM NUMBER 541370GEO - EARTH OBSERVATION SOLUTIONS

T-Kartor USA Corporation
710 N. Tucker Boulevard, Suite 304
St. Louis, MO 63101
(P) 314-621-8411 (F) 314-754-8144
<https://www.t-kartorusa.com>

Contract Number: **47QTCA21D008S**
Period Covered by Contract: **April 27, 2021 through April 26, 2026**

General Services Administration
Federal Acquisition Service
Pricelist current through Modification #_____, dated _____.

Products and ordering information in this Authorized Information Technology Schedule Pricelist are also available on the GSA Advantage! System (<http://www.gsadvantage.gov>).

CUSTOMER INFORMATION:

1. Awarded Special Item Number(s):

SIN	Description
541370GEO	Earth Observation Solutions

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract: See page 4.

1c. Descriptions of all corresponding commercial job titles with experience, functional responsibility and education are provided beginning on page 5.

2. Maximum Order:

SIN	Maximum
541370GEO	\$1,000,000

3. Minimum Order: \$100

4. Geographic Coverage: Worldwide

5. Point of Production: N/A

6. Prices Shown Herein are Net (discount deducted)

7. Quantity Discount: None

8. Prompt Payment Terms: Net 30

9. Government Purchase Cards: Will accept at, but not above the micro-purchase threshold.

10. Foreign Items: None

11. Time of Delivery: T-Kartor USA Corporation shall deliver or perform services in accordance with the terms negotiated in an agency's order.

11b. Expedited Delivery: Consult with Contractor

11c. Overnight/2-Day Delivery: Consult with Contractor

11d. Urgent Requirements: Consult with Contractor

12. FOB Point: Destination

- 13. Ordering Address:** T-Kartor USA Corporation
Attn: Simon Bailey
710 N. Tucker Boulevard, Suite 304
St. Louis, MO 63101
(P) 314-621-8411 (F) 314-754-8144
simon.bailey@t-kartorusa.com
- 14. Payment Address:** T-Kartor USA Corporation
Attn: Ronald Cantwell
710 N. Tucker Boulevard, Suite 304
St. Louis, MO 63101
(P) 314-621-8411 (F) 314-754-8144
ron.cantwell@t-kartorusa.com
- 15. Warranty Provisions:** Contractor's Standard Warranty
- 16. Export Packing charges:** Not applicable
- 17. Terms and conditions of Government Purchase Card Acceptance:** Please contact T-Kartor USA Corporation for terms and conditions of Government Purchase Card acceptance.
- 18. Terms and conditions of rental, maintenance, and repair:** Not applicable
- 19. Terms and conditions of installation:** Not applicable
- 20. Terms and conditions of repair parts:** Not applicable
- 20a. Terms and conditions for any other services:** Not applicable
- 21. List of service and distribution points:** Not applicable
- 22. List of participating dealers:** Not applicable
- 23. Preventive maintenance:** Not applicable
- 24a. Environmental attributes, e.g., recycled content, energy efficiency, and/or reduced pollutants:**
Not applicable
- 24b.** Contact T-Kartor USA Corporation for Section 508 compliance information. The EIT standards can be found at: <http://www.section508.gov>
- 25. DUNS Number:** 142794812
- 26.** T-Kartor USA Corporation is registered in the System for Award Management (SAM) database.



**GSA HOURLY RATES
SIN 541370GEO**

SIN	Labor Category	04/27/21	04/27/22	04/27/23	04/27/24	04/27/25
		– 04/26/22	– 04/26/23	– 04/26/24	– 04/26/25	– 04/26/26
541370GEO	Database Systems Manager 1	\$119.98	\$122.62	\$125.32	\$128.07	\$130.89
541370GEO	Geospatial Analyst 1	\$36.85	\$37.66	\$38.49	\$39.34	\$40.20
541370GEO	Geospatial Analyst 2	\$45.56	\$46.56	\$47.59	\$48.63	\$49.70
541370GEO	Geospatial Analyst 3	\$48.80	\$49.87	\$50.97	\$52.09	\$53.24
541370GEO	Geospatial Analyst 4	\$60.34	\$61.67	\$63.02	\$64.41	\$65.83
541370GEO	Geospatial Analyst 5	\$65.32	\$66.75	\$68.22	\$69.72	\$71.26
541370GEO	Geospatial Analyst 6	\$78.45	\$80.18	\$81.94	\$83.74	\$85.58
541370GEO	GIS Application Engineer 1	\$101.53	\$103.76	\$106.04	\$108.37	\$110.76
541370GEO	Program Management Specialist 1	\$117.78	\$120.37	\$123.02	\$125.72	\$128.49
541370GEO	Project Management Specialist 1	\$110.76	\$113.19	\$115.68	\$118.23	\$120.83
541370GEO	Quality Assurance Specialist 1	\$65.85	\$67.30	\$68.78	\$70.29	\$71.84
541370GEO	Quality Assurance Specialist 2	\$106.14	\$108.47	\$110.86	\$113.30	\$115.79

Labor Category Descriptions

Database Systems Manager 1

Functional Responsibilities: The Database Systems Manager I will coordinate across the organization to identify data needs and possible process improvements. Oversees the access, integration, staging, reporting, and presentation of data from multiple data systems. Manages and maintains comprehensive information systems and databases. Leads and coordinates with Projects Managers (PMs) in order to ensure effective integration of systems and support implementation. Oversees system development and enhancement, and the integration among systems, where needed, to improve organizational efficiency and effectiveness. Must have a strong troubleshooting ability in order to identify, propose, or implement solutions to operational problems. Possesses the ability to prioritize and track multiple complex projects; keep current with related trends and issues; and recommend and monitor solutions that support business goals.

