



# Presentation: **Employee Engagement**

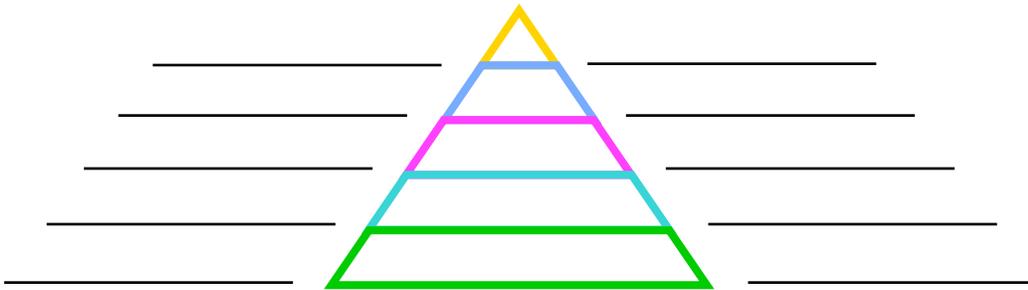
KEY CONCEPTS

NOTES

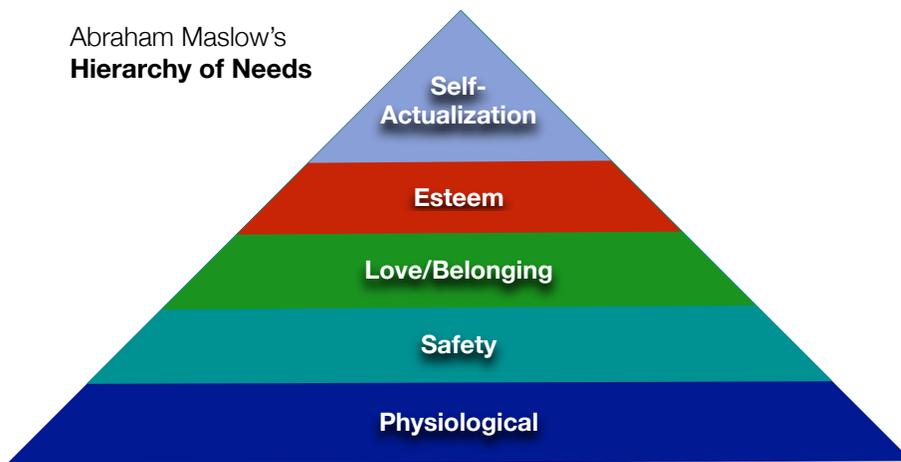
**LEADERSHIP** is doing the right things,  
**MANAGEMENT** is doing things right.

-PETER DRUCKER

**Five Levels of LEADERSHIP (John C. Maxwell)**



Abraham Maslow's  
**Hierarchy of Needs**

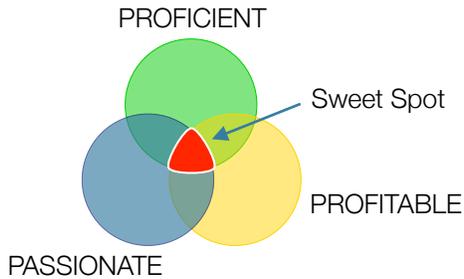


**Key questions:**

- 1) Which of the needs on the hierarchy are we typically rewarding?
- 2) To which of the needs on the hierarchy do we need to give more attention?

## KEY CONCEPTS

## NOTES



### **EXTRINSIC** motivators:

---

---

---

---

### **INTRINSIC** motivators:

---

---

---

---

“We find that **financial incentives** can result in a **negative** impact on overall performance.”

-DR. BERND IRLBUSCH

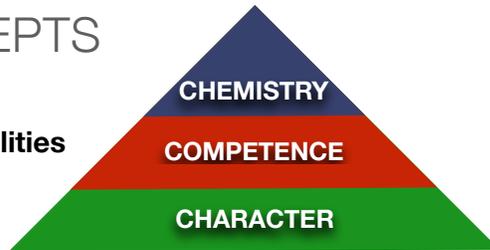
### **New Operating System for business:**

- 1) \_\_\_\_\_
- 2) \_\_\_\_\_
- 3) \_\_\_\_\_

KEY CONCEPTS

NOTES

Team Member Qualities



Types of people **“without batteries”**:

---

---

---

---

---

Why **motivation** is lost:

