



TRADE PARTNER AGREEMENT

PARTNERING WITH
TWIN RIVER CABINETS

*ONE TIME ENROLLMENT
FOR TRADE PRICING*





Working With Twin River Cabinets

Trade Partner Agreement & Information

Thank you for your interest in partnering with Twin River Cabinets! Our work is grounded in shared values: quality craftsmanship, clear communication, and dependable follow through at every stage.

This Trade Partner Agreement gives you an overview of our process, expectations, and required forms. It's designed to help you get started quickly and keep projects moving smoothly from bid to final delivery.

At TRC, we focus exclusively on cabinetry fabrication. Your role in managing site readiness, client communication, and accurate measurements is essential to a successful install. Our team works hard to stay organized, meet agreed timelines, and maintain consistent, professional communication throughout.

If you have questions at any point, feel free to reach out. We appreciate your interest and look forward to the opportunity to work together.

Joe Hanson

Owner, Twin River Cabinets

Joe@twinrivercabinets.com

Twin River Cabinets

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Twin River Cabinets Trade Partner Agreement

This Agreement is made between Twin River Cabinets ("TRC") and the trade partner identified below ("Trade Partner"). It outlines the expectations, responsibilities, and terms governing our ongoing working relationship as a registered Trade Partner. This Agreement becomes effective as of the date signed by the Trade Partner and remains on file with TRC.

1. RELATIONSHIP OVERVIEW

TRC agrees to fabricate and supply cabinetry based on the specifications provided by the Trade Partner. The Trade Partner is responsible for client communication, project approval, payment collection, and site readiness for delivery or pickup. TRC operates strictly as a supplier and does not serve as a subcontractor or installer.

2. QUOTE AND EXPECTATIONS

Quotes provided by TRC are valid for thirty (30) days from the date of issue. Projects will not be scheduled for production until the final quote is approved and the required deposit is received.

Any changes made after approval may result in revised pricing or adjusted lead times and must be confirmed in writing by both parties.

This Agreement outlines an ongoing business-to-business relationship in which TRC provides custom cabinetry fabrication services. The Trade Partner is responsible for verifying project measurements, managing client communication, and ensuring site readiness for delivery or pickup. Installation services are not provided by TRC unless explicitly stated in the bid. Final payment must be received before any product is released.

3. SCOPE OF WORK

TRC will fabricate and supply custom cabinetry based on final specifications and approved shop drawings submitted by the Trade Partner. Materials, finishes, and configurations will be clearly outlined in the final approved quote.

TRC does not assume responsibility for site access issues or installation quality when installation services are not provided by TRC. The Trade Partner is responsible for all necessary site preparation and any on-site adjustments required to properly accommodate cabinetry.

4. PROJECT SCHEDULING

Estimated lead times for each project begin once TRC has received both the approved design and required deposit. All lead times are estimates only; TRC is not liable for delays or failure to deliver by a specific date.

This Agreement takes effect on the date signed by the Trade Partner and remains in force for all future projects unless terminated in writing by either party with 30 days' notice. TRC reserves the right to retain all or a portion of any project deposit if cancellation occurs after production has begun or costs have been incurred.

5. DEPOSIT AND PAYMENT TERMS

A 50% deposit is required before TRC will begin work or order materials for any project. The remaining balance must be paid in full prior to delivery or pickup. TRC does not release completed cabinetry without full payment. If final payment is delayed, TRC reserves the right to charge storage fees or revise future payment terms.

If installation services are provided by TRC, installation costs will be invoiced separately and are due upon completion of install.

By submitting a deposit, the Trade Partner acknowledges and agrees to the terms of this Agreement. A paid deposit is considered equal to a signed agreement.

6. PREFERRED PRICING PROGRAM

TRC offers exclusive trade pricing to approved partners through our Preferred Pricing Program. To qualify, Trade Partners must complete this Agreement in full and receive written approval from TRC.

Pricing Tiers:

- 10% Off – All approved partners start at 10% off.
- 15% Off – Partners who commit to a minimum of \$150,000 in annual cabinetry purchases.
- 20% Off – Partners who commit to a minimum of \$250,000 in annual cabinetry purchases.

Discounts are applied immediately upon approval. Eligibility is reviewed annually, and discounts may be adjusted or revoked if minimums are not met.

TRC reserves the right to review or terminate participation at any time. No discounts will be honored without a fully completed and signed Agreement approved by TRC staff.

7. CONFIDENTIALITY

Both parties agree to maintain the confidentiality of all proprietary project information, pricing, and business practices disclosed throughout the course of this Agreement.

8. COMMUNICATION & SUPPORT

TRC is committed to responsive and professional communication. Trade Partners are encouraged to reach out with questions, updates, or clarifications at any time.

9. TERMINATION

TRC reserves the right to terminate this Agreement at any time, with or without cause. Either party may terminate the Agreement with at least 30 days' written notice. Any active projects must be settled according to the payment terms outlined above. TRC may retain a portion of the deposit to cover costs already incurred.

10. **GOVERNING LAW**

This Agreement shall be governed by and construed in accordance with the laws of the State of Minnesota.

11. **AMENDMENTS**

Any modifications to this Agreement must be made in writing and signed by both parties.

12. **SIGNATURE**

By signing below, the Trade Partner confirms they have read, understood, and agreed to the terms of this Agreement and acknowledges that it becomes effective as of the date signed.

Trade Partner Name

Twin River Cabinets Representative

Signature

Signature

Date

Date

***Thank you for choosing Twin River Cabinets.
We look forward to building something great together!***

TRC Trade Partner Information Sheet



☐ Dealer ☐ Builder ☐ Contractor ☐ Designer ☐ Other

CONTACT INFORMATION

Name

Business

Address

City Zip

Email Phone

Preferred Contact Method: ☐ Email ☐ Phone ☐ Text ☐ Other

BUSINESS AND TAX INFORMATION

Do you have a Business License and/or EIN?

Business License #:

EIN / Tax ID # (leave blank if not applicable):

If exempt from MN Sales Tax, please download and complete the [Form ST3, Certificate of Exemption](#). Only Page 1 of the form is required. Instructions are included for your reference.

PREFERRED PRICING PROGRAM

☐ I would like to be considered for the Preferred Pricing Program (*subject to approval and annual minimum*)

Anticipated Annual Sales:

PROJECT LOGISTICS

Primary Project Types: ☐ Residential Remodels ☐ New Construction ☐ Other
☐ Multi-Unit / Investment ☐ Commercial

Do you install cabinets yourself or hire out?

How do you typically handle delivery or pickup when jobs are complete?

Anything we should know about how your business typically operates that would help us work together more smoothly? (e.g., preferred delivery windows, communication preferences, site access, etc.)

How did you hear about Twin River Cabinets?

TRC INTERNAL USE ONLY

To be completed by TRC staff based on projected sales and program eligibility.

Assigned Discount Tier:

- ☐ 10% — Approved Partner
☐ 15% — \$150k+ Annual Commitment
☐ 20% — \$250k+ Annual Commitment
☐ Not Approved

Date Approved:

Approved By:

Projected Sales:

Notes: