

## Northern Hotel Apartments



HENDRICKS  
COMMUNITIES LLC

### Background



The Northern Hotel, a historic building in the heart of Fort Collins, CO provides independent living accommodation for its senior tenants. For years, the property relied on Stratocast for basic cloud video surveillance. While the system served them well initially, it became increasingly outdated, lacking the modern features, flexibility, and reliability expected in today's security environments. As needs evolved, the limited functionality—essentially a “hammer and screwdriver” toolkit—no longer met operational demands.

**Name: Northern Hotel Apartments**

**Location: Ft. Collins, CO**

**Industry: Independent Senior Living**

**Products: Genetec Security Center (SCaaS); Axis Communications**

**Core Focus: System Upgrade, Serverless Migration, Feature Optimization**

### The Turning Point

Our team at Confluence Security conducted a comprehensive assessment of the existing infrastructure, evaluating camera compatibility, network readiness, and system limitations. Based on our findings, we developed a migration plan designed to modernize the surveillance platform while minimizing downtime and disruption for users. As part of this process, we reviewed and updated existing Axis cameras' firmware across all devices, validated and prepared the network infrastructure and security settings, and executed a seamless migration followed by thorough operator training.

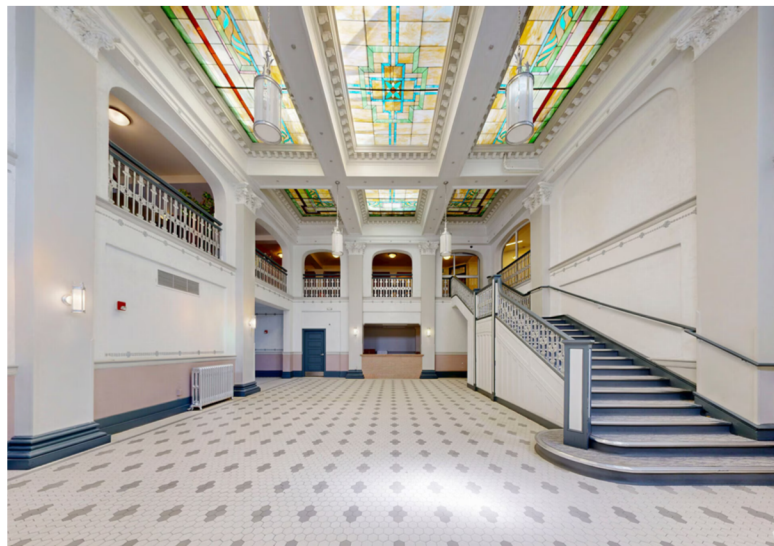
## Efficiency Unlocked

We migrated Northern Hotel from Stratocast to Genetec Security Center SaaS, a direct-to-cloud video surveillance platform offering powerful analytics, modern interfaces, and scalable architecture. All cameras were seamlessly onboarded using Axis direct-to-cloud connection, eliminating the need for on-premise servers or gateways.

Because of careful planning, the change went smoothly and there was no downtime. The staff quickly became accustomed to the new platform by using its current, easy-to-use web interface, which needed very little training. They now have real-time alerts and proactive monitoring tools, safe encrypted cloud storage with a range of retention choices, and the ease of automatic updates that make system management easier on a daily basis.

*“We were impressed with how painless the upgrade was. At first, the software felt like a big jump, but we got up to speed quickly. It’s empowering to have all these new tools that let us take control of our own security.”*

*– Michael Dodge, Security Manager,  
Northern Hotel*



## Maximizing System Value

Through careful preparation, the migration to Security Center SaaS was seamless, with zero downtime for the customer. They were able to immediately leverage its advanced capabilities, including a modern, intuitive web-based interface, powerful video analytics and search tools, real-time alerting and monitoring, and secure, encrypted cloud storage. Minimal training was required thanks to the platform’s user-friendly design. Where they once relied solely on “search and playback,” the team now has a complete, proactive security toolkit to manage their facility more effectively. Special thanks to our trusted technology partner, Genetec, for consistently delivering innovative solutions—Security Center SaaS not only enhances our customers’ security posture but also simplifies migration and ongoing support for our organization well into the future.

## Results and Impact

Confluence Security migrated the property to Genetec Security Center SaaS, a cloud-hosted surveillance platform on Microsoft Azure. The onboarding process was seamless, allowing Axis cameras to be integrated without the need for on-premises servers. The solution was configured with security as a top priority, featuring two-factor authentication and encryption. Storage retention was flexible, with a default of seven days that could be extended up to 365 days. Advanced features such as visual tracking, real-time alerts, and tamper detection were included, alongside admin tools for simple user management, custom layouts, and bookmarking. As a result, the migration was completed with zero downtime, providing a modern web interface that required minimal training, proactive security with real-time alerts and analytics, secure and scalable cloud storage, and a future-ready system that allows for easy updates.

## Beyond the Upgrade

This project emphasizes a fundamental principle for us at Confluence Security: possessing advanced security technology is insufficient; it is essential to understand how to effectively utilize it. As we like to say: ***"If you are fortunate to have the world's most powerful security platform, we believe you should use it to its fullest"***

***- Jake McOmie, Confluence Security***

***"The migration was incredibly smooth – staff adapted quickly thanks to the intuitive design, and the new system provides us with real-time information and peace of mind."***

***- Margaret Tucker Regional Manager,  
Northern Hotel Apartments.***

