ROB SANTOS, DVM, MBA



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Turlock, CA / Washington, DC



LinkedIn



www.DrRobSantos.com

PROFILE SUMMARY

Veterinary entrepreneur and industry leader with a track record of building and scaling businesses across clinical practice, pet healthcare, and veterinary **innovation.** Decades of hospital ownership experience in business development. Successfully launched ventures including a national pet microchip network, canine blood bank, dog boarding facility, and pet crematorium. Focused on advancing accessible healthcare, business sustainability, and innovation through scalable solutions and thought leadership.

PUBLIC OFFICE

Board Member | Chatom Union School District

1993 – Present

Director | Turlock Irrigation District

2007 - 2024

VETERINARY & CLINICAL EXPERIENCE

Veterinarian | Dr. Rob Santos, LLC.

2025 – Present

- Deliver comprehensive small animal medical and surgical care, including advanced soft and hard tissue surgeries such as orthopedic repairs, and emergency interventions.
- Provide telemedicine consultations across 12 states to improve pet healthcare accessibility through virtual assessments, follow-ups, and client education.
- Lead team development of hospital staff by facilitating engaging and informative workshops rooted in Positive Psychology.

Owner & Lead Veterinarian | Monte Vista Small Animal Hospital 2003 - 2025

- Founded and scaled a high-volume, multi-doctor, full-service veterinary hospital that grew to 2 locations and 120+ staff, serving over 50,000+ patients and generating over \$17M+ in revenue annually.
- Developed an integrative approach to veterinary medicine, incorporating acupuncture, canine rehabilitation therapy, and regenerative treatments.

Owner & Lead Veterinarian | Community Veterinary Clinic

1993 - 2025

- Established a community-focused veterinary practice that provided affordable, accessible care to over 20,000 diverse pet owners.
- Expanded medical and surgical services by launching preventative wellness programs, dental care, and minimally invasive procedures.
- Implemented business efficiency models that enhanced workflows, increased client retention, and operational costs, successfully achieving long-term sustainability.



CORE COMPETENCIES

- Full Cycle Business Development
- **Operational Scaling**
- Veterinary Medicine & Surgery
- Strategy Execution
- Healthcare Technology & Telemedicine
- Mergers, Acquisitions & **Business Exits**
- Positive Psychology
- Integrative Veterinary Care
- Compliance & Risk Management
- Investment & Venture Capital
- Pet Healthcare Innovation
- Project Management
- Team Leadership
- **Emergency Veterinary Logistics**
- **RFID-Based Animal Identification**

EDUCATION

Master of Applied Positive Psychology

University of Pennsylvania In Progress

Master of Business Administration

Graduate School of Management, University of California

Doctor of Veterinary Medicine

School of Veterinary Medicine, **Purdue University**

Certified Canine Rehabilitation Therapist

Certification of Veterinary Acupuncture

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ENTREPRENEURIAL & EXECUTIVE LEADERSHIP EXPERIENCE

Strategic Partner | Dr. Rob Santos, LLC.

2025 - Present

- Invested in cutting-edge veterinary healthcare innovations, pet wellness solutions, and biotech startups to advance industry
- Supported startup practitioners through extensive investment and strategy planning, which helped drive operational efficiency and continued profitability.

Founder | Turbo Blood LLC

2025 - Present

Developed a community-driven canine blood bank to ensure a consistent supply of life-saving blood products for emergency veterinary medicine.

Founder & CEO | Roam-n-Board LLC

2022 - Present

- Launched luxury pet boarding and daycare facilities that integrate behavioral enrichment, structured play, and veterinarysupervised wellness programs.
- Designed a stress-free boarding model, incorporating climate-controlled environments and individualized care plans, resulting in a 99% satisfaction rate from pet owners and achieving a 97% repeat booking rate.

Founder & CEO | Furreka Inc.

2016 - Present

- Developed a nationwide pet microchip and recovery network, improving lost pet reunification rates through RFID and cloudbased tracking systems.
- Partnered with veterinary clinics, shelters, and 100,000+ pet owners to enhance microchip adoption, registration compliance, and real-time pet identification.

Founder & CEO | Family Pet Mortuary Inc.

2009 - Present

Built a pet aftercare service, scaling operations to provide 350,000+ pet owners with respectful cremation, memorialization, and grief support.