Minimum Education: Bachelor's

Minimum Experience: 3 years

Geospatial Analyst 1

Functional Responsibilities: The Geospatial Analyst (GA) 1 is responsible for acquiring, analyzing, compiling, evaluating, and reviewing geospatial data for use in standard products, non-standard products, and/or data holdings in support of project requirements. The GA 1 will attribute, exploit, extract, format, manipulate, position, and symbolize geospatial information. In addition, they will ensure the quality, accuracy, and currency of geospatial information.

Minimum Education: Associate's

Minimum Experience: 1 year

Geospatial Analyst 2

Functional Responsibilities: The GA 2 is responsible for acquiring, analyzing, compiling, evaluating, and reviewing geospatial data for use in standard products, non-standard products, and/or data holdings in support of project requirements. The GA will attribute, exploit, extract, format, manipulate, position, and symbolize geospatial information. In addition, they will ensure the quality, accuracy, and currency of geospatial information.

Minimum Education: Associate's

Minimum Experience: 2 years

Geospatial Analyst 3

Functional Responsibilities: The GA 3 is responsible for acquiring, analyzing, compiling, evaluating, and reviewing geospatial data for use in standard products, non-standard products, and/or data holdings in support of project requirements. The GA 3 will attribute, exploit, extract, format, manipulate, position, and symbolize geospatial information. In addition, the GA 3 will ensure the quality, accuracy, and currency of geospatial information. Also, the GA 3 must: know how to apply theory and put it into practice; exercise judgment within project guidelines and scope to determine appropriate action; possess in- depth understanding of assignments/projects/tasks; possess the ability to perform assignments/projects/tasks independently; and possess the ability to analyze problems/issues of diverse scope and suggest solutions.

Minimum Education: Associate's

Minimum Experience: 3 years

Geospatial Analyst 4

Functional Responsibilities: The GA 4 is responsible for acquiring, analyzing, compiling, evaluating, and reviewing geospatial data for use in standard products, non-standard products, and/or data holdings in support of project requirements. The GA 4 will attribute, exploit, extract, format, manipulate, position, and symbolize geospatial information. In addition, the GA 4 will ensure the quality, accuracy, and currency of geospatial information. Also, the GA 4 must: know how to apply theory and put it into practice; exercise judgment within project guidelines and scope to determine appropriate action; possess in- depth understanding of assignments/projects/tasks; possess the ability to perform assignments/projects/tasks independently; and possess the ability to analyze problems/issues of diverse scope and suggest solutions.

Minimum Education: Bachelor's

Minimum Experience: 4 years

Geospatial Analyst 5

Functional Responsibilities: The GA 5 is responsible for acquiring, analyzing, compiling, evaluating, and reviewing geospatial data for use in standard products, non-standard products, and/or data holdings in support of project requirements. The GA will attribute, exploit, extract, format, manipulate, position, and symbolize geospatial information. In addition, the GA 5 will ensure the quality, accuracy, and currency of geospatial information. Also, the GA 5 must: know how to apply theory and put it into practice; exercise judgment within project guidelines and scope to determine appropriate action; possess in- depth understanding of assignments/projects/tasks; possess the ability to perform assignments/projects/tasks independently; and possess the ability to analyze problems/issues of diverse scope and suggest solutions. The GA 5 is a technical leader with a high degree of knowledge in the Geographic Information System (GIS) field and is recognized as a Subject Matter Expert (SME) in specific areas. Possesses the ability to problem-solve unique issues/problems without precedent and/or structure. Assists management in formulating strategies and/or administering processes and resources. Possesses the ability to function with a high degree of autonomy. Relies on extensive experience and judgment to plan and accomplish goals. Leads and directs the work of others as assigned. Consistently

recommends appropriate reactionary strategies and/or mitigation plans. Provides job specific technical coaching and training as assigned by management and contributes to technical documentation.

Minimum Education: Bachelor's

Minimum Experience: 5 years

Geospatial Analyst 6

Functional Responsibilities: The GA 6 is responsible for acquiring, analyzing, compiling, evaluating, and reviewing geospatial data for use in standard products, non-standard products, and/or data holdings in support of project requirements. The GA 6 will attribute, exploit, extract, format, manipulate, position, and symbolize geospatial information. In addition, they will ensure the quality, accuracy, and currency of geospatial information. Also, the GA 6 must: know how to apply theory and put it into practice; exercise judgment within project guidelines and scope to determine appropriate action; possess in- depth understanding of assignments/projects/tasks; possess the ability to perform assignments/projects/tasks independently; and possess the ability to analyze problems/issues of diverse scope and suggest solutions. The GA 6 is a technical leader with a high degree of knowledge in the GIS field and is recognized as a Subject Matter Expert (SME) in specific areas. Possesses the ability to problem-solve unique issues/problems without precedent and/or structure. Assists management in formulating strategies and/or administering processes and resources. Possesses the ability to function with a high degree of autonomy. Relies on extensive experience and judgment to plan and accomplish goals. Leads and directs the work of others as assigned. Consistently recommends appropriate reactionary strategies and/or mitigation plans. Provides job specific technical coaching and training as assigned by management and contributes to technical documentation.

Minimum Education: Bachelor's

Minimum Experience: 6 years

GIS Application Engineer 1

Functional Responsibilities: The GIS Application Engineer I works with a team to create and deploy mission critical applications by designing and developing compelling analytical applications. These applications will be used by in house geospatial analysts to create intelligence-based GIS products. Designs and implements appropriate environments for those applications, engineers suitable release management procedures, and provides production support. Designs and develops automation workflows, performs unit tests, and conducts review to make sure work is rigorously designed, elegantly coded, and effectively tuned for platform performance, and assesses the overall quality of delivered component. Designs, implements, and maintains databases for geospatial production. Works with the Information Technology (IT) department to design and troubleshoot software and hardware solutions. Must have experience with Commercial-Off-The-Shelf (COTS) GIS software packages, specifically ArcGIS, ArcMap, ESRI software, etc. Must also be familiar with C++, Python, Linux/Unix, SQL programming, Web Services, and PostgreSQL databases.

Minimum Education: Bachelor's

Minimum Experience: 3 years

Program Management Specialist 1

Functional Responsibilities: The Program Management Specialist 1 is a manager who is in charge of all production programs. Prepares program plans; manages and organizes personnel assignments for program; leads, plans, and organizes schedules and evaluates completed tasks; leads program reviews; ensures proper communication with customer representatives and contract personnel; prepares manpower and budget estimates for programs; and completes the final review of all deliverable documents and reports.

Minimum Education: Bachelor's

Minimum Experience: 6 years

Project Management Specialist 1

Functional Responsibilities: The Project Manager Specialist (PMS) 1 is responsible for project management of geospatial data and/or products within established budget and timelines. This specialist is a key member of the leadership team, participating in project development activities, dissemination of project information, and oversight of assigned project staff. Typical duties include: planning; developing; implementing project documentation; coordinating project activities with team members; developing enhanced workflows and tools through collaboration with developers; and monitoring progress toward successful delivery. The PMS is responsible for the production, quality, and delivery of assigned geospatial projects produced in-house and in cooperation with contractors and/or suppliers for national, military, and civil partners and/or clients. The PMS 1 must fully understand the technical requirements and direct all phases of assigned projects from setup through delivery.

Minimum Education: Bachelor's

Minimum Experience: 3 years

Quality Assurance Specialist 1

Functional Responsibilities: The Quality Assurance (QA) Specialist 1 will be responsible for preparing and implementing QA policies and procedures. Performs routine inspections and quality tests. Identifies and resolves workflow and production issues. Ensures that standards and safety regulations are observed. Addresses and discusses issues and proposed solutions with superiors. Documents QA activities and creates audit reports. Makes recommendations for improvement and creates training materials and operating manuals.

Minimum Education: Bachelor's

Minimum Experience: 3 years

Quality Assurance Specialist 2

Functional Responsibilities: The QA Specialist 2 will not only be responsible for QA Specialist 1 activities, but, more importantly, be responsible for the overall development, implementation, and maintenance of the organization's Quality Management System (QMS). This Specialist (or Manager) is a key member of the leadership team, providing management support to ensure geospatial data and/or products are produced within acceptable quality standards. Typical duties include: planning, developing, implementing, and evaluating QA/QC procedures; collaborating with team members, and monitoring quality goals and objectives. The QA Specialist 2 will perform internal audits to ensure geospatial data and/or products have been built to comply with quality standards and meets client expectations. This Specialist/Manager must fully understand the project requirements and is responsible for all internal and external quality and regulatory audits, maintaining audit readiness for all assigned geospatial projects.

Minimum Education: Bachelor's

Minimum Experience: 5 years

Experience & Degree Substitution Equivalencies

Experience exceeding the minimum shown may be substituted for education. Likewise, education exceeding the minimum shown may be substituted for experience.

Equivalent Degree

High School
Associate's
Bachelor's

Master's

PhD

Experience

1 year of relevant experience

2 years relevant experience

Associate's degree + 2 years relevant experience or 4 years relevant experience

Bachelor's plus 2 years relevant experience or Associate's degree + 4 years relevant experience or 6 years relevant experience

Master's + 2 years relevant experience, or Bachelor's + 4 years relevant experience or Associate's + 6 years relevant experience or 8 years relevant experience