---

---

---

---

---

**EPIC** Generation (Tim Elmore)

---

---

---

---

**“Whale Done”** Feedback (Ken Blanchard)

---

---

---

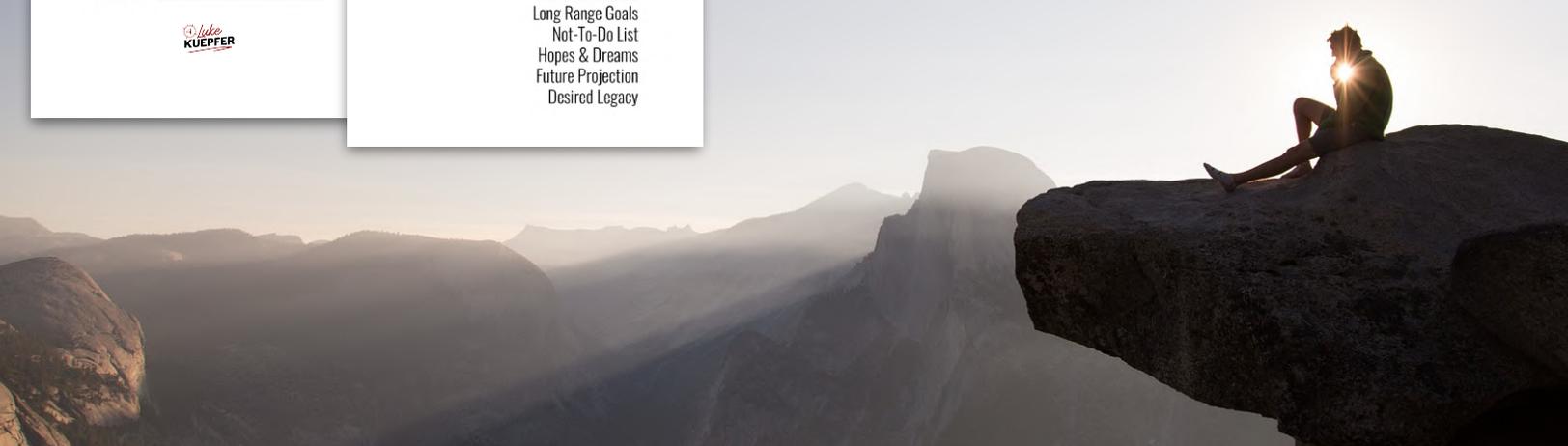
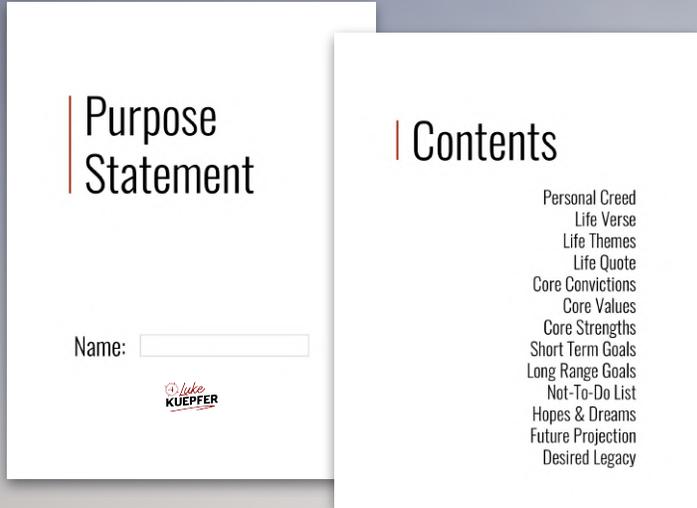
---



# LUKE KUEPFER'S RESOURCES



HIGH MOUNTAIN LEADERSHIP ADVENTURES | MARRIAGE ENRICHMENT | [LUKEKUEPFER.COM/EPIC](http://LUKEKUEPFER.COM/EPIC)



## PURPOSE

A FREE Mini Course on Defining the DIRECTION of your LIFE



ACCESS THIS FREE COURSE VIA THE **QR CODE** OR VISIT [LukeKuepfer.com/PURPOSE](http://LukeKuepfer.com/PURPOSE)

SUBSCRIBE TO MY BLOG

[lukek.me/e](http://lukek.me/e)

CONNECT VIA EMAIL

[luke@lukekuepfer.com](mailto:luke@lukekuepfer.com)

VISIT MY ONLINE STORE

[lukek.me/store](http://lukek.me/store)

Business Speaking & Coaching



[LukeKuepfer.com](http://LukeKuepfer.com)

Non-Profit Speaking



[theTruthMadeSimple.org](http://theTruthMadeSimple.org)

Global Leadership Development



[ReverbNetwork.org](http://ReverbNetwork.